

Introduction

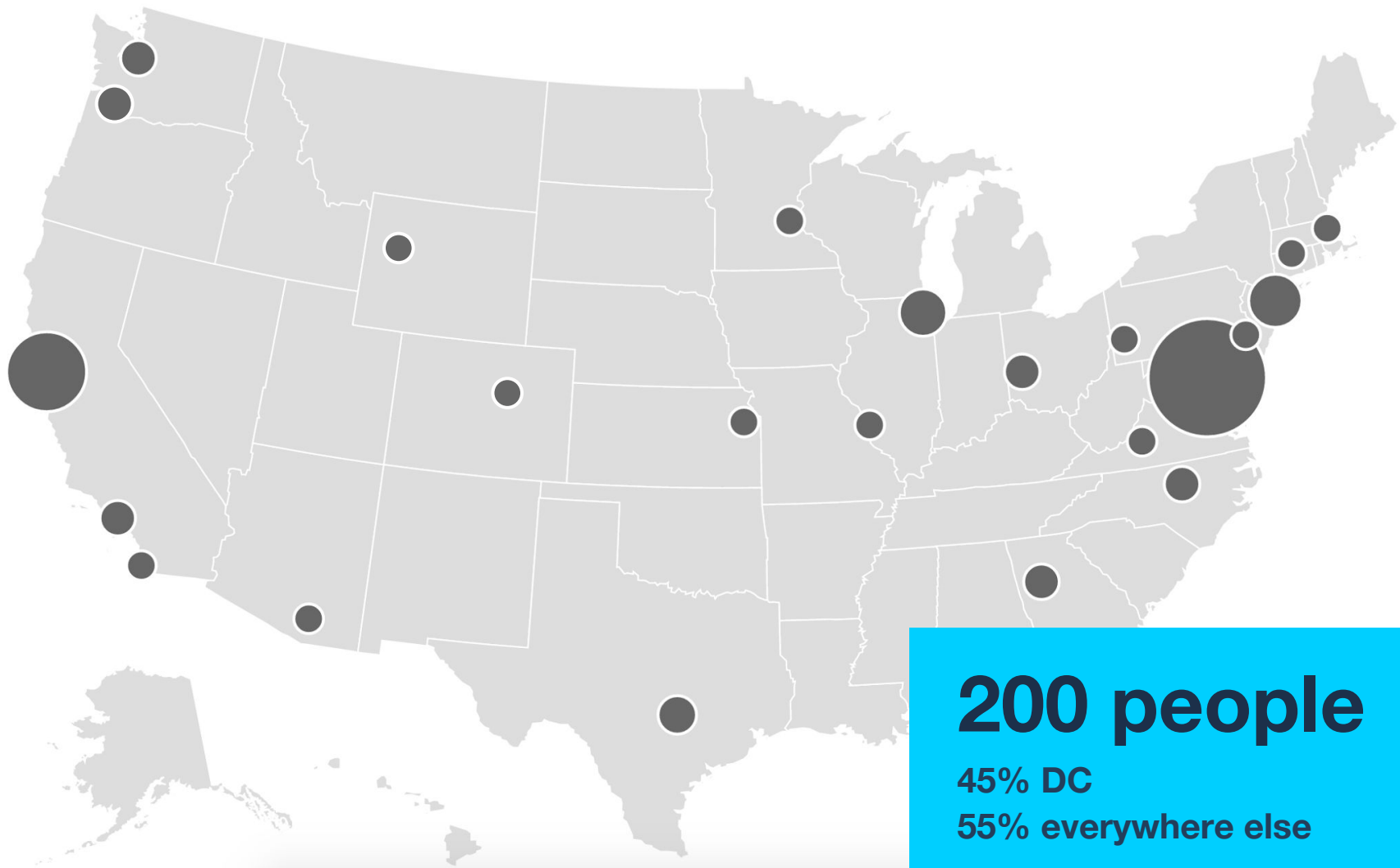
Jessie Posilkin

Introduction to 18F

Jessie Posilkin

18F is a civic consultancy *for* the U.S.
government, *inside* the U.S. government.

We just turned 3 and have 200 people.



200 people

45% DC

55% everywhere else

**Helping government buy better
technology and make more
effective procurement decisions.**

Acquisition Services

Procurement

- Agile BPA
- Micropurchasing
- CO collaboration

Consulting

- Discovery sprints
- RFP ghostwriting
- Product management

18F

Micropurchase

Login

Welcome!

The Micro-purchase Marketplace is the place to bid on open-source issues from the 18F team. [Learn more about this experiment »](#)

Be sure to [register your company](#) before placing a bid. If you have any questions, please email us at micropurchase@gsa.gov.

