

EDOUARD GARRET

JUNIOR DEVELOPER

CONTACT

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PROFILE

I am an experienced business developer seeking to give his career a shift towards web programming.

EXPERIENCE

HEAD OF DISTRIBUTION (LAST 2.5Y)

VILLA FINDER | MAR 15 - SEP 18 (3Y 6M) | BALI

- Launching a new Business Unit (achieving **USD 2,000,000** in last year of Business with a team of 3)
- Sourcing villas for our exclusive portfolio, acting as **Account Manager** for villa owners (reporting, etc.)
- Sourcing partners and optimising our existing partnerships (Superhost on Airbnb, Booking.com, etc.)
- Team management: recruitment, coaching, **KPIs**, optimising work organisation (regular meetings & reporting)

PARTNER

CULTURES CONNECTION | AUG 12 - JAN 15 (3Y 5M) | NICE & BUENOS AIRES

- Launched business in France (company setup, invoicing, cash flow, CRM, etc.)
- Website creation supervision and maintenance (SEO, SEM campaigns, landing pages, CTA, trilingual blog, etc.)
- Outbound Sales: calls/emails with warm/cold leads
- Project Management : translators selection, quality assurance, process & support documentation creation

EDUCATION

PROGRAMMING BOOTCAMP

LE WAGON BARCELONA | 2019 (9 WEEKS)

MASTER OF SCIENCE, ENTREPRENEURSHIP

EDHEC BUSINESS SCHOOL | 2007 - 2012

SKILLS

PROGRAMMING

- Ruby on Rails, Postgresql, Active records, MVC, TDD
- Javascript (on process), HTML, CSS, Bootstrap, Flexbox
- Github, Figma

LANGUAGES

- French mother tongue
- English fluents (writing & speaking)
- Spanish fluent
- Indonesian (conv.)
- Learning Japanese

LIFESTYLE

SPORTS

LOVE RACKET SPORTS SUCH AS TENNIS, SQUASH, PADEL BUT ALSO ENJOY TEAM SPORTS LIKE SOCCER.

TRAVELS

HAVE TRAVELLED TO 5 CONTINENTS (MORE THAN 25 COUNTRIES), AND LIVED IN INDONESIA FOR 4 YEARS