# Domenico Rossignoli, Ph.D.

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Research Gate

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# **Employment History**

04/2025 - current position

Associate Professor (G.S.D. 13/ECON-02),

Department of International Economics, Institutions and Development, Faculty of Political and Social Sciences, Università Cattolica del Sacro Cuore, Milano, Italy.

04/2022 - 03/2025

Assistant Professor, Tenure-Track (Ricercatore a T.D., tipo b, S.S.D. SECS-P/o<sub>2</sub>).

Department of International Economics, Institutions and Development, Faculty of Political and Social Sciences, Università Cattolica del Sacro Cuore, Milano, Italy.

01/2018 - 03/2022

Assistant Professor (Ricercatore a T.D., tipo a, S.S.D. SECS-P/o2)
Department of International Economics, Institutions and Development,
Faculty of Political and Social Sciences, Università Cattolica del Sacro
Cuore, Milano, Italy.

09/2013 - 12/2017

**Post-Doctoral Position** (S.S.D. SECS-P/o<sub>2</sub>)

Department of International Economics, Institutions and Development, Faculty of Political and Social Sciences, Università Cattolica del Sacro Cuore, Milano, Italy.

### **Education**

**Ph.D. Institutions and Politics**, Università Cattolica del Sacro Cuore, Milano. Thesis title: *Democracy, institutions and growth: exploring the black-box.* 

M.Sc. Political Science and Political Economy, London School of Economics, London (UK).

Dissertation title: Special-interest groups and income inequality: an investigation of a panel of countries.

2008 Laurea Specialistica Scienze delle Relazioni Internazionali, Università Cattolica del Sacro Cuore, Milano, 110/110 cum laude.

Laurea Triennale Scienze Politiche e delle Relazioni Internazionali, Università Cattolica del Sacro Cuore, Milano, 110/110 cum laude.

### **Peer-Reviewed Publications**

#### **Journal Articles**

- Calhoun, S., Maggioni, M. A., Paulle, B., Regalia, C., & **Rossignoli**, **D.** (2025). Socio emotional learning within prison walls: The effects of grip program (guiding rage into power) as perceived by participant and non participant incarcerated persons. *Journal of Community & Applied Social Psychology*, 35(1), e70013. https://doi.org/10.1002/casp.70013
- Rossignoli, D., Manzi, F., Gaggioli, A., Marchetti, A., Massaro, D., Riva, G., & Maggioni, M. A. (2024). The importance of being consistent: Attribution of mental states in strategic human–robot interactions. *Cyberpsychology, Behavior, and Social Networking.* https://doi.org/10.1089/cyber.2023.0353
- Rossignoli, D., & Trombetta, F. (2024). Ora et guberna. the economic impact of the rule of st benedict in medieval england. *The Journal of Economic History*, 84, 838–873.

  Phttps://doi.org/10.1017/S0022050724000330

- Maggioni, M. A., & **Rossignoli**, **D.** (2023). If it looks like a human and speaks like a human ... Communication and cooperation in strategic human-robot interactions. *Journal of Behavioral and Experimental Economics*, 104, 102011. Https://doi.org/10.1016/j.socec.2023.102011
- Rossignoli, D., Balestri, S., Beretta, S., & Maggioni, M. A. (2022). International child sponsorship improves school performance: Evidence from goma (DRC). *Journal of African Economies*, 31, 211–250. 
  Phttps://doi.org/10.1093/jae/ejab007
- Gaggioli, A., Chirico, A., Lernia, D. D., Maggioni, M. A., Malighetti, C., Manzi, F., Marchetti, A., Massaro, D., Rea, F., **Rossignoli**, **D.**, Sandini, G., Villani, D., Wiederhold, B. K., Riva, G., & Sciutti, A. (2021). Machines like us and people like you: Toward human-robot shared experience. *Cyberpsychology, Behavior and Social Networking*, 24, 357–361. https://doi.org/10.1089/cyber.2021.29216.aga
- Manzi, F., Sorgente, A., Massaro, D., Villani, D., Lernia, D. D., Malighetti, C., Gaggioli, A., **Rossignoli**, **D.**, Sandini, G., Sciutti, A., Rea, F., Maggioni, M. A., Marchetti, A., & Riva, G. (2021). Emerging adults' expectations about the next generation of robots: Exploring robotic needs through a latent profile analysis. *Cyberpsychology, Behavior and Social Networking*, 24, 315–323.

