

Statistics for Business and Economics

6th Edition



Chapter 4

Probability



Chapter Goals

After completing this chapter, you should be able to:

- Explain basic probability concepts and definitions
- Use a Venn diagram or tree diagram to illustrate simple probabilities
- Apply common rules of probability
- Compute conditional probabilities
- Determine whether events are statistically independent
- Use Bayes' Theorem for conditional probabilities



Important Terms

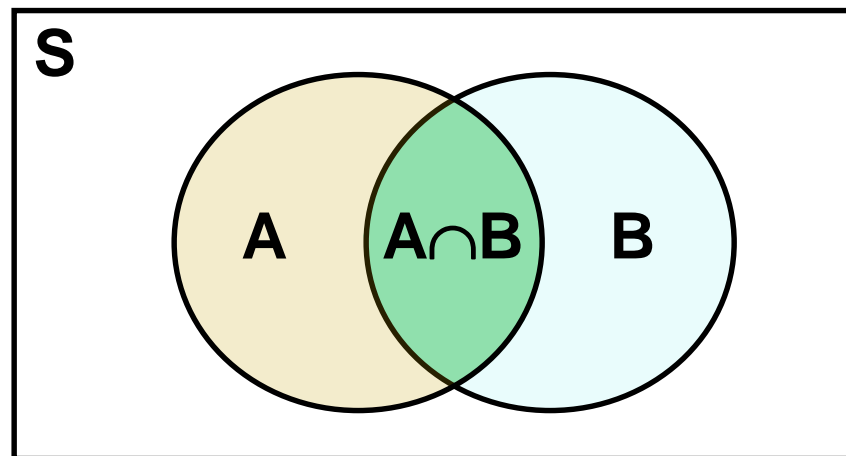
- **Random Experiment** – a process leading to an uncertain outcome
- **Basic Outcome** – a possible outcome of a random experiment
- **Sample Space** – the collection of all possible outcomes of a random experiment
- **Event** – any subset of basic outcomes from the sample space



Important Terms

(continued)

- **Intersection of Events** – If A and B are two events in a sample space S, then the intersection, $A \cap B$, is the set of all outcomes in S that belong to both A and B

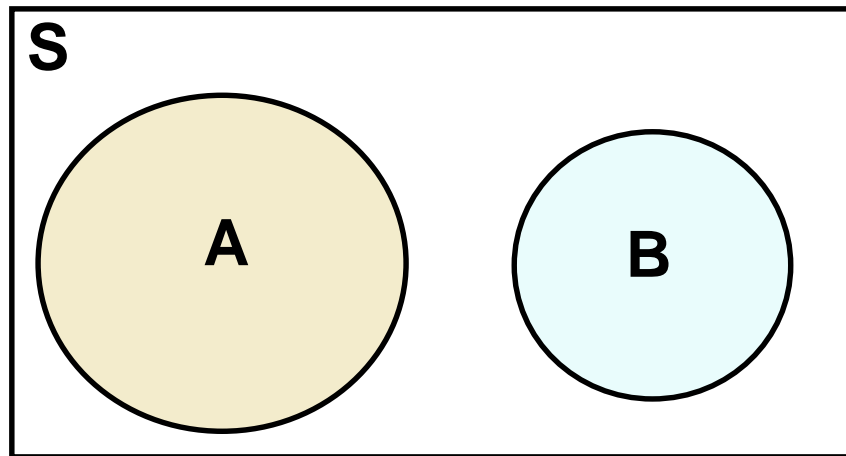




Important Terms

(continued)

- A and B are **Mutually Exclusive Events** if they have no basic outcomes in common
 - i.e., the set $A \cap B$ is empty

