

## CONTACT

### MR. CHANDRAKANT TUKARAM KACHAVE

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## OBJECTIVE

Sales professional with 4+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

## EXPERIENCE

1/5/2018 -

30/6/2021

- **BASF India pvt.ltd**

Sale

Sales field officer (without onrole) Execution of field day and demos arrange of meeting at farmer's and level maintain relationship distributor, retailers and farmer (H.Q.lasalgaon,Niphad)

1/7/2021 - Till date

- **Agri search India Pvt Ltd**

Sales

Cluster head (on role) product wise sales planning channel Development account receivable dealers network at secondary level participating demand generation activities (H Q-Dhule)

## EDUCATION

2020

- **Savitribai phule Pune University**

MBA (Marketing)

7.4

2017

- **MPKV(Rahuri)**

Bsc(agri)

6.8

2011

- **Nashik**

H.s.c

60

## SKILLS

- Group meeting, project meeting, writing daily report, maintaining daily dairy , Farmer convert

## PROJECTS

- **RAVE and Dairy science**

Participated in national service scheme 6 month

Participated module program ASDS 6 month

## ACHIEVEMENTS & AWARDS

- 1)BASF multinational company join 2)merivon league award continue topper in my team 3) Senior SFO appointment in BASF 4) Followed by 120% achievement in target 5) COVID 19 Challenge target achieve in BASF

- 2nd company on role job offer 1st year target achieve 100% promotion sr cluster head zincabor 2kl sealing price 3rd no

## INTERESTS

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- Field visit and Farmers Group meeting, Dealers and distributer visit

## ACTIVITIES

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- Participated in rural agriculture work experience six months at college program participated in national scheme completed agriclinic and agribusiness management (MANAGE) Course Dhule 2 month

## LANGUAGES

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- English, Hindi, marathi

## PERSONAL DETAILS

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- Date of Birth : 19/11/1993
- Marital Status : Marriad
- Nationality : Indian

## PERSONAL STRENGTHS

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- Adaptable, Budgeting, communication, learning , independence, Team work, problem solving