## Epidemiological Expectations in Economics

Chris Carroll, Tao Wang

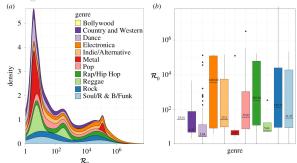
Johns Hopkins University

September 30, 2021

# What This Paper Is Not About

### ?, Sep 24:

Epi models fit songs better than diseases:



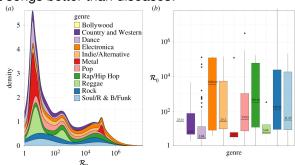
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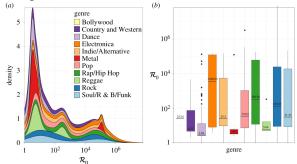
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# Why Do Economists Care About Expectations?

Economic choices generically depend on  ${\mathbb E}$ 

#### Goals:

- Define EE: what is required to construct B in economic modeling
- Describe existing literature using EE to answer economic questions
  - Technological Diffusion (entire literature)
  - Finance (a few examples)
  - Macroeconomics (a few examples)
- Agenda for progress in building useful EE tools



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# Core Element of 'Epidemiology'?

#### Add to some existing economic model:

Social transmission of beliefs

#### "Full-fledged" model requires:

- a mechanism: math by which idea(s) transmitted
- @ implying expectational dynamics: ... that yields observable  $\mathbb E$  dynamics ...
- @ with economic consequences: ... those  $\mathbb{E} \Rightarrow$  an economic outcome

- "source" of beliefs could be Rational
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### Quotes

While mass media play a major role in alerting individuals to the possibility of an innovation, it seems to be personal contact that is most relevant in leading to its adoption. Thus, the diffusion of an innovation becomes a process formally akin to the spread of an infectious disease.

-?

An idea is like a virus. Resilient. Highly contagious. And even the smallest seed of an idea can grow. –Cobb

- The movie Inception [?]

## Expectational heterogeneity

Handbook of Microeconomics, Browning, Heckman, and Hansen [?], wrote that the most universal lesson of micro economics is that "people are different in ways that importantly affect their economic behavior."

Handbook of Macroeconomics, ?: "Macroeconomics and Household Heterogeneity"; ? Laffont lecture on MPC Heterogeneity

OK, heterogeneity also importantly affects "macroeconomic" behavior



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### Even for things like inflation or stock returns

Conclusion

- ?
- ... but not yet (regularly; as a normal practice) in "structural" models:
  - Rational Expectations
  - Diagnostic Expectations
  - Sparsity (Gabaix)
  - ...
  - Fading Memory (v 1.0)

Heterogeneity Matters ...
... But Is Not Yet in Models
Epidemiology REQUIRES Heterogeneity
Epidemiology on Networks

# Why Epidemiology?

- Other attempts ('different info sets') have not worked
- Vast literature outside of economics with methods, data
- Lots of reduced-form evidence in economics
- Cool new social network evidence!

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Expectational Tribes

# Network Theory/Graph Theory Toolkits

Like DYNARE for heterogeneous agent network modeling

- NetworkX
- NDLib

These very powerful tools have been used in huge literatures outside of economics.

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#### Two results in some tension

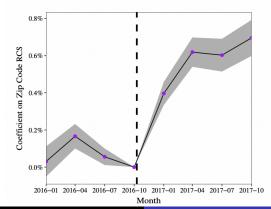
- 'Small World'
  - 6 Degrees of Separation everybody is interconnected
- Many ways to get persistent heterogeneity/disagreement/polarization

Heterogeneity Matters ...

