



General Insurance

# To Reinsure Claims Separately or per Policy?

A STATISTICAL ANALYSIS ON CLAIMS HISTORY TO EVALUATE THE BETTER  
REINSURANCE COVER

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# Agenda

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General Insurance

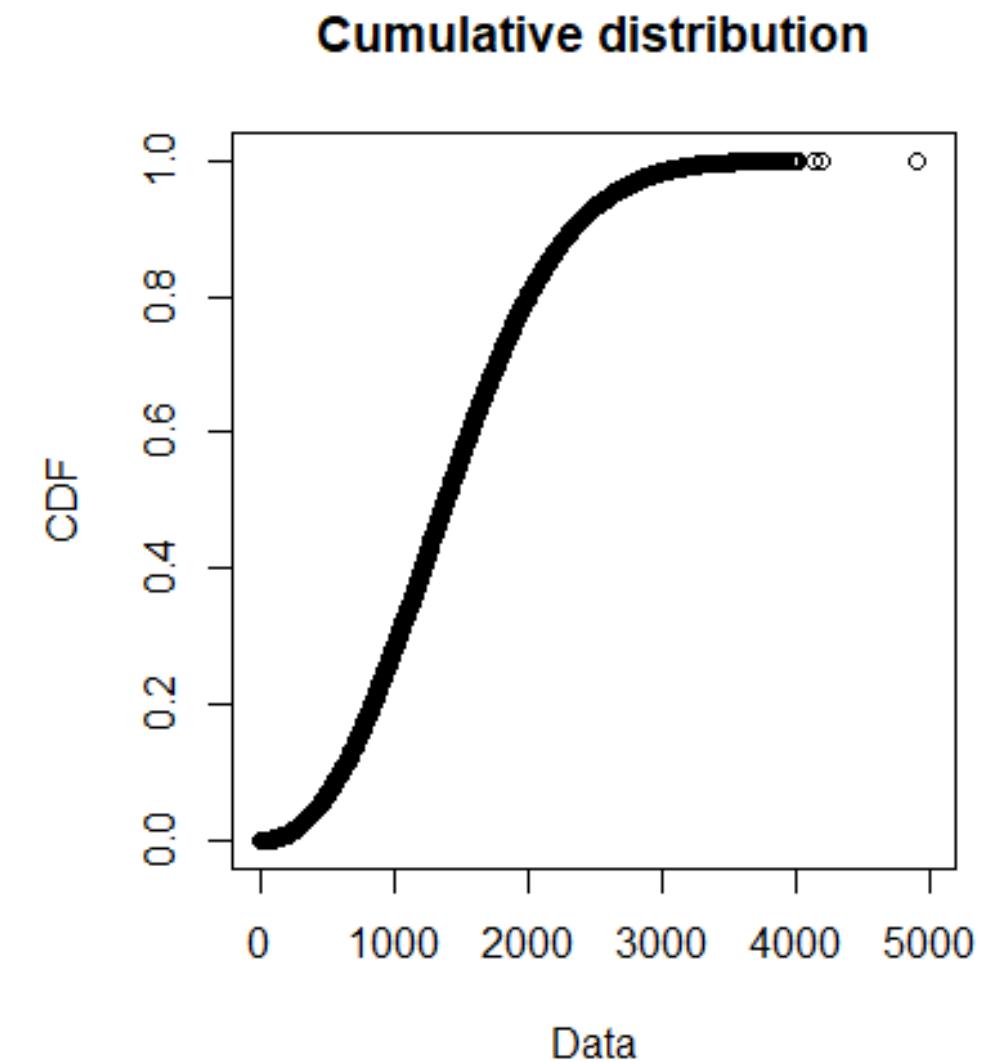
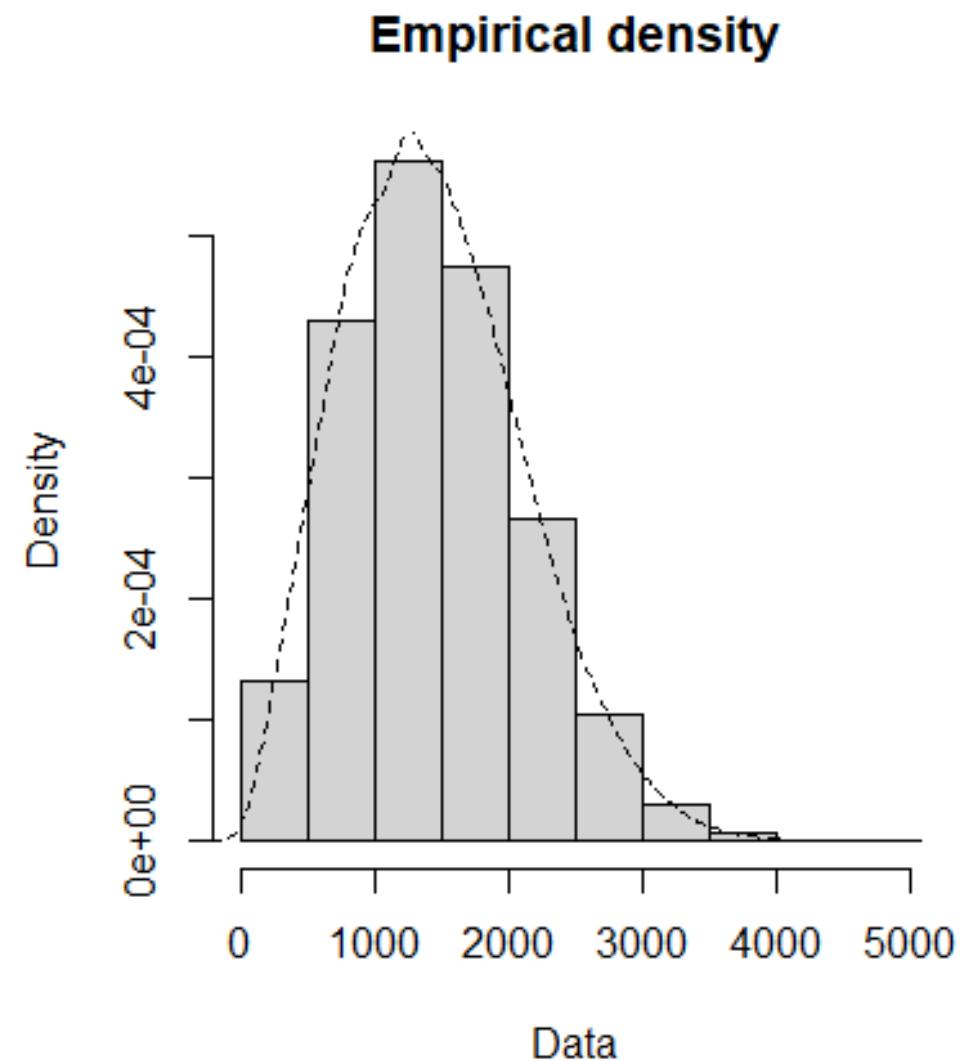
# Introduction & Problem Statement

- To compare between two reinsurance covers:
  - Type 1: Excess of loss on each claim, covering the excess 1.5 times the expected claim amount.
  - Type 2: Excess of loss on each policy aggregate cost, covering the excess 1.5 times the expected amount.
- based on past data given by General Insurance.
- We will look on claims severity, claims frequency and costs to determine the best reinsurance cover for the company.

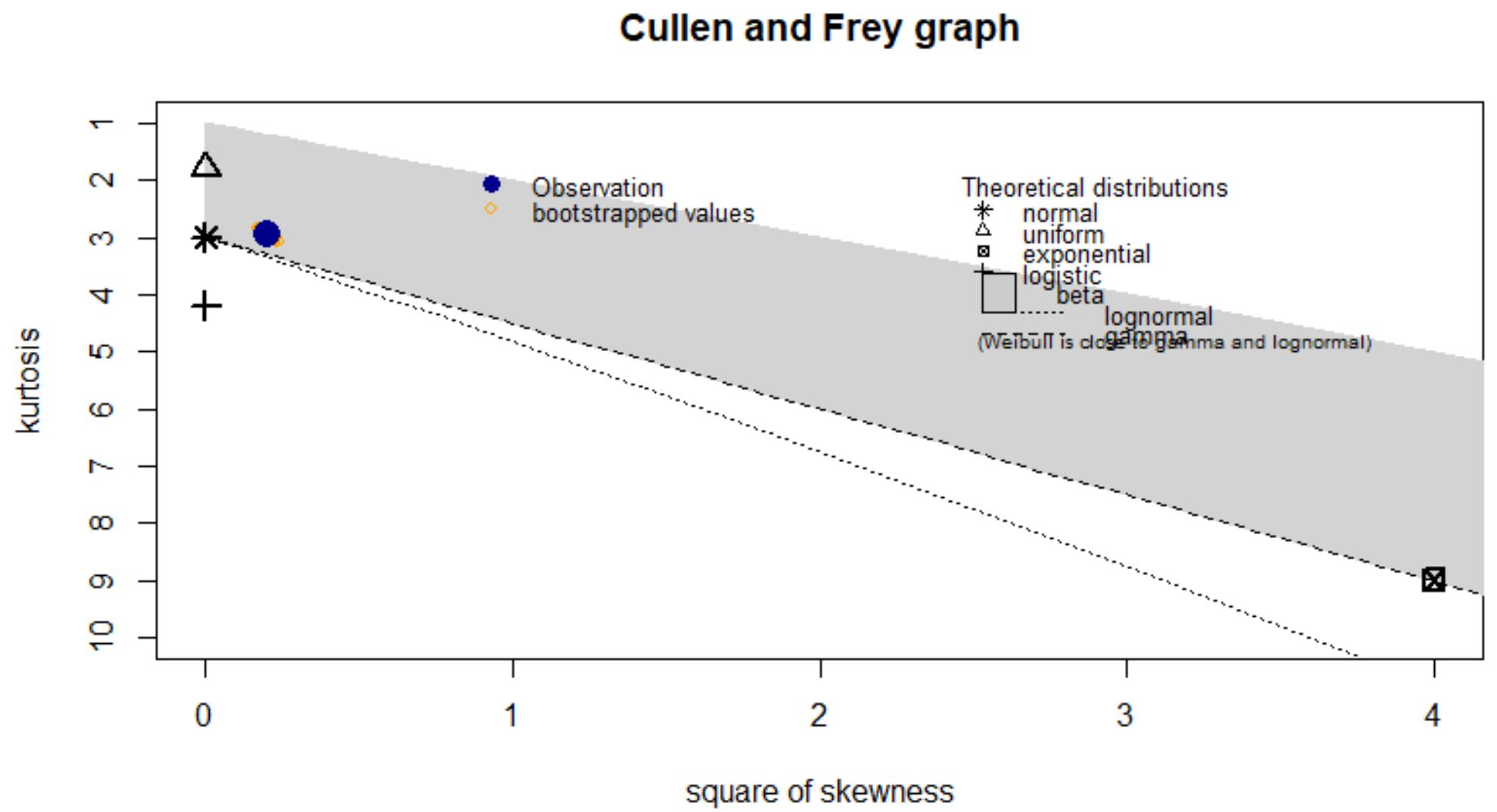


# Claims Severity Analysis

- 25,041 rows of data
- 9,099 unique policy numbers
- 593 policies with no claims
- 24,448 claims
- Minimum claim amount = 11.91567
- Maximum claim amount = 4907.379
- Mean claim amount = 1443.124
- Coefficient of variation = 0.4633643



