

| <b>Demographics Tab (in red)</b>         | <b>Column1</b>  |
|--|---|
| <i>Member ID No.</i>                     | Anonymized identification number to connect individuals' data across databases              |
| <i>Outreach for Transportation</i>       | Binary indicator of whether the member was successfully outreached for Transportation       |
| <i>Outreach for Financial Assistance</i> | Binary indicator of whether the member was successfully outreached for Financial Assistance |
| <i>Outreach for Loneliness</i>           | Binary indicator of whether the member was successfully outreached for Loneliness           |
| <i>Outreach for Food Insecurity</i>      | Binary indicator of whether the member was successfully outreached for Food Insecurity      |
| <i>Region</i>                            | Geographic region of the individual's residence   |
| <i>Rural</i>                             | Indication of size of city of the individual's residence                                    |
| <i>Low Income</i>                        | Binary indicator for individuals below a certain income level                               |
| <i># of Chronic Conditions</i>           | Count of the 7 primary chronic conditions an individual is known to have                    |
| <i>Month of Outreach in 2017</i>         | Month during which successful outreach took place   |

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|-----------------------------------|---|
| <b>Utilization Tabs (in blue)</b> | <p>These tabs contain monthly data showing how many times an individual utilized the following services:</p> <ul style="list-style-type: none"> <li>Going to the ER</li> <li>Consulting with their Primary Care Physician</li> <li>Being admitted to a Hospital</li> <li>Filling a Drug Prescription</li> </ul> |
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| <b>Claims Tab (in yellow)</b> | Monthly aggregation of all known member claims. This comprises all 4 utilization methods as well as other, ancillary spend not explicitly listed |
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