



Chhoti Kumari

CONTACT ME AT

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SKILLS

- Project Management Skills
- Advance Communication Skills
- Business Development skills
- Marketing Strategies
- Research Skills
- Campaign Management Skills
- Team Leadership
- Documentation Tools:- Ms Excel, Word, Ppt etc

HOBBIES/ INTEREST

- ♦ TRAVELLING
- ♦ SURFING BROWSER

LANGUAGE KNOWN

- ♦ ENGLISH
- ♦ HINDI(MOTHER TONGUE)
- ♦ MARATHI (BEGINNER)
- ♦ BENGALI (BEGINNER)

CAREER OBJECTIVE

Looking for an opportunity to utilize my acquired skills and training to help the company and my future peers grow. I want my efforts to make a considerable difference to the company and help in their consequent success.

EDUCATIONAL HISTORY

COURSE	NAME OF INSTITUTION	UNIVERSITY	YEAR	MARKS %
B.E (CHEMICAL ENGINEERING)	SATHYABHAMA UNIVERSITY (CHENNAI)	SATHYABHAMA UNIVERSITY (CHENNAI)	2011-2015	7.2CGPA
HSC	MS COLLEGE, MANGHAUL BEGUSARAI (BR)	BAC BOARD	2011	63.60%
SSC	GIRLS HIGH SCHOOL, JAMTARA (JH)	JAC BOARD	2009	61.33%

WORK EXPERIENCE

❖ ANVESAK (GURUGRAM)

- Market Analyst: 1st of April 2022 to till date

❖ RADICAL TECHNOLOGIES (PUNE)

- Senior Business Development Executive :- 12th January 2020 to March 2022
- Business Development Executive:- 17th December 2019 to 11th January 2020
- Senior Technical counselor:- 11th Nov 2017 to 16th Dec 2019

❖ CADD CENTRE

- Customer Support Executive :- 2nd Sep 2016 to 1st oct 2017

❖ AEGIS PVT LTD

- Customer Support Executive :- 30th June 2015 to 30th may 2016

JOB ROLE

- As a business development specialist developed processes for lead generation leading to 30% YOY revenue growth.

- Developed new strategies to increase YOY revenue growth.
- Actively communicated with subject matter experts to stay ontop of market trends and obtain insights to drive internal growth.