

Eduardo Figueroa
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WORK EXPERIENCE:

Mattress Firm.

Auburn, Wa

Sleep Expert/Sales Representative

2022

- Engaged positively with each customer, providing professional and polite support for sales and service needs.
- Maintained knowledge of current promotions, exchange guidelines,, payments policies and security practices.
- Obtained signatures for financial documents policy knowledge to serve as resource for both coworkers and customers.
- Assisted teammates with sales-processing tasks to meet daily sales goals.
- Overcame customers' objections with persuasive techniques and expert knowledge of products.
- Met merchandise processing standards and maintained organized and accessible work area.
- Over time sold \$40k worth of Mattress firm products.

United States Marine Corps.

Twentynine

Palms, CA

Heavy Equipment Diesel Technician/Supervisor

2018 -

2022

- Demonstrated responsibility by managing records for 50 vehicles & 100 pieces of equipment worth over \$500M in total
- Oversaw the maintenance of mechanical systems to ensure required task are completed for operational effectiveness
- Record of excellence in generating large-scale sales revenue; expert at growing customer trust and lasting business relationships
- Managed six section mechanics to ensure the tasks created or vehicle discrepancies were completed correctly, efficiently, and in accordance with the technical manual.
- Advised and engaged with all mechanics under my supervision and ensured their well-being personally and professionally.
- Excellent Safety record; expert in OSHA work-place standards; achieved unparalleled safety record over entire career—incident free; enforced safety standards in the workplace
- Excellent HAZMAT record; expert in workplace regulations for proper accountability, prevention and disposal of hazardous materials.

Echo Industries Security.

Los

Angeles, CA

Private Security Outfit

2020 -

2021

- Provided excellent security and escort services in high-stress environments

- Handled confidential customer identity and information
- Managed a team of personal security guards

Uber. Seattle, WA. June 2017 - August 2017

Uber Driver

June 2017 -

August 2017

- Maintained a clean and presentable vehicle for efficiently transporting passengers while providing excellent customer service
- Effective bookkeeping skills in tracking expenses, reporting income, and filing taxes

Education

La Sierra University
CA

Riverside,

Associates Degree in Psychology

Mayfield College
CA

Twentynine Palms,

- Received Certification for the completion of the Heating Ventilation Air Conditioning and Refrigeration Maintenance Course
- Certification of EPA 608

University of Washington
Wa

Seattle,

Full Stack Software Engineer Program Online

Skills and Traits Include:

- Capable of working both independently and as a team member
- Adaptable and eager to learn new skills via training and education
- Ability to manage time effectively to achieve individual and team goals
- Bilingual – fluent in English and Spanish
- Excellent written and verbal communication
- Predictive analysis of worksite for more efficient output production methods
- Operations oversight
- Organized

Awards

- National Defense Medal
- Global War On terrorism Medal
- Marine Corps Good Conduct Medal
- Navy and Marine Corps Achievement Medal