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# A fast and scalable ensemble of global models with long memory and data partitioning for the M5 forecasting competition

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## ABSTRACT

This work presents key insights on the model development strategies used in our cross-learning-based retail demand forecast framework. The proposed framework outperforms state-of-the-art univariate models in the time series forecasting literature. It has achieved 17th position in the accuracy track of the M5 forecasting competition, which is among the top 1% of solutions.

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## 1. Model overview

The proposed framework is an ensemble of Pooled Regression model (PR, Gelman & Hill, 2006; Trapero, Kourntzes, & Fildes, 2015) (refer Appendix B) and Light Gradient Boosting Machine (LightGBM, Ke et al., 2017) model, both trained globally across a collection of time series. These forecast models with the cross-learning capability, also known as Global Forecasting Models (GFM), have recently offered numerous possibilities for forecast practitioners, which have never been realised by the traditional univariate forecasting methods that forecast in isolation (Januschowski et al., 2020; Kang et al., 2020).

Recent theoretical and empirical insights (Hewamalage, Bergmeir, & Bandara, 2020; Montero-Manso & Hyndman, 2021) suggest that GFMs are a powerful class of forecasting models that can be designed with a much higher complexity, yet still achieve better generalisation error than the traditional univariate models for larger datasets. This ability of GFMs to control model complexity becomes

an important factor when designing forecast models with long memories. Following these theoretical recommendations, the base global models of our ensemble framework are carefully crafted to gain complexity through long model memory and a time series grouping strategy. We achieve the long model memory by using 400 days of time lagged sales observations as input features of our model. To create the sales lags, we apply the moving window strategy to the entire time series, transforming it into pairs of input and output windows. Here, the optimal size of the input window, i.e., 400, is determined by using a grid-search-based hyper-parameter optimisation strategy (refer Appendix A). In addition to the sales lags, the proposed framework also accounts for the static and dynamic exogenous variables available in the dataset. This includes day of week, day of month, weekend or non-weekend, month, snap, event name 1, event name 2, event type 1 and event type 2. The proposed grouping methodology builds separate global models for each identified group of time series from the same product department, i.e., 70 different global models for the total departments (Bandara et al., 2019). On top of the model complexity, the proposed grouping strategy also attempts to address the

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**Table 1**

The WRMSSE values for the base models and the ensemble at all considered hierarchical levels of aggregation. For each row, the results of the best performing method(s) are marked in boldface.

| Level | Ensemble     | LightGBM | PR           |
|-------|--------------|----------|--------------|
| 1     | 0.247        | 0.340    | <b>0.216</b> |
| 2     | <b>0.342</b> | 0.397    | 0.350        |
| 3     | <b>0.446</b> | 0.505    | 0.460        |
| 4     | 0.308        | 0.384    | <b>0.291</b> |
| 5     | <b>0.404</b> | 0.482    | <b>0.404</b> |
| 6     | <b>0.412</b> | 0.458    | 0.423        |
| 7     | <b>0.501</b> | 0.558    | 0.524        |
| 8     | <b>0.520</b> | 0.567    | 0.539        |
| 9     | <b>0.622</b> | 0.684    | 0.643        |
| 10    | 0.992        | 1.049    | <b>0.985</b> |
| 11    | 0.944        | 0.983    | <b>0.941</b> |
| 12    | 0.892        | 0.921    | <b>0.890</b> |

issue of data heterogeneity in GFMs (Bandara, Bergmeir, & Smyl, 2020; Bandara et al., 2019; Godahewa, Bandara, Webb, Smyl, & Bergmeir, 2021). In line with the recommendations of Bandara et al. (2020), as a preprocessing step, we stabilise the variance of the grouped time series by applying a mean-normalisation strategy to the grouped time series. Furthermore, to bring model diversity to the forecast combination (Lichtendahl & Winkler, 2020), we employ both linear (PR) and nonlinear (LightGBM) cross-learning models in our forecast framework. To obtain the final predictions of our framework, we compute the simple average of PR and LightGBM model forecasts. Table 1 reports the Weighted Root Mean Squared Scaled Error (WRMSSE) error values of the LightGBM and PR forecasts separately, and their ensemble at all the hierarchical levels of aggregation considered for the final test period of the M5 Competition. The model diversity introduced by the ensemble is evident since the addition of the PR model on top of the LightGBM has made the results better at many of the aggregation levels.

Fig. 1 gives an illustration of the proposed solution. The source code relevant to this framework is publicly available at <https://github.com/kasungayan/M5Comp>.

## 2. Comparison with the M5 winning solution

While our method as described above has demonstrated competitive performance at the accuracy track of the M5 Competition, it is different from the best performing solution proposed by In (2021) in a number of ways. These differences are detailed with respect to methodology in Table 2.

According to Table 2, it can be seen that the M5 winning solution performs grouping at multiple levels, and engineer various hand-crafted features, in addition to readily available features from the M5 dataset. Regarding the forecast setup, we see that the winning solution uses the Tweedie loss to train the LightGBM model, which is specifically suited for intermittent data. The final forecasts of the M5 winning solution are obtained by combining the predictions generated from the recursive and direct forecasting strategies.

On the other hand, our proposed solution applies grouping at the department level. Additionally, it performs a mean normalisation strategy to account for scale

differences, which the winning solution overlooks. Also, our solution mostly utilises the features already available in the dataset and does not engineer new features to train the models. We use separate loss functions to train LightGBM and PR models, and apply only the recursive strategy to generate the forecasts from the models. Moreover, the M5 winning solution utilises the information available from upper levels of the sales hierarchy by including the historical sales at store and state levels as features to train the LightGBM model. Its better accuracy reflects this at higher levels of the hierarchy than our method, which does not use information from other hierarchy levels.

## 3. Conclusions

Overall, the methodological differences between the two solutions have resulted in the differences between the final rankings. As for the best performing method, their extensive feature engineering, validation technique, multilevel pooling, and addressing intermittent data with the loss function seem to have contributed to superior performance in the M5 competition. On the other hand, long memory models with data partitioning and model diversity through ensembling have enabled our proposed solution to achieve promising results in the competition. As a possible future work, the two approaches' methodological traits can be combined to explore their effect on forecast accuracy further. Furthermore, incorporating promotional related features to the model and analysing their effect on the final forecasting accuracy are also potential avenues for future research.

## Declaration of competing interest

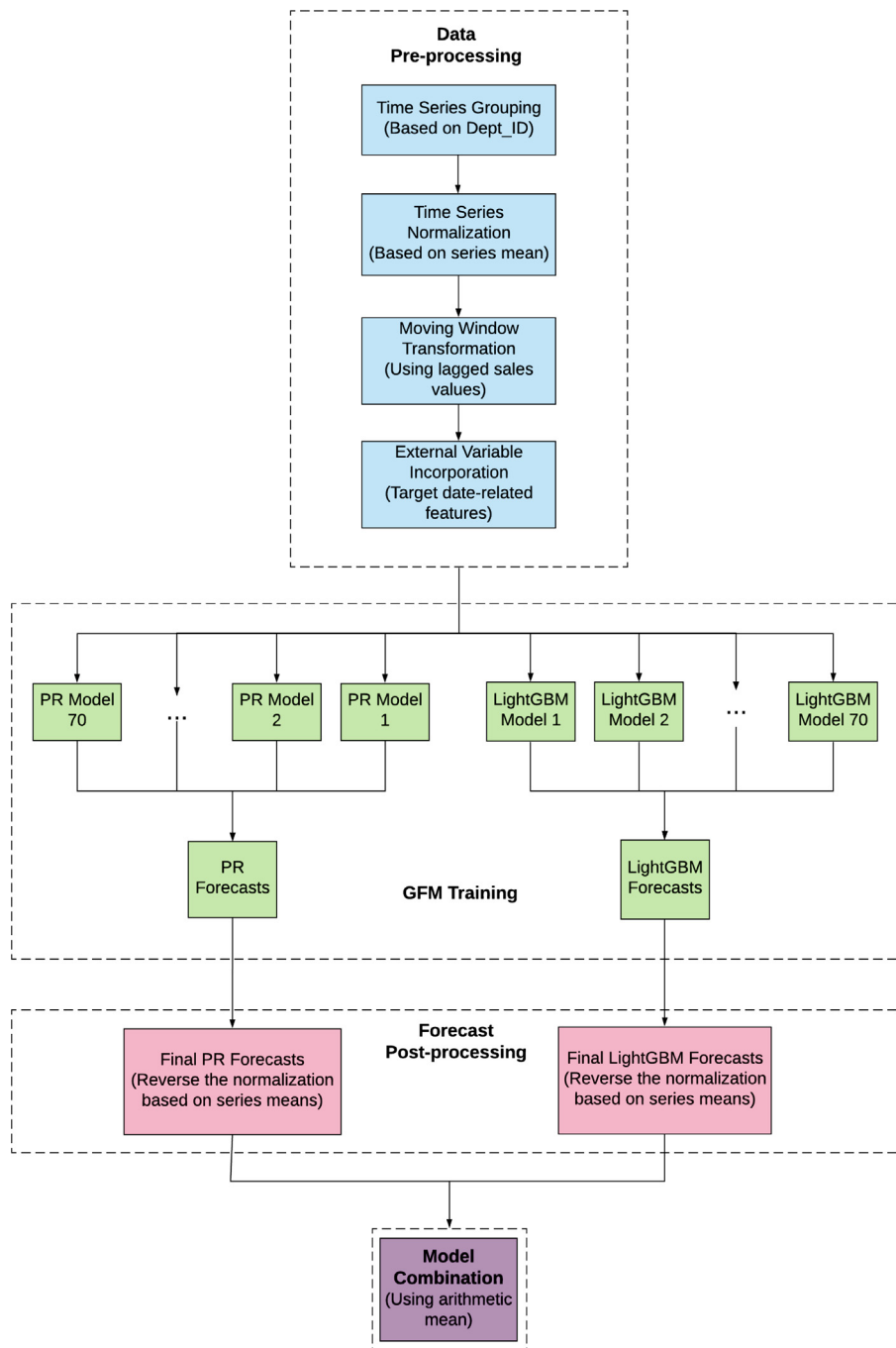
The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.

## Appendix A. Hyperparameter selection & optimization

Table A.1 shows the bounds of the hyper-parameter values used throughout the LightGBM learning process, represented by the respective minimum, maximum, and optimal values.

In the hyper-parameter optimisation process, we first create a parameter grid by dividing the minimum and maximum range of each parameter summarised in Table A.1. Next, the performance of each parameter combination in the grid is evaluated on the validation dataset, i.e., the last 28 days prior to the forecast horizon and the same 28 days as the forecast horizon from the previous year, using the WRMSSE error measure. The parameter combination that gives the lowest WRMSSE on the validation dataset is chosen as the optimal parameter combination to train the LightGBM model.

The winning LightGBM solution uses nine hyperparameters to train the model, namely: Tweedie variance power, bagging fraction, bagging frequency, learning rate, number of leaves, minimum number of instances per leaf, feature fraction, maximum number of bins, and number



**Fig. 1.** The overall framework is comprised of three components, namely: (1) the preprocessing layer, which consists of a grouping phase, a normalisation phase, moving window transformation, and an exogenous variable embedding phase, (2) the GFM training layer, which trains GFMs for each group of time series in parallel and generates forecasts from the PR and LightGBM base models, (3) the forecast post-processing layer where the forecasts from the two models are separately processed to reverse the initial normalisation based on series means and (4) the model combination layer, which ascertains the final forecasts by computing the simple average of the final forecasts generated from the two base models.

of estimators. In contrast to our LightGBM implementation, the winning LightGBM solution use Tweedie variance power, maximum number of bins, feature fraction, and number of estimators, as additional hyperparameters to optimise the model.

## Appendix B. Functionality of pooled regression model

The PR model that we employ in this work is a global version of an Auto-Regression (AR) model of order 400 (lags of sales) along with the other date-related exogenous variables (day\_of\_week, day\_of\_month, is\_workingday,

**Table 2**

Comparison of the proposed method against the M5 winning solution.

| Methodology         | M5 Winning Method   | Proposed method   |
|---------------------|---|---|
| Data Pre-processing | <ul style="list-style-type: none"> <li>At store level (10 groups), store-category level (30 groups) and department level (70 groups)</li> </ul>   | <ul style="list-style-type: none"> <li>Only at the department level (70 groups)</li> <li>Mean normalisation to account for sales scale differences</li> </ul>   |
| Feature Engineering | <ul style="list-style-type: none"> <li>State_id, Store_id, Cat_id, Dept_id and Prod_id</li> <li>Hand-crafted price features such as price, price_norm, price_max, price_min, and price_mean</li> <li>day, month, year, day_of_week, week_num, month_week, is_workingday, is_weekend, snap and events as date related features</li> <li>Two weeks of historical sales and sales mean, standard deviations at the store and state level for the entire training period</li> <li>Sales mean and the sales standard deviation for different window sizes of one week, two weeks, one month, two months and half a year</li> </ul> | <ul style="list-style-type: none"> <li>day_of_week, day_of_month, month, is_workingday, is_weekend, snap and events as date related features</li> <li>400 days of sales lags</li> </ul>   |
| Forecasting Setup   | <ul style="list-style-type: none"> <li>LightGBM as the prediction model</li> <li>Tweedie loss as the loss function</li> <li>9 LightGBM hyperparameters (see <a href="#">Appendix A</a>)</li> <li>Both recursive and direct strategies to generate multi step-ahead forecasts</li> </ul>   | <ul style="list-style-type: none"> <li>A combination of LightGBM and PR as the prediction models</li> <li>Poisson loss as the loss function of LightGBM models and Re-weighted Least-Squares as the loss function of PR models</li> <li>7 LightGBM hyperparameters (see <a href="#">Appendix A</a>)</li> <li>The recursive strategy to generate multi step-ahead forecasts</li> </ul> |
| Validation splits   | <ul style="list-style-type: none"> <li>13 validation splits corresponding to the last 13 28-day periods constructed through the rolling-origin mechanism</li> </ul>   | <ul style="list-style-type: none"> <li>Last 28 days prior to the forecast horizon and the same 28 days as the forecast horizon from the previous year</li> </ul>  |

**Table A.1**

Parameter value ranges used to train the LightGBM models in our experiments.

| Parameter                            | Min. value | Max. value | Opt. Value |
|--------------------------------------|------------|------------|------------|
| Bagging frequency                    | 1          | 5          | 1          |
| Bagging fraction                     | 0.25       | 1          | 0.75       |
| L2 regularization                    | 0          | 0.5        | 0.1        |
| Learning rate                        | 0.025      | 0.1        | 0.075      |
| Number of leaves                     | 30         | 320        | 128        |
| Minimum number of instances per leaf | 50         | 150        | 100        |
| Number of iterations                 | 500        | 1500       | 1200       |

is\_weekend) as well as events and SNAP information. The term pooling indicates that one model is built using many series; 70 models in our case with a single model containing the trained parameters to predict all the series under a specific product department. This model can be formulated mathematically as in Eq. (B.1).

$$y_t = c + \phi_1 y_{t-1} + \phi_2 y_{t-2} + \phi_3 y_{t-3} + \dots + \phi_p y_{t-p} + \sum_{i=1}^n \alpha_i d_i + \sum_{i=1}^m \beta_i e_i + \epsilon_t \quad (\text{B.1})$$

In Eq. (B.1),  $y_{t-1}$  to  $y_{t-p}$  denote the lags of sales ( $p = 400$  in our case) of a particular bottom-level product.  $\phi_1$  to  $\phi_p$  indicate the corresponding coefficients of the model trained by pooling across series. The variables  $d_i$  and  $e_i$  refer to the date-related and events (including SNAP) variables used in our model, where  $\alpha_i$  and  $\beta_i$  are

the respective coefficients.  $n$  and  $m$  are the total number of date-related variables (4 in our case) and events related variables (3 in our case for event\_1, event\_2 and SNAP) used in the model.  $\epsilon_t$  is the error term at time step  $t$ . As seen in Eq. (B.1), the PR model can only capture linear relationships between the independent variables.

Our PR model used in this work has a similarity to the concept of pooling used by [Trapero et al. \(2015\)](#) specifically to predict SKUs having lesser historical promotional events to train a model from. Therefore, a pooled model is built by normalising the series to learn across many SKUs, similar to our approach. However, the independent variables used in the two works are slightly different since those authors use mainly promotional variables and their lagged values to predict the sales at future promotions. Apart from that, PR models have been used even earlier in other domains such as social sciences ([Gelman & Hill,](#)

2006). The partial pooling at the department level used in our work is the same as the multilevel models proposed by Gelman and Hill (2006). As those authors state, partial pooling is a middle ground that helps avoid issues from both extremes; model underfitting issues resulting from complete pooling (minimal series-specific information) and model overfitting issues due to no pooling (maximum series-specific information) at all.

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