EC 607, Set 9

Edward Rubin Spring 2021

# Prologue

## Schedule

#### Last time

Matching and propensity-score methods

- Conditional independence
- Overlap

## Today

Instrumental variables (and two-stage least squares)

## **Upcoming**

Assignment 2

#### Selection on observables and/or unobservables

We've been focusing on selection-on-observables designs, i.e.,

$$(\mathbf{Y}_{0i},\,\mathbf{Y}_{1i}) \perp \!\!\! \perp \mathbf{D}_i | \mathbf{X}_i$$

for **observable** variables  $X_i$ .

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**Selection-on-unobservable designs** replace this assumption with two new (but related) assumptions

- 1.  $(Y_{0i}, Y_{1i}) \perp Z_i$
- 2.  $Cov(\mathbf{Z}_i, \mathbf{D}_i) \neq 0$

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Our main goal in causal-inference minded (applied) econometrics boils down to isolating **"good" variation** in  $D_i$  (exogenous/as-good-as-random) from **"bad" variation** (the part of  $D_i$  correlated with  $Y_{0i}$  and  $Y_{1i}$ ).

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- 3. **Selection on unobservables** assumes we can isolate *some* good/clean variation in  $D_i$ , which we then use to estimate the effect of  $D_i$  on  $Y_i$ . Seems more plausible. Possible to validate. May be underpowered.

#### Introduction

Instrumental variables (IV)<sup>†</sup> is the canonical selection-on-unobservables design—isolating good variation in  $D_i$  via some magical instrument  $Z_i$ .

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Consider some model (structural equation)

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To guarantee consistent OLS estimates for  $\beta_1$ , want  $Cov(D_i, \varepsilon_i) = 0$ . In general, this is a heroic assumption.

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Alternative: Estimate  $\beta_1$  via instrumental variables.

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- 1.  $Cov(Lottery_i, Grad_i) \neq 0$  (> 0) if scholarships increase grad. rates.
- 2.  $Cov(Lottery_i, \varepsilon_i) = 0$  since the lottery is randomized.

#### The IV estimator

The IV estimator for our model

$$\mathbf{Y}_i = \beta_0 + \beta_1 \mathbf{D}_i + \varepsilon_i \tag{1}$$

with (valid) instrument  $Z_i$  is

$$\hat{eta}_{ ext{IV}} = \left( ext{Z'D} 
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If you have no covariates, then

$$\hat{eta}_{ ext{IV}} = rac{ ext{Cov}(\mathbf{Z}_i,\,\mathbf{Y}_i)}{ ext{Cov}(\mathbf{Z}_i,\,\mathbf{D}_i)}$$

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If you have additional (exogenous) covariates  $X_i$ , then

$$\mathbf{Z} = [egin{array}{ccc} \mathbf{Z}_i & \mathbf{X}_i \end{array}]$$

$$\mathbf{D} = [ \mathbf{D}_i \quad \mathbf{X}_i ]$$

### **Proof: Consistency**

With a valid instrument  $\mathbf{Z}_i$ ,  $\hat{eta}_{\mathrm{IV}}$  is a consistent estimator for  $eta_1$  in

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$$\operatorname{plim}\!\left(\hat{\boldsymbol{\beta}}_{IV}\right)$$

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$$egin{aligned} ext{plim} \Big( \hat{eta}_{IV} \Big) \ &= ext{plim} \Big( egin{aligned} ext{Z'D} \Big)^{-1} ig( ext{Z'Y} ig) \Big) \ &= ext{plim} \Big( ig( ext{Z'D} ig)^{-1} ig( ext{Z'D} eta + ext{Z'} arepsilon ig) \Big) \end{aligned}$$

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$$= ext{plim}\Big(ig( ext{Z'D}ig)^{-1}ig( ext{Z'D}eta+ ext{Z'}arepsilon\Big)\Big)$$

$$egin{aligned} &= \mathrm{plim}\Big(ig(\mathrm{Z'D}ig)^{-1} ig(\mathrm{Z'D}ig) eta \Big) + \mathrm{plim} \left(rac{1}{N}\mathrm{Z'D}
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$$=\beta$$

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**First stage** Estimate the effect of the instrument  $Z_i$  on our endogenous variable  $D_i$  and (predetermined) covariates  $X_i$ . Save  $\widehat{D}_i$ .

