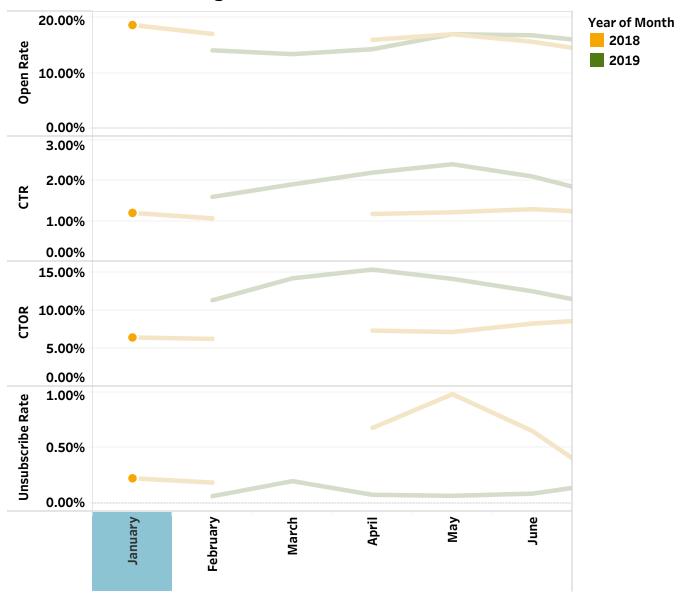
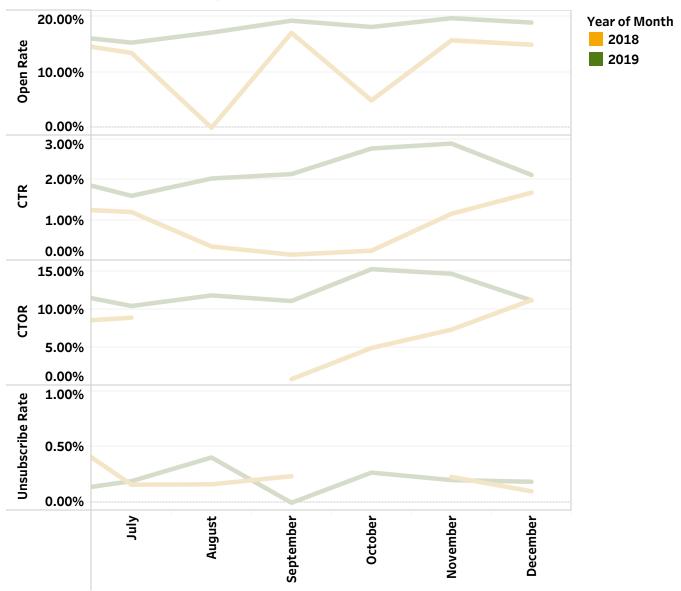
### Year Over Year Findings: UG\_Lead\_Nurture