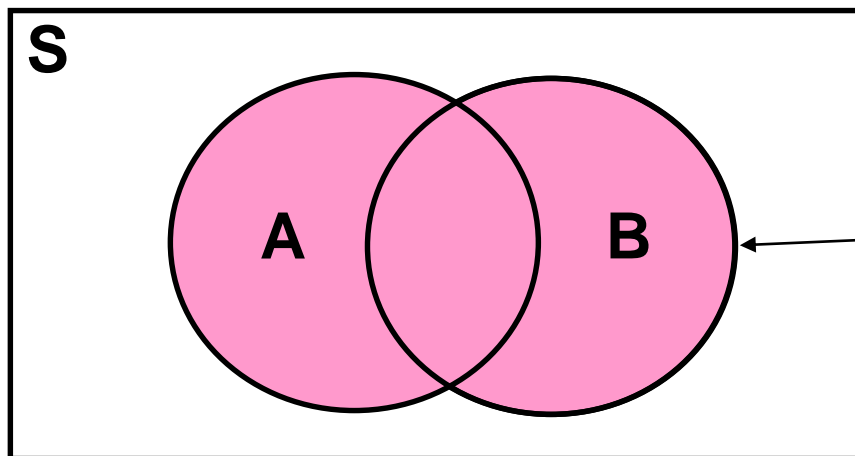




Important Terms

(continued)

- **Union of Events** – If A and B are two events in a sample space S , then the union, $A \cup B$, is the set of all outcomes in S that belong to either A or B



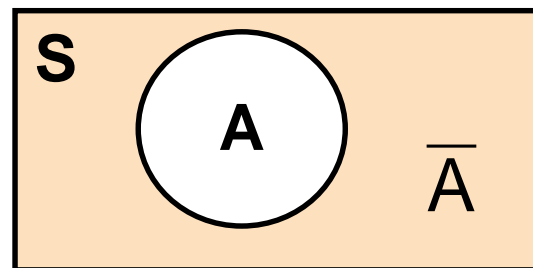
The entire shaded area represents $A \cup B$



Important Terms

(continued)

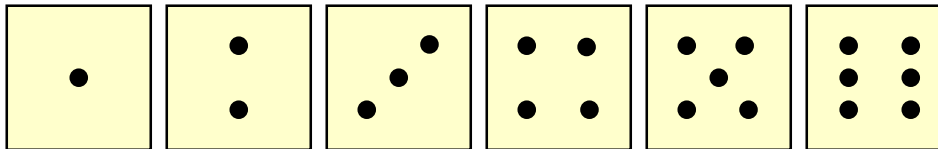
- Events E_1, E_2, \dots, E_k are **Collectively Exhaustive** events if $E_1 \cup E_2 \cup \dots \cup E_k = S$
 - i.e., the events completely cover the sample space
- The **Complement** of an event A is the set of all basic outcomes in the sample space that do not belong to A . The complement is denoted \bar{A}





Examples

Let the **Sample Space** be the collection of all possible outcomes of rolling one die:



$$S = [1, 2, 3, 4, 5, 6]$$

Let **A** be the event “Number rolled is even”

Let **B** be the event “Number rolled is at least 4”

Then

$$A = [2, 4, 6] \quad \text{and} \quad B = [4, 5, 6]$$



Examples

(continued)

$$S = [1, 2, 3, 4, 5, 6]$$

$$A = [2, 4, 6]$$

$$B = [4, 5, 6]$$

Complements:

$$\bar{A} = [1, 3, 5]$$

$$\bar{B} = [1, 2, 3]$$

Intersections:

$$A \cap B = [4, 6]$$

$$\bar{A} \cap B = [5]$$

Unions:

$$A \cup B = [2, 4, 5, 6]$$

$$A \cup \bar{A} = [1, 2, 3, 4, 5, 6] = S$$



Examples

(continued)

$S = [1, 2, 3, 4, 5, 6]$

$A = [2, 4, 6]$

$B = [4, 5, 6]$

- **Mutually exclusive:**

- A and B are **not** mutually exclusive
 - The outcomes 4 and 6 are common to both

