

Bellabeat Data Analysis Project

Case Study 2: How Can a
Wellness Technology
Company Play It Sma?

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Project overview:



Introduction:

Bellabeat is a wellness technology company focused on women's health. This analysis explores user behavior using Fitbit data to identify trends in activity, sleep, and device usage. Insights aim to support Bellabeat's marketing strategy with data-driven decisions for growth.

Target audience: marketing stakeholders, product analysts, and business strategists within Bellabeat and similar health-tech startups.



Project overview:



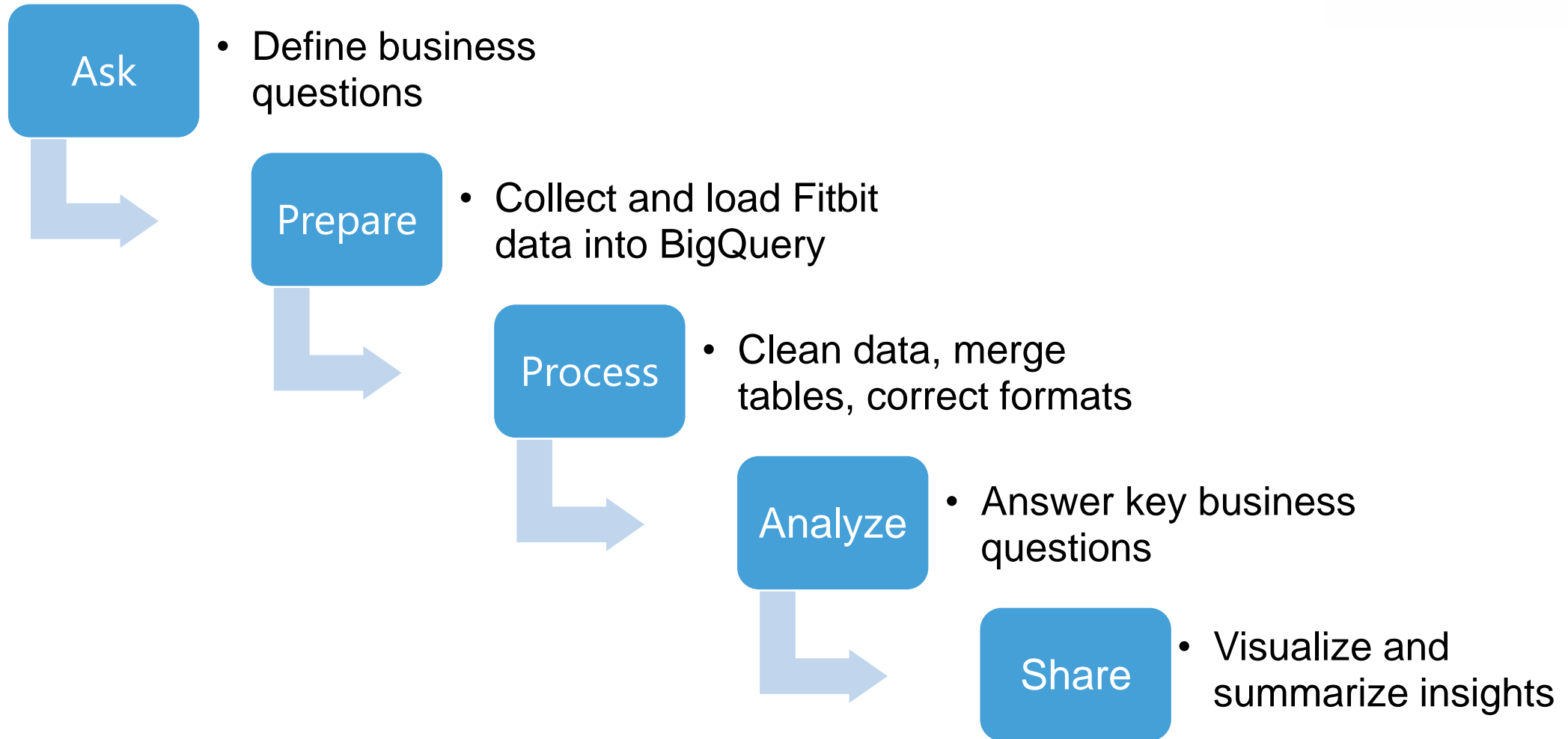
Objectives:

- ✓ Analyze user behavior using smart devices.
- ✓ Identify trends in physical activity and sleep habits.
- ✓ Provide high-level strategic recommendations for Bellabeat's marketing team.

