# THE WALL STREET JOURNAL.

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**EUROPE EDITION** 

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# What's

## Business & Finance

utual funds that invested in Puerto Rico's bonds lost as much as \$5.4 billion over the last five years, an analysis found. A1

- **♦** Bondholders seeking compensation if Venezuela defaults would turn to Citgo, but the firm lacks enough assets to pay all creditors. B1
- ◆ Amazon is making a major push into furniture and appliances, building warehouses for bulky items. B1
- ◆ Jet makers are increasingly catering to discount airlines that once bought used planes, as evidenced by Boeing and Airbus orders. B1
- **♦ Uber faces** the threat of a federal probe into its driverless-car program over the possibility that the company stole trade secrets. B3
- ◆ Chinese banks are gaining ground against Wall Street in the competition to underwrite overseas-bond sales for Chinese firms. **B10**

◆ A new trade pact between

- the U.S. and China shows that Trump is willing to accept a limited deal in a bid to win bigger deals later. **A3 ♦** G-7 finance chiefs
- sounded a note of cautious optimism on U.S. tax plans but avoided tackling Trump's trade policies. A3
- ◆ Apple's employees have begun testing its new headquarters, which cost some \$5 billion and highlights the tech-industry boom. B1
- **♦ Some OPEC members** are pushing for broader efforts to reduce oil output in an effort to bolster prices. B9

# World-Wide

- **◆** Cybersecurity experts are expecting a new wave of computer-system attacks on Monday that encrypt files and demand ransom to unlock them following the massive strikes unleashed Friday. A1
- ◆ Macron took office as 'rance's president, launch ing his mission to overhaul the nation's economy and reinforce the EU. A1
- ♦ North Korea launched it 10th missile this year, in another sign of Kim's push to overhaul his country's weapons program. A1
- ♦ China's Xi opened a summit to promote infrastructure-building with a call for a new international security framework. A3
- **♦** The Christian Democrats beat the center-left Social Democrats in a German state election, providing a major boost to Merkel. A4
- ◆ America's main ally in Syria agreed to let Islamic State fighters escape from a key battle without conferring with the U.S. military. A4
- **◆** Trump might not move the U.S. embassy in Israel to Jerusalem if it could hurt Mideast peace efforts, Tillerson suggested. A4
- ◆ More Americans disapprove than approve of Comey's firing, but Trump's overall approval rating is unchanged, a poll found. A7
- **◆ Trump sometimes taped** phone conversations when he worked as a businessman, ex-employees said. A7

CONTENTS ... A2 Finance & Mkts... B9 Heard on Street... B10 Journal Report... B4-7

Life & Arts.... A8-9,12 Opinion..... A10-11 U.S. News.... . B1 World News...... A2-4

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Emmanuel Macron, France's newly elected president, during a parade on the Champs-Élysées after his inauguration ceremony.

# Macron Becomes President, Pledges to Bolster Europe

By Matthew Dalton

PARIS-Emmanuel Macron took office as president of France on Sunday, launching the 39-year-old's mission to overhaul the French economy and reinforce the European Union.

At the start of a ceremony at the Élysée Palace, Mr. Macron strode on a red carpet toward François Hollande, the departing president who brought Mr. Macron into gov-

ernment as a personal adviser and then elevated him to economy minister. The two headed inside for a meeting to discuss the most-sensitive matters of state.

Mr. Macron then proceeded to a ceremony on the other side of the palace, where the results of last week's election were read out and Mr. Macron officially became president. He is France's youngest head of state in the postwar era.

In his first speech shortly after, Mr. Macron said France under his presidency would act as a bulwark for the international community.

"The world and Europe today more than ever need France," he said. "They need a France strong and sure of its destiny.'

Sunday's ceremony caps a remarkable rise for Mr. Macron that is remaking France's political order. A former in-

vestment banker who had never run for office, Mr. Macron swept into the presidency by sidestepping France's mainstream political parties, which for decades have groomed the country's leaders.

Instead, Mr. Macron decided to form his own party, République en Marche, 13 Please see FRANCE page A2

◆ Europe File: Macron marches into breach of EU overhaul... A2

# 'Ransom' **Threats** Remain, Some Say

Cybersecurity experts warn further trouble could occur Monday; virus update possible

By Stu Woo

Cybersecurity experts are expecting a new wave of computer-system attacks on Monday that encrypt files and demand ransom to unlock them.

The massive so-called ransomware attacks unleashed Friday were slowed down over the weekend, computer experts said, after a 22-year-old British researcher found a kill switch hidden in the computer worm. But that researcher and other experts say they expect that hackers will release—or have already unleashed—an updated version of that worm without a kill switch.

The attacks, which so far have hit more than 200,000 victims in at least 150 countries, affect only computers running Microsoft Corp.'s Windows that haven't installed the security patch that the company released in March, or the emergency patch it released for older Windows systems over the weekend.

The problem is that it can take organizations, especially large ones, a long time to install these patches. "I think there's going to be a lot of infections Monday morning," said Ofer Israeli, chief executive of Illusive Networks, a cybersecurity firm based in Tel Aviv. "Time will tell how

Please see HACK page A2 ◆ British researcher slows

# cyberattack...

# KIM ACCELERATES PLANS TO AIM MISSILES AT U.S.

North Korea has forced the West to worry about its intentions more than ever

By Alastair Gale and Jonathan Cheng

SEOUL—How serious are North Korea's nuclear ambitions? In the past three years, it has launched more major missiles than in the three previous decades combined.

That is one of the most dramatic signs of leader Kim Jong Un's push to overhaul the country's weapons program since he took power in late 2011. He has modernized production of nuclear and missile parts, upgraded the program within the military hierarchy and overtly pampered engineers, forcing Western leaders to worry more about Pyongyang's intentions than ever before.

On Sunday, North Korea launched its 10th missile so far this year. The weapon hasn't been identified, but Japan's defense minister said it might be a new type of ballistic missile. Initial projections from several experts suggested it would be able to reach U.S. military forces in Guam.

Even apparent failed missile launches, like one that blew up within minutes on April 28, are now seen by independent experts as signs of North Korea's progress. Learning from those failures would move the regime closer to its ultimate goal of mastering a long-range missile that could Please see MISSILE page A6

## Chinese Banks Take On Wall Street ...and Chinese banks are handling Chinese companies are raising a

lot more money overseas...

**Chinese dollar-denominated** bond issuance Full year [ As of May 8 6% of global market share \$125 billion 25 2012 13

a bigger share of those deals. Chinese banks' share of volume

handled by top 10 underwriters Non-Chinese banks Chinese banks 40 20

THE WALL STREET JOURNAL.

BOND BATTLE: Competition has pushed the number of banks per deal to roughly triple the level in the U.S., U.K., or Germany. B10



REGIONAL **MERKEL** 

**WORLD NEWS, A4** 



APPLE'S NEW **HEADQUARTERS** SIGNALS BOOM

**BUSINESS & FINANCE, B1** 



**URBAN AGRICULTURE** TAKES ROOT

**JOURNAL REPORT, B4-7** 

# Curses! Hawaii Can't Get Tourists To Stop Sending Back Lava

Belief in volcano curse prompts hundreds of people to return rocks each year

By Ian Lovett

As of May 8

Source: Dealogic

HAWAII VOLCANOES NA-TIONAL PARK—Steve Pariseau believes he can pinpoint the moment his life began falling apart: It was when he picked up a shimmering black lava rock while on vacation with his family in Hawaii.

Once he got home to California, one of his sons began having behavioral problems. His marriage fell apart. His mother died.

when he So heard about "Pele's curse"—a widespread belief that Pele, the volcano goddess of Hawaii's Big Island, will bring bad luck to those who take lava off the islands-he decided to bring the rock back. His family's fortunes, he said, improved right away.

Each year, hundreds of people mail, fly or hike pieces of lava back to the Big Island, hoping that by returning rocks they snatched, they will break the curse, appease the goddess and end their bad luck.

Lava is shipped back from Germany, Japan and Australia. Some lava thieves return to Hawaii so they can place the lava as close as possible to

where they found it. "I'm not typically superstitious," said Mr. Pariseau, 52 years old. "But a lot had gone wrong. I thought, maybe this

whole Pele thing is Lava rock possible." Like many myths, the origins of Pele's curse are murky. Hawaiian scholars agree it has little basis in native Hawaiian religion. One popular theory holds that park rangers in the 1940s, frustrated by tourists who kept making off

> the curse. Lava has been flowing back

> with pieces of lava, invented

toward the Big Island ever Please see CURSE page A6

# **INSIDE**



**VOTE BOOSTS** 

The losses for Puerto Rico's

The total red ink for mutual funds that invested in debt is-

bondholders are coming into

view. It is a brutal accounting.

sued by the troubled island

commonwealth is as much as

\$5.4 billion over the last five

years, according to a Wall

Street Journal analysis of mu-

By Heather Gillers

AND TOM McGINTY

Mutual Funds Lose Big on Puerto Rico tual-fund holdings and municipal-bond trades.

Those losses, which are both actual and unrealized, accumulated largely because the weighted average price of mutual funds' uninsured Puerto Rico holdings has dropped to 59 cents, compared with 105 cents on the dollar in early 2012, the Journal found.

The damage done to mutual-fund bets is one reason why a court-supervised restructuring of Puerto Rico's debt that starts this week with a hearing in San Juan is expected to become such a lengthy battle. A diverse group of creditors will be competing for a limited pot of money, and allocating Puerto Rico's re-Please see LOSSES page A7

◆ Citgo: Venezuela's last pool of cash.

# WORLD NEWS

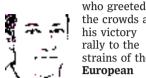
# Macron Marches Into Breach of EU Overhaul



**EUROPE FILE** By Simon Nixon

The symbolism could hardly be clearer: Emmanuel Macron will spend his first full day as president of France in Berlin visiting German Chancellor Angela Merkel.

The man who campaigned as an ardent pro-European,



the crowds at his victory rally to the strains of the European **Union** an-

them, and who pledged at his inauguration Sunday to "reform and relaunch the EU" is signaling that this work starts immediately.

Yet Mr. Macron may find the challenge of reforming

the EU even more daunting than reforming France.

is ambitions for the EU extend from defense to border control, to climate change to tackling so-called social dumping-the attempt to gain a competitive advantage through looser fiscal, environmental and labor-market policies. But the most eyecatching aspect of his European agenda is his proposal to create a eurozone budget overseen by a eurozone finance minister.

There is broad agreement across the eurozone that something must be done to restore public confidence in the single currency following a series of shocks that have left much of the continent suffering from high unemployment and stagnating living standards. Berlin and Brussels also recognize that Mr. Macron's election has created a political imperative to show a willingness to engage with the new president's agenda.

But it won't be easy. The European Commission was tasked by EU leaders two years ago to come up with proposals for deepening economic and monetary union, and the commission is due to publish its proposals at the end of this month.

Two major ideas are under discussion, both broadly in line with ideas floated by Mr. Macron and his allies. The first is to use the eurozone's bailout fund-European Stability Mechanismto create so-called European Safe Bonds, securitized bonds that would be issued by the ESM and backed by a pool of eurozone government bonds. Initially, governments would remain responsible for their own liabilities, but ultimately ESB's could be guaranteed by the ESM—and therefore jointly guaranteed by Eurozone governments transforming them into genuine Eurobonds.

The second proposal is to create a common Europeanwide unemployment insurance fund, which would allow countries hit by an economic shock to reclaim part of the cost of higher unemployment benefits.

Both ideas are problematic. It isn't clear there will be any market for European safe bonds without an ESM guarantee which govern-

Can a eurozone budget overseen by a eurozone finance minister be achieved?

ments are in any case unwilling to allow. And with or without an ESM guarantee, there are growing concerns that the creation of a large pool of ESBs could trigger a collapse in demand for the non-pooled bonds of the eurozone's weaker credits, leaving those countries facing higher rather than lower funding costs.

The problem with the un-

employment insurance idea is t would require the politically challenging harmonization of the eurozone's highly divergent labor-market rules and welfare systems.

hat both proposals show is that it is very hard to find a halfway house between the current eurozone setup, in which there is limited risksharing, and a full political union that would allow Brussels far greater oversight of national budgets and labormarket and welfare policies.

This task is made harder by the need to avoid changes to the EU treaties which might trigger referendums in many countries, where public appetite is limited for the transfers of sovereignty needed to underpin deeper fiscal integration. That could limit the scope of reform to little more than German Finance Minister Wolfgang Schäuble's current proposal to turn the ESM into a European Monetary Fund with increased powers to enforce

the eurozone's existing rules. Would this be so bad? In economic terms, perhaps not. The contrasting fortunes of postcrisis Spain and Ireland with he sluggish recoveries of Italy and Portugal should caution against blaming the eurozone's problems on a lack of fiscal transfers—as opposed

to weak domestic policies.

Evidence from the U.S. suggests the importance of fiscal transfers in stabilizing a currency union can be overstated: Private capital flows help smooth around two-thirds of shocks to regional output, compared with 13% by fiscal transfers, according to the European Central Bank. That suggests the eurozone's priority should be strengthening its banking systems and delivering overhauls that would improve cross-border investment flows.

Nonetheless, Mr. Macron's political imperative remains, and the fate of the eurozone may now hinge on his success. No wonder he is beating a path to Berlin.

# FRANCE

Continued from Page One months ago. Now he sits atop French politics, controlling a party that is fielding hundreds of candidates in coming legislative elections. Half of them are newcomers to politics and owe their political fortunes largely to Mr. Macron.

Mr. Macron a week ago won the presidential election in a landslide against Marine Le Pen, a far-right nationalist who sought to pull France from the EU and close the country's borders.

He ran as a staunch defender of the bloc and a business-friendly centrist who would shake up France's tightly regulated economy.

Ms. Le Pen's message, however, resonated with large portions of the electorate who are opposed to immigration and discontented with the country's long-run-



Emmanuel Macron's motorcade passed along the Champs-Élysées in Paris on Sunday.

showing by a French far-

ning economic slump. She era. Mr. Macron on Sunday won 34% of the vote, the best characterized his presidency as a mission to reinvigorate right party in the postwar the economy and address the

malaise that has fueled Ms. Le Pen's rise.

"Employment will be unblocked, businesses will be supported, initiative will be encouraged," Mr. Macron said. "French men and women who have been forgotten amid global upheavals must be better protected."

Mr. Macron's first order of business will be tending to France's relationship with Germany, the country's most important ally. Mr. Macron is scheduled to fly to Berlin on Monday to meet with German Chancellor Angela Merkel.

Mr. Macron has made changing the eurozone's architecture a priority. His ideas include creating a shared budget for the common currency that could help member countries in economic distress. But for that he will need the approval of Ms. Merkel, who has resisted similar overtures from French politicians in the past.

"The Europe that we need will be rebuilt, relaunched, because it protects us and allows us to bring our values to the world." Mr. Macron said.

Under high security in a

city repeatedly hit by terror attacks in recent years, Mr. Macron's car left his apartment Sunday morning in the 7th arrondissement of Paris. headed across the Seine river and arrived at the Élysée.

Mr. Macron's team was due to receive France's nuclear launch codes and briefings on the country's counterterrorism arrangements. France remains in a state

declared emergency, shortly after the terror attacks of November 2015. The emergency regime allows security forces to consign people deemed to be security threats to house arrest, conduct searches without judicial approval and take other measures that are forbidden by the French constitution in normal circumstances.

During the campaign in March, Mr. Macron said the state of emergency should be maintained unless new information comes to light that would justify lifting it.

Continued from Page One quickly people are going to patch their systems.

Why could the attacks worsen on Monday morning? Because of how the virus works.

The virus contains two parts. One is the ransomware, which locks the computer files and displays a message saying the files will be inaccessible and destroyed unless the user sends payment over the internet to the hacker.

The other part is known as the spreader. Once the virus makes its way onto one computer—perhaps when a user opens an infected email attachment—the spreader transmits itself to other computers on the network.

Britain's National Cyber Security Center, a government agency, said Sunday that existing infections from the malware could continue to spread within networks. "This means that as a new working week begins it is likely, in the U.K. and elsewhere, that further cases of ransomware may come to light, possibly at a significant scale," the National Cyber Security Center said in a written statement.

The British researcher. who wants to be identified only as MalwareTech, found a kill switch in the spreader. The The Cyberattack: What Happened

Attackers, using a tool allegedly stolen from the U.S. National Security Agency, took advantage of flaws in Microsoft Windows systems to spread malware around the world on Friday. The "ransomware" encrypts files, effectively hijacking computer systems. and demands money, in the form of bitcoin, in exchange for decrypting them. Microsoft Corp. had issued a fix, or patch, for the flaw on March 14.

**HOW BIG IS IT?** Kaspersky Lab, an antivirus

vendor, said it has tracked 45,000 instances of the attack, dubbed WannaCry, in 74 countries around the world, mostly in Russia. Computer-security experts say, however, that the virus's spread has been contained by the actions of a private security researcher who found a kill switch inside the virus.

WHO HAS BEEN HIT?

Victims include Britain's National Health Service, **FedEx** Corp., car makers Nissan Motor Co. and Renault SA, Germany's biggest train operator as well as Russian banks. China state media reported early Saturday that some gas stations and universities have been affected.

−WSJ Staff

spreader was designed to contact a web address to see whether it should further spread itself, but hackers hadn't bought that web address. So MalwareTech did, and effectively stopped the virus's spread.

It meant that one computer in a network could be infected, but the worm wouldn't spread to the rest of the network.

Cybersecurity experts expect the latest versions of the worm to have no kill switch for the spreader. So when workers return to the office Monday morning and turn on their computers, they might

open an infected email attachment or connect an already-infected laptop to their organization's non-security-patched network and spread the worm.

Some computer viruses are designed to remain dormant until they are connected to a large network, Mr. Israeli said.

In Asia, where many businesses were offline when the attack started to spread on Friday, governments urged caution. Indonesia issued a warning advising people to turn off their computers and disconnect them from the internet before backing up data in non-Windows formats and

updating their software to counter the malware.

"Now that the weekend is over we can probably expect cases that were not discovered before," said Matthieu Suiche, founder of Comae Technologies, a cybersecurity company based in the United Arab Emirates.

China's National Computer Network Emergency Response Technical Team said more than one million computer internet protocol addresses "inside and outside China" were targeted by the virus. The team, which works closely with the Chinese government but is technically independent, said the attacks posed "a serious security threat to China's internet structure."

Customers at gas stations run by China National Petroleum Corp, were unable to use bank cards and other thirdparty payment systems, the state-owned energy company said on its official Twitter-like Weibo account Sunday.

As of early Sunday afternoon, nearly 20% of the stations were still out of service, the company said.

Donald U.S. President Trump ordered Tom Bossert. his homeland security and counterterrorism adviser, to hold an emergency meeting with cabinet members on the ransomware issue Friday night and another one Saturday morning, an administration official said Sunday.

"This criminal act poses a very real threat to the lives and property of innocent people and countries around the world. This is inexcusable," the official said. "The [Federal Bureau of Investigation], [National Security Agency], Homeland Security Department and others are working around the clock to stop the spread of this ransomware and bring the criminals behind this to justice." The incident was perhaps

the most high-profile computer-worm outbreak in nearly a decade, disrupting corporations, hospitals and government agencies, from French incorrectly stated that the micar manufacturer Renault SA and U.S. delivery company FedEx Corp. to the Russian In-

terior Ministry. The virus also knocked out by emailing wsjcontact@wsj.com.

**How Ransomware Works** 

 Ransomware starts with an unsolicited email, typically designed to trick the victim into clicking on an attachment or visiting a webpage 2 The ransomware leverages flaws in force it to run ransomware code. The ransomware encrypts important files on the system and demands a ransom payment using the digital currency bitcoin. The WannaCry ransomware uses a Windows flaw to replicate itself and spread around the computer network.

Source: staff reports

THE WALL STREET JOURNAL.

ATMs run by Bank of China and computers at China Telecom Corp. offices, according to social-media reports.

Neither state-owned company could be reached to con-

# CORRECTIONS ど AMPLIFICATIONS

Straight Path Communications Inc. will pay a penalty of 20% of the proceeds from its \$3.1 billion sale to Verizon Communications Inc. as part of an earlier settlement with federal regulators. A Business News article in the Friday-Sunday edition about telecom investor Howard Jonas incorrectly said the settlement also included \$85 million in fines.

The AmpRidge MightyMic **S** microphone records in mono. An Off Duty article in the Friday-Sunday edition about taking better smartphone videos

crophone records in stereo. Readers can alert The Wall Street Journal to any errors in news articles

firm those reports.

—Jenny Gross in London and Liza Lin in Shanghai contributed to this article.

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Thorold Barker, Editor, Europe Grainne McCarthy, Senior News Editor, Europe Cicely K. Dyson, News Editor, Europ

rren Everson, International Editions Editor Joseph C. Sternberg, Editorial Page Editor

Anna Foot, Advertising Sales Jacky Lo, Circulation Sales

Andrew Robinson, Communications
nathan Wright, Commercial Partnerships

Katie Vanneck-Smith. Global Managing Director & Publisher

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# Global Assault

A British researcher tracked 'WannaCry' infections in at least 153 countries and territories.



# **WORLD NEWS**

# Xi Casts China as Champion of New Order

President opens summit with call to 'foster a new type of international relations'

By Chun Han Wong

BEIJING—China is using a forum to promote infrastructure-building across a swath of the globe in a bid to reshape the geopolitical world order.

Opening a two-day meeting on Sunday with leaders from 29 countries and officials from dozens more, President Xi Jinping said his plan to knit Asia. Europe and Africa more closely through infrastructure will require going beyond economic and financial arrangements. To ensure success, he said, countries should give up old alliances and create a new international security framework. Mr. Xi portrayed China as a

committed free trader and pledged more than \$100 billion in new financing and assistance for projects and countries involved in an updated revival of ancient Silk Road trading routes.

This Silk Road reboot, known as "One Belt, One Road,"-which envisions constructing networks of ports, railways, pipelines and industrial parks-is Mr. Xi's grandest foreign-policy initiative. Mr. Xi said China has invested more than \$50 billion in Silk Road countries over the past three years, and Chinese officials have branded the venture as a new form of globalization, one that is more inclusive and fairer than previous tides of world commerce.

On hand to endorse Mr. Xi's vision were the presidents of Russia, Turkey, the Philippines and Indonesia as well as leaders from Greece and Hungary to Chile and Argentina.

Skepticism abounds about China's intentions. Some governments are concerned that Beijing is using an economic initiative to further strategic interests and that Chinese companies will dominate their

The U.S. sent a National Se-



President Xi toasts visitors at Beijing's Great Hall of the People.

curity Council director—rather than a senior Cabinet-level official—who used brief remarks at the forum to urge China to transparency uphold norms on international bidding. India, which has seen China ramp up projects in sevneighboring countries, stayed away, citing Silk Road infrastructure projects in rival Pakistan that run through areas Delhi claims as its territory. In the three-plus years since Mr. Xi first unveiled the Silk Road initiative, he and other Chinese officials have couched the effort as a cooperative one with other countries. They have largely steered clear of adding security dimensions, before Mr. Xi's speech on Sunday.

"We should foster a new

type of international relations featuring win-win cooperation, we should forge partnerships of dialogue with no confrontation and of friendship rather than alliance," Mr. Xi said.

He called for each country to respect each other's sovereignty, "social systems and each other's core interests."

Beijing has used those phrases to demand other countries acquiesce to China's interests, in its territorial claims in the South China Sea, for example.

Some of that language is included in a communiqué that Mr. Xi is asking visiting leaders to sign onto when the forum ends on Monday.

U.S. President Donald Trump's talk of protectionist trade tariffs and withdrawal from an Asia-Pacific trade group, plus the European Union's grappling with Britain's exit and other political strains, have created space for Beijing to portray itself as a champion of globalization.

China is filling the vacuum. Its two-year-old Asian Infrastructure Investment Bank inducted seven new members this weekend, including Bahrain. Greece and Bolivia. bringing the total to 77.

On the sidelines of the forum, China signed a free-trade protocol with Georgia and a memorandum of understanding on transportation infrastructure with Malaysia. In his speech, Mr. Xi said China would set up 50 joint science and technology laboratories and offer 5,000 foreign scientists, engineers and managers research trips and training.

Putting Mr. Xi at the center of a major global initiative, with world leaders around him, was also intended to give him a boost at home. The Communist Party holds a pivotal congress this year to reapportion leadership positions, and although Mr. Xi is all but certain to receive another five-year term, party insiders say he is looking for leverage to maneuver allies into

-Josh Chin contributed to this article.

# Trade Plan a Step To Broader Pact

By William Mauldin

An initial trade framework between the U.S. and China shows that President Donald Trump is willing to put aside his tough rhetoric and accept a limited deal with Beijing in a bid for more substantial agreements down the road.

The pact, announced Thursday, is aimed at allowing U.S. beef exports to China, opening up credit-card payment systems there and potentially selling American liquefied natural gas to the energy-hungry country. It avoids the more divisive trade issues in the steel and aluminum industries.

Still, the agreement is significant in that it shows how the Trump administration is ready to emphasize cooperation and open markets, as opposed to imposing the acrossthe board tariffs Mr. Trump talked about in his campaign.

While parts of the deal are the result of long-running talks originating in the Obama administration, officials characterized it as a down payment on potentially greater economic accomplishments with Beijing in the coming year.

"Both sides also identified other issues that will require significant effort to resolve and achieve progress on, still within the 100-day period," Commerce Secretary Wilbur Ross said, referring to a plan Mr. Trump agreed to in April with Chinese President Xi Jinping for achieving, within 100 days, a set of economic openings between the two countries. Mr. Trump's softer tone to-

ward China in recent weeks is seen partly as an effort to gain cooperation over North Korea, but also part of an effort to give economic negotiations a chance to bear fruit, current and former officials say.

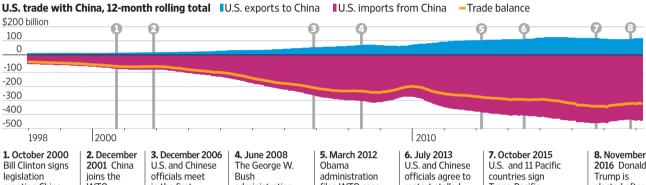
The kinds of tariffs Mr. Trump pledged in 2016 on the more than \$400 billion in goods China sends the U.S. anwould likely have buoyed some American manufacturers. But the tariffs-essentially a tax on goods crossing the border—would have raised the prices consumers pay for everything from cellphones to clothing, and diminished commerce between the two countries, with the possible result of a trade war.

Since he became president, Mr. Trump has avoided threats of broad tariffs, which his aides have described as a strategy to win concessions from China and other countries. The U.S.-China deal ad-

dresses a series of trade irritants, ranging from clearing a backlog in China's slow approval of American genetically modified seeds to giving Beiiing a deadline for resuming beef imports from the U.S. Still. the preliminary 10-point bilateral trade plan, released by both governments Thursday,

# **A Slow Opening**

The trade framework the Trump administration announced Thursday with China is the latest in a series of deals that have so far succeeded in boosting trade but not in balancing U.S. imports and exports.



granting China permanent normal trade relations, paving the way for Beijing to enter the World Trade Organization.

cementing import tariffs often higher than those of developed countries. Note: Imports shown as negative to illustrate trade balance

Strategic Economic Dialogue to discuss important trade issues.

administration begins talks with China on a bilateral investment treaty, or BIT, to open up closed Chinese markets to U.S. investment

files WTO case against China over rare-earth metals, one of more than a dozen the administration brings against

restart stalled talks on the investment treaty China continues to block investment from numerous preventing a deal.

Trans-Pacific Partnership, in part to put pressure on China, not included in the deal. Donald Trump later pulls the U.S. out of the ratified by Congress.

elected after a campaign promising better trade deals and potential . tariffs on

Other

2016 U.S.-China trade by sector, percent of total trade Consumer goods 100%

75 50 25 Total trade value: \$229.0 billion

Source: Commerce Department

Travel Other Autos/ feed,
Industrial goods service service parts drinks Capital goods

\$211.7

U.S. exports to China U.S. imports from China

\$37.0 \$32.6 \$31.0 \$25.8 THE WALL STREET JOURNAL

didn't address larger issues for the industries involved; for example, the plan doesn't include concrete changes to boost natural-gas trade.

The agreement the Trump administration worked out with Beijing, part of what the administration hopes will be a bigger pattern of opening Chinese markets, appears to be just an understanding. One country could fail to honor it, or a political shift could undermine it—with no spelled-out repercussions. "None of these are enforceable in the same sense as a WTO type of case,"

commission is "overstretching

sion said it "will not back

down or be intimidated by

companies who have grown

accustomed to unregulated

business practices that ham-

per competition and ulti-

Consumer advocates say

mobile service illustrates a

broader problem with many

goods and services in the Phil-

ippines, where regional mo-

nopolies in property or utili-

ties such as electricity and

mately hurt the consumers."