# Cullen and Frey graph



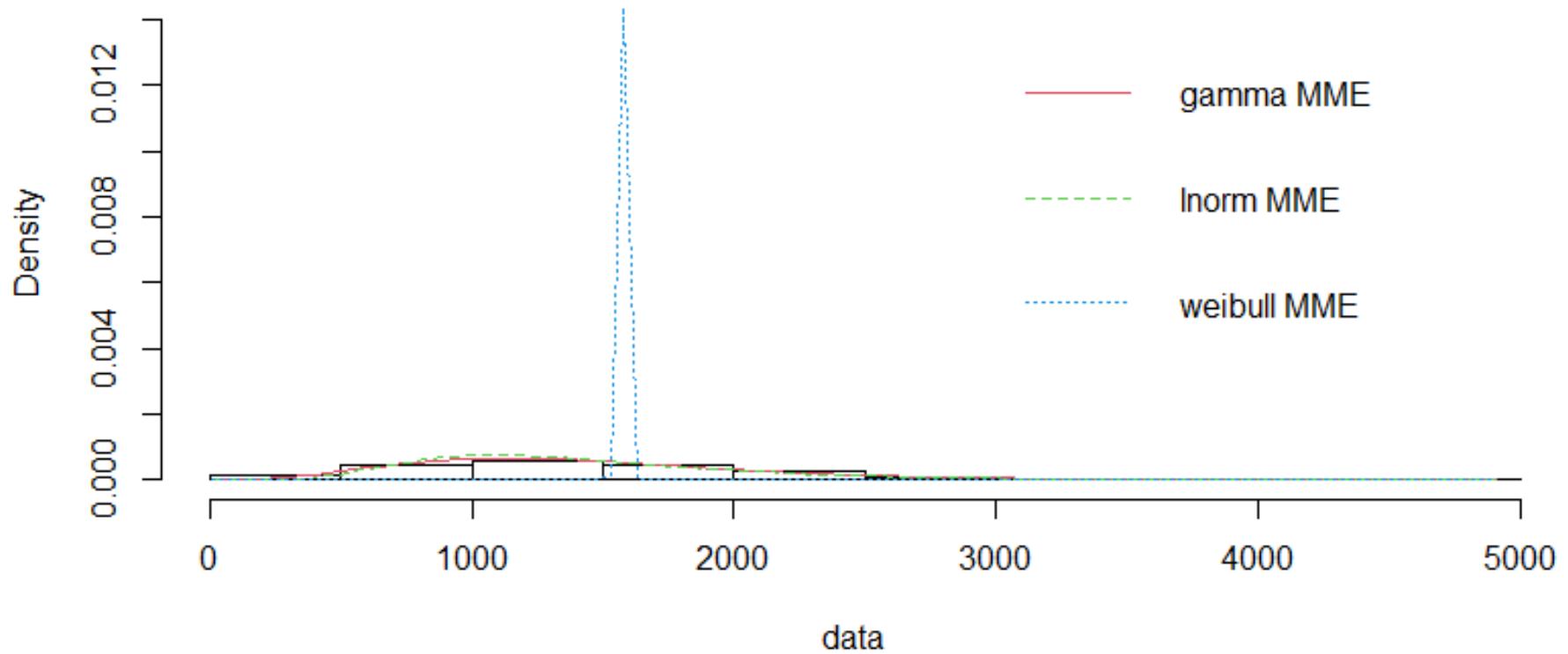
We will be trying Gamma, Lognormal and Weibull



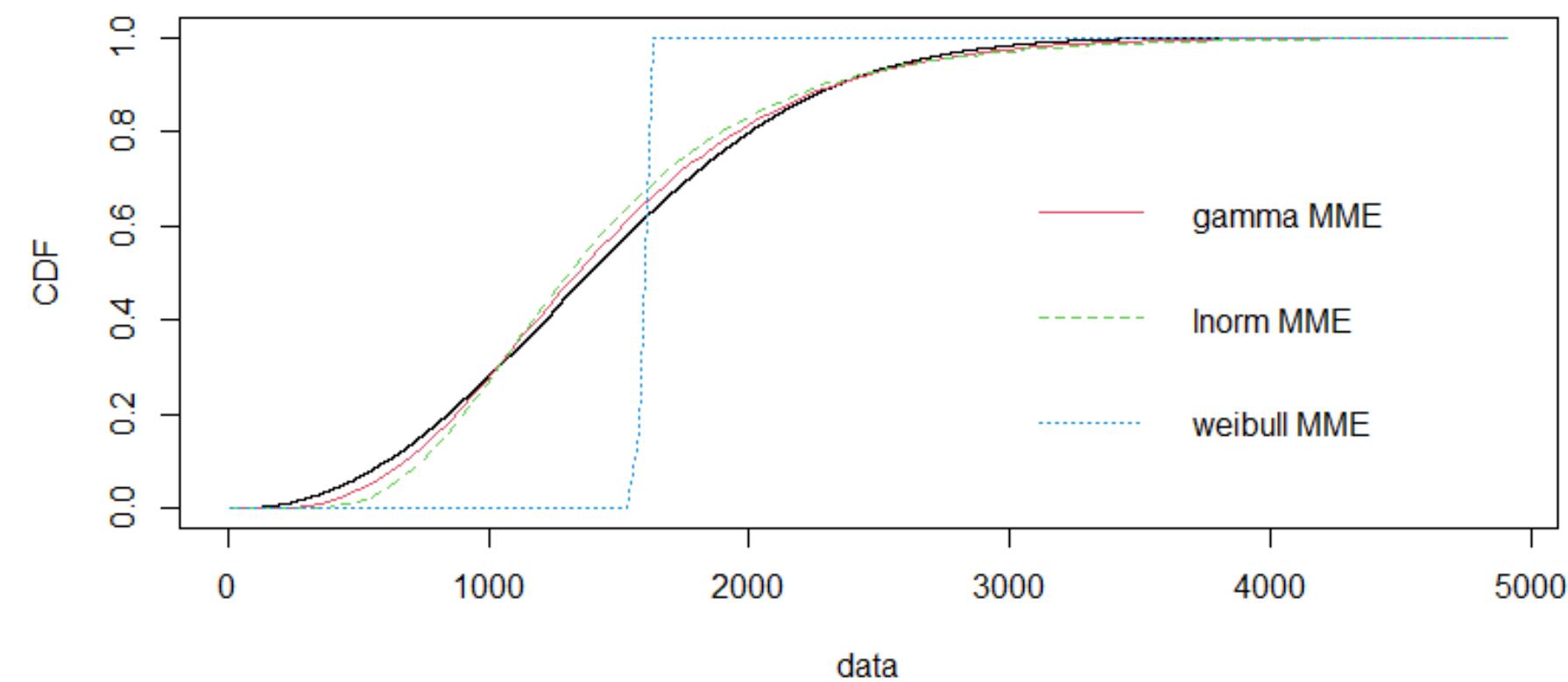
# MME Estimation

Distribution	Parameter 1	Parameter 2	Loglikelihood
Gamma	Shape 4.657711953	Rate 0.003227521	-193741.2
Lognormal	Meanlog 7.1773177	Sdlog 0.4410161	-197121.3
Weibull	Shape 157.8534	Scale 1596.2348	-inf