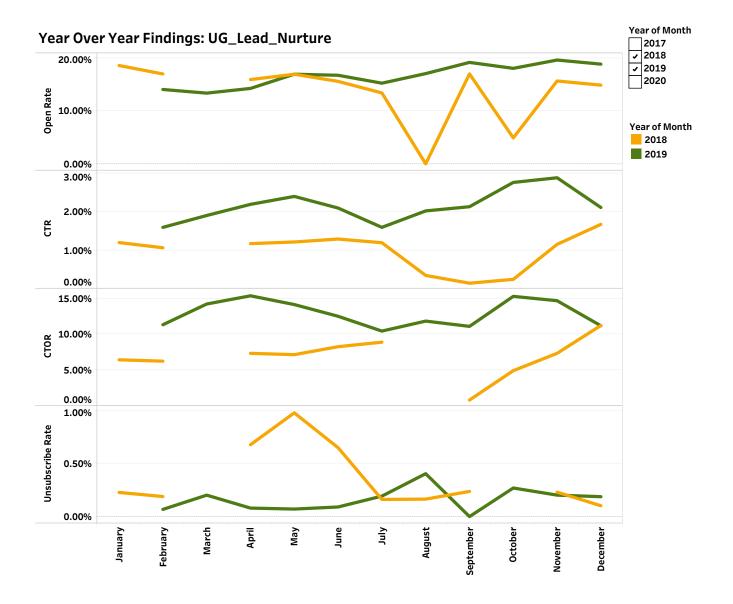


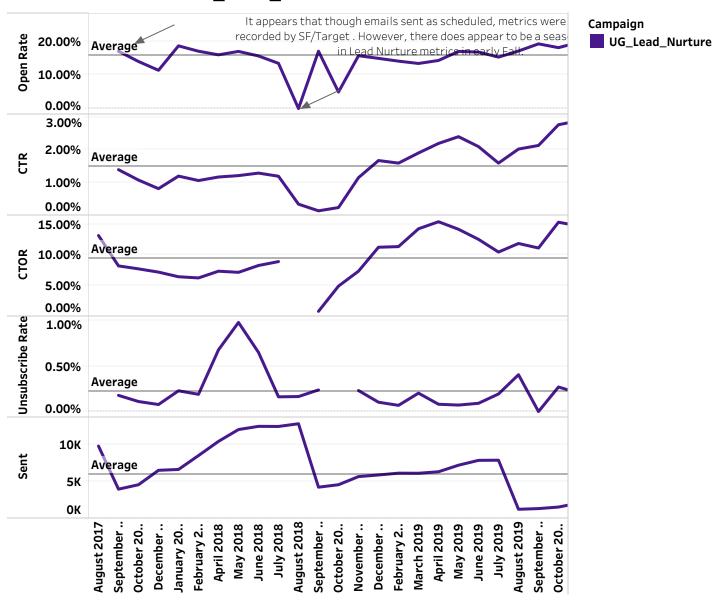
The trends of Open Rate, CTR, CTOR and Unsubscribe Rate for Month Month. Color shows details about Month Year. The data is filtered on Campaign, which keeps UG\_Lead\_Nurture. The view is filtered on Month Month and Month Year. The Month Month filter has multiple members selected. The Month Year filter keeps 2018 and 2019.

### Year Over Year Findings: UG\_Lead\_Nurture

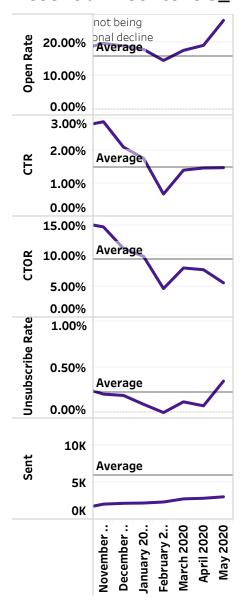


The trends of Open Rate, CTR, CTOR and Unsubscribe Rate for Month Month. Color shows details about Month Year. The data is filtered on Campaign, which keeps UG\_Lead\_Nurture. The view is filtered on Month Month and Month Year. The Month Month filter has multiple members selected. The Month Year filter keeps 2018 and 2019.





The trends of Open Rate, CTR, CTOR, Unsubscribe Rate and sum of Sent for Month Month. Color shows details about Campaign. The view is filtered on Campaign, which keeps UG\_Lead\_Nurture.

