

LT CDR ZEESHAN KHAN (Retd.)

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Professional Summary

Crafted Naval Veteran with 12+ years of cross-functional expertise spanning Project Management, Agile mindset, Operations, IT & Supply Chain. Steered key projects of Navy worth INR 4000 Cr+, concurrently leading multi-domain teams for value-driven outcomes. Proven record of utilizing change management & process improvement for delivering impactful results and driving revenue growth through strategic initiatives.

Work Experience (Indian Navy)

Jul 2011 – May 2023

Senior Project Manager - Submarine Construction, *New Delhi*

Sep 2020 - May 2023

- Spearheaded INR 3200 Cr+ Indian Navy construction project from charter creation to completion, ensuring comprehensive project management and achieving a 100% operational success rate
- Directed Scrum events, pinpointing and mitigating technical hurdles, resulting in 20% boost in issue resolution speed and elevating stakeholder engagement with thorough project reporting
- Strategically formulated Scope of Work, RFP/RFIs, and tendering processes, securing INR 250 Cr+ project contracts with both private stakeholders and government entities, guaranteeing timely provision of essential materials and equipment
- Achieved 100% compliance with cybersecurity standards, steering Project Teams through rigorous audits, swiftly rectifying issues, and enforcing robust risk mitigation strategies

Operations Manager - Production & Planning, *Visakhapatnam*

Jan 2018 - Sep 2020

- Executed complete installation of essential engineering equipment for submarine projects, seamlessly integrating planning, design, and coordination efforts, while monitoring progress, culminating in a 20% time saving and 100% customer satisfaction
- As Deputy Manager, led performance evaluations and tailored training programs for a team of 320+ personnel, addressing and resolving employee concerns to boost team morale and productivity
- Nurtured cross-functional collaboration between foreign consultants and project team, swiftly resolving technical challenges, optimizing INR 480 Cr+ project prototype
- Implemented rigorous quality and safety standards, achieving a notable 95% reduction in workplace accidents over two years while maintaining exceptional operational quality

Project Manager - Supply Chain, *Mumbai*

Nov 2016 - Jan 2018

- Implemented 'Inventory Management System' that optimized warehousing and bolstered procurement efficiency by 25% using data-driven metrics via centralized SAP software, resulting in INR 150 Cr+ annual savings
- Coached a team of 30+ Supply Chain professionals managing materials for 200+ entities, overseeing 300,000+ inventory types, resulting in a consistent and timely supply chain
- As Sports Officer and Team Manager, led weekly sports meets and team-building initiatives, strategically identified and procured INR 2 Cr+ in sports equipment and infrastructure, resulting in a 25% boost in athlete performance
- Revamped inventory management through advanced analytics and setting optimal stock benchmarks, resulting in ~28% inventory reduction and ~38% cut in carrying costs, while avoiding stock-outs

Technical Project Manager (Head of Department), *Mumbai*

Jul 2013 - Nov 2016

- Orchestrated complete lifecycle of a ship repair project, utilizing advanced automation techniques and effective project management, resulting in a significant 28% increase in operational productivity
- As Engineering department head, mentored 120+ personnel from cross-functional teams during overseas missions, managed comprehensive HR functions including training, discipline, performance appraisal, promotion and welfare, elevating KPIs and amplifying operational performance

- Formulated strategic business plans and SOPs, driving an 80% YoY increase in output and ensuring ahead-of-schedule project completion. Delivered creative business solutions for complex problem
- Coordinated joint naval operations in Arabian Sea and Indian Ocean, and led anti-piracy initiatives in Gulf of Aden, enhancing maritime security & ensuring 100 % safe passage of merchant vessels against Somalian piracy threats

Leadership and Team Manager, Kerala

Jul 2011 - Jul 2013

- Demonstrated exceptional leadership during tactical deployments on warships and technical establishments, orchestrating critical operations that bolstered national security and achieved significant milestones for the organization

Education

- Business Administration & Management - IIFT, New Delhi 2023
- Masters in Business Administration: International Business - IIFT, New Delhi 2023
- Post-Graduation: Marine Engineering - CUSAT, Kochi 2013
- Leadership & Strategy - Naval Academy, Kerela 2011
- Bachelor of Technology: Mechanical Engineering - UPTU, Lucknow 2011

Publications / Awards

- Ranked 4th/80 (GPA 3.1/4) in academics during MBA 2023
- Commended by Hon'ble Defence Minister 2019
- Best student during Advance Mountaineering 2018
- Commended by Navy Commander-in-Chief 2016
- Awarded bronze medal (3rd rank) in academics during B.Tech 2011

Skills/ Certifications

- **Technical:** Project Management, CSM® & Agile Transformation, Lean Six Sigma Black Belt, Contract and Vendor Management, CRM initiatives, Change Management, Supply Chain, Operations & Risk Management
- **IT:** SAP, Python, R-Studio, JIRA, Confluence, MS Project, CATIA, SQL, LINUX, Cybersecurity, Dashboarding and Power BI
- Ready to change Shifts based on Business requirements. Focused on enhancing customer experience with service orientation, qualitative & quantitative description of business performance, and managing case reviews & feedback analysis.