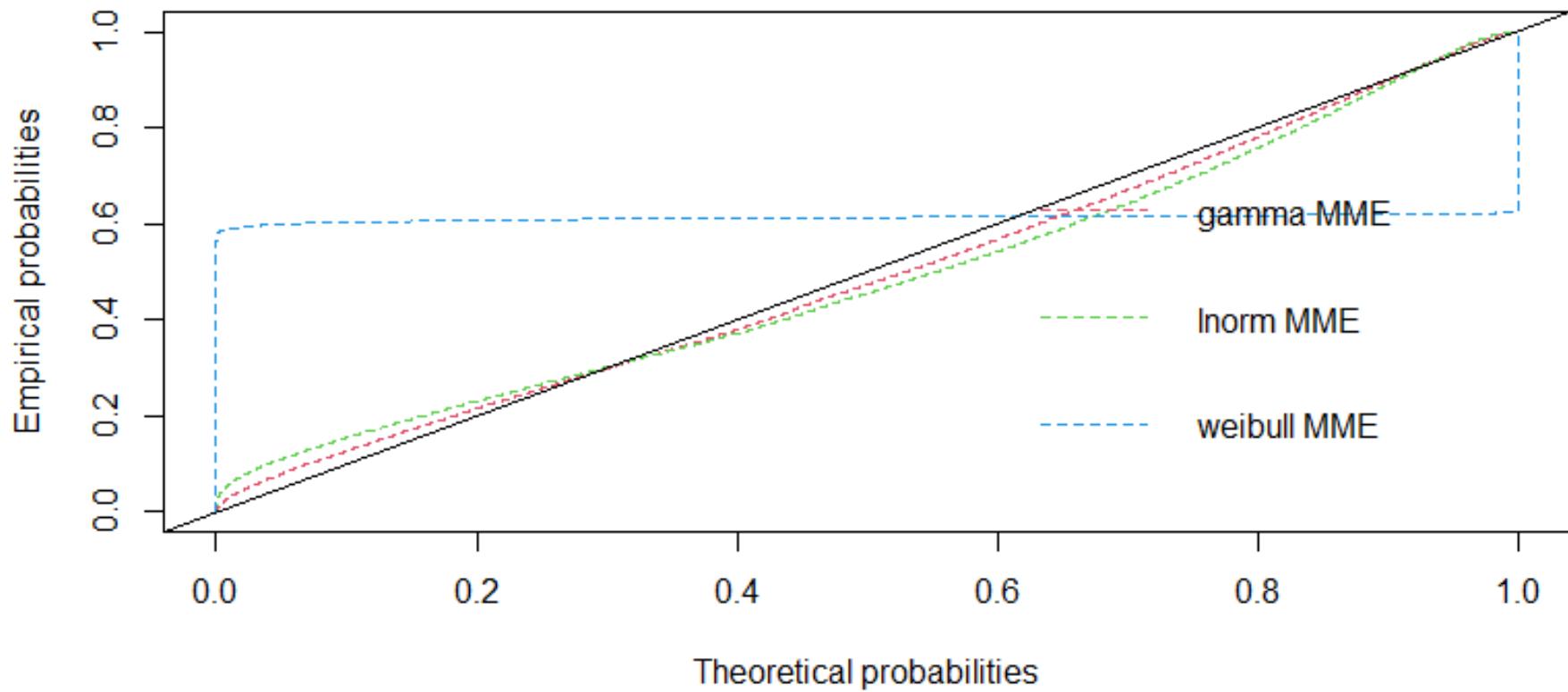
**Histogram and theoretical densities**



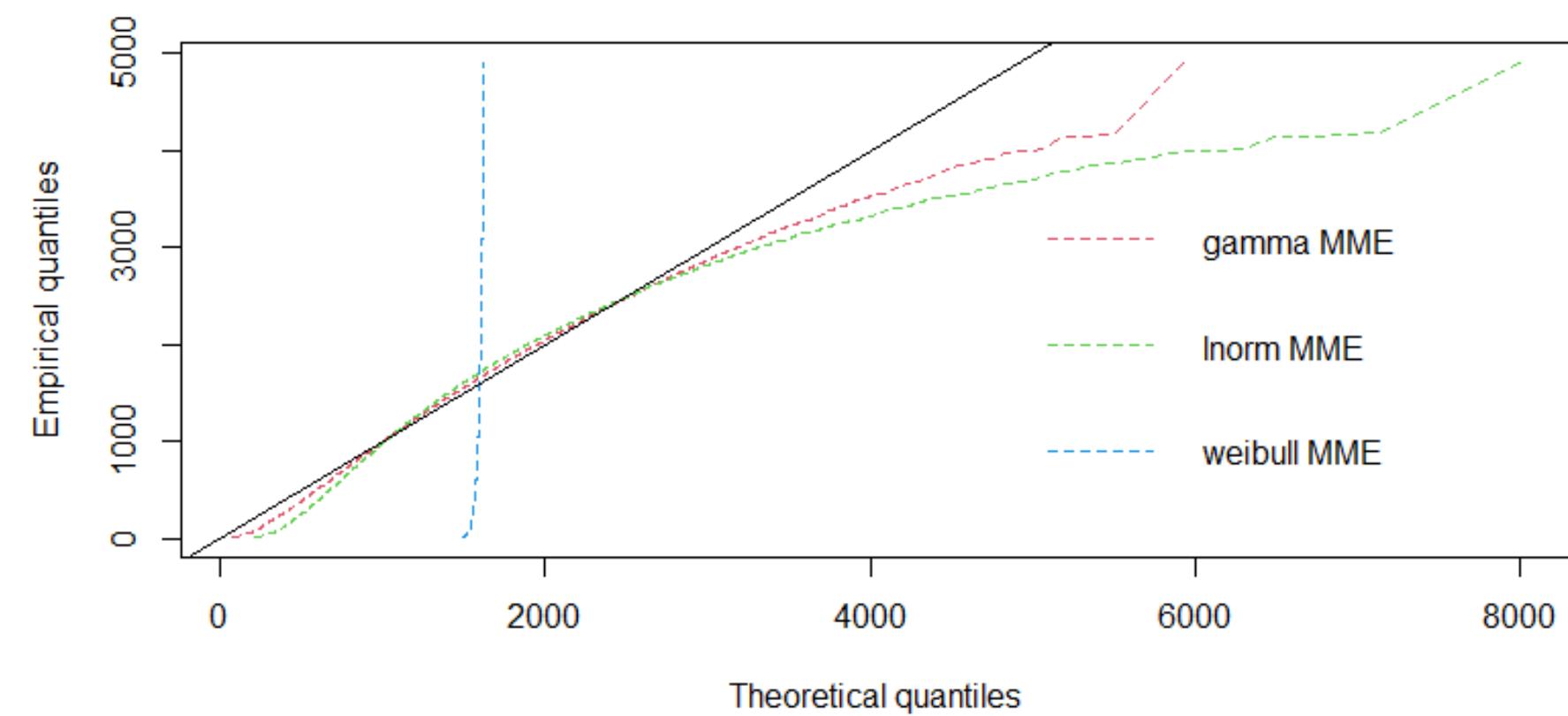
**Empirical and theoretical CDFs**



**P-P plot**



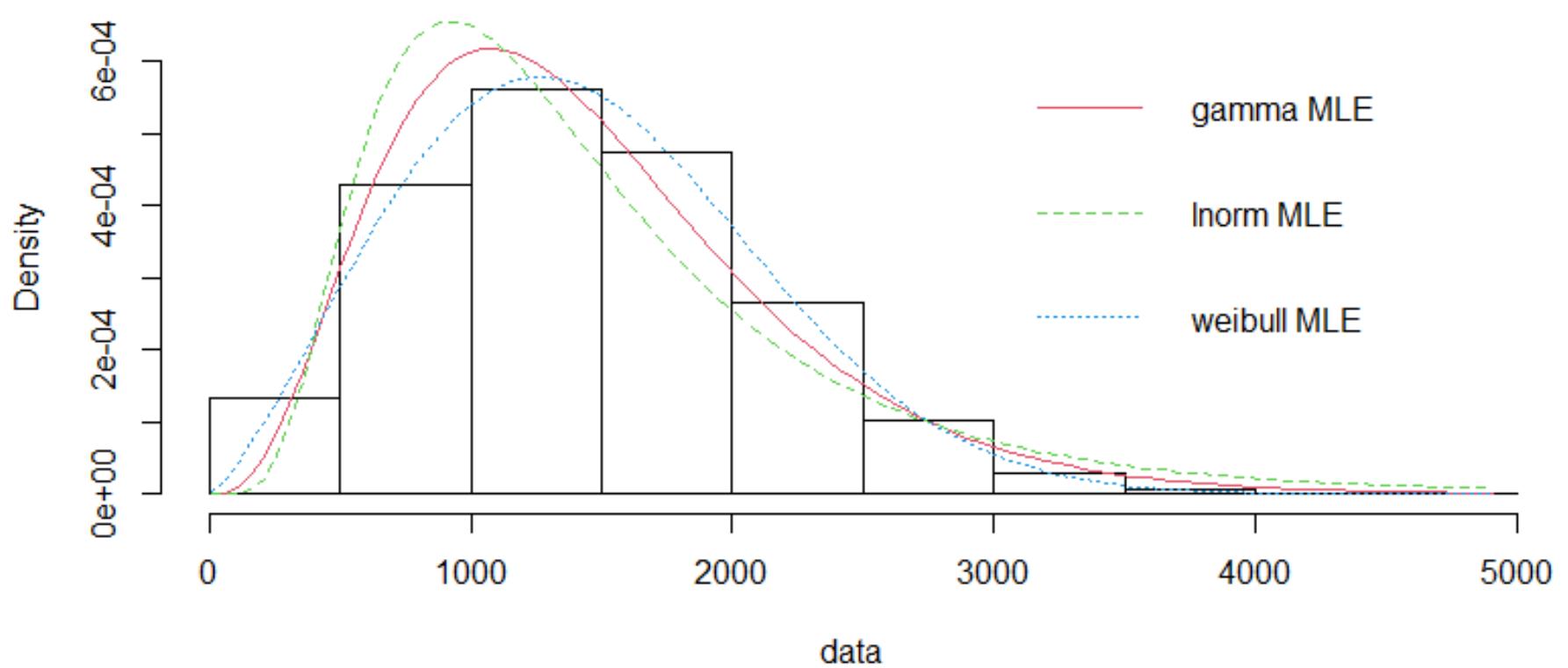
**Q-Q plot**



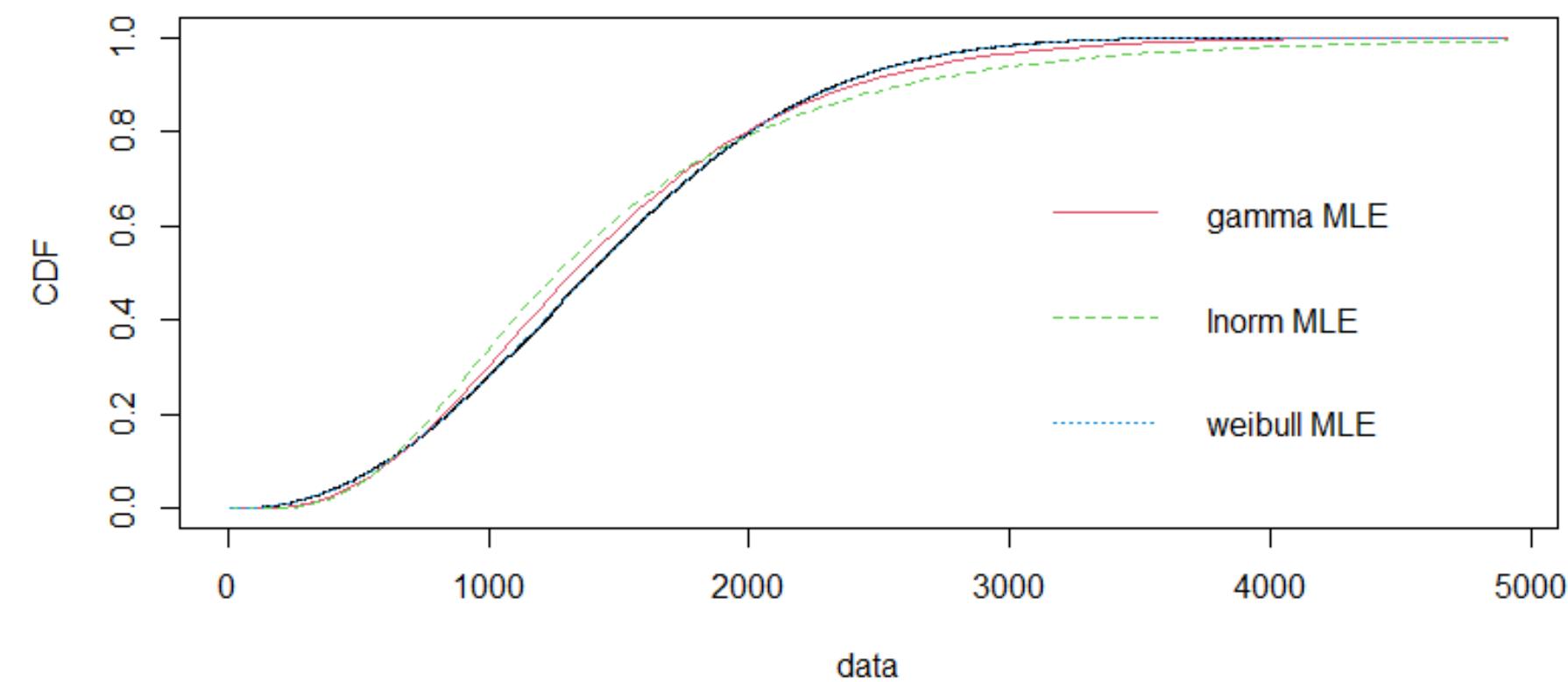
# MLE Estimation

Distribution	Parameter 1	Parameter 2	Loglikelihood
Gamma	Shape 3.948323712	Rate 0.002736376	-193551.3
Lognormal	Meanlog 7.1426474	Sdlog 0.5636995	-195299.2
Weibull	Shape 2.286708	Scale 1628.721687	-192994.1

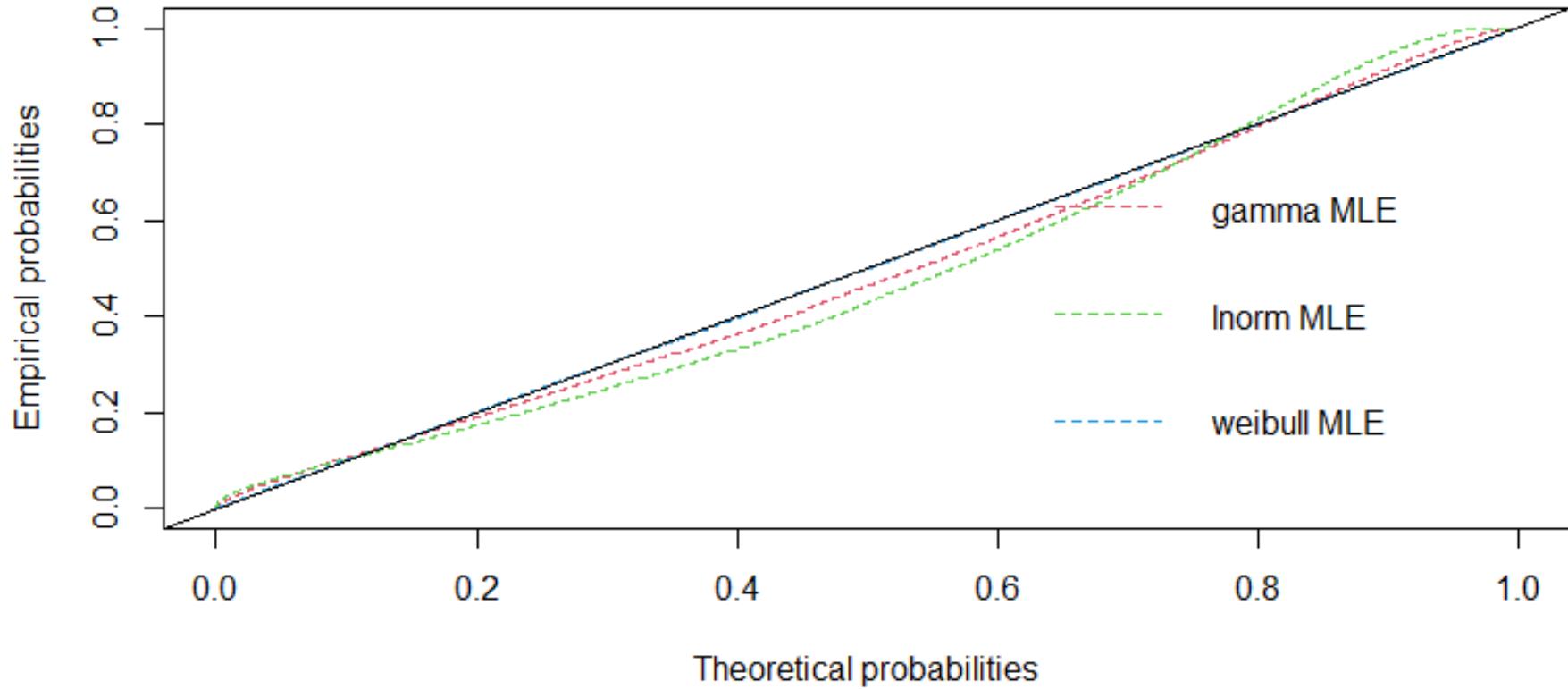
### Histogram and theoretical densities



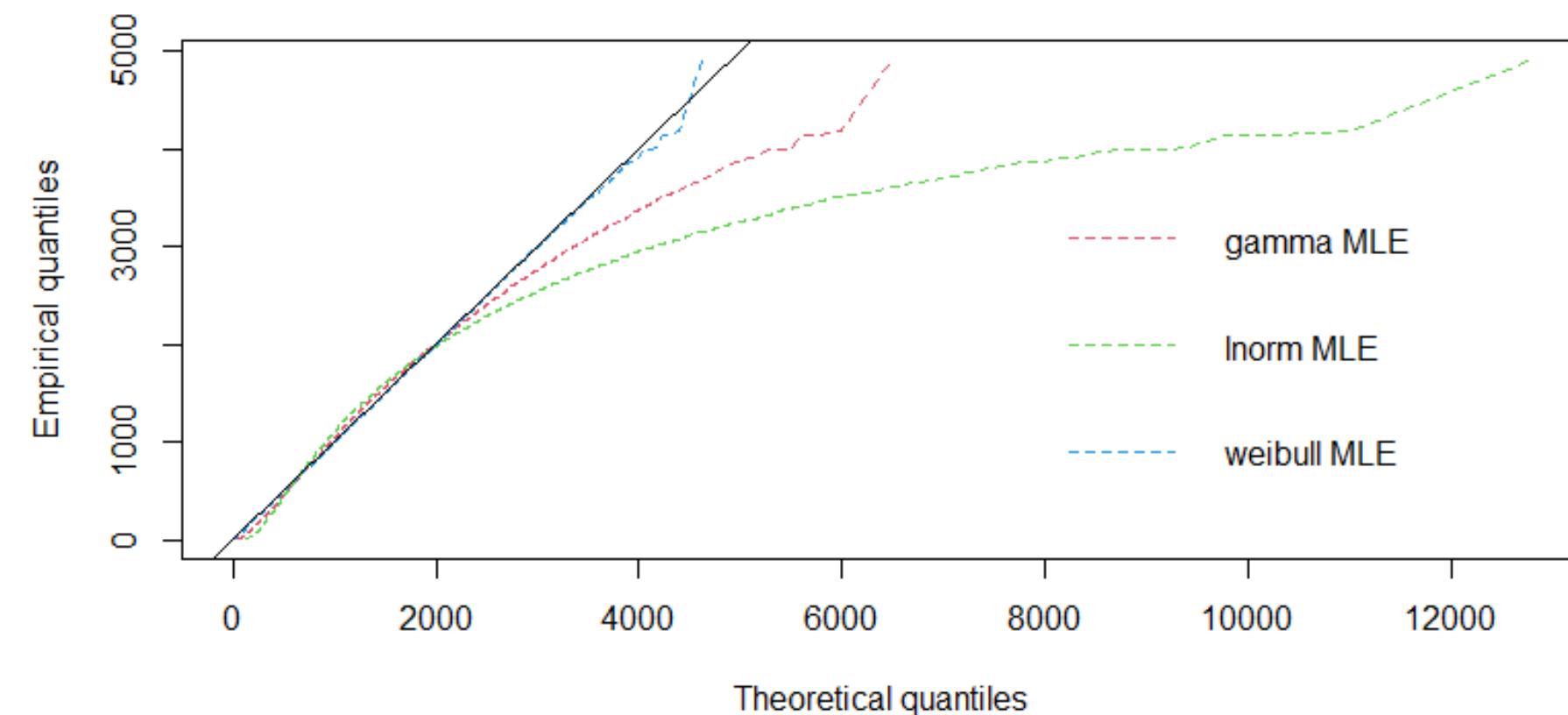
### Empirical and theoretical CDFs



### P-P plot



### Q-Q plot



# Which distribution?

```
## Goodness-of-fit statistics
##
## gamma MLE      lnorm MLE   weibull MLE      gamma MME
## Kolmogorov-Smirnov statistic 0.03943959  0.07520581 0.004271387  0.03328785
## Cramer-von Mises statistic 13.68946898 50.44231939 0.039274503 11.52012644
## Anderson-Darling statistic 81.68017684 309.01849236 0.218687383 102.63166339
##
## lnorm MME      weibull MME
## Kolmogorov-Smirnov statistic 0.06013151  0.5808157
## Cramer-von Mises statistic 41.12659777 2252.3165817
## Anderson-Darling statistic 473.20968512          Inf
##
## Goodness-of-fit criteria
##
## gamma MLE      lnorm MLE   weibull MLE      gamma MME
## Akaike's Information Criterion 387106.6 390602.5 385992.3 387486.4
## Bayesian Information Criterion 387122.8 390618.7 386008.5 387502.6
##
## lnorm MME      weibull MME
## Akaike's Information Criterion 394246.5          Inf
## Bayesian Information Criterion 394262.7          Inf
```

```
claimgof$adtest
##
## gamma MLE      lnorm MLE   weibull MLE      gamma MME      lnorm MME
## "rejected" "not computed" "not rejected" "not computed" "not computed"
## weibull MME
## "not computed"

claimgof$ks test
##
## gamma MLE      lnorm MLE   weibull MLE      gamma MME      lnorm MME
## "rejected" "rejected" "not rejected" "rejected" "rejected"
## weibull MME
## "rejected"
```

