

## WORK EXPERIENCE

**TOTAL: 12 YEARS**

*Apr22- till date (1Y3m Nium(Instarem), Chennai) Technical Program Manager*

<p>Fintech startup <b>B2C</b> Cross team collaboration Process metrics Beta release of web and mobile app <b>Focus in a distributed environment</b></p>	<ul style="list-style-type: none"> <li>Ideated and created JIRA dashboard to track delivery metrics for a technology team of 60 people with various skillsets.</li> <li>Enhanced communication spanning across business with accurate and precise data for the executive board members.</li> <li>Formulated <b>quarterly product roadmaps</b> alongside product and tech team.</li> <li>Created project plans and identified critical milestones by following key process metrics</li> <li>Schedule product backlog grooming sessions by collaborating with backend, front end(web and mobile), product and design teams to arrive at product priorities and drive tech estimations</li> <li>Keep track of <b>Gantt chart metrics</b> and quality checks through test rails for timely delivery</li> <li>Run Sprint retrospectives to arrive at trackable document &amp; actionable outcomes</li> </ul>
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*May20- Apr22(1Y11m PromptCloud Technologies (Remote-First) Technical Program Manager*

<p><b>Data Scraping/ Crawling</b> B2B Client/ Stakeholder management Agile Methodologies Business Analysis Process Improvements &amp; RCA RAID(Risk management) Customer Experience</p>	<ul style="list-style-type: none"> <li>Collaborate with team of tech leaders, Program/Product managers, Quality Assurance engineers, stakeholders and clients in a B2B SaaS environment.</li> <li>Lead a team of Technical program managers and Data quality analysts.</li> <li>Set Objectives and Key Results (OKRs) and drive initiatives to achieve results</li> <li>Drive <b>Quarterly Business Reviews(QBRs)</b> with top clients.</li> <li>Formulated price points and driven successful pricing negotiations.</li> <li><b>Budgeting</b> and keeping track of <b>ROI</b> within acceptable limits</li> <li>Framed CX touch points to gather customer reviews in forums.</li> <li>Formulated processes to identify scope for expansion resulting in <b>25%</b> hike in MRR from <b>SMB and Enterprise clients.</b></li> <li>Client onboarding and client engagement - Ensured retention to stay over <b>90%</b></li> <li>Responsible for driving solutions and programs across <b>five remote teams</b></li> <li>Identified issue alert checkpoints and notifications to improve quality of data by <b>15%</b></li> </ul>
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*Jun15- May20 (4Y 9m) Cognizant Technology Solutions, Chennai Associate Consultant*

<p>Code Review &amp;Automation Cross-functional Team Leadership</p>	<ul style="list-style-type: none"> <li><i>Collaborated with clients</i> from concept through final delivery on enhancements</li> <li>Integration specialist, created interfaces using APIs with peoplesoft application.</li> <li><i>Lead stakeholder meetings and requirement gathering sessions.</i></li> <li>Received <b>Cognizant Sapphire Award</b> for exceptional contribution to the project.</li> </ul>
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*Dec10- Jun15 (4Y 6m) Infosys Technology Solutions, Chennai Senior Systems Engineer*

<p>Software Development Requirements Analysis <b>Strong in SQL</b></p>	<ul style="list-style-type: none"> <li>Created SOAP and REST based APIs using XMLs and JSONs.</li> <li>Created Technical Specification documents from Functional design documents.</li> <li>Received <b>Spot Award</b> for exceptional contribution to the project</li> </ul>
<p><b>Tools/ Technologies/ Domain:</b></p>	<p>R, Python, ELK, Excel, Powerpoint, MySQL,Power BI,Balsamiq, Oracle peoplesoft Fintech, remittance, e-Commerce retail, Data analytics, Data scraping/crawling</p>

ACADEMICS	
Stanford Seed Program	Customer Segments and Personas, Customer Journey Map, Growth Strategy
BACP	<ul style="list-style-type: none"> <li>• <b>Business Analytics Certification Program</b> from <b>Great Lakes Institute of Management Chennai</b> (2019) - <b>E</b> grade (&gt;80%)</li> <li>• Market Research, Customer segmentation and Product Strategy using Linear regression, ANOVA, factor/component analysis, random forest, CART, logistic regression, Naive Bayes, Linear discriminant analysis, Predictive modeling, EDA, Bagging, Boosting</li> </ul>
B.E.	<b>Anna University</b> (Electronics and Communication Engineering, 2006-2010) - <b>80%</b>
School	Class X11 Gandhi nagar matriculation higher secondary school (2006) - <b>84.75%</b> Class X Gandhi nagar matriculation higher secondary school (2006) - <b>89.89%</b>