The Competition Commis-

their mandate."

said Chad Bown, a trade expert at the Peterson Institute for International Economics, which backs trade liberalization.

Still. Mr. Trump can now market the progress with China as an economic win and a welcome distraction from political headwinds back home. Hours

after it was announced, Mr. Trump touted the agreement Friday on Twitter as "REAL news," distinct from the domestic political firestorm that captured public attention in recent days.

-Chuin-Wei Yap contributed to this article.

# Manila Challenges Big Firms' Power

By Jake Maxwell Watts

MANILA—Brian Chuahiock lives in a community built and owned by Avala Corp., one of the Philippines' largest conglomerates. His savings account is managed by an Ayalaowned bank, his phone operates on Avala's telecommunications network and he studies in a school in an Ayala-owned district.

Like many Filipinos, the 25year-old is dependent on services provided by one of a handful of powerful and politically connected conglomerates. He admits he is "about as Ayala as you can be.'

Manila is now confronting allegations of anticompetitive practices by conglomerates amid evidence from economists that their dominance is locking out competition, concentrating wealth and restraining development. The goal: introduce more competition to help modernize the economy.

The Philippine government isn't alone in its quest. Developing countries in Asia, Africa and Latin America have struggled for decades to dislodge long-entrenched oligopolies.

The new South Korean leader, Moon Jae-in, has pledged to curb the power of that country's conglomerates, called chaebols. The Philippine effort to create a regulator of uncompetitive practices began 24 years ago and finally succeeded in the legislature last

In its first major case, the Philippine Competition Commission last year challenged a planned acquisition by the country's two telecommunications companies, Philippine Long Distance Telephone and Globe Telecom, which is 30% owned by Ayala. But the companies won a

court injunction to prevent the commission from completing its review and issuing a judg-

In April, the case moved to Philippines' Supreme Court, whose decision—which may take months—will define the commission's scope and influence. The two companies are set to complete their joint acquisition this month in defiance of the commission's demands, complicating its potential undoing.

The progress and eventual outcome of the case is being carefully followed," said John Forbes, senior adviser at Philbusiness-advocacy group Arangkada. Philippine Long Distance

Telephone declined to comment, citing the continuing legal dispute. A Globe spokeswoman said

"everything we are doing is actually within the interest of consumers," adding that the

contribute to high prices. Mobile and internet service is worse and the cost higher than in other countries, according to data from the International Telecommunication Union. The Competition Commission came into force under the

previous administration, but Philippine President Rodrigo Duterte has supported its goals. The top 10 listed companies in the Philippines, including

billionaire Henry Sy's retail giant SM Investments Corp. and John Gokongwei's beverage-toairline conglomerate JG Summit Holdings Inc., had revenue valued at 11% of Philippine economic output in 2015, according to Wall Street Journal calculations from data supplied by New York-based S&P Global Market Intelligence.

# U.S. Reassures Allies On Taxes, but Not Trade

\$75.8

By Ian Talley AND GIOVANNI LEGORANO

BARI, Italy—Finance chiefs from the world's largest industrialized economies sounded a note of cautious optimism this weekend on U.S. plans for a tax overhaul, and agreed to bolster the financial system against increasingly sophisticated cyberattacks.

But the finance ministers and central bankers from the Group of Seven nations avoided tackling one of the biggest worries among global policy makers: whether the Trump administration's America-first trade policies are setting the world's largest economy on a protectionist course.

Leaving controversial talks on trade until a G-7 leaders' summit scheduled for later this month, officials instead pushed U.S. Treasury Secretary Steven Mnuchin for details on President Donald Trump's tax package, unveiled late last month.

After two days of talks in a 12th-century Norman castle, many delegations expressed a measure of relief.

The emphasis was initially on a border tax, which is taxation, but also trade policy," said Italian Finance Minister Pier Carlo Padoan in an interview. "Now, the emphasisand Secretary Mnuchin was very clear about this—is about tax reform."

Another official from the delegation said, "Each one of us is following developments in U.S. tax policy very closely. What they are considering now is a lot less worrying." Many G-7 countries had

been particularly concerned about the U.S. rolling out a border tax that could choke exports to the country. While the administration

says it is still considering some version of a border-adjusted tax, it doesn't plan to use the congressional proposal that spooked America's trade competitors.

The Trump administration is trying to convince countries that its trade policies are designed to encourage other countries to drop their barriers to imports and rebalance the global trading system.

"People feel much more comfortable today now that they've had the opportunity to spend time with me and listen to the president and hear our economic message on what the Trump economic agenda is, and that's about creating growth in the U.S.," said Mr. Mnuchin. Yet, he added, "We don't want to be protectionist, but we reserve our rights to be protectionist to the extent that we believe that trade is not free and fair."



# WORLD NEWS

# State Win for Conservatives **Boosts Merkel**

By Anton Troianovski

BERLIN-Chancellor Angela Merkel's Christian Democratic Union beat the center-left Social Democrats in a regional election in Germany's biggest state, providing a big boost to the German leader ahead of national elections in Septem-

The center-right Christian Democrats finished ahead of the Social Democrats 33% to 31.5% in Sunday's state election in North Rhine-Westphalia, according to a projection based on exit polls and early results released by ARD public television.

The result represented a major upset in German politics and underlined Ms. Merkel's political strength as she prepares to run for a fourth term. Rhine-Westphalia whose population of 18 million is more than one-fifth of Germany's total—has long been a stronghold of the Social Democrats, who have governed in the state for all but five of the last 50 years.

The upstart, anti-immigrant Alternative for Germany party took 7.4%, meaning it will now have seats in 13 of Germany's 16 state parliaments. But the party's hopes of soaring into the double digits in a region decision, according to an In-

with many working-class voters failed to materialize.

The pro-business Free Democratic Party won 12.5% according to the projection, its best result in the state, building momentum ahead of the party's campaign to try to regain seats in the national parliament in the federal election on Sept. 24.

The campaign in the state turned in part on the record of the Social Democratic premier, Hannelore Kraft, who has governed in partnership with the environmentalist Greens since 2010. Armin Laschet, the Christian Democratic candidate, slammed her performance on the economy and in education. Security was also a major issue, in part because several suspected Islamist extremists, including the Berlin truck attacker Anis Amri, spent time in the state.

But the closely watched vote also sent a message nationwide, showing that despite German discomfort with Ms. Merkel's acceptance of more than a million refugees and migrants in the past two vears, many voters still back her. Of those who voted for the Christian Democrats, 40% said the chancellor played a "very important" role in their



CDU regional leader Armin Laschet celebrates with party supporters after the first North Rhine-Westphalia poll projections came in.

fratest Dimap exit poll.

"I think it has become clear that we have big problems to solve-in North Rhine-Westphalia but also in Europe and internationally," Ms. Merkel's chief of staff, Peter Altmaier, said on ARD.

The vote delivered a blow to Ms. Merkel's challenger in the September election, Social Democrat Martin Schulz, who hails from the region. Both politicians campaigned in the state in recent days, and Mr.

Schulz said Sunday evening that the vote was "a resounding defeat" for his party.

Mr. Schulz, a former president of the European Parliament, has been scrambling to try to regain his early momentum after his surprise designation in January as the Social Democrats' challenger to Ms. Merkel.

The party's position in the polls surged to a near tie with the Christian Democrats after Mr. Schulz's designation, but it has fallen back to 10 points behind the Christian Democrats-37% to 27%-in two national polls published in recent days. The result in North Rhine-Westphalia, the last border." state to vote ahead of the national election, places the Christian Democrats in "a nearly optimal" starting position as the campaign approaches, University of Mainz

"People continue to feel

political scientist Jürgen Fal-

taken care of by" Ms. Merkel. Mr. Falter said. "She has managed to more or less bend things back into shape after her mistake with opening the

For the Social Democrats, or SPD, the result represented a stunning setback in a state whose many blue-collar workers once formed a rock-solid base for the party. "It [hits] the SPD especially hard in its self-esteem and self-confidence," Mr. Falter said.

# U.S., Syria Allies at Odds on Raqqa

By BEN KESLING

WASHINGTON—America's main military ally in Syria agreed to let Islamic State fighters escape from a key battle this week without conferring with its U.S. partners, who targeted the extremists as they tried to flee, Pentagon officials said Friday.

The unusual deal and U.S. response exposed a disconnect in the anti-Islamic State coalition on the eve of a pivotal offensive to retake Raqqa, the extremist group's biggest Syrian stronghold. It called into question whether the U.S. military will honor battlefield commitments made by its partners, and came as President Donald Trump this week signed off on plans to provide direct arms to Kurdish fighters leading the military coalition.

The U.S.-backed forces' deal with Islamic State helped end a monthslong battle for Tabqa Dam, a strategic site the extremist group has held since late 2013. The Syrian Democratic Forces allowed about 70 Islamic State fighters safe passage if they dismantled hidden bombs and gave up their heavy weapons, said Capt. Jeff Davis, a Pentagon spokesman.

The SDF made the deal to protect civilians and ensure that Islamic State didn't destroy the dam, which could have posed a risk to communities in the flood zone, Capt. Davis said. But the U.S. military didn't take part in the deal or agree to ensure safe passage for Islamic State fighters, Capt. Davis said. making them fair game. As the fighters left, the U.S. military tracked them and targeted those who could be killed



A member of the SDF removed an Islamic State flag in the town of Tabqa, Syria, in April.

without potential harm to civilians, he said.

"This was an agreement for them to leave the Tabqa Dam and to leave the remaining portions of the city they held, but it doesn't change the fact that when we see ISIS fighters on the battlefield and we have a clean shot at them, we will continue to take it," he said.

Capt. Davis declined to answer whether the U.S. is bound in any way when an ally like the SDF make an agreement on the battlefield.

"I think SDF let them have safe passage out of Tabqa, but once they continued on the battlefield, I don't know if that's something we're required to honor," he said.

Coalition forces have worked closely with Syrian partners in the fight for Tabqa Dam. In March, American forces ferried SDF fighters by helicopter and boat to Tabqa so they could kick off the assault.

Seizure of the dam removes a key roadblock for the SDF, which is preparing to launch a major assault on Raqqa, Islamic State's de facto capital in Syria.

Pentagon officials have said in the past that Islamic State fighters can surrender on the battlefield, but haven't provided details on how such negotiations might proceed, or who would take the lead on such matters since local forces

lead the fight in Syria and Iraq. "The enemy is completely

surrounded in west Mosul, and those who do not surrender to the Iraqi security forces will be killed there," Col. John Dorrian, spokesman for the U.S.led coalition in Iraq and Syria said in February.

The U.S.-led didn't respond to a request for comment or an explanation of policy.

Islamic State first took Tabqa Dam in 2013 and used it as a hideout for top-ranking militants and high-value prisoners with the confidence that the U.S. wouldn't bomb and possibly rupture the dam, which holds back Syria's largest reservoir. Lake Assad.

# U.S. Wary of Moving Embassy in Israel

By Dion Nissenbaum

WASHINGTON—Secretary of State Rex Tillerson suggested that President Donald Trump might not move the U.S. embassy in Israel to Jerusalem if it could hurt efforts to jump-start the stagnant Middle East peace process.

In an interview broadcast Sunday on NBC News' "Meet the Press with Chuck Todd," Mr. Tillerson said the president "is being very careful to understand how such a decision would affect the peace process."

Trump repeatedly vowed on the campaign trail to move the U.S. embassy from Tel Aviv to Jerusalem, a decision that could inflame tensions across the Middle East.

Israel seized East Jerusalem from Jordan in 1967 and declared the holy city its united capital, but most nations have refused to condone the annexation by moving

While U.S. law requires Washington to move its embassy to Jerusalem, Democratic and Republican presidents have signed waivers blocking the move out of con-

cern about the impact on Mid-

their embassies to Jerusalem.

dle East peace. Mr. Trump will meet Israeli and Palestinian leaders next week when he heads to the region on his first overseas trip. The president will also visit Saudi Arabia and Rome.

In the interview aired Sunday, Mr. Tillerson said the president's embassy decision would be based on talks with regional leaders, and he sug gested that Israel might not see the move as a top priority.

"I think it'll be informed, again, by the parties that are involved in those talks," Mr. Tillerson said. "And most certainly Israel's view on whether Israel views it as being helpful to a peace initiative or perhaps a distraction."



A sign in January on a building in Jerusalem congratulated President Trump, who had vowed to move the U.S. embassy.

# WORLD WATCH

## **Coast Guard Rescues Hundreds of Migrants**

Rescuers saved 484 migrants from boats in the Mediterranean and found the bodies of seven men who had died trying to get to Europe, Italy's coast guard said.

More than 45,000 people have reached Italy by boat from North Africa this year, a more than 40% increase from the same period of 2016, the International Organization for Migration says.

The new deaths add to a toll of 1,222 on the route as of May 10, compared with 966 by the same date last year, according to IOM calculations.

The migrants were rescued from four separate rubber boats by the Italian coast guard and

navy, an aid group and two private vessels, the coast guard said in a statement

The coast guard gave no details of the migrants' origins, but most arriving in Italy are originally from Sub-Saharan Africa or Bangladesh, and pay Libya-based smugglers to organize their passage.

-Reuters

**AUSTRIA** 

## Foreign Minister to **Propose Early Vote**

Austrian Foreign Minister and new conservative leader Sebastian Kurz will meet Chancellor Christian Kern on Monday and suggest that they jointly propose a snap parliamentary election be held, Mr. Kurz said.

"I will meet Chancellor Christian Kern and President (Alexander) Van der Bellen tomorrow and make a suggestion," he told a news conference.

"From my point of view the

first step must be that we reach a joint decision in favor of snap elections," he said, adding that he wanted the election to be held after the summer.

-Reuters



MAKING A SPLASH: Swimmers jump into the pool at Victoria Baths in Manchester for the first time in more than 20 years for a one-time event to raise funds for the historic facility's restoration.

PORTUGAL

## Little-Known Singer **Wins Eurovision**

Eurovision winner Salvador Sobral was greeted as a national hero upon his return home to Portugal on Sunday, a day after winning the song contest in Ukraine's capital.

The 27-year-old Mr. Sobral was a virtual unknown before his triumph in Kiev, but around 2.000 fans cheered his arrival at Lisbon's airport.

Mr. Sobral's gentle romantic ballad Amar Pelos Dois (Love For Both) conquered all in Saturday night's musical extravaganza, which was watched by millions of spectators around

-Associated Press

PORTUGAL

## **Pope Canonizes Two Child Visionaries**

Celebrating Mass in Fátima. Portugal, 100 years after three shepherd children reported seeing an apparition of the Virgin Mary there, Pope Francis canonized two of the visionaries as saints, saying Mary had given them a still-timely warning and message of hope.

The Mass began with a rite of canonization, with Bishop António Augusto dos Santos Marto of Leiria-Fátima petitioning the pope on behalf of Francisco and Jacinta Marto, the two visionaries who died in childhood. whom the pope then declared 'honored among the saints.'

-Francis X. Rocca



# Main points from our Midwest job creation roundtable last week:





- The Midwest is the world's low-cost producer of safe, high-quality meat, dairy and other foods. So the Midwest is perfectly positioned to export these products to the 2.5 billion people entering Asia's booming middle class.
- We support President Trump's great focus on trade and jobs for America because \$1 billion of exports generates 8,000 new American jobs.
- Our goal is to continue the national conversation about doubling America's food production industry to \$1.8 trillion and creating millions of new high-paying American jobs.

Sincerely,

**Anthony Pratt** 

Executive Chairman, Pratt Industries

Pratt Industries, one of the largest corrugated box manufacturers in the United States, proudly supports the American food industry!

www.prattindustries.com

# IN DEPTH

# MISSILE

Continued from Page One threaten the U.S. with nuclear attack.

For decades, Mr. Kim's father and grandfather used the country's missile program to gain leverage in diplomatic talks and revenue from weapon exports. Technological advances came slowly. That changed when Kim Jong Il died and was succeeded by his youngest son, believed to be 33 years old.

The dictator has shown no interest in negotiating with the U.S. about the missile program, and North Korea's nuclear ambition and skill are advancing much more quickly.

The country is conducting missile tests with the frequency needed to ensure the weapons can be reliably used in conflict. A range of recent breakthroughs has forced the U.S. and its allies to review their missile defenses.

"Kim Jong Un very much wants to reach out and touch the homeland," Gen. Lori Robinson, head of the U.S. Northern Command, the part of the military responsible for defending the U.S. mainland, told the Senate Armed Services Committee in April.

Tackling the threat could become an early point of tension between U.S. President Donald Trump, who is trying to pressure Pyongyang into changing course, and new South Korean President Moon Jae-in, who favors diplomacy and economic engagement with North Korea.

In a factory about 60 miles north of Pyongyang, the capital city, dozens of computer-controlled machines, similar to those used by Samsung Electronics Co. to make smartphones, churn out intricate parts that can be used in missiles and nuclear centrifuges, according to photographs released by state media.

## Songs about machines

In a visit to the same factory in 2013, Mr. Kim angrily demanded that engineers replace old devices for making parts with robots and computer numerical control, a process for high-precision machine tools, according to a state media report at the time. The government has composed songs about CNC machines and put them on postage stamps.

Photos from a return visit by Mr. Kim last August showed CNC machines with bright orange, robotic arms bearing the logo of Swiss engineering company ABB Ltd.

Weapons experts who study satellite images and photos released by North Korea say the newer machines have become ubiquitous in North Korean missile plants. The machines allow faster, more precise manufacturing of parts around the clock, reducing the need to skirt sanctions by importing similar parts. The United Nations bans any imports that could be used in weapons programs.

Weaponry in a military parade in April in Pyongyang to mark the 105th anniversary of the birth of state founder Kim Il Sung, the grandfather of Mr. Kim, included rocket casings that might have been made by the new CNC machines, missile experts say. North Korea also showed off what appeared to be at least one new longrange missile.



Crowds cheered in April as a missile was paraded in Pyongyang. On Sunday, South Koreans watched reports of the North's latest launch.

"Basically, they can now produce anything [for missiles] that's made of metal," says Jeffrey Lewis, a missile specialist at the Middlebury Institute for International Studies in Monterey, Calif.

A U.N. panel that monitors sanctions on North Korea identified Tengzhou Keyongda CNC Machine Tools Co. of China as a supplier of the new CNC machines.

A sales manager at the company who declined to provide his name says it sent machines worth about \$40,000 to North Korea through an intermediary company "two or three years ago." The person says North Korea tried to buy more machines this year, but the company declined "since relations between the two countries are tense."

An ABB spokesman says the Zurich company doesn't sell equipment to North Korea but couldn't rule out the possibility that some products were resold there.

North Korea has said through state media that it has no choice but to advance its nuclear and missile development to defend itself from attack. It has said its weapons program is impervious to sanctions and is already capable of hitting the U.S. with a nuclear-tipped missile.

The missile program was born in the 1960s when state founder Kim Il Sung created a military academy that was told to develop missiles that could reach as far as U.S. military bases in Japan.

Progress was slow until North Korea imported Soviet made ballistic missiles from Egypt around 1980. North Korea copied them to make short-range Scud-type missiles. They became an important revenue source and were exchanged for oil, nuclear technology and other items from countries such as Iran, Svria and Pakistan.

North Korea successfully tested a medium-range missile in 1993, the year before Kim Il Sung died. In 1998, it launched a multistage rocket widely viewed as North Korea's first long-range missile test.

Successor and son Kim Jong Il was rarely shown in state media reports attending missile tests. During his 17year reign, he seemed more interested in using missiles to extract concessions. In 2000, Kim Jong Il demanded \$1 billion from the U.S. to halt missile exports.

"So it's clear, since we ex-

port [missiles] to get money, if you guarantee compensation, it will be suspended," he told Secretary of State Madeleine Albright in 2000, she wrote in her 2003 memoir. Negotiations fell apart, and North Korea resumed missile testing and exports.

next major missile launch didn't come until 2006. Mr. Kim was wary of alienating South Korea and China, a key source of financial and diplomatic support, says Kim Kwang-jin, a former North Korean government official who defected in 2003 and now lives in Seoul.

"In contrast, Kim Jong Un

owes nobody," says Mr. Kim,

who isn't related to the ruling

years ago, the young dictator

has met no other world lead-

ers or traveled outside North

Korea. That isolation likely

motivates him to seek respect

with military achievements,

the former North Korean gov-

Jong Un was serious about ac-

celerating the missile program

came with the elevation of

North Korea's Strategic Rocket

Force Command in March

2012, about three months into

opment on par with the army

and air force-and a direct re-

porting line to Mr. Kim, ac-

cording to state media. The

command's leader, Kim Rak

Gyom, is a four-star general,

The move put missile devel-

One of the first signs Kim

ernment official adds.

his reign.

Since taking power five

the same as other military-division chiefs.

In 2013, Mr. Kim introduced his "byungjin" policy, which emphasized that North Korea can simultaneously pursue economic progress and nuclear weapons. "When one is firmly equipped with the capability to make precision strikes with nuclear weapons...no aggressor can dare to attack recklessly," he said.

The leader began assigning more people with technical skills to the missile program, rather than political appointees made by his predecessors, says Joseph Bermudez, an

American expert on North Ko-

rea's military. Some of the

newcomers might have picked

up expertise while studying in

India and other countries, ac-

cording to recent U.N. reports.

promoted in 2015 to become a

major general in the rocket

command, previously worked

on North Korea's space pro-

gram and at the Second Acad-

emy of Natural Sciences, a ma-

jor research center for North

Korea's missile and nuclear ef-

The major general, who

isn't related to the North Ko-

rean leader, is often shown

with him in state-media pho-

tos of missile tests. In Febru-

ary 2016, Kim Jong Sik sat

next to Kim Jong Un's wife at

forts, say U.S. officials.

Next to Kim Jong

Un's wife

Kim Jong Sik, an engineer

South Korea's president condemned the launch

as a 'reckless provocation,' a spokesman said.

a banquet celebrating a satellite launch.

Many missile and nuclear technicians were given apartments in swanky new highrise buildings along the Taedong River, which runs through Pyongyang. State media showed dozens of visits in the past three years by the North Korean leader to three residential areas set aside for scientists. He offered advice on plastering and furniture.

"Take care of them like their real parents would do so that they may not have any slightest inconvenience in their living," Mr. Kim said, according to a February 2015 report by state media.

Advances in the missile program have accelerated since 2014. Among the most crucial: the introduction of solid-fuel missiles. For decades, North Korea used liquid-fueled missiles, which are powerful but dangerous to handle and slow to prepare for launch. The U.S. stopped using liquid-fueled missiles in the late 1980s after a series of

deadly ground explosions. Solid-fuel missiles can be readied to fire within a few minutes because they are stored with fuel inside. They are also easier to move around on transporters because they are safer and don't require support vehicles for fueling.

In March 2016, North Korea tested a large solid-fuel engine for the first time, according to state media, which described it as a success. In February of this year, North Korea successfully tested a medium-range, solid-fuel missile that likely used the same engine, according to missile experts.

The new missile was carried and fired from a transporter, which allows North Korea to deploy the weapons in remote areas that are harder for adversaries to spot. It also could help North Korea strike back if its main missile sites are destroyed early in a conflict.

## **Solid-fuel science**

Markus Schiller, a rocket scientist at ST Analytics, a research and consulting firm in Munich, says making a solid-fuel missile is a "black art" that requires the presence of a sophisticated chemical-engineering industry to produce the fuel. Small mistakes can be catastrophic, like the 1986 Challenger spaceshuttle explosion, caused by failure of a part in a solidfuel rocket booster.

Iran's first test flight of a solid-fuel missile was in 2008, more than three years after its first ground test of a large, solid-fuel engine. Some experts speculate North Korea got help from other countries to develop its solid-fuel missiles or sent its own engineers abroad to learn needed skills.

Last year, the U.S. alleged cooperation between Iran and North Korea on missile development, which Tehran denies.

In another breakthrough, North Korea successfully launched last year a missile from a submarine. Only seven other countries have demonstrated the ability to fire missiles from submarines, including Pakistan earlier this year.

The technology is hard to master because the missile must be forced out of the water by high pressure-and then the engine must quickly ignite to initiate the missile's flight. It has taken other countries about a decade's work to successfully develop such missiles.

North Korea has held about a dozen tests of submarinelaunched missiles since late 2014, starting with landbased trials of the first part of the process.

Many experts say North Korea last August had its first successful launch from a submarine of a missile with an estimated operational range of about 1,000 kilometers (620 miles). North Korea has just one old submarine capable of firing such missiles; satellite images show it is developing more.

On April 16, a ballistic missile believed by U.S. intelligence officials to be the first test of new type of antiship missile exploded shortly after being launched.

# 10th missile launch

The launch spurred expectations among analysts that North Korea would successfully launch a similar missile before long, possibly within months. On April 28, North Korea fired its ninth missile so far this year. Sunday's launch was immediately seen as an-

other sign of progress. Some analysts say North Korea's record of exaggeration makes them cautious about its claim of being able to mount a nuclear warhead on a longrange missile that could reach the U.S. North Korea hasn't tested its KN-08 missile, the gravest potential threat in the country's arsenal.

"The motive may also be threat demonstration, but they are making real progress,' says John Schilling, a rocket and missile specialist at the Aerospace Corp., which runs a research center for the U.S. Air Force.

> -Kersten Zhang contributed to this article.

Continued from Page One

since, becoming an enduring headache for current rangers, who deal with almost daily shipments. In years past, the park maintained a display about the curse. Now, returned lava is added to a massive pile in a part of the park off-limits to the public. There are thousands of pieces—red and black, jagged and smooth, some tiny and others almost 3 feet long.

"Occasionally, you look at the postage and they paid \$100 to mail things back," said Bobby Camara, a longtime ranger here who retired

real and remind them that taking lava, or anything not sold in the gift shop, from the park is illegal.

"If there was a curse..." Jessica Ferracane, a spokeswoman for the park, started to say, then stopped. "There's no curse."

She declined to let a reporter take a photo of the lava pile, saying it may lead people to think lava will find a good home if they send it back. Park officials, who consider the idea of a curse "culturally inappropriate," are trying to discourage that. But huge quantities of lava

keep arriving each year.

residents don't mess with lava rocks.

and raised in Honolulu, was horrified when she found her roommate had brought a plastic bag full "Pele's hair"—strands of lava that look like golden locks—from the Big Island to their house

The roommate left the bag on the dining-room table when she moved out. Ms. Eagle didn't touch it—the lava sat there for months until a termite infestation drove her to

"She thought maybe if she left it in Hawaii that she'd be fine." Ms. Eagle, now 31, said. "But I wasn't going to risk it."

back ends up in the hands of Alton Uyetake, the officer in charge at the Hilo post office on the Big Island.

cent Friday, Mr. Uyetake was surrounded by packages of lava. Though most had no return address, they often contained notes.

cation...and saw the big volcano," one note said, "She brought me back a piece...I'm

"Please tell Pele we're very sorry."

ning. People send black sand pieces of coral.

ocean: the sand is brought to beaches with sand of the same color; the lava is sent to the national park to join the evergrowing pile.

bought items.

Mr. Uyetake keeps a collection on his desk of commercial goods that tourists, apparently confused about the curse, also sent back: Kukui nut necklaces of the kind sold all over Waikiki, cardboard coasters from wooden Buddha statue.

Kona Brewing Company, a "Why would somebody send this? It's not even lava,"

land, said as he picked up one of the necklaces. "This is a commercial thing. And the Buddha, man. Someone paid like 38 bucks for this thing.'

"To us it's funny, but to them it's real," he added.

The Big Island is made from lava rock. Pele, who according to legend lives in the Kilaueau volcano, is viewed as a creator of the land—who can also destroy whole villages with lava flows.

Paying respect to the world around you is an important part of the Hawaiian religion, said S. Nani Kaaialii, a lecturer in religion at the University of Hawaii.

Ms. Kaaialii, whose family has been on the Big Island for "many generations," will chant before going into certain part of the forest, to ask permission; if she needs flowers to make a lei-a flower necklace-she will leave an offering, like another plant.

There is no trace of Pele's curse in early Native Hawaiian books, Ms. Kaaialii said. "It's offensive," she said. "A curse is a concept that was given to us culturally. But it sounds more exotic if it's coming from the natives."

Still, she added, "I don't believe in curses, but I believe the so-called curse works. People sort of stopped taking stuff."

Many believe bringing lava back has helped.

Mr. Pariseau said his family's fortunes improved after they took another vacation to Hawaii and brought the lava rock back, nearly 10 years after they took it.

He got married again. His ex-wife reunited with her highschool sweetheart. His children are now both thriving.

"I feel kind of silly," he said, when asked whether he believed in the curse. "But seeing is believing."

# CURSE

Rangers have tried to convince visitors the curse isn't Even some lifelong Hawaii

Alana Hong Eagle, born

on Oahu.

move out as well.