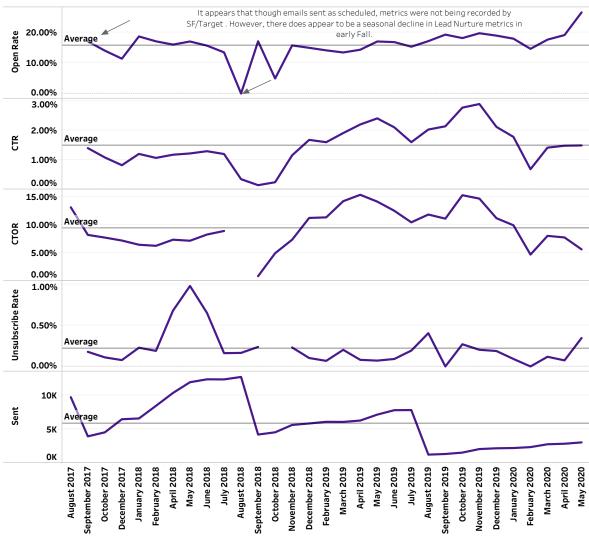


The trends of Open Rate, CTR, CTOR, Unsubscribe Rate and sum of Sent for Month Month. Color shows details about Campaign. The view is filtered on Campaign, which keeps UG\_Lead\_Nurture.

