



## Emmanuel dela Cruz

Software Developer & IT Consultant (5 years 10 months)  
DNTN SX TM Hoang Pham

(+63) 9055244585 | edc1970@gmail.com | Quezon City, National Capital Reg, Philippines

## Experience

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28 years of total experience

Feb 2015 - Present  
(5 years 10 months)

### Software Architect & ERP Consultant

DNTN SX TM Hoang Pham | Ho Chi Minh City, Vietnam

Industry	Manufacturing / Production
Specialization	IT/Computer - Network/System/Database Admin
Role	In-house IT Consultant

Apr 2012 - Present  
(8 years 8 months)

### Freelance IT Consultant

Particle Software Development Services | National Capital Reg, Philippines

Industry	Consulting (IT, Science, Engineering & Technical)
Specialization	IT/Computer - Software
Role	Owner/Proprietor

- Web development/designer
- 3D modelling and rendering of various gaming halls
- Collaborative works with various IT design companies
- Various consulting services related to Information Technology

Feb 2005 - Apr 2012  
(7 years 3 months)

### General Manager

Inter-active Entertainment Solutions Technologies | National Capital Reg, Philippines

Industry	Computer / Information Technology (Software)
Specialization	Marketing/Business Development
Role	Management
Position Level	General Manager

#### Major Accomplishments:

- Successfully managed the integration of 2 different gaming platforms of international partners into our local proprietary gaming platform
- Successfully managed the testing, auditing, and certification of the new gaming platform conducted by the country's gaming regulatory authority
- Successfully deployed over 300 gaming terminals within 3 months all over the country as part of our responsibility over a gaming terminal supply contract

Reported directly to the company's President and responsible for, but not limited to, the following:

- Daily Operations and Management/Supervision of both online services and land-based gaming operations.
- Executing sales and marketing activities for acquisition and retention of product agents/operators and gaming customers.

- Conducting training for new product agents/operators.

- Coordination with the government regulatory body (PAGCOR) in regards to the existing and proposed gaming systems.

May 2003 - Dec 2003  
(8 months)

**Trainor/Marketing Support Supervisor**  
TNRI Management and Development Corporation

Industry	Telecommunication
Specialization	Arts/Creative/Graphics Design
Position Level	Supervisor / 5 Years & Up Experienced Employee

As a Trainor, I conducted business presentations to prospective partners and deliver product/service trainings to various business partners and staff.

As a Marketing Support Supervisor, I was in-charge of creating various marketing collaterals and presentations, and branding of the company's services.

Jan 1998 - Apr 2003  
(5 years 4 months)

**Independent Consultant**  
Summit Software Technologies

Industry	Computer / Information Technology (Software)
Specialization	IT/Computer - Software
Role	Software Engineer/Programmer
Position Level	Assistant Manager / Manager

Duties:  
software development, website design and development, software training, IT consulting

Accomplishment:  
I designed software systems for various small- to medium-sized enterprises that resulted in a more efficient and effective data management.

1992 - 1997  
(5 years 1 month)

**Operations Supervisor/IT Specialist**  
Luxor Systems Company

Industry	Computer / Information Technology (Hardware)
Specialization	IT/Computer - Hardware
Role	Supervisor/Team Lead
Position Level	1-4 Years Experienced Employee

Duties:  
Service support schedule preparation, technical support supervision, LAN installation and maintenance, and Application training

Accomplishment:  
I assisted in the setting up and implementation of an automated registration for San Miguel Corporation's Stockholder's Annual meetings resulting in my receiving of a letter of commendation from the Manager of SMC's Systems Development Group.

Jun 1991 - 1992  
(7 months)

**Junior Programmer**  
MagicaLogic Consultancy

Industry	Computer / Information Technology (Software)
Specialization	IT/Computer - Software
Role	Researcher
Position Level	Fresh Grad / < 1 Year Experienced Employee

Duties:

Comparative research of programming languages, DOS programming, software support

Accomplishment:

I researched on the potential use of PowerBasic which resulted in the company's adoption of the programming language/platform of use.

## Education

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1989-1992

**AMA University**

Bachelor's/College Degree in Business Studies/Administration/Management |  
Philippines

Major

Management Information System

## Skills

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Advanced  
Intermediate

Systems Design and Programming, Website Design and Development  
Project Management

## Languages

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*Proficiency level: 0 - Poor, 10 - Excellent*

Language	Spoken	Written
English	10	10
Filipino	10	10

## About Me

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Gender  
Age  
Address

Male

50 years

3 Ruben Jr, Richland 1 Subd., Sauyo, District 6, 1116, Quezon City, National Capital  
Region, Philippines

Nationality

Philippines