Much of the lava shipped

Sitting in his office on a re-

'My girlfriend went on va-

returning it because bad things have been happening." Another note said, simply,

And lava is only the begin-

and green sand pilfered from beaches here. One box from Poland contained a dozen The coral is put back in the

Then there are the store-

Mr. Uyetake, a 54-year-old who grew up on the Big Is-

# U.S. NEWS

**THE OUTLOOK** | By Bob Davis

# Trump's Scorn for TPP May Have Been Hasty



workday in the Oval Office, President **Donald Trump** killed the

Trans-Pacific Partnership. He will probably spend the rest of his term trying to revive parts of it.

The 12-nation trade pact among Pacific Rim countries, negotiated under President Barack Obama, became a punching bag in the presidential election. It was opposed by Mr. Trump, who called it "a horrible deal," and by his opponent, Hillary Clinton.

But the pact plowed new ground favorable to U.S. interests, going well beyond the tariff and subsidy cuts in traditional trade deals. TPP would have boosted e-commerce by limiting restrictions on data flows and prohibiting any participating countries from requiring computer servers be located domestically. It also would have required state-owned enterprises to operate like commercial companies rather than political tools of the state. Intellectual property protection would have been strengthened and restrictions to competition in services reduced.

These are all longstanding

goals of the U.S., which wants to beat back efforts to constrain U.S. cross-border dominance. TPP had critics on the left, who argued labor provisions would be weakly enforced, and on the right, who complained patent protection for pharmaceuticals should have been stronger. Critics across the political spectrum say TPP's investment protections would have encouraged U.S. companies to set up factories overseas at the expense of U.S. jobs.

₹ till, it would also have helped the new administration accomplish some of its major trade goals. First, because it included Canada and Mexico, it was in effect a backdoor renegotiation of the North American Free Trade Agree ment, something the Trump administration is demanding. Second, although it didn't include China, it would have cemented relations with other Asian nations and given the U.S. a stronger hand in dealing with Beijing.

'Why reinvent the wheel when you can take an agreement and try to improve upon it," said Jeffrey Schott, a trade economist at the free-trade Peterson Institute for International Economics.

Some Trump trade offi-

cials are starting to come to the same conclusion. "We should learn from and build on earlier negotiated trade agreements," said U.S. Trade Representative nominee Robert Lighthizer in mid-March confirmation proceedings. "In a renegotiation of Nafta, we should consider incorporating those provisions [in TPP] as well as improving areas where we may be able to go beyond TPP."

Two weeks later, the administration sent to Capitol Hill Nafta negotiating objectives that echoed TPP provisions on intellectual property, digital trade and services trade, state-owned enterprises and labor and environmental standards. The changes proposed were surprisingly mild, compared with Mr. Trump's campaign rhetoric. Congress had already mandated those TPPstyle objectives in 2015 when it approved so-called fasttrack legislation which the White House would need to pass any new trade deal.

Mexico and Canada already agreed to TPP provisions, said Josh Bolten, president of the Business Roundtable, a lobbying group of CEOs. If negotiations were largely confined to those measures "it may be a pretty fast and success-

## To TPP, or Not to TPP

The U.S. trade position is shifting with key Trans-Pacific Partnership nations.

U.S. trade balance



## What the U.S. stood to gain from the TPP

◆ Opening of service sectors

◆ Restrictions on foreign state-owned

ful negotiation."

On China, TPP offered

to depending solely on

Asian nations an alternative

China. U.S. negotiators were

pushing TPP provisions on

enterprise subsidies

◆ Prohibition on 'data localization,' which pushes technology out of U.S.

secrets

◆ Protections for trade ◆ Environmental issues subject to dispute

Sources: Commerce Department (balance); 'Trans-Pacific Partnership: An Assessment,' Cathleen Cimino-Isaacs and Jeffrey Schott (checklist)

THE WALL STREET JOURNAL.

eventually adopt.

digital commerce, among others, as global norms Beijing would be expected to

state-owned enterprises and

Mr. Trump says he favors

Higher labor

settlement panels

standards in low-wage

bilateral deals because he believes the U.S. can use its economic power to press smaller nations to make concessions. In multilateral deals, he argues, U.S. leverage is more diffuse.

ut multilateral deals can help countries make concessions. Malaysia feared the domestic political cost of making concessions to the U.S., so it couldn't conclude a freetrade pact during the Bush administration, say negotiators. But Malaysia was able to sign on to TPP because it could portray the deal as one involving other Southeast Asian nations.

Japan agreed to reduce its tariffs on beef and leave U.S. vehicle tariffs intact for 25 years, among other concessions, because it was able to add up all the concessions others had made that would help Japanese industry.

Mr. Lighthizer said that the U.S. "intends to maintain its leadership in the region,' including by negotiating bilateral agreements. But a U.S. International Trade Commission report last year said multilateral deals that focus on specific industries or issues have had much bigger economic payoffs than bilateral agreements.

# Poll: More Disapprove of FBI Move survey found that more than

By AARON ZITNER

WASHINGTON-More Americans disapprove than approve of President Donald Trump's decision last week to fire James Comey as director of the FBI, but the tempest in Washington over the dismissal has done little to reshape views of Mr. Trump among the public, a new Wall Street Journal/NBC News survey finds.

Some 38% of people in the survey disapproved of the president's decision to fire Mr. Comey, while 29% approved. About one-third said they didn't know enough to have an

Views of Mr. Trump's decision were strongly shaped by party affiliation, with few Republicans disagreeing with the president's action and few Democrats supporting it.

Mr. Comey's dismissal was politically sensitive and dominated the conversation in Washington last week, as the Federal Bureau of Investigation chief had been overseeing a probe into Russia's alleged interference in the 2016 election and its possible ties to Trump campaign associates. Russia has denied wrongdoing, and Mr. Trump has called any suggestions of collusion with the Kremlin a "hoax."

The new Journal/NBC News

nine people in 10 had heard about Mr. Trump's decision to fire the FBI chief, but there were few signs it had changed impressions of the president. Some 39% of poll respon-

dents said they approved of Mr. Trump's overall job performance, while 54% disapproved—almost identical to the results of a Journal/NBC News survey in April. Less than 40% said they

viewed Mr. Trump in a positive light, while about half said they held a negative opinion, a slightly weaker showing for the president than in April.

Asked about Mr. Trump's day-to-day role in leading the nation, regardless of how they viewed his policy stances, some 41% said they had "a great deal" or "quite a bit" of confidence in the president, while 57% said they had not much or no confidence in him. Those marks were slightly weaker than in April, when 45% said they had high confidence while 55% had said they had little or none.

As a whole, the public lacks strong view of Mr. Comey himself, which may be a factor in how his firing reflected on Mr. Trump. More than half surveyed viewed the former FBI director neutrally or had no opinion. Among the rest,



**President Donald Trump** 

negative views outweighed positive ones, 26% to 18%.

Asked whether Mr. Trump fired the FBI director to slow down the agency's investigation into Russian meddling in the election, 46% said that was the case, while 36% disagreed.

Asked wither the dismissal was due to "legitimate concerns" about how Mr. Comey had handled and released information about the FBI investigation into Hillary Clinton's use of a private email server. 38% agreed, while 43% disagreed. Respondents were able to cite both possibilities, or none, as reasons they believed Mr. Comey had been fired.

Mr. Trump has cited several reasons for dismissing Mr. Comey, saying that he had been a "showboat" and "was

not doing a good job." Mr. Trump also said that when he decided to remove Mr. Comey, "I said to myself, I said, 'You know, this Russia thing with Trump and Russia is a madeup story.' " Earlier, the White House had cited Justice Department criticism of Mr. Comey's handling of the investigation into Mrs. Clinton's email server during the time she was running for president.

The survey also tested views of a Republican-backed overhaul of the Affordable Care Act that recently won approval in the House and is now in the hands of the Senate. Some 23% said the GOP legislation was a good idea, while 48% said it was a bad one.

The survey found a strong preference among people of all political affiliations for a special prosecutor or independent commission, rather than Congress, to take the lead in investigating Russia's involvement in the 2016 election. More than three-quarters of respondents said they favored an independent commission or prosecutor, while 15% favored an investigation led by Congress.

The Wall Street Journal/ NBC News survey of 800 adults was conducted May 11-13. The margin of error was 3.46 percentage points.

# Trump Recorded Calls As a Businessman Michael Cohen, Mr. Trump's

By Alexandra Berzon

A tweet from President Donald Trump on Friday suggesting that he might have taped phone conversations from the White House made waves in Washington, but some former employees and a former associate said it wasn't a surprise to them that he would mention taped conversations.

As a businessman, Mr. Trump sometimes taped phone conversations with associates and others from his Trump Tower office in New York, according to three people who say they have direct knowledge of the recordings.

Mr. Trump had one or more recording devices that he used to tape his phone calls from his office, the three people said. All are former high-level employ ees who worked for Mr. Trump over a span of three decades. They said they saw devices in use recording phone calls.

A fourth person said he knew that Mr. Trump had recorded a phone conversation with him because it was later entered into evidence in a lawsuit.

Representatives of the White House and the Trump Organization, Mr. Trump's company, didn't respond to requests seeking comment Friday.

personal attorney, said, "In the decade that I worked for Mr. Trump, I have never seen a recording device attached to his phone, nor am I aware of any occasion where he taped a conversation."

The former employees told the Journal they were fearful to speak with their names attached. One former employee said he had signed a nondisclosure agreement.

Taping conversations isn't illegal in New York, nor in Washington, D.C., as long as one party in the conversation, such as Mr. Trump, is aware that it is being recorded. Florida, where President Trump also has frequently traveled since taking office, generally requires all parties to consent to taping, although there is an exception for taping in public places where the parties wouldn't have a reasonable expectation of privacy in the conversation.

It is unclear whether or not Mr. Trump is making recordings in the White House.

Mr. Trump tweeted Friday morning that the recently fired former FBI chief James Comey "better hope that there are no 'tapes' of our conversations before he starts leaking to the press!"

# U.S. WATCH

WASHINGTON

## **Trump-Russia Probe** To Get Treasury Data

A Treasury Department unit that specializes in combating money laundering will share financial records with a Senate probe into possible ties between Russia and President Donald Trump, said people familiar with the matter. The Senate Intelligence Committee requested the records from the Treasury's Financial Crimes Enforcement Network last month, these people -Shane Harris

and Carol E. Lee

## JUSTICE DEPARTMENT **Sessions Seeks Tougher Sentences**

Attorney General Jeff Sessions is scuttling an Obama administration policy to avoid charges carrying long, mandatory-minimum sentences for less serious, nonviolent drug offenders. Mr. Sessions's new guidelines revive a more aggressive policy created under President George W. Bush that tasked federal prosecutors with charging "the most serious readily provable offense."

# LOSSES

Continued from Page One sources will be complex because of the competing interests at stake. Many mutual-fund firms

have greater incentive to agitate for maximum recoveryand have greater potential for losses-because they purchased debt closer to par values. Mutual funds as a group still hold about \$14.6 billion of Puerto Rico's \$73 billion in outstanding bonds after selling more than \$9 billion over the past five years, according to research firm Morningstar Inc. Two companies, Franklin

Resources Inc. and OppenheimerFunds Inc., hold most of the mutual-fund debt, according to Morningstar. Oppenheimer's paper and actual losses are as much as \$2.1 billion and Franklin's are as much as \$1.6 billion, according to the Journal's analysis. Franklin has \$741 billion in assets under management, while Oppenheimer has \$230 billion.

"We are considering all appropriate legal remedies to protect and preserve the rights of our fund shareholders," said Oppenheimer spokeswoman Kimberly Weinrick in a recent statement to the media.

Another six fund families —Beth Reinhard | potentially sustained

tual and paper losses between \$100 million and \$200 million on their Puerto Rico holdings, according to the Journal's analysis. They are managed by Vanguard Group, Goldman Sachs Asset Management, Western Asset Management Co., Lord Abbett, Alliance-Bernstein Holding LP and Dreyfus Corp., which is part of BNY Mellon Investment Management.

The losses are relatively small for those firms, all of which have at least \$100 billion apiece in municipal-bond assets under management. "It's a tiny portion of the muni assets that we hold and has little impact on our returns," said Freddy Martino, a spokesman for Vanguard. 'We have lost money but

the portfolio is very well diversified so overall shareholders have had very attractive returns over that time," said Dan Solender, director of taxfree fixed income for Lord Ab-Guy Davidson, director of

municipal investments at AllianceBernstein Holding, said he is relieved the firm sold off most of its Puerto Rico debt in 2014. "No matter how you cut it, Puerto Rico's been a bad investment for most investors. he said.

For mutual funds, Puerto Rico's debt has long had a special appeal because the bonds

The Capitol building in San Juan, Puerto Rico.

are tax exempt nationwide. Most municipal bonds are exempt from state taxes only in the state they are issued. The commonwealth's ballooning debt load appealed to statespecific mutual funds in places where local government bonds were scarce or expensive. About 45% of the Puerto

Rico debt mutual funds currently hold is in funds designated by Morningstar as single-state funds. When Puerto Rico last

tapped the bond market in March 2014, offering 8% interest, underwriters were flooded with orders from hedge funds and mutual funds junk-rated Twenty mutual-fund families bought a combined

\$263 million that quarter.

Most funds that stocked up on the island's debt before prices began to slide have fallen behind their benchmarks, according to the Journal's analysis. That includes 13 of 15 funds that had at least 15% of their assets in uninsured Puerto Rico bonds in the first quarter of 2013. Most of these are single-state funds spanning the U.S., from New York to Arizona. Two of those lagging funds closed in 2013 and 2016.

Many funds that had less than 15% of their assets invested in Puerto Rico debt in early 2013 also unperformed their benchmarks during the same period.

How much mutual funds fice in January.

and other creditors in Puerto Rico get back will depend in large part on which securities they own. For example, general obligation bonds carry some of the commonwealth's strongest legal pledges and holders of those bonds may fare better than many other investors.

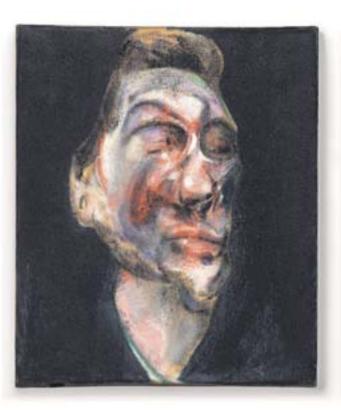
Detroit paid an average of 81 cents on the dollar on its bonds in bankruptcy while Stockton, Calif., and San Bernardino, Calif., paid an average of 60 cents, according to research firm Municipal Market Analytics. Many Puerto Rico bondholders are likely to suffer steeper losses, said Matt Fabian, a partner at the

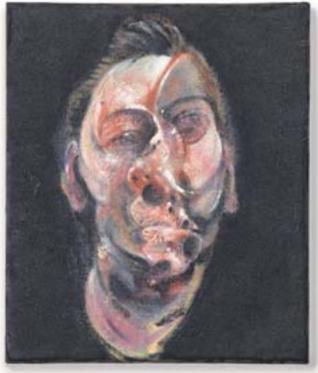
Bondholder recoveries are expected to be significantly lower than the total dollar value of the bonds' current market prices unless the federal control board overseeing Puerto Rico allocates more than it has so far, according to analysts, mutual-fund managers and the commonwealth's former adviser.

In March, the board approved spending \$800 million a year to pay debt over the next decade, about a fourth of what is owed.

"The math is pretty straightforward," said Jim Millstein, adviser to the commonwealth for three years until the new governor took of-

# LIFESARTS







# Trophies Go On the Block

A Brancusi, a Bacon and a Basquiat are among works hitting the market as owners sense collector confidence

BY KELLY CROW

**GROWING CONFIDENCE** in the recovering art market this spring has tempted owners to dust off their trophy works—and put them on the block.

Starting Monday in New York, the world's chief auction houses will roll out five days of sales of impressionist, modern and contemporary art aimed at bringing in a collective \$1.3 billion or more. That's up from their \$1.2 billion from sales during a market slump last May but shy of the \$2.1 billion the houses got two years ago from auctions when the market began to peak.

"The market isn't frothy, but it's strong and sensible," said Phillips' deputy chairman Robert Manley, a mood he said enticed art foundations and artists' estates-the artworld equivalent of institutional investors—to put pieces up for sale and try to ride the latest wave. These sellers include the Roy Lichtenstein Foundation and the Jean-Michel Basquiat estate.

Heavyweight asking prices are also creeping back. Christie's contemporary sale on Wednesday evening contains seven works with pricetags of \$20 million or more; only three works crossed that bar at its similar sale last May. Christie's plans to ask at least \$50 million for Francis Bacon's first portrait of his lover, 1962's "Three Studies for a Portrait of George Dyer," and \$35 million for Cv Twombly's 1962 homage to mythological bestiality, "Leda and the Swan." On Thursday, Phillips will ask at least \$25 million for Peter Doig's "Rosedale," a 1991 painting of a Toronto manor house in the snow. Mr. Doig's current record, set two years ago, is \$25.9 million for a 1990 painting

of a white canoe, "Swamped." Sotheby's plans seek at least \$60 million for Basquiat's untitled 1982 painting of a black skull surrounded by sky-blue patches at its





Thursday sale. Sotheby's said it's so sure that the Basquiat will break the artist's \$57 million auction record—set last May by an untitled image of a devil—that the house promised to give the skull's seller an undisclosed sum worth at least as much as the record if the skull sells for less.

All three houses built in plenty of financial arrangements to offset their risk in putting these behemoths on the market. Sotheby's told sellers of 39 works worth \$208 million combined that their pieces would sell no matter what, either to the house or to 19 outside investors who have pledged to buy works if no one else steps up in the sales. That means that Sotheby's has essentially presold roughly 43% of the value of its spring series ahead of time. Christie's made similar guarantees for \$302 million worth of art, or roughly 45% of the potential value of its sales this week.

"Some sellers wanted a little extra insurance," said Simon Shaw, world-wide co-head of Sotheby's impressionist and modern art department.

Other trends to track:

# **SELFIE ART**

In recent seasons, collectors paid premiums for abstract art with universal wall power, like Mark



Clockwise from top: Among the works that will go up for auction in New York this week are Francis Bacon's 'Three Studies for a Portrait of George Dyer;' Egon Schiele's 'Danaë,' Kazimir Malevich's 'Suprematist Composition with Plane in Projection' and Jean-Michel Basquiat's untitled painting from 1982.

Rothko or Clyfford Still. But this week, figurative art could hold sway. Nude scenes and self-portraits are "all over these sales," said Sara Friedlander, head of Christie's post-war and contemporary art department. Expect feverish bidding for Philip Guston's 1979 "Painter at Night," which Christie's estimates will sell Wednesday for at least \$8 million, and Rudolf Stingel's 15-foot-tall self-portrait from 2006, "Untitled (After Sam)," which Christie's aims to sell for at least \$10 million in the same sale. On Tuesday, Sotheby's will ask \$30 million-plus for an early Egon Schiele nude from 1909, "Danaë."

# FRESH TO MARKET

The death of a respected collector can be a lucky break for auctioneers because estate material that's been tucked away for decades in someone's home can become a bidding goldmine. This season, a host of estates head to market, which is why 60% of the pieces in Christie's Monday sale of impressionist and modern art haven't been to auction in at least a decade. Among them, Constantin Brancusi's bronze "Sleeping Head," which is estimated to sell for at least \$25 million. Sotheby's has countered with its own auction first-timers like Kazimir Malevich's 1915 "Suprematist Composition with Plane in Projection," which Mr. Shaw calls "fantastically pure." He estimates it will sell for at least \$12 million Tuesday. There's also Edgar De gas's 1860 "Young Spartan Girls Provoking the Boys," which has been in the seller's family for 98 years. Estimate: \$4 million-plus.

# **TEST OF TIME**

Several artists are also undergoing major tests of their price levels and global appeal this week, including wrinkly abstract painter Simon Hantai and feathery abstract painter Mark Grotjahn. Christie's is also betting on a market boost for Francis Picabia, the French avant-garde painter whose layered scenes were touted during his recent retrospective at the Museum of Modern Art in New York. On Monday, Christie's will ask least \$700,000 for Picabia's neoclassical collage from 1929, "Xanthe." Two days later, the house will ask \$1.5 million or more for the artist's 1941-42 double portrait, "Adam and Eve."

**PLAYLIST** | By Paul Theroux

# A KENYAN SINGER'S INFLUENCE



Paul Theroux, 76, is a travel writer and the author of 33 books, including "The Lower River" and "The Mosquito Coast." His latest novel is "Mother Land" (Eamon Dolan). He spoke with Marc Myers.

In 1965, I landed a job teaching English at Makerere University in Uganda. For the previous two years I had been in Malawi, in the Peace Corps. Though I spoke the major Malawi language, Swahili was the common language in Uganda, and I was determined to learn it. "Malaika" by Kenyan singer Fadhili William captivated me, for its proper Swahili and its

I first heard the song on a jukebox at City Bar in Kampala,

Uganda. I was there with friends having a beer. The record had been released a few years earlier, and it was hugely popular.

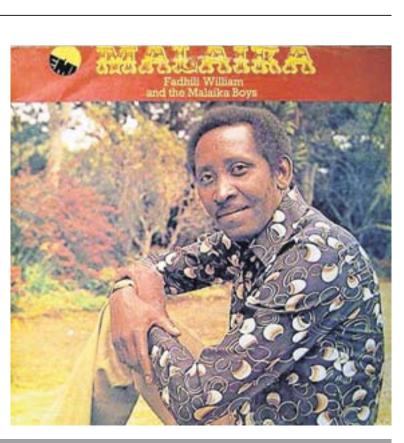
At the time, I was 24 and single. I had a good-paying job and a car. I was out and about all the time at clubs and bars—the things young, heedless guys do. The moment I heard the lyrical recording, I wanted to hear it over and over

The record opens with an electric guitar playing a simple descending folk melody. Behind the guitar is a rhythm guitar and an electric bass played by William's backup combo. Each instrument creates its own rhythmic line, yet all three work together perfectly. When William begins to sing, his

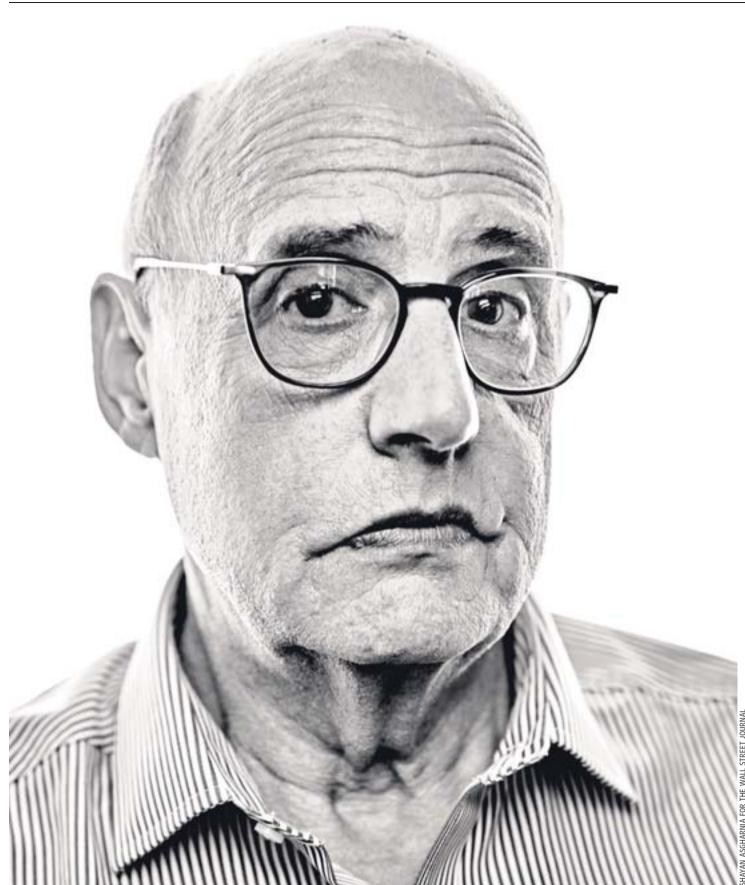
band provides the backup vocals. The song is about a guy in love with a girl he wants to marry, but he doesn't have enough money for her dowry. He keeps telling her he loves her and calls her angel and then little bird: "Angel, I love you angel / And I, what should I do, your young friend / I am defeated by the dowry that I don't have."

Little by little, the song helped me acclimate to Swahili's cadence and phrasing. Songs are always useful when learning a language. What I was responding to emotionally was this song's rhythm, the lead guitar and the harmony.

I left Uganda for a job in Singapore in 1968. I never bought a copy of "Malaika." The song played so often on Ugandan radio and on jukeboxes that I never needed one. Besides, I had the song in my head. Just humming "Malaika" inspired me to write.



# LIFE & ARTS



**WEEKEND CONFIDENTIAL** | By Alexandra Wolfe

# Jeffrey Tambor

# The late-blooming actor on his latest role as a transgender woman

**IN HIS NEW** memoir, "Are You Anybody?" the actor Jeffrey Tambor writes that people sometimes mistake him for Dr. Phil and thank him for all the good he's doing. Other times, they think that he's the comedian

Larry David and thank him then, too.
Mr. Tambor's career in film and television didn't take off until relatively late in his career, but he's increasingly likely to be recognized as himself these days—especially after his latest, Emmy-winning role, as a trans-

gender woman named Maura Pfefferman in Amazon's "Transparent." Mr. Tambor, 72, got his first big part in the 1990s, on "The Larry Sanders Show," when he was in his 40s; he landed his second in his 50s on "Arrested Development."

Mr. Tambor decided to write the book so that his five children—especially his four younger ones, ages 7 to 12—could understand what he does for a living. He travels to Los Angeles when he's filming, but the

rest of the time, he lives with his family in New York's Westchester County.

Raised in San Francisco in a fairly observant Jewish family, the son of a flooring contractor and a homemaker, Mr. Tambor didn't have an easy childhood. His mother was an alcoholic, and he was overweight and had a lisp. He was enamored with show business even as a child and sometimes pretended to be a talk-show host in his basement. He would simultaneously play the guest and the audience, whose laugh-

ter, he writes in his book, "sounded a lot like a phlegmy cat hissing in its last stages."

In high school, he made a conscious decision to be funny after an episode when he told off a teacher who liked to pick on him. She said something snarky to him in class one day, and he replied, "Oh, teacher made a funny!" The class laughed, the teacher looked disarmed, and he realized that humor could foil bullies.

After graduating from San Francisco State University, he earned a master's degree in theater from Wayne State University in Detroit. He started out in repertory theater in Milwaukee before moving to New York. He spent the next two decades playing parts in theater and on TV shows and movies—including one-time and occasional roles on "Taxi," "Hill Street Blues" and "The Golden Girls"—but he didn't earn widespread attention.

That changed with "The Larry Sanders Show" (1992-98), in which he played the needy sidekick to Garry Shandling's talkshow host. He received four Emmy nominations for the part. His next big role was as the patriarch of the dysfunctional Bluth family on the comedy "Arrested Development," a cult hit that ran from 2003 to 2006 and then had a fourth season on Netflix in 2013. His character, George Bluth Sr., spends time in prison for taking money from his real-estate company, escapes and for a time hides out in the attic of a model home. Even today, Mr. Tambor says, teenagers see him and yell out one of his character's most famous lines, told to his son: "There's always money in the banana stand!"

As soon as he read the script for "Transparent," he knew he wanted to play the part of Maura, formerly Mort, a retired college professor with three grown children who comes out to his family as a woman in the first season. Mr. Tambor is anxious to do justice to the part. "It's the most antsy I've ever been," he says.

To understand the trials his character would face, he sometimes goes out to lunch or to the grocery store as Maura. People often stare and whisper, he says. He once went to a diner for lunch dressed as Maura with a transgender woman who is a producer on the show. A man stared at them through the meal, Mr. Tambor recalled, then came up and said, "Have a good day, ladies," as he was leaving.

Mr. Tambor will be starring again in the fourth season of "Transparent," airing this fall. The second season of the show averaged 1.49 million viewers an episode, according to Symphony Advanced Media.

Off screen, he has taught acting classes for more than 40 years, since he was in graduate school, to aspiring thespians as well as to corporate clients and students. He says that one of the best pieces of life advice he got came from the acting teacher Milton Katselas: "Adore everything."

Now that he has finished writing his first book, he is considering taking a literature class or learning to play the piano after watching his children take lessons. Mr. Tambor is also a co-owner of Skylight Books in Los Angeles, which opened in 1996.

He delights in the mundane aspects of life, he says. "If I have coffee with people, I say, 'Tell me what your day is like.' " He asks what they have for breakfast and other quotidian details.

Mr. Tambor makes his own coffee at night and leaves it on his nightstand so that he can drink it when he wakes up. He acquired his taste for cold coffee in college, when he would make a pot at night and drink it for hours so that he could stay awake learning his lines for school productions.

He spends mornings at home taking his children to their activities. "If you have four children, you put on a cap that says, 'Daddy Driver,' " he says with a laugh. The routine clears his head. "You can't worry about anything else when you have to get that flute and that daughter to that class at 8:15 a.m.," he says. "Isn't that great?"

