

Curriculum Vitae

Erlend Dancke Sandorf

Personal Information

Date of birth: 11-08-1987
Nationality: Norwegian
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Languages: Norwegian (native), English (fluent), German (basic)
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Research interests and expertise

My research focuses on non-market valuation of ecosystem services. In particular, the use of advanced discrete choice models to accommodate non-utility maximizing behavior, and the use of simplifying strategies and heuristics. I have developed and utilized models that consider simplifying strategies such as attribute non-attendance, elimination-by-aspects and satisficing.

Software expertise: Ox, R, Matlab, NGENE, LaTeX, Microsoft Office.

Education

2012 - 2016	PhD Environmental and Resource Economics UiT – The Arctic University of Norway, Faculty of Biosciences, Fisheries and Economics, The Norwegian College of Fishery Science Thesis: “Valuing Unfamiliar and Complex Ecosystem Services – The Influence of Survey Mode, Knowledge and Dishonesty”
2010 - 2012	MSc Business Administration The Norwegian University of Life Sciences, School of Economics and Business Thesis: “Recycling as a Private Contribution to a Public Good: The Effect of Consistent and Inconsistent Information on the Recycling Decision” Major: Environmental and Resource Economics Minor: Leadership and Organization
2007 - 2010	BSc Business Administration The Norwegian University of Life Sciences, School of Economics and Business

Current Position

2016 – present Postdoctoral Researcher
Swedish University of Agricultural Sciences, Department of Forest Economics, Centre for Environmental and Resource Economics, Umeå, Sweden

Previous Positions

2012 - 2016 PhD Candidate
UiT – The Arctic University of Norway, Faculty of Biosciences, Fisheries and Economics, The Norwegian College of Fishery Science

Publications

Publications in peer-reviewed scientific journals

6. **Sandorf, E. D.** & Campbell, D., 2018, Accommodating Satisficing Behavior in Stated Choice Experiments, European Review of Agricultural Economics, forthcoming
5. Daniel, A. M., Persson, L. & **Sandorf, E. D.**, 2018, Accounting for Elimination-by-Aspects Strategies and Demand Management in Electricity Contract Choice, Energy Economics, 73:80-90
4. **Sandorf, E. D.**, Crastes dit Sourd, R. & Mahieu, PA., 2018, Left to right – line by line: The effect of attribute-alternative matrix displays on preferences and processing strategies, Journal of Choice Modelling, in press
3. Xuan, B. B., **Sandorf, E. D.** & Aanesen, M., 2017, Informing Management Strategies for a Reserve: Results from a Discrete Choice Experiment Survey, Ocean and Coastal Management, 145:35-43
2. **Sandorf, E. D.**, Campbell, D. & Hanley, N., 2016, Disentangling the Influence of Knowledge on Attribute Non-Attendance, Journal of Choice Modelling, 24:36-50
1. **Sandorf, E. D.**, Aanesen, M. & Navrud, S., 2016, Valuing Unfamiliar and Complex Environmental Goods: A Comparison of Valuation Workshops and Internet Panel Surveys with Videos, Ecological Economics, 129:50-61

Working papers and papers currently under review

2. **Sandorf, E. D.**, 2016, Did You Miss Something? Inattentive Respondents in Discrete Choice Experiments
1. Armstrong, C. W., Aanesen, M., van Rensburg, T. M. & **Sandorf, E. D.**, 2016, It's the Ecology, Stupid – An Economic Argument for Inclusive Ocean Governance

Awards and Honors

2017 Best paper award for “The effect of attribute – alternative matrix displays on preferences and processing strategies” at the Workshop on Non-Market Valuation (WONV) in Leeds, UK.

Invited presentations

2018 Invite Seminar, Technical University of Delft, 14th of June
Presentation: “Satisficing in discrete choice experiments – some possibilities”

2018 Invited Seminar, Berlin DCE Colloquium 16, Technical University of Berlin, 12th of June
Presentation: “Incorporating non-RUM decision rules into the analysis of discrete choice experiments

2018 Invited Seminar, University of Nantes, LEMNA, 15th of March
Presentation: “The effect of attribute-alternative matrix displays on preferences and processing strategies”

2018 Invited Seminar, University of Leeds, 8th of February
Presentation: “Assessing the impact of ‘professional’ respondents using an Integrated Choice and Latent Variable model”

2017 Invited Seminar, University of Gothenburg, 27th of March
Presentation: “Trapped! Catching inattentive respondents in an online discrete choice experiment”

Conference and Workshop Presentations (past 5 years)

2018 6th World Congress for Environmental and Resource Economists, University of Gothenburg, Gothenburg, Sweden, 25th – 29th of June
Presentation: “Assessing the impact of ‘professional’ respondents using an integrated choice and latent variable model”

2018 25th Ulvön Conference on Environmental Economics, Ulvön, Sweden, 19th – 21st of June
Presentation: “Assessing the impact of ‘professional’ respondents using an integrated choice and latent variable model”

2017 ENVECHO VI Workshop, University of Bern, Bern, Switzerland, 25th – 26th of September
Presentation: “The effect of attribute-alternative matrix displays on preferences and processing strategies”

- 2017 Workshop on Non-Market Valuation (WONV), University of Leeds, Leeds, United Kingdom, 26th – 27th of June
Presentation: “The effect of attribute-alternative matrix displays on preferences and processing strategies”
- 2017 24th Ulvön Conference on Environmental Economics, Ulvön, Sweden, 20th – 22nd of June
Presentation: “The effect of attribute-alternative matrix displays on preferences and processing strategies”
- 2017 International Choice Modeling Conference (ICMC), University of Cape Town, Cape Town, South Africa, 3rd – 5th of April
Presentation: “That’s good enough! Satisficing in Stated Choice Experiments”
- 2016 Workshop on Non-Market Valuation (WONV), Bordeaux, France, 20th – 21st of June
Presentation: “Dishonest Respondents in Discrete Choice Experiments – An Example using a Probability Based Internet Panel”
- 2016 Experiments for Environmental Policy Formation Conference, University of Stirling, Stirling, United Kingdom, 14th of April
Presentation: “Dishonest Respondents in Discrete Choice Experiments – An Example using a Probability Based Internet Panel”
- 2016 Annual Meeting of the Norwegian Association of Economists, Norwegian University of Science and Technology, 4th – 5th of January
Presentation: “Dishonest Respondents in Discrete Choice Experiments – An Example using an Internet Panel”
- 2015 Annual Conference of the European Association of Environmental and Resource Economists (EAERE), University of Helsinki, Finland, 24th – 25th of June
Presentation: “Disentangling the Influence of Knowledge on Processing Strategies in Discrete Choice Modeling”
Poster: “Novel Survey Modes for Valuing Unfamiliar and Complex Environmental Goods: Valuation Workshops versus Internet Panel Surveys with Videos”
- 2015 International Choice Modeling Conference (ICMC), University of Texas, Austin, TX, USA, 10th – 13th of May
Presentation: “Disentangling the Influence of Knowledge on Processing Strategies in Choice Modeling”

2015	Annual Meeting of the Norwegian Association of Economists, University of Bergen, Bergen, Norway, 5 th – 6 th of January Presentation: “Survey Mode Effects: Comparing Valuation Workshops and an Online Panel”
2014	Scottish Choice Modelling Conference, University of Stirling, Stirling, United Kingdom 16 th of October Presentation: “Mode Effects: Valuation Workshops versus Online Panels”
2014	Annual BIOECON Conference, Kings College, University of Cambridge, Cambridge, United Kingdom, 21 st – 23 rd of September Presentation: “Reliable Estimates? Evidence from a Discrete Choice Experiment on Cold Water Corals in Norway”
2014	International Conference of the International Institute of Fisheries Economics and Trade (IIFET), Queensland University of Technology, Brisbane, Australia, 7 th – 11 th of July Presentation: “Exploring Discontinuous Preferences in Discrete Choice Experiments: The Case of Cold-Water Corals in Norway”

Academic Visits (1 week or longer)

2018	Visiting researcher (4 weeks) Technical University of Delft, Transport and Logistics Group, The Netherlands Host: Professor Caspar Chorus
2018	Visiting researcher (3 weeks) University of Leeds, Institute for Transport Studies, Leeds, United Kingdom Host: Professor Stephane Hess
2014	Visiting PhD Candidate (3 months) University of St. Andrews, St. Andrews, Scotland Host: Professor Nick Hanley
2009 - 2010	International Exchange Program (10 months) Montana State University, Bozeman, MT, USA

Grants and Funding

2018	Producer and consumer preferences for sustainable shrimp aquaculture policy in Vietnam (NAFOSTED project nr. 502.99-2018.25) – 2018 – 2020 – Co-applicant – Total amount: \$28,000
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2015	<p>Travel Grant</p> <p>NOK 30 000 from the Research Council of Norway to participate in the <u>Emerging Leaders Program</u> during the Arctic Frontiers 2015 conference. The selected candidates participated in a mix of technical, social and cultural events accompanied by mentors from business, politics and academia on issues related to the Arctic.</p>
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Teaching Experience

2017 - present	<p>Lecturer, Swedish University of Agricultural Sciences</p> <p>PhD course: SPF – 0016 – Stated Preference Methods: State of the Art Modeling (9 class room hours + seminars)</p> <p>BSc course: SKO151 – Forest Economics (12 class room hours)</p>
2013 - 2015	<p>Teaching Assistant, UiT – The Arctic University of Norway</p> <p>MSc course: SOK - 3002 Advance Natural Resource Economics</p> <p>BSc course: SOK - 2037 Resource Economics</p> <p>BSc course: SOK - 2005 Economics II</p> <p>BSc course: SOK - 1102 Economics I</p>
2011	<p>Teaching Assistant, The Norwegian University of Life Sciences</p> <p>BSc course: ECN - 210 Microeconomics</p> <p>BSc course: ECN - 211 Microeconomics II</p>

Institutional Responsibilities and Professional Roles

2013 - 2016	<p>Norwegian Delegate</p> <p>European Council of Doctoral Candidates and Junior Researchers (EURODOC)</p>
2013 - 2016	<p>Board Member</p> <p>Association of Doctoral Organizations in Norway (Stipendiatorganisasjonene i Norge, SiN)</p>
2013-2014	<p>Board Chair</p> <p>Tromsø Doctoral Students (TODOS)</p>

Membership of Scientific Societies and Organizations

2015 - present	<p>European Association of Environmental and Resource Economists (EAERE)</p>
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Reviewing Activities

Agribusiness; Environmental and Resource Economics; European Review of Agricultural Economics; Journal of Choice Modelling; Journal of Environmental Economics and Management; Journal of Forest Economics