  Phttps://doi.org/10.1089/cyber.2020.0161
- 9 Manzi, F., Dio, C. D., Lernia, D. D., **Rossignoli**, **D.**, Maggioni, M. A., Massaro, D., Marchetti, A., & Riva, G. (2021). Can you activate me? From robots to human brain. *Frontiers in Robotics and AI*, 19, 1–3. 
  6 https://doi.org/10.3389/frobt.2021.633514
- Rossignoli, D., & Nigri, G. (2021). Taking care of work for a new economy: The experience of The Economy of Francesco. *Rivista Internazionale di Scienze Sociali*, 129, 359–380.

  Phttps://doi.org/10.26350/000518\_000077
- Trombetta, F., & **Rossignoli**, **D.** (2021). The price of silence: Media competition, capture, and electoral accountability. *European Journal of Political Economy*, 69, 101939.

  \*https://doi.org/10.1016/j.ejpoleco.2020.101939
- Colagrossi, M., **Rossignoli**, **D.**, & Maggioni, M. A. (2020). Does democracy cause growth? A meta-analysis (of 2000 regressions). *European Journal of Political Economy*, 101824.

  Phttps://doi.org/10.1016/j.ejpoleco.2019.101824
- Maggioni, M. A., & **Rossignoli**, **D.** (2020). Clever little lies. math performance and cheating in primary schools in Congo. *Journal Of Economic Behavior & Organization*, 380–400.

  \* https://doi.org/https://doi.org/10.1016/j.jebo.2019.12.021
- Maggioni, M. A., **Rossignoli**, **D.**, Beretta, S., & Balestri, S. (2018). Trust behind bars: Measuring change in inmates' prosocial preferences. *Journal of Economic Psychology*, 64, 89–104.

  https://doi.org/10.1016/j.joep.2017.12.003
- Rossignoli, D., & Balestri, S. (2018). Food security and democracy: Do inclusive institutions matter? Revue Canadienne d'Etudes du Developpement / Canadian Journal of Development Studies, 39, 215–233.

   https://doi.org/10.1080/02255189.2017.1382335
- Caruso, R., Domizio, M. D., & **Rossignoli**, **D.** (2017). Aggregate wages of players and performance in Italian Serie A. *Economia Politica*, *34*, 515–531. https://doi.org/10.1007/s40888-017-0062-6
- Ricciuti, R., & **Rossignoli**, **D.** (2017). Bridging economics and international relations to understand state capacity and war in Sub-Saharan Africa. *Peace Economics, Peace Science and Public Policy*, *23*(4), N/A–N/A. Ø https://doi.org/10.1515/peps-2017-0026

- Rossignoli, D., Maggioni, M. A., Beretta, S., & Balestri, S. (2017). Growing up in Africa. age and pro-social attitudes in primary schoolchildren in goma (DRC). *Rivista Internazionale di Scienze Sociali*, 125(4), 405–440.
- Caruso, R., Domizio, M. D., & **Rossignoli**, **D.** (2016). Pagare per vincere: Le determinanti del successo sportivo in Serie A. *Rivista di Diritto ed Economia dello Sport*, 12, 99–111.
- Marangoni, G. D., & **Rossignoli**, **D.** (2016). Richard stone's contribution to input-output analysis. *Cahiers d'Economie Politique*, 71, 219–239.
- Pagnoncelli, F., & **Rossignoli**, **D.** (2016). Sondaggi, il corto circuito della democrazia. *Vita e Pensiero*, 99, 136–143.
- **Rossignoli**, **D.** (2016). Democracy, state capacity and civil wars: A new perspective. *Peace Economics*, *Peace Science and Public Policy*, 22, 427–437. *O* https://doi.org/10.1515/peps-2016-0029
- **Rossignoli**, **D.** (2015). Too many and too much? Special-interest groups and inequality at the turn of the century. *Rivista Internazionale di Scienze Sociali*, 337–366.
- **Rossignoli**, **D.**, & Beretta, S. (2013). Il Sudamerica, continente alla ribalta. Crescere in democrazia. *Vita* e Pensiero, 96, 14–23.