TELEVISION

# WAUGH'S TIMELY SOCIAL SATIRE COMES TO TV

BY TOBIAS GREY

POST-BREXIT BRITAIN is on the Waugh path. The first television adaptation of Evelyn Waugh's satirical debut novel "Decline and Fall" has been hailed by British critics for how its depiction of a deeply divided country resonates today.

The three-part BBC series begins airing May 15 in the U.S. on subscription streaming service Acorn TV. "So much of the book feels bang-up-to-date," says British screenwriter James Wood, who adapted Waugh's 1928 novel. "As far as Waugh was concerned, much of the British establishment was mad and narcissistic and out of control."

When the series ran in the U.K. in March and April, the premiere episode drew 4.49 million viewers. The high drama and humor in "Decline and Fall" distinguish the series from other British shows set in the early 20th century, such as "Downton Abbey" and "Mr. Selfridge."

"Decline and Fall" features Eva Longoria, a star of "Desperate Housewives," in her first role in a British TV period piece. She plays a rich South American socialite with shady business dealings. In his novel, Waugh describes the character as having "two lizard-skin feet, silk legs, chinchilla body...and the high invariable voice that may be heard in any Ritz Hotel from New York to Budapest." "Poirot" star David Suchet takes a rare comic turn, playing the obsequious headmaster of a rundown Welsh boarding school for boys.

The show's naive hero, Paul Pennyfeather, played by rising British comedian Jack Whitehall, ends up teaching at the school after being expelled from Oxford University. Paul has to leave Oxford after falling victim to a prank by a group of debauched under-

graduates who are members of the Bollinger Club. Waugh allegedly based the society on Oxford's elite Bullingdon Club, an all-male students' dining group that still exists. Former Bullingdon members include conservative politicians such as David Cameron, Boris Johnson and George Osborne.

When Mr. Cameron was Prime Minister he arranged the referendum that led to Brexit. Mr. Johnson, the current Foreign Secretary, was one of the most vocal advocates for Britain to break away from the European Union. The show's Spanish director, Guillem Morales, told the BBC that "Decline and Fall" "is about a generation ruining the next one." The tale of a young man navigating a society that is "elitist, classist, xenophobic, racist, corrupt and amoral," is relevant today, Mr. Morales said.

TV producers were reluctant to adapt "Decline and Fall" in part because of the racism of many characters in the novel, says Mr. Wood, who created the comic TV series "Rev.," about a Church of England priest who leaves his parish in leafy Suffolk to become the vicar of an inner-city London church. While working on "Decline and Fall," Mr. Wood recalls a film-director friend advising him to cut a scene where an African-American jazz musician named Chokey accompanies Ms. Longoria's character to a school sports day and is ridiculed by the attending gentry.

Mr. Wood decided to keep the scene but not some of Waugh's more scabrous dialogue. "So long as it's the characters who are being racist, that's fine, but without doubt there are some aspects of the book which are not right for a piece of primetime entertainment," he says.

He added a personal touch to the first episode by having a pig's head tossed out a window of Scone College, where the Bol-



Jack Whitehall and Eva Longoria in the television adaptation of Evelyn Waugh's 'Decline and Fall.'

linger Club is having a party. The scene is Mr. Wood's nod to the so-called Piggate scandal of 2015, when an unauthorized biography of Mr. Cameron alleged that the former prime minister, while a student, put "a private part of his anatomy" into a dead pig's mouth as part of an initiation ceremony. In response to the allegation, Mr. Cameron told reporters in 2015 that his representatives had issued "a very specific devised," to which he had nothing to add

nial," to which he had nothing to add. Mr. Wood also wrote a scene for the second episode where a journalist disguised as a sheikh infiltrates a dinner party to eavesdrop on political gossip. This echoes the working methods of real-life undercover journalist Mazher Mahmood, who unearthed numerous scoops for British tabloids over the past 20 years before being sentenced last year to 15 months in prison after being found guilty of conspiring to pervert the course of justice.

"There are a few inside jokes," Mr. Wood says. "But not that many were needed because so much of the book feels like it was written for today."

# **OPINION**

## REVIEW & OUTLOOK

# A Week in Trump's Washington

What we've learned

in the Comey-White

House maelstrom.

he Washington spectacle continues in the aftermath of President Trump's fir-

unlike the Ringling Bros. it won't be closing soon. As a service to readers, we thought we'd sort the fact from the suspicion, hyperventilation and bluster and sum up what we've learned from the latest tumul-

tuous week in the Trump Presidency.

 Whatever Mr. Trump's calculations, Mr. Comey's departure is good for the FBI, the Justice Department and the country. The President and White House first said Tuesday that he had acted based on the recommendation of his top two Justice officials. On Thursday he told NBC News that he was going to fire Mr. Comey anyway, and that he had the FBI's Russia-Trump

The two aren't mutually exclusive, but with Mr. Trump who knows? He often acts on one impulse then changes his explanation later. The main problem of his Presidency is that he treats his own statements as a form of public entertainment rather than acts of persuasion to build public trust. This is self-destructive, but it means everyone else has to discount what he says and focus even more than with most politicians on the substance of what he does.

Mr. Comey's political calculations—most of them aimed at preserving his personal standing—had damaged the bureau. His dismissal sent a message that the FBI director is politically accountable through the Attorney General and

• Rod Rosenstein deserves better treatment—from Democrats and Mr. Trump. The Deputy AG's memo on Mr. Comey's 2016 behavior is persuasive and a public service. It bears the hallmark of a straight shooter concerned with the accountability that is essential to a credible rule of law.

Democrats are now saying they don't trust him, though a chunk of the memo quoted what Democratic legal veterans had written. They should be pleased to have someone of recognized integrity in such a crucial Justice role. So should Mr. Trump, whose initial public statements appeared to load the responsibility for Mr. Comey's dismissal on Mr. Rosenstein.

The Washington Post report that Mr. Rosenstein threatened to resign has since been contradicted—it doesn't sound like his M.O.—but Mr. Trump should still apologize to him.

• The various Russia probes will continue with even more vigor. Acting FBI director Andrew McCabe, a Comey loyalist, told Congress last week that he has seen no attempt to interfere with its investigation. He said the FBI has ample resources for the job and that he wasn't aware of a request by Mr. Comey for more. This contradicted another media report.

If Mr. Trump hoped to cover something up, sacking the FBI director is exactly the wrong way to do it. Every G-man with a mediocre lead will leak if he thinks politicians are trying to sit on evidence. The next FBI director will be watched like

a Russian agent for any hint of political favoritism. The House and Senate intelligence commiting of FBI Director James Comey, and tees have also been given new impetus for thorough investigations.

> • There still is no serious evidence of Trump-Russia collusion during the 2016 campaign. The worst detail so far is Michael Flynn's denial (he says he forgot) that he had met with

the Russian ambassador. The various other names who've flashed as targets of media suspicion are small-timers (Carter Page) or Beltway bandits (Paul Manafort) who look more like mercenaries than conspirators.

Perhaps such evidence will emerge. If it does, Mr. Trump's Presidency isn't likely to survive. If it doesn't, he could emerge politically stronger for having his denials vindicated.

 Mr. Trump's FBI nominee had better be someone independent and outside the Trump orbit. Mr. Trump has rebounded from other mistakes with good hires—see H.R. McMaster as national security adviser after Mr. Flynn's flameout. He needs to ace the FBI pick now to neutralize Democratic opposition and reassure bureau agents on the case. We've suggested former Treasury official Stuart Levey, but no political hacks allowed.

 The Trump White House is a mess, but then we knew that. The chaos and self-serving leaks after the Comey firing make the Bill Clinton White House look like a model of discipline and decorum. If Trump aides aren't trashing each other, they're trashing the boss, who doesn't seem to mind humiliating them as he has spokesman Sean Spicer. Then there was last week's leak—dumped to reporters favored by the Stephen Bannon team—that Mr. Trump is unhappy with General McMaster, who apparently suffers from being too capable.

The historical analogy isn't Richard Nixon, whose advisers were effective in their abuses until they were finally discovered. This is more like Jimmy Carter—outsiders who arrived to drain the swamp and are swamped by incompetence. The blundering over the Comey decision and aftermath raises serious doubts that this White House has the focus and discipline to

• The main source of dysfunction is the man at the top. The President is his own worst enemy—impulsive, thin-skinned, undisciplined, by now readers know the story. Every time his supporters think he might finally be appreciating the weight of the job, or the gravity of a Presi dent's words, he goes on a Twitter rant.

Rather than focus on his agenda, he keeps the Russia pot boiling by railing against critics. Health care—what's that? He faults his communications team for mistakes, but they are usually based on incomplete information or an attempt to clean up the boss's effusions.

Mr. Trump has assembled many able advisers and officials who are trying to serve the country and steer the mercurial President from his own worst instincts. If Mr. Trump won't heed their counsel, he really will turn into Jimmy Carter.

# Why James Comey Had to Be Fired Testifying before the his motives, an honor-bound director



**POTOMAC** WATCH By Kimberley A. Strassel

U.S. Senate Judiciary Committee earlier this month, James Comey recalled a moment that should have held more significance for him than it did. At the height of the presidential campaign, President Obama's attorney general, Loretta Lynch, had chosen to meet with Bill Clinton on an

airport tarmac. That, said the nowformer FBI director, "was the capper for me." Hillary Clinton's emails were being probed, but Ms. Lynch was too conflicted to "credibly complete the investigation." So Mr. Comey stepped in. Donald Trump and senior Justice De-

partment leaders might appreciate the impulse. According to Democrats and the media, Attorney General Jeff Sessions is too conflicted to recommend sacking Mr. Comey; the Trump administration is too conflicted to name a successor; the entire Justice Department and the Republican Congress are too conflicted to conduct true oversight.

Entirely missing from this narrative is the man who was perhaps the most conflicted of all: James Comey. The FBI head was so good at portraying himself as Washington's last Boy Scout—the only person who ever did the right thing-that few noticed his repeated refusal to do the right thing. Mr. Comey might still have a job if, on any number of occasions, he'd acknowledged his own conflicts and stepped back.

Deputy Attorney General Rod Rosenstein's memo to Mr. Sessions expertly excoriated Mr. Comey's decision to "usurp' Ms. Lynch's authority and his "gratuitously" fulsome July press conference. But Mr. Comey's dereliction of duty preceded that—by his own admission. Remember, he testified that the Lynch-Clinton meeting was but the "capper." Before that, he told lawmakers, "a number of things had gone on which I can't talk about yet that made me worry the department leadership could not credibly complete the investigation."

We don't know what these things were, but it seems the head of the FBI had lost confidence—even before TarmacGate—that the Justice Department was playing it anywhere near straight in the Clinton probe. So what should an honor-bound FBI director do in such a conflicted situation? Call it out. Demand that Ms. Lynch recuse herself and insist on an appropriate process to ensure public confidence. Resign, if need be. Instead Mr. Comey waited until the situation had become a crisis, and then he ignored all protocol to make himself investigator, attorney, judge and jury.

By the end of that 15-minute July press conference, Mr. Comey had infuriated both Republicans and Democrats, who were now universally convinced he was playing politics. He'd undermined his and his agency's integrity. No matter

would have acknowledged that his decision jeopardized his ability to continue effectively leading the agency. He would have chosen in the following days—or at least after the election—to step down. Mr. Comey didn't.

Which leads us to Mr. Comey's most recent and obvious conflict of all—likely a primary reason he was fired: the leaks investigation (or rather, noninvestigation). So far the only crime that has come to light from this Russia probe is the rampant and felonious leaking of classified information to the press. Mr. Trump and the GOP rightly see this as a major risk to national security. While the National Security Agency has been cooperating with the House Intelligence Committee and allowing lawmakers to review documents that might show the source of the leaks, Mr. Comey's FBI has resolutely refused to do the same.

## The FBI head's sense of perfect virtue led him to ignore his own enormous conflicts.

Why? The press reports that the FBI obtained a secret court order last summer to monitor Carter Page. It's still unclear exactly under what circumstances the government was listening in on former Trump adviser Mike Flynn and the Russian ambassador, but the FBI was likely involved there, too. Meaning Mr. Comey's agency is a prime possible source of the leaks.

At the Senate hearing earlier this Chairman Chuck Grassley pointed out the obvious: The entire top leadership of the FBI is suspect. "So how," Mr. Grassley asked, "can the Justice Department guarantee the integrity of the investigations without designating an agency, other than the FBI, to gather the facts and eliminate senior FBI officials as suspects?" Mr. Comey didn't provide much of an answer.

All this—the Russia probe, the unmasking, the leaks, the fraught question of whether the government was inappropriately monitoring campaigns, the allegations of interference in a presidential campaign—is wrapped together, with Mr. Comey at the center. The White House and House Republicans couldn't have faith that the FBI would be an honest broker of the truth. Mr. Comey should have realized this, recused himself from the probes, and set up a process to restore trust. He didn't. So the White House did it for him.

Colleagues describe Mr. Comey as an honorable man. The problem seems to be that his sense of perfect virtue made him blind to his own conflicts and the mess he had made. New leadership at the FBI is a chance for a fresh start.

Write to kim@wsj.com.

# A Rare Show of Class

s if we needed another example of civility gone off the rails at America's institutions of higher learning, the treatment given Education Secretary Betsy DeVos last week at Bethune-Cookman University deserves special mention. Edison O. Jackson, the president of Bethune-Cookman, a historically black institution of higher education, invited Mrs. De-Vos to be the school's commencement speaker. As the Secretary began, many students screamed at her and turned their backs to the

stage. So it went for nearly the whole speech. President Jackson, let it be noted, defended the Secretary at her side, and the school's faculty stood on stage in solidarity with him.

The irony here is that Mrs. DeVos has dedicated her adult life to improving educational opportunities for inner-city black children, specifically so they can qualify for a higher education and the lifetime of benefits that brings. The U.S. is reaching the limits of political polarization when it turns this self-defeating.

# Trump's Pretty Good China Deal

Modest trade benefits

for both sides, even if

they were overhyped.

ilbur Ross made some startling claims after Thursday's announcement of a 10-point agreement with

China on trade. The U.S. Commerce Secretary boasted that the "herculean accomplishment" was "more than has been done in the whole history of U.S.-China relations on trade," putting the relationship on "a new high."

The hyperbole may be due to the Trump Presidency's bumpy ride and the need for a policy victory. But overstatements tend to backfire, as this one did once trade experts examined the details. That's unfortunate because the Administration deserves credit for setting aside its protectionist threats for the hard work of negotiating a tradeexpansion agreement.

The deal is modest but potentially significant. Beijing's two most important pledges are an end to the ban on U.S. beef and to the barriers against payment giants Visa and Mastercard entering the Chinese market. We've heard those promises before. Premier Li Keqiang said in September that beef imports would resume "soon," and China was supposed to end the monopoly of its Unionpay payments network under its 2001 accession to the World Trade Organization. Nevertheless, the July time frame

is new and encouragingly close. In return, the U.S. will allow imports of Chinese cooked chicken and sell natural gas to China. The latter is largely meant as political reassurance to investors in U.S. LNG export terminals. The U.S. also gave reassurance that investment by Chinese entrepreneurs is welcome and recognized the importance of President Xi Jinping's "Belt and Road"

initiative to improve trade infrastructure in Asia.

The deal is positive for both sides and should dial back tension over trade in the short term. But Mr. Ross may have planted a land

> mine by claiming that China's market opening will reduce the bilateral trade deficit this year. That seems unlikely. Beef exports are expected to reach a few billion U.S. dollars a year, a modest sum in the

overall relationship. Building facilities to export natural gas will take years, and Mastercard and Visa will need about 18 months at least to expand in China.

The trade deal comes at a moment when consistency in U.S. relations with China is imperative. On Sunday North Korea launched what appears to be a new type of ballistic missile, which some experts said could have flown 2,800 miles on a normal trajectory.

No doubt the urgency of dealing with this threat is one reason Mr. Trump in an interview with the Economist magazine last week praised Mr. Xi as "a great guy." But his seeming willingness last month in Mar-a-Lago to accept the Chinese President's excuses for failing to rein in North Korea no doubt discomfited allies and friends in Asia, already anxious about Beijing's maritime aggression. The U.S. is now asking these nations to unite as it works to shape a policy to deal with Pyongyang.

While it's good that Mr. Trump has pulled back from protectionism, dampening the swings in the way his Administration portrays China relations would bring better results. Mr. Ross's accomplishment would have found a more appreciative reception if he had simply said that hard negotiating gets results from Beijing but much work remains to be done.

# Watergate Lessons For President Trump

By Seth Lipsky

ith all the calls for an independent prosecutor for President Trump after his firing of the FBI's James Comey, why not move the investigation to the House Judiciary Committee? It could get right down to whether the president has done anything worthy of impeachment.

It's not that I think the president is guilty. It's just the only properly constitutional way to investigate this, or any, president. No one has adduced any evidence of wrongdoing by Mr. Trump. I'd like to see him cleared. But if he is to be investigated for crimes or misdemeanors, the House, with its impeachment authority, is the venue.

The Democrats are outraged at the thought that Mr. Trump, though he denies it, may have fired the director because the FBI boss was investigating the president. But if Mr. Comey was investigating the president, that would be grounds to take the investigation away from him (or simply to fire him). If the president is the target, the matter belongs to the House.

Like others in my generation, I came to this view through the experience of Watergate, when President Nixon fired special prosecutor Archibald Cox, and Whitewater, when President Clinton was pursued by independent counsel Kenneth Starr.

Cox was brought in after Attorney General Elliot Richardson—ignoring the separation of powers—made a deal with Congress to diminish the president's authority. The deal was that Cox would be dismissed only for cause. Cox subpoenaed Nixon and refused a compromise. The president then ordered the attorney general to fire him. An insubordinate Richardson and his deputy refused. It took Solicitor General Robert Bork to do the constitutional deed.

Eventually, the Judiciary Committee hired staff and went after Nixon, voting out three articles of impeachment (ob-

struction, abuse of power and contempt of

Congress). Before the House could decide

The Ethics in Government Act of 1978 enabled the unleashing of a prosecutor almost completely beyond the reach of the executive branch. It was used to harry the Reagan administration. The Supreme Court, in *Morrison v. Olson* (1988), rejected a constitutional challenge. In a lone dissent, Justice Antonin Scalia warned that an independent prosecutor could affect the "boldness of the president." While issues often come before the court "clad in sheep's clothing," he wrote,

this wolf comes as a wolf.' Democrats finally recognized the wolf in the form of Mr. Starr, who was put up against President Clinton. He sent his findings to the Judiciary Committee, which recommended four counts of impeachment, of which the full House affirmed two (periury and obstruction). Mr. Clinton was acquitted by a Republican Senate. The GOP would have needed help from the Democrats to reach the constitutionally required supermajority of 67 votes for guilty.

It was a bitter disappointment to those who'd fought for an investigation. The one salve was the almost universal bipartisan conclusion that independent counsels led to abuse. Within months, Congress allowed the independent-counsel law to expire.

The dangers Scalia warned about in 1988 have rarely loomed larger than today, when a new president confronts a global terrorist war. In the middle of this existential struggle, who would benefit were Mr. Trump to be "dragged from pil-

That's a phrase Thomas Jefferson used when warning against subjecting presidents to the common courts, as Mr. Trump's aides, cabinet officials, family and former business associates will be if the current calls for an "independent" investigation are heeded.

The right adjective for what is needed is "constitutional." Moving the probe to the House Judiciary Committee certainly has risks. But no one could say it lacks the power to put this controversy to bed, one way or another, under the quilt of the Constitution.

Mr. Lipsky is the editor of the New whether to press the charges, Nixon quit. York Sun.

# **OPINION**

# On Tax Reform, Paul Ryan Knows Better

By Laurence Kotlikoff

s Republicans push toward a major rewrite of the U.S. tax code, they must evaluate two competing proposals: the House GOP's "Better Way" plan and President Trump's framework, introduced last month. Either would greatly simplify personal and business taxation, but progrowth reformers should hope that the final package looks more like the House's proposal.

Let's begin the analysis with personal taxes. Both plans eliminate the alternative minimum tax, deductions for state and local taxes, and the es-

## The House proposal beats Trump's plan, which is more regressive and would induce huge tax avoidance.

tate tax. The House plan eliminates exemptions, while Mr. Trump's outline is unclear. Both raise the standard deduction, reduce the number of income-tax brackets, lower the top marginal tax rate and provide a big break to those with pass-through business income.

On this last point the Trump plan is particularly generous. It taxes passthrough income at 15%—far below its proposed top rate of 35% for regular income. The large gap between these rates would induce massive tax avoidance by the rich. The Better Way's proposed rates are much closer: 25% and 33%, respectively.

Another criterion to judge tax reform is its effect on the budget. Absent any economic response, the Better Way proposal would lower federal tax revenue by \$212 billion a year, according to a recent study I conducted with Alan Auerbach, an economist at Berkeley. But some economic response is likely. The House plan would cut the U.S. corporate-tax rate from one of the highest among developed countries to one of the lowest. Computer simulationswhich will be included in a journal article I am writing with Seth Benzell and Guillermo Lagarda—suggest that increased dynamism could raise U.S. wages and output by up to 8%. Under this optimistic scenario, federal tax revenue would rise by \$38 billion a vear.

We are in the process of simulating the Trump plan, and it is too early to say whether it produces less revenue. The plan's potential for tax avoidance, however, is a major red flag.

Which plan is more regressive? Both personal-tax reforms appear to help the rich. But the Better Way's business-tax reform actually appears highly progressive. Despite the popular perception that the corporate-income tax is paid by the rich, my research suggests it represents a hidden levy on workers. This causes American companies and capital to flee the country, reducing demand for U.S. workers, whose wages consequently shrink.

The Better Way plan transforms the corporate-income tax into something different: a business cash-flow tax with a border adjustment. Notwithstanding innumerable mischar-



The president and the speaker in the Rose Garden on May 4.

acterizations by the press, politicians and business leaders, the cash-flow tax implements a standard valueadded tax, plus a subsidy to wages. Every developed country has a VAT, which is an indirect way to tax consumption. All of these levies have border adjustments, which ensure that domestic consumption by domestic residents is taxed whether the goods in question are produced at home or imported. Unlike the Better Way, Mr. Trump's plan doesn't include a border adjustment, which means it effectively taxes exports and subsidizes imports. This undermines his goal of reducing the U.S. trade deficit.

Where is the progressive element to the cash-flow tax? It's in the subsidy to wages, which insulates workers from the brunt of the VAT. They will pay VAT consumption taxes

when they spend their paychecks, but they also will have higher wages thanks to the subsidy. The folks who truly pay the cash-flow tax are the rich, because they pay the VAT when they spend wealth that was earned years or decades ago.

As my study with Mr. Auerbach shows, this quiet but large wealth tax makes the overall House plan almost as "fair" as the current system. Our analysis-in contrast with studies done by congressional agencies and Washington think tanks-assesses progressivity based on what people of given ages and economic means get to spend over the rest of their lives.

Consider the present value of remaining lifetime spending for 40year-olds. The richest quintile of this cohort accounts for 51% of the group's spending, and the poorest quintile for 6.3%. Under the House tax plan, those figures move only modestly, to 51.6% and 6.2%. And the Trump plan? Hard to say, given how easily the rich could transform otherwise high-tax wage income into low-taxed pass-through busi-

The Trump tax plan strikes out on all counts. Whoever knew tax reform could be this complicated? We specialists in public finance did. The bottom line is that the U.S. needs more revenue and less spending to close the long-term fiscal gap. The nation's true debt—the present value of all projected spending, including the cost of servicing the \$20 trillion in official debt, minus the present value of all current taxes—has been estimated by Alan Auerbach and Brookings's William Gale to be as high as \$206 trillion.

The Better Way plan moves in the right direction, but if the economy doesn't respond as hoped. there's a risk of larger deficits. One way to prevent that would be to eliminate the ceiling on earnings subject to the Social Security payroll tax. That could add \$300 billion to the Treasury each year, according to our calculations.

But even without that adjustment, the House plan seems far superior to both the current system and the Trump plan. The press, politicians and business leaders should get things straight, including this important point: The Better Way tax plan is indeed a better way.

Mr. Kotlikoff, an economist at Boston University, is director of the Fiscal Analysis Center.

# A \$697,177 'Climate-Change Musical': You Call That Science?

By Henry I. Miller

esearch is the lifeblood of technological which drives economic growth and keeps America competitive. Government-funded scientific research runs the gamut from studies of basic physical and biological processes to the development of applications to meet immediate needs.

Unfortunately, the definition of what constitutes "science" has gradually expanded to include sociology, economics and woo-woo "alternative medicine." Much of the spending on these disciplines by America's two major funders of nonmilitary research, the National Science Foundation and the National Institutes of Health, is systematically shortchanging taxpayers.

The NSF, whose mission is to ensure U.S. leadership in areas of science and technology that are essential to economic growth and national security, frequently funds politically correct but low-value research projects. A few doozies include the veiling-fashion industry in Turkey. Viking textiles in Iceland, the "social impacts" of tourism in the northern tip of Norway, and whether hunger causes couples to fight (using the number of pins stuck in voodoo dolls

as a measure of aggressive feelings). Research funding in the geosciences, including climate change, is certainly legitimate, but not when it goes to ludicrous boondoggles such as a climate-change musical that cost \$697,177 to produce.

The primary culprit is the NSF's Directorate for Social, Behavioral and Economic Sciences, known as SBE. Underlying its ability to dispense grants is the wrongheaded notion that social-science projects such as a study of animal depictions in National Geographic and a climate-change musical are as important as research to identify early markers for Alzheimer's disease or pancreatic cancer.

In January, President Obama signed the American Innovation and Competitiveness Act, which accomplished little with respect to setting funding priorities other than endorsing the only two criteria NSF had previously used to evaluate grant applications—the "intellectual merit" of the proposal and its "broader impacts" on society. The bill's lead proponent, House Science Committee Chairman Lamar Smith, had wanted to include a "national interest" criterion defined by several factors including improving economic competitiveness, health,

national security, the STEM workforce and scientific literacy.

In the end the national interest standard was retained, but only to provide examples of how grant applicants can satisfy NSF's "broader impacts" requirement. In other words, SBE will continue funding

Research is often a wise investment of tax dollars but agencies also fund ridiculous boondoggles.

marginal research by social scientists-what a former NSF official characterized as "the inmates running the asylum."

As for the NIH, most of its budget-currently about \$32 billion, with another \$2 billion in the justapproved omnibus spending billgoes to fund grant proposals from researchers all over the country. The proposals aren't judged by their merits across all disciplines, but are divided by categories of research cancer, aging, eye, etc. But one institute that is the brainchild of politicians—the National Center for Complementary and Integrative Health (formerly the National Center for Complementary and Alternative Medicine)—on average does far-lesssignificant work than the others, but receives a significant amount of grant funding.

NCCIH's stated mission is "to define, through rigorous scientific investigation, the usefulness and safety of complementary and integrative health interventions and their roles in improving health and health care." But "complementary and integrative" often means implausible and poorly designed, because peer review at this institute permits the funding of such projects.

One study supported by the center found that cranberry juice cocktail was no better than a placebo at preventing recurring urinary-tract infections. Other supported studies include "Long-Term Chamomile Therapy of Generalized Anxiety Dis-"The Use of Narrative in Public Health Research and Practice" and "Restorative Yoga for Therapy of the Metabolic Syndrome."

The more credible studies in research fields funded by NCCIH could be administered more effectively by other NIH components, such as the National Institute of Neurological Diseases and Stroke or the National Institute of Mental Health, where they would undergo more rigorous peer review.

In 2016, NIH could afford to fund fewer than 20% of the investigatorinitiated research grant proposals it received. That NCCIH is still allowed to spend \$124 million annually is an affront to the NIH-funded researchers who are at the cutting edge of their disciplines and face increasing difficulty getting federal funding for studies that rank highly on scientific merit.

The Organization for Economic Cooperation and Development has projected that China will overtake the U.S. in research and development spending by around 2019. If the U.S. is to remain competitive in medical and scientific innovation. America must increase overall spending-and also be more discerning about the nation's research priorities. A good first step would be for the scientific community to demand that politicians forego political correctness and prioritize funding for research that is in America's best interest.

Dr. Miller, a physician and molecular biologist, is a fellow at Stanford University's Hoover Institution. He was founding director of the Food and Drug Administration's Office of Biotechnology.

Uh huh. Equally consistent with

logic, and a lot more consistent with

the evidence, is that Mr. Trump fired

Mr. Comey out of frustration with an

investigation in which peripheral and

incidental connections to Russia were

being used to sustain a national con-

versation about treasonous collusion

Never Trumpers was that, from

early on, they were writing less

about Trump than about an idealized version of themselves. Even be-

fore the campaign was over, they

Worse than self-referential, this

But then a problem with certain

that never took place.

