# **Eden Afriat**

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## **EDUCATION**

#### University of California, Berkeley

**GPA: 3.7, Major GPA: 3.9** 

Bachelor of Science Business Administration, Walter A. Haas School of Business

Expected: May 2016

**Honors/Awards**: Dean's List Fall 2013, Order of Omega Greek Honors Society, Mattel Global Scholarship Recipient **Relevant Coursework**: Entrepreneurship, Finance, Financial Accounting, Macroeconomics, Microeconomics, Statistics

#### PROFESSIONAL EXPERIENCE

#### **Security Research Associates**

San Francisco, CA

May 2014 – Present

Summer Analyst, Investment Banking

- Identified investment targets in technology, biotech and energy industries by researching SEC filings and financial statements
- Produced comparable cash runway reports using metrics such as debt-to-equity ratios to identify distressed companies
- Valued targets in the software and mobile space using precedent transactions and comparable companies analysis
- Select Transaction Experience:
  - o \$1.2 MM spinoff of eSignSystems to DocMagic
    - Identified and contacted potential strategic buyers based on possible synergies and company goals
    - Performed due diligence on company financial statements to ensure validity of valuation metrics
  - o ~\$1.5 MM private placement of point-of-sale advertising company (ongoing)
    - Prepared pitch deck for potential investors by compiling confidential and public company materials
    - Advised management team regarding operations and marketing strategy to attract key demographics

#### **Fortress Investment Group**

Berkeley, CA

Fortress Investment Challenge Participant

October 2013 – January 2014

- Competed in long-short stock investing simulation on Upgrade Capital against 3,000+ students from top 20 global universities
- Managed portfolio with return of 20%+ and Sharpe ratio of 2.1 over 2 months, using both micro and macro stock market analysis
- Ranked in top 3 for portfolio performance at UC Berkeley and top 60 nationally, and received FIG offer to write stock analysis

Bisnow Media

New York, NY

**Business Operations Intern** 

*May 2013 – August 2013* 

- Utilized search engine optimization to organize advertising campaign for impending company events and online publications
- Allocated budgets for several \$20,000+ projects over 5 corporate departments, including events, marketing and operations
- Launched social media advertisement campaign by creating commercial real estate group and initiating native advertising effort

## LEADERSHIP EXPERIENCE

#### Alpha Epsilon Pi Fraternity

Berkeley, CA

Treasurer, Executive Board Member

November 2013 – Present

- Managed \$150,000+ for 60+ fraternity members, working with committee chairs and elected officers to develop 9 unique budgets
- Coordinated annual philanthropy fundraiser with a committee of 10 members, raising \$10,000 for Save a Child's Heart foundation
- · Maintained extensive spreadsheets to monitor financial records, committee budgets and membership dues on a weekly basis

## **Tamid: Israel Investment Group**

Berkeley, CA

Investment Committee Member

January 2013 – June 2014

- Presented stock pitches for unique portfolio blend of Israeli and American companies including Groupon, Apple and Google
- Participated in stock competition consisting of teams from 50+ U.S. universities, achieving a gain of 20% over 4 months
- Consulted San Francisco and Tel Aviv based start-ups providing feedback on products and facilitating marketing initiatives

## Associated Students of the University of California

Berkeley, CA

Staff Member, Office of Student Senator Grant Fineman

August 2013 - May 2014

- Advocated for healthier dining options and increased resources for mental health by working with campus administrators
- Evaluated student funding requests and appropriated money to 10+ student groups from a \$2 million total budget

## **SKILLS, INTERESTS & AFFILIATIONS**

Technical Skills: Microsoft Excel, PowerPoint, Word, FactSet, fluent in Hebrew

**Interests:** International travel, intramural Ultimate Frisbee, recreational running, thriller fiction novels, water sports **Affiliations:** Alpha Epsilon Pi, Berkeley Investment Group, Jewish Student Union, UC Berkeley Habitat for Humanity