

Profile:

Dedicated SAP SD Consultant with over 3 years of experience in successfully implementing SAP solutions across various industries. Skilled in optimizing business processes, enhancing customer satisfaction, and driving revenue growth through effective SAP Sales and Distribution (SD) module management. Seeking new challenges to contribute expertise to a dynamic organization.

- Extensive knowledge of SAP SD modules, including pricing, billing, shipping, and order management
- Proven ability to collaborate with cross-functional teams to deliver SAP solutions that meet business objectives.
- Exceptional coordination, multitasking, and deadline management skills
- Quick grasp of industry trends and technologies ensuring on-time delivery that anticipates user needs.

Skills Summary:

- SAP SD Configuration and Customization
- Business Process Analysis
- Order-to-Cash Process Optimization
- Pricing Strategy Development
- Data Analysis and Reporting
- Troubleshooting and Issue Resolution
- Cross-Functional Collaboration
- End-User Training and Support
- Technical Documentation

Education:

- Master of Business Administration (MBA) in Finance and Marketing, Biju Patnaik University of Technology (BPUT), Odisha

Certifications:

- SAP Certified Application Associate - SAP Sales and Distribution, SAP SE

Employment History:

ABM Knowledgeware Limited, Kolkata	June 2023 – Present
Sigmatix Technologies, Bhubaneswar	Jan 2021– June, 2023
Azzmax Design, Kolkata	Jan 2020 – Jan 2021

Professional Experience

Name: AAROHAN

Duration: June 2023 to date

Client: HPCL

Role: Associate SAP SD Consultant

Responsibilities and Work:

- Orchestrated standard order processes, STO procedures, free goods handling, B2B oil exchanges, and sales approval workflow setups.
- Managed good receipt processes for rail transportation.
- Oversaw tank-to