# FY18\_Search\_November2017

## Office of Marketing and Brand Management

## Updated on 2020-04-07

#### Conversion Summary as of 2020-04-07

#### **In-State Senior**

| Geo      | Leads | Inquiries | Applicants | Admits | Confirms | Enrolls | Inquiry_Yield | App_Yield |
|----------|-------|-----------|------------|--------|----------|---------|---------------|-----------|
| In-State | 746   | 141       | 97         | 87     | 27       | 23      | 18.9%         | 13%       |
| In-State | 62    | 16        | 13         | 12     | 3        | 2       | 25.81%        | 20.97%    |

#### Out-of-State Senior

| Geo          | Leads | Inquiries | Applicants | Admits | Confirms | Enrolls | Inquiry_Yield | App_Yield |
|--------------|-------|-----------|------------|--------|----------|---------|---------------|-----------|
| Out-of-State | 1,539 | 40        | 18         | 13     | 3        | 2       | 2.6%          | 1.17%     |
| Out-of-State | 347   | 4         | 1          | 1      | 1        | 1       | 1.15%         | 0.29%     |

#### **In-State Junior**

| Geo      | Leads | Inquiries | Applicants | Admits | Confirms | Enrolls | Inquiry_Yield | App_Yield |
|----------|-------|-----------|------------|--------|----------|---------|---------------|-----------|
| In-State | 4,675 | 1395      | 885        | 825    | 222      | 183     | 29.84%        | 18.93%    |
| In-State | 1,016 | 121       | 62         | 57     | 19       | 17      | 11.91%        | 6.1%      |

### Out-of\_State Junior

| Geo          | Leads | Inquiries | Applicants | Admits | Confirms | Enrolls | Inquiry_Yield | App_Yield |
|--------------|-------|-----------|------------|--------|----------|---------|---------------|-----------|
| Out-of-State | 8,290 | 392       | 108        | 86     | 12       | 11      | 4.73%         | 1.3%      |
| Out-of-State | 1,264 | 32        | 6          | 5      | 1        | 1       | 2.53%         | 0.47%     |