

**Sameeksha Jain**  
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### **CAREER OBJECTIVE**

To work in a stimulating environment with opportunities to enrich my knowledge and enhance my experience and skills which would help me contribute towards the Organizational growth.

### **PERSONAL ATTRIBUTES**

- Good academic curriculum history, clear understanding of the fundamental concepts in Political Science
- Substantial fluency in communication and comprehension of English and proficiency in using the web platform as a search engine
- Extra ordinary ability to perform well, both as an individual performer as well as a team player

### **ACADEMIC CREDENTIALS**

- **Post-Graduation in Political Science** from Lucknow Allahabad University in 2016
- **Graduation** in 2014 from Avadh Girl's Degree college, Lucknow
- Intermediate in 2011 **I.S.C**Board from La Martiniere Girls College Lucknow
- High School in 2009 **I.C.S.E** Board from La Martiniere Girls College Lucknow

### **WORK EXPERIENCE**

**Organization: Edugorilla Community Pvt Ltd**  
**Designation : Business Development Executive**  
**Period: Aug 2020 – March 2021**

**Started here as Sales Executive-Handling clients regarding their queries of the education portal.**

**Interacting with people of organizations to purchase the portal so that they can test their students skills.**

**Approaching the leads on Leadsquare and giving them calls regarding their enquiry and solving their queries.**

**Organization :G.D Goenka Public school lucknow**

**Designation : Assistant Teacher of class 1**

**Period :July 2018 to 20th March 2019**

I have worked as an assistant teacher of class 1 wherein I taught subjects like E.V.S ,G.K &Ecology & Culture.

I handled a class of 28 students and looked after 2 sections.

My learning involved weekly lesson plans, maintaining markbook registers and other class records like attendance register and events register

**Organization: Naukri.com**

**Designation : Associate Sales Executive**

**Period: April 2017 till October .**

Started here as Associate – Sales Executive. **Handling Clients**

for Online Advertisements solutions. **Proposing right solutions** to clients by assessing their individual requirements including listings, advertisement posting and Branding Solutions. Identifying sales opportunities through extensive market research Direct interactions with the HR s, CEO s regarding the hiring process and forwarding bulk CV's to them in bulk so that they can hire the right candidate for right profile .New client acquisition and help them understand the various online solutions available with the business. Achieving sales targets through acquisition of new clients and growing business from existing clients.

**Organization :Indian Society of Health Professionals (ISHP)**

**Designation : Counselor**

**Period :October 2015 – March -2016**

Managing 80-100 calls in a day from clients, married couples regarding family planning concerns. Resolving their issues regarding family planning.

Counseling couples on family planning methods like Dimpa injections, Freedom 5 method, Freedom 10 method ,contraceptive pills and condoms so that they can prevent their wives from unwanted pregnancy. Clients used to call through promotions on Radio, television or through hoardings.

## **PROFESSIONAL QUALIFICATION**

- Completed B.Ed from City Academy Degree College Lucknow in 2018.

## **TECHINAL QUALIFICATION**

- **Have done** 3 months training in Radio Jockey course from Academy of Broadcasting.

## **PERSONAL VITAE**

Date of Birth - 7<sup>th</sup> February 1992

Languages known- English and Hindi

Father's Name - Rajiv Seth