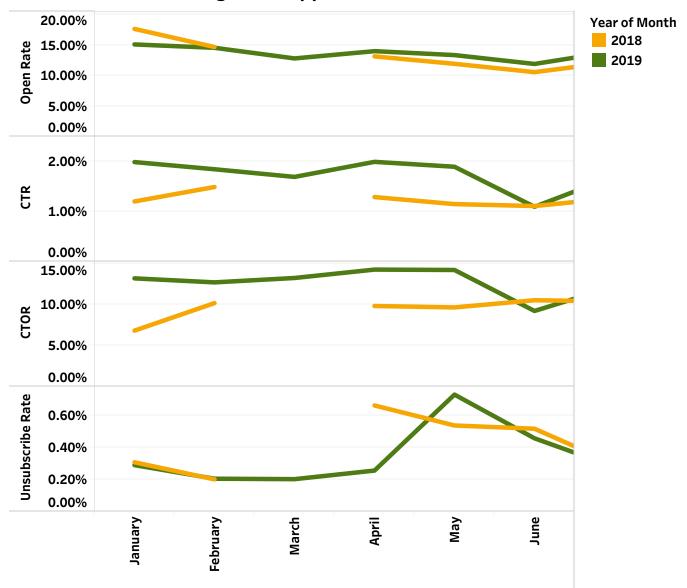
Campaign

UG\_Lead\_Nurture



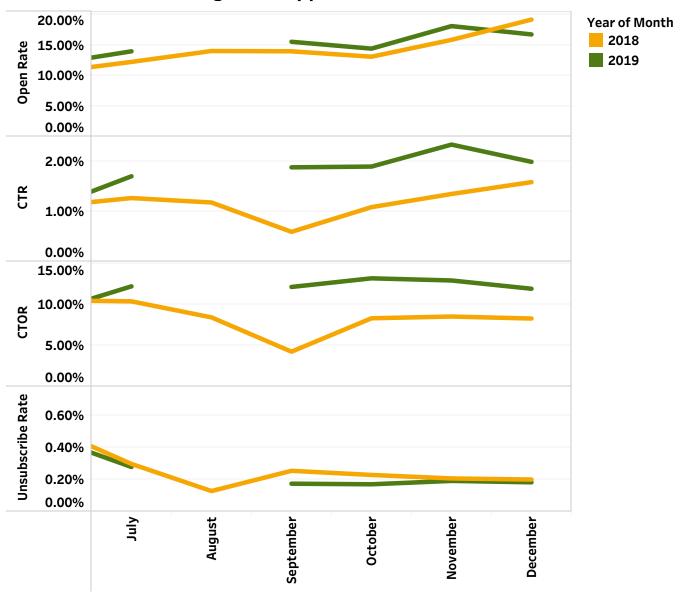


### Year Over Year Findings: HS\_App\_Gen

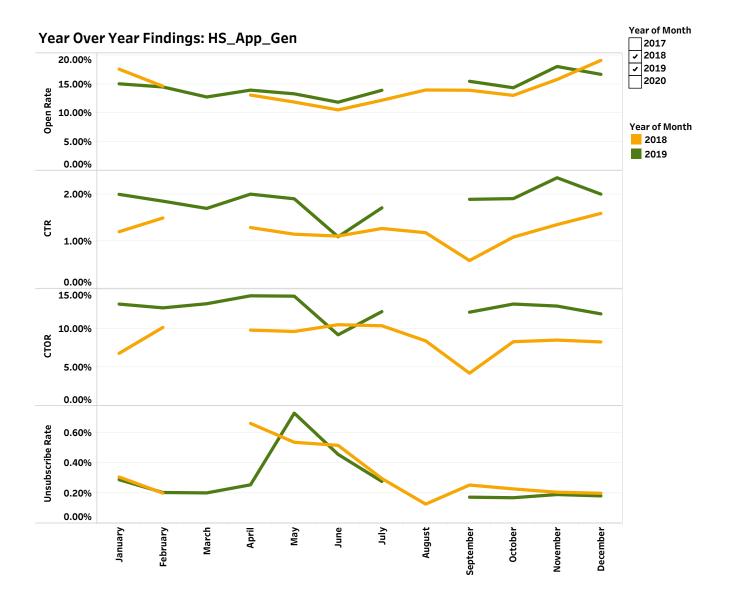


The trends of Open Rate, CTR, CTOR and Unsubscribe Rate for Month Month. Color shows details about Month Year. The data is filtered on Campaign, which keeps HS\_App\_Gen. The view is filtered on Month Month and Month Year. The Month Month filter has multiple members selected. The Month Year filter keeps 2018 and 2019.

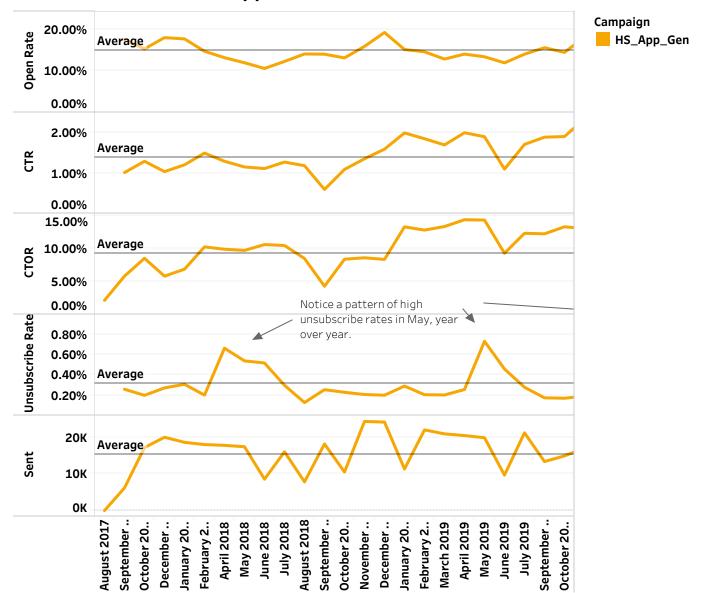
### Year Over Year Findings: HS\_App\_Gen



The trends of Open Rate, CTR, CTOR and Unsubscribe Rate for Month Month. Color shows details about Month Year. The data is filtered on Campaign, which keeps HS\_App\_Gen. The view is filtered on Month Month and Month Year. The Month Month filter has multiple members selected. The Month Year filter keeps 2018 and 2019.

