

# The Distribution of Wealth and the Marginal Propensity to Consume

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## Our Claim: Heterogeneity Is Key To Modeling the MPC

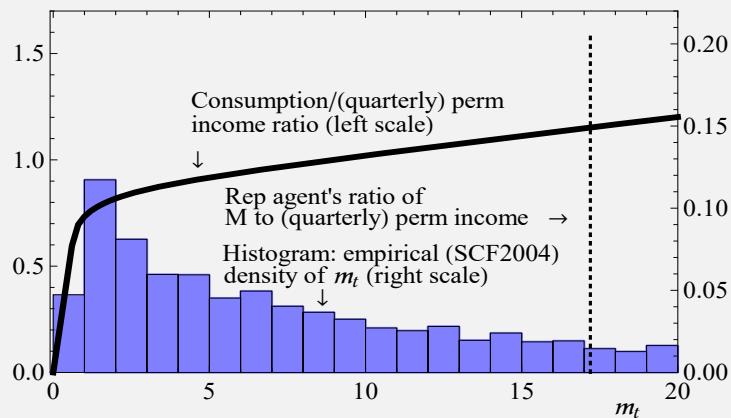
### The Question: How Large Is the MPC ( $\equiv \kappa$ )?

If households receive a surprise extra 1 unit of income, how much will be in aggregate spent over the next year?

Elements that interact with each other to produce the result:

- ▶ Households are heterogeneous
- ▶ Wealth is unevenly distributed
- ▶  $c$  function is highly concave
- ▶ ⇒ Distributional issues matter for aggregate C  
Giving 1 to the poor  $\neq$  giving 1 to the rich

## Consumption Concavity and Wealth Heterogeneity



## Why Worry About the MPC ( $\equiv \kappa$ )?

Nobody trying to make a forecast in 2008–2010 would ask:

- ▶ Big 'stimulus' tax cuts
- ▶ Keynesian **multipliers** should be big in liquidity trap
- ▶ Crude Keynesianism: Transitory tax cut multiplier is  $1/(1 - \kappa) - 1$ 
  - ▶ If  $\kappa = 0.75$  then multiplier is  $4 - 1 = 3$
  - ▶ Some micro estimates of  $\kappa$  are this large
- ▶ If  $\kappa = 0.05$  then multiplier is only  $\approx 0.05$ 
  - ▶ This is about the size of  $\kappa$  in Rep Agent and KS models

## To-Do List

1. Calibrate realistic income process
2. Match empirical wealth distribution
3. Back out optimal C and MPC out of transitory income
4. Is MPC in line with empirical estimates?

### Our Question:

Does a model that matches micro facts about income dynamics and wealth distribution give different (and more plausible) answers than KS to macroeconomic questions (say, about the response of consumption to fiscal 'stimulus')?

## Friedman (1957): Permanent Income Hypothesis

$$\begin{aligned}Y_t &= P_t + T_t \\C_t &= P_t\end{aligned}$$

### Progress since then

- ▶ **Micro data:** Friedman description of income shocks works well
- ▶ **Math:** Friedman's words well describe optimal solution to dynamic stochastic optimization problem of impatient consumers with geometric discounting under CRRA utility with uninsurable idiosyncratic risk calibrated using these micro income dynamics (!)

## Our (Micro) Income Process

Idiosyncratic (household) income process is logarithmic Friedman:

$$y_{t+1} = p_{t+1} \xi_{t+1} W$$

$$p_{t+1} = p_t \psi_{t+1}$$

$p_t$  = permanent income

$\xi_t$  = transitory income

$\psi_{t+1}$  = permanent shock

$W$  = aggregate wage rate

## Further Details of Income Process

### Modifications from Carroll (1992)

Transitory income  $\xi_t$  incorporates unemployment insurance:

$$\begin{aligned}\xi_t &= \mu \text{ with probability } u \\&= (1 - \tau)\bar{\ell}\theta_t \text{ with probability } 1 - u\end{aligned}$$

$\mu$  is UI when unemployed

$\tau$  is the rate of tax collected for the unemployment benefits

## Model Without Aggr Uncertainty: Decision Problem

$$v(m_t) = \max_{\{c_t\}} u + \beta \mathbb{D}\mathbb{E}_t [\psi_{t+1}^{1-\rho} v(m_{t+1})]$$

s.t.