- **Collectively exhaustive:**

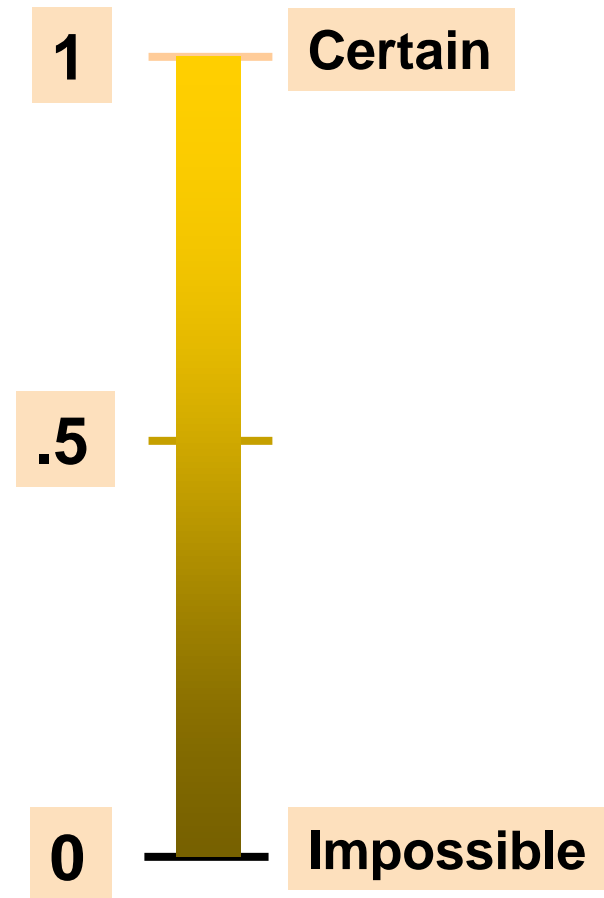
- A and B are **not** collectively exhaustive
 - $A \cup B$ does not contain 1 or 3



Probability

- **Probability** – the chance that an uncertain event will occur (always between 0 and 1)

$$0 \leq P(A) \leq 1 \quad \text{For any event A}$$





Assessing Probability

- There are three approaches to assessing the probability of an uncertain event:

1. classical probability

$$\text{probability of event } A = \frac{N_A}{N} = \frac{\text{number of outcomes that satisfy the event}}{\text{total number of outcomes in the sample space}}$$

- Assumes all outcomes in the sample space are equally likely to occur



Counting the Possible Outcomes

- Use the **Combinations formula** to determine the number of combinations of n things taken k at a time

$$C_k^n = \frac{n!}{k!(n-k)!}$$

- where
 - $n! = n(n-1)(n-2)\dots(1)$
 - $0! = 1$ by definition



Assessing Probability

Three approaches (continued)

2. relative frequency probability

$$\text{probability of event A} = \frac{n_A}{n} = \frac{\text{number of events in the population that satisfy event A}}{\text{total number of events in the population}}$$

- the limit of the proportion of times that an event A occurs in a large number of trials, n

3. subjective probability

an individual opinion or belief about the probability of occurrence



Probability Postulates

1. If A is any event in the sample space S , then

$$0 \leq P(A) \leq 1$$

2. Let A be an event in S , and let O_i denote the basic outcomes. Then

$$P(A) = \sum_A P(O_i)$$

(the notation means that the summation is over all the basic outcomes in A)

3. $P(S) = 1$



Probability Rules

- The **Complement rule**:

$$P(\bar{A}) = 1 - P(A) \quad \text{i.e., } P(A) + P(\bar{A}) = 1$$

- The **Addition rule**:

- The probability of the union of two events is

$$P(A \cup B) = P(A) + P(B) - P(A \cap B)$$



A Probability Table

Probabilities and joint probabilities for two events A and B are summarized in this table:

	B	\bar{B}	
A	$P(A \cap B)$	$P(A \cap \bar{B})$	$P(A)$
\bar{A}	$P(\bar{A} \cap B)$	$P(\bar{A} \cap \bar{B})$	$P(\bar{A})$
	$P(B)$	$P(\bar{B})$	$P(S) = 1.0$



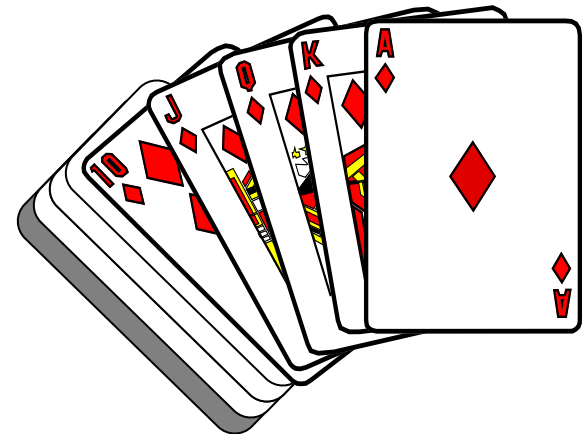
Addition Rule Example

Consider a standard deck of 52 cards, with four suits:



Let event A = card is an Ace

Let event B = card is from a red suit





Addition Rule Example

(continued)

$$P(\text{Red} \cup \text{Ace}) = P(\text{Red}) + P(\text{Ace}) - P(\text{Red} \cap \text{Ace})$$

$$= 26/52 + 4/52 - 2/52 = 28/52$$

Type	Color		Total
	Red	Black	
Ace	2	2	4
Non-Ace	24	24	48
Total	26	26	52

Don't count
the two red
aces twice!



Conditional Probability

- A **conditional probability** is the probability of one event, given that another event has occurred:

$$P(A | B) = \frac{P(A \cap B)}{P(B)}$$



The conditional probability of A given that B has occurred

$$P(B | A) = \frac{P(A \cap B)}{P(A)}$$



The conditional probability of B given that A has occurred



Conditional Probability Example

- Of the cars on a used car lot, 70% have air conditioning (AC) and 40% have a CD player (CD). 20% of the cars have both.
- What is the probability that a car has a CD player, given that it has AC ?

i.e., we want to find $P(\text{CD} \mid \text{AC})$



Conditional Probability Example

(continued)

- Of the cars on a used car lot, **70%** have air conditioning (AC) and **40%** have a CD player (CD). **20%** of the cars have both.

	CD	No CD	Total
AC	.2	.5	.7
No AC	.2	.1	.3
Total	.4	.6	1.0

$$P(\text{CD} | \text{AC}) = \frac{P(\text{CD} \cap \text{AC})}{P(\text{AC})} = \frac{.2}{.7} = .2857$$



Conditional Probability Example

(continued)

- Given AC, we only consider the top row (70% of the cars). Of these, 20% have a CD player. 20% of 70% is 28.57%.

	CD	No CD	Total
AC	.2	.5	.7
No AC	.2	.1	.3
Total	.4	.6	1.0

$$P(\text{CD} | \text{AC}) = \frac{P(\text{CD} \cap \text{AC})}{P(\text{AC})} = \frac{.2}{.7} = .2857$$



Multiplication Rule

- Multiplication rule for two events A and B:

$$P(A \cap B) = P(A | B)P(B)$$

- also

$$P(A \cap B) = P(B | A)P(A)$$



Multiplication Rule Example

$$P(\text{Red} \cap \text{Ace}) = P(\text{Red} | \text{Ace})P(\text{Ace})$$

$$= \left(\frac{2}{4}\right)\left(\frac{4}{52}\right) = \frac{2}{52}$$

$$= \frac{\text{number of cards that are red and ace}}{\text{total number of cards}} = \frac{2}{52}$$

Type	Color		Total
	Red	Black	
Ace	2	2	4
Non-Ace	24	24	48
Total	26	26	52



Statistical Independence

- Two events are **statistically independent** if and only if:

$$P(A \cap B) = P(A)P(B)$$

- Events A and B are independent when the probability of one event is not affected by the other event
- If A and B are independent, then

$$P(A | B) = P(A)$$

if $P(B) > 0$

$$P(B | A) = P(B)$$

if $P(A) > 0$



Statistical Independence Example

- Of the cars on a used car lot, **70%** have air conditioning (AC) and **40%** have a CD player (CD).
20% of the cars have both.

	CD	No CD	Total
AC	.2	.5	.7
No AC	.2	.1	.3
Total	.4	.6	1.0

- Are the events AC and CD statistically independent?



