

## **RESUME**

**TUNGA RAMYA**

**Email Id :** [ramyaanuhari@gmail.com](mailto:ramyaanuhari@gmail.com), **Mobile**  
: +919515916198.

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### **CAREER OBJECTIVE:**

To be associated with a progressive organization that gives me the scope to apply my skills and knowledge and involve myself as a part of a team that dynamically works towards the growth of an organization.

### **EXPERIENCE:**

- Working as a corporate agency manager in hdfc life insurance from 20/02/2023 to till date .
- Worked as a financial advisor in Policy Bazar from 26/08/2022 to 08/02/2023.
- Worked as relationship manager in HDB Financial Services from 2021 to 2022.

### **Key Skills and Competencies**

Dynamic and hardworking graduate with experience in the areas of direct marketing and channel marketing

- Capacity to deal with client's complaints
- Ability to understand customer needs and explain about different plans for loans
- Experience in exploring new plans, accelerating growth & achieving desired sales goals of an organization
- Exceptional communicator with a consultative approach, strong negotiation skills, exceptional problem solving abilities and a keen client needs assessment aptitude
- Possess excellent communication, relationship management, and team building skills with dexterity in mentoring and managing large sales teams
- Can communicate information and ideas to others in an understandable manner
- Report to the manager end the end of the day

### **EDUCATIONAL QUALIFICATIONS:**

Course	College	University/Board	Year of Passing	Percentage
M.B.A (HR&Finance)	Chiranjeevi Reddy Institute of Engineering and Technology , Anantapur	JNTU Anantapur	2019	75
B.Sc. Computers	SSBN Degree College, Anantapur	S .K University, Anantapur	2016	70
Intermediate (M P C)	SLN JR.College, Anantapur	Board of Intermediate Education, A.P	2013	85

SSC	ZPHS Yerraguntla, Anantapur	Board of Secondary Education,A.P	2011	73
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#### **SKILLS:**

##### **Technical skills:**

- Operating system : Windows XP, Windows 7.
- Package tools : MS Office

##### **Competencies:**

- Ability to work in a team.
- Adaptive to any environment.
- Self Confident.
- Possess good Communication Skills.

#### **STRENGTHS:**

- Adaptability and positive attitude.
- Ability to work in team and good organizing skills.
- Hard working Nature.

#### **SPORTS & EVENTS:**

- I have Kabbadi certificate in University level
- I have NCC 'C' certificate

#### **PERSONAL DETAILS:**

Name : T RAMYA  
 Father Name : T V NARAYANA REDDY  
 Date of Birth : 07-aug-1996  
 Gender : Female  
 Languages : Telugu & English  
 Nationality : Indian-Hindu  
 Marital Status : Un Married  
 Hobbies : Listening to Music, Reading books, Playing

#### **DECLARATION:**

I do hereby declare that the above information is true to the best of my knowledge.

Place: Anantapur

Date:

T RAMYA.