




Erik Steinholtz 

Presale, Architecture -- all the fun stuff!



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About 

Presale/TAM with 10 years in international software companies. Primary experience is from Business development and startup in the local geography. Extensive experience of SOA, BPM, B2B, EAI and EDI, and a broad range of applications and technologies....

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...


Erik Steinholtz


Presale, Architect

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
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Experience




- 


Senior Solutions Engineer
Cloudera · Full-time
Jun 2022 - Present · 3 yrs 2 mos
Stockholm · Hybrid

Working with the Cloudera Platform is a privilege! In a number of verticals including financial services and Telecommunications, the glob...
- 


Owner
Infometri
Aug 2004 - Present · 21 yrs

With Business and IT often perceived as separate worlds within companies, a gap is created that poses a challenge to cost control of IT...
- 

Principal Presales Architect
Axway · Full-time
Apr 2019 - Jun 2022 · 3 yrs 3 mos
Stockholm, Sweden

Axway helps businesses talk to each other. Electronically. I am advising customers and prospects on how to make best use of hybrid integratio...
- 

Consultant
Acando
Mar 2011 - Apr 2019 · 8 yrs 2 mos

Advising clients on Architecture within SOA, BPM, Information strategy.
- 

Information Architect
Brittish Airways
2010 - 2010 · Less than a year

Initialized, harvested and pruned a multilayer information model for enabling projects in the SOA program to work effectively and deliver...

Show all 10 experiences →

Education



- 

Stockholm University
Master, Computer science
Jan 2004 - Jun 2004
- 

Stockholm University
Bachelor, Computer science

Aug 1991 - Jun 1995
Guest student in Copenhagen Univeristy and Copenhagen Business School...

Licenses & certifications



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2Win!

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TOGAF level 1&2
The Open Group

Skills



Architecture

Endorsed by 2 colleagues at Progress

Endorsed by 1 person in the last 6 months

7 endorsements

Solution Selling

Endorsed by 3 colleagues at Progress

Endorsed by 1 person in the last 6 months

8 endorsements

Show all 33 skills

Recommendations



Show all pending

Received Given



Håkan Nyström · 1st
Öppen för längre uppdrag, iterim uppdrag
June 16, 2022, Håkan worked with Erik on the same team

Erik has a great way to interact with customers and prospects. He quickly grasps the situation and spots the winning themes as well as weak spots in a given situation. In our business, issues quickly get deep and complex in the technical dimension – I could fully trust Erik in these aspects. We have had a great time together.



Rogier van Boxtel · 1st
Director Pre-Sales DACH & Benelux Nordics @Axway
June 13, 2022, Rogier managed Erik directly

Erik is one of those rare people who can combine a deep technical know-how with great interpersonal skills. Customers trust him and his advice.

Show all 11 received

Publications



Sustainable IT architecture

Wiley · Apr 5, 2009


This book focuses on Service Oriented Architecture (SOA), the basis of sustainable and more agile IT systems that are able to adapt themselves to new...

Other authors



Honors & awards



TOGAF level 1 & 2 certified
Issued by The Open Group · Nov 2013
 Associated with Acando

Languages




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Hunter Walk  · 3rd
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David Skynar  · 1st
Solutions Engineer at Cloudera

✉ Message




Johannes (Joep) Muselaers  · 1st
Senior Manager Solutions Engineering @ Cloudera | AI, Analytics, Cloud, Compliance


✉ Message


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Regional Vice President – EMEA & APAC @ Cloudera


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**Jake Bengtson** ✓
Global AI Solutions Director @ Cloudera | Data Scientist | Aspiring Professional Skier and Golfer

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Richard Walden 
Manager, Solution Engineering @ Cloudera | Agile Project Management


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**Shaun Ahmadian** 
Product at Cloudera


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