### **Books Chapters**

- Rossignoli, D., & Rotondi, V. (2023). Banche di credito cooperativo e capitale sociale: Un'analisi empirica. In M. M. Carmen (Ed.), *Il contributo delle BCC-CR allo sviluppo del capitale sociale e della generatività comunitaria* (pp. 13–36). ECRA.

  Phttps://doi.org/https://doi.org/10.1089/cyber.2023.0353
- Maggioni, M. A., & **Rossignoli**, **D.** (2022). Of men, machines and their interactive behavior. When AI and robotics meet behavioral economics. In G. Riva & A. Marchetti (Eds.), *Humane robotics. a multidisciplinary approach towards the development of humane-centered technologies* (pp. 237–256). Vita e pensiero.
- **Rossignoli**, **D.** (2022). Scarto. In S. Rozzoni & P. Limata (Eds.), *The Economy of Francesco. Un glossario per riparare il linguaggio dell'economia* (pp. 312–320). Città Nuova.

#### **Books**

**Rossignoli**, **D.** (2014). Institutions, democracy and economic growth. Facts, theories and beyond. Vita e pensiero.

#### Other publications

- **Rossignoli**, **D.** (2024). Crisi della democrazia e sfide alla partecipazione economica e politica [La Società, 159, 3-4, (pp. 114-131)].
- **Rossignoli**, **D.** (2021a). Istituzioni inclusive e sviluppo economico [Dizionario di dottrina sociale della Chiesa, 1 (pp. 154-160), doi: 10.26350/dizdott\_000018].
- **Rossignoli**, **D.** (2021b). Sviluppo economico e sostenibilità nella prospettiva dell'ecologia umana integrale [Munera, 1, (pp. 47-56)].

# **Grants and awards**

#### **Grants**

2024

- Fondosviluppo Research Support, project: From Monti di Pietà to Cooperative Credit: The Impact of Cooperative Credit Banks (BCCs) on the Well-Being of Local Communities, grant: Federcasse 2424PNo235CM (€20.200).
- Federcasse Research Support, project: The contribution of Cooperative Credit Banks (BCC) to the development of 'social capital', grant: Federcasse CC1721FCABo902(€23.500).

#### **Awards**

2010

Agostino Gemelli Award "Laureate of the year 2008", Università Cattolica del Sacro Cuore, Milano.

2008

**Fully funded PhD scholarship**, Università Cattolica del Sacro Cuore, Milano.

2003 - 2005

University scholarship, ISU Università Cattolica del Sacro Cuore, Milano (university fees and lodging at Collegio Augustinianum).

# Participation to international research projects

## **Principal Investigator**

The contribution of BCC-CR (Banche di Credito Cooperativo) to social capital, 'community generativ-ity' and financial stability of Italy, Project funded by Federcasse, grant number: CC1721FCAB0902.

### Co-Principal Investigator

- SNR-Signal to noise ratio. Experimental research to analyse choices in an Iterated PD with noise, P.Is.: Mario A. Maggioni (Università Cattolica del Sacro Cuore) and Domenico Rossignoli, Trial published on AEA RCT Registry (MAGGIONI, Mario A. and Domenico Rossignoli. 2023. "SNR Signal to Noise Ratio." AEA RCT Registry. March 21. urlhttps://doi.org/10.1257/rct.11114-1.0; project funded by Università Cattolica del Sacro Cuore (grant D3.2-2020)
- Trusting Again: Human vs Robot. Experimental research project to analyse social preferences in human-robot interactions, P.Is.: Mario A. Maggioni (Università Cattolica del Sacro Cuore) and Domenico Rossignoli, Trial published on AEA RCT Registry (MAGGIONI, Mario A. and Domenico Rossignoli. 2020. "Trusting Again: Human vs. Robot." AEA RCT Registry. June 11. urlhttps://doi.org/10.1257/rct.4103-1.3); project funded by Università Cattolica del Sacro Cuore (grant D3.2-2018).