$$a_t = m_t - c_t$$

$$a_t \geq 0$$

$$k_{t+1} = a_t / (\mathbb{D}\psi_{t+1})$$

$$m_{t+1} = (\bar{\gamma} + r)k_{t+1} + \xi_{t+1}$$

$$r = \alpha Z(K/\bar{\ell}L)^{\alpha-1}$$

(State and control variables normalized by  $p_t W$ )

## What Happens After Death?

- ▶ You are replaced by a new agent whose permanent income is equal to the population mean
- ▶ Prevents the population distribution of permanent income from spreading out

## Ergodic Distribution of Permanent Income

Exists, if death eliminates permanent shocks:

$$\mathbb{D}\mathbb{E}[\psi^2] < 1.$$

Holds.

Population mean of  $p^2$ :

$$\mathbb{M}[p^2] = \frac{D}{1 - \mathbb{D}\mathbb{E}[\psi^2]}$$

## Parameter Values

- ▶  $\beta, \rho, \alpha, \delta, \bar{\ell}, \mu$ , and  $u$  taken from JEDC special volume
- ▶ Key new parameter values:

Description	Param	Value	Source
Prob of Death per Quarter	D	0.00625	Life span of 40 years
Variance of Log $\psi_t$	$\sigma_\psi^2$	0.016/4	Carroll (1992); SCF
Variance of Log $\theta_t$	$\sigma_\theta^2$	$0.010 \times 4$	DeBacker et al. (2013)

## Annual Income, Earnings, or Wage Variances

Our parameters	$\sigma_\psi^2$	$\sigma_\xi^2$
Carroll (1992)	0.016	0.010
Storesletten, Telmer, and Yaron (2004)	0.008–0.026	0.316
Mehghir and Pistaferri (2004)*	0.031	0.032
Low, Mehghir, and Pistaferri (2010)	0.011	—
Blundell, Pistaferri, and Preston (2008)*	0.010–0.030	0.029–0.055
DeBacker, Heim, Panousi, Ramnath, and Vidangos (2013)	0.007–0.010	0.15–0.20
Implied by KS-JEDC	0.	0.038
Implied by Castaneda et al. (2003)	0.03	0.006

\*Meghir and Pistaferri (2004) and Blundell, Pistaferri, and Preston (2008) assume that the transitory component is serially correlated (an MA process), and report the variance of a subelement of the transitory component.  $\sigma_\xi^2$  for these articles are calculated using their MA estimates.

## Typology of Our Models—Four Dimensions

1. Discount Factor  $\beta$ 
  - ▶ 'β-Point' model: Single discount factor
  - ▶ 'β-Dist' model: Uniformly distributed discount factor
2. Aggregate Shocks
  - ▶ (No)
  - ▶ Krusell–Smith
  - ▶ Friedman/Buffer Stock
3. Empirical Wealth Variable to Match
  - ▶ Net Worth
  - ▶ Liquid Financial Assets
4. Life Cycle
  - ▶ Perpetual Youth (a la Blanchard)
  - ▶ Overlapping Generations

## Dimension 1: Estimation of $\beta$ -Point and $\beta$ -Dist

### ' $\beta$ -Point' model

- ▶ 'Estimate' single  $\beta$  by matching the capital–output ratio

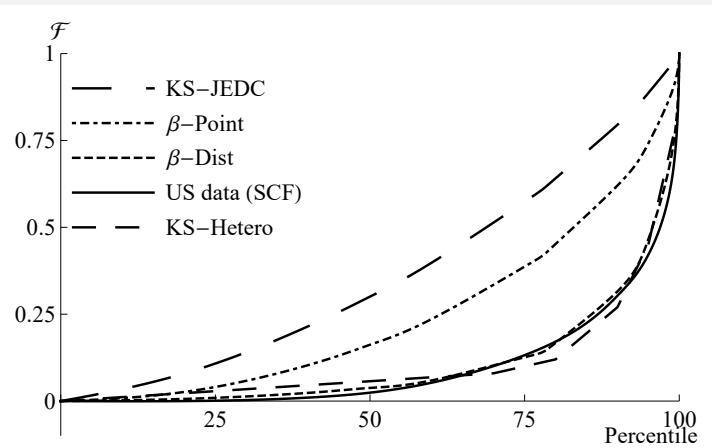
### ' $\beta$ -Dist' model—Heterogenous Impatience