Issues open for bid

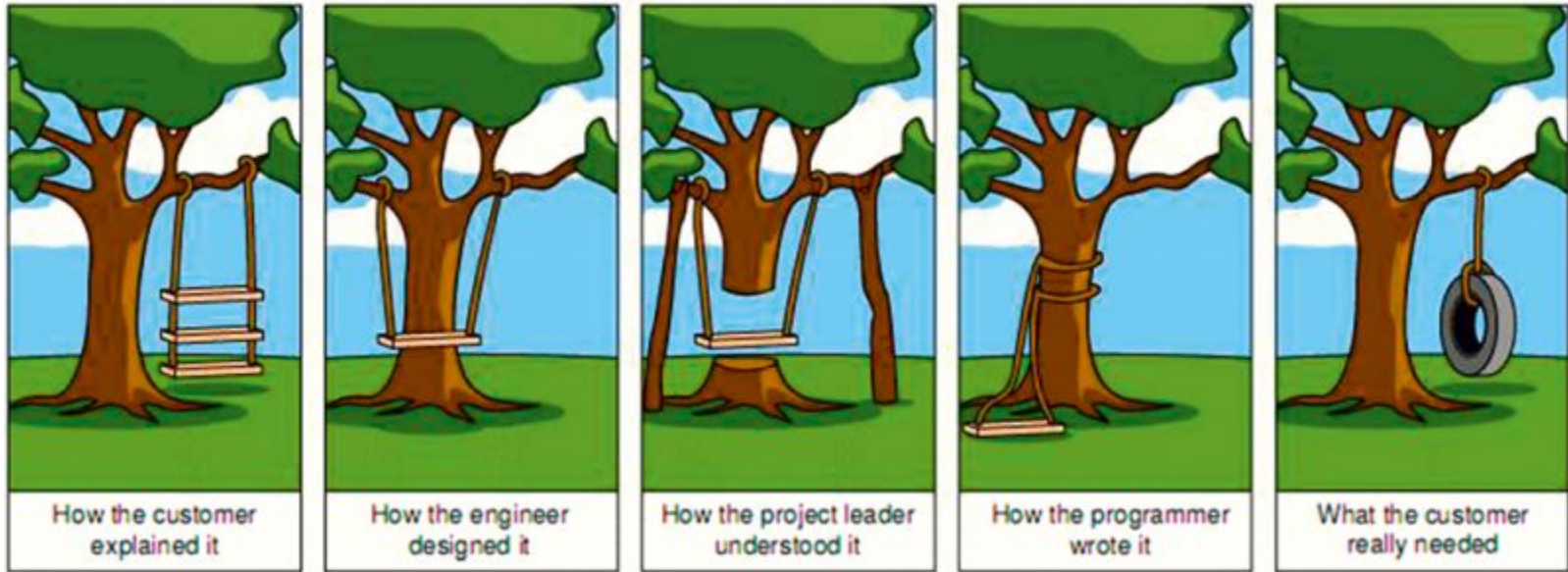


Please Login to Place Bid

To place a bid, you must first be a [registered bidder](#).

Brainstorm

Communication is hard



What is Agile?

Individuals and interactions over processes and tools

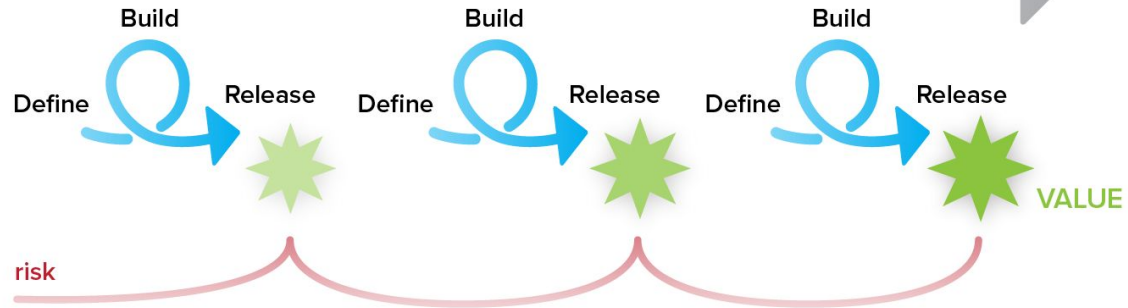
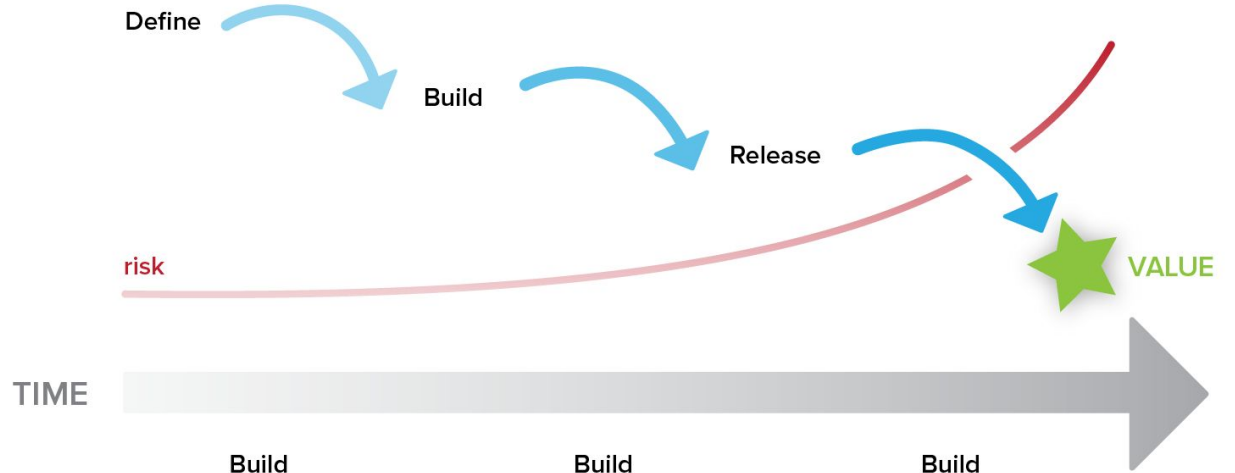
Working software over comprehensive documentation

Customer collaboration over contract negotiation

Responding to change over following a plan

That is, while there is value in the items on the right,
we value the items on the left more.

WATERFALL



AGILE

Not like this....



1



2



3



4

Like this!



1



2



3



4



5

Agile in Action

Don't look for the perfect solution

Be willing to experiment

**Take time to learn and to get things
wrong**

Prototyping

{{FEDRAMP Dashboard goes here}}