

# Monotone Likelihood Ration Property

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## 1. MONOTONE LIKELIHOOD RATIO PROPERTY

- $n$  output levels such that  $q_1 < \dots < q_i < \dots < q_n$ .
- two effort levels  $e_k = \{0, 1\}$  that influence the output level
- $\pi_{ik}$  is probability of output level  $i$  when effort level  $k$  has been exerted.

## 2. FOSD AND MLRP

- *FOSD just show that higher effort produces more output:*

First order stochastic dominance shows that *increasing effort is either socially valuable or good for the principal*, i.e., a principal with utility function is increasing in output favours a higher effort. (FOSD just ensures that high effort leads to higher output or high principal's utility.)

- *MRLP show that*

Monotone Ratio Likelihood property shows that higher output implies that the agents has put in higher effort.

**FOSD: Example with 2 output levels.** Output  $i$  such that  $q_1 < q_2$ . Effort  $e_k = \{0, 1\}$ . Probabilities  $\pi_{ik}$ .

$$\pi_{10} \geq \pi_{11}$$

$$\pi_{20} + \pi_{10} = \pi_{11} + \pi_{21} = 1$$

With FOSD, the probabilities of low output levels is higher with low effort, thus it pushes up (increases) the probabilities with high effort of high output levels.

If  $\pi_{10} \uparrow \implies \pi_{20} \downarrow$  since  $\pi_{10} + \pi_{20} = 1$ .

$\pi_{10}$	$>$	$\pi_{11}$
$\pi_{20}$	$<$	$\pi_{21}$
$\pi_{10} + \pi_{20}$	$=$	$\pi_{11} + \pi_{21}$

A project with two outcomes - success of failure. Let  $\pi_1$  be probability of success when effort is high and  $\pi_0$  when effort is low.

$1 - \pi_0$	$>$	$1 - \pi_1$
$\pi_0$	$<$	$\pi_1$
$(1 - \pi_0) + \pi_0$	$=$	$(1 - \pi_1) + \pi_1$

If there is an increase in  $\pi_1$  probability of success due to high effort, then it automatically lead to decreases in  $(1 - \pi_1)$ , probability of failure due to high effort.

In stochastic dominance, all comparisons are at the binary level (cumulative distribution function). *At every output level, the dominant project has a lower cumulative probability.*

P(Low output, <i>low effort</i> )	$>$	P(Low output, <i>high effort</i> )
P(all output, <i>low effort</i> )	$=$	P(all output, <i>high effort</i> )
P(High output, <i>low effort</i> )	$<$	P(High output, <i>high effort</i> )

**FOSD: Example with 3 output levels.** Output  $i$  such that  $q_1 < q_2 < q_3$ . Effort  $e_k = \{0, 1\}$ . Probabilities  $\pi_{ik}$ .

$$\pi_{10} \geq \pi_{11}$$

$$\pi_{20} + \pi_{10} \geq \pi_{11} + \pi_{21}$$

$$\pi_{30} + \pi_{20} + \pi_{10} = \pi_{11} + \pi_{21} + \pi_{31} = 1$$

With FOSD, the probabilities of low output levels is higher with low effort, thus it pushes up (increases) the probabilities with high effort of high output levels.

**MRLP: Example with three outcomes.** Output  $i$  such that  $q_1 < q_2 < q_3$ . Effort  $e_k = \{0, 1\}$ . Probabilities  $\pi_{ik}$ .

- *Likelihood Ratio:* State  $i$  occurs if the output is  $q_i$ . The likelihood ratio for state  $i$  is

$$\frac{\pi_{i1} - \pi_{i0}}{\pi_{i1}} = \frac{\Delta \pi_i}{\pi_{i1}}. \text{ It can also be written as:}$$

$\left(\frac{\Delta\pi_i}{\pi_{i1}}\right)$ : proportional change in probabilities brought about by change in effort.

$\left(1 - \frac{\pi_{i0}}{\pi_{i1}}\right)$ :

The likelihood ratio is increasing in  $i$  if  $\frac{\pi_{i0}}{\pi_{i1}}$  is decreasing in  $i$ . That means that  $\pi_{i1}$  is growing faster than  $\pi_{i0}$  with  $i$ .

If  $\pi_{i1} > \pi_{i0}$ , this would imply the  $\frac{\pi_{i0}}{\pi_{i1}} < 1$  and  $1 - \frac{\pi_{i0}}{\pi_{i1}} > 0$ . Positive likelihood ratio implies high effort is more probable than low effort for that state. The higher the ratio, the more likely that high effort was exerted.

- For a risk neutral agent, you only have to pay them in the state of the world where the likelihood ratio is the highest. This is called the *bong-bang* contract. (See Innes (1990)).
- *Monotone Likelihood Ratio Property*: The likelihood ratio monotonically increases with  $i$ . Higher the  $i$ , (the lower the  $\frac{\pi_{i0}}{\pi_{i1}}$ ) the higher the likelihood that high effort was exerted.