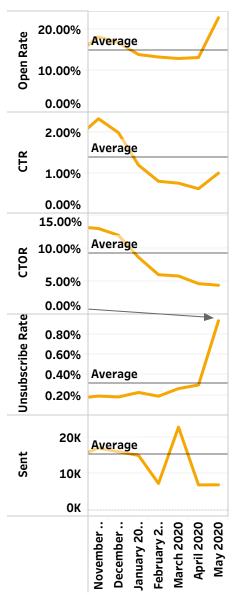


### Essential Metrics: HS\_App\_Gen



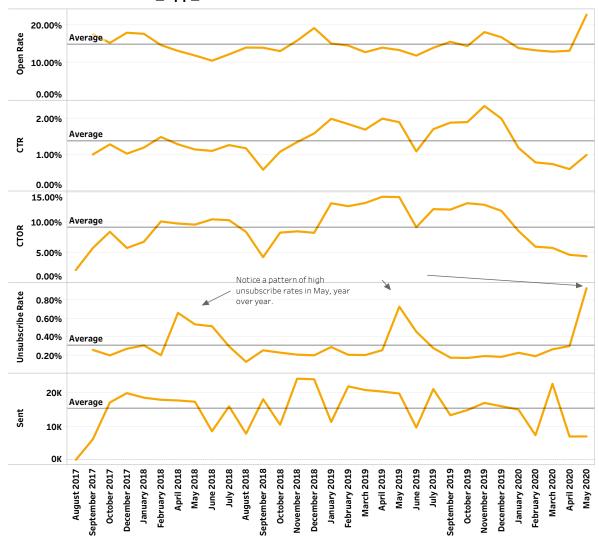
The trends of Open Rate, CTR, CTOR, Unsubscribe Rate and sum of Sent for Month Month. Color shows details about Campaign. The view is filtered on Campaign, which keeps HS\_App\_Gen.

## **Essential Metrics: HS\_App\_Gen**

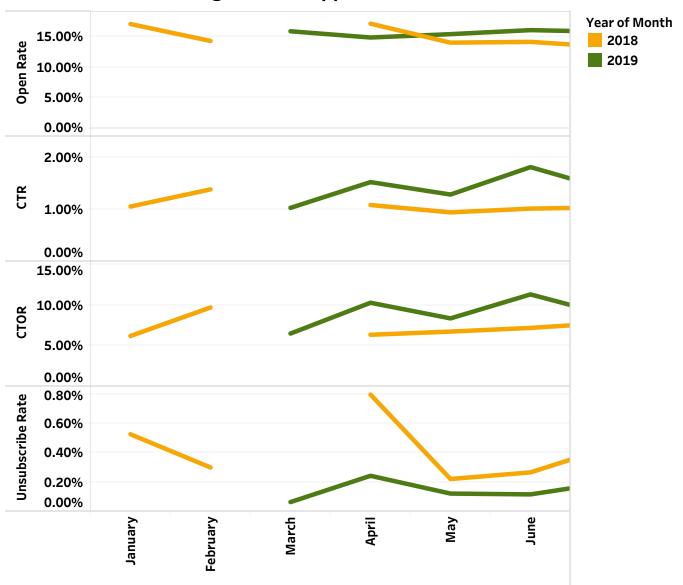


Campaign
HS\_App\_Gen

The trends of Open Rate, CTR, CTOR, Unsubscribe Rate and sum of Sent for Month Month. Color shows details about Campaign. The view is filtered on Campaign, which keeps HS\_App\_Gen.

