

CURRICULUM VITAE

Amit Kumar (8077579358, 7834887733)

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Objective:-

Seeking a challenging position in an organization where my enthusiasm, knowledge, skills and experience will contribute to promote growth within the organization.

Experience:-

Ntex Transportation Services Pvt Ltd.(Elasticrun)

Area Manager Distribution Delhi NCR (FMCG Urban Project)

6th April 2021 to present.

- Looking entire work to day to day operation with RB , Marico, Bombay Shaving, GMT Food, in retails.
- Expansion work like finalize warehouses ,deal with landlord, complete legal activity to make rent agreement .
- Looking whole sale business more than 10 billion in a month.
- Looking more than 5 warehouse in Delhi Ncr with different brands.
- Manage cash flow and Control the retailer outstanding
- Coordinating with brands to smooth delivery and cash collection in markets.
- Product management and ensuring presence availability - demand and supply management.
- Weekly service metrics review for selected facilities ,cost-optimize on-time performance, route guide compliance, carrier capacity etc

Ninjacart (Operations Manager)

Mar 2019 4th April 2021

- Handling day to day operations for an allocated area.
- Operating the e-business including daily sales and monthly KPI reporting.
- Driving force behind the business plan process, budgeting and forecasting.
- Target based fulfillment on online platforms.
- Product Management and ensuring presence and availability - Demand and Supply management
- Maintains Receiving inventory, warehousing, and distribution operations by initiating.
- Proper follow-up for LMD orders to the field executive. And Route allocate to field executive. Manage cash flow for the allocated area.
- Preparing invoice report for daily cash collection from all DC and MDC's
 - Coordinating, and enforcing program, operational, and personnel policies and procedures. Maintains warehouse staff by recruiting, selecting, orienting, and training employees.

Lifcare Pharmacy (Operation Manager Last Mile)

Apr 2017 – Feb 2019

- *Managing Centrally Pan India Logistics. Delivery Last Mile and Managing 3PL Logistics*
Key task included maintaining acceptable inventory levels, controlling cost, maximizing customer on-time deliveries and support and lead improvement projects.
- *Increased on-time delivery performance from 85% to 95%. Communicated carrier load requirements for outgoing shipments and scheduled all pickups for east and west coast distribution centers.*
- *Weekly service metrics review for selected facilities; including cost, on-time performance, route guide compliance, carrier capacity, etc.*
- *Managing Delivery Centre across the India (16 DC in UP, Rajasthan & Delhi). Prepared a Project Charter and Plan to identify the deliverable and timeline to achieve each of them Regular tracking of In-Transit shipments and take action accordingly.*
- *Managing transportation for our self-delivery shipments. Coordinating with Finance Department regarding vendor timely payment and issuing CN. Route Allocation & Route Planning.*

Lifcare Pharmacy (Asst. Operations Manager)

Mar 2016 – Apr 2017

- *Strategies manpower requirement for the region, also manage effective use of manpower.*
- *Manage cash flow for the allocated area. This includes money inflow & money outflow required for running operations for the allocated area.*
- *Handling of RTO process. Reverse/Return/Damaged/Partial return products.*
- *Handling grievances from both customer and company end, taking it forward with speedy solution. Monthly and weekly Performance review of Warehouse operations.*
- *Making Dispatch TAT, Logistics TAT and Warehouse GRN TAT -- To ensure timely execution invoices generated through the system. For timely delivery.*
- *To ensure availability and packaging materials at warehouses.*
- *Proper follow-up for LMD orders to the field executive. And Route allocate to field executive. Checking of bills received from vendors.*
- *Preparing day to day reports which include cash reports, reconciliation, attendance portal, Automation implementation, overtime payment.*

Asha Ram & Sons PVT Ltd (Assistant Manager AR) Apr 2012 – Feb

2016

Looking for all receivable accounts of company. Collect all the pending amount of parties, regular follow up and arranging the payable amount.

Professional Qualification:-

MBA (HR & FINANCE) from RD Foundation College, affiliated from MTU (Noida) in 2013.

Education:-

- *MBA from Maha Maya Tec. University, U.P. 2013*
- *LLB from CCS University, Meerut in 2006*
- *M.Com from CCS University, Meerut in 2003*
- *B.Com from CCS University, Meerut in 2001*
- *Intermediate from C.B.S.E. in 1998.*
- *Matriculation from C.B.S.E in 1996*

Personal Profile:-

Father's Name : Late Shree B. S.Kashyap

Date of Birth : 10 Apr1981

Marital Status : Married.

Date: -/...../.....

Amit Kumar