

SANJAY CHARI, MBA, PMP

Mobile: +91-9731231974; Email: charisanjay@gmail.com

Executive Summary

- Experienced professional adept at integrating practical industry insights with academic pedagogy to create dynamic learning environments.
 - With over 30 years of industry expertise, including 11 years in the United States, predominantly in Investment Banking/Capital Markets, I bring a wealth of real-world experience to academia.
-

Career Track

AIMS Business School, Peenya, Bengaluru, Feb 2024- June 2024

Adjunct Professor of Practice -Finance (contractual basis)

- Delivered Finance courses to full-time second year MBA students under Bengaluru University curriculum.

Ramaiah Institute of Management, Dec 2019- Dec 2023

Professor -Areas of Finance & General Management

- Taught Finance and General Management courses to full-time second year MBA students.

COURSES TAUGHT

Finance /BFSI

Derivatives Management
Financial Analytics
Enterprise Risk Management
Basics of Insurance -General & Life

General Management

Strategic Management
Business Ethics & Corporate Governance

Jain CMS Business School, July 2019-November 2019

Adjunct Faculty

- Facilitated Project Management course to full-time MBA students.
- Participated in departmental meetings with Finance Faculty to prepare for upcoming courses in finance.

Vice President-Credit Risk -IT, May 2011 – May 2019

Enterprise Risk Technology

DBOI Global Services Private Ltd., (Captive Unit of Deutsche Bank -Bengaluru, India)

Deutsche Bank AG is a German multinational investment bank and financial services company headquartered in Frankfurt, Germany. The bank is operational in 58 countries with a large presence in Europe, the Americas and Asia. As of April 2018, Deutsche Bank is the 15th largest bank in the world by total assets. (<https://www.db.com>)

Selected Accomplishments

- Accelerated implementation of *dB Academy initiative* at Deutsche Bank (India) that was established to train new entrants at all levels. Was involved in organizing and teaching select courses as well as facilitate various subject and process training and development initiatives.
 - Courses I taught at dB Academy included Business Analysis (Agile Methodology) Business Process modelling, Project Management, Strategic Leadership
- Spearheaded a *Knowledge Management initiative* at the Global bank level that resulted in development of knowledge assets like Knowledge portal, Viewlet Technology based Training modules for various domain-based areas like Product Control, Credit Risk, Market Risk.
- Oversaw launch and overseeing of a new team based in Bangalore which focused on accelerating the launch of a new Regulatory P&L platform bank wide. This resulted in twelve businesses onboardings on the P&L platform in that year. This effort was further acknowledged by Heads of Commodities and Global Financial Services. *I was awarded the Corporate Technology-Employee of the year for 2014 in recognition of this delivery.*
- Initiated Business Process remediation exercise in collaboration with business stakeholders. The sub business selected for initial analysis showed potential improvement of about 25% in P& L process efficiency.

Sr. Project Manager/Program Manager, July 2004 – March 2011

UBS Investment Bank, Stamford, CT, United States

Division: Fixed Income- Credit Derivatives

Consulting role (Employer: Sagarsoft Inc., Krusha LLC)

UBS Group AG is a Swiss multinational investment bank and financial services company founded and based in Switzerland, headquartered in the cities of Zürich and Basel, it maintains a presence in all major financial centers with 60000 employees and spread over 50 countries and provides financial services to private, corporate and institutional clients.

[<https://www.ubs.com/us/en.html>]

Selected Accomplishments

- Notable projects managed and delivered on time and under budget involved a release that contained functionality of calculation and display of Credit Derivatives risk to quoted spreads as per International Swaps and Derivatives Association (ISDA) guidelines.
- Implemented cost avoidance programs that resulted in 30% reduction in stream infrastructure bill for 2009 of \$1.1 M; Managed Production Support projects adhering to ITIL best practices with resultant benefits in decrease in number of recurring incidents and reduction in overall IT Support Costs by 18%

Project Manager/Business Analyst, April 2003-May 2004

SAC Capital Advisors LLC, Stamford, CT, United States

Consulting role (Employer: Sagarsoft Inc.)

SAC Capital Advisors is a group of hedge funds founded by Steven A. Cohen in 1992.(AUM: \$16 billion (2008))SAC converted its investment operations to the Point72 Asset Management family office in 2014. Point 72 focuses primarily on discretionary long/short equity investing and makes significant quantitative and macro investments. It is headquartered in Stamford, Connecticut, maintains offices in Tokyo, Hong Kong, Singapore, London, Boston, and New York.

[<https://www.point72.com/>]

Sr. Product Manager, Sept. 2001 – Feb.2003

DIRECTV Broadband Inc., San Jose, CA, United States

DIRECTV Broadband, Inc., was a division of Hughes Electronics Corporation and a leading nationwide provider of broadband services for the home, using DSL technology to serve customers nationwide.

Additional employment history is available upon request.

Education, Certification

MBA, B.K. School of Business Management-Ahmedabad (1983-85) B.S. (Statistics) St. Xavier's College-Ahmedabad; PMP certification, PMI (Project Management Institute); ITIL V 3 Foundation certification.