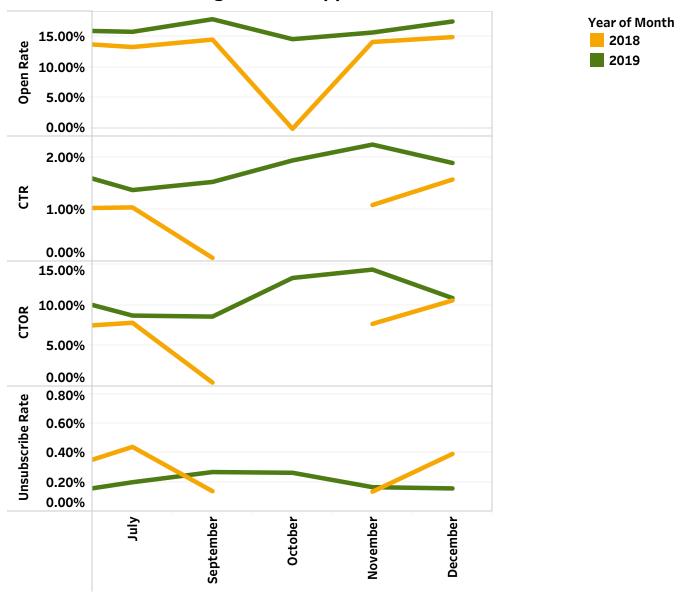


### Year Over Year Findings: Adult\_App\_Gen

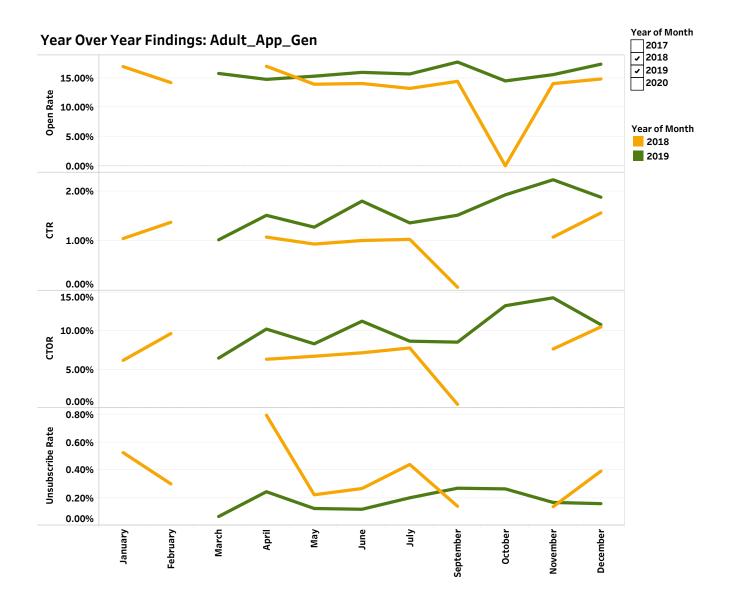


The trends of Open Rate, CTR, CTOR and Unsubscribe Rate for Month Month. Color shows details about Month Year. The data is filtered on Campaign, which keeps Adult\_App\_Gen. The view is filtered on Month Month and Month Year. The Month Month filter has multiple members selected. The Month Year filter keeps 2018 and 2019.

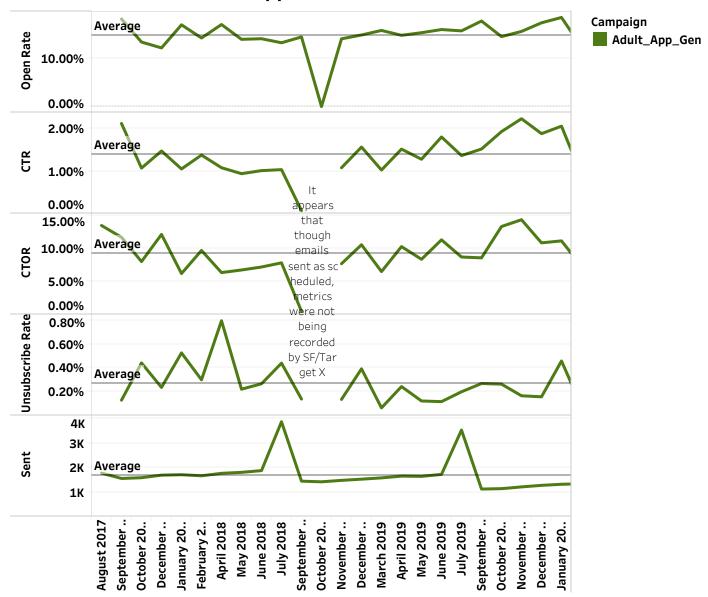
# Year Over Year Findings: Adult\_App\_Gen



The trends of Open Rate, CTR, CTOR and Unsubscribe Rate for Month Month. Color shows details about Month Year. The data is filtered on Campaign, which keeps Adult\_App\_Gen. The view is filtered on Month Month and Month Year. The Month Month filter has multiple members selected. The Month Year filter keeps 2018 and 2019.

