


Lecture 6: Repeated Games

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The Road Ahead

1. The Hope and Collapse of Finite Repetition
2. Discount Factors and Infinite Games
3. Geometric Series: Taming Infinity
4. One-Shot Deviation Principle
5. Grim Trigger Strategy
6. Tit-for-Tat and Credibility
7. Folk Theorem: The Explosion of Equilibria
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Finite Repeated Games

The Intuitive Hope: If we play the Prisoner's Dilemma repeatedly, surely the shadow of the future will encourage cooperation?

Classic Prisoner's Dilemma Payoffs:

	Cooperate	Defect
Cooperate	3, 3	1, 4
Defect	4, 1	2, 2

The Brutal Reality: In any **finitely repeated** game where the end is known, backward induction destroys all hope of cooperation.

Why? Players can build trust, signal intentions, and seek rewards/punishments—but a cold, backward-flowing logic prevents cooperation when the end is certain.

The Logic of the End

Final Round Analysis: In the last round, all previous payoffs are locked in. Players must play the one-shot Nash Equilibrium.

In Prisoner's Dilemma: The unique Nash Equilibrium is **(Defect, Defect)** with payoffs (2, 2).

The First Domino: Certainty of final-round betrayal triggers the unraveling process.

"My actions in this round cannot sway what you will do in the final round. Since I cannot influence the future, my only rational choice is to maximize my payoff for today by defecting."

The Domino Effect

Second-to-Last Round: Players know the final round outcome is (Defect, Defect).

1. **The Known Future:** Final round is predetermined as mutual defection
2. **The Empty Promise:** Cooperating now cannot influence future behavior
3. **The Inevitable Choice:** This round becomes strategically identical to a one-shot game

The Unstoppable Collapse: This logic continues backward through every round:

- Stage $N \rightarrow$ Stage $N-1 \rightarrow$ Stage $N-2 \rightarrow \dots \rightarrow$ Stage 1

Finite Repetition Result: The only subgame perfect equilibrium is *(Defect, Defect)* in every single round.

A Glimpse of Hope

The Key Insight: The entire unraveling depends on **certainty about the end**.

Remove the certainty → Prevent backward induction

Two Ways to Eliminate the End:

1. **Infinitely repeated games:** No final round exists
2. **Unknown termination:** Players don't know when the game ends

The Result: The incentive to build reputation and encourage future cooperation remains powerful because there's always a "next round" to consider.

However: This opens a complex world where almost anything can be justified as rational—the realm of the **Folk Theorem**.

Discount Factors

The Infinity Problem: How do we compare infinite payoff streams?

Player 1 always defects: $4 + 4 + 4 + \dots = \infty$

Player 1 always cooperates: $1 + 1 + 1 + \dots = \infty$

Paradox: Best and worst outcomes both equal infinity!

Solution: The **discount factor** δ where $0 < \delta < 1$

Two Interpretations:

1. **Time Value:** \$3 today $>$ \$3 tomorrow (can invest, consume sooner)
2. **Continuation Probability:** δ = probability the game continues to next period

How Discount Factors Work

Infinite Cooperation Payoff: $3 + 3\delta + 3\delta^2 + 3\delta^3 + \dots$

Period-by-Period Breakdown:

- **Period 1 (Today):** Value = 3 (no discounting)
- **Period 2 (Tomorrow):** Value = 3δ
- **Period 3:** Value = $3\delta^2$ (discounted twice)
- **Period t:** Value = $3\delta^{t-1}$

Key Rule: The exponent on δ is always one less than the period number.