# The Russia Circus Will Drag On Without Comey



WORLD By Holman W. Jenkins, Jr.

sia inquiry would have played out, we believe, before the firing of James Comey. Mike Flynn would have been rung up on lobbying charges, probably related to Turkey, not Russia. The government might have

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Here's how the Rus-

found a tax bill to lay against Paul Manafort related to decade-old payments from a Russian oligarch. And surely Carter Page jaywalked or double-parked or used an expired bus pass on his way to a meeting about some business deal that would have violated sanctions if it had any chance of coming to fruition.

Mr. Comey was an imperfect FBI chief. His political hypervisibility alone

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made him a liability to the agency he loved. But as even President Trump seemed to recognize during his NBC interview on Thursday, Mr. Comey was also the president's best bet for bringing the Russia investigation to an expeditious end in a way that would relieve Mr. Trump of the main charge, supported by no evidence, that his campaign colluded with Russia.

This charge, let's remember, first entered the public domain in a big way from the mouth of Clinton campaign chief John Podesta, seeking to distract from his own crass error in letting his email be hacked.

Then Harry Reid tried to spring an October surprise by releasing a letter to the FBI that made reference to claims circulated by retired British agent Christopher Steele, author of a notorious opposition-research file on Mr. Trump.

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A word on opposition research: It usually consists of public records, press accounts, documented personal history. When a researcher like Mr. Steele makes clear he wants only the most sensational, undocumented tall tales, it's not surprising that his so-called sources oblige him with tall tales.

As many Americans have come to understand, "wiretapping" nowadays means sifting through already-collected raw communications data stored in an NSA computer. Yet though the Steele file has been in government hands since last summer. no corroboration seems to have been forthcoming.

That Vladimir Putin disliked Hillary Clinton wasn't Mr. Trump's doing. That Russian agents likely played a role in stealing Democratic emails wasn't his doing either. And who benefited electorally is clear only through a generous helping of the hindsight fallacy. Hillary lost, so of course it helped Trump-this is the lazy reasoning. Yet there is simply no way of knowing how many votes the Trump-Putin miasma cost Mr. Trump.

Cowardice and denial now suffuse the Clinton camp, and sadly Mrs. Clinton herself. Don't kid yourself about this. An incompetent Democratic campaign, with an unattractive candidate, let the GOP steal back an election that Republicans had practi-

He was a flawed FBI chief but the best bet for quickly closing out the phony hunt for 'collusion.'

cally gifted to Democrats by nominating Mr. Trump. Nobody associated with this failure has a future if they can't rewrite the story as one of Rus sian collusion.

But the wish is also the father of the thought for conservative Never-Trumpers. David Frum starts his piece at TheAtlantic.com by saying: "Who can sincerely believe that President Trump fired FBI Director James Comey for any reason other than to thwart an investigation of serious crimes?"

were issuing anticipatory elegies to themselves as lone, courageous voices on Trump flaws that were apparent to everyone.

emptied the world of interest. Mr. Trump is surely going to be, like every president, a mixed bag. But you have to throw out your whole understanding of the Trump phenomenon, you have to lose sight of the colossal, meaningful accident that landed him in the presidency, to prefer the story of a Kremlin conspiracy. Mr. Trump is right if he thinks

many root for his failure simply for the benefit of their own reputations. But he should have more confidence in the ability of the public to discount the circus.

His Comey miscalculation (so we believe it was) will be survivable if he wants to survive it. Mr. Trump still exudes a preternatural confidence that he's going to figure it all out eventually. That's not the worst trait in a president.

And give him credit: At least the Comey firing maintained his penchant for bold action. Mr. Trump's job now is to put the FBI's Russia investigation visibly back on track so he can exhibit nonchalance about it and get on with promoting his tax plan.

Notable & Quotable: Animus

From "Academia's Poisonous Call-Out Culture" by Suzanna Danuta Walters for the Chronicle of Higher Education. May 5:

A young philosopher, Rebecca Tuvel, writes an article in which she considers claims to transracial and transgender identities. The result is a firestorm of condemnation....By any measure, Tuvel is a committed feminist philosopher who repeatedly and clearly states her absolute support of trans rights. She is not [Ann] Coulter or [Charles] Murray or even the predictably contrarian Camille Paglia. . .

Academics should take a long, hard look at ourselves and ask whether we are truly committed to a culture that is generous of spirit, open to debate, and deliberative in its judgments....

Let's focus our animus on the real enemies of feminist, queer, marginalized lives.

Suzi Watford, Marketing and Circulation; Joseph B. Vincent, Operations; Larry L. Hoffman, Production EDITORIAL AND CORPORATE HEADQUARTERS: 1211 Avenue of the Americas, New York, N.Y., 10036 Telephone 1-800-DOWJONES

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# LIFE **営 ARTS**

**WHAT'S YOUR WORKOUT?** | By Jacqui Devaney

# A Do-It-Yourself Skateboarding Routine

**ANNA MAY DUTTON started** skateboarding to channel her adolescent energy. She's still shredding two decades later.

In 1993, when Ms. Dutton was 12 and living in a Seattle suburb, she got her first skateboard-"access into the rest of the world," she says. "I was a really hyper kid and a risk-taker."

When Ms. Dutton, now a 35year-old floral designer based in Jackson, Wyo., started skating, she was often the only girl at skate parks. Now, being a female skater is considered normal.

"You go to the skate park, and whether you know anyone or not, by the end of it you've got someone to go get a beer with after," she says.

As she immersed herself in the skate community, Ms. Dutton's style caught the attention of a few major skate brands. In 2014, she became the first female sponsored by SHUT Skateboards, one of New York's first skateboard companies, and has picked up sponsorships with Rockstar Bearings, HUF shoes and Jivaro Wheels.

Skateboarding has come with victories and setbacks for Ms. Dutton. In 2014, she won the House of Vans all-women's competition, though she says she's not inter ested in competitions. "I just really wanted to skate that bowl...but yeah, I got first place," she savs.

She has suffered injuries. When she broke the fifth metacarpal in her hand, a friend fashioned a makeshift splint out of a skateboarding magazine, a shoelace and Ms. Dutton's scarf. She got the injury while she was camping out in Puerto Rico with her friends, and decided to continue instead of seeing a doctor right away.

To those who debate if skateboarding is a sport or an art: "I'd say it's more in the vein of martial arts than a sport," she says. "There's a more personal, and sometimes even spiritual, experience."

## The Workout

Ms. Dutton typically skates between two and four hours during



each session. She has also used her skateboard to deliver flowers.

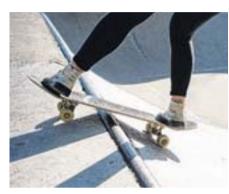
Although skateboarding is an individual activity, it isn't a solitary one for Ms. Dutton. Vert skateboarding, or pool riding, is the style of skating she prefers. Vert style is modeled on the earliest days of skateboarding, which often took place in empty backyard swimming pools.

"I always love super fast carve grinds," she says, explaining the move as popping the board onto a curve on the lip of the bowl and

using momentum to glide across the edge. One of her favorite tricks is the frontside disaster, a move where she rotates 180 degrees with the board and lands on the lip of the bowl, teetering between each set of wheels, and eventually drops back into the bowl. She is always evolving her style by watching other skaters work on new moves

During the summer, Ms. Dutton skates every day. She prefers to ride her bike to the skate park with her board strapped to her





back. "If you bike to the skate park, your legs are warm," she says. In the winter months, she skates at least once a week at an indoor skate park and supplements her workout with snowboarding.

## The Diet

"Nuts, berries and then a burrito!" she says. Ms. Dutton also trades out the burrito for a salad or a pizza, depending on how heavy her skating was that day. One of her favorite meals is the

crispy duck salad at a Jackson restaurant called Local.

## The Cost & Gear

Ms. Dutton builds her skateboards herself. She uses a SHUT skateboard deck, typically preferring wider boards, around 8.5 inches across. She outfits the rest with Rockstar bearings and Jivaro wheels. In all, her board costs around \$150, but with her sponsors

she pays around \$30 out of her own pocket.

Ms. Dutton wears \$65 high-top HUF sneakers when she's riding. The public skate park she goes to is free.

## The Playlist

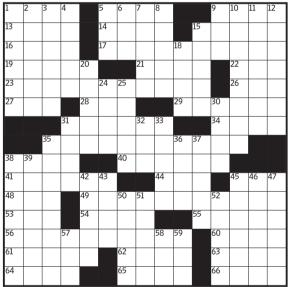
"On the dance floor, bring me some R&B, but at the skate park metal and punk definitely get you going," says Ms. Dutton, citing bands like Metallica, Slaver and Dead Moon as her must-haves.

# Weather AccuWeather.com -10 15 • Kiev Warm Stationary Rain T-storms Snow Algiers Athens Flurries **Global Forecasts** s...sunny; pc... partly cloudy; c...cloudy; sh...showers; t...t'storms; r...rain; sf...snow flurries; sn...snow; i...ice

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Chicago	27	17	рс	30	19	S	1
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Moscow	16	7	рс	9	1	r	Taipei	30	22	r	24	22	r
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Nashville	31	16	S	32	20	S	Tel Aviv	29	20	S	28	19	S
New Delhi	44	30	рс	43	29	рс	Tokyo	22	18	C	21	16	C
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# The WSJ Daily Crossword | Edited by Mike Shenk



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- vlagus 17 \*Dark red fruit 19 Takes to the

16 Rifle range

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- in 1955 23 \*Score symbol
- 26 Become inedible,
- north-northeast of Butte 41 Most faithful 44 Org. that operates a

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40 Capital

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- PreCheck program 45 Soak (up) 48 Compete in
- answers all have ► Solve this puzzle online and discuss it at WSJ.com/Puzzles.

- - 32 Luge track surface 1 Blood bank stock 33 Nick of "Hotel 2 Western novelist Rwanda" Louis

35 Destructive

36 Mole or mouse

impressed

"Good Morning

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37 Extremely

38 Michael of

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42 Book title

43 Target of Lara Croft's

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45 "Shut up!"

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46 Word on a gas

47 Hotshot rookie,

50 Shows empathy

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57 "Selma" director

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58 Tax-deferred

59 Pecan or

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- language is the source of "kiwi" 5 PC connection
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- from flax
- -Saxon 9 Pronoun for a
- 10 Geneva Convention
- violation 11 Based on
- theoretical
- deduction
- 12 Hallucinogens
- from cacti
- 15 Glossy exterior 18 Use as a source
- 20 Get ready for
- surgery 24 Mystical glow
- 25 Parasite
- 30 Taberna
- appetizer
- 31 Get beaten 60 McGregor of TV's
- pistachio Previous Puzzle's Solution

The contest answer is DOUBLE-PARKING. Each of the four theme answers contains a make of car (LEXUS, FORD, OPEL, BMW) parallel to which runs another make of car (HONDA, AUDI, MINI, KIA) suggesting the contest answer



# **Nurture Your Nest Egg**

Protect your money and help it grow. Join Veronica Dagher for advice on money management, personal finance and how to plan in a Trump economy—it's WSJ's Watching Your Wealth podcast.

perhaps

55 Ham it up

"Fargo'

61 Still kicking

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63 Boy, in Bolivia

65 Three-person

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Listen now at WSJ.com/listenWatchingYourWealth

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THE WALL STREET JOURNAL. Read ambitiously

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# BUSINESS & FINANCE

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THE WALL STREET JOURNAL.

Monday, May 15, 2017 | **B1** 

**Euro vs. Dollar** 1.0924 ▲ 0.56%

**FTSE 100** 7435.39 ▲ 0.66%

**Gold** 1226.20 ▲ 0.29%

**WTI crude** 47.84 ▲ 0.02%

German Bund yield 0.394%

**10-Year Treasury** yield 2.331%

# Citgo: Caracas's Last Pool of Cash

By Julie Wernau

Bondholders looking for compensation if Venezuela defaults know that one big pot of money remains: the assets of state-owned oil refiner Citgo Holdings Inc.

But there is a problem. Dozens of companies are lining up with claims on those same funds.

Venezuela last year pledged all of Citgo's equity as collateral to bondholders and to state-owned Russian oil producer Rosneft in debt deals. In addition, at least 43 companies-including ConocoPhillips Co. and Canadian mining firm Crystallex International Corp.—are pursuing legal claims against the govern-

**KEYWORDS** 

By Christopher Mims

Next Step

For 3-D

Printing:

Your Shoes

transformation of manufac-

turing will hit a milestone:

cept was an oxymoron, since

But the radical innovation of 3-D printing techniques

3-D printing has been used mainly for prototyping and

means we are finally going

to see some previously im-

possible designs creep into our consumer goods. In the

long term, it also means new

would have been impractical

to produce, and a geographi-

cal shift of some manufac-

turing closer to customers.

examples of this milestone,

one plastic, the other steel.

Adidas AG, with a 3-D-

printed latticed sole that

looks almost organic, like

Then there is a steel

There is a running shoe from

the exposed roots of a plant.

hinge, indistinguishable from

any other metal part except

for incredibly fine striations

stone rather than forged. In

a feat impossible with con-

three moving pieces of the

ventional manufacturing, all

hinge were crafted together.

two decades old, but to date

the process has been limited

to making novelties, proto-

types, bits of machines for

factories, or expensive spe-

cialized parts, like fittings

for prosthetic limbs or fuel

for a 3-D printing tech that

sneakers. Adidas came upon

a startup called **Carbon** Inc.,

which has raised \$222 mil-

lion to date. Instead of the

ing plastic one laver at a

"digital light synthesis"

plodding process of deposit-

time from a nozzle, Carbon's

printers transform a liquid

plastic into a solid using UV

light and oxygen. This yields

products comparable in qual

ity to molded plastics at a

competitive speed and cost,

at least when making tens of

thousands of a given object.

facturing requires molds,

of something, but not so

casts and machining, it has

high upfront costs. It is great

if you want to make a million

great if you want fewer. What

the 3-D printing business has

speed up the process dramati-

cally while also using cheaper

HP Inc. and Desktop Metal

Please see MIMS page B3

and stronger materials.

finally figured out is how to

Because traditional manu-

is up to the challenge of

After years of searching

nozzles in jet engines.

3-D printing is more than

in its surface, as if it had

been deposited like sand-

I have two very different

products that previously

mass-produced printed parts. Until now, that con-

customized parts.

This may

By the end

be the year

you get 3-Dprinted shoes.

of 2017, the



Venezuela's creditors are crowding around Citgo, a PdVSA unit.

ment, according to the World Bank's International Center for Settlement of Investment Disputes. These companies say they weren't paid when Vene-

zuela's government expropriated their assets there.

Now, with Wall Street judging that a default may only be a matter of time, it is isn't nearly enough of Citgo to go around.

"There are more hands out than there are assets to pay them," said Russ Dallen, a partner at investment bank Caracas Capital Markets, based in the Venezuelan capital.

A default would trigger rights enabling any of the claimants to attempt to seize Citgo, triggering cross-default clauses in Venezuelan sovereign bonds if they remain unpaid once a final court order is issued, according to Credit Suisse. Attorneys say that would send creditors into a frenzied legal battle for assets that could take years to resolve.

Citgo reported in bond-of-

becoming clear that there fering documents that its 2015 equity value was \$8.3 billion. But many analysts believe the true figure is at least \$3 billion lower now, and possibly more as rising oil prices and growing stockpiles of fuel squeezed profits for refiners. It also reflects a multibilliondollar dividend Citgo paid to its parent, Petróleos de Venezuela SA, or PdVSA, the stateowned oil company.

Meanwhile, claims on Citgo appear to be ballooning. Venezuela's total potential liabilities related to claims pending before the International Center for Settlement of Investment Disputes could reach around \$10 billion, Credit Suisse estimated in March. These

Please see CITGO page B2

# Budget Airlines Crucial For Jet **Makers**

By Doug Cameron AND ROBERT WALL

When Boeing Co. was developing the latest iteration of its most popular jetliner, it devised a modified version with an extra emergency door that allowed it to add seven more seats.

The reason for the spinoff: to win an order from Ryanair Holdings PLC of Ireland.

The rollout of the 737 Max 8 jet, which Boeing aims to start delivering this month, shows how the aviation industry increasingly caters to the discount airlines that once relied heavily on secondhand planes.

The list of early buyers still includes stalwarts such as American Airlines Group Inc. and low-fares pioneer Southwest Airlines Co. But some less-familiar names such as **Lion Air** of Indonesia and Norwegian Air Shuttle ASA have placed huge orders for Boeing's 737 Max jet, a singleaisle plane that analysts expect to generate as much as half the aerospace company's profits over the next 25 years. The rival Airbus SE A320neo jet that started flying commercially last year is just as crucial to the European plane maker's profitability.

Boeing and Airbus have built up a record backlog of more than 11,000 orders for the workhorse short-haul jets over the past five years, and are sold out of most models through the end of the decade. With growing demand from discounters and established airlines seeking more efficient iets, plane makers say they are raising annual output of single-aisle jets from about 1,000 in 2016 to almost 1,300 by the

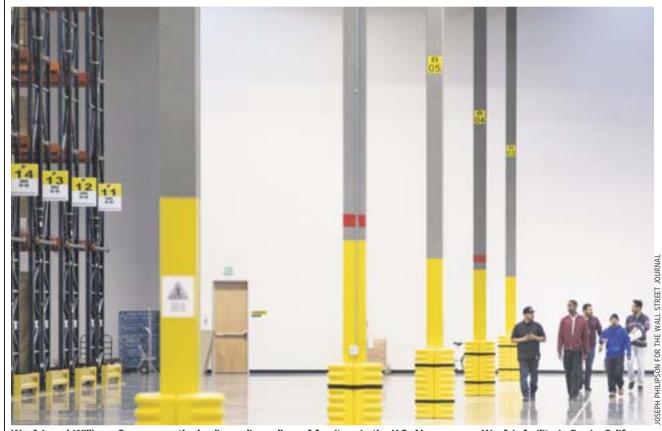
end of the decade. The manufacturers were initially dismissive of low-cost carriers but now embrace them, said Tony Fernandes, chief executive of budget carrier AirAsia Bhd, which has more than 400 Airbus jets on order. "We have seen a big difference from the manufactur-

ers," he said. The biggest new jet orders are now coming from budget carriers as their growth continues to outpace that of legacy carriers such as American. Budget airlines' share of the global fleet reached 25% last year, rising from just 7% two decades ago.

The industry transformation started by Southwest in 1971 has changed airline strategy world-wide. Carriers used to buy multiple types of jets so they could tailor them to different routes. Now, they focus on one or two types to simplify their business, packing them with as many seats as possible to lower costs.

Please see AIRLINES page B2

# Amazon Steps Up Furniture Sales



Wayfair and Williams-Sonoma are the leading online sellers of furniture in the U.S. Above, a new Wayfair facility in Perris, Calif.

Furniture is one of the fastest-growing segments of online retail in the U.S.

By Brian Baskin AND LAURA STEVENS

Amazon.com Inc. wants to furnish your home.

The online retail giant is making a major push into furniture and appliances, including building at least four massive warehouses focused on handling bulky items, according to people familiar with Amazon's plans.

With that move, the Seattlebased retailer is taking on two companies that dominate online furniture sales—Wayfair Inc. and Pottery Barn owner Williams-Sonoma Inc. Furniture is one of the fastest-growing segments of U.S. online retail, growing 18% in 2015, second only to groceries, according to Barclays. About 15% of the \$70 billion U.S. furniture market has moved online, researcher IBISWorld savs.

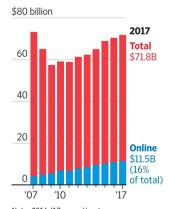
But even the biggest players in online furniture are struggling to get the market right. Unlike established categories such as books and music or even apparel, retailers are still hammering out basic concepts like how much variety to offer on their sites and the most efficient ways to deliver couches and dining sets to customers'

While Amazon has been selling furniture for years, it has lately decided to tackle the sector more forcefully.

"Furniture is one of the fastest-growing retail categories here at Amazon," Veenu Taneja, furniture general manager at Amazon, said in a statement. He said the company is expanding its selection of products, with offerings in-

# **Rapid Growth**

U.S. furniture sales and share of online sales



Note: 2016-'17 are estimates THE WALL STREET JOURNAL.

cluding Ashley Furniture sofas and Jonathan Adler home décor, and is adding custom-furniture design services. Amazon is also speeding up delivery to one or two days in some cities. The retailer already has an approximately 17% market share in the broader home-furnishings category, according to Morgan Stanley, and it is continuing to gain. The segment includes smaller items, too, such as cookware and towels.

While Amazon has disrupted industries from publishing to fashion with free and fast shipping and app-based one-click buying, furniture can be a tough sector to crack. For one, it costs a company more to deliver a couch and other big items because they take up more space, meaning a driver makes fewer deliveries on his or her daily route. Also, furniture customers typically want "white glove" services, extras like bringing the piece into the home and removing trash.

Shoppers are still generally willing to pay for furniture delivery, but some retailers and Please see AMAZON page B2

# New Apple Headquarters Signals Tech's Boom

By TRIPP MICKLE AND ELIOT BROWN

Apple Inc. employees last month began testing the company's latest innovation: Apple Park, one of history's most expensive corporate campuses and the leading example of the tech industry's newfound love for splashy architecture.

The first of 12,000 Apple headquarters employees moved from several drab, stone buildings in Cupertino, Calif., to space across town in the 2.8million-square-foot building that resembles a spaceship. It features a seamless, curved-glass exterior and a theater architects said was designed to look like a MacBook Air. The estimated \$5 billion project commanded years of attention from top Apple executives including Chief Design Officer Jony Ive, according to three of the more than 100 architects working on the campus.

Apple Park is the most lavish in a spate of glitzy new architectural projects by tech titans at a time when their businesses are booming and market valuations are soaring to new heights. Facebook Inc. and Alphabet Inc. have tapped

top architects Frank Gehry and Bjarke Ingels for expansions, Amazon is building giant glass globes containing an indoor forest in Seattle, and businesssoftware company Salesforce.com Inc. paid to put its name on a new, 61-story tower

An aerial view last month of Apple's new headquarters, Apple Park, in Cupertino, Calif. The project cost an estimated \$5 billion.

that will be the tallest building in San Francisco.

"This is what rich, wealthy and powerful individuals have done since the Pharaohs built the pyramids-you build a building that projects power to the world," said Louise Mozingo, an urban-design professor at the University of California, Berkeley, who wrote a book on corporate campuses.

The trend marks a departure for the tech industry, which long eschewed the corporate palaces of banks and oil giants in favor of bland, low-slung office buildings like those on Apple's existing campus.

"There's always been this strain of practicality in Silicon Valley," said Randy Howder, principal at the San Franciscobased architecture firm Gensler.

The new buildings are designed to project companies identities. Amazon, named after the rainforest, last week

Please see APPLE page B2



MALL OWNERS **NARROW** THEIR FOCUS

**FINANCE & MARKETS, B9** 

CHINA BANKS GAIN IN GLOBAL BOND BATTLE

MARKETS, B10

# TO BUSINESSES

These indexes cite notable references to most parent companies and businesspeople in today's edition. Articles on regional page inserts aren't cited in these indexes.

A	Comae TechnologiesA
adidas	Compagnie Financiere Richemont
AppleB1	F
Argo Genesis ChemicalB6	FacebookB FarmedHereB FedExA2,B
Banco Popula r EspanolB10 BASFB3	Finnair OyjB Ford MotorB
BetterLife GrowersB6 BiofiltaB4 BoeingB1	Goldman Sachs GroupB1
C	Hapag-LloydB
CarbonB1 CBL & Associates PropertiesB9 CBRE Global	HPB HSBC HoldingsB1
InvestorsB9 China Cinda Asset	Illusive NetworksA
ManagementB10 China National PetroleumA2	JBG CosB Jones Lang LaSalleB
China TelecomA2	K - L
Citgo HoldingsB1 CitigroupB9	Kaspersky LabA KeringB1

2	Lion AirB1
_	LVMHB10
0	M
1	Maersk LineB7
1	MicrosoftA1,A2,B3
	Morgan StanleyB10
6	N
1	Nissan MotorA2
2	Norwegian Air ShuttleB1
4	0
	OechslerB3
1	P
6	Petróleos de
2	VenezuelaB1
6	Procter & GambleB6
	R
	RenaultA2,B3 Rosneft OilB1
0	Ryanair HoldingsB1
	S
7	SoftBank GroupB10
1 0	Southwest Airlines B1
	Summit Commodity
1	BrokerageB6 Swatch GroupB10
_	U
9	Uber TechnologiesB3
7 7	Urban ProduceB4
	W
2	WayfairB1
0	Williams-SonomaB1

# A Boeing 737 Max being assembled for Indonesia's Lion Air at Boeing's facility in Renton, Wash.

**BUSINESS & FINANCE** 

Continued from the prior page

That has pushed aircraft makers to find a sweet spot for their new jets that satisfies airlines that are fixated on costs and less willing to split deals between more than one plane maker.

Building new jets requires billions of dollars in investment, and potential sales in-

creasingly have become winner-take-all battles for Airbus and Boeing, said Klaus Heinemann, a veteran aviation financier who backed a number of discount carriers and recently stepped down as chairman of Finnair Oyj, Finland's flag carrier. "It's a bigger gamble," said Mr. Heinemann. "If you get it wrong, you really get it wrong."

The discount airlines, for instance, took a central role in

the design of the 737 Max, as well as the Airbus A320neo family, both of which have new and more fuel-efficient engines that make them cheaper to operate.

The discount carriers also are gravitating to the largest version of the jet they have selected as markets mature and passenger numbers increase. One-third of the Boeing jets sold are configured with the maximum number of seats

permitted by regulators, said Randy Tinseth, vice president

of marketing at Boeing Commercial Airplanes. Airbus began delivering its A320neo jetliner to customers last year, and with a head

Boeing Max jet. The competition has increased urgency at both companies to add more seats and cost-saving features.

start it has so far outsold the

Adding an extra emergency door allowed Boeing to boost the capacity of the 737 Max 8 jets offered to Ryanair to 197 seats from 189. Ryanair carried more than 100 million passengers last year, making it Europe's biggest airline by that measure.

Airbus has tinkered with the interior layout of its jets to fit more seats at the behest of the discounters, shrinking the size of bathrooms.

Kiran Rao, executive vice president for strategy and marketing at Airbus, said it also plans to introduce larger overhead bins. That would allow passengers to more easily fit carry-on bags.

Meanwhile, Boeing is in talks with airlines, including big budget carriers, about an even longer version of its 737, which would seat about 230 passengers.

IND	EX TO PE
A	Griffith, EmmaB
Alsup, WilliamB3	Н
В	Heinemann, KlausB
Bertels, PaulB6	1
Bhatia, MickeyB9	Ingels, BjarkeB Israeli, OferA
Carrier, Michael B3	Ive, Jony
Cockerline, KeithB6	K
D	Kemmsies, WalterB
Davies, SteveB6	L
<b>F</b> Fernandes, Tony	Lathrop, Carey
G	Millstein, JimA
Gehry, FrankB1	Motter, JohnB

maB7	Mozingo, LouiseB1
Н	P
Klaus B2	Pfitzenmaier, TommB6
I	R
keB1	Risch, MichaelB3
A1	S
B1	Sinner, RobertB7
K	Solender, DanA7
WalterB7	Storgaard, MichaelB7
L	Suiche, MatthieuA2
reyB9	T
d,	Tan, H.JB7
B3	Tinseth, RandyB2
M	W
mA7 nB6	Weinrick, KimberlyA7 Weisskopf, MatthiasB3

# CITGO

 $Continued from \, the \, prior \, page$ companies are converging on Citgo because it is Venezuela's most accessible source of dollar-based assets, attorneys say.

Based in Houston, Citgo owns refineries in Lake Charles, La.; Corpus Christi, Texas; and Lemont, Ill. The company also owns valuable networks of pipelines and fueldistribution terminals in the eastern U.S.

Earlier this month, Sens. Ben Cardin (D., Md.) and Marco Rubio (R., Fla.), along

The complete 9019 Motion and related exhibits (the

(Motion") associated with this Notice can be found

for review and downloaded, free of charge, at (i) the website of the Debtors' Claims and Noticing Agent,

Epiq Bankruptcy Solutions, LLC ("Epiq") available at <a href="http://dm.epiq11.com/LBH">http://dm.epiq11.com/LBH</a> (the Motion is located within Docket No. 55232) or (ii) the website of the RMBS

Trustees' Noticing Agent, The Garden City Group ("GCG") available at <a href="http://lbhirmbssettlement.com/pdflib/">http://lbhirmbssettlement.com/pdflib/</a>

(646) 282-2400 or email at <u>lehman@epiqsystems.com</u> or (ii) GCG at (855) 907-3115 or email at

may also request a copy of the Motion,

of charge, by directly contacting (i) Epiq at

Lehman Brothers Holdings Inc Motion.pdf.

Questions@lbhirmbssettlement.com.

with a number of other senators, proposed legislation calling for President Donald Trump to prevent Russian oil giant Rosneft from seizing the company. Foreign control of Citgo would pose a "significant risk" to U.S. energy and national security, the legislation said. Rosneft is currently under U.S. sanctions, which would prevent a takeover of U.S. assets.

