# Computer workshop 2 (NBS8186)

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## Introduction

These are sample solutions for the second computer lab of NBS8186. The data used for the analysis correspond to clothing.csv. You should have downloaded this data in a specific folder in your computer using setwd().

## Question A

Plot a histogram for tsales

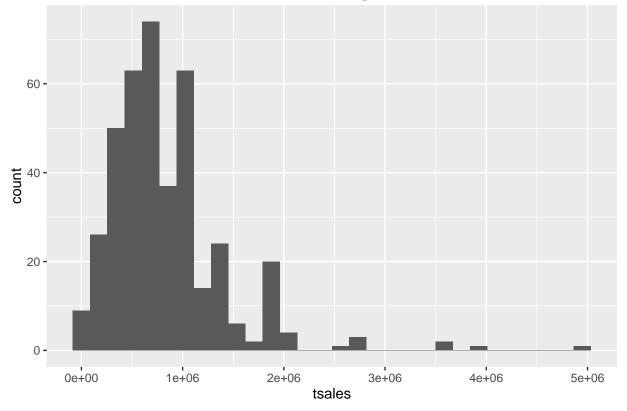
First we load the data setting the working directory and loading the dataset. It will be called "clothing". Unlike last computer lab this time we will use import() from rio package.

Creating a histogram is done by using ggplot2() which uses aesthetics of the graphics.

```
# Histogram
library(ggplot2)

m <- ggplot(clothing, aes(x = tsales))
m + geom_histogram() + ggtitle("Sales in Dutch guilders")</pre>
```

## Sales in Dutch guilders



What are the mean and the median?

We have several options. We could use summary() and calling tsales. Alternatively, we could calculate the mean and median applying directly the mean() and median() functions on tsales.

```
# mean and median
summary(clothing$tsales)
```

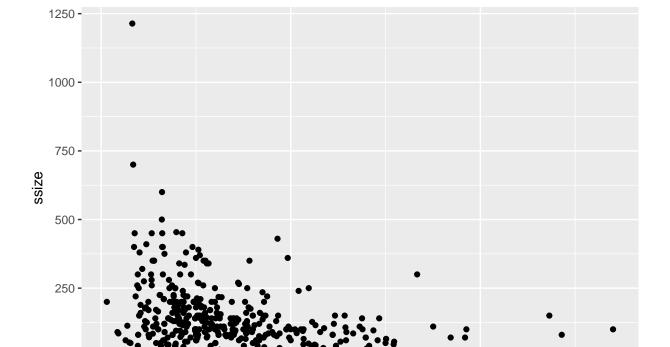
```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 50000 495300 694200 833600 976800 5000000
```

Plot sales against ssize

```
# Histogram

library(ggplot2)
p <- ggplot(clothing, aes(sales, ssize))
p + geom_point() + ggtitle("Sales vs ssize")</pre>
```

Sales vs ssize



## Question B

0 -

Redo a) considering sales

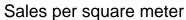
```
# Histogram
library(ggplot2)
```

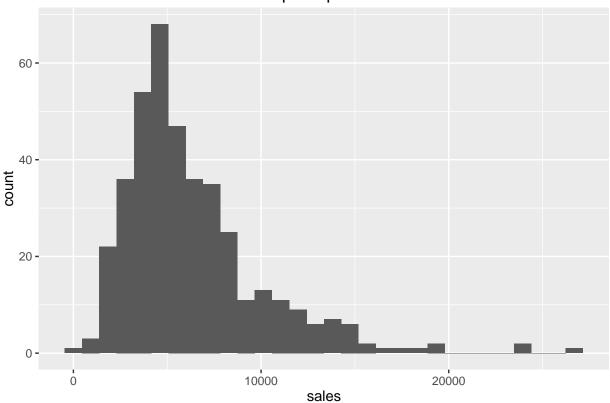
sales

20000

10000

```
m <- ggplot(clothing, aes(x = sales))
m + geom_histogram() + ggtitle("Sales per square meter")</pre>
```





The mean and the median are calculated using the functions mean and median<sup>1</sup>

```
# mean
mean(clothing$sales)
```

