

ARUN KUMAR SUBRAYAPPA

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EXPERTISE

- Supply Chain Management
- Administration & Project Management
- Audit, Compliance & Data Analytics
- Safety, Security & Loss Prevention
- Operations, Production, Planning & Maintenance
- Training, Coaching, Team Building
- Ship Building & Construction

PROFILE

- A dynamic and versatile project and program leader with 19+ years of experience, expertise, and exposure, having worked with vast diversity, *emphasized gender equality & focused on women empowerment* and have created good rapport while working with different teams.
- Process compliance, Audits, evaluation for adherence, *identification of potential losses*, investigations on breach of Code of Conduct/ Ethics, proactive approach for intelligence, effective liaison with internal & external stake holders.
- Good exposure & working knowledge of E-Commerce as per the Indian Market scenario, augmented with maintenance of warehouse with *state-of-the-art facilities catering for the longer run*.
- Administrative & HR management skills inclusive of Industrial Relations/ Labour laws to manage operations as per varying scenarios/ business needs, quick decision-making ability & imparting requisite best training with lowest cost implications & ensured higher diversity in LM Operations.
- *Adroitness in Data Analytics*, ability to read the trend, take corrective actions with team effort to improvise & augment the organizational performance.
- Handpicked for a key role as a Production Manager in indigenous Nuclear Submarine construction.
- *Certified* by a premier Naval Training Institute to carryout duties as an *instructor*.
- Proven dexterity in *Hospitality Management* and conducting Sports activities, Camp events, Social gatherings and family picnics.
- Design, Design Modification, Design Approval, People Management, Material Management, Administration & Infrastructure Management, Contract Management and Industrial Relations & work force Management.

PERFORMANCE MILESTONES

- ◆ Effective liaison with LEA resulting in filing of 100+ FIR in compliance with all regulations & SOP's.
- ◆ Enhanced compliance, reduced attrition through data analysis & L&D.
- ◆ Recipient of *COWBOY Award* - a unique & the most prestigious annual award in Amazon.
- ◆ *Won Commendation* of Project Director (Flag Officer) for successful planning and execution of proving of Air Pressure Test of 03 main compartments of first Indigenous Nuclear Submarine.
- ◆ *Won Commendation* of Commander-in-Chief for fabrication of 1:1 scale cut section of a front-line warship for various on-ground training at one of the premier Naval training units. Had a savings of INR 300 million.
- ◆ Part of *key team to change a business model in E-Commerce* resulting in *Reduction* of Contacts Per Shipment by *more than 60%* & enhancing diversity in Last Mile Operations.
- ◆ *Planned and designed augmentation of warehouse* facilities with minimal cost implications to cater for the needs for the *next 5 years incorporating all safety parameters*.
- ◆ Instrumental in *completion 22 refits* of various types & duration of IN Ships & Submarines in *3 years* with an average of 350+ work force team.

COMMUNICATION SKILLS

Medium	ENGLISH	HINDI	TAMIL	KANNADA	TELUGU	MALAYALAM
SPEAK	YES	YES	YES	YES	YES	YES
READ	YES	YES	YES	Beginner	NO	NO
WRITE	YES	YES	YES	Beginner	NO	NO

PROFESSIONAL EXPERIENCE

State Head, Safety & Loss Preventions

May 21 – To Date

- ◆ People & Asset protection, Loss Prevention, Fraud & Risk Mitigation, Business Continuity, Process compliance audits.
- ◆ Augmented Security Automation System (SAS) availability from 48% to 98% in 3 months, then on ensured >99% SAS uptime.
- ◆ Conduct of regular audits, evaluation of the data, identifying deviations, recommend corrective actions to ensure Loss Prevention, reduction of Fraud & Risk Mitigation.
- ◆ Re-Mapped staff's business units there by ensuring savings of INR 30K per month along with reduction in stress & strain of staffs along with reduction in recurrent operational cost.
- ◆ Conducted 30+ investigations, identified process gaps, staffs violating CoC/ E, recommended actions as per governance matrices there by leading to savings/ recovery of more than INR 20 million & building discipline.
- ◆ Effective liaison, coordination with LEA/ Police in the interest of the customers & the organization leading to enhanced Asset protection
- ◆ Scaled Karnataka State performance from 29th rank to 10th rank in 4 months (basis internal targets & scoring methodology).
- ◆ Ensured filing of 100+ FIR's as per SOP with evidence & data on various violations/ thefts at network sites.
- ◆ Started the trend of regular effective training to all field staff's basis the audit data of the past.
- ◆ Gained the trust of staffs to be "go to man" for various issues/ problems/ difficulties.
- ◆ To enhance the security of various business units, procured 500+ 8 lever Locks within state level budget as the central procurement was not feasible.