- ▶ Assume uniformly distributed  $\beta$  across households
- ▶ Estimate the band  $[\bar{\beta} - \nabla, \bar{\beta} + \nabla]$  by minimizing distance between model ( $w$ ) and data ( $\omega$ ) net worth held by the top 20, 40, 60, 80%

$$\min_{\{\bar{\beta}, \nabla\}} \sum_{i=20,40,60,80} (w_i - \omega_i)^2,$$

s.t. aggregate net worth–output ratio matches the steady-state value from the perfect foresight model

## Results: Wealth Distribution

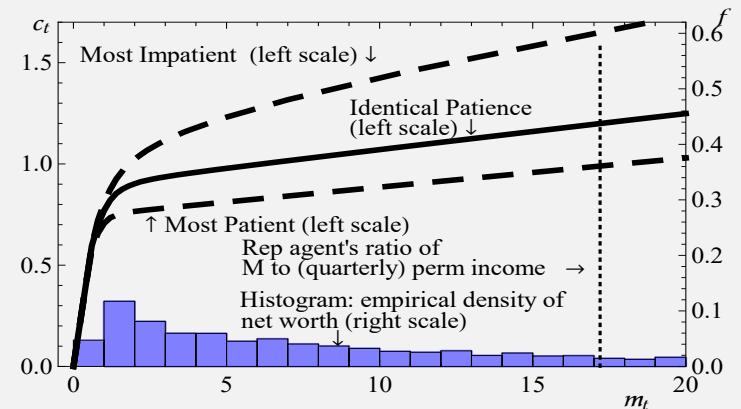


## Results: Wealth Distribution

Micro Income Process					
Friedman/Buffer Stock	KS-JEDC	KS-Orig <sup>◊</sup>			
Point	Uniformly	Our solution	Hetero		
Discount Factor <sup>‡</sup>	Distributed Discount Factors*				U.S. Data*
$\beta$ -Point	$\beta$ -Dist				Data*
Top 1%	10.1	26.7	2.6	3.0	24.0 29.6
<b>Top 20%</b>	<b>54.8</b>	<b>83.3</b>	<b>35.9</b>	<b>35.0</b>	<b>88.0 79.5</b>
<b>Top 40%</b>	<b>76.4</b>	<b>94.</b>	<b>60.1</b>		<b>92.9</b>
<b>Top 60%</b>	<b>89.6</b>	<b>97.6</b>	<b>78.5</b>		<b>98.7</b>
<b>Top 80%</b>	<b>97.4</b>	<b>99.4</b>	<b>92.</b>		<b>100.4</b>

Notes: <sup>‡</sup> :  $\dot{\beta} = 0.9894$ . \* :  $(\dot{\beta}, \nabla) = (0.9867, 0.0067)$ . Bold points are targeted.  $K_t/Y_t = 10.3$ .

## Marginal Propensity to Consume & Net Worth



## Results: MPC (in Annual Terms)

Micro Income Process			
	Friedman/Buffer Stock	KS-JEDC	
	$\beta$ -Point	$\beta$ -Dist	Our solution
Overall average	0.1	0.23	0.05
By wealth/permanent income ratio			
Top 1%	0.07	0.05	0.04
Top 20%	0.07	0.06	0.04
Top 40%	0.07	0.08	0.04
Top 60%	0.07	0.12	0.04
Bottom 1/2	0.13	0.35	0.05
By employment status			
Employed	0.09	0.2	0.05
Unemployed	0.22	0.54	0.06

Notes: Annual MPC is calculated by  $1 - (1 - \text{quarterly MPC})^4$ .