#### Research group member

- A common good approach to development, P.I. Matthias Nebel (Universidad Popular Autónoma del Estado de Puebla)
- Comunicare la scienza, P.I. Piermarco Aroldi (Università Cattolica del Sacro Cuore), WP7 Percezione della scienza e comportamenti della cittadinanza, funded by Università Cattolica del Sacro Cuore (grant D3.2-2022).
- Behavioural-Change: Prospettive per la stabilizzazione di comportamenti virtuosi verso la sostenibilità, P.I.: Emanuela Mora (Università Cattolica del Sacro Cuore), project funded by Università Cattolica del Sacro Cuore (grant D3.2-2020).
- Sharing your camper? Selection and impact of the sharing economy, P.Is: Rense Corten (Utrecht University) and Mario A. Maggioni (Università Cattolica del Sacro Cuore), project funded by Utrecht University and Università Cattolica del Sacro Cuore.
- Human-Robot Confluence project, P.I.: G. Riva (Università Cattolica del Sacro Cuore), funded by Università Cattolica del Sacro Cuore (grant D3.2-2018).

# Participation to international research projects (continued)

- The Children's Faculty in Pendrecht, P.I.: Bowen Paulle (University of Amsterdam), funded by Foundation De Verre Bergen (The Netherlands).
- Getting a grip on GRIP: Perceptions of effects on socio-emotional development and behavioral patterns in two California State Prisons, P.I.: Bowen Paulle (University of Amsterdam).
  - Evaluating the effectiveness of a program of emotional and sexual education ("Teen Star") for primary school students, P.Is.: Raffaella Iafrate and Mario A. Maggioni, project funded by Centro di ricerca in Scienze Cognitive e della Comunicazione (CSCC) and Centro di Ateneo di Studi e Ricerche sulla Famiglia, Università Cattolica del Sacro Cuore.
- 'Non solo scuola'. The effects of volunteering on performances and behaviours of students at risk of dropping-out from school, P.I.: Gianpaolo Barbetta, project funded by Centro di Ricerca sulla Cooperazione e sul non-profit (CRC), Centro di ricerca in Scienze Cognitive e della Comunicazione (CSCC), Università Cattolica del Sacro Cuore.
- Existential peripheries': the transformative power of love and forgiveness in getting out from crisis, P.I.: Mario A. Maggioni, 'Progetto di ricerca di interesse d'Ateneo', funded by Universitá Cattolica del Sacro Cuore, (grant D.3.2). 3 distinct research projects:
  - 1. Measuring the transformative power of love-based initiatives: behavioral economics and beyond (2015-2017);
  - 2. Evidence-based evaluation of the GRIP program (2015-2016);
  - 3. Evidence-based evaluation of AVSI Distance Support Program in Goma (DRC) (2015-2017).
- Can love and forgiveness defeat addiction? A Behavioural Economics approach to measure the effectiveness of rehab communities, P.I.: Mario A. Maggioni, funded by Fetzer Institute (US), grant #3520.00.
  - Love Matters in Policy Making: The Stop TB partnering process, P.I.: Simona Beretta, funded by Fetzer Institute (US), grant #3328.00.
- Are re-hab communities an effective way-out of addiction? A Behavioural Economics approach, P.I.: Mario A. Maggioni, funded by Fetzer Institute (US), grant #3534.00.

### **Presentations**

#### **Invited presentations**

- 2024/06 International workshop: Un enfoque de bien común en materia de desarrollo, Universidad Popular Autónoma del Estado de Puebla (UPAEP). Invited expert.
- FARE Department Seminar, University of Guelph, Ontario, Canada (invited speaker). Paper presented (with C. Marconi): Crediting the Poor. The effect of Italian Monti di Pietà on social capital.
- Research Seminars: Economic History, Growth and Development, Martin-Luther-Universität Halle-Wittenberg (invited speaker). Paper presented (with F. Trombetta): The Cross and the Sword Religious identity, land ownership, and conflict: Evidence from six centuries of English history.
- NoBeC Talk 2023, Norms and Behavioral Change, Penn University (online). Paper presented (with M. A. Maggioni): Communication and Cooperation in Strategic Human-Robot Interactions
- Research Seminar Economic History, Growth & Development, Martin Luther University Halle Wittenberg, invited speaker. Paper presented (with F. Trombetta): The Cross and the Sword. Religious identity, land ownership, and conflict: Evidence from six centuries of English history.

