Logistics, CRM, Marketing Analysis, Data Cleansing & Reporting

Gary Li

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Data Analyst with 4 years' experience in Data Analysis on Marketing / Competitor, Supply Chain and Customer Relationship Management. Gary has been heavily engaged in Business & Reporting process of data using SQL, Power BI, Excel as well as python, via reconciliation, data investigation, data profiling, and data analysis.

CORE COMPETENCIES

- ✓ Marketing Analysis Business Process
- ✓ Logistics & Supply Chain
- ✓ Customer & Campaign
- ✓ Finance & Accounting

- ✓ Salesforce Sales & CRM.
- ✓ Access & Excel Automation
- ✓ Data Analysis in Complex SQL
- ✓ Power BI Dashboard & Reporting

TECHNICAL BACKGROUND

- Application Process: Payment, Sales & Forecasting, Supply Chain, Logistics, Accounting, Customer Centric
- Software: Azure SQL Database, Power BI, Access, Excel, Tableau, draw.io, Google Analytics
- **Programming**: TSQL, VBA, Python, DAX

PROFESSIONAL EXPERIENCE

Data Analyst | EDPYPF Services Incorporated

Jan.2023-Present

- Clarified business requirement; designed and determined KPI, Process, workflow and mock-up to deliver BRD.
- Vertically compared analysis strategy of customer migration across Retail, Banking & Logistics for internal training
- Designed Sales Performance dashboard using Power BI to evaluate Sales, Cost, Profit Rate and YoY growth
- Created Monthly Financial income statement report, automated data loading into SQL Database using VBA.
- Prepared Yearly Budget and forecast Planning for KPI report;
- Summarized Access & Excel reporting flow for enterprise-level reporting automation.
- Analyzed a retail bank's sales and customer data to revealed story behind the data for success in SQL & Python

Operational Analyst | TC Cabinets Group Inc., Toronto, ON

May.2019-Oct.2022

- Prepared annual budget & forecasting process including profit and loss, balance sheet and cash flow forecasting
- Financial input and evaluation of business proposals including CAPEX, new products, pricing and marketing
- Managed monthly reporting pack for the group with insightful analysis and suggestion of improvement
- Manage weekly and daily business KPI reports with insights.
- Increases productivity by developing **automated accounting process**, and coordinating information requirements with other departments;

Logistics Analyst | Valueway Global Logistics Inc., Toronto, ON

Oct 2016-Nov.2018

- Investigated and adopted optimal shipping & receiving strategies, with selection of **best carriers**, **routes**, and **methods** to **minimize costs** and **enhance schedules** base on history data analysis.
- Developed a brand new metrics report that gave Purchasing its very **first internal system** to effectively **analyze product and vendor data**
- Led 8-month project to create strict guidelines for **order fulfillment** and **resolved transmission errors**, resulting in greater role clarity and leading to **faster order processing**
- Orchestrated efficient routing by producing accurate shipping documentation and optimizing operation process.
- Uncovered a loss of shipping revenue (estimated at \$25K) and corrected the issue

Business Banking Assistant | ICBC China

Apr 2012 – Jul 2012

- Customer Transaction Analyses Conducted retail banking CRM analysis by utilizing RFM model, transaction and category analysis to provide key insights for redefining campaign implementation strategy
- Delivered risk analysis to identify suspicious & problematic transactions base on business rules through data modeling, integration and reporting with combining and linking data from various sources

EDUCATION

Electronics Engineering Technician Diploma Cen Bachelor of Management in Management Science & Engineering

Centennial College, Toronto

Jan.2014-Apr.2016

ng HoHai University, C

Sep.2007-Apr.2011

TRAINING - VICTORIA TORONTO TRAINING CENTER, TORONTO

Microsoft SQL Fundamental Training

Jun 2023 - Sep 2023

Microsoft Power BI with Python, SQL & Cloud Training

Sep 2023 - Nov 2023