## [1] 6334.751

```
# median
median(clothing$sales)
```

## [1] 5278.935

# Question C

 $Regress\ sales\ on\ ssize.\ Interpret.$ 

 $<sup>^{1}\</sup>mathrm{Results}$  can be checked using <code>summary()</code>

```
mod1 = lm(sales ~ ssize, clothing)
summary(mod1)
```

```
##
## Call:
## lm(formula = sales ~ ssize, data = clothing)
## Residuals:
##
      Min
               1Q Median
                  -813.2 1139.8 20166.7
  -6071.3 -2194.5
##
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 7809.808
                          299.817
                                   26.049 < 2e-16 ***
                -9.765
                                   -6.132 2.1e-09 ***
## ssize
                            1.593
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3579 on 398 degrees of freedom
## Multiple R-squared: 0.08631,
                                   Adjusted R-squared:
## F-statistic: 37.6 on 1 and 398 DF, p-value: 2.097e-09
```

This simple model is a simple linear regression where we analyse the relationship between to variables. A dependent variables sales and a regressor ssize. We want to see to what extent the sales floor space of the store is related to the number of sales per square meter.

The can see that there is a negative relationship so that an additional square meter in the floor space supposes almost 10 sales less (9.76 exactly). This negative effect is statistically significant.

#### Question D

Regress sales on ssize and ssize squared. Interpret. Is there evidence for a nonlinear relationship? If yes, what type of extremum do you find?

First we have to create the variable ssize squared ssize2. Then we run the model with the new variable created. Since there is more than one regressor, we are fitting a multiple linear regression.

By adding the squared regressor we are assuming that the relationship between that regressor and the dependent variable is going to change *-wears off-* at some point. The value of the estimate of the squared term indicates actually the turning point of the relationship.

```
clothing$ssize2 = clothing$ssize^2
mod2 = lm(sales ~ ssize + ssize2, clothing)
summary(mod2)
```

```
##
## Call:
## lm(formula = sales ~ ssize + ssize2, data = clothing)
##
## Residuals:
## Min 1Q Median 3Q Max
```

```
## -6217.3 -2104.5 -710.9 1243.9 20086.3
##
## Coefficients:
                Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 8.419e+03 3.957e+02 21.277 < 2e-16 ***
              -1.598e+01 3.092e+00 -5.168 3.75e-07 ***
## ssize
              9.312e-03 3.979e-03
## ssize2
                                     2.340
                                             0.0198 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3559 on 397 degrees of freedom
## Multiple R-squared: 0.09875,
                                  Adjusted R-squared:
## F-statistic: 21.75 on 2 and 397 DF, p-value: 1.089e-09
```

If the sign of the squared regressor is poitive, the relationship is a convex model (so it is a *minimum*) and conversely if the sign is negative then the curve is concave (and therefore a *maximum*).

In our case, the sign of the squared variable is positive so it would suppose a minimum and it would only significant at 0.05 level of significance.

#### Question E

Regress sales on nown, nfull, npart, naux, inv1, inv2, ssize and ssize squared

```
mod3 =lm( sales~nown+nfull+npart+naux+inv1+inv2+ssize+ssize2, clothing)
summary(mod3)
```

```
##
## Call:
## lm(formula = sales ~ nown + nfull + npart + naux + inv1 + inv2 +
      ssize + ssize2, data = clothing)
##
## Residuals:
##
      Min
               1Q Median
                               ЗQ
                                      Max
## -6809.2 -2095.8 -218.7 1398.9 19043.6
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
## (Intercept) 3.729e+03 8.358e+02 4.462 1.07e-05 ***
## nown
               9.331e+02 2.558e+02 3.648 0.000301 ***
## nfull
               1.298e+03 1.752e+02
                                     7.413 7.72e-13 ***
## npart
               5.727e+02 2.551e+02
                                      2.245 0.025319 *
## naux
               4.968e+02 4.250e+02
                                      1.169 0.243127
## inv1
               6.110e-04 1.754e-03
                                      0.348 0.727738
               1.079e-03 4.472e-03
## inv2
                                      0.241 0.809517
               -2.111e+01
                          2.961e+00
                                     -7.130 4.87e-12 ***
## ssize
               7.250e-03 3.685e-03
                                     1.968 0.049813 *
## ssize2
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3238 on 391 degrees of freedom
## Multiple R-squared: 0.2653, Adjusted R-squared: 0.2502
## F-statistic: 17.65 on 8 and 391 DF, p-value: < 2.2e-16
```

(i) Interpret your results.