# Presentations (continued)

- NoBeC talks, Penn University, Center for Social Norms and Behavioral Dynamics, invited speaker (online). Paper presented (with M.A. Maggioni): If it Looks like a Human and Speaks like a Human ... Communication and cooperation in strategic human-robot interactions.
- Open seminar, COgNiTive Architecture for Collaborative Technologies (Italian Institute of Technology, Genova) (online). Paper presented (with M. A. Maggioni): If it Looks like a Human and Speaks like a Human ... Dialogue and cooperation in human-robot interactions.
- Summer School in Development Economics, Universtià degli Studi di Verona, Prato, invited speaker. Paper presented (with S. Balestri, S. Beretta, M.A. Maggioni): International Child Sponsorship and School Performance: Evidence from Congo.
  - Seminars of the Department of Economics, Università degli Studi di Verona, invited speaker. Paper presented (with M. A. Maggioni): Clever little lies. Math performance and cheating in primary schools in Congo.

#### Conferences and workshops

- ASREC Conference, Association for the Study of Religion, Economics, and Culture, London. Paper presented (with F. Trombetta): The Cross and the Sword. Religious Identity, Land Ownership, and Conflict: Evidence from Six Centuries of English History.
- ESA Conference, ESA (Economics Science Association), Bologna. Paper presented (with M. A. Maggioni): Being in someone else's shoes. Order of play and non-zero equilibria in the Ultimatum Game.
- Be Change Conference: Cambiamenti nella vita quotidiana degli italiani al tempo del Covid. Prime evidenze da una ricerca campionaria. Università Cattolica del Sacro Cuore, Milano. Paper presented (with M. A. Maggioni): Mal comune, mezzo gaudio? L'impatto del Covid su comportamenti e attitudini prosociali.
- DEF seminars, Università Cattolica del Sacro Cuore, Milano (online). Paper presented (with M. A. Maggioni): If it Looks like a Human and Speaks like a Human ... Dialogue and cooperation in human-robot interactions.
- ASREC24h, Association for the Study of Religion, Economics, and Culture (online). Paper presented (with F. Trombetta): Ora et Guberna. The Economic Impact of Benedict's Rule in Medieval England.
- 9<sup>th</sup> EPSA Annual General Conference, (European Political Science Association), Belfast (UK). Paper presented (with F. Trombetta): Ora et Guberna. The Economic Impact of Benedict's Rule in Medieval England.
- Scottish Economic Society Annual Conference, Perth (UK). Paper presented (with F. Trombetta): Ora et Guberna. The Economic Impact of Benedict's Rule in Medieval England.
- Randomized Controlled Trials in Education seminar, Università Cattolica del Sacro Cuore, Milano. Paper presented (with M.A. Maggioni, J. de Ree, D. Walentek, B. Paulle): High Dosage Math Tutoring in Amsterdam: School Performances and Pro-social Attitudes.
  - Randomised Controlled Trials in the Social Sciences, King's Manor, York (UK). Paper presented (with M.A. Maggioni, J. de Ree, D. Walentek, B. Paulle): High Dosage Math Tutoring in Amsterdam: School Performances and Pro-social Attitudes.
- SABE IAREP Annual Conference, Society for the Advancement of Behavioral Economics & International Association for Research in Economic Psychology, Middlesex University, London UK). Paper presented (with M. A. Maggioni): Clever little lies. Math performance and cheating in primary schools in Congo.
- 2018/06 **IS** 18<sup>th</sup> Jan Tinbergen European Peace Science Conference, NEPS (European Network of Peace Scientists), Università degli studi di Verona. Paper presented (with M. A. Maggioni, T. E. Uberti): Is it just about Oil? Networks, Technology and Geography in the Arms Trade.

# Presentations (continued)

Rigorous Impact Evaluation in Europe, Torino, Collegio Carlo Alberto, Paper presented (with M. A. Maggioni, B. Paulle, J. de Ree, N. Ruijs, D. Walentek): High Dosage Math Tutoring in Rotterdam: a Randomization SAGA.

2017/06 **Jan Tinbergen European Peace Science Conference**, NEPS (European Network of Peace Scientists), Università di Antwerpen, Belgio. Paper presented (with R. Ricciuti): Bridging a gap, state capacity and civil wars: a new look on an old question.

