# Search December 2019: Funnel Conversions

## Office of Marketing and Brand Management

2020-01-27

### Conversion Summary as of 2020-01-27

#### **In-State Senior**

Geo	Class	Vendor	Leads	Inquiry	Applicant	$Inquiry\_Yield$	App_Yield
		College Board NRCCUA	1365 1027	60 9		4.4% 0.88%	2.56% $0.49%$

#### Out-of-State Senior

Geo	Class	Vendor	Leads	Inquiry	Applicant	Inquiry_Yield	App_Yield
Out-of_State Out-of_State		College Board NRCCUA	745 2882	2 7	_	$0.27\% \ 0.24\%$	0.27% 0.17%

#### **In-State Junior**

Geo	Class	Vendor	Leads	Inquiry	Applicant	Inquiry_Yield
In-State	Junior	College Board	4914	24	0	0.49%
In-State	Junior	NRCCUA	1520	4	0	0.26%

#### Out-of\_State Junior

Geo	Class	Vendor	Leads	Inquiry	Applicant	Inquiry_Yield
Out-of_State	Junior	College Board	8994	12	0	0.13%
$Out-of\_State$	Junior	NRCCUA	2960	7	1	0.24%