

EDUARDO ARAUJO

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EDUCATION

Master of Public Policy, Blavatnik School of Government, University of Oxford, 2023

Research area: Cash Transfer Programme, Randomised Controlled Trial experiments

Lehmann Foundation Fellow

MBA, Public Management and Leadership, Institute of Education of São Paulo, 2019

Specialisations: Public management, federalism, intergovernmental transfers

Scholarship for the MBA with an executive module at the University of Oxford

MSc., Economics, University of Espírito Santo, 2009

Specialisations: Econometric, nonparametric regression

Thesis: Estimating the impact of interest rates on Brazilian credit using nonparametric regression

BSc, Economics, University of Espírito Santo, 2006

Result: 8.51 to 10 (First class with honours)

WORK EXPERIENCE

State Treasurer's office, State of Espírito Santo, Economist (2011-present)

- Coordinated meetings with The World Bank to discuss the creation of a subnational Sovereign Fund.
- Coordinated a sector responsible for public fundraising and compliance. Contributed for raising around US\$ 140 million to fund local policies from 2020 to 2022 with the focus to address poverty. Was nominated as Finalist at the Brazilian Public Leadership Award, Finalist, MLG Impact Category, 2021
- Created and coordinated the Network of Public Leadership to stimulate cooperative learning in Brazilian Public Sector. Led a team with 170 officers from 76 cities. Submitted proposals to fund the programme, coordinated training to around 5,000 civil servants across the country, and provided consultancy on intergovernmental transfers legislations.

Bank of Development of the State of Espírito Santo, Economist (2008-2010)

- Supervised a public-private partnership (PPP) study on water and sanitation with the World Bank consultancy. Was responsible for representing the State Bank in the meetings to ensure that the projects were well-designed and fiscally sustainable.
- Examined around 40 proposals on tax subsidies. Visited companies, analysed documents provided by firms and wrote reports giving technical recommendations. Carried out econometric studies to evaluate the impact of tax subsidies and guided economic development policies

VOLUNTEER WORK

Brazilian Council of Economics (2015-Present)

- Advised low-income families on financial services, budgeting, savings and public benefits. Guided around 1,000 families enrolling in a Brazilian cash transfer programme during the Covid Pandemic. Received merit of honour City Council of Vitória for relevant services to the community in 2021.
- Created a financial education programme to provide free seminars to students from public schools. The programme reached around 10,000 students. It allowed students to learn concepts in economics and understand how to manage their incomes as adults.
- Coordinated around 25 conferences to discuss macroeconomics as president/vice-president of the board of the Council of Economics in the State of Espírito Santo (2015-2018). Activities included approving budget with the board of director, raising funds from companies, and inviting national and international speakers.

PUBLICATIONS

Araujo, E. R., Lino, L. de S., & Feitosa, P. H. A. Tourism Impacts on Employment in the Metropolitan Region of Vitória-ES: an application of coefficients demand. *Revista Turismo Em Análise*, 26(3), 2015, 518-540, <https://www.revistas.usp.br/rta/article/view/89494/112755> (accessed 01 December 2021).

Araujo, E. R. Nonparametric regression: measuring the impact of interest rates on Brazilian credit. MSc Diss., Vitória, University of Espírito Santo. 2009.
http://ppgeconufes.weebly.com/uploads/5/7/8/8/5788000/diss01_2009.pdf, (accessed 01 December 2021).

TEACHING EXPERIENCE

Professor, University Estacio de Sá, Post-graduate in Controlling, Finances and Auditing, 2009
Taught face-to-face courses in Financial Markets and Capital Markets Analysis for one semester for a class with 50 graduate students.

Professor, University of Espírito Santo, Undergraduate, Department of Economics, 2010
Taught face-to-face courses on Equities Markets, the Brazilian Economy, Business Economy and Introduction to Economics in classes with 60 undergraduate students (2009-2010).

RESEARCH EXPERIENCE

Oxford Covid-19 Government Response Tracker (OxCGRT), 2021
Cooperated with the Brazilian team, searching for subnational response policies and evaluating economic measures regarding poverty.

Environmental and socioeconomic impact of ports, 2018
Cooperated with a research team analysing data and measuring environmental and socioeconomic effects of port construction.

Public Policy - Tourism, 2013
Developed methods and collected data to evaluate the impact of visitors on creating jobs and income in a Brazilian district.

LANGUAGE AND OTHER SKILLS

- Fluent in Portuguese, English and Spanish
- R Program, SQL Language, Excel advanced, Html and Corel Draw.