Statistical Independence Example

(continued)

	CD	No CD	Total
AC	.2	.5	.7
No AC	.2	.1	.3
Total	.4	.6	1.0

$$P(AC \cap CD) = 0.2$$

$$\left. \begin{array}{l} P(AC) = 0.7 \\ P(CD) = 0.4 \end{array} \right\} P(AC)P(CD) = (0.7)(0.4) = 0.28$$

$P(AC \cap CD) = 0.2 \neq P(AC)P(CD) = 0.28$
So the two events are **not** statistically independent



Bivariate Probabilities

Outcomes for bivariate events:

	B_1	B_2	\dots	B_k
A_1	$P(A_1 \cap B_1)$	$P(A_1 \cap B_2)$	\dots	$P(A_1 \cap B_k)$
A_2	$P(A_2 \cap B_1)$	$P(A_2 \cap B_2)$	\dots	$P(A_2 \cap B_k)$
\vdots	\vdots	\vdots	\vdots	\vdots
A_h	$P(A_h \cap B_1)$	$P(A_h \cap B_2)$	\dots	$P(A_h \cap B_k)$



Joint and Marginal Probabilities

- The probability of a joint event, $A \cap B$:

$$P(A \cap B) = \frac{\text{number of outcomes satisfying A and B}}{\text{total number of elementary outcomes}}$$

- Computing a marginal probability:

$$P(A) = P(A \cap B_1) + P(A \cap B_2) + \cdots + P(A \cap B_k)$$

- Where B_1, B_2, \dots, B_k are k mutually exclusive and collectively exhaustive events



Marginal Probability Example

P(Ace)

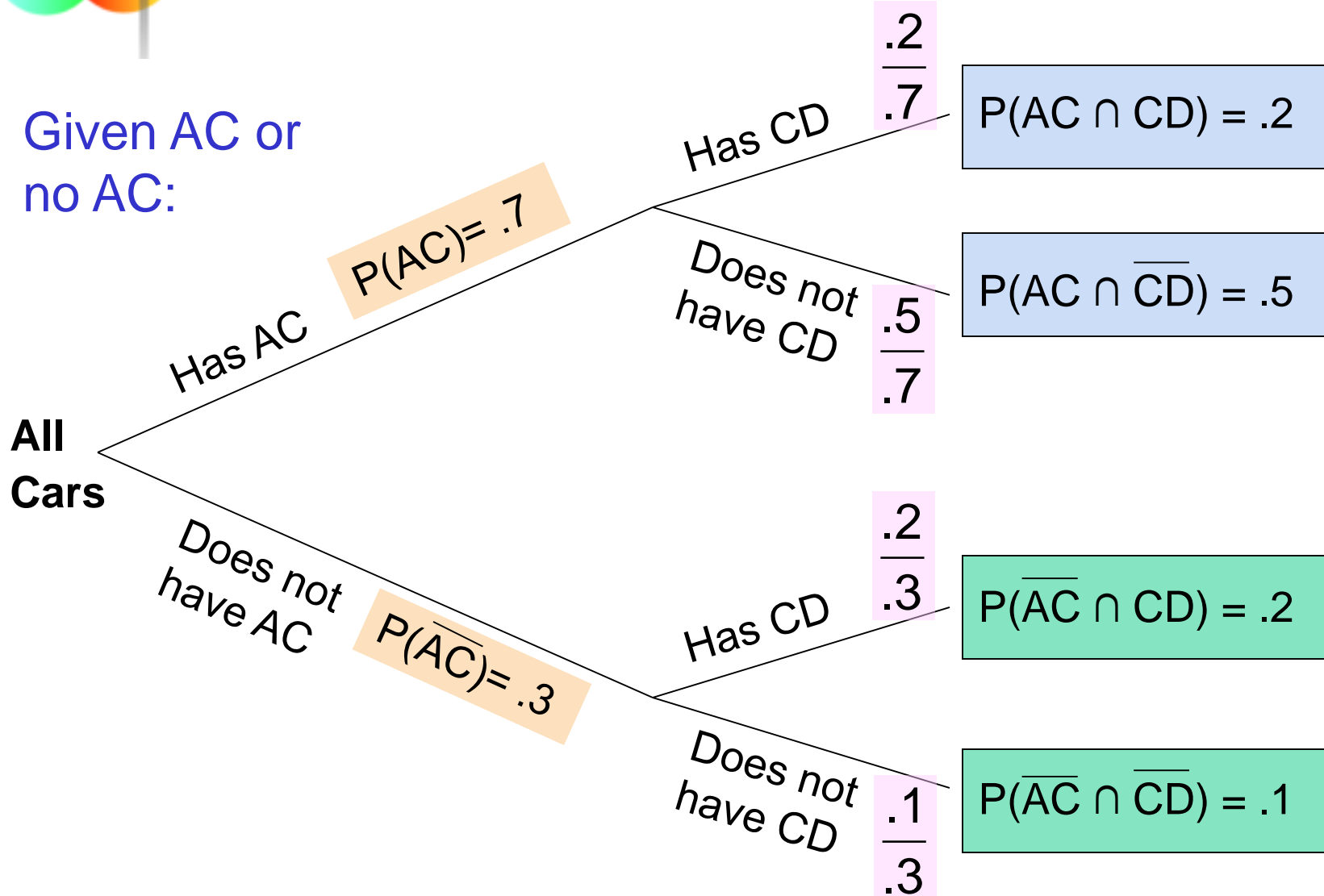
$$= P(\text{Ace} \cap \text{Red}) + P(\text{Ace} \cap \text{Black}) = \frac{2}{52} + \frac{2}{52} = \frac{4}{52}$$