Entrepreneur & Technical Consultant

Oct 19 – Apr 21

- ◆ Supply chain Planning, Execution, Consultation, Guidance for various vendors dealing with E-Commerce industry in the Last Mile activities.
- ◆ Security, Loss Prevention & Investigations in Last Mile activities.
- ◆ Headcount & Facilities requirement/ Optimization (Bikes, Vans, High Density Points etc), execution as per business needs for various Last Mile operations.
- ◆ Data Analytics/ Evaluation of project performances & Real estate/ warehouse optimization.
- ◆ Technical guidance in the field of Naval Architecture & Marine Engineering.

Territory Manager, Last Mile Operations & Data Analysis

Aug 15 – Oct 19

Amazon Transportation Services Private Limited

- ◆ Supply Chain Management, Last Mile Operations, Facilities Management for multiple location in Andhra Pradesh & Telangana states.
- ◆ Data Analytics & interpretation of current status, documentation & implementation of necessary corrective actions.
- ◆ Emphasised & Ensured opportunities for diversity in Last Mile Operations.
- ◆ Analysed the reasons, visited low performing locations/ cities/ towns, drew the trends in low adherence to Customer Returns which led to high contacts by customers which in-turn escalated to high cost implications, discussed with concerned Technical team & Leadership, contributed various corrective actions to redesign business model which resulted in reduction of cost by more than 60% along with augmentation of the customer delight.
- ◆ Was instrumental in developing the need for new warehouses for LM Operations, with close & effective connection & co-ordination with relevant teams such as Real Estate, Projects, Technical, Supply Chain, Business development, HR, L&D, SLP teams which can suffice for next 05 years of need.
- ◆ Achieved organization goals, distribution targets and KPIs through in-depth data analytics of performance trends, effective utilization of technology, video conferencing, feedback connects & regular visits as a proactive management.
- ◆ Increase volume business with existing warehouses [6] through optimal utilization of space, load arrival pattern, effective resource planning, utilization & rotation resulting in lower cost per shipment for 2018 and 2019 PAN INDIA.
- ◆ Monitor customer buying trends, market conditions and competitor actions to adjust strategies and achieve organization goals by identifying abuse leading to savings of INR 30 million as part of Safety & Loss Prevention.
- ◆ Maintained the territory with more than 30 % of diversity in the Last Mile operations team.

- ♦ Part of a team to start operations in Tier 3 locations which have remote connections & distances.

Commissioned Officer, The Indian Navy**Aug 03 – Aug 15**

- ♦ Design verification and approval, Safety Audits, Coordination of various events, conduct of on-job training activities, seminars and Overseeing Duties such as Major overhaul/ refit of Front-Line warships.
- ♦ As Project Manager, responsible for leading 350 men and along with effective resource and infrastructure management, successful overhaul and delivery of 22 Ships in 3 years.
- ♦ Renewed KT138 Missile Container foundations – Two Ships which was the First time in the Indian Navy with a team of twenty men & Completed within 04 weeks and 03 weeks respectively, as against 10 weeks each, thereby saving 100+ Lacs in the projects.
- ♦ Project manager for installation of Vertical Launch missile system & associated control systems including radars.
- ♦ Part of Indigenous Nuclear Submarine construction team, was instrumental in various production activities in the shortest duration with least cost & wastage of material.
- ♦ Fabricated 1:1 scale cut section of front-line warship for various on-ground training in one of the premier naval training units and the same won me a commendation from the Training Command Commander-in-Chief (A Flag Officer).
- ♦ Inspired my team to deliver at a level that resulted in 08 team members receiving prestigious awards.
- ♦ Responsible for maintenance of 421 Naval boats, including repairs and rendering of annual reports to facilitate timely procurement.
- ♦ Enhance team and competitive spirit amongst young trainees by incorporating a Divisional Point Status Board and conducting various troop games during the training phase.
- ♦ Operationalise various training aids such as lathes, drilling machines, shaping machines etc that were damaged in floods and ensure effective utilisation of public property and savings of INR 300+ Lacs to the nation's exchequer.
- ♦ Successful conduct of 30 members Wardroom mess, catering for boarding and dining including local purchases, maintenance, Accounting & Auditing and manpower management and Successful conduct of numerous Social Gatherings/ Parties and family picnics.
- ♦ Winner of environment friendly production department.

EDUCATION**Certificate in Business Management, Mar 15**

Indian Institute of Management, Ahmedabad

Post Graduate Diploma in Applied Mechanics, Dec 2005

Indian Institute of Technology, Delhi

B.E. (Mechanical), Apr 2002

Bannari Amman Institute of Technology, Satyamangalam, India

CERTIFICATIONS/TRAINING/COURSES

- Training Technology Course from Naval Institute of Education & Training Technology, The Indian Navy
- Lead Auditor Training Course from Indian Register of Shipping
- Electromagnetic, Environmental Effects (E3) Management Course from the Indian Navy

Date of Birth : 05 May 1981**Nationality** : Indian**Available on Request** : Passport details and References