



HealthTech Solutions

Industry:

Healthcare, Technology,
Data-driven

Founded:

Location:

Employees:

Fundraising:

Needed -
Raised -

Verticality:

Executive Team:

Advisory Board:

Key contacts:

Revolutionizing the healthcare industry

Our company aims to solve the problem of inefficient healthcare systems by providing a unique and innovative solution.

The problem:

The healthcare industry is plagued with inefficiencies and high costs, leading to poor patient outcomes and dissatisfaction. Our primary and secondary research shows that there is a significant need for a solution that can streamline healthcare processes and improve patient care. The market, political, and economic forces are driving the need for a more efficient healthcare system, creating a window of opportunity for our company.

The solution:

Our solution is a comprehensive healthcare platform that integrates all aspects of patient care, from scheduling appointments to managing medical records. Our platform is unique in its ability to provide personalized care plans based on patient data and preferences. We deliver value to our target market by improving patient outcomes, reducing costs, and increasing efficiency. We are currently in the development phase and expect to have an MVP by the end of the year. Our next milestones include securing partnerships with healthcare providers and launching our platform in select markets.

Our target market is healthcare providers and patients in the United States. The healthcare market in the US is worth over \$3 trillion and is expected to grow at a rate of 5.4% annually. Our go-to-market strategy involves partnering with healthcare providers to offer our platform as a value-added service. We will also target patients directly through targeted marketing campaigns.

Our competitors offer similar solutions, but they lack the personalized care plans and data-driven approach that our platform provides. Our value proposition is to improve patient outcomes and reduce costs by providing personalized care plans based on patient data and preferences.

Our basic business model is B2B, with a hybrid model that includes B2C. Our path to market involves partnering with healthcare providers and targeting patients directly through marketing campaigns. Our key revenue drivers include subscription fees from healthcare providers and transaction fees from patients. Our pricing strategy is competitive and based on market research. We expect to hit breakeven in three years and achieve profitability in five years. We are looking to raise \$5 million in funding to achieve our next milestones, which include securing partnerships with healthcare providers and launching our platform in select markets.