"The prize here is Citgo and we are getting closer to it," said Robert L. Weigel, a lawyer for Crystallex, which won a \$1.4 billion arbitration award last year against Venezuela following the government's expropriation of a gold mine in

Crystallex is suing PdVSA to recoup a \$2.2 billion dividend that Citgo transferred to its parent in 2015, according to a 2016 exchange offering circular, using the proceeds of a U.S. bond sale. That was after PdVSA abandoned plans in early 2015 to sell the subsidiary outright. As Venezuela's most significant asset in the U.S., Citgo it is a "natural target" for judgment creditors, Crystallex wrote.

ConocoPhillips is locked in litigation over U.S. oil rigs drilling in Venezuela that then-President Hugo Chávez

declared state property in

The company has asked a U.S. court to cancel the lien Rosneft has on Citgo's stock and declare the pledge a fraudulent transfer, intended to remove assets to Venezuela from the U.S. that could be seized by creditors.

PdVSA said in court filings that any move to cancel the lien is premature and would strip Venezuela of its immunity rights as a sovereign nation. An attorney for Rosneft didn't respond to requests for comment.

–Alison Sider contributed to this article.

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# **Legal Notices**

## **BANKRUPTCIES**

WILLKIE FARR & GALLAGHER LLP 787 Seventh Avenue New York, New York 10019 Tel: (212) 728-8000 Fax: (212) 728-8111 Paul V. Shalhoub Todd G. Cosenza

ROLLIN BRASWELL FISHER LLC 8350 East Crescent Parkway, Suite 100 Greenwood Village, Colorado 80111 Tel: (303) 945-7415 Fax: (303) 974-7468 Michael A. Rollin

Maritza Dominguez Braswell (pro hac vice)

Attorneys for Lehman Brothers Holdings Inc and Certain of Its Affiliates

UNITED STATES BANKRUPTCY COURT

Lehman Brothers Holdings Inc., et al.,

Debtors.

Chapter 11 Case No. 08-13555 (SCC) Jointly Administered

NOTICE OF MOTION OF LEHMAN BROTHERS HOLDINGS INC. PURSUANT TO FED. R. BANKR. P. 9019 AND 11 U.S.C. § 105(A) FOR ENTRY OF ORDER (A) APPROVING RMBS SETTLEMENT AGREEMENT, (B) MAKING CERTAIN REQUIRED FINDINGS REGARDING DECISION OF RMBS TRUSTEES AND LBHI DEBTORS TO ENTER INTO RMBS SETTLEMENT AGREEMENT, (C) SCHEDULING ESTIMATION PROCEEDING TO DETERMINE RMBS CLAIMS AND APPROVING RELATED PROCEDURES REGARDING CONDUCT OF HEARING, AND (D) GRANTING RELATED RELIEF

PLEASE TAKE NOTICE that, on April 27, 2017 Lehman Brothers Holdings Inc. (the "Plan Administrator"), as Plan Administrator under the Modified Third Amended Joint Chapter 11 Plan of Lehman Brothers Holdings Inc. and Its Affiliated Debtors, on behalf of itself and the other affiliated debtors in the above-captioned cases (collectively, the "LBHI Debtors") filed the Motion of Lehman Brothers Holdings Inc. Pursuant To Fed. R. Bankr. P. 9019 And 11 U.S.C. § 105(a) For Entry Of Order (A) Approving RMBS Settlement Agreement, (B) Making Certain Required Findings Regarding Decision Of RMBS Trustees And LBHI Debtors To Enter Into RMBS Settlement Agreement, (C) Scheduling Estimation Proceeding To Determine RMBS Claims And Approving Related Procedures Regarding Conduct Of Hearing, And (D) Granting Related Relief (the "Motion"). Capitalized terms used but not defined herein shall have the meanings given to them in the Motion.

PLEASE TAKE FURTHER NOTICE that a hearing will be held on the Motion before the Honorable Shelley C. Chapman, United States Bankruptcy Judge, at the United States Bankruptcy Court for the Southern District of New York, Courtroom 623, One Bowling Green, New York, New York 10004 (the "Bankruptcy Court") on July 6, 2017 at 10:00 a.m. (prevailing Eastern Time), or as soon thereafter as counsel may be heard.

PLEASE TAKE FURTHER NOTICE that objections if any, to the Motion (including approval of the Trustee Findings and the Debtors' Findings) must be made in writing, state with particularity the grounds therefor, conform to the Federal Rules of Bankruptcy Procedure and the Local Bankruptcy Rules for the Southern District of New York, be filed electronically in text searchable portable document format (PDF) with the Court in accordance with General Order M-399 (General Order M-399 can be found at www.nysb.uscourts.gov, the official website for the Court) by registered users of the Court's case filing system and by all other parties in interest (with a hard copy delivered directly to the Judge's Chambers), and be served in accordance with General Order M-399, and upon (i) the chambers of the Honorable Shelley C. Chapman, One Bowling Green, New York, New York 10004, Courtroom 23; (ii) Willkie Farr & Gallagher LLP, 787 Seventh Avenue, New York, New York 10019 (Attn: Paul V. Shalhoub, Esq. and Todd G. Cosenza, Esq.) and Rollin Braswell Fisher LLC, 8350 East Crescent Parkway, Suite 100, Greenwood Village, Colorado 80111 (Attn: Michael A. Rollin, Esq. and Maritza D. Braswell, Esq.), attorneys for LBHI and certain of its affiliates; (iii) Gibbs & Bruns LLP, 1100 Louisiana, Suite 5300, Houston,

Texas 77002 (Attn: Kathy Patrick, Esq. and Robert Madden,

Esq.), attorneys for the Institutional Investors; (iv) Chapmar

& Cutler LLP, 111 West Monroe Street, Chicago, Illinois 60603 (Attn: Franklin H. Top III, Esq. and Scott A. Lewis, Esq.), Morgan, Lewis & Bockius LLP, 101 Park Avenue, New York, New York 10178 (Attn: Michael S. Kraut, Esq.), Seward & Kissel LLP, 1 Battery Park Plaza, New York, New York 10004 (Attn: M. William Munno, Esq. and Daniel E. Guzman, Esq.), Alston & Bird LLP, 1201 West Peachtree Street, Suite 4900, Atlanta, Georgia 30309 (Attn: John C. Weitnauer, Esq.), Holwell Shuster & Goldberg LLP, 750 Seventh Avenue, 26th Floor, New York, New York 10019 (Attn: Michael S. Shuster, Esq.) and Nixon Peabody LLP, 437 Madison Avenue, New York, New York 10022 (Attn: Dennis Drebsky, Esq.), attorneys for the Trustees; and (v) the Office of the United States Trustee for the Southern District of New York, U.S. Federal Office Building, 201 Varick Street, Suite 1006, New York, New York 10014 (Attn: William K. Harrington, Esq., Susan D. Golden, Esq., and Andrea B. Schwartz, Esq.) so as to be actually filed and received by no later than June 22, 2017 at 12:00 noon (EDT) (the "Objection Deadline"). PLEASE TAKE FURTHER NOTICE that the

relief requested in the Motion may be granted without a hearing if no objection is timely filed and served as set forth above and in accordance with the order, dated June 17, 2010, implementing certain notice and case management procedures in these cases (Docket No. 9635) (the "Case Management Order"). Dated: April 27, 2017

New York, New York /s/ Paul V. Shalhoub

Paul V. Shalhoub Todd G. Cosenza WILLKIE FARR & GALLAGHER LLP 787 Seventh Avenue New York, New York 10019 Tel: (212) 728-8000 Fax: (212) 728-8111

Michael A. Rollin Maritza Dominguez Braswell (pro hac vice) ROLLIN BRASWELL FISHER LLC 8350 East Crescent Parkway, Suite 100 Greenwood Village, Colorado 80111 Tel: (303) 945-7415 Fax: (303) 974-7468

Attorneys for Lehman Brothers Holdings Inc. and Certain of Its Affiliates



For Wayfair, delivery times can range from one or two days to just over two weeks.

# AMAZON

Continued from the prior page logistics companies say they are facing growing pressure to ship online orders faster. Wayfair offers free shipping on orders over \$49, but delivery times can range from one or two days to just over two weeks. Pottery Barn charges on a sliding scale based on price, with delivery costs running above \$100 for more expensive items. Furniture sold and shipped directly by Amazon is free for Prime members and on orders over \$25, while items sold by third-party sellers may cost extra.

To guarantee two-day shipping to 99% of consumers, a retailer or logistics company would need up to a dozen large warehouses spread around the country, plus around 110 smaller facilities to stage deliveries to customers' homes, said Troy Cooper, chief operating officer at XPO Logistics Inc., which manages distribution centers and fulfills online orders for large retailers like IKEA. By comparison, a re-

tailer can deliver furniture within a week to most customers simply by planting a large distribution center on each coast, similar to how they would manage inventory for brick-and-mortar stores, Mr. Cooper said.

Amazon is expected to rely on XPO and other third-party logistics providers to manage distribution centers and handle delivery of furniture and appliances for the near future, even as it brings more of its logistics in house in other parts of its business, people familiar with the company's plans say. Amazon declined to comment on its delivery plans. XPO declined to comment on its relationship with Amazon.

Rising sales may be helping reduce the cost burden for online furniture retailing. Costs go up for transportation companies as deliveries get more

spread out and infrequent. "Just in the last year, furniture has taken off," said Richard Phillips, Jr., chief executive at Pilot Freight Services, a Lima, Pa.-based trucking company that makes larger e-commerce deliveries. The company's No. 1 business-toconsumer shipment has shifted

to furniture, from TVs. Pilot is one of many logistics companies building out nationwide networks to handle bulky items as retailers look for cheaper ways to ship furniture and appliances ordered online. XPO made 12 million home deliveries last year, up from 9 million in 2015. Estes Express Lines, one of the largest U.S. trucking companies, started a "final mile" service in December after noticing retailers were mixing in more home deliveries.

These companies are filling in part a void left by United Parcel Service Inc. and FedEx Corp., whose executives have complained about bulky items gumming up distribution centers designed to process millions of small packages at lightning speed.

Wayfair started building out its own delivery network about a year and a half ago, said Chief Executive Niraj Shah.

He said he isn't worried about Amazon. The giant retailer is hardly a new entrant to the space, and it is hard to get the customer-service side of the equation right, he said.

Continued from the prior page started planting trees in the glass spheres at the base of its new Seattle headquarters.

Apple's late CEO, Steve Jobs, helped initiate the boom. In 2009, he enlisted British architect Norman Foster, designer of the Hearst Tower in New York, to help bring a showcase corporate headquarters to Silicon Valley.

Apple, which recently set a

record by topping \$800 billion in market capitalization, says the new campus is designed to bring together disparate staff

and foster collaboration to create new products. Since unveiling plans in 2011, Apple's design team has sought to influence everything from sprinklers to door handles. It commanded so much time of architects that Foster + Partners,

which is based in London, eventually opened an office in the Bay Area to better manage re-

quests, two architects said. said.

spond to requests for comment. Apple declined to comment.

Some observers see signs of hubris in the architectural bonanza. Ms. Mozingo, of UC Berkeley, believes Silicon Valley's current move to trade flexible, bland workplaces for corporate statements could backfire, tying companies to a place and hindering their ability to relocate or innovate in a dvnamic market.

"Once you invest that much cash, you become a different kind of company," Ms. Mozingo

Foster + Partners didn't re-

# Researcher Found 'Kill Switch' to Fight Cyber Virus

LONDON-On Friday, a 22year-old U.K.-based threat-intelligence researcher was enjoying the last day of a weeklong vacation by having a leisurely lunch with a friend.

When he got home, Britain's National Health Service's computer systems were under assault. The cyberattack would soon spread around the world. He and dozens of other cybersecurity experts, from multiple government agencies and across the private sector. joined in a frenzied, online detective case that ultimately led to a way to slow the virus.

Many of those experts, including European and British cybercrime authorities, credit the British researcher with stumbling onto a "kill switch" embedded in the code of the virus itself, which helped slow the computer worm's spread.

The researcher himself said the discovery was accidental. The kill switch was hard to identify but easy to activate. It involved registering a website name, which cost \$10.69.

The discovery has slowed the spread of the attack but won't help the tens of thousands of computers that had already been infected. Socalled ransomware used in the attack encrypted files on affected computers, asking for money in exchange for decrypting them again. In addiclude auto makers Nissan Motor Co. and Renault SA. FedEx Corp., Germany's biggest train operator and a swath of Russian banks. China state media reported gasoline stations and universities may have been affected.

Cybersecurity experts warn that attackers may be able to use other strains of the ransomware to pick up the attack again. For now, the British researcher, who has so far declined to identify himself, is being hailed as a sort of cvbercrime Batman for his role.

He is a well-known expert in the field, having risen in stature among his colleagues last vear after he created a program that tracked another worm, known as Mirai, that took over internet-connected cameras and other devices and used them to disable websites.

Cybersecurity experts who know him say he works in the U.K. for a small cybersecurity consulting firm but honored his desire to remain anonymous. He has spoken twice to The Wall Street Journal in audio Skype conversations in the past two years. In Twitter messages Saturday, he confirmed basic life details but declined to give his name.

"Mostly because no good will ever come from giving out my name," he said, adding that he wanted to be known



Friday's attack affected computer systems world-wide, including Britain's National Health Service.

just by his Twitter and online persona, MalwareTech.

The researcher operates the website MalwareTech.com. where on Saturday he posted an account of his Friday escapades. He said he helped solve the computer virus with the help of Proofpoint, a Silicon Valley cybersecurity firm that tries to detect hacking worldwide by putting sensors in the networks of major telecom companies and corporations.

Proofpoint had been looking for signs of the tool used in Friday's attacks, called "Eternal Blue," since April, when a hacking group calling itself "Shadow Brokers" published it.

Shadow Brokers said it had stolen the tool from the National Security Agency, which has declined to comment on the authenticity of the Shadow Brokers' documents.

Besides some people experimenting with Eternal Blue, there were no signs of a widespread attack until about 1 p.m. London time, about 8 a.m. Eastern time, on Friday, said Ryan Kalember, Proofpoint's senior vice president of cybersecurity strategy. Pop-up screens started appearing on infected computers, saying that their files would be encrypted and destroyed unless the computer users paid hackers some \$300 over the internet using bitcoin.

About an hour later, a member of the switchboard staff at Wrightington, Wigan and Leigh NHS Trust, a statefunded hospital operator in northwest England, alerted the IT department to an attack, according to the trust's chief executive, Andrew Foster.

Several more staff from around the trust, which runs three hospitals, did the same in close succession. The IT department quickly shut down the email system, at 2.02 p.m., preventing the attack from spreading to the all-important patient record

By this time, a small circle of government and privatesector cybersleuths were on the case, many working independently but many also teaming up.

The attack code targeted Microsoft Corp. Windows users, though Microsoft said a security patch it released in March fixed the problem. Cybersecurity experts said the infected computers hadn't updated their systems, or used old Windows systems, such as XP, that Microsoft no longer supported. In an unusual move, Microsoft on Saturday released a security patch for older Windows systems it normally wouldn't support.

blog post with advice: "If you have anything to patch, patch –Robert McMillan

MalwareTech concluded his

in San Francisco and Denise Roland in London contributed to this article.

# *MIMS*

Continued from page B1 Inc. are leveraging actual inkjet printer technology. HP's Multi Jet Fusion printers, which start at \$130,000, literally draw with heat-absorbing ink on plastic powder, rapidly building layers one-10th of a millimeter at a time.

Desktop Metal's manufacturing-grade system, which starts at \$360,000, uses inkjets to shoot a binding agent meant to hold tiny bits of metal together so they can be fused in what is basically a big oven. These technologies are rapidly distancing themselves from the type of 3-D printing now popular with do-it-yourselfers, which more closely resembles a hot glue gun.

Both HP and Desktop Metal are breaking with tradition in 3-D printing by throwing out the "razor and blades" model, where 3-D printing companies made money by selling specialized printing materials. HP is joining with BASF SE and more than 50 other companies, which will formulate their own powdered plastics

for HP's 3-D printers. Desktop Metal's process uses powdered metals, a commonly available material typically used in a process known as metal injection molding.

You can expect a huge variety of the bits and bobs inside everyday objects to be 3-D printed in the next year. including plastic parts for automobiles, says Matthias Weisskopf, senior vice president of technologies at Oechsler AG. The company is building factories for Adidas and produces parts for German automobile makers.

Another big application will be replacement metal parts for construction equipment, says Don Jones, director of global aftermarket parts strategy at Caterpillar Inc.

For both Caterpillar and Oechsler, moving to 3-D printing is also about bringing manufacturing closer to end consumers. Caterpillar's problem is that servicing equipment means maintaining a costly, spread-out network of parts warehouses. It hopes to supplant these with print-on-demand parts. Adidas is building "Speedfactories" in Germany and the

U.S.—in Atlanta—where it can produce goods on de-

Adidas hasn't said how much its 3-D printed shoes will cost, but it has said they would be priced as a "premium" product. It expects to have shipped about 5,000 pairs by the end of 2017 and more than 100,000 by the end of 2018.

There are myriad barriers to 3-D printing becoming a mainstay of manufacturing, however. While the new technologies offer a markedly lower per-part cost than previous 3-D printing techniques, the cost doesn't remain competitive when quantities exceed 20,000 or so, says John Dulchinos, vice president of global automation at Jabil Circuit Inc.

Meanwhile, I did some un-

scientific tests of my own, ones that, in my experience, no 3-D printed object would survive. I took the Adidas running shoes on a long, punishing run through city streets, sure that at any moment they'd fall to pieces. They didn't. Then I took a hammer to the steel hinge. I'm no John Henry, but it

# **Uber Faces Possible Inquiry** On Self-Driving Car Program

By Jack Nicas AND GREG BENSINGER

**Uber Technologies** Inc., alscandals, now faces the threat of a federal criminal probe into its development of driverless cars, a crucial initiative for the highflying ride-hailing business.

A new shadow of uncertainty was cast over the autonomous-vehicle program when a federal judge this week recommended the U.S. investigate the possibility that Uber and a top executive stole from Google parent Alphabet Inc.

heavyweights against each regulators in sting operations, other in a fight that has drawn lots of public attention. A potential federal probe combined ready plagued by a string of with Alphabet's lawsuit from ual harassment. Uber has said earlier this year could debilitate an autonomous-vehicle program that is critical to Uber's future.

Uber is racing to roll out driverless cars in part because it holds potential to bolster a business that is valued by investors at nearly \$70 billion but lost at least \$2.8 billion last year. The company and technologists believe autonomous vehicles can cut travel time and save lives by elimias well as claims from a former employee that its workplace ignores sexism and sexit is investigating the harass ment claims and has declined to comment on the criminal probe into the software program known as "Greyball."

Lawyers and law professors said the order late Thursday by U.S. District Judge William Alsup in San Francisco suggests he believes there is strong evidence of trade-secret theft and that federal investigators may be able to uncover more evidence than Alphabet's attorneys.

Attorneys for Uber and Mr. Levandowski, the former head of Google's driverless-car program, have repeatedly fought efforts to turn over some docu-

Judge Alsup wrote in his order Thursday that the evidence thus far led him to refer the case to federal prosecutors. "The court takes no position on whether a prosecution is or is not warranted," he wrote.

The legal analysts said Mr. Levandowski is most at risk of criminal charges because he allegedly downloaded the 14,000 files from Alphabet's servers before he quit the company in January 2016, and then allegedly took them to Uber after the ride-hailing firm bought his startup for \$680 million in stock seven months later.

Uber-and potentially its executives-could also face Uber would be charged if Mr. Levandowski isn't.

be charged is the person who actually took the information," said Villanova University law

Mr. Carrier said criminal charges would be tried under the Economic Espionage Act, which carries penalties for such cases of up to 10 years in prison for individuals. For companies, fines could be imposed up to three times the value of a stolen trade secret.

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Pilot model of an Uber self-driving car in Pittsburgh last year.

14,000 files, many related to a laser-sensor technology used in driverless cars.

The order, which legal analysts said is rare if not unprecedented in a civil trade-secrets case, could result in executives facing criminal prosecution, a startling turn of events for a project Uber has called "existential" to its future.

Uber, which has called Alphabet's claims unfounded, declined to comment on the referral to federal prosecutors. Alphabet and attorneys for the Uber executive at the center of the case, Anthony Levandowski, didn't respond to requests for comment. The U.S. attorney's office in San Francisco declined to comment.

The high-stakes legal battle has pitted two Silicon Valley nating human error. And for Uber, the technology could greatly reduce its biggest expense: paying drivers.

But Uber risks losing key engineering talent at the firm, not to mention the patina of being cutting edge, if its self-drivingauto development is curtailed.

'This is a big deal," said Rutgers University law professor Michael Carrier, who specializes in intellectual property. "There are lots of tradesecret cases filed and litigated everyday; it's the most common type of IP case. But very few make it to the stage that they could constitute a criminal investigation."

Uber is already facing another federal criminal investigation into the use of software tools allegedly used to trick

criminal charges if there is evidence they knew of Mr. Levandowski's alleged theft, the analysts said, but it is unlikely

> "The person most likely to professor Michael Risch.

**B4** | Monday, May 15, 2017

Introducing The Journal



# A Farm Grows in the City

Startups are leading the way to a future in which more food is grown closer to where people live



BY BETSY MCKAY



# ILLIONS OF PEOPLE

around the world live far from where their food is grown.

It's one of the biggest disconnects in modern life. And it may be about to change.

The world's population is expected to reach 9.7 billion by 2050, 33% more people than are on the planet today, according to projections from the United Nations. About two-thirds of them are expected to live in cities, continuing a migration that has been under way around the world for years.

That's a lot of mouths to feed, particularly in urban areas. Getting food to people who live far from farms—sometimes hundreds or thousands of miles away—is costly and strains natural resources. And heavy rains, droughts and other extreme weather events can threaten supplies.

Now more startups and city authorities are finding ways to grow food closer to home. High-tech "vertical farms" are sprouting inside warehouses and shipping containers, where lettuce and other greens grow without soil, stacked in horizontal or vertical rows and fed by water and LED lights, which can be customized to control the size, texture or other characteristic of a plant.

Companies are also engineering new ways to grow vegetables in smaller spaces, such as walls, rooftops, balconies, abandoned lots-and kitchens. They're out to take advantage of a city's resources, composting food waste and capturing rainwater as it runs off buildings or parking lots.

"We're currently seeing the biggest movement of humans in the history of the planet, with rural people moving into cities across the world," says Brendan Condon, co-founder and director of Biofilta Ltd., an Australian environmental-engineering company marketing a "closed-loop" gardening system that aims to use compost and rainwater runoff. "We've got rooftops, car parks, walls, balconies. If we can turn these city spaces into farms, then we're reducing food miles down to food meters."

# Moving beyond experiments

Urban farming isn't easy. It can require significant investment, and there are bureaucratic hurdles to overcome. Many companies have yet to turn a profit, experts say. A few companies have already failed, and urban-farming experts say many more will be weeded out in the coming years.

But commercial vertical farms are well beyond experimental. Companies such as Aero-Farms, owned by **Dream Holdings** Inc., and Urban Produce LLC have designed and operate commercial vertical farms that aim to deliver supplies of greens on a mass scale more cheaply and reliably to cities, by growing food locally indoors year round.

At its headquarters in Irvine, Calif., Urban Produce grows baby kale, wheatgrass and other organic greens in neat rows on shelves stacked 25 high that rotate constantly, as if on a conveyor belt, around the floor of a windowless warehouse. Computer programs determine how much water and LED light the plants receive. Sixteen acres of food grow on a floor measuring an eighth of an acre.

Its "high-density vertical growing system," which Urban Produce patented, can lower fuel and shipping costs for produce, uses 80% less fertilizer than conventional growing methods. and generates its own filtered water for its produce from humidity in the air, says Edwin Horton Jr., the company's president and chief executive officer.

"Our ultimate goal is to be completely off

the grid," Mr. Horton says.

The company sells the greens to grocers, juice makers and food-service companies, and is in talks to license the growing system to groups in cities around the world, he says. "We want to build these in cities, and we want to employ local people," he says.

AeroFarms has built a 70,000-square-foot vertical farm in a former steel plant in Newark, N.J., where it is growing leafy greens like arugula and kale aeroponically—a technique in which plant roots are suspended in the air and nourished by a nutrient mist and oxygen—in trays stacked 36 feet high.

The company, which supplies stores from Delaware to Connecticut, has more than \$50 million in investment from Prudential, Goldman Sachs and other investors, and aims to install its systems in other cities globally, says David Rosenberg, its chief executive officer. "We envision a farm in cities all over the world," he says.

AeroFarms says it is offering project management and other services to urban organizations as a partner in the 100 Resilient Cities network of cities that are working on preparing themselves better for 21st century challenges such as food and water shortages.

# The bottom line

Still, these farms can't supply a city's entire food demand. So far, vertical farms grow mostly leafy greens, because the crops can be turned over quickly, generating cash flow easily in a business that requires extensive capital investment, says Henry Gordon-Smith, managing director of Blue Planet Consulting Services urban agricultural projects globally. The greens can also be marketed as locally

LLC, a Brooklyn, N.Y., company that specializes in the design, implementation and operation of

grown to consumers who are seeking fresh

At AeroFarms' indoor vertical farm in Newark, N.J., greens grow on shelves 36 feet high (top) and receive light of a specific spectrum (above left); an employee inspects a tray of greens (center); and packaged greens await shipment (above right).

produce.

Other types of vegetables require more space. Growing fruits like avocados under LED light might not make sense economically, says

Mr. Gordon-Smith. "Light costs money, so growing an avocado under LED lights to only get the fruit to sell is a challenge," he says.

And the farms aren't likely to grow wheat, rice or other commodities that provide much of a daily diet, because there is less of a need for them to be fresh, Mr. Gordon-Smith says. They can be stored and shipped efficiently, he

The farms are also costly to start and run. AeroFarms has yet to turn a profit, though Mr. Rosenberg says he expects the company to be-Please turn to page B6

# **INSIDE & ONLINE**

The Farm Crop in Your Reeboks

**Ocean Shipping Changes Worry Farmers** 

# At WSJ.com/LeadershipReport

A Shift in Venture Capital for Agriculture **Farmers Adapt to Volatile Weather Ultrafiltered Milk Causes a Fuss** 



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# JOURNAL REPORT | AGRICULTURE

# Seat Cushions Made With Soybeans. Sneakers Made With Corn.

A glut of crops has farmers scrambling to find new uses for their products



Corn can be used in this Bioserie phone case and Serviceware cutlery (top), and the Rizieri shoe, helmet by Fashion Helmet and GroVia diaper (bottom). Ford's seat cushion is made with soybeans.

cups and Procter & Gamble BY BENJAMIN PARKIN Co.'s Olay moisturizers. Adidas AG's Reebok brand re-FACING OVERSTUFFED silos cently unveiled sneakers made with corn. Lego A/S earlier and forecasts for another huge harvest this year, U.S. farmers this year said it was toying

> als to mold its famous bricks. Industry groups also are calling for more research into new ways that the crops could replace petroleum as a raw material in industrial and con-

with using grain-based materi-

## **Growing stockpiles**

struction applications.

"We're sitting on a pretty good surplus," says Paul Bertels, vice president of the National Corn Growers Association, which recently called for more research to put corn in more products. "We stepped back and said, 'We need to find new uses.'"

U.S. corn and soybean stockpiles swelled to a combined 10.35 billion bushels in the first quarter of 2017, a record. Soybean futures have fallen more than 10% at the Chicago Board of Trade since mid-January. Corn prices are also under pressure. Analysts expect big harvests in South America to increase the global glut, and the U.S. Department of Agriculture said in March that U.S. farmers also are expecting record acreage of soybeans this year.

The hunt for alternative uses for grains and oilseeds isn't new. NatureWorks LLC, the world's first and largest maker of a bioplastic called PLA, started in 1989 as a Cargill research project. But the multiyear glut, which has pushed many farmers deeper into debt and some out of business, is adding urgency to that work.

Argo Genesis Chemical LLC of Illinois recently developed its own highly flexible, soy-made plastics for use in products like road-paving materials, cardboard and diapers adhesives. The company says such compounds can help shield manufacturers from volatile oil prices.

"Long term, we see this being the way the plastics industry moves," says Steve Davies, spokesman for NatureWorks. "There's tremendous potential to grow."

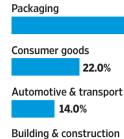
For consumers of these new products, the use of corn and soybeans could be a positive. Many consumers are willing to pay a premium for sustainability. Switching to raw materials that can be grown year after year allows companies to tout their "green" credentials, though researchers are divided over the overall environmental impact.

Still, these new uses account for only a fraction of the output in an industry geared toward cranking out billions of bushels a year for animal feed, alcohol and food. Some 96% of global agricultural land is used to produce food, feed and pastures, according to trade association European Bioplastics. Crops for bioplastics took up just 0.01% in 2014; rubber and cotton plants along with crops for biofuel made up much of the remainder.