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Second stage Estimate the model we wanted—but only using the variation in  $D_i$  that correlates with  $Z_i$ , i.e.,  $\widehat{D}_i$ .

$$\mathbf{Y}_i = eta_1 \widehat{\mathbf{D}}_i + eta_2 \mathbf{X}_i + arepsilon_i$$

Note The controls  $X_i$  must match in the first and second stages.

#### IV estimation

This two-step procedure, with a valid instrument, produces an estimator  $\hat{\beta}_1$  that is consistent for  $\beta_1$ .

$$egin{aligned} \hat{eta}_{ ext{2SLS}} &= \left( ext{D}' ext{P}_{ ext{Z}} ext{D} 
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ight) \ ext{P}_{ ext{Z}} &= ext{Z} \left( ext{Z}' ext{Z} 
ight)^{-1} ext{Z}' \end{aligned}$$

where D is a matrix of our treatment and predetermined covariates  $(X_i)$  and Z is a matrix of our instrument and our predetermined covariates.

#### IV estimation

Important notes

- The controls  $(X_i)$  must match in the first and second stages.
- Related: Nonlinear first stages can mess things up.
- If you have exactly **one instrument** and exactly **one endogenous variable**, then 2SLS and IV are identical.
- Your second-stage standard errors are not correct.

#### The reduced form

In addition to the regressions within the two stages of 2SLS

1. 
$$D_i = \gamma_1 Z_i + \gamma_2 X_i + u_i$$

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The **reduced form** regresses the outcome  $Y_i$  (LHS of the second stage) on our instrument  $Z_i$  and covariates  $X_i$  (RHS of the first stage).

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Thus, the reduced form provides a consistent estimate of the causal effect of our instrument on the outcome.

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$${\widehat eta}_1^{ ext{2SLS}} = rac{{\widehat \pi}_1}{{\widehat \gamma}_1}$$

when you have exactly one instrument.

#### The reduced form, intuition

This expression for the 2SLS (and IV) estimator can be very helpful.

$$\widehat{\beta}_1^{2\text{SLS}} = \frac{\widehat{\pi}_1}{\widehat{\gamma}_1} = \frac{\text{Reduced-form estimate}}{\text{First-stage estimate}}$$

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 $\widehat{\gamma}_1$  estimates the effect of winning the scholarship lottery on graduation—the share of winners who graduated due to winning. We can scale with  $\widehat{\gamma}_1$ !

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### The reduced form, example

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Thus, we want to double  $\hat{\pi}_1$ , *i.e.*, divide by  $\hat{\gamma}_1$ :  $\hat{\pi}_1/\hat{\gamma}_1$  = \$5,000/0.5 = \$10,000.

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# Two-stage least squares

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#### Derivation

$$\begin{split} \widehat{\beta}_{1}^{\mathrm{IV}} &= \left(\mathbf{Z}'\mathbf{D}\right)^{-1}\left(\mathbf{Z}'\mathbf{Y}\right) \\ &= \left(\widetilde{\mathbf{Z}}'\widetilde{\mathbf{D}}\right)^{-1}\left(\widetilde{\mathbf{Z}}'\mathbf{Y}\right) \quad \text{applying FWL to reduce $\mathbf{D}$ and $\mathbf{Z}$ to vectors.} \\ &= \frac{\mathrm{Cov}\left(\widetilde{\mathbf{Z}}_{i},\,\mathbf{Y}_{i}\right)}{\mathrm{Cov}\left(\widetilde{\mathbf{Z}}_{i},\,\widetilde{\mathbf{D}}_{i}\right)} = \frac{\mathrm{Cov}\left(\widetilde{\mathbf{Z}}_{i},\,\mathbf{Y}_{i}\right)/\mathrm{Var}\left(\widetilde{\mathbf{Z}}_{i}\right)}{\mathrm{Cov}\left(\widetilde{\mathbf{Z}}_{i},\,\widetilde{\mathbf{D}}_{i}\right)/\mathrm{Var}\left(\widetilde{\mathbf{Z}}_{i}\right)} \end{split}$$