All the variables have a positive association with sales excepting the space of the floor for sales.

(ii) Is the regression significant

Yes because of the F-Statistic.

(iii) Test whether  $\beta_{inv} = 0$ 

It is. Pr(>|t|) is greater than any other value of significance.

(iv) Test whether  $\beta_{nown} = 1000$ 

A general procedure to test the value of a coefficient against an alternative value to 0 consists of calculating the density function of the t statistic

$$t = \frac{\hat{\beta} - \beta_{H_0}}{s.e(\hat{\beta})} \tag{1}$$

tidy() creates a data.frame with the results of the regression.

```
library(broom)
mod3.tidy = tidy(mod3)

t = (mod3.tidy[2, 2] - 1000)/mod3.tidy[2,3]
pt(t, df = 391)
```

## [1] 0.3969924

We cannot reject the  $H_0$  at a level of significance  $\alpha > 0.1$  so that we would say that  $\beta_{nown} = 1000$ .

(v) Test whether  $\beta_{nfull} = 2\beta_{npart}$ 

Applying (1) we can calculate the following

$$t.1 = \frac{\hat{\beta}_n full - \beta_{H_0}}{s.e(\hat{\beta})} \tag{2}$$

```
library(broom)
mod3.tidy = tidy(mod3)

t.1 = (mod3.tidy[3,2] - 2*(mod3.tidy[4,2]))/mod3.tidy[3,2]
pt(t.1, df = 391)
```

## [1] 0.5468764

We cannot reject the  $H_0$  at a level of significance  $\alpha > 0.1$  so that we would say that  $\beta_{nown} = 1000$ .

(vi) Use a Chow test to see whether the relationship is the same for stores with start  $\geq 40$  and  $\leq 40$ .

The Chow test tests the implicit assumption of  $\beta$  are constant over the whole sample. Essentially what we are testing is whether there are structural breaks  $H_0: \beta_{ur1} = \beta_{ur2}$  and  $H_1: \beta_{ur1} \neq \beta_{ur2}$ 

The procedure consists of various steps

• Run a restricted regression

- Divide the sample into tow groups that are determined by the breakpoint (sales  $\geq = 40$ )
- Run an "unrestricted" regression on each of your subsamples. You will run two "unrestricted" regressions with a single breakpoint.
- Calculate the Chow F-statistic as follows

$$\frac{SSR_r - SSR_u/k}{SSR_u/(n-2k)} = F_{k,n-2k} \tag{3}$$

```
# Step 1: Create the regression
mod3.1 =lm(sales~nown+nfull+npart+naux+inv1+inv2+ssize+ssize2, subset(clothing,
                                                                      start <= 40))
summary(mod3.1)
##
## Call:
## lm(formula = sales ~ nown + nfull + npart + naux + inv1 + inv2 +
##
       ssize + ssize2, data = subset(clothing, start <= 40))</pre>
##
## Residuals:
##
      Min
                1Q Median
                                       Max
  -6076.9 -1968.0 -193.6 1175.0 19793.0
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
## (Intercept) 3.595e+03 1.306e+03 2.753 0.006440 **
                1.119e+03 3.202e+02
                                       3.494 0.000584 ***
## nown
                                       3.626 0.000365 ***
## nfull
               1.117e+03 3.082e+02
               4.277e+02 5.438e+02
## npart
                                      0.787 0.432439
               3.259e+02 5.498e+02
                                      0.593 0.553999
## naux
## inv1
               1.097e-03 2.424e-03
                                     0.453 0.651384
## inv2
              -3.489e-05 6.736e-03 -0.005 0.995873
## ssize
              -1.971e+01 6.870e+00 -2.869 0.004560 **
               9.329e-03 1.361e-02 0.685 0.493839
## ssize2
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3350 on 202 degrees of freedom
## Multiple R-squared: 0.2166, Adjusted R-squared: 0.1856
## F-statistic: 6.982 on 8 and 202 DF, p-value: 4.035e-08
mod3.2 <- lm(sales~nown+nfull+npart+naux+inv1+inv2+ssize+ssize2, subset(clothing,</pre>
                                                                        start>40))
summary(mod3.2)
##
## Call:
## lm(formula = sales ~ nown + nfull + npart + naux + inv1 + inv2 +
       ssize + ssize2, data = subset(clothing, start > 40))
##
##
## Residuals:
      Min
               1Q Median
## -5743.2 -1965.5 -221.2 1504.8 14737.5
```

```
##
## Coefficients:
                Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 4.521e+03 1.314e+03 3.441 0.00072 ***
## nown
              6.133e+02 4.605e+02
                                     1.332 0.18458
## nfull
              1.363e+03 2.171e+02 6.279 2.48e-09 ***
## npart
              5.232e+02 2.856e+02 1.832 0.06865 .
              9.508e+02 7.062e+02
## naux
                                     1.346 0.17988
## inv1
              -2.194e-04 2.731e-03 -0.080 0.93604
## inv2
              2.910e-03 6.167e-03 0.472 0.63756
## ssize
              -2.502e+01 3.847e+00 -6.504 7.50e-10 ***
## ssize2
              9.534e-03 4.136e-03
                                     2.305 0.02229 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3070 on 180 degrees of freedom
## Multiple R-squared: 0.3521, Adjusted R-squared: 0.3233
## F-statistic: 12.23 on 8 and 180 DF, p-value: 6.521e-14
# Step 2: Create the residuals
SSR = NULL
SSR$r = mod3$residuals^2
SSR$ur1 = mod3.1$residuals^2
SSR$ur2 = mod3.2$residuals^2
K = mod3\$rank
# Step 3: Compute the Chow
numerator = (sum(SSR$r) - (sum(SSR$ur1) + sum(SSR$ur2)) ) / K
denominator = (sum(SSR$ur1) + sum(SSR$ur2))/(nrow(clothing) - 2*K)
chow = numerator / denominator
chow
## [1] 1.452919
# Step 4: Compute the p-value
pchow = 1-pf(chow, K, (nrow(clothing) - 2*K))
pchow
```