"Those fringe uses of corn are so specialized that they're interesting, but really people are looking for uses that develop 5 billion bushels of demand," said Tomm Pfitzenmaier, a founding partner at

## Where You'd Least Expect It...

Bioplastics uses totaled 4.2 million metric tons in 2016. A breakdown of where they went by market segment:



**Textiles** 6.0%

Agriculture & horticulture 3.0%

13.0%

**Electrics & electronics** 0.5%

Other 2.5%

biodegradable or both. Source: European Bioplastics, nova-Institute THE WALL STREET JOURNAL.

Note: Bioplastics are bio-based.

**Summit Commodity Broker**age in Des Moines, Iowa. "That's where the big swing could come."

But boosters see room for rapid growth, and point to ethanol's trajectory in the U.S. as an example.

Less than 1% of U.S. corn was used as ethanol in the 1980-81 crop year, according to the Agriculture Department. In 2015-16, 5.2 billion bushels, or 38%, of the U.S. crop became biofuel.

Some food-security groups say redirecting grain and soybeans toward factories takes away land that will be needed to feed a growing global population. Others say the added value from such alternative uses won't trickle down to the farmers themselves, since they aren't the ones processing the grains into these higher-priced products.

## Only a fraction

"A lot of these folks are going to continue to be caught in the system where they're getting a tiny fraction of what the final product brings to the processors," says Greg Fogel, policy director at the National Sustainable Agriculture Coalition. "That's not going to solve the problems that currently exist with the rural farm econ-

John Motter, an Ohio farmer and chairman of the United Soybean Board, says that for now U.S. farmers need all the buyers they can find.

"Farmers are businessmen. We all take a longer view," he says, proudly pointing out that the seats in his 2013 Ford F-250 pickup truck are made from oilseed foam.

That's the kind of business opportunity farmers want U.S. companies to see in their fields. "Ford isn't running soy in their seats because they think it's a neat thing to do," says Keith Cockerline, director of industrial uses at the United Soybean Board. "It's because they're making money at it."

The Wall Street Journal in Chicago. Email him at benjamin.parkin@wsj.com.

Mr. Parkin is a reporter for

# A Farm Grows in the City

Continued from page B4

are trying to find new uses for

Robust demand for pro-

cessed foods, animal feed and

biofuels isn't keeping up with

a record glut of crops in the

U.S. and around the world, af-

ter several years of bumper

harvests and largely benevo-

lent weather. To sell the sur-

plus, farmers and trade

groups are wooing new cus-

tomers, from car makers to

In recent years, corn and

soybeans have been added to

the recipes for **Ford Motor** Co.

seat cushions, IKEA mat-

tresses, Danone SA's yogurt

toy companies.

their corn and soybeans.

come profitable in a few months, as its new farm helps it reach a new scale of production. Urban Produce became profitable earlier this year partly by focusing on specialty crops such as microgreens—the first shoots of greens that come up from the seeds—that generally grow indoors in a very condensed space, says Mr. Horton, who started the company in 2014.

One of the first commercial vertical-farming companies in the U.S., FarmedHere LLC, closed a 90,000 square-foot farm in a Chicago suburb and merged with another company late last year. "We've learned a lot of lessons," says co-founder Paul Hardej.

Among them: Operating in cities is expensive. The company should have built its first farm in a suburb rather than a Chicago neighborhood, Mr. Hardej says. Real estate would have been cheaper.

"We could have been 10 or 20 miles away and still be a local producer," Mr. Hardej says.

The company also might have been able to work with a smaller local government to get permits and rework zoning and other regulations, because indoor farming was a new type of land use, Mr. Hardej says. While Farmed-Here produced some crops profitably, it spent a lot on overhead for lawyers and accountants "to deal with the regulations," he says.

Mr. Hardej is now co-founder and chief executive officer of Civic Farms LLC, a company that develops a "2.0" version of the vertical farm, he says—more efficient operations that take into account the lessons learned. Civic Farms is collaborating with the University of Arizona on a research and development center at Biosphere 2, the Earth science research facility in Oracle, Ariz., where it runs a vertical farm and develops new technologies.

# Blossoming tech

New technology will improve the economic viability of vertical farms, says Mr. Gordon-Smith. New cameras, sensors and smartphone apps help monitor plant growth. One company is even developing augmented-reality glasses that can show workers which plants to pick, Mr. Gordon-Smith says.

"That is making the payback look a lot better," he says. "The future is bright for vertical farming, but if you're building a vertical farm today, be ready for a challenge."

Some cities are trying to propagate more

urban farms and ease the regulatory burden of setting them up. Atlanta Mayor Kasim Reed created the post of urban agriculture director in December 2015, with a goal of putting local healthy food within a half-mile of 75% of the city's residents by 2020. The job includes attracting urban-farming projects to Atlanta and helping projects obtain funding and permits, says Mario Cambardella, who holds the director title. "I want to be ahead of the curve; I don't

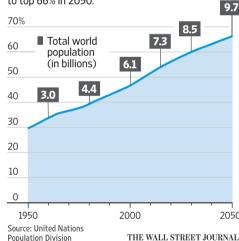
want to be behind," he says.

Many groups are taking more low-tech or smaller-scale approaches. A program called **BetterLife Growers** Inc. in Atlanta plans to

break ground this fall on a series of greenhouses in an underserved area of the city, where it will grow lettuce and herbs in 2,900

# Where the Mouths Are

The percentage of the world's population living in urban areas. The urban share has risen from less than one-third in 1950 to 55% now and is projected to top 66% in 2050.





BetterLife Growers will use 'tower gardens' like these to grow lettuce and herbs in Atlanta.



Biofilta's Foodwall system of connected containers requires minimal watering.

"tower gardens," thick trunks that stand in large tubs. The plants will be propagated in rock wool, a growing medium consisting of cotton-candy-like fibers made of a melted combination of rock and sand, and then placed into pods in the columns, where they will be regularly watered with a nutrient solution pumped through the tower, says Ellen Macht, president of BetterLife Growers.

The produce will be sold to local educational and medical institutions. "What we wanted to do was create jobs and come up

with a product that institutions could use," she The \$12.5 million project is funded in part by a loan from the city of Atlanta, with Mr. Cambardella helping by educating grant man-

agers on the growing system and its impor-

# Change at home

Another company aims to bring vertical farming to the kitchen. Agrilution GmbH, based in Munich, Germany, plans to start selling a "plantCube" later this year that looks like a mini-refrigerator and grows greens using LED lights and an automatic watering system that can be controlled from a smartphone. "The idea is to really make it a commodity kitchen device," says Max Loessl, Agrilution's co-founder and chief executive officer, of the appliance, which will cost 2,000 euros-about \$2,200—initially.

The goal is to sell enough to bring the price

down, so that in five years the appliance is affordable enough for most people in the developed world, Mr. Loessl says.

founded, is marketing the Foodwall, a modular

Biofilta, the company Mr. Condon co-

system of connected containers, an approach that he calls "deliberately low tech" because it doesn't require electricity or computers to operate. The tubs are filled with a soil-based mix and a "wicking garden-bed technology" that stores and sucks water up from the bottom of the tub to nourish the plants without the need for pumps. The plants need to be watered just once a week in summer, or every three to four weeks in the winter, says Chief Executive Marc Noyce. The tubs can be connected vertically or horizontally on rooftops, balconies or backyards. "We've made this gardening for dummies," Mr. Noyce says.

The Foodwall can use composted food waste and harvested rainwater, helping to turn cities into "closed-loop food-production powerhouses," Mr. Condon says.

He and Mr. Noyce were motivated to design the Foodwall by a projection from local experts that only 18% of the food consumed in their home city of Melbourne, Australia, will be grown locally by 2050, compared with 41% today, Mr. Noyce says.

"We were shocked," says Mr. Noyce. "We're going to be beholden to other states and other countries dictating our pricing for our own food."

"Then we started to look at this trend around the world and found it was exactly the same," he says.

Traditional, rural farming is far from being replaced by all of these new technologies, experts say. The need for food is simply too great. But urban projects can provide a steady supply of fresh produce, helping to improve diets and make a city's food supply more secure, they say.

"While rural farmers will remain essential to feeding cities, cleverly designed urban farming can produce most of the vegetable requirements of a city," Mr. Condon says.

Ms. McKay is a senior writer in The Wall Street Journal's Atlanta bureau. She can be reached at betsy.mckay@wsj.com.

# JOURNAL REPORT | AGRICULTURE

# Shipping Alliances Stir Fears Among U.S. Farmers

Growers, already hit by a strong dollar, worry that fewer vessels will be available for exports

BY MICHAEL A. POLLOCK

AS A STRONG dollar makes U.S. commodities more expensive globally, American farmers are finding it tougher to compete in export markets.

Now some worry that a recent restructuring of the ocean shipping industry will make it more difficult and costly just to deliver U.S. commodities abroad.

Since last year, 11 large container shipping companies, including Denmark's Maersk Line and Germany's Hapag-Lloyd, have entered three new cooperative operating arrangements, or alliances, affecting 90% of shipments on global trade routes. The pacts aim to cut costs and reduce overcapacity, and commodity producers expect they will result in

# The biggest concern for farmers may be coping with logistical and economic mismatches.

fewer and larger vessels calling on a smaller number of U.S. ports.

That is a big concern to farmers who ship certain products—such as hay, cotton, lumber, almonds and frozen beef—in steel containers. U.S. freight rates so far haven't risen much, but they will before long, because of lessened competition, says Robert Sinner, a North Dakota soybean grower and exporter. "The bottom line is, we're going to have fewer choices" in making export shipments, he says.

Container firms say the changes will benefit customers. "In general, our view is that alliances enable container shipping lines to optimize networks and benefit from economies of scale," says Michael Storgaard, a spokesman for **A.P. Moeller-Maersk** A/S. "This potentially allows the individual partners to market more competitive and attractive services: more ports and direct services, better coverage and higher frequency."

Historically, U.S. law has given ocean carriers broader latitude than many industries, allowing them to cooperate in such things as reducing capacity, altering routes and even discussing freight rates, says Peter Friedmann, executive director of the Agriculture Transportation Coalition, a Washington, D.C., lobbying and trade group for farm interests.

But some in the U.S. government appear now to have a different view. Last November, in a letter to the Federal Maritime Commission, a senior Justice Department official cited concerns about "a significant increase in concentration in the industry" resulting from the new alliances. The department recently subpoenaed senior shipping-company executives, but has declined to comment on the investigation.

## Rising capacity

Port calls have been falling since before the new alliances formed, though. Sailings to U.S. ports from Asia recently were running at a weekly rate of 57, down from 65 four years ago, according to Alphaliner, which tracks such activity. However, with larger vessels coming into use, overall capacity has risen 4% to the U.S. West Coast and 22% to the East Coast in that same period, the data show.

the data show.

"There is no evidence to suggest that there is any shortage of vessel capacity to cater to U.S. agricultural exports," and the drop in the frequency of service hasn't severely limited choices for

shippers, says H.J. Tan, a con-

sultant with Alphaliner.

Overall capacity isn't the biggest worry for farmers, as the dollar's strength continues to weigh on export sales of agricultural goods. It is more a matter of coping with logistical and economic mismatches, some say.

Container lines have a disincentive to serve farmers, because freight rates, which are based on cargo value, are typically much higher for imports of manufactured goods than for exported farm products, says Walter Kemmsies, a transportation and ports specialist at commercial real-estate firm Jones Lang LaSalle. Thus, shipping companies prefer to route vessels to ports near major consumer markets. That leaves fewer ships and fewer containers within reach of more sparsely populated areas where commodities are produced.

That disparity may worsen as companies adopt larger and larger ships. Of the 30 biggest U.S. ports, fewer than a third currently have harbor channels deep enough to accommodate the biggest new vessels.

## 'Cascading effect'

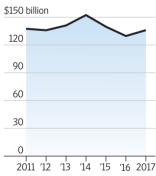
The shift to larger vessels has put a lot of stress on ports, says Emma Griffith, an analyst at Fitch Ratings. "The infrastructure isn't in place for handling one huge ship, and there is a cascading effect from backups in getting the ship unloaded and getting new cargo on board."

At the ports of Seattle and Tacoma, Wash., two terminals are being revamped to accommodate more of the largest vessels. The ports also expect to spend more than \$13 billion to improve rail and truck access.

From Casselton, N.D., Mr. Sinner's family business, Sinner Bros. & Bresnahan, sends food-grade soybeans to 15 countries, where they are pro-

# **Choppy Ride**

U.S. agricultural exports by year. Exports have been buffeted by a strong dollar and weak foreign economies, and could face a new challenge from changes in the ocean-freight business.



Note: Figures are fiscal years ending Sept. 30; 2017 figure is projected. Source: U.S. Agriculture Department THE WALL STREET JOURNAL.

cessed into products such as tofu and soy milk. Using containers offers better assurance of food safety and makes it easier to trace shipments, which Mr. Sinner says are important issues to customers in Japan and Southeast Asia.

But getting empty containers can be a hassle, Mr. Sinner says. In the Upper Midwest, many container vessels end up in Chicago. Farmers must arrange, at additional cost, to have containers delivered to locations where they can be loaded.

Mr. Sinner says the advent of the new alliances has caused some disruptions. In April, a scheduled shipment for some 15 containers of soybeans from his farm was abruptly delayed by two weeks. That angered customers in Asia, where high temperatures and humidity make it impractical to store soybeans used in food processing.

"Hiccups like this create a lot of anxiety and frustration for everyone," Mr. Sinner says.

Mr. Pollock is a writer in Ridgewood, N.J. Email him at reports@wsj.com.



accommodate larger ships, which could reduce shipping volume—and farmers' options—at other ports.



4.03%

38915.87 12/29/89

# **MARKETS DIGEST**

# STOXX 600 Index

**395.63 1.24**, or 0.31% High, low, open and close for each trading day of the past three months.

**4** 9.47% Year-to-date 52-wk high/low 396.45 308.75 414.06 4/15/15

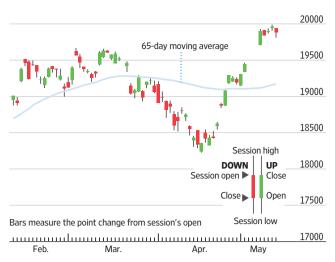
## S&P 500 Index

**2390.90 3.54**, or 0.15% High, low, open and close for each trading day of the past three months.

Data as of 4 p.m. New York time Last Year ago Trailing P/E ratio 23.83 23.82 P/E estimate 18.45 17.62 Dividend yield 1.97 2.20

All-time high: 2399.63, 05/10/17

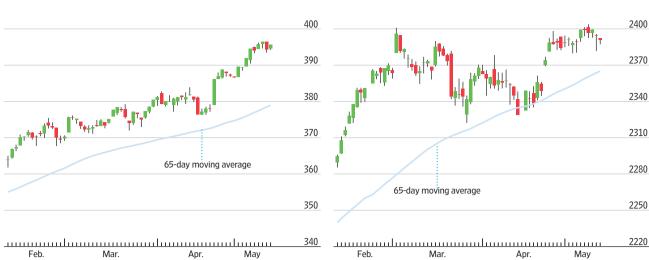
Data as of Friday, May 12, 2017



Year-to-date

All-time high

52-wk high/low 19961.55 14952.02



## International Stock Indexes

Nikkei 225 Index

**19883.90 7**77.65, or 0.39%

High, low, open and close for each

trading day of the past three months.

Region/Country	/ Index	Close	— Latest NetChg		Low	— 52-Week Range ———— Close High	YTD % chg	
World	The Global Dow	2745.02	2.91	0.11	2197.91	• 2754.32	8.4	
	MSCIEAFE	1867.96	9.44	0.51	1520.94	• 1867.96	10.9	
	MSCI EM USD	1002.37	2.02	0.20	781.84	• 1002.37	16.2	
Americas	DJ Americas	574.86	-0.82	-0.14	480.83	• 577.52	6.4	
Brazil	Sao Paulo Bovespa	68221.94	684.33	1.01	48471.71	• 69052.03	13.3	
Canada	S&P/TSX Comp	15537.88	-12.67	-0.08	13689.79	• 15922.37	1.6	
Mexico	IPC All-Share	49426.08	-104.45	-0.21	44282.03	• 49939.47	8.3	
Chile	Santiago IPSA	3711.92	20.83	0.56	3054.30	• 3782.66	15.2	
U.S.	DJIA	20896.61	-22.81	-0.11	17140.24	• 21115.55	5.7	
	Nasdaq Composite	6121.23	5.27	0.09	4594.44	• 6129.14	13.7	
	S&P 500	2390.90	-3.54	-0.15	2000.54	2399.63	6.8	
	CBOE Volatility	10.40	-0.20	-1.89	9.77	25.76	-25.9	
EMEA	Stoxx Europe 600	395.63	1.24	0.31	308.75	• 396.45	9.5	
	Stoxx Europe 50	3270.89	19.74	0.61	2636.71	• 3270.89	8.6	
Austria	ATX	3082.11	5.74	0.19	1988.40	• 3086.20	17.	
Belgium	Bel-20	4008.34	4.17	0.10	3141.13	• 4041.03	11.	
France	CAC 40	5405.42	22.00	0.41	3984.72	• 5432.40	11.2	
Germany	DAX	12770.41	59.35	0.47	9268.66	• 12770.41	11.2	
Greece	ATG	789.13	-8.03	-1.01	519.33	• 797.16	22.6	
Hungary	BUX	34435.53	576.65	1.70	25390.23	• 34435.53	7.6	
srael	Tel Aviv	1422.53		Closed	1378.66	1478.96	-3.3	
Italy	FTSE MIB	21575.45	92.93	0.43	15103.58	• 21575.45	12.2	
Netherlands	AEX	534.71	0.47	0.09	411.62	• 536.26	10.7	
Poland	WIG	61595.38	-3.40	-0.01	43549.58	• 62336.39	19.0	
Russia	RTS Index	1099.75	-6.08	-0.55	879.55	1195.61	-4.6	
Spain	IBEX 35	10897.00	35.60	0.33	7645.50	• 11135.40	16.5	
Sweden	SX All Share	590.40	0.52	0.09	445.00	• 592.80	10.4	
Switzerland	Swiss Market	9123.41	58.53	0.65	7593.20	• 9123.41	11.0	
South Africa	Johannesburg All Share	54063.34	-50.66	-0.09	48935.90	• 54474.09	6.7	
Turkey	BIST 100	94996.35	-117.71	-0.12	71594.98	• 96194.20	21.6	
U.K.	FTSE 100	7435.39	48.76	0.66	5923.53	• 7435.39	4.1	
Asia-Pacific	DJ Asia-Pacific TSM	1586.09	-1.15	-0.07	1324.15	1587.24	11.5	
Australia	S&P/ASX 200	5836.90	-41.40	-0.70	5103.30	• 5956.50	3.0	
China	Shanghai Composite	3083.51	22.01	0.72	2806.91	• 3288.97	-0.0	
Hong Kong	Hang Seng	25156.34	30.79	0.12	19694.33	• 25156.34	14.3	
India	S&P BSE Sensex	30188.15	-62.83	-0.21	25230.36	• 30250.98	13.4	
Japan	Nikkei Stock Avg	19883.90	-77.65	-0.39	14952.02	• 19961.55	4.0	
	-			<del>-</del>				

## Weighted **9986.82** -14.66 Source: SIX Financial Information; WSJ Market Data Group

Straits Times

Singapore

Taiwan

South Korea

## **Currencies** Yen, euro vs. dollar; dollar vs. major U.S. trading partners

**3255.29** -15.82

**2286.02** -10.35

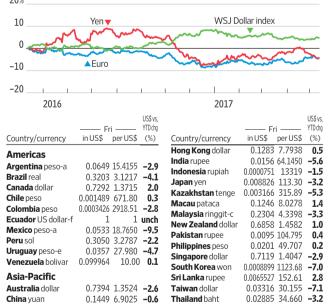
-0.48

-0.45

-0.15

2729.85

1925.24



Lond	ori ciose	OTTIVIC	19 12
Country/currency		 per US\$	US\$vs, YTD chg (%)
Europe	_		
Bulgaria lev	0.5587	1.7900	-3.7
Croatia kuna	0.1471	6.799	-5.2
Euro zone euro	1.0924	0.9155	
Czech Rep. koruna-b	0.0411	24.330	-5.3
Denmark krone	0.1468	6.8119	-3.6
<b>Hungary</b> forint	0.003524	283.78	-3.6
Iceland krona	0.009591	104.26	
<b>Norway</b> krone	0.1167	8.5713	<b>-0.</b> 8
Poland zloty	0.2591	3.8595	<b>-7.</b> 8
Russia ruble-d	0.01752		<b>-6.</b> 8
Sweden krona	0.1130	8.8487	<b>-2.</b> 8
Switzerland franc	0.9983		-1.7
<b>Turkey</b> lira	0.2799		1.4
<b>Ukraine</b> hryvnia	0.0378		-2.3
<b>U.K.</b> pound	1.2872	0.7769	-4.1
Middle East/Afric	ca		
Bahrain dinar	2.6525	0.3770	-0.05
Egypt pound-a	0.0554	18.0560	-0.4
<b>Israel</b> shekel	0.2774	3.6053	-6.3
Kuwait dinar	3.2813	0.3048	-0.3
Oman sul rial	2.5974	0.3850	0.01
<b>Qatar</b> rial	0.2746	3.641	0.03
Saudi Arabia riyal			
South Africa rand	0.0747		
			YTD%Chg
WSJ Dollar Index 9	0.16 -0.29	-0.32	-2.99
	C 1 4 4 - 1 - 4 D - 4	- C	

3271.11 13.0

• 10001.48

London close on May 12

2296.37 12.8

7.9

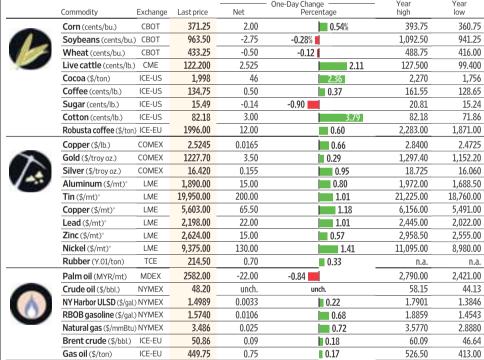
# Data as of 4 p.m. New York time | Global government bonds

Latest, month-ago and year-ago yields and spreads over or under U.S. Treasurys on benchmark two-year and 10-year government bonds around the world. Data as of 3 p.m. ET

	Country/			Spread Over Treas	surys, in basis point	ts —		Yield —	
Coupon	Maturity, in years	Yield	Latest	Previous	Month Ago	Year ago	Previous	Month ago	Year ago
5.250	Australia 2	1.682	38.3	35.1	44.1	83.4	1.694	1.646	1.592
4.750	10	2.642	30.9	27.4	27.9	55.6	2.664	2.518	2.306
3.000	Belgium 2	-0.537	-183.5	-186.4	-178.4	-123.8	-0.521	-0.578	-0.480
0.800	10	0.793	-154.0	-154.3	-148.7	-135.2	0.848	0.753	0.398
0.000	France 2	-0.451	-175.0	-177.0	-169.2	-117.8	-0.428	-0.486	-0.420
1.000	10	0.843	-149.0	-150.9	-131.9	-123.9	0.881	0.921	0.510
0.000	Germany 2	-0.672	-197.1	-200.7	-204.9	-126.0	-0.664	-0.843	-0.502
0.250	10	0.394	-193.9	-195.7	-204.2	-159.3	0.433	0.198	0.157
0.300	Italy 2	-0.181	-148.0	-149.4	-124.3	-80.0	-0.151	-0.038	-0.042
2.200	10	2.251	-8.1	-9.9	5.1	-24.1	2.291	2.291	1.509
0.100	Japan 2	-0.176	-147.5	-152.3	-143.2	-100.7	-0.181	-0.226	-0.249
0.100	10	0.044	-228.8	-233.9	-222.0	-186.0	0.051	0.019	-0.110
4.000	Netherlands 2	-0.603	-190.1	-192.7	-198.7	-125.2	-0.585	-0.782	-0.494
0.750	10	0.603	-173.0	-175.0	-179.3	-150.7	0.640	0.447	0.243
4.750	Portugal 2	0.305	-99.4	-104.2	-86.3	-43.9	0.301	0.342	0.319
4.125	10	3.360	102.7	98.9	160.1	129.0	3.379	3.840	3.040
2.750	Spain 2	-0.262	-156.0	-161.5	-140.3	-81.9	-0.272	-0.198	-0.061
1.500	10	1.615	-71.7	-74.7	-59.1	-12.3	1.643	1.649	1.627
4.250	Sweden 2	-0.654	-195.2	-198.6	-186.5	-120.0	-0.643	-0.659	-0.442
1.000	10	0.597	-173.6	-177.4	-167.4	-102.6	0.616	0.566	0.724
1.750	<b>U.K.</b> 2	0.110	-118.8	-121.7	-111.9	-36.9	0.126	0.087	0.389
4.250	10	1.089	-124.3	-122.9	-118.8	-34.5	1.161	1.051	1.405
1.250	<b>U.S.</b> 2	1.299					1.343	1.206	0.758
2.375	10	2.333					2.390	2.239	1.750

Commodities Prices of futures contracts with the most open interest 3:30 p.m. New York time **EXCHANGE LEGEND: CBOT:** Chicago Board of Trade; **CME:** Chicago Mercantile Exchange; **ICE-U**S: ICE Futures U.S.; **MDEX:** Bursa Malaysia Derivatives Berhad; **TCE:** Tokyo Commodity Exchange; **COMEX:** Commodity Exchange; **LME:** London Metal Exchange;

NYMEX: New York Mercantile Exchange; ICE-EU: ICE Futures Europe. \*Data as of 5/11/2017



# Sources: SIX Financial Information; WSJ Market Data Group

<b>London close on May 12</b>												
	USD	GBP	CHF	JPY	HKD	EUR	CDN	AUD				
Australia	1.3524	1.7411	1.3501	0.0119	0.1735	1.4773	0.9861					
Canada	1.3715	1.7655	1.3689	0.0121	0.1760	1.4980		1.0141				
Euro	0.9155	1.1786	0.9139	0.0081	0.1175		0.6675	0.6769				
Hong Kong	7.7938	10.0321	7.7805	0.0688		8.5135	5.6829	5.7627				
Japan	113.2960	145.8500	113.1000		14.5370	123.7500	82.6100	83.7700				
Switzerland	1.0017	1.2896		0.0088	0.1285	1.0943	0.7305	0.7407				
U.K.	0.7769		0.7754	0.0069	0.0997	0.8487	0.5664	0.5744				
U.S.		1.2872	0.9983	0.0088	0.1283	1.0924	0.7292	0.7394				