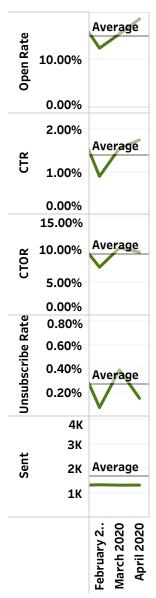


### Essential Metrics: Adult\_App\_Gen



The trends of Open Rate, CTR, CTOR, Unsubscribe Rate and sum of Sent for Month Month. Color shows details about Campaign. The view is filtered on Campaign, which keeps Adult\_App\_Gen.

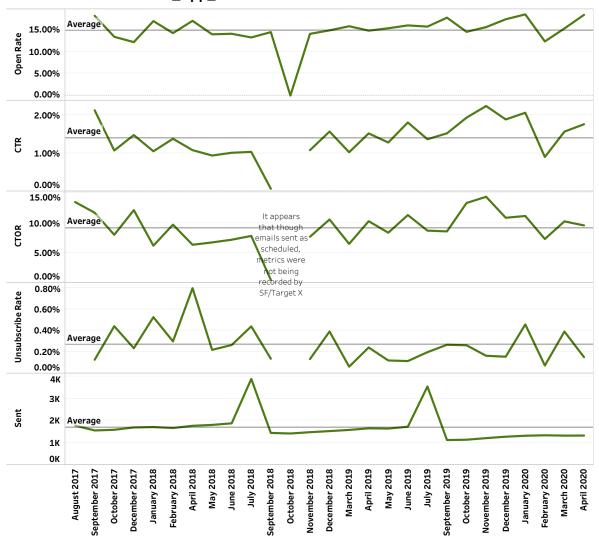
## Essential Metrics: Adult\_App\_Gen



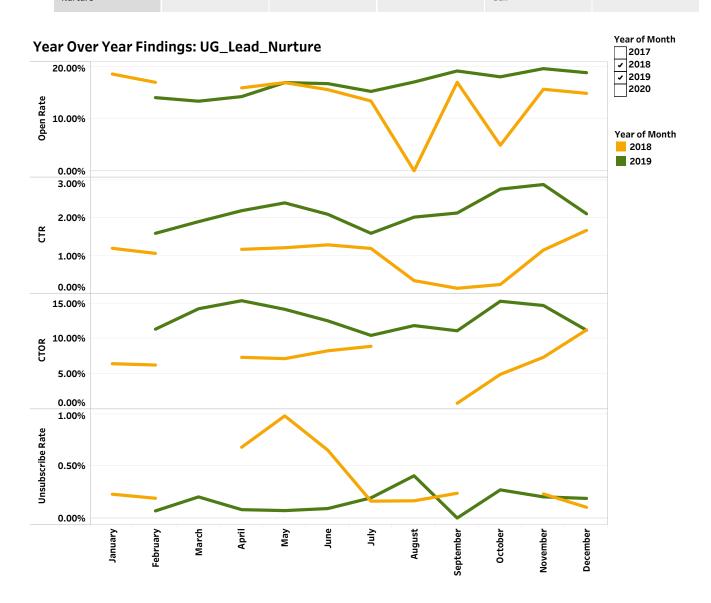
The trends of Open Rate, CTR, CTOR, Unsubscribe Rate and sum of Sent for Month Month. Color shows details about Campaign. The view is filtered on Campaign, which keeps Adult\_App\_Gen.

Campaign

Adult\_App\_Gen



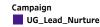
Year over Year Findings: HS App Gen Essential Metrics HS App Gen Year Over Year Findings: Adult App Gen