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### Expectational tribes

Figure: Portfolio responses to 2016 U.S. election



### Common Source S-I Model

#### Table: Common Source SI Model

Date t	Susceptible <sub>t</sub>	Infected <sub>t</sub>
0	1	0
1	(1 - p)	1 - (1 - p)
2	$(1-p)^2$	$1-(1-p)^2$
:	÷	÷
n	$(1 - p)^n$	$1 - (1 - p)^n$

### Personal Contact S-I Model

#### Table: Transmissible SI Model

Date t	Susceptible <sub>t</sub>	Infected <sub>t</sub>
0	$S_0$	10
1	$S_0 - \beta S_0 I_0$	$I_0 + \beta S_0 I_0$
2	$S_1 - \beta S_1 I_1$	$I_1 + \beta S_1 I_1$
:	:	:
n	$S_{n-1} - \beta S_{n-1} I_{n-1}$	$I_{n-1} + \beta S_{n-1} I_{n-1}$

### Other States

- Recovered/Removed (Dead)
- Exposed (which might affect future infection risk)
- Immune

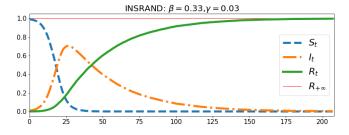
## A SIR Model of stock investors (?)

Figure: A SIR model of stock investors

$$S = \beta_{\overline{N}}^{S_t} I_t \longrightarrow I = \gamma I_t \longrightarrow R$$

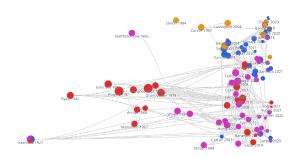
### An SIR model of stock investors

Figure: Simulated trends from an SIR model of stock investors



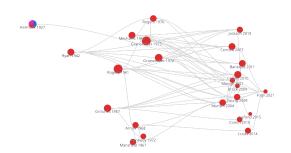
### Three substantial fields of EE models

Figure: Literature map



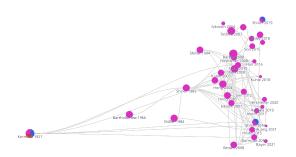
### EE models of technological diffusion

Figure: Literature map of models of technological diffusion



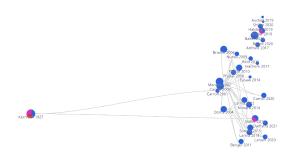
### EE model of asset investment

Figure: Literature map of epi models of financial market investment



### EE model of macroeconomic expectations

Figure: Literature map of epi models of macroeconomic expectations



### Micro Evidence

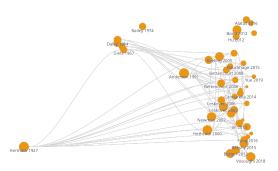
- When do socially transmitted beliefs cause consequential economic decisions?
- What are characteristics of sources and recipients of expectational infection?
- Through which media are expectations mostly transmitted?
- What kinds of information/expectations are more infectious?
- How can ?'s reflection problem be addressed?

### Non-economic applications of epi models

- the spread of news, fake news, and rumors
- the diffusion of scientific ideas
- the dissemination pattern of internet content such as memes

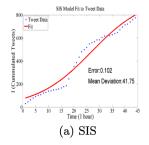
### Other Epidemiological models

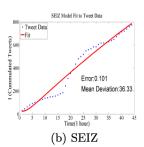
Figure: Other fields related to epi models



## An Epi model of news /rumor spreading

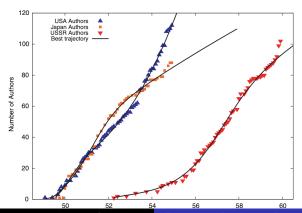
Figure: Jin et al. (2013)





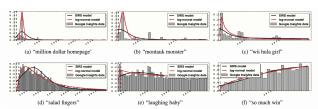
### An Epi model of scientific ideas

Figure: Bettencourt et al (2006)



### An Epi model of "memes"

Figure: ?



Time is ripe for EE modeling to take off:

- Data on expectations and social networks now exist!
- Expectations affect measured choices
- Mature, powerful, easy modeling NetworkX/NDLib tools exist
- HA modeling is cutting edge
  - expectations are new frontier



Introduction
Background and Motivation
What insights can the epidemiological framework offer?
Literature
Conclusion