**Asia Titans 50** Last: **156.17** ▼ 0.02, or 0.01%

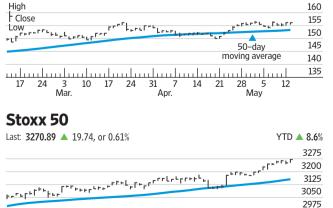
	Latest	52 wks ago						YTD%	I					YTD%	ı					YTD%
Libor			Cur	Stock	Sym	Last	Chg	Chg	Cur	Stock	Sym	Last	Chg	Chg	Cur	Stock	Sym	Last	Chg	Chg
One month	0.99244%	0.43395%		Λο	is T	tans			¥	TakedaPharm	4502	5619.00	-0.07	16.22	£	RoyDtchShell A	RDSA	2145.00	0.59	-4.35
Three month	1.17956	0.62760		AS	old I	lans			HK\$	TencentHoldings	0700	258.20	1.41	36.11	€	SAP	SAP	94.66	0.72	14.31
Six month	1.43656	0.90690	HK\$	AIAGroup	1299	55.40	-0.81	26.63	¥	TokioMarineHldg	8766	4925.00	-0.93	2.69	€	Sanofi	SAN	92.75	1.48	20.61
One year	1.76567	1.22890	¥	AstellasPharma	4503	1403.50	-1.78	-13.55	¥	ToyotaMtr	7203	6047.00	-1.24	-12.08	€	SchneiderElectric	SU	70.10	-0.65	6.0
Euro Libor			AU\$	AustNZBk	ANZ	29.22	-0.27	-3.94	AU\$	Wesfarmers	WES	43.98	-0.34	4.37	€	Siemens	SIE	130.00	-0.54	11.30
One month	-0.40429%	-0.35129%	AU\$	BHP	BHP	23.75	0.64	-5.23	AU\$	WestpacBanking	WBC	32.57	-0.15	-0.09	CHF	Syngenta	SYNN	463.00	0.06	15.03
Three month	-0.36643	-0.27529	HK\$	BankofChina	3988	3.80	0.53	10.47	AU\$	Woolworths	wow	26.94	-0.63	11.78	€	Telefonica	TEF	10.05	0.25	14.00
Six month	-0.27357	-0.16343	HK\$	CKHutchison	0001	101.60	-0.29	15.59							€	Total	FP	47.98	0.19	-0.53
One year	-0.14400	-0.03300	HK\$	CNOOC	0883	9.06	0.55	-6.60		S	toxx	50			CHF	UBSGroup	UBSG	16.82		5.45
Euribor			AU\$	CSL	CSL	134.13	-1.19	33.58	CHF	ABB	ABBN	24.71		15.04	€	Unilever	UNA	49.15	-0.57	25.64
One month	-0.37300%	-0.34900%	¥	Canon	7751	3809.00	-0.24	15.60	€	ASMLHolding	ASML	123.55	0.73	15.85	£	Unilever	ULVR	4102.50	0.42	24.60
Three month	-0.32900	-0.25700	¥	CentralJapanRwy	9022	18585	0.57	-3.35	€	AXA	CS	24.23	-0.16	1.04	€	Vinci	DG	78.53	0.96	21.38
Six month	-0.25100	-0.14400	HK\$	ChinaConstructnBk		6.37	0.16	6.70	€	AirLiquide	Al	114.30	0.84	8.19	£	VodafoneGroup	VOD	211.05	2.33	5.60
One year	-0.12700	-0.01200	HK\$	ChinaLifeInsurance		24.55	0.82	21.53	€	Allianz	ALV	172.80	-0.29	10.06	CHF	ZurichInsurance	ZURN	281.90	0.68	0.53
Yen Libor			HK\$	ChinaMobile	0941	85.10	-0.18	3.53	€	ABInBev	ABI	109.35	0.28	8.75			ILD	٨		
One month	-0.01821%	-0.05357%	HK\$	ChinaPetro&Chem	0386	6.25	0.16	13.64	f	AstraZeneca	AZN	5176.00	9.03	16.64			ווכש	A		
Three month	-0.00593	-0.02993	AU\$	CmwlthBkAust	CBA	81.67	-0.49	-0.90	€	BASF	BAS	89.56	-0.61	1.42	\$	AmericanExpress	AXP	77.49	-0.55	4.60
Six month	0.02471	-0.00329	¥	EastJapanRailway		10380	1.07	2.77	€	BNP Paribas	BNP	66.56	0.23	9.93	\$	Apple	AAPL	156.10	1.40	34.78
One year	0.13557	0.08829	¥	Fanuc	6954	22715	-0.76	14.64	£	BT Group	BT.A	305.95	2.72	-16.61	\$	Boeing	BA	183.25	-0.38	17.71
	Offer	Bid	¥	Hitachi	6501	624.60	-1.12	-1.17	€	BancoBilVizAr	BBVA	7.39	0.03	16.34	\$	Caterpillar	CAT	100.71	-0.28	8.59
Eurodollars	Offici	Did	TW\$	Hon Hai Precisn	2317	102.50	-1.44	21.73	€	BancoSantander	SAN	6.03	-0.53	21.56	\$	Chevron	CVX	105.96	-0.24	-9.9
One month	1.1000%	1.0000%	¥	HondaMotor	7267	3199.00	-1.57	-6.33	£	Barclavs	BARC	205.90	-0.33	-7.85	\$	CiscoSystems	CSCO	33.45	-0.54	10.69
Three month	1,2000%	1.1000	KRW	HvundaiMtr	005380	155000	-1.59	6.16	€	Baver	BAYN	116.75	1.43	17.77	\$	Coca-Cola	KO	43.59	-0.18	5.14
Six month	1.3500	1.2500	HK\$	Ind&Comml	1398	5.08	-0.39	9.25	£	BP BP	BP.	460.00	0.89	-9.73	\$	Disney	DIS	109.69	0.10	
One year	1,6000	1.5000	¥	JapanTobacco	2914	3932.00	1.05	2.29	£	BritishAmTob	BATS	5408.00	1.29	17.02	\$	DuPont	DD	79.30	0.43	
Offe year			¥	KDDI	9433	3083.00	0.72	4.17	€	Daimler	DAI	69.07	0.48	-2.33	\$	ExxonMobil	XOM	82.55	-0.07	
	Latest	52 wks ago	¥	Mitsubishi	8058	2311.00	-1.22	-7.19	€	DeutscheTelekom	DTE	17.53	4.88	7.18	\$	GeneralElec	GE	28.27	-2.08	
Prime rates			¥	MitsubishiElectric		1639.50	-0.58	0.61	£	Diageo	DGE	2305.00	0.35	9.24	\$	GoldmanSachs	GS	222.82	-0.86	
U.S.	4.00%	3.50%	¥	MitsubishiUFJFin		730.00	-1.27	1.36	€	ENI	ENI	14.89	-0.07	-3.75	\$	HomeDepot	HD	156.92	0.46	
Canada	2.70	2.70	¥	Mitsui	8031	1560.00	-0.16	-2.92	£	GlaxoSmithKline	GSK	1665.00	2.30	6.59	\$	Intel	INTC	35.53	-0.45	
Japan	1.475	1.475	¥	Mizuho Fin	8411	209.00	-0.57	-0.38	£	HSBC Hldas	HSBA	678.10	0.01	3.23	\$	IBM	IBM	150.37	-0.19	
Hong Kong	5.00	5.00	¥	NTTDoCoMo	9437	2719.50	0.09	2.12	€	INGGroep	INGA	15.31	0.01	14.55	\$	JPMorganChase	JPM	86.92	-0.28	
Policy rates			AU\$	NatAustBnk	NAB	32.33	0.09	5.41	£	ImperialBrands	IMB	3717.00	0.80	4.93	\$	J&J	TNT	123.64	0.36	
ECB	0.00%	0.00%	¥	NipponTeleg	9432	5119.00	0.67	4.21	€	IntesaSanpaolo	ISP	2.83	-0.14	16.57	\$	McDonalds	MCD	145.36	0.80	
Britain	0.25	0.50	¥	NissanMotor	7201	1107.50	3.02	-5.78	€	LVMHMoetHennessy	MC	231.50	-0.14	27.62	\$	Merck	MRK	63.57	-1.33	
Switzerland	0.50	0.50	¥	Panasonic	6752	1349.00	-2.07	13.41	£	LlovdsBankingGroup		68.70	-1.38	9.90	\$	Microsoft	MSFT	68.38	-0.12	
Australia	1.50	1.75	HK\$	PingAnInsofChina		46.05	0.88	18.69	€	LOreal	OR	190.05	0.48	9.60	\$	Nike	NKE PFE	54.20	-0.07	
U.S. discount	1.50	1.00	\$	RelianceIndsGDR		41.80	0.00	32.49	£	NationalGrid	NG.	1043.00	1.02	9.60	\$	Pfizer Procter&Gamble	PFE	33.01	-0.09	
Fed-funds target	0.75-1.00	0.25-0.50	KRW	SamsungElectronics		2291000	0.70	27.14	CHF	Nestle	NG. NESN	81.40	0.80	11.43	\$			86.19	0.02	
Call money	2.75	2.25	¥	Seven&I Hldas	3382	4820.00	0.70	8.24	CHF	Novartis	NOVN	80.90	2.47	9.18	\$	3M Travalara	MMM	196.57	-0.09	
Overnight repurcha	se rates		¥	SoftBankGroup	9984	8657.00	-2.46	11.49	DKK	NovoNordiskB	NOVO-B	274.90	-0.11	7.93		Travelers	TRV	120.59	0.04	
U.S.	0.80%	0.45%	¥	Sonv	6758	4046.00	-0.66	23.54	f DKK	Prudential	PRU	1759.50	-0.11	8.11	\$	UnitedTech	UTX UNH	120.83	-0.37	
Euro zone	n.a.	n.a.	¥	Sumitomo Mitsui		4046.00	-1.08	-5.72	£	ReckittBenckiser	RB.	7356.00	0.75	6.83	\$	UnitedHealth	V	171.81	-0.87	
			1 *	Sumitomo Mitsui SunHngKaiPrp	0016	116.00	-0.51	18.37	£	RioTinto	RIO	7356.00 2970.00	-0.67	-5.97	\$	Visa	-	92.73 45.84	0.68 -0.39	
Can	rces: WSJ Market	Data Group SIX	■ □V⊅	JUITHUNDIPLD	OOTO	TT0.00	-U.DI	10.5/	T.	NIU I II I I U	NIU	47/U.UU	-0.0/	-2.7/	3	Verizon	VZ	42.64	-0.39	-14.13

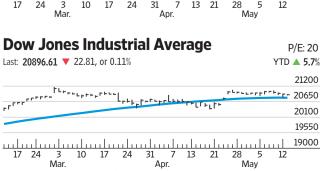
Source: Tullett Prebon

YTD **10.8**%

2900

4 p.m. New York time





Note: Price-to-earnings ratios are for trailing 12 months Sources: WSJ Market Data Group; Birinyi Associates

# FINANCE & MARKETS



King of Prussia Mall in December 2014. The Pennsylvania mall is one of the largest in the U.S.

# Mall Owners Sell Assets, Focus on Strong Properties

Large shopping-center owners are shrinking their portfolios in hopes of owning smaller but stronger collections of assets as retail-industry headwinds intensify.

Retailers, feeling the strain from an overbuilding binge in recent decades and a pickup in online shopping, are also shrinking their store fleets, spurring landlords to cut loose weaker properties.

Chattanooga, Tenn.-based **CBL & Associates Properties** Inc. on Thursday said it sold two malls in Tennessee for a total of \$53.5 million, and plans to use sale proceeds to reduce its debt. The real-estate investment trust has been selling assets since 2014 as part of a multiyear plan to transform its portfolio, and has completed 20 transactions totaling nearly \$800 million since then. It now owns and manages 81 enclosed malls and open-air shopping centers.

"Through this program, we now have a portfolio of higher-quality, higher-growth assets that are positioned to benefit from the ongoing retail evolution," said Stephen Lebovitz, president and chief executive of CBL. He added that proceeds for such sales also help provide liquidity to redevelop and improve other properties it owns.

Private real-estate firm **JBG** Cos. recently sold the King of Prussia Town Center, a 263,423-square-foot open-air shopping center in King of Prussia, Pa., to a fund run by CBRE Global Investors. The shopping center changed hands for \$183 million, according to a person familiar with the matter. It is adjacent to one of the largest shopping malls in the U.S., King of Prussia Mall, and is 87% leased.

The sale was a strategic disposition, said a spokeswoman from the Chevy Chase, Md.-based company, declining to provide more details. According to JBG's website, King of Prussia Town Center was its only shopping center in Pennsylvania. It has retail assets in the District of Columbia. Maryland and Virginia.

Analysts are crunching numbers to determine the extent of brick-and-mortar store closures ahead as online shopping continues to grow.

Wells Fargo equity research analysts estimate that among 14 retail companies they examined and a survey of 1,000 consumers on their shopping preferences, the retailers would need to close about 16% of their stores, or more than 2,650 stores in total.

"Whereas physical real estate was once considered a valuable asset during the decades-long retail growth spurt, it now appears to be an albatross for most specialty retailers," the report said.

With retail real-estate owners now scrutinizing their assets to cherry pick a smaller collection of properties they would prefer to spend more resources on, buyers are interested in picking up assets that are more defensive against competition from the online channels.

CBRE Global Investors, the buyer of the King of Prussia Town Center, said it is in a good location that serves a wealthy population and that it also attracts foot traffic with a Wegmans grocery nearby.

# **OPEC Members Want Wider Cuts**

LONDON-Six months after restricting their oil output in an effort to raise prices, some members of OPEC are pushing for a broader effort to reduce production, say people familiar with the matter.

Group members in recent weeks have suggested either making deeper production cuts or bringing new participants into the effort to cut oil exports, these people said.

Members of the Organization of the Petroleum Exporting Countries are widely expected to agree later this month to extend the deal they reached late last year to cut production, along with 11 other states including Russia, a day. Taking that oil off the world market helped to stabilize prices, but was offset by rising U.S. production.

To add credibility to its efforts to rebalance the market, OPEC is seeking cooperation from less significant producers, including Turkmenistan and Egypt, say people familiar with the matter.

The effort includes lobbying by Saudi Arabia, OPEC's biggest producer. During a visit to Turkmenistan's capital two weeks ago, Saudi Energy Minister Khalid al-Falih asked Turkmenistan President Gurbanguly Berdimuhamedov to send a representative to the May 25 meeting in Vienna, where OPEC will discuss ex-

by a total of 1.8 million barrels tending production limits, OPEC officials said. Turkmenistan's president agreed, they said.

Egypt has told OPEC that President Abdel Fattah Al Sisi instructed an envoy to attend the gathering, those people said. A spokesman for Turkmenistan's London Embassy declined to comment. Egypt's oil ministry declined to comment. Egypt and Turkmenistan

barrels a day. On Thursday, OPEC reported that production from North America is increasing faster than the group expected, undermining efforts to limit the amount of oil entering markets.

pump a combined 700,000

-Summer Said contributed to this article.

## FINANCE WATCH

CITIGROUP

## **Leaders Selected for New Credit Group**

Citigroup Inc. has named veterans Mickey Bhatia and Carey Lathrop as co-heads of a new group spanning credit trading and securitization, key cogs in its fixed-income business.

The moves were announced by the bank in an internal memo Friday that was reviewed by The Wall Street Journal.

Mr. Bhatia, who is currently head of global structured credit products, will, in part, take the role of Mark Tsesarsky, who earlier this month left Citigroup to join the hedge fund Millennium Management LLC.

Alongside Mr. Bhatia will be

Mr. Lathrop, currently Citigroup's global head of credit markets.

The two will work together to further integrate the trading of bonds and other more complex credit products. The idea is to balance out swings in trading activity between the two areas. Bond activity tends to wind down during periods of low volatility, as is the case in today's markets. The opposite is true of structured credit products.

-Telis Demos

REGULATION

## White House Seeks To Fill CFTC Slot

The White House on Friday tapped Brian Quintenz, a former House aide and investment

manager, to fill a Republican vacancy on the Commodity Futures Trading Commission, the second time Mr. Quintenz has been nominated for the position.

Mr. Quintenz, who formerly headed a Washington investment firm, was proposed for the CFTC post about a year ago, and his nomination sailed easily through the Senate Agriculture Committee, which oversees the agency. But lawmakers didn't act to confirm him on the Senate floor before the end of the last Congress in January,

Mr. Quintenz couldn't be reached for comment.

ing with just two commissioners, three short of its full comple-

The CFTC is currently operat-

—Andrew Ackerman

Advertisement

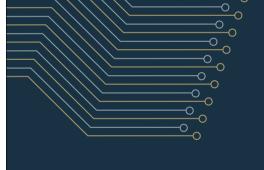
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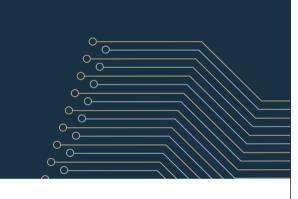
GF AT LB DATE CR NAV ■ Chartered Asset Management Pte Ltd - Tel No: 65-6835-8866 Fax No: 65-6835 8865, Website: www.cam.com.sg, Email: cam@cam.cc CAM-GTF Limited OT OT MUS 05/05 USD 304756.22 0.9 4.7

For information about listing your funds, please contact: Freda Fung tel: +852 2831 2504; email: freda.fung@wsj.com



# WSJ PRO **CYBERSECURITY**

EXECUTIVE FORUM



# THURSDAY, MAY 25, 2017 | LONDON

WSJ Pro's Cybersecurity Executive Forum will bring together senior figures from industry and government to discuss how senior executives can best prepare for hacking threats, manage breaches and work with government cybersecurity authorities and regulators. The forum will offer insights, practical advice, case studies and workshops tailored to the needs of executives and managers.

# SPEAKERS



# **ELIZABETH DENHAM**

U.K. Information Commissioner

Information

**Commissioner's Office** 



# JOHN 'FOUR' FLYNN

Chief Information Security Officer Uber



# MIKKO HYPPONEN

Chief Research Officer F-Secure



# **CHERI MCGUIRE**

Group Chief Information Security Officer

**Standard Chartered Bank** 



# **DAVID OMAND**

Visiting Professor, Dept. of War Studies King's College, London

# **DAVID WOOD**

**Executive Director BGS Ltd.** 

To request an invitation, go to **CYBER.WSJ.com** 

# **MARKETS**

# A Battle Over Bonds | Who Wants 100-Year Debt?

Chinese banks gain against Wall Street in helping local firms raise funds overseas

By RACHEL ROSENTHAL AND JULIE STEINBERG

China's banks are pressing hard on Wall Street firms in one of the banking world's hottest markets: helping Chinese companies sell bonds

Dollar-denominated bond issuance from China has exploded in recent years, as the country's globally focused companies raise cash for expansion and investment abroad. Chinese borrowers have been the second-biggest seller of dollar-denominated debt this year and last year, after only those in the U.S.

Chinese investment banks in 2017 took five of the top 10 spots in league-table rankings for underwriting offshore Chinese debt deals, and they accounted for just under half of sales volume. That is up from one spot and 13% of associated volume in 2012.

Driving the gains is a battle for business by Chinese banks, which are willing to accept smaller profits than Western rivals, bankers say. The banks are bringing with them some nonstandard practices honed in China's bumpy home markets, some of which could lead to unruly trading in offshore markets as well, bankers say.

After a recent government crackdown on runaway debt in China sent bond yields climbing, Chinese banks have also been pursuing companies rushing to sell bonds overseas. China's overall debt is now estimated to be almost triple gross domestic product, a level many experts view as dangerous. Bond vields rise as prices fall.

Historically, Western firms with connections and financial heft, including Morgan Stanley, Goldman Sachs Group Inc.



Cinda Asset Management hired 23 banks for a 2016 bond sale.

and **HSBC Holdings** PLC, have had an advantage in helping Chinese companies tap global investors and financial markets.

In recent years, though, big Chinese financial firms have piled into the business of advising on stock listings in the offshore market of Hong Kong.

The same thing has happened in Chinese dollar-bond underwriting, where fierce competition among Chinese banks has pushed the number of firms per deal to an average of 6.4 in 2017, more than double the average for 2011 and roughly triple the number involved in similar deals in the U.S., the U.K. or Germany, according to Dealogic. Some recent Chinese dollar deals have involved more than 20 banks.

The competition hits profits, bankers say. Chinese companies have paid \$385 million in fees for underwriting their dollar-bond deals this year. second only to U.S. issuers, according to Dealogic. But fees on such deals for corporate clients were on average a little more than half of what they were for U.S. deals, Thomson Reuters data show.

aren't distributed among investment banks, as they tend to be in the U.S. or Europe, where orders go in a shared pool and other underwriters can see the names of investors in a bond issue and

the amount they are buying.

In mainland as well as offshore Chinese bond deals, Chinese issuers urge banks to compete for fees, awarding the biggest amounts to those that snag the most investor orders. One way of amassing that business is through anonymous orders, known as "x-account orders," that are credited to the bank that receives them.

The use of x-orders is now relatively rare in most other markets around the globe, bankers say, while in Chinese offshore deals, they can account for as much as 75% of orders.

One challenge is that investors sometimes place duplicate x-orders with multiple banks to make sure they can get all the bonds they want to buy, which can make demand seem larger than it really is, bankers say.

Last year, China Cinda Asset Management Co. enlisted 23 banks to ensure the smooth launch of a dollar-denominated bond it was using to bolster capital. Cinda initially aimed to raise as much as \$4.45 billion. Bankers on the deal say orders, mostly anonymous, at one point were thought to total about \$10 billion. By the time pricing was finished, the value had shrunk to \$3.2 billion.

Cinda didn't respond to requests for comment.

# Yields Are Key to Demand

By Josh Zumbrun

For the U.S. Treasury Department to issue 40-year, 50-year or 100-year bonds, or for investors to consider buying them, it sure would help to know the price.

Such ultralong bonds are under active consideration at Treasury, and so this month The Wall Street Journal's survey of economists asked respondents to estimate what the yields on those bonds would be, and whether they would be worth it.

The results: They believe the yield on the 40-year Treasury would be about 0.3 percentage point higher than on the 30-year bond, or about 3.34% today. A 50-year bond would price at 3.5%, they estimate, while the 100year bond would yield 3.98%.

"Bond investors would likely demand higher yields on longer-maturity bonds to compensate for government debt and inflation risks," said Scott Anderson, chief economist of the Bank of the West.

Therein lies one of the key challenges of such bonds. As yields rise, it will be harder for the Treasury to reap cost savings from the program.

That is one reason that the Treasury Borrowing Advisory Committee—made up of some of Wall Street's biggest investors and dealers-advised that such long bonds might not be worth pursuing.

Some economists share that assessment, such as John Silvia, chief economist of Wells Fargo, who said such bonds were "not a viable market" and would have "inconsistent issuance business cycles." But just over 60% of survey respondents said strong and sustainable demand would develop for 40- and 50-year

Over 50% of respondents

said such bonds would be worth implementing.

"Endowments, pension funds and life insurers will love these options," said James Smith of Parsec Financial Management.

While a 3.5% yield is higher than most government debt now, such a yield certainly could prove to be a good deal over the course of the next half-century.

"Should have been doing this for the past eight years," said Joel Naroff, president of Naroff Economic Advisors. "It stabilizes the payments at a relatively low rate."

The 100-year bond, however, was far less popular in the survey. Over 60% said the bonds would lack demand and not be worth pursuing. Estimates of its yield were

nearly a full percentage point higher than for the 30-year.

Pension funds and insurance companies do have some liabilities they can anticipate 50 years in the future and so might purchase 50-year bonds as a way to manage that.

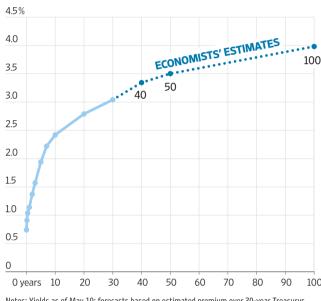
But century bonds would be due in the 2100s, the time frame of intergalactic bloodshed in the "Alien" movies and the Martian moon battles of the "Doom" videogames, not the time frame of today's investors.

"The message of issuing ultralong Treasurys is that you plan to take on a lot of debt, and that should trigger some caution by investors," said Diane Swonk, founder of DS Economics, an economic consulting firm.

## **Century Yield Curve**

Treasury securities with longer maturities currently have higher yields. Economists estimated what the yield would be on proposed 40-year, 50-year and 100-year bonds.

## Treasury yield by maturity



Notes: Yields as of May 10; forecasts based on estimated premium over 30-year Treasurys. urce: Treasury Department (yield); Wall Street Journal Survey of Economists (estimates)

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Email: heard@wsj.com

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# Luxury Watchmakers' Bad Time

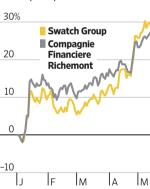
Out with English noblewomen. Sweeping board and management changes say more about the risks facing Cartier owner Richemont and other luxury groups than an underwhelming quarter for watch sales

Richemont shares fell 5% Friday as investors digested lower-than-expected growth for the quarter through March. Stellar results from handbag makers **LVMH** and Kering had buoyed hopes of a rapid recovery from last year's woes. Richemont's less sparkling performance has also hit shares in its key peer, Swatch, and to a lesser extent those of LVMH, which also has a watch business.

Yet it isn't cause for longterm concern. Luxury handbag and clothes are increasingly sold through ownbrand retail outlets, while watches are mainly sold through third-party retailers. This makes watch sales much more volatile, as swings in consumer confidence are amplified by inventory growth or cuts. Tell-

# **Downtick**

Share-price performance



Sources: FactSet; Bloomberg News (photo)

ingly, Richemont's sales through its own shops rose 4% over the year through March, while sales to other retailers, who are dealing with an overhang of watches, fell 14%.

Investors would do better to pay attention to what the company's famously bearish chairman and controlling shareholder, Johann Rupert, is worrying about: new technology and new tastes.

This concern is also ap-

# Cartier store in Prague

THE WALL STREET JOURNAL.

parent in his nonexecutive appointments. The Duke of Wellington and Lord Renwick of Clifton won't be seeking re-election at this year's annual general meeting. Among the five new nonexecutives are two male technology executives (including Nikesh Arora, who left Japanese telecom and tech giant **SoftBank** last vear under a cloud of controversy), a female financier and a female economics pro-

fessor from China. Mr. Rupert's son Anton, himself a techie, was added "to keep continuity between controlling shareholders and executives." Crucially, the average age of board members will plummet.

E-commerce is the obvious technology trend affecting luxury groups: Next month, LVMH will open a multibrand e-commerce portal to compete with **Yoox** Net à Porter, in which Richemont owns a 24% stake.

Yet Mr. Rupert seems just as focused on disruptive and expensive-production techniques like 3-D printing and the scope they may eventually offer for customizing high-end jewelry and watches to splintering customer tastes

Luxury groups are slowing their investments in new retail outlets, but spending on new technology may have to pick up Investors should probably

worry less about sales and more about costs.

-Stephen Wilmot

# **OVERHEARD**

Biotechnology is a field of limitless innovation. That can extend into novel ways for investors to lose money.

The newest may be a dispute between a biotech company and a stock research firm that published a report saying one of the company's drugs was as good as a blockbuster drug already on the market.

The company, Akari Therapeutics, instead of cheering, said the report contained inaccuracies and in a securities filing Thursday said it placed its chief executive on leave while the board investigates the situation.

**Edison Investment Re**search withdrew the report, but on Friday said Akari had seen it before publication and had no problems with it. Edison still can't find anything wrong with the report. Akari's shares tumbled 21%

on Friday and are down about 45% since the report

Biotech never ceases to find new ways for investors to lose money.

## Don't Spend What will it take for people to start spending more? The U.S. Commerce Department reported April re-

Why U.S.

Consumers

tail-sales figures on Friday. and the best way to characterize the data is "meh." The gains in overall sales fell short of estimates. The overall impression is that the state of the American consumer isn't as bad as indicated in the first-quarter report on gross domestic product, which showed spending rose at a 0.3% annual rate. But neither is it as good as one might hope with unemployment at a low 4.4%.

To understand why spending has been so underwhelming, it is helpful to consider what is happening with its three main drivers: wealth. borrowing and income.

As a group, Americans are certainly getting richer. But that wealth is distributed unevenly. Notwithstanding the pickup in some types of debt, such as auto loans, people aren't borrowing like before. U.S. household debt came to 102% of income in 2016, versus 107% in 2013 and 129% in 2007. Americans' propensity to fuel spending with borrowing remains diminished.

That leaves income. The news here is good: More people are drawing paychecks and wage growth is creeping higher. But with wealth and debt not contributing, income is the only driver of spending growth, and it can't drive that much. One headwind is higher gasoline prices.

A tight labor market means wage gains could start to accelerate. That is the best hope for retailers, assuming people decide to actually spend the money, rather than stuff it in the —Justin Lahart

## Stopping the Fire in Banco Popular, Spain's Weakest Bank than 35% in April when it sufclosures. Sales and other re-

The most remarkable thing about the troubles of Spanish lender Banco Popu**lar Español** is how little they seem to matter to the country or the wider eurozone. Italian policy makers must be seething with envy.

Banco Popular is only the country's sixth largest, but with total assets of €147 billion (\$161 billion), it isn't tiny.

It has been called Spain's most Italian bank because it is still cleaning up a nearly €20 billion pile of bad loans left over from the 2008 crisis. It needs capital—analysts estimate €3 billion to €5 billion—and it has been fighting to keep deposits.

# **Pain in Spain**

Relative stock-price performance



And yet even as Banco Popular's shares gyrate wildly, there has been no contagion to other lenders or to Spain's sovereign debt. Banco Popular's shares dropped more

fered ratings downgrades, and the new chairman said it would need more capital. The stock has recovered some of that ground, but is down more than 80% over the past two years. The performance of

Spain's other banks underscores the renewed health of its financial sector. To be sure, there are still plenty of bad loans around, and Spain's systemwide bad-debt ratio of about 6% is worse than for the EU as a whole. But it is significantly better than Italy's 16%.

Banco Popular is helping itself by selling off bad debt and property seized in fore-

coveries of almost €1 billion in the first quarter offset new bad loans of nearly €700 million, chipping away at its total stock. But the bank must bring in

more capital to help pay for a full cleanup, and it needs more than its current market value of just €3 billion, which means extreme dilution for existing shareholders if they are unwilling to put in more money following a €2.5 billion capital raising 12 months The bank is also explor-

ing a full sale of itself to a rival, though it denied a report on Thursday that it has asked advisers to pursue an

Banco Santander or BBVA, Spain's two largest lenders. are the most likely bidders, according to analysts at Berenberg, but any deal would only happen at a price some way below even today's weak value.

That seems like the most plausible outcome. There is value within the bank at the right price. The lack of conta gion and the health of bigger rivals helps. It means politicians have no reason to meddle, unlike in Italy.

There is further pain ahead for Banco Popular's shareholders, but this time

# urgent sale.

the fire should stop there.

*—Paul J. Davies* ∣ bank.