- 7<sup>th</sup> EPSA Annual General Conference, European Political Science Association, Palazzo delle Stelline, Milano. Paper presented (with M. Colagrossi, M.A. Maggioni): Does democracy cause growth? A meta-analysis perspective.
- CSCC Longitudinal Behavioral Research Workshop, Centro di Ricerca in Scienze Cognitive e della Comunicazione, Università Cattolica di Milano. Paper presented (with M.A. Maggioni): Do People change? Some preliminary results.
- **Kellogg Institute workshop**, Kellogg Institute for International Studies, Notre Dame University (South Bend, Indiana, USA). Paper presented (with M.A. Maggioni): Yes! People do change!
  - 16<sup>th</sup> Jan Tinbergen European Peace Science Conference, NEPS European Network of Peace Scientists, Università Cattolica del Sacro Cuore di Milano. Paper presented: Democracy, state capacity and civil wars: a new look on an old question.
- 2015/09 **1**st Colloquium Right To Food, Peace And Democracy, Università Cattolica del Sacro Cuore di Milano. Paper presented (with S. Balestri): Food security and democracy: do inclusive institutions matter?
- 7<sup>th</sup> ESEA Conference on Sports Economics, European Sports Economics Association, University of Zurich. Paper presented (with D. Domizio, R. Caruso): Wage Expenditure and Sport Success in Italian Serie A.
- 5<sup>th</sup> EPSA Annual General Conference, European Political Science Association), Schloss Schönbrunn Conference Venue, Vienna. Paper presented: Democracy, Institutions and Economic Growth.

## **Teaching**

- Research methods for social sciences, Doctoral School "Institutions and Politics", Università Cattolica del Sacro Cuore, Milano.
- Istituzioni di Economia Politica, (co-teaching with T. E. Uberti), BA Scienze del Servizio Sociale, Università Cattolica del Sacro Cuore, Brescia.
  - **Democracy, Institutions and Economic Development**, BA International Relations and Global Affairs (taught in English), Università Cattolica del Sacro Cuore, Milano.
- Analisi della Pubblica Opinione, (co-teaching with F. Pagnoncelli), BA Scienze Politiche e delle Relazioni Internazionali, Università Cattolica del Sacro Cuore, Milano
- Principles of Economics, instructor, BA International Relations and Global Affairs (taught in English), Università Cattolica del Sacro Cuore, Milano.
- Microeconomia, instructor, BA Comunicazione e Società; BA Scienze Politiche e delle Relazioni Internazionali, Università Cattolica del Sacro Cuore, Milano.
- Institutions, Democracy and Development, Master in International Cooperation and Development (taught in English), ASERI, Università Cattolica del Sacro Cuore, Milano.

## Professional service

#### Member of the Scientific Board

2022 to present

Faculty of the Doctoral School in Institutions and Politics, Università Cattolica del Sacro Cuore, Milano

### Member of the Scientific Committee

2021 to present

Political Economy Work in Progress (WIP) Seminar Series, Department of International Economics, Institutions and Development and Department of Economics and Finance, Università Cattolica del Sacro Cuore, Milano

#### Member of the Editorial Board

- Nature: Humanities and Social Sciences Communications., peer-review scientific journal (ISSN 2662-9992)
- La Società, peer-review scientific journal (ISSN 1120-9941)

## Referee activity

Journal of Economic Growth; European Journal of Political Economy; Nature: Humanities and Social Sciences Communications; Scottish Journal of Political Economy; Economic Analysis and Policy; Government and Opposition; African Development Review; Education Economics; Peace Economics, Peace Science and Public Policy; International Review of Economics; Japanese Journal of Political Science; BMC Public Health; International Economics and Economic Policy

# Skills and further education

#### Skills

Languages

Strong reading, writing and speaking competencies for Italian (mothertongue) and English. Basic knowledge of French

Software

STATA, R, LATEX, ArcGIS, QGIS, MS-Office, Python (basics)

#### **Further education**

2014

**ESNIE School in New Institutional Economics**, European Society for New Institutional Economics, Institut Scientifique de Cargèse (Cargèse, France)