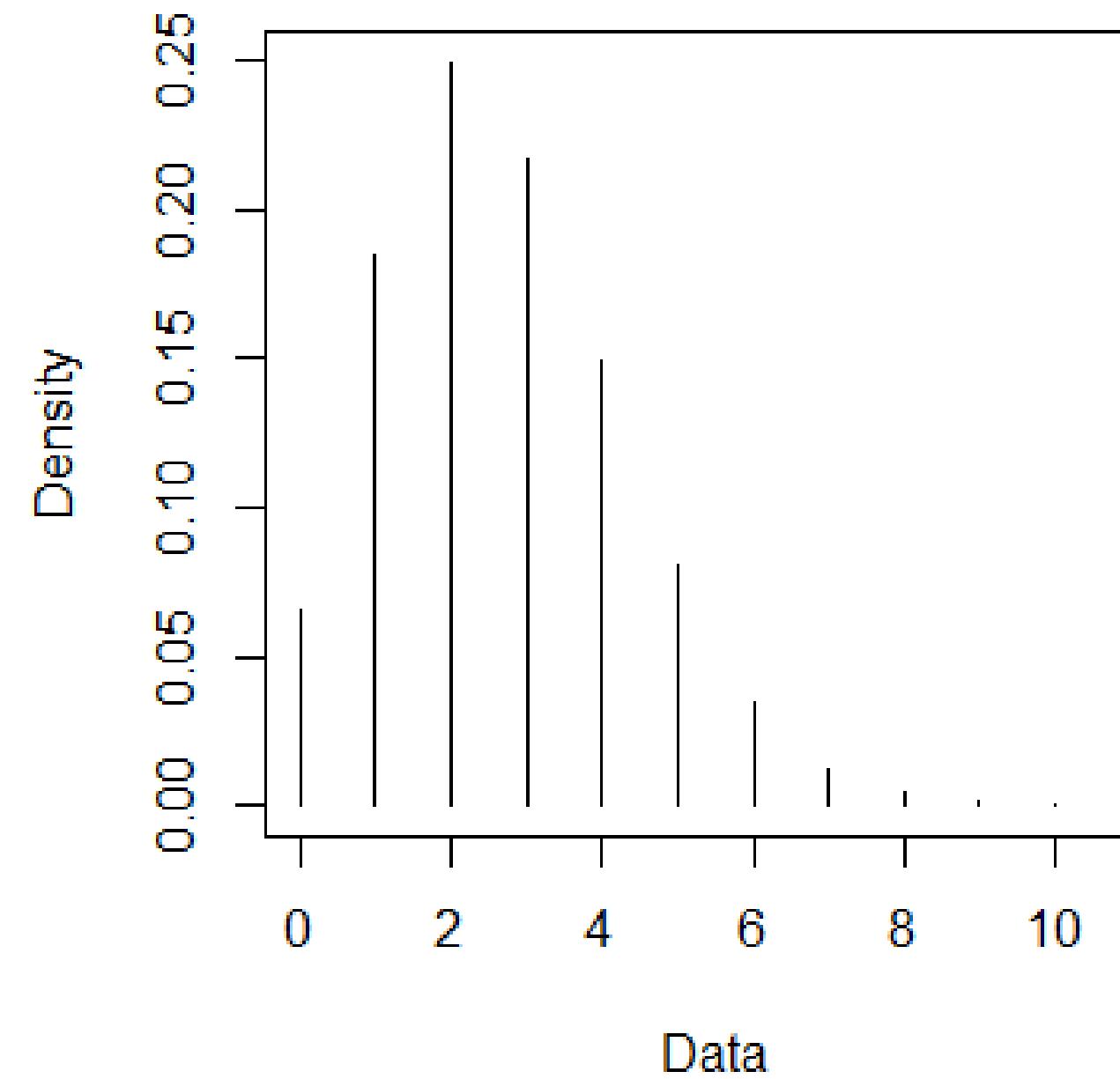
Conclusion:

We will be using Weibull MLE to model claim severity

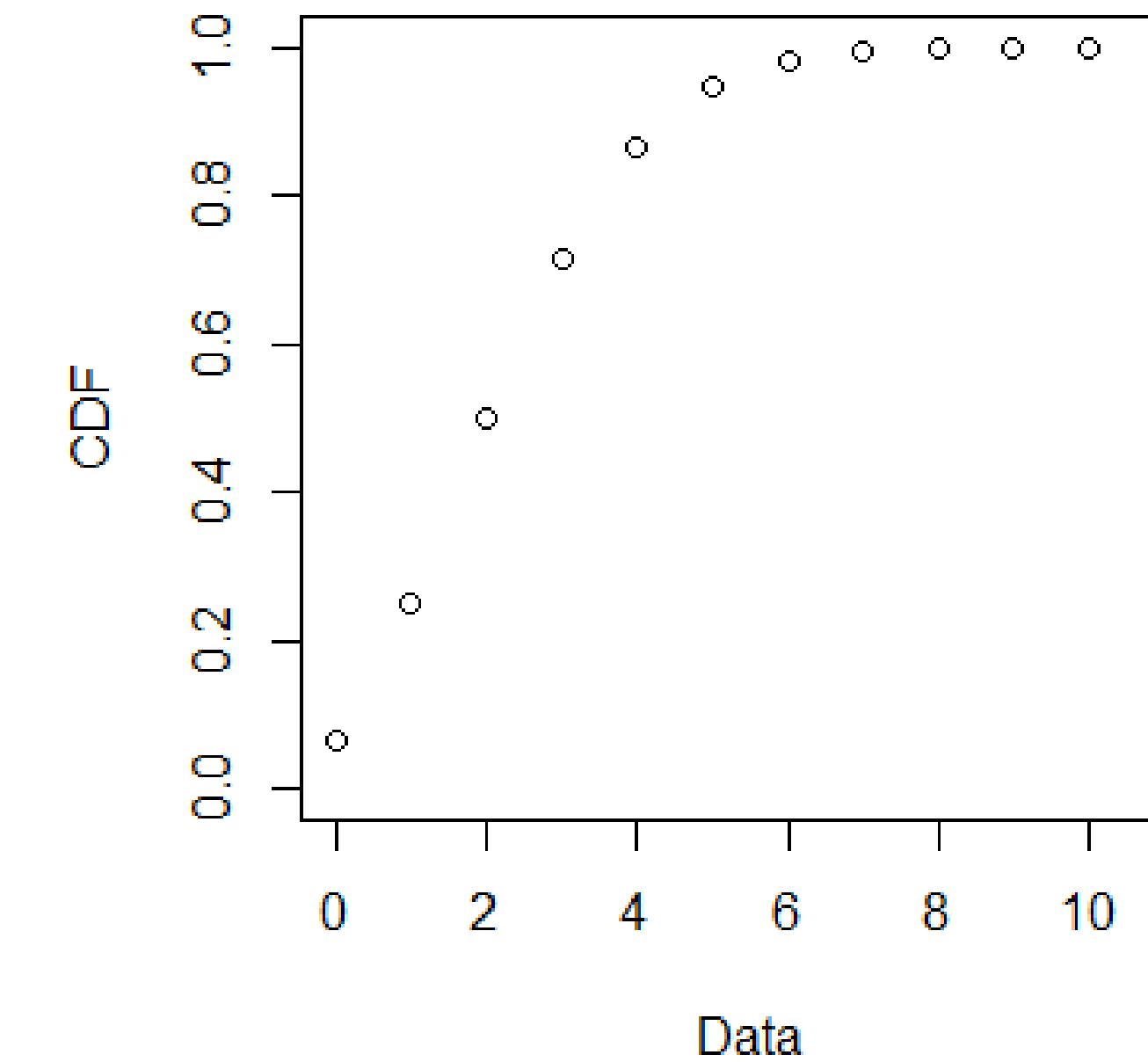
Claim Severity ~ Weibull(Shape = 2.286708, Scale = 1628.721687)