## [1] 0.1637574

We cannot reject the  $H_0$  so we can conclude that the relationship is the same with stores that started before the 40s and after.

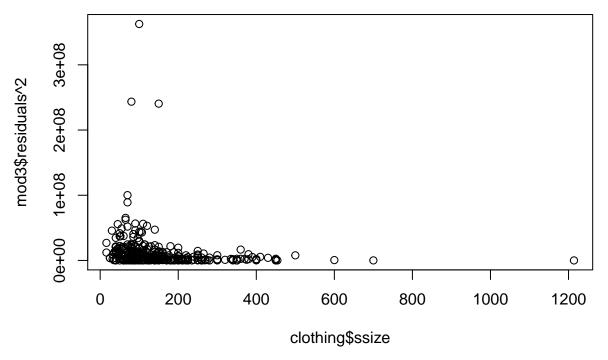
#### Question F

Plot the squared residuals from the original regression in (e) against the explanatory variables. Do you find evidence of heteroskedasticity? How could you test for heteroskedasticity using a regression?

Homocedasticity is an assumption of the classical (linear) model. Under homocedasticity the error terms are constant and have the value of the variance  $(V(\epsilon_i) = \sigma^2)$ . In case the former does not hold, then we have

heterokedasticity. You can have a visual analysis of the heterokedasticity by plotting the residuals of the model against the explanatory variable

```
# Pattern of heterokedasticity
plot(clothing$ssize, mod3$residuals^2)
```



In case you want to use regression, then you have to regress the squared residuals against the explanatory variable. The estimates are considered how much the dependent variable changes under changes of the dependent variables. If  $\beta = 0$  then it does not change with additional units and therefore there is homocedasticity.

```
m4 <- lm( mod3$residuals^2 ~ ssize, clothing) # slope is significant -> heteroskedasticity
summary(m4)
```

```
##
## Call:
##
  lm(formula = mod3$residuals^2 ~ ssize, data = clothing)
## Residuals:
##
         Min
                    1Q
                          Median
                                         3Q
                                                  Max
              -9597740
                        -5881929
   -14506454
                                     732269 350444830
##
##
  Coefficients:
               Estimate Std. Error t value Pr(>|t|)
##
   (Intercept) 16063578
                           2276515
                                      7.056 7.64e-12 ***
##
                                     -3.184 0.00157 **
##
  ssize
                 -38503
                              12093
##
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## Residual standard error: 27170000 on 398 degrees of freedom
## Multiple R-squared: 0.02484,
                                     Adjusted R-squared:
## F-statistic: 10.14 on 1 and 398 DF, p-value: 0.001567
```