## Estimates of MPC in the Data: $\sim 0.2\text{--}0.6$

Authors	Consumption Measure			Horizon	Event/Sample
	Nondurables	Durables	Total PCE		
Blundell et al. (2008b) <sup>‡</sup>	0.05				Estimation Sample: 1980–92
Coronado et al. (2005)		0.36		1 Year	2003 Tax Cut
Hausman (2012)		0.6–0.75		1 Year	1936 Veterans' Bonus
Johnson et al. (2009)	~ 0.25			3 Months	2003 Child Tax Credit
Lusardi (1996) <sup>‡</sup>	0.2–0.5				Estimation Sample: 1980–87
Parker (1999)	0.2			3 Months	Estimation Sample: 1980–93
Parker et al. (2011)	0.12–0.30		0.50–0.90	3 Months	2008 Economic Stimulus
Sahm et al. (2009)		~ 1/3		1 Year	2008 Economic Stimulus
Shapiro and Slemrod (2009)		~ 1/3		1 Year	2008 Economic Stimulus
Souleles (1999)	0.045–0.09	0.29–0.54	0.34–0.64	3 Months	Estimation Sample: 1980–91
Souleles (2002)	0.6–0.9			1 Year	The Reagan Tax Cuts of the Early 1980s

Notes: <sup>‡</sup>: elasticity.

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  - ▶ Overlapping Generations

## Dimension 2.a: Adding KS Aggregate Shocks

### Model with KS Aggregate Shocks: Assumptions

- ▶ Only two aggregate states (good or bad)
- ▶ Aggregate productivity  $Z_t = 1 \pm \Delta^Z$
- ▶ Unemployment rate  $u$  depends on the state ( $u^g$  or  $u^b$ )

Parameter values for aggregate shocks from Krusell and Smith (1998)

Parameter	Value
$\Delta^Z$	0.01
$u^g$	0.04
$u^b$	0.10
Agg transition probability	0.125

## Dimension 2.b: Adding FBS Aggregate Shocks

### Friedman/Buffer Stock Shocks

- ▶ Motivation:  
More plausible and tractable aggregate process, also simpler
- ▶ Eliminates 'good' and 'bad' aggregate state
- ▶ Aggregate production function:  $K_t^\alpha(L_t)^{1-\alpha}$ 
  - ▶  $L_t = P_t \Xi_t$
  - ▶  $P_t$  is aggregate permanent productivity
  - ▶  $P_{t+1} = P_t \Psi_{t+1}$
  - ▶  $\Xi_t$  is the aggregate transitory shock.
- ▶ Parameter values estimated from U.S. data:

Description	Parameter	Value
Variance of Log $\Psi_t$	$\sigma_\Psi^2$	0.00004
Variance of Log $\Xi_t$	$\sigma_\Xi^2$	0.00001

## Results

### Our/FBS model

- ▶ A few times faster than solving KS model
- ▶ The results are similar to those under KS aggregate shocks

## Results: MPC Over the Business Cycle

Model: $\beta$ -Dist	Krusell-Smith (KS)			Friedman/Buffer Stock (FBS)		
	Scenario	Base	Recessn	Expnsn	Base	Large Bad Perm Shock
Overall average	0.23	0.25	0.21	0.20	0.20	0.21
By wealth/permanent income ratio						
Top 1%	0.05	0.05	0.05	0.05	0.05	0.05
Top 10%	0.06	0.06	0.06	0.06	0.06	0.06
Top 20%	0.06	0.06	0.06	0.06	0.06	0.06
Top 40%	0.08	0.08	0.08	0.06	0.06	0.06
Top 50%	0.09	0.10	0.09	0.06	0.06	0.09
Top 60%	0.12	0.12	0.11	0.09	0.09	0.09
Bottom 50%	0.35	0.38	0.32	0.32	0.32	0.32
By employment status						
Employed	0.20	0.20	0.20	0.19	0.19	0.19
Unemployed	0.54	0.56	0.51	0.41	0.41	0.41

## Results: MPC Over the Business Cycle

### Krusell-Smith

- ▶ Aggregate and idiosyncratic shocks positively correlated
- ▶ Higher MPC during recessions, especially for the unemployed