Interpretation of δ Values:

- **High δ (close to 1):** Patient player, future matters greatly
- **Low δ (close to 0):** Impatient player, present dominates

Geometric Series

The Challenge: Calculate $X + X\delta + X\delta^2 + X\delta^3 + \dots$

Step 1 - Finite Series: $S = X + X\delta + X\delta^2 + \dots + X\delta^{n-1}$

Step 2 - The Magic Trick:

- Original: $S = X + X\delta + X\delta^2 + \dots + X\delta^{n-1}$
- Multiply by δ : $\delta S = X\delta + X\delta^2 + \dots + X\delta^{n-1} + X\delta^n$
- Subtract: $S - \delta S = X - X\delta^n$
- Factor: $S(1 - \delta) = X(1 - \delta^n)$
- Solve: $S = \frac{X(1 - \delta^n)}{1 - \delta}$

From Finite to Infinite

Taking the Limit: As $n \rightarrow \infty$, what happens to δ^n ?

Example with $\delta = 1/2$:

- $(1/2)^1 = 1/2 = 0.5$
- $(1/2)^2 = 1/4 = 0.25$
- $(1/2)^3 = 1/8 = 0.125$
- $(1/2)^{10} = 1/1024 \approx 0.001$
- As $n \rightarrow \infty$: $\delta^n \rightarrow 0$

Infinite Geometric Series Formula: $X + X\delta + X\delta^2 + \dots = \frac{X}{1-\delta}$

We've tamed infinity! The "dot dot dot" becomes a simple, finite value.

One-Shot Deviation Principle

The Exponential Strategy Problem: In a 16-decision game:

- 1 decision → 2 strategies
- 2 decisions → 4 strategies
- 3 decisions → 8 strategies
- 16 decisions → 65,536 strategies!

Traditional Approach: To prove a strategy is optimal, check it against all 65,535 alternatives. **Impossible!**

One-Shot Deviation Principle: A strategy is a subgame perfect equilibrium **if and only if** no player can profitably deviate at a single stage while maintaining their strategy everywhere else.

How the Principle Works

The "Obvious" Part: If a strategy is truly optimal, it must beat any single-change alternative.

The "Powerful" Part: If you can't improve by changing one decision, you can't improve by changing multiple decisions.

Why? Any complex, profitable multi-stage deviation must contain at least one "pivotal" stage that alone provides improvement.

Practical Benefit:

- **Without principle:** Check 65,535 alternatives
- **With principle:** Check only 16 one-shot deviations

Result: Transform an impossible task into a manageable one!

Grim Trigger Strategy

The Unforgiving Rule:

"If anyone has defected at any point previously, defect forever. Otherwise, cooperate."

Two Simple Rules:

1. **Start by cooperating** (offer initial trust)
2. **Permanent punishment** for any defection (no forgiveness, ever)

Two Possible Paths:

- **Cooperation Path:** Both cooperate → steady payoff of 3 each round
- **Punishment Path:** Someone defects → mutual defection forever (payoff 2)

Why "Bloodthirsty"? A single mistake triggers permanent conflict.

The Trade-Off in Grim Trigger

The Choice: Stick to cooperation or grab a short-term gain?

Option A - Cooperate: Steady payoff stream of 3, 3, 3, 3, ...

Option B - Defect Once:

- **Today:** Get 4 instead of 3 (temptation payoff)
- **Forever After:** Stuck with 2 in all future rounds (punishment)
- **Payoff Stream:** 4, 2, 2, 2, ...

When Does Cooperation Work?

- Present value of cooperation: $\frac{3}{1-\delta}$
- Present value of defection: $4 + \frac{2\delta}{1-\delta}$
- **Cooperation condition:** $\frac{3}{1-\delta} \geq 4 + \frac{2\delta}{1-\delta}$
- **Simplifies to:** $\delta \geq \frac{1}{2}$

Tit-for-Tat Strategy

The "Nice" Alternative: A forgiving strategy that doesn't hold grudges forever.

