

# Ensui Chen

---

2310 Navarro Dr., Claremont, California 91711 | Cell: (715) 497-7531 | Email: echen770@gmail.com

## SUMMARY

---

With 7+ years of experience as a business development analyst in the medical device industry as well as a programmer with 4+ years of experience.

## EXPERIENCE

### **Business Development Analyst | Mediverse International, Inc. | Arcadia | California**

April 2011 – August 2021

- Researched and identified innovative medical device products and negotiated distribution rights to the China, Hong Kong, and Taiwan market, and achieved double-digits revenue growth for the last 5 years.
  - Designed and implemented a U.S. FDA 510(k) premarket notification database with MS Access and data mine for potential suppliers
  - Attended medical device trade shows in the IV therapy, critical care, renal, and oncology channels to negotiate with potential suppliers
- Managed projects throughout the product lifecycle, including market research, regulatory clearance, marketing and product training, logistics, and product complaints
- Led and managed the company's project for ISO 13485 Medical Device Quality Systems Certification and U.S. FDA QSR Compliance
- Managed multiple successful medical device registration projects in mainland China and Taiwan markets for U.S. manufacturers
  - These product licenses are the prerequisites of over 80% of the company's total revenue
- Completed the California Wholesaler Pharmacy License application for the company
- Translate technical and legal documents for regulatory compliance and product promotions from English to Chinese and vice versa
- Achieved an average of 75% reduction in turnaround time for product complaints by standardizing regulatory compliance procedures as well as automating the data collection process

### **Programmer | University of Missouri | College of Business | Technology Services | Columbia | Missouri**

September 2007 – May 2010

- Work with clients to translate business requirements into technical requirements
  - Analyze client needs and suggested possible database solution
- Design, build and test multiple database projects according to client specifications
  - Design, normalize and create databases on MS SQL Server 2005/2008
  - Design and code MS Access front end, including but not limited to forms and other UI elements, and SQL queries for data manipulation and reporting capabilities
  - Code web projects in ASP.NET/VB/C# for online data input and presentation
- Provide technical support for all new and existing MS SQL Server 2005/2008 databases and implement additional features based on user request
  - Add, alter and delete tables, fields, relationships, stored procedures, and more.
  - Alter MS Access front-end/web pages to reflect design changes
  - Transfer data between databases and other external sources

# Ensui Chen

---

2310 Navarro Dr., Claremont, California 91711 | Cell: (715) 497-7531 | Email: echen770@gmail.com

## EDUCATION

---

### **University of Missouri**

Crosby MBA Program

Master of Business Administration, May 2010

### **University of Wisconsin – Stevens Point**

Bachelor of Science, December 2006

Majors: Computer Information Systems and Business Administration

## SKILLS AND CERTIFICATION

---

- Microsoft Certified Solution Associate: Microsoft SQL Server 2012/2014
- Oracle Certified Associate, Java SE 7 Programmer
- HTML/CSS, and JavaScript
- Python3, Django
- Microsoft Access and VBA
- Visual Basic.NET
- C++.NET
- CompTIA A+ Certified