


SUDHANSHU DEO

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Experienced Business analyst and Product manager with experience in defining, delivering innovative solutions for Regulatory data management and reporting. Qualified accountant with strong commercial & technical knowledge underpinned with experience of working at leading Financial Services firms. Adaptable leader with experience of managing & influencing stakeholders across Front office, Legal, Compliance & Operations. Proven ability drive strategic vision and build consensus through proactive communication & consistent engagement.



Skills

- Business Analysis
- Business process mapping
- Product Roadmaps
- Data Analysis
- Regulatory Change Management
- Data Governance & Strategy



Work History

2021-04 - Current

● Senior Business Analyst

Paysafe Group, London, London

- Led End user requirements and pain points for adoption of new Treasury Management SaaS
- Designed & implemented automated payments solution by collaborating across technology and end users and saved 2 FTEs
- Setup roadmap for data transformation for Accounting & Reconciliation automation across business units
- Managing governance forum to ensure prioritisation & timely delivery of data management solutions to centralise fragmented accounting & reporting processes.

2016-12 - 2020-12

● Product Manager

JP Morgan, Strategic Execution & Business Transformations, London, London

- Delivered API linked data store to comply with AMLD-IV & GDPR with team of 3 BAs

- Created product roadmap & agreed MVP with stakeholders to kick-start product development
- Led Data Privacy Impact Assessment in compliance with GDPR requirements in collaboration with Compliance, Legal, Data Privacy & Data Governance leads
- Performed thorough data analysis & presented data remediation use case to Governance forum & secured additional funding of \$100k for 9 offshore resources
- Collaborated with Client Services team & initiated client outreach for sourcing missing account owners data
- Implemented Target Operating Model with comprehensive testing and training to end users in Operations team
- Designed & implemented trade booking control in compliance with Un-cleared Margin Rules (UMR) by EMIR, CFTC & US Prudential regulators across 9 blotters for Spread Line of business
- Managed implementation of Central web portal to provide systems with latest information from CSAs ensuring appropriate user access to data
- Led monthly governance forum across lines of business with concise and consistent updates on product development and remediation of CSAs

2016-04 - 2016-12

Treasury

Lloyds Bank

- Setup automated MIS to report latest book values for private MTNs issuances to help traders in making MTN buyback decisions
- Led Collateral reconciliation and reporting (Tri-Optima) implementation project to streamline bilateral margin reporting for 6000+ clients in compliance with Un-cleared Margin regulation

2014-09 - 2016-03

Product Control Manager

Credit Suisse - Strategic Transactions Group

- Group – Financing & Renewable Energy structures, Led implementation of daily/monthly P&L & Balance sheet reporting for new structures in line with applicable IFRS & GAAP
- Presentation to senior management with concise summary of commercial, regulatory & tax related issues

2011-05 - 2014-08

Product Control Manager

Royal Bank of Scotland - Equities Prime Services

- Implemented P&L attribution process while leading team of 4 product controller for Equities prime services desk for RBS
- Automated daily P&L production template and saved 0.5 FTE /day for team

2006-04 - 2011-05

Product Controller

JP Morgan

- Managed daily P&L production and attribution for EMEA Rates desk and improved P&L attribution process by identifying and resolving data inconsistencies among systems
- Designed Repo MTM reporting database as one source information for Repos (P&L/Balance Sheet/RWA) related queries and also helped in

substantiating repo cost allocation for non-financing desks

- Designed and created database to provide one stop shop for Repo MTM & created large efficiencies for team managing Basel 1 – Basel 2 transition



Education

1999-07 - 2004-07



Chartered Accountant: Finance

The Institute of Chartered Accountants of India - New Delhi



Certifications

2016-07



Prince2 Practitioner