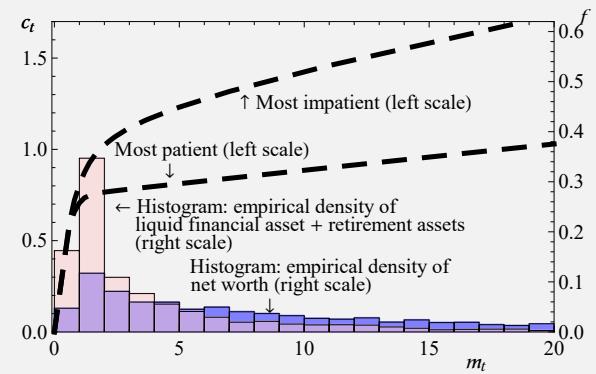
### Friedman/Buffer Stock

- ▶ Shocks uncorrelated
- ▶ MPC essentially doesn't vary over BC

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## Dimension 3: Matching Net Worth vs. Liquid Financial (and Retirement) Assets



Liquid Assets  $\equiv$  transaction accounts, CDs, bonds, stocks, mutual funds

## Match Net Worth vs. Liquid Financial Assets

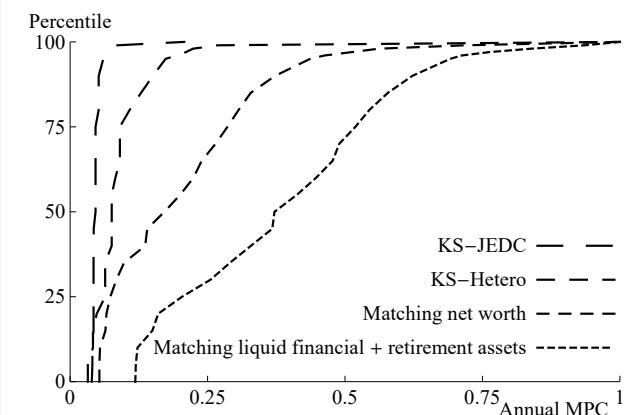
- ▶ Buffer stock saving driven by accumulation of liquidity
- ▶ May make more sense to match liquid (and retirement) assets (Hall (2011), Kaplan and Violante (2014))
- ▶ Aggregate MPC Increases Substantially:  $0.23 \uparrow 0.43$

	Net Worth	$\beta$ -Dist Liq Fin and Ret Assets
Overall average	0.23	0.44
By wealth/permanent income ratio		
Top 1%	0.05	0.12
Top 20%	0.06	0.13
Top 40%	0.08	0.2
Top 60%	0.12	0.28
Bottom 1/2	0.35	0.59

Notes: Annual MPC is calculated by  $1 - (1 - \text{quarterly MPC})^4$ .

## Distribution of MPCs

Wealth heterogeneity translates into heterogeneity in MPCs



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## Dimension 4: Overlapping Generations

### Realistic Life-Cycle Model

- ▶ Three education levels:  $e \in \{D, HS, C\}$
- ▶ Age/education-specific income profiles

$$\begin{aligned} y_t &= \xi_t \mathbf{p}_t = (1 - \tau) \theta_t \mathbf{p}_t, \\ \mathbf{p}_t &= \psi_t \bar{\psi}_{es} \mathbf{p}_{t-1} \end{aligned}$$

- ▶ Age-specific variances of income shocks
- ▶ Transitory unemployment shock with prob  $u$
- ▶ Household-specific mortality  $D_{es}$

## Household Decision Problem

$$v_{es}(m_t) = \max_{c_t} u$$

## Macro Dynamics

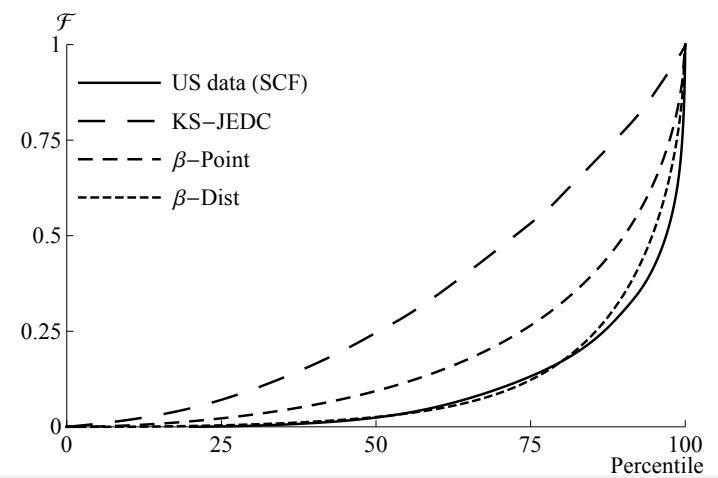
- ▶ Population growth  $N$ , technological progress  $\Gamma$
- ▶ **Tax rate** to finance social security and unemployment benefits:  