# Claims Frequency Analysis

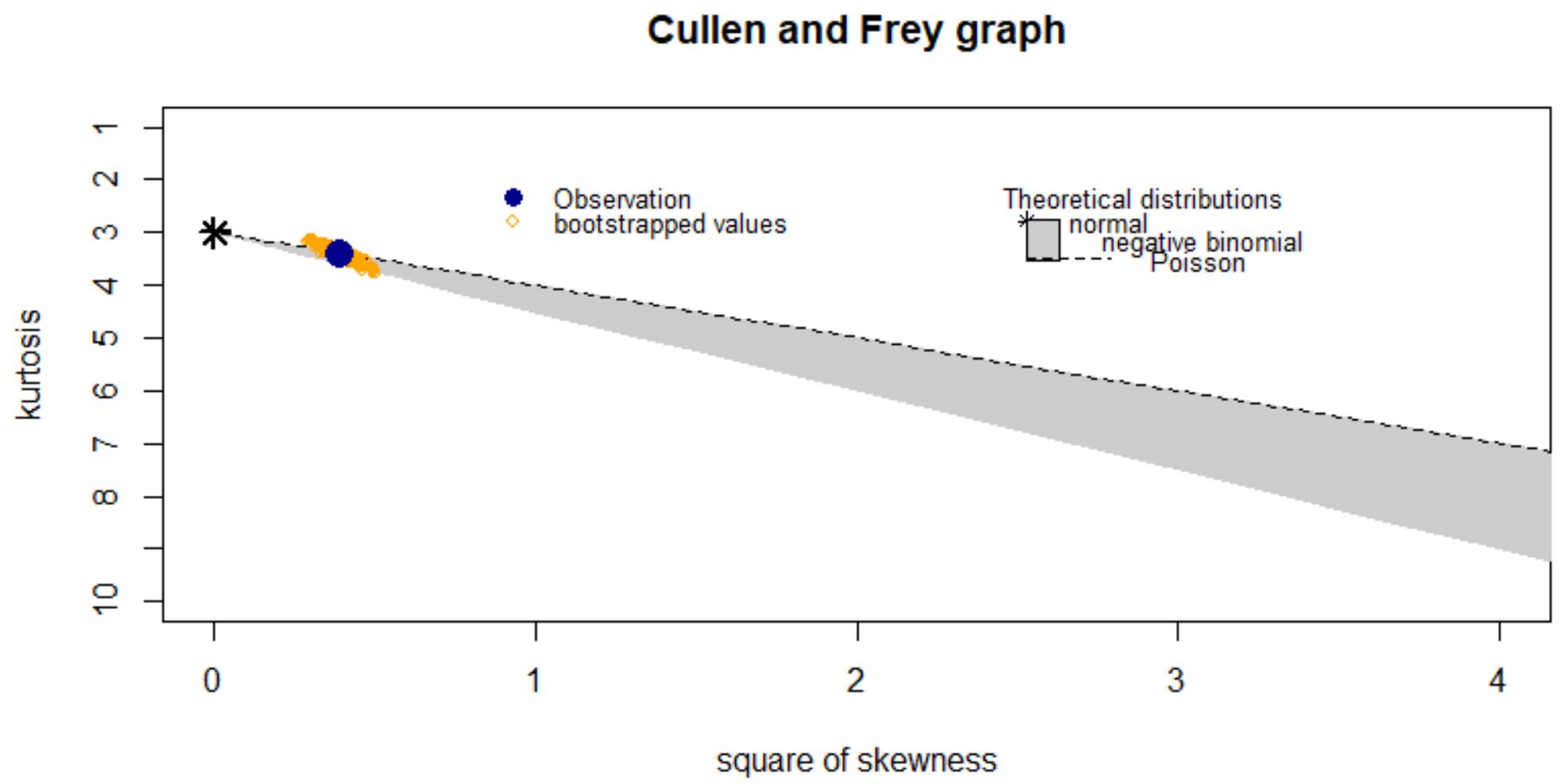
Empirical distribution



Empirical CDFs



# Cullen and Frey graph



We will be trying Negative Binomial and Poisson

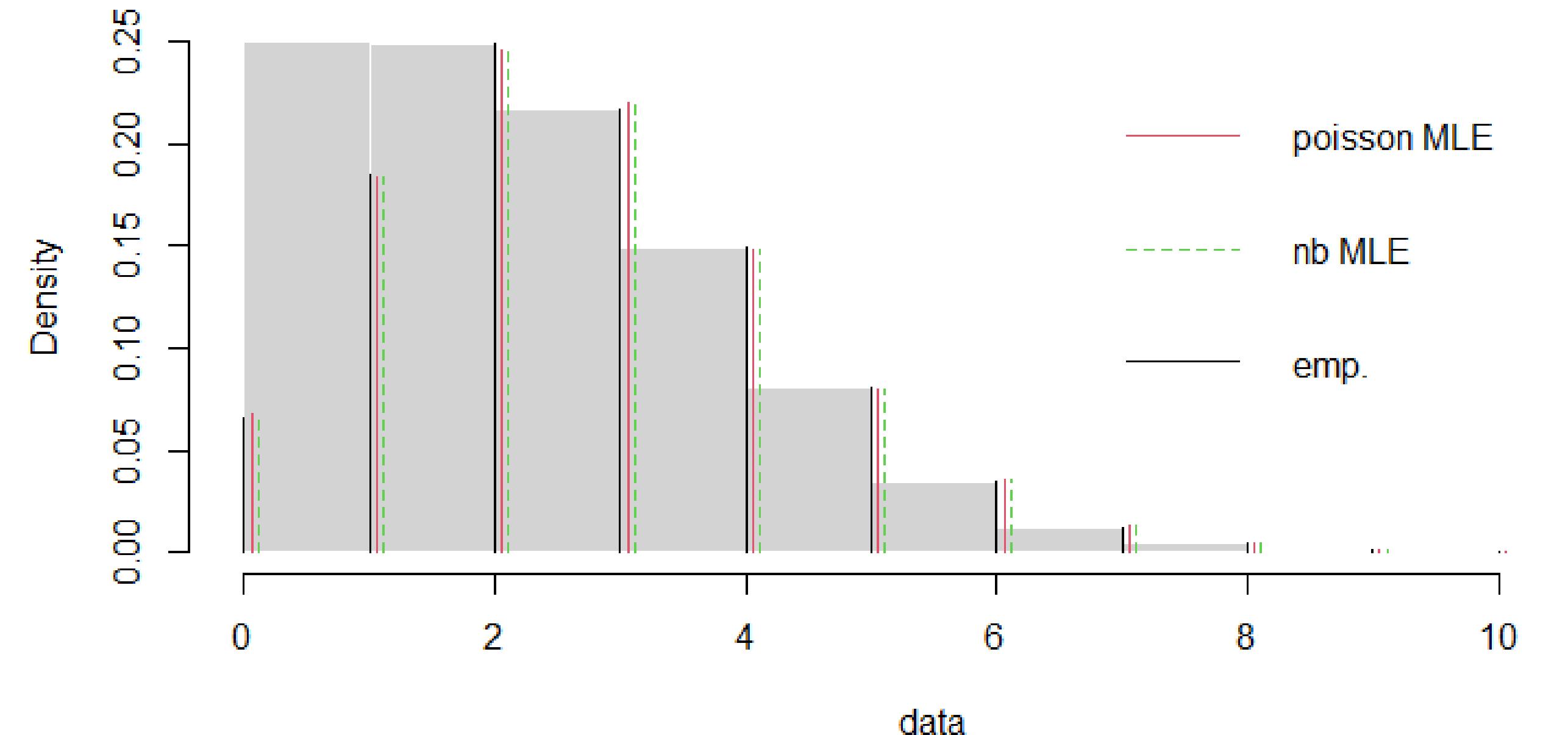


# Parameter Estimation

Distribution	Parameter 1	Parameter 2	Loglikelihood
Negative Binomial MME	Size NaN	Mu 2.686889	NaN
Negative Binomial MLE	Size 38080.966228	Mu 2.687037	-16980.86
Poisson MLE = MME	Lambda 2.686889	-	-16980.86

# Parameter Estimation

Histogram and theoretical densities



# Which Distribution?

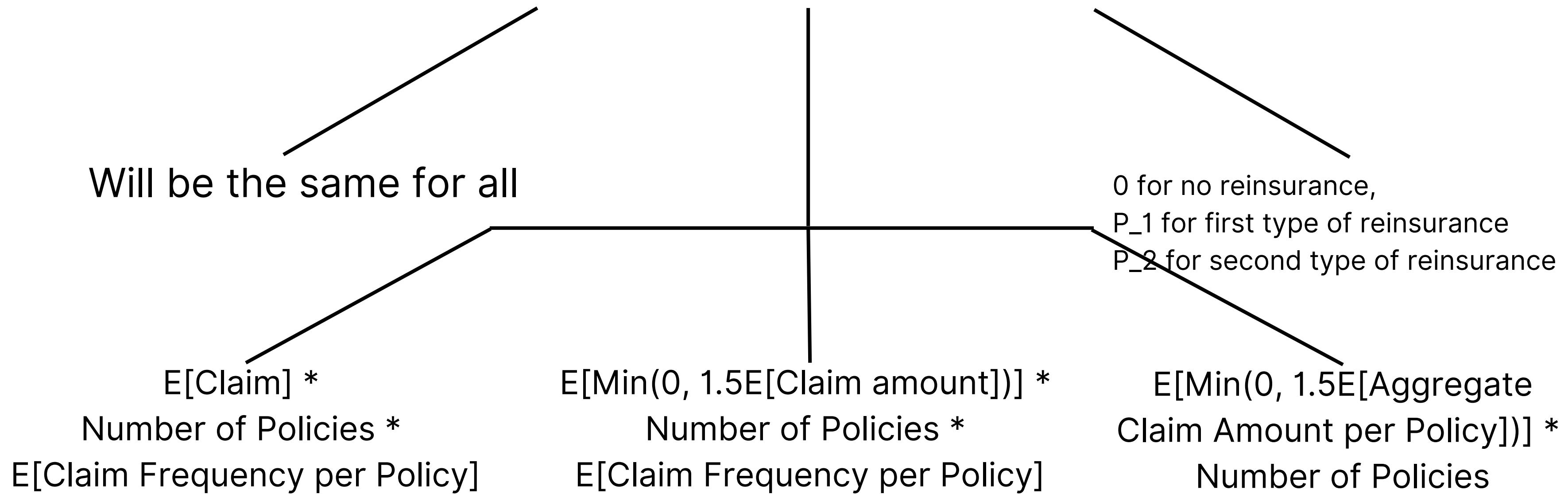
```
## Goodness-of-fit criteria
##                                     poisson MLE   nb MLE
## Akaike's Information Criterion      33963.71 33965.72
## Bayesian Information Criterion     33970.83 33979.95
```

Conclusion:

We will be using Poisson MLE to model claims frequency  
Claims Frequency  $\sim$  Poisson(Lambda = 2.686889)

# Reinsurance Analysis

Gross Profit = Revenue - Insurer Loss - Reinsurance Price



# No Reinsurance

Insurer Loss =  $E[\text{Claim}] * \text{Number of Policies} * E[\text{Claim Frequency per Policy}]$   
=  $E[\text{Weibull(Shape} = 2.286708, \text{Scale} = 1628.721687)] * 9,099 * E[\text{Pois}(\text{Lambda} = 2.686889)]$   
= \$35, 273, 993

# Type 1 Reinsurance

Insurer Loss =  $E[\min(0, 1.5E[\text{Claim amount}])] * \text{Number of Policies} * E[\text{Claim Frequency per Policy}]$

$$\begin{aligned} E[\min(0, 1.5E[\text{Claim amount}])] &= \text{integrate}(1 - F(x)) \text{ from 0 to } 1.5E[\text{Claim amount}] \\ &= \$1,383.099 \end{aligned}$$

Where  $F(x)$  is the CDF of Weibull(Shape = 2.286708, Scale = 1628.721687)

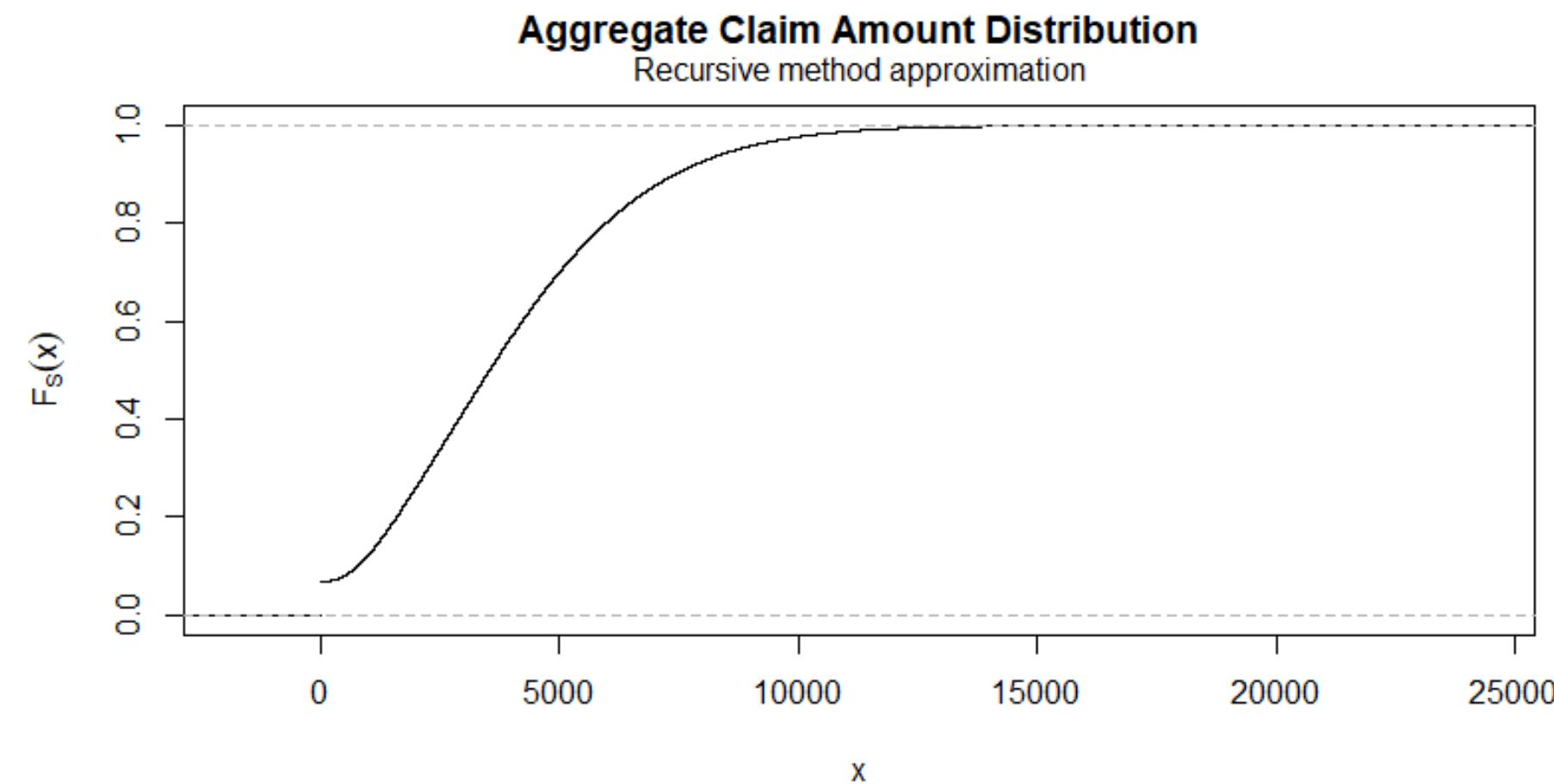
$$\begin{aligned} \text{Insurer Loss} &= \$1,383.099 * 9,099 * 2.686889 \\ &= \$33,814,016 \end{aligned}$$

# Type 2 Reinsurance

Insurer Loss =  $E[\min(0, 1.5E[\text{Aggregate Claim Amount per Policy}])] * \text{Number of Policies}$

We need to first create a new CDF for Aggregate Claim Amount per Policy

By using Panjer's recursion algorithm, with unbiased discretisation of the Weibull distribution for model severity and Poisson for model frequency:



# Type 2 Reinsurance

$E[\min(0, 1.5E[\text{Aggregate Claim Amount per Policy}])] = \int_{-\infty}^{1.5E[\text{Aggregate Claim Amount per Policy}]} (1 - F(x)) dx$

$1.5E[\text{Aggregate Claim Amount per Policy}] = \$3,463.925$

Where  $F(x)$  is the CDF of Aggregate Claim Amount per Policy

Insurer Loss =  $\$3,463.925 * 9,099$

=  $\$31, 518, 257$

# Conclusion

Outflow from no reinsurance = \$35, 273, 993

Outflow from Type 1 reinsurance = \$33, 814, 016 + \$P\_1

Outflow from Type 2 reinsurance = \$31, 518, 257 + \$P\_2

Where \$P\_i is the total price of Type i reinsurance cover

## Recommendation:

**Choose the type which evaluates to the lowest outflow to maximise gross profit**

# Limitations and Moving Forward

- Too few data
- Overfitting of the data
- Assumptions may not reflect company's assumptions

# Appendix



General Insurance



```
12 ````{r}
13 # chunk setting up the workspace
14 set.seed(30007)
15 setwd("c:\\\\Users\\\\edmun\\\\Desktop\\\\Code
16 Folder\\\\ACTL30007\\\\Assignment")
17 library("readxl")
18 library("writexl")
19 library("actuar")
20 library("fitdistrplus")
21 library("extRemes")
22 library("evir")
23 raw_data <- read_excel("1073769.xlsx")
24 ````
```

```
25 ````{r}
26 sum(is.na(raw_data)) # check how many policy id have zero claim
27 cleaned_data <- raw_data
28 cleaned_data$claim[is.na(cleaned_data$claim)] <- 0
29 write_xlsx(data.frame(raw_data,
30 cleaned_data),"c:\\\\Users\\\\edmun\\\\Desktop\\\\Code
31 Folder\\\\ACTL30007\\\\Assignment\\\\output.xlsx")
32 attach(cleaned_data)
33 ````
```

32 There are 593 policies with no claim.

```
34 ````{r}
35 plotdist(claim[claim>0], hist = TRUE, demp = TRUE)
36 min(claim[claim > 0])
37 max(claim[claim > 0])
38 format(actuar::emm(claim[claim>0], order = 1:3), scientific =
  FALSE)
39 sd(claim[claim>0])/mean(claim[claim>0])
40 ````
```

41 Data looks nice.

```
42
43 ````{r}
44 descdist(claim[claim>0], boot = 1000)
45 ````
```

46 We will check Gamma, Lognormal and weibull

```
48 ````{r}
49 claim.nz.lif <- cumsum(sort(claim[claim>0]))/sum(claim[claim>0])
50 plot(1:length(claim[claim>0])/length(claim[claim>0]), claim.nz.lif,
51 xlab = "number of claims (in 100%)", ylab = "empirical loss size
  index function")
52 abline(h = 0.2, v = 0.8)
53 ````
```

54 Not heavy-tailed distribution

```
56 ````{r}
57 mef <- function(x, u) {
58   mefvector <- c()
59   for (i in u) {
60     mefvector <- c(mefvector, sum(pmax(sort(x) - i, 0))/length(x[x
61       >
62       i]))
63   }
64   return(mefvector)
65 }
66 mef(claim, c(0, 100, 1000, 2000, 4000, 4200, 4300))
67 length(claim[claim>4000])
68 length(claim[claim>4200])
69 mrlplot(claim)
70 ````
```

- 71 The mean excess function tells us the average added value loss  $Y$  would take above a threshold. Decreasing mean excess function indicates a light-tailed distribution.
- 72 One exception in my data is a high-values claim at the tail which leads to an increase in mean excess function. However, there are only 5 claims above 4000 and 1 claim above 4200 out of 25041 claims so it can be an outlier or a very rare event.
- 73 Indicates that log-normal would not be a good fit as it is a heavy-tailed distribution. Weibull shape parameter (tao in lectures) would not be between 0 and 1 or else it will be heavy-tailed. Gamma is light-tailed

```
75 ````{r}
76 emplot(claim[claim > 0], alog = "xy", labels = TRUE)
77
78 The log-log is concave which supports that distribution is not
    heavy-tailed. 1-F(x) rapidly diminishes to 0 at the tail.
79
80 ````{r}
81 fit.gamma.mme <- fitdist(claim[claim > 0], "gamma", method = "mme",
    order = 1:2)
82 fit.gamma.mme$estimate
83 fit.gamma.mme$loglik
84
85 fit.lnorm.mme <- fitdist(claim[claim > 0], "lnorm", method = "mme",
    order = 1:2)
86 fit.lnorm.mme$estimate
87 fit.lnorm.mme$loglik
88
89 memp <- function(x, order) mean(x^order)
90 fit.weibull.mme <- fitdist(claim[claim > 0], "weibull", method =
    "mme", memp = memp, order = 1:2)
91 fit.weibull.mme$estimate
92 fit.weibull.mme$loglik
93 ````
```

```
95 ````{r}
96 plot.legend <- c("gamma MME", "lnorm MME", "weibull MME")
97 fitdistrplus::denscomp(list(fit.gamma.mme, fit.lnorm.mme,
98 fit.weibull.mme),
99 legendtext = plot.legend, fitlwd = 1)
100 fitdistrplus::cdfcomp(list(fit.gamma.mme, fit.lnorm.mme,
101 fit.weibull.mme),
102 legendtext = plot.legend, fitlwd = 1, datapch = 10)
103 fitdistrplus::ppcomp(list(fit.gamma.mme, fit.lnorm.mme,
104 fit.weibull.mme),
105 legendtext = plot.legend, fitpch = 20)
106 ````

107 ````{r}
108 fit.gamma.mle <- fitdist(claim[claim > 0], "gamma", method = "mle")
109 fit.gamma.mle$estimate
110 fit.gamma.mle$loglik
111
112 fit.lnorm.mle <- fitdist(claim[claim > 0], "lnorm", method = "mle")
113 fit.lnorm.mle$estimate
114 fit.lnorm.mle$loglik
115
116 fit.weibull.mle <- fitdist(claim[claim > 0], "weibull", method =
117 "mle")
118 fit.weibull.mle$estimate
119 fit.weibull.mle$loglik
120 summary(fit.gamma.mle)
121 summary(fit.lnorm.mle)
122 summary(fit.weibull.mle)
123 ````
```

```
124
125 ````{r}
126 plot.legend <- c("gamma MLE", "lnorm MLE", "weibull MLE")
127 fitdistrplus::denscomp(list(fit.gamma.mle, fit.lnorm.mle,
128   fit.weibull.mle),
129   legendtext = plot.legend, fitlwd = 1)
130 fitdistrplus::cdfcomp(list(fit.gamma.mle, fit.lnorm.mle,
131   fit.weibull.mle),
132   legendtext = plot.legend, fitlwd = 1, datapch = 10)
133 fitdistrplus::ppcomp(list(fit.gamma.mle, fit.lnorm.mle,
134   fit.weibull.mle),
135   legendtext = plot.legend, fitpch = 20)
136 ````

137 ````{r}
138 gofstat(list(fit.gamma.mle, fit.lnorm.mle, fit.weibull.mle,
139   fit.gamma.mme, fit.lnorm.mme, fit.weibull.mme),
140   fitnames = c("gamma MLE", "lnorm MLE", "weibull MLE", "gamma
141   MME", "lnorm MME", "weibull MME"))
142 claimgof <- gofstat(list(fit.gamma.mle, fit.lnorm.mle,
143   fit.weibull.mle, fit.gamma.mme, fit.lnorm.mme, fit.weibull.mme),
144   fitnames = c("gamma MLE", "lnorm MLE", "weibull MLE", "gamma MME",
145   "lnorm MME", "weibull MME"), chisqbreaks = c(0, 1000, 2000, 3000,
146   4000, 5000))
147 claimgof$chisqvalue
148 claimgof$adtest
149 claimgof$kstest
150 claimgof$chisqtable
151 ````

152
153 we will be using Weibull distribution with shape = 2.286708 and
154 scale = 1628.721687
```

```
148 ````{r}
149 weibull.shape = as.numeric(fit.weibull.mle$estimate["shape"])
150 weibull.shape
151 weibull.scale = as.numeric(fit.weibull.mle$estimate["scale"])
152 weibull.scale
153 mean(claim[claim > 0])
154 weibull.scale * gamma(1+1/weibull.shape)
155 var(claim[claim > 0])
156 (weibull.scale ^ 2) * (gamma(1 + 2/weibull.shape) - (gamma(1 + 1/
weibull.shape)) ^ 2)
157 ````
```

```
158 Checking fitness looks good!
```

```
159
160 Finding the distribution of the claims frequency:
```

```
161 ````{r}
162 claimfreq <- as.data.frame(table(cleaned_data$polind[claim > 0]))
163 claimfreq <- rbind(claimfreq, data.frame(Var1 = rep("manual", 593),
Freq = rep(0, 593))) # adding 593 polind which had no claim
164 plotdist(claimfreq$Freq, hist = TRUE, demp = TRUE, discrete = TRUE)
165 descdist(claimfreq$Freq, boot = 1000, discrete = TRUE)
166 ````
```

```
167 We will try negative binomial and poisson
```

```
169 ````{r}
170 fit.nb.mme <- fitdist(claimfreq$Freq, "nbinom", method = "mme")
171 fit.nb.mme$estimate
172 fit.nb.mme$loglik
173
174 fit.pois.mle <- fitdist(claimfreq$Freq, "pois", method = "mle")
175 fit.pois.mle$estimate
176 fit.pois.mle$loglik
177
178 fit.nb.mle <- fitdist(claimfreq$Freq, "nbinom", method = "mle")
179 fit.nb.mle$estimate
180 fit.nb.mle$loglik
181 ````
```

```
182 MLE and MME for Poisson distribution is the same.
183 Since MME for negative binomial is incomplete, we will be comparing
    MLE for Poisson and Negative Binomial.
```

```
185 ````{r}
186 plot.legend <- c("poisson MLE", "nb MLE")
187 fitdistrplus::denscomp(list(fit.pois.mle, fit.nb.mle),
188   legendtext = plot.legend, fitlwd = 1)
189 fitdistrplus::cdfcomp(list(fit.pois.mle, fit.nb.mle),
190   legendtext = plot.legend, fitlwd = 1, datapch = 10)
191 fitdistrplus::ppcomp(list(fit.pois.mle, fit.nb.mle),
192   legendtext = plot.legend, fitpch = 20)
193 fitdistrplus::qqcomp(list(fit.pois.mle, fit.nb.mle),
194   legendtext = plot.legend, fitpch = 20)
195
196 gofstat(list(fit.pois.mle, fit.nb.mle),
197   fitnames = c("poisson MLE", "nb MLE"))
198 claimgof <- gofstat(list(fit.pois.mle, fit.nb.mle), fitnames =
199   c("poisson MLE", "nb MLE"), chisqbreaks = c(2, 4, 6, 8, 10))
199 ````
```

```
200 We will use Poisson distribution with lambda = 2.686889 due to
201 lower AIC and BIC scores.
```

```
202 ````{r}
203 pois.lambda <- as.numeric(fit.pois.mle$estimate)
204 pois.lambda
205 mean(claimfreq$Freq)
206 ````
```

```
207 Good Fitting!
```

```
209 without reinsurance,  
210 Profit = Revenue - Total Loss  
211 ````{r}  
212 nopolind <- 9099 # total number of polind  
213 # Loss = Mean loss per claim * # policies * Expected # claim per  
# policy  
214 Total_loss_insurer <- weibull.scale * gamma(1+1/weibull.shape) *  
nopolind * pois.lambda  
215 Total_loss_insurer  
216 ````  
217  
218 Reinsurance Conclusions:  
219 Type 1: Profit = Revenue - min(0, 1.5E[Y]) * claim - Total Price_1  
220 where Y is Loss  
221 Type 2: Profit = Revenue - min(0, 1.5E[S]) * policy - Total Price_2  
222 where S = Aggregate per Policyholder  
223 Assumption: Policyholder can only hold 1 Policy - Disadvantage!  
224 We can cross out Revenue since both cases have the same number.  
225  
226 calculating min(0, 1.5E[Y]) - Type 1 Reinsurance  
227 ````{r}  
228 upper_bound1 = 1.5 * weibull.scale * gamma(1+1/weibull.shape)  
229  
230 sweibull <- function(x) {1 - pweibull(x, shape = weibull.shape,  
scale = weibull.scale)}  
231  
232 minfuncvalue <- integrate(sweibull, 0, upper_bound1)$value  
233 minfuncvalue  
234 total_loss_insurer_1 <- minfuncvalue * nopolind * pois.lambda  
235 total_loss_insurer_1  
236 ````
```

```

238 calculating min(0, 1.5E[s]) - Type 2 Reinsurance
239 Since per Policyholder Severity ~ Weibull and Frequency ~ Pois, we
can model s ~ CompoundPois(lambda * v, Y ~ Weibull) this is per
policy
240 ````{r}
241 expected_s = pois.lambda * weibull.scale * gamma(1+1/weibull.shape)
242 upper_bound2 = 1.5 * expected_s
243
244 stp = 1
245 final = 7000
246 # First, we discretise the proposed Weibull distribution
247 weibull.dscr.unbia <- discretise(pweibull(x, shape =
weibull.shape, scale = weibull.scale), from = 0,
      to = final, step = stp, method = "unbiased", lev = levweibull(x,
      shape = weibull.shape, scale = weibull.scale))
248 weibull.dscr.unbia.cdf <- cumsum(weibull.dscr.unbia)
249 curve(pweibull(x, shape = weibull.shape, scale = weibull.scale),
from = 0, to = final)
250 lines((0:(final/stp)) * stp, weibull.dscr.unbia.cdf, type = "s",
251 pch = 20, col = "green")
252
253 s.unbia.cdf <- aggregateDist(method = "recursive", model.freq =
"poisson",
254 lambda = pois.lambda, model.sev = weibull.dscr.unbia, x.scale =
stp,
255 maxit = 100000000)
256 plot(s.unbia.cdf, pch = 20, col = "black", cex = 0.5)
257
258 s.unbia.sdf <- function(x){1 - s.unbia.cdf(x)}
259
260 minfuncvalue2 <- integrate(s.unbia.sdf, 0, upper_bound2)$value
261 minfuncvalue2
262 total_loss_insurer_2 <- minfuncvalue2 * nopolind
263 total_loss_insurer_2
264 ````

267
268 In conclusion, insurer loss under reinsurance 1 is more than when
under reinsurance 2. without reinsurance, insurer loss is the
greatest.

```