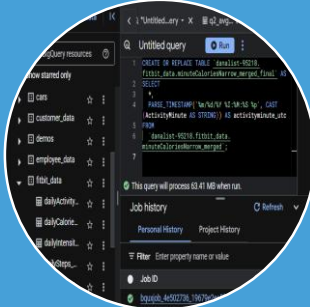
Data source:

- ✓ Dataset: Fitbit Device Usage Data
- ✓ Time Periods: March–May 2016
- ✓ Type of Data: Daily activity, sleep logs, calories, steps, heart rate.

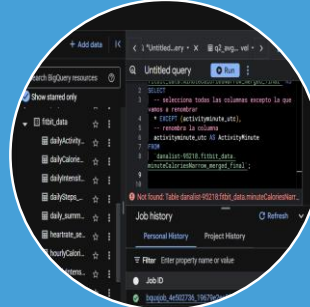
Data Analysis Process:



Data Cleaning Highlights:



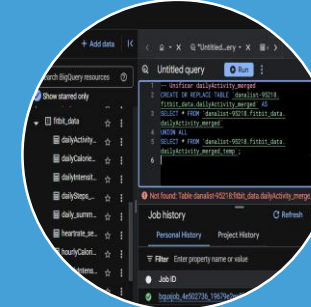
Managed over
2.4 million
records



Corrected
inconsistent
date formats
(AM/PM to
24h)



Removed
duplicates,
nulls, and
outliers



Unified data
across two
periods
(March–April
and April–
May)



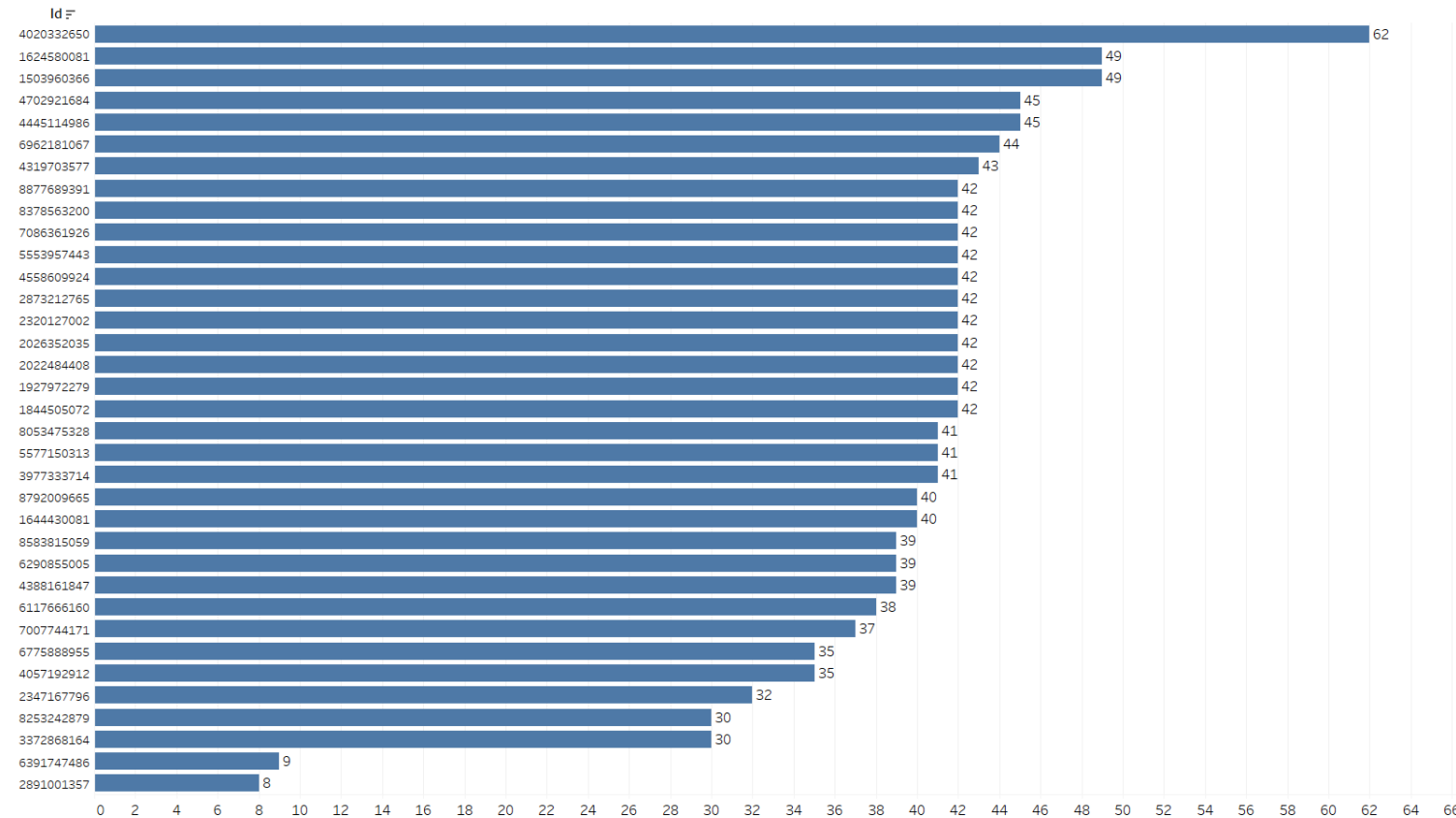
Smart Device Usage Frequency:



Metrics: daily steps, active minutes, logging frequency, days of use

- How many unique days a user **logged activity**
- **First** and **last** log day per user
- Identify whether users used their device **every day or sporadically**

Frequency of device use per user



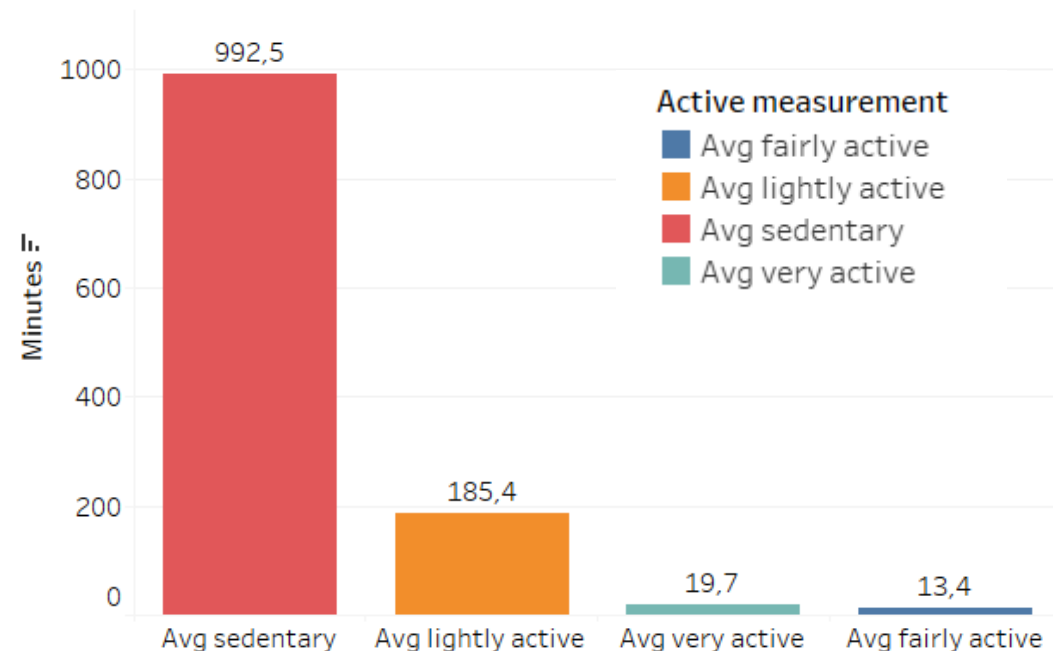
Daily Physical Activity Levels:



Metrics: daily steps, active minutes, logging frequency, days of use

- How many unique days a user **logged activity**
- First and last **log day per user**
- Identify whether users used their device **every day or sporadically**

Average minutes per day by type of physical activity



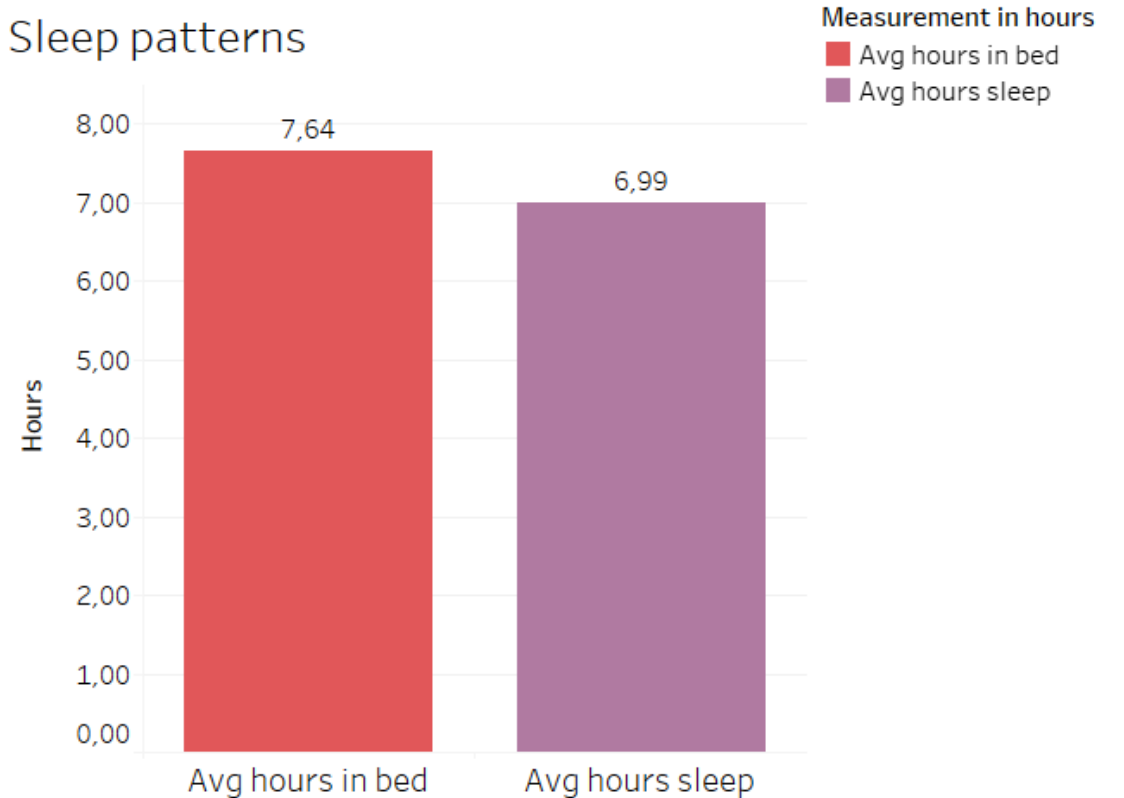
Sleep Habits:



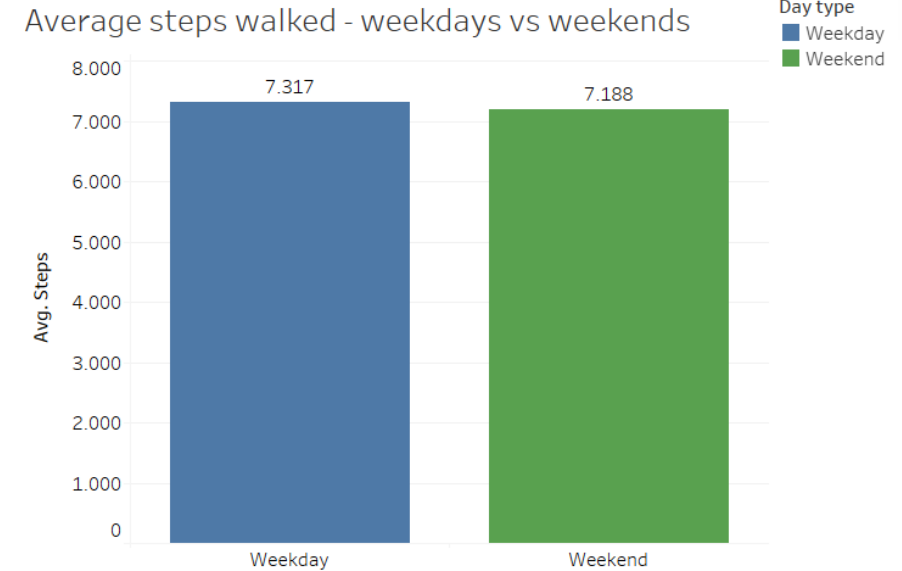
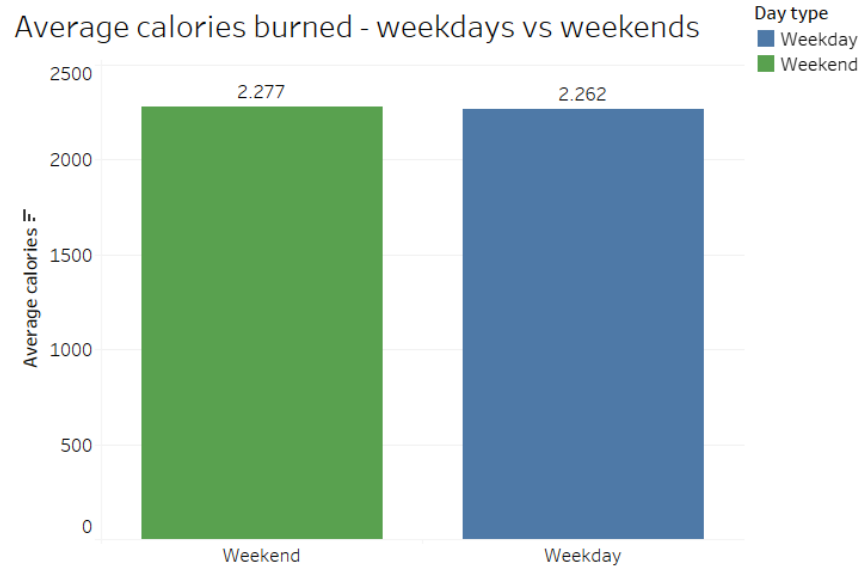
Metrics: Total minutes in bed, total minutes asleep

- Comparison of average hours **asleep** vs hours **in bed**.
- Allows us to detect if people have **interrupted sleep** or if they are **well rested**.

Sleep patterns



Weekday vs Weekend Activity:



- Comparison of **calories burned** and steps taken between **weekdays** and **weekends**.
- Identifies **behavioral differences** by day type.

Key findings & recommendations:



Many users do not use the device every day

- ✓ **Recommendation:** Promote daily motivational notifications, goal reminders or gamification to encourage constant use.

Moderate and light activity dominates over intense activity

- ✓ **Recommendation:** Create campaigns that celebrate "small daily achievements," such as cumulative steps, rather than just hard workouts.

Average sleep less than 7 hours

- ✓ **Recommendation:** Incentivize the use of sleep monitoring features with weekly challenges and healthy sleep reminders.

Higher motion on weekdays than weekends

- ✓ **Recommendation:** Send trigger alerts or motion challenges on weekends when activity drops.

Users who regularly take naps

- ✓ **Recommendation:** Promote the use of nap tracking and short rest functions as part of a comprehensive wellness routine.

Thank you

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GitHub Repository:

<https://github.com/edgarjgalvis>