Type	Color		Total
	Red	Black	
Ace	2	2	4
Non-Ace	24	24	48
Total	26	26	52



Using a Tree Diagram

Given AC or
no AC:





Odds

- The **odds** in favor of a particular event are given by the ratio of the probability of the event divided by the probability of its complement
- The odds in favor of A are

$$\text{odds} = \frac{P(A)}{1 - P(A)} = \frac{P(A)}{P(\bar{A})}$$



Odds: Example

- Calculate the probability of winning if the odds of winning are 3 to 1:

$$\text{odds} = \frac{3}{1} = \frac{P(A)}{1-P(A)}$$

- Now multiply both sides by $1 - P(A)$ and solve for $P(A)$:

$$3 \times (1 - P(A)) = P(A)$$

$$3 - 3P(A) = P(A)$$

$$3 = 4P(A)$$

$$P(A) = 0.75$$



Overinvolvement Ratio

- The probability of event A_1 conditional on event B_1 divided by the probability of A_1 conditional on activity B_2 is defined as the **overinvolvement ratio**:

$$\frac{P(A_1 | B_1)}{P(A_1 | B_2)}$$

- An overinvolvement ratio greater than 1 implies that event A_1 increases the conditional odds ration in favor of B_1 :

$$\frac{P(B_1 | A_1)}{P(B_2 | A_1)} > \frac{P(B_1)}{P(B_2)}$$



Bayes' Theorem

$$P(E_i | A) = \frac{P(A | E_i)P(E_i)}{P(A)}$$
$$= \frac{P(A | E_i)P(E_i)}{P(A | E_1)P(E_1) + P(A | E_2)P(E_2) + \dots + P(A | E_k)P(E_k)}$$

■ where:

E_i = i^{th} event of k mutually exclusive and collectively exhaustive events

A = new event that might impact $P(E_i)$



Bayes' Theorem Example

- A drilling company has estimated a 40% chance of striking oil for their new well.
- A detailed test has been scheduled for more information. Historically, 60% of successful wells have had detailed tests, and 20% of unsuccessful wells have had detailed tests.
- Given that this well has been scheduled for a detailed test, what is the probability that the well will be successful?





Bayes' Theorem Example

(continued)

- Let S = successful well
 U = unsuccessful well
- $P(S) = .4$, $P(U) = .6$ (prior probabilities)
- Define the detailed test event as D
- Conditional probabilities:
 $P(D|S) = .6$ $P(D|U) = .2$
- Goal is to find $P(S|D)$





Bayes' Theorem Example

(continued)

Apply Bayes' Theorem:

$$\begin{aligned} P(S | D) &= \frac{P(D | S)P(S)}{P(D | S)P(S) + P(D | U)P(U)} \\ &= \frac{(.6)(.4)}{(.6)(.4) + (.2)(.6)} \\ &= \frac{.24}{.24 + .12} = .667 \end{aligned}$$



So the revised probability of success (from the original estimate of .4), given that this well has been scheduled for a detailed test, is .667



Chapter Summary

- Defined basic probability concepts
 - Sample spaces and events, intersection and union of events, mutually exclusive and collectively exhaustive events, complements
- Examined basic probability rules
 - Complement rule, addition rule, multiplication rule
- Defined conditional, joint, and marginal probabilities
- Reviewed odds and the overinvolvement ratio
- Defined statistical independence
- Discussed Bayes' theorem