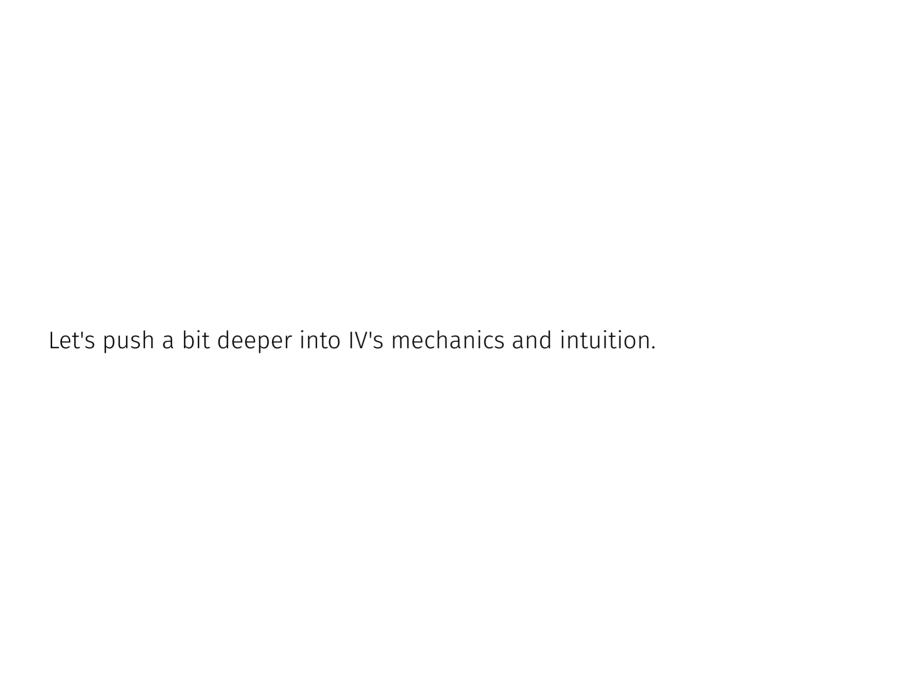
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- 2.  $Cov(\mathbf{Z}_i, \mathbf{D}_i) \neq 0$  if assignment to treatment changes the likelihood you take the pills (first stage).
- $\therefore$  **Z**<sub>i</sub> is a valid instrument for **D**<sub>i</sub> and IV consistently estimates  $\beta_1$ .

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First, assume noncompliance only affects treated individuals—*i.e.*, treated folks sometimes don't take their pills; control folks never take pills.

### Noncompliance, continued

The **first stage** recovers the share of treatment individuals who take the pill

$$D_i = \gamma_1 Z_i + u_i$$

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Further example  $N_{\mathrm{Trt}}$  = 10; trt. compliance = 50%; ctrl. compliance = 100%.

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$$\widehat{eta}_1^{ ext{IV}} = rac{\pi}{\gamma} = rac{eta_1/2}{1/2} = eta_1$$

#### **Takeaways**

Main points

1. IV **rescales** the causal effect of  $\mathbf{Z}_i$  on  $\mathbf{Y}_i$  by the causal effect of  $\mathbf{Z}_i$  on  $\mathbf{D}_i$ .

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Thus far, we assumed homogeneous treatment effects. **Q** What happens when treatment effects are heterogeneous?

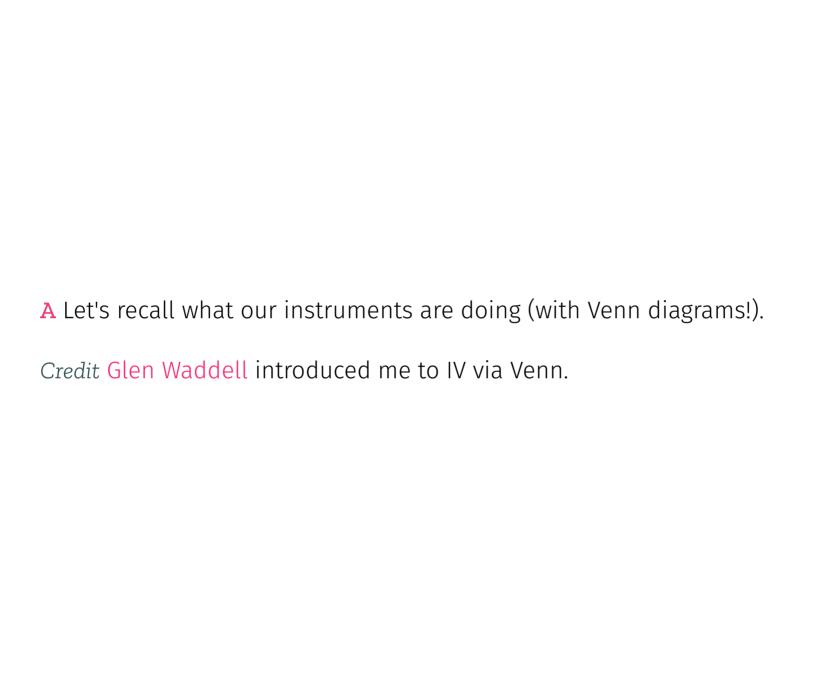


Figure 1

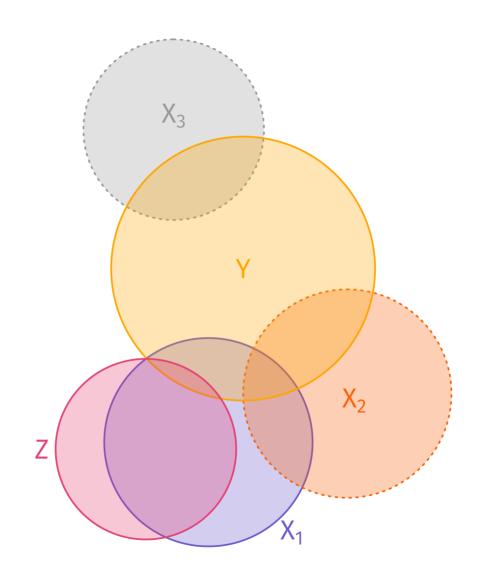
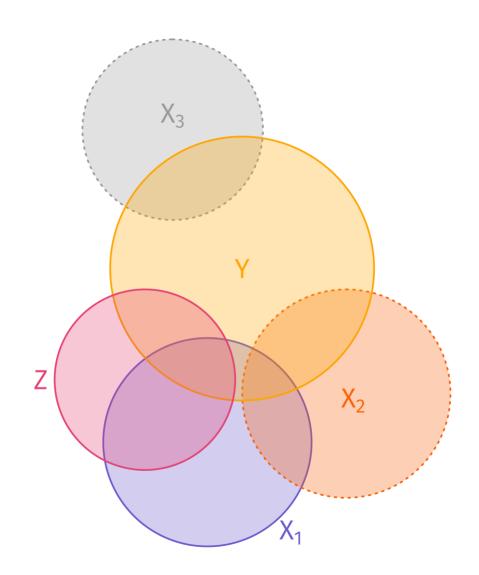


Figure 2



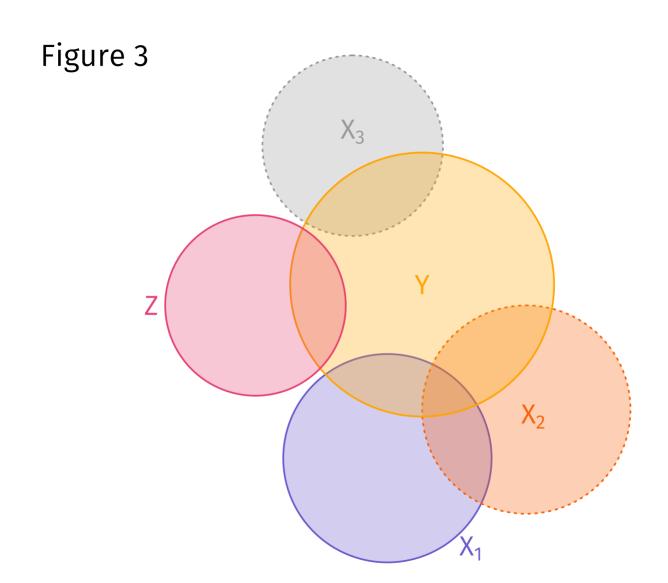


Figure 4

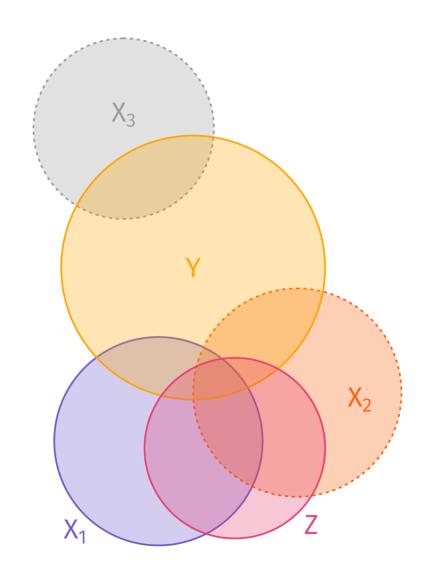
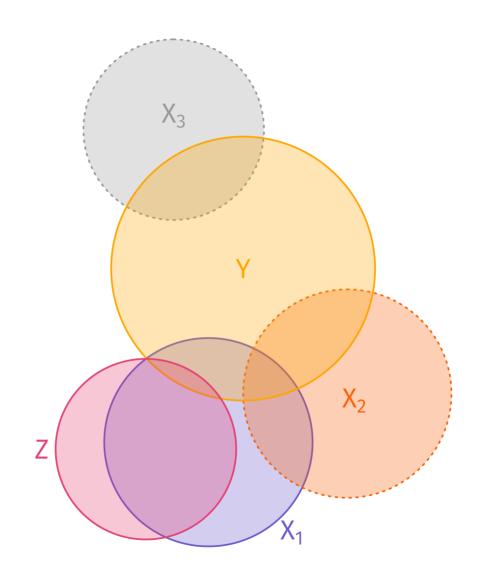
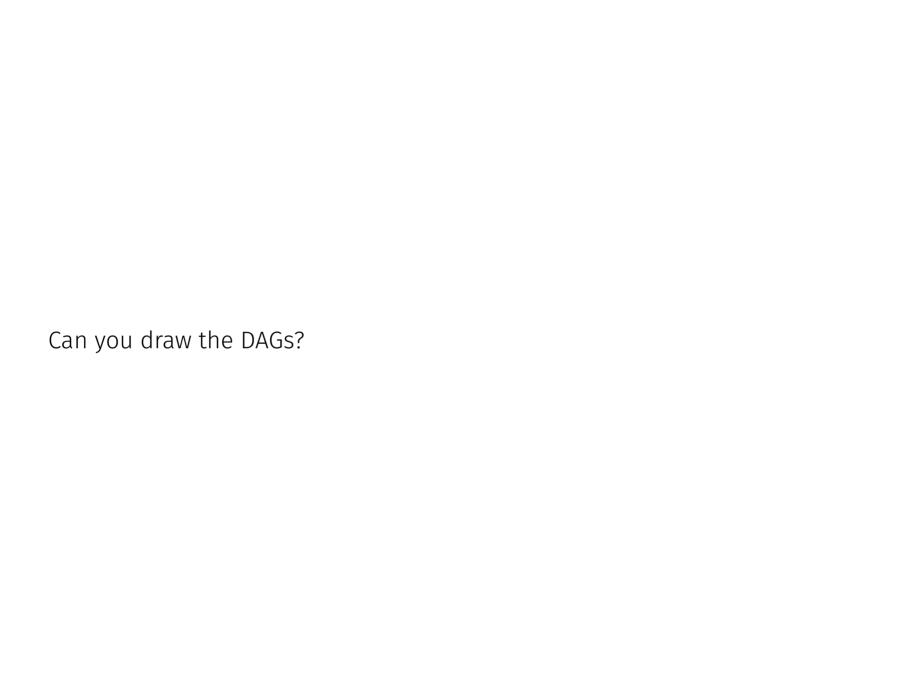


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- A Not ATE. And not TOT. They estimate the LATE.<sup>†</sup>

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However, compliers are only one of four possible groups.

- 1. Compliers  $D_i = 1$  iff  $Z_i = 1$ .
- 2. Always-takers  $D_i = 1 \ \forall Z_i$ .
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Only take pills when treated.

**Always** take pills.

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Hence the "local" in local average treatment effect.

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Imagine treatment works for some  $(\beta_{1,i} < 0)$  and not for others  $(\beta_{1,j} = 0)$ .

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Thus, IV's LATE will indicate no treatment effect  $\left(\widehat{\boldsymbol{\beta}}_{1}^{\mathrm{IV}}=0\right)$ .

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Takeaway<sub>2</sub> Different instruments have different LATEs.

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### Monotonicity

We've already written down the two classical IV/2SLS assumptions

- First stage:  $Cov(Z_i, D_i) > 0$
- Exclusion restriction:  $\mathrm{Cov}(\mathbf{Z}_i,\, \varepsilon_i) = 0$

but we need a third assumption to get ensure IV's complier-based LATE interpretation.

### Monotonicity

We've already written down the two classical IV/2SLS assumptions

- First stage:  $Cov(Z_i, D_i) > 0$
- Exclusion restriction:  $\operatorname{Cov}(\mathbf{Z}_i,\, \varepsilon_i) = 0$

but we need a third assumption to get ensure IV's complier-based LATE interpretation.

• Monotonicity (Uniformity):  $D_i(z) \geq D_i(z')$  or  $D_i(z) \leq D_i(z') \ \forall i$ Heckman: Uniformity of responses across persons. Imbens and Angrist (1994): Instrument has monotone effect on  $D_i$ .

### Monotonicity

If "defiers" exist, then monotonicity/uniformity is violated.

## IV + heterogeneity

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In this case, the IV estimand is

$$rac{ au_c \operatorname{Pr}(\operatorname{complier}) - au_d \operatorname{Pr}(\operatorname{defier})}{\operatorname{Pr}(\operatorname{complier}) - \operatorname{Pr}(\operatorname{defier})}$$

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Example  $\tau_c = 1$  and  $\tau_d = 2$ .  $\Pr(\text{complier}) = 2/3$  and  $\Pr(\text{defier}) = 1/3$ .

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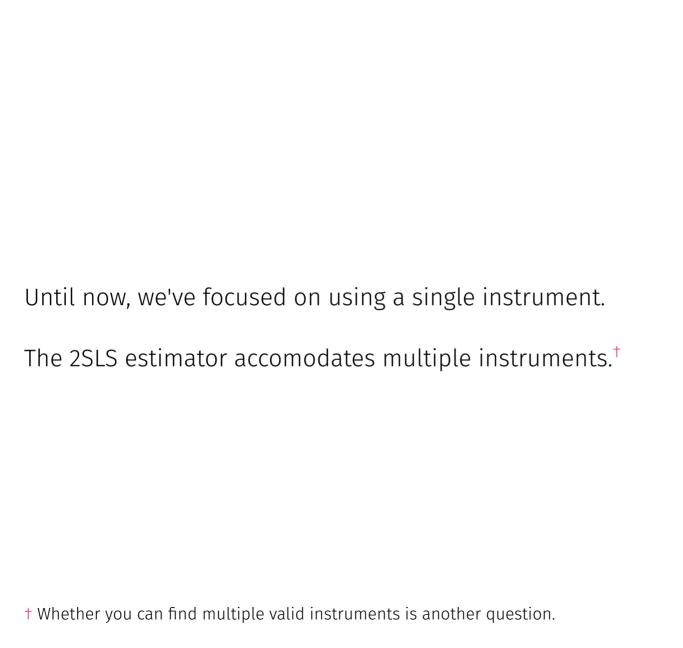
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Example 
$$\tau_c = 1$$
 and  $\tau_d = 2$ .  $\Pr(\text{complier}) = 2/3$  and  $\Pr(\text{defier}) = 1/3$ .

Then the "LATE" is 0.<sup>†</sup>

<sup>†</sup> Some people would instead say that there is no LATE when you violate monotonicity.



#### Motivation

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Using terminology from the system-of-equations literature,

- one instrument for one endogenous variable: just identified
- multiple instruments for one endogenous variable: over identified

## In practice

With (valid) instruments  $\mathbf{Z}_{1i}$  and  $\mathbf{Z}_{2i}$ , or first stage becomes

$$\mathrm{D}_i = \gamma_0 + \gamma_1 \mathrm{Z}_{1i} + \gamma_2 \mathrm{Z}_{2i} + \gamma_3 \mathrm{X}_i + u_i$$

## In practice

With (valid) instruments  $\mathbf{Z}_{1i}$  and  $\mathbf{Z}_{2i}$ , or first stage becomes

$$D_i = \gamma_0 + \gamma_1 Z_{1i} + \gamma_2 Z_{2i} + \gamma_3 X_i + u_i$$

while our second stage is still

$$\mathbf{Y}_i = eta_0 + eta_1 \widehat{\mathbf{D}}_i + eta_2 \mathbf{X}_i + v_i$$

#### Example: Quarter of birth

Back to our quest to estimate the returns to education.

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Accordingly, their first stage looks something like<sup>†</sup>

$$egin{aligned} ext{Schooling}_i &= \gamma_0 + \gamma_1 \mathbb{I}( ext{Born Q1})_i + \gamma_2 \mathbb{I}( ext{Born Q2})_i \ &+ \gamma_3 \mathbb{I}( ext{Born Q3})_i + \gamma_4 \mathbb{I}( ext{Born Q4})_i \ &+ \gamma_5 ext{X}_i + u_i \end{aligned}$$

<sup>†</sup> We need to drop one of the quarter-of-birth indicators to avoid perfect collinearity.

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Example Some states require students to stay in school until they are 16.

- Students who start school at age 6 drop out after 10 years of schooling.
- Students who start school at age **5** drop out after **11** years of schooling.

#### Example: Quarter of birth

If students must begin school in calendar year in which they turn 6

- December birthdates: begin school at 5.75; drop out with 10.25 yrs.
- January birthdates: begin school at 6.75; drop out with 9.25 yrs.

### Example: Quarter of birth

If students must begin school in calendar year in which they turn 6

- December birthdates: begin school at 5.75; drop out with 10.25 yrs.
- January birthdates: begin school at 6.75; drop out with 9.25 yrs.

For some group, quarter of birth may affect the number of years in school.

### Example: Quarter of birth

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### Example: Quarter of birth

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What about our other requirements for a valid instrument?

#### Example: Quarter of birth

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A2 While quarter of birth may be fairly arbitrary for some families, other families might time births.

If these birth timers differ from other couples along other dimensions (e.g., income or education), then quarter of birth may correlate with  $\varepsilon_i$ .

## Example: Quarter of birth

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• Original idea: December birthdates will start school at age 5.7, inducing more years of education before 16.

#### Example: Quarter of birth

Q3 Is the effect monotone?

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Consider December births.

- Original idea: December birthdates will start school at age 5.7, inducing more years of education before 16.
- *Redshirting* idea: Parents hold back December kids so they can be older (*i.e.*, 6.7), inducing fewer years of education before 16.

#### estimatr

You can implement 2SLS/IV in many ways in R.

Today: esitmatr and iv\_robust().

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Specifically, we give iv\_robust() the relationship that we want separted from the instrument by | , e.g.,

```
# Estimate 2SLS
iv_robust(Y ~ D | Z, data = sample_df, se_type = "classical") %>%
  tidy() %>% select(1:5)
```

```
#> term estimate std.error statistic p.value
#> 1 (Intercept) 5.786204 2.9744230 1.945320 0.0546020456
#> 2 D 1.107801 0.3043264 3.640173 0.0004372703
```

### Now in two stages!

Of course, we can estimate 2SLS in two stages.

### Second stage

We just need to add  $\widehat{\mathbf{D}}_i$  to our dataset.

```
# Add fitted (first-stage) values to data
sample_df %<>% mutate(D_hat = stage1$fitted.values)
# Second stage
stage2 = lm_robust(Y ~ D_hat, data = sample_df, se_type = "classical")
# Second-stage results
stage2 %>% tidy() %>% select(1:5)
```

```
#> term estimate std.error statistic p.value
#> 1 (Intercept) 5.786204 5.4132099 1.068904 0.28773854
#> 2 D hat 1.107801 0.5538496 2.000184 0.04824759
```

#### Standard errors

However, recall that our second-stage standard errors are not correct.

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#### **Second-stage results**

Term	Est.	S.E.	t stat.	p-Value
Int	5.786	5.413	1.07	0.2877
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#### **2SLS results**

Term	Est.	S.E.	t stat.	p-Value
Int	5.786	2.974	1.95	0.0546
D	1.108	0.304	3.64	0.0004

### IV and 2SLS

#### Conclusions

- 1. IV/2SLS focus on **isolating some "good" variation** in  $D_i$  via  $Z_i$ .
- 2. Important **requirements**: strong first stage, excludability, monotonicity.
- 3. IV and 2SLS **rescale the reduced form** with the first stage.
- 4. Estimates are **LATE from compliers**.
- 5. Different instruments can produce different LATEs.
- 6. A **weak first stage** can lead to problems.

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