$$\tau = \tau_{SS} + \tau_U$$
- ▶ 
$$\tau_{SS} = \frac{\sum_{e \in \{D, HS, C\}} \left[ \theta_e \bar{p}_{e0} \sum_{t=164}^{384} \left( ((1+\Gamma)(1+N))^{-t} \prod_{s=0}^t (\bar{\psi}_{es} \bar{D}_{es}) \right) \right]}{\sum_{e \in \{D, HS, C\}} \left[ \theta_e \bar{p}_{e0} \sum_{t=0}^{163} \left( ((1+\Gamma)(1+N))^{-t} \prod_{s=0}^t (\bar{\psi}_{es} \bar{D}_{es}) \right) \right]}$$
- ▶  $\tau_U = u\mu$

## Calibration

Description	Parameter	Value
Coefficient of relative risk aversion	$\rho$	1
Effective interest rate	$(r - \delta)$	0.01
Population growth rate	$N$	0.0025
Technological growth rate	$\Gamma$	0.0037
Rate of high school dropouts	$\theta_D$	0.11
Rate of high school graduates	$\theta_{HS}$	0.55
Rate of college graduates	$\theta_C$	0.34
Average initial permanent income, dropout	$\bar{p}_{D0}$	5000
Average initial permanent income, high school	$\bar{p}_{HS0}$	7500
Average initial permanent income, college	$\bar{p}_{C0}$	12000
Unemployment insurance payment	$\mu$	0.15
Unemployment rate	$u$	0.07
Labor income tax rate	$\tau$	0.0942

## Results: Wealth Distribution

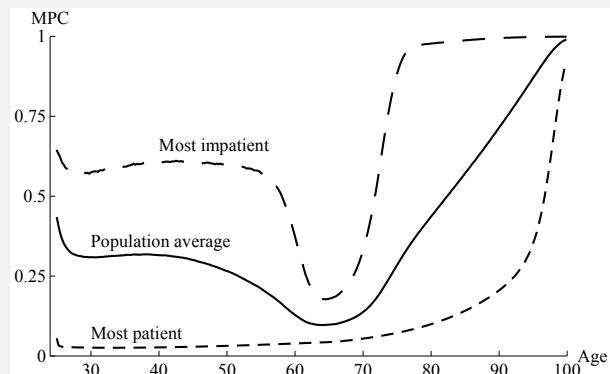


## Results: MPC (in Annual Terms)

Wealth Measure	Micro Income Process		Life-Cycle Model		
	KS-JEDC Our solution NW	FBS $\beta$ -Dist NW	$\beta$ -Point NW	$\beta$ -Dist NW	$\beta$ -Dist Liquid
	0.05	0.23	0.11	0.29	0.42
By wealth/permanent income ratio					
Top 1%	0.04	0.05	0.08	0.07	0.07
Top 20%	0.04	0.06	0.09	0.07	0.07
Top 40%	0.04	0.08	0.08	0.07	0.11
Top 60%	0.04	0.12	0.08	0.10	0.20
Bottom 1/2	0.05	0.35	0.13	0.49	0.70
By employment status					
Employed	0.05	0.2	0.10	0.28	0.42
Unemployed	0.06	0.54	0.13	0.39	0.56

Notes: Annual MPC is calculated by  $1 - (1 - \text{quarterly MPC})^4$ .

## Results: MPC by Age



- ▶ Initial drop in MPC: Build-up of buffer stock
- ▶ Rise while rapid income growth, fall before retirement, then increasing mortality risk

## Conclusions

- ▶ Definition of “serious” microfoundations: Model that matches
  - ▶ Income Dynamics
  - ▶ Wealth Distribution
- ▶ The model produces more plausible implications about:
  - ▶ **Aggregate MPC**
  - ▶ **Distribution of MPC Across Households**
- ▶ Version with more plausible aggregate specification is **simpler, faster, better in every way!**

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