# **Curriculum Vitae**

#### **MONIKA SINGH**

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## **EDUCATION**

- > X from CBSE Board in the year 2003
- > XII from CBSE Board in the year 2005
- ➤ B.B.A (Bachelor of Business Administration) from Institution of Management and Research Ghaziabad in the year 2008

#### **OTHER COURSES**

 Qualified as an Internal Auditor for ISO 9001:2015 (Quality Management System)

### **EXPERIENCE**

#### July 2020 to Till Now

> Worked as Business Co-Ordinator in Ramco Agri India Private Limited

# Job Responsibility:

- Preparing and submitting Quotation, Performa invoice.
- Handling the inquiries, preparation, and submission of details as per client requirement. Generate the inquiry in system send to customer.
- Obtain confirmation from the customer (PO, Email etc.) generate sales order and order confirmation.
- Maintain organized sales records.
- Coordinate with senior management by completing orders and keeping
- customers informed of delays and delivery dates.
- Follow-up with the customers for orders/seeking feedback on the offers quoted
- Follow-up with payment

## May 2016 to April 2019

> Worked as Business Coordinator in Amrit Filtration Equipment

#### Job Responsibility:

- Managing buyer database
- Updating status of production orders
- Payment follows ups
- Coordinating with prospects

- Giving product explanation to buyer
- Following up with buyer
- Managing provided database for prospects
- Understanding requirement of prospect and forwarding same to tech. team
- Take drawings, specs etc from tech team and forward to buyer
- Sending quotes, proforma invoice, sales order as per details provided.
- Follow ups with prospect clients

### June 2014 to Jan 2015

Worked with Cognizant Technology Solutions India Pvt. Ltd. As a Process Executive (US Insurance Process)

# Job Responsibility:

- In Travelers we need to take care for their Auto Policies
- Where in need to take care for their Credits as per the State Guidelines
- Make Changes in Coverage, Credits and Billing as per Form Received
- Make changes on policy as per Insured Request on Forms
- If we do not receive any proofs then follow up through Letters

### Jan 2012 to May 2014

➤ Worked with QMS Certification Services Pvt. Ltd As an office Administrator (ISO 9001:2008)

## Job Responsibility:

- Independently handling client queries and communication
- Effectively managing day to day administration
- Coordinating the audit schedule, with auditors and the client
- Coordinating with clients on pending TAX document and maintain therecord
- Sending emails for CAP
- Maintain the ISO quality management system for all facilities
- Coordinate and conduct ISO training
- Perform other related duties as assigned

#### **COMPUTER**

Six Months Diploma in computer Application from RLBTI computer Institute Ghaziabad.

## **STRENGTH**

- Adaptive Nature.
- Patience.
- Positive Approach & Persuasive.
- Honest

## **HOBBIES**

- Listening Music
- Making new friends

## **PERSONAL DETAILS**

Name Monika Singh

Husband's Name CA Ajeet Kumar Singh Date of Birth 22<sup>nd</sup> November 1986

Sex Female Nationality Indian

Language Known English & Hindi

# **Declaration:**

I consider myself familiar with management aspects. I am also confident of my ability to work in a team. I hereby declare that the information furnished above is true to the best of my knowledge and belief.

Place: Noida

Date: (MONIKA SINGH)