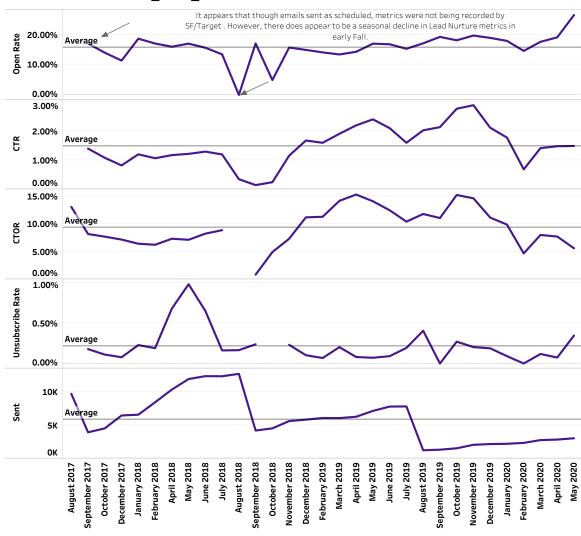


Year over Year Findings: UG Lead Nurture Essential Metrics: UG Lead Nurture Year over Year Findings: HS App Gen Essential Metrics HS App Gen

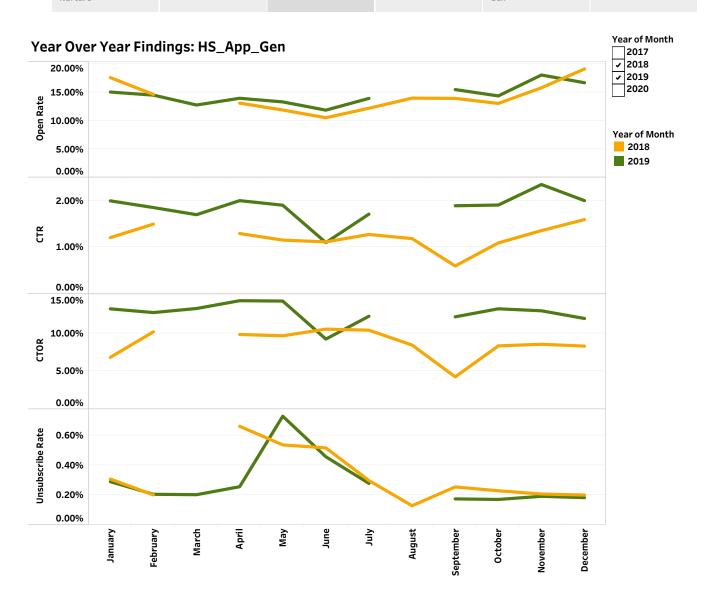
Year Over Year Findings: Adult App Gen Essential Metrics: Adult App Gen

#### **Essential Metrics: UG\_Lead\_Nurture**





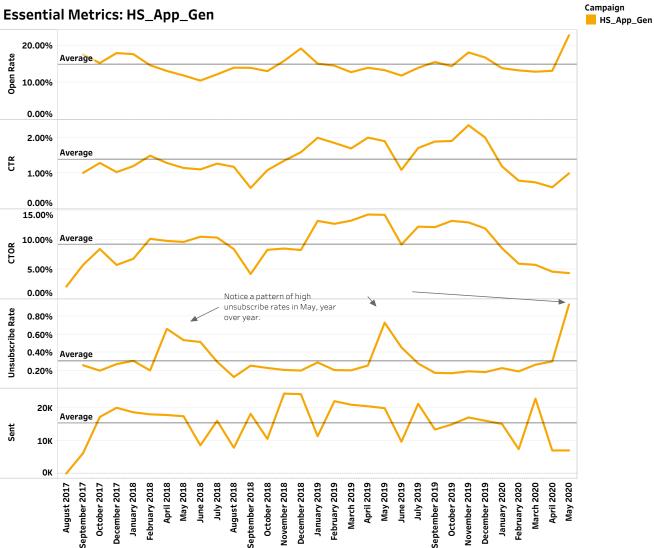
Year over Year Findings: HS App Gen Essential Metrics HS App Gen Year Over Year Findings: Adult App Gen



Year over Year Findings: HS App Gen **Essential Metrics HS** App Gen

Year Over Year Findings: Adult App Gen





Year over Year Findings: HS App Gen Essential Metrics HS App Gen Year Over Year Findings: Adult App Gen

