# RAKESH RANJAN

+91 9939726620

rakeshranjan.clarkinn@gmail.com 🔝 India

D.O.B - 5th Jan 1976

#### CAREER OBJECTIVE

To seek responsible position in an organization where I can make use of my technical skills and knowledge to achieve excellence through my dedication and hard work for organizations as well as my personal growth.

## WORK EXPERIENCE

# Spider protection service pvt - Patna, IN

Senior Manegar (Feb 2020 - Till Date)

Location: - India

- Responsible for generating banqueting business for the hotel
- Engaged in regulate client meetings and making sure their expectations are exceeded
- Establish client base of organizations, associations, socialand corporate business through direct inside saleseffort
- Develop and maintain relationships with key clients in order to produce group business

## Hotel Clark inn - Patna, IN

Hotel General Manager (Feb 2007-Jan 2020)

- Oversee the operations functions of the hotel, as per the Organizational chart Hold regular briefings and meetings with all head ofdepartments.
- Handling complaints, and oversee the service recoveryprocedures.
- Ensure all decisions are made in the best interest of thehotels and management.
- Closely monitor the hotels business reports on a dailybasis and take decisions accordingly.
- Prepare a monthly financial reporting for the owners and take holders
- Act as a final decision maker in hiring a key staffs. Attending the guests and working on their complaints andqueries
- Helping other staff member in their work execution. As per the requirement working for long hours including night

# Hotel Grand Godwin - New Delhi, IN

**Operations Manager** (Jun 2003-Jan 2007)

Location:-Delhi, India

- Attending the guests and working on their complaints andqueries
- Ensure that food areas and dining place are in goodcondition
- Assist in the other administrative work
- Managing the team of 62 staffs ➤ Providing training for new staff
- Hold regular briefings and meetings with staffs . Helping other staff member in their work execution

## Hotel Patliputra Ashok - Patna, IN

Assistant Front Office Manager (Dec 1999- Jan 2003)

Location:-Patna, India

- In overall charge of a busy food and beverage operation.
- Executing vendors, line up and do confirm that they are doing well or not
- Effectively managing the daily operations Coordinating with the chef for the requirements

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- Managing food cost, Managing the food quality, Interacting with the guests
- SKILL
- Admirable experience of supervising working of all staff members and ensuring comfort of all guests
- Sound knowledge of various Health and Safety regulations
- Profound knowledge of performing work as per customer standards
- Ability to develop strategies to facilitate growth in hotel business
- Ability to design various financial processes for the hotel
- Proficient in communicating with guests

### **EDUCATION**

# **Hospitality Managment Diploma**

Bharti Bidhya Bhawan Delhi. 1998

## **Bachelor** in Science

J P University, 1996

# Higher Secondary Certification (12th Std.)

Bihar State Board. 1993

# Secondary School Certification (10th Std.)

Bihar State Board. 1990

## HIGHLIGHTS

- Strong knowledge of hygiene and safety standards.
- Strong leadership Skills.
- Running a section independently
- Certified in Advance Excel
- Diligence and dedication to work
- A good memory and an eye for details
- Vast knowledge of different wines and spirits
- Ability to understand different kinds of people

## COMPUTER SKILL

- MS Excel
- MS Word
- MS PowerPoint
- Internet Surfing
- Operating System

### KEY COMPENTENCIES

- Quality Control
- Problem Solving Capability
- · Focus on aim
- Quick Learner
- Cost Management

- Positive Attitude
- · Hard Working
- Punctuality
- Record Maintenance . Leadership

## PERSONAL DETAIL

Address: - Tinpulwa ,kadam gali Bankars calony Jakkanpur Jayprakesh nagar Parna 800001. Bihar India

Nationality:-Indian

Language Known:-Hindi, English

Hobbies:-Playing games, Listening Music

Rakesh Ranjan