

LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



2.



TEST 10

GO ON TO THE NEXT PAGE

TEST 10 147

3.



4.



5.



6.



TEST 10

GO ON TO THE NEXT PAGE

TEST 10 149

PART 2

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
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25. Mark your answer on your answer sheet.
26. Mark your answer on your answer sheet.
27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

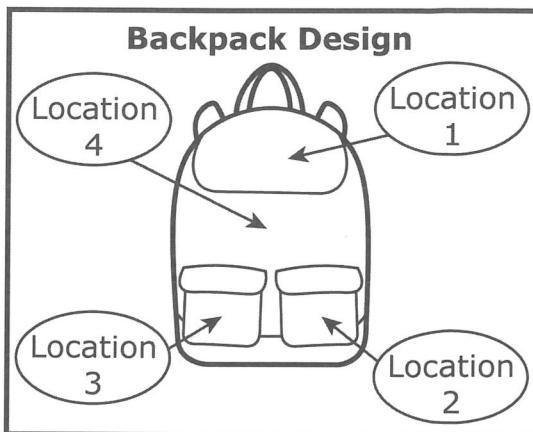
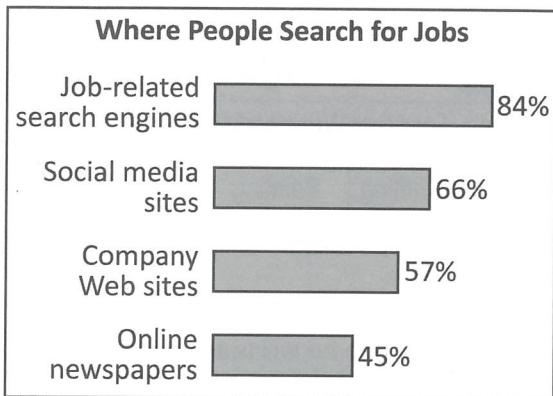
32. What is the conversation mainly about?
- (A) A product launch
(B) A grand opening
(C) Some investment options
(D) Some travel plans
33. Why has the man been busy?
- (A) He has been working on a presentation.
(B) He has just returned from a family vacation.
(C) He is organizing a conference.
(D) He has been assigned a new client account.
34. What does the woman suggest that the man do soon?
- (A) Make a reservation
(B) Review some sales data
(C) Use a voucher before it expires
(D) Speak with an adviser
-
35. Where is the conversation taking place?
- (A) At a bakery
(B) At an employment agency
(C) At a farmers market
(D) At a restaurant
36. What does the woman ask about?
- (A) An upcoming event
(B) A project deadline
(C) A delivery service
(D) A job opening
37. What does the man remind the woman to do?
- (A) Register on a Web site
(B) Send a document
(C) Update a budget
(D) Change an address
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38. Where do the women work?
- (A) At a bookstore
(B) At a computer store
(C) At a food market
(D) At a publishing company
39. What are the women worried about?
- (A) Opening a branch office
(B) Competing with online stores
(C) Finding a new supplier
(D) Hiring enough delivery drivers
40. What does the man recommend?
- (A) Advertising online
(B) Attending a trade show
(C) Adding food service
(D) Offering a home repair service
-
41. What kind of products do the speakers sell?
- (A) Cleaning products
(B) Car accessories
(C) Kitchen tools
(D) Garden supplies
42. What does the woman mean when she says, “He’s probably waiting outside”?
- (A) A customer needs help immediately.
(B) A manager wants to discuss a complaint.
(C) A store is unusually crowded.
(D) Some instructions were confusing.
43. What do the staff sometimes forget to do?
- (A) Restock inventory
(B) Sign receipts
(C) Hand out flyers
(D) Mention an upcoming sale
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- 44.** Who most likely are the men?
(A) Teachers
(B) Bakers
(C) Electricians
(D) Doctors
- 45.** Why are the men frustrated?
(A) Some work will have to be redone.
(B) Some tools have been misplaced.
(C) Some staff members are unavailable.
(D) Some supplies have run out.
- 46.** What does the woman want the men to review?
(A) A revised budget
(B) A meeting agenda
(C) Some design plans
(D) Some contract terms
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- 47.** What does the man want to do?
(A) Renovate a building
(B) Create a community garden
(C) Install some new road signs
(D) Move a business to a new location
- 48.** What problem does the woman mention about a project?
(A) It will be noisy.
(B) It will be expensive.
(C) Finding available space may be difficult.
(D) The approval process may take a long time.
- 49.** What does the woman suggest the man do?
(A) Apply for a loan
(B) Check a city map
(C) Collect some signatures
(D) Post an announcement online
-
- 50.** What industry does the woman work in?
(A) Finance
(B) Farming
(C) Advertising
(D) Hospitality
- 51.** What did the woman do recently?
(A) She received an award.
(B) She opened a new business.
(C) She invented a new product.
(D) She published a book.
- 52.** What will the woman most likely discuss next?
(A) Choosing an appropriate software program
(B) Preparing for a job interview
(C) Deciding on a program of study
(D) Improving networking skills
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- 53.** What kind of business do the speakers most likely own?
(A) An architecture studio
(B) A restaurant
(C) A real estate agency
(D) An accounting firm
- 54.** What does the man want to order?
(A) Furniture
(B) Office supplies
(C) Food
(D) Lighting fixtures
- 55.** Why does the woman say, “I just checked the account balance an hour ago”?
(A) To offer an excuse
(B) To make a complaint
(C) To provide reassurance
(D) To express surprise
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56. Who most likely is the man?
(A) The woman's former landlord
(B) The woman's professor
(C) The woman's relative
(D) The woman's previous employer
57. What does the woman say she will do soon?
(A) Return to her parents' house
(B) Apply for a job
(C) Pick up her belongings
(D) Begin coursework at school
58. What does the woman ask for?
(A) A house key
(B) A copy of a certificate
(C) A reference letter
(D) A colleague's e-mail address
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59. Where most likely are the speakers?
(A) In a government office
(B) In a television studio
(C) At a bus terminal
(D) At a construction site
60. What does the man mention about the Lansing Bridge?
(A) There is a lot of traffic on it today.
(B) There is a beautiful view from it.
(C) It now has a walkway.
(D) It is temporarily closed.
61. How can the listeners find out more information?
(A) By visiting an information desk
(B) By requesting a brochure
(C) By checking a Web site
(D) By calling a help line
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Community Center Class Schedule				
Monday	Tuesday	Wednesday	Thursday	Friday
Ceramics	Knitting	Painting	Sculpture	Drawing