Two Simple Rules:

1. **Start by cooperating** (be nice first)
2. **Copy opponent's last move** (forgive quickly, but retaliate immediately)

On Equilibrium Path:

- Round 1: Both cooperate
- Round 2: Both cooperate (copying each other)
- Forever: Mutual cooperation with payoff (3, 3)

Off Equilibrium Path (after one defection):

- Creates alternating pattern: Cooperate, Defect, Cooperate, Defect, ...
- **Payoff streams:** 4, 1, 4, 1, ... vs. steady 3, 3, 3, ...

Tit-for-Tat's Success

Robert Axelrod's Computer Tournaments: Tit-for-Tat consistently performed well against complex strategies submitted by experts.

Why It Works:

- **Simple:** Easy to understand and implement
- **Nice:** Starts with cooperation and forgives quickly
- **Retaliatory:** Punishes defection immediately
- **Forgiving:** Returns to cooperation after one round of punishment

The Trade-Off: Cooperation $(3, 3, 3, \dots)$ vs. Alternating $(4, 1, 4, 1, \dots)$

Condition for Cooperation: Same as Grim Trigger in this example: $\delta \geq \frac{1}{2}$

The Credibility Problem

The Fatal Flaw: Tit-for-Tat's threat isn't actually credible!

After Opponent Defects, You Face:

- **Option A (Punish):** Defect \rightarrow payoff stream $4, 1, 4, 1, \dots$
- **Option B (Forgive):** Cooperate \rightarrow return to payoff stream $3, 3, 3, \dots$

The Contradiction:

- **To cooperate initially:** Need $\delta \geq \frac{1}{2}$ (future matters enough)
- **To punish credibly:** Need $\delta \leq \frac{1}{2}$ (prefer alternating to steady 3s)

Knife-Edge Condition: Only works if $\delta = \frac{1}{2}$ exactly!

Result: Tit-for-Tat is a Nash Equilibrium but *not* a Subgame Perfect Equilibrium (except at the knife-edge).

Folk Theorem

The Big Idea: In infinitely repeated games with patient players, almost any reasonable outcome can be sustained as an equilibrium.

Formal Statement: Any outcome that gives all players payoffs **strictly better** than their punishment payoff can be supported as a subgame perfect equilibrium.

Why "Folk"? The theorem emerged simultaneously from the "folklore" of game theory—many theorists discovered it around the same time.

The Mechanism:

1. **Agreement:** Players commit to a specific strategy profile
2. **Temptation:** Players always face short-term gains from deviating
3. **Punishment:** Any deviation triggers permanent reversion to Nash equilibrium

Beyond Simple Cooperation

Example of Complex Equilibrium:

- Player 1: Cooperate 100% of the time
- Player 2: Cooperate 95% of the time, defect 5% of the time

Why This Works:

- Both players still get expected payoffs > 2 (punishment level)
- Any deviation triggers permanent mutual defection (payoff = 2 forever)
- As long as players are patient enough, they won't risk losing the good deal

The Explosion: There are **infinitely many equilibria** in infinitely repeated games!

Key Condition: Players must be "sufficiently patient" (high enough δ).

The Prediction Problem

The Challenge: When everything is possible, nothing is predictable.

Example: Imagine observing this 8-period sequence:

1. Mutual Cooperation
2. Mutual Defection
3. Mutual Defection
4. (Defect, Cooperate)
5. Mutual Cooperation
6. Mutual Cooperation
7. (Defect, Cooperate)
8. (Cooperate, Defect)

Seemingly Random? The Folk Theorem shows this can be a rational equilibrium!

The Chaotic Equilibrium Explained

The Strategy:

1. **Periods 1-8:** Follow the exact prescribed sequence
2. **Period 9 onward:** Cooperate forever
3. **Punishment:** Any deviation triggers defection forever

Why It Works:

- The value of infinite future cooperation (payoff 3 forever) vastly outweighs any finite sequence of strange payoffs
- For patient players, any 8-period "cost" becomes irrelevant compared to infinite future benefits

The Problem: If **any** observed behavior can be explained as rational, our theory "predicts everything and therefore predicts nothing."