

# Hanfei (Sunny) Sun

[sunx7960@yorku.ca](mailto:sunx7960@yorku.ca)

(647)-834-0028

1907-72 Esther Shiner Blvd, Toronto, M2K0C4

---

## HIGHLIGHTS OF QUALIFICATIONS

- Dedicated professional Economics graduate with internship experiences in business development;
- Exceptional team collaboration and communication skills acquired through student leadership activities;
- Superb research and data analytical skills through course projects and university study;
- Exceptional skill in *SAS, R and GAUSS* statistical projects and *Visual Basic* programming.

## EDUCATION

### **Master of Economics**

September 2014—June 2015

York University

- ❖ Research Project: *Financial Econometric*
  - Analyzed daily/monthly adjusted closing price of 10 NASDAQ companies with GAUSS
  - Tested random walk of prices using GMM and OLS
  - Performed procedures to predict the closing price of the next period
  - Performed analysis to determine arbitrage opportunity
  - Examined size effect of stock result (market capitalization)
- ❖ Empirical Project: *International Trade*
  - Analyzed the U.S. and Canadian GDP data with SAS based on *Daniel Trefler's* research on the impact of US-CA Free Trade Agreement
  - Built and thoroughly tested model to analyze the impact of tariff concession on labor productivity in both Canada and the United State
  - Interpreted SAS output to conclude the empirical result of FTA

### **Canadian Securities Course (CSC)**

December 2013—January 2014

### **Honours Bachelor of Financial and Business Economics**

January 2011—June 2013

York University

## WORK EXPERIENCE

### **Teach Assistant**

September 2014-June 2015

York University, Toronto, ON

- Significantly improved grading efficiency by modifying existing EXCEL programing code
- Built strong relationship with students and professor by holding weekly office hours
- Provided timely and effective feedback to professors on exams and assignments
- Developed strong organizational skills while invigilating exams to ensure the security of the examination papers and completed response sheets, before, during and after the examination
- Conducted post exam tutorial to over 120 students

# Hanfei (Sunny) Sun

---

## **Marketing Officer:**

September-December 2013

*UTOI Management Consulting Inc, Toronto, ON*

- Seek new corporate education institutes in Ontario and negotiated agreements with prospective partner institutions
- Maintained relationship with the partner institutions and maximized the commission rates provided by partners while minimizing the cost of co-marketing
- Prepared and modified co-marketing material to corporate institutes and student clients
- Collaborated with the marketing team to hold events for clients to ensure proper services provided upon request

## **EXTRA CURRICULAR**

### **Student Ambassador**

*York University, Toronto, ON*

September 2011-June 2013

- Lead groups of 20 potential students and parents across campus and provided detailed knowledge of academic and extracurricular programs the university could offer
- Trained the newly recruited ambassadors and lead the team during the events to ensure the ambassador response properly to emergency situations
- Facilitated and supported on campus workshops with cross-department students, and ensured the effective communication between the supporting staffs
- Performed presentations to the group of 50 high-school students and staffs, and responded the respective questions during the major admission event, i.e. Ontario University Fair