62. Why is the man calling?
(A) To confirm he will teach a class
(B) To complain about a recent class
(C) To inquire about class supplies
(D) To request directions to a community center
63. Look at the graphic. Which class are the speakers discussing?
(A) Knitting
(B) Painting
(C) Sculpture
(D) Drawing
64. What does the man plan to do in Chicago?
(A) Go to a graduation ceremony
(B) Attend a wedding
(C) Complete a certification
(D) See an art exhibit
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65. Where do the speakers most likely work?
- At a car rental service
 - At a market research firm
 - At an electronics store
 - At a trucking company
66. Look at the graphic. Where do the speakers plan to start advertising job openings?
- On job-related search engines
 - On social media sites
 - On company Web sites
 - In online newspapers
67. What does the man say he will do later today?
- Propose a budget adjustment
 - Attend a training session
 - Write a letter of recommendation
 - Approve a timeline
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68. What is the woman having difficulty deciding on?
- A color
 - A fabric
 - Storage capacity
 - Strap placement
69. Why was the company's logo redesigned?
- To reflect design trends
 - To celebrate an anniversary
 - To appeal to a wider audience
 - To avoid a copyright problem
70. Look at the graphic. Where will the company's logo be placed?
- Location 1
 - Location 2
 - Location 3
 - Location 4
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PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What kind of product did the speaker order?
(A) Printer ink
(B) Eyeglasses
(C) Picture frames
(D) Furniture
72. What problem does the speaker mention?
(A) A package was not received.
(B) An invoice is missing.
(C) A product is the wrong color.
(D) A Web site is down.
73. What does the speaker ask about?
(A) A refund policy
(B) A delivery fee
(C) A shipping time
(D) A mailing address
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74. What award is being announced?
(A) Best design
(B) Top salesperson
(C) Employee of the month
(D) Excellence in research
75. According to the speaker, what will the winner receive?
(A) A commemorative plaque
(B) A parking space
(C) A gift certificate
(D) A recognition dinner
76. What does the speaker say will be published on a Web site?
(A) A photograph
(B) A biography
(C) Professional accomplishments
(D) Company event details
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77. What kind of product does the speaker's company sell?
(A) Bicycles
(B) Tools
(C) Cars
(D) Toys
78. What will the listeners do next?
(A) Watch a video
(B) Vote on a policy
(C) Inspect a brochure
(D) Tour a facility
79. What does the speaker mean when he says, "I come in at eight"?
(A) He is very busy this week.
(B) A store usually opens early.
(C) The listeners should arrive at that time.
(D) The listeners should prepare a shipment.
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80. What does the speaker mainly discuss?
(A) Offering training opportunities
(B) Changing product packaging
(C) Updating safety regulations
(D) Revising an advertising strategy
81. What did the company do last month?
(A) It expanded its social media presence.
(B) It agreed to organize a conference.
(C) It published a training manual.
(D) It hired an outside consultant.
82. What should interested listeners do?
(A) Contact their managers
(B) Recruit some volunteers
(C) Answer a survey
(D) Watch a video
-

- 83.** Who most likely are the listeners?
(A) Engineers
(B) Dentists
(C) Educators
(D) Architects
- 84.** Why does the speaker say, "I'll be at the booth in the lobby until noon"?
(A) To request volunteers for the afternoon
(B) To explain that a booth location has changed
(C) To apologize for a scheduling conflict
(D) To indicate availability to answer questions
- 85.** What does the speaker say will happen tonight?
(A) A book signing
(B) A photo shoot
(C) A dinner reception
(D) An award ceremony
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- 86.** What is Geeta Prasad's profession?
(A) Research scientist
(B) Medical doctor
(C) University professor
(D) Government official
- 87.** According to the speaker, what are some data used for?
(A) To evaluate a budget
(B) To design new products
(C) To make hiring decisions
(D) To develop an exercise program
- 88.** Why should the listeners visit a Web site?
(A) To download a manual
(B) To read a report
(C) To register for a study
(D) To provide some feedback
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- 89.** Where do the listeners most likely work?
(A) At a home appliance store
(B) At a hardware store
(C) At a shipping company
(D) At a furniture store
- 90.** According to the speaker, what has caused a problem?
(A) Low-quality merchandise
(B) Competition from other businesses
(C) Increased rental costs
(D) Poor customer service
- 91.** What will happen next month?
(A) A focus group will be assembled.
(B) A customer loyalty program will be introduced.
(C) Some employees will receive training.
(D) New advertisements will be designed.
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- 92.** Where is the speech being given?
(A) At a training session
(B) At a press conference
(C) At a job fair
(D) At a store grand opening
- 93.** Why does the speaker apologize?
(A) Some repair work has caused delays.
(B) Some employees have been transferred.
(C) Some materials have not arrived.
(D) Some businesses have been temporarily closed.
- 94.** What does the speaker mean when she says, "the tracks and trains are not city property"?
(A) She did not follow a recommendation.
(B) She is not responsible for a problem.
(C) Some directions were misleading.
(D) A contract contained errors.
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95. Look at the graphic. Which hairstyle does the speaker recommend?
- Style 1
 - Style 2
 - Style 3
 - Style 4
96. What does the speaker say is included in the price?
- A comb
 - A beverage
 - Blow-drying
 - Hair care instructions
97. What does the speaker say happened yesterday?
- A photo shoot was held.
 - A popular product arrived.
 - A new hairstylist was hired.
 - A product demonstration was conducted.
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Plastic Molding Output	
Machine Number	Cycle Duration
1	5:30
2	6:22
3	4:15
4	5:02

98. According to the speaker, what did the company do last week?
- It installed software to monitor machines.
 - It added a new machine to an assembly line.
 - It hired some expert technicians.
 - It reorganized a production team.
99. Look at the graphic. Which machine will a technician look at?
- Machine 1
 - Machine 2
 - Machine 3
 - Machine 4
100. What does the company hope to do next quarter?
- Update their logo
 - Meet their production targets
 - Purchase similar technologies
 - Begin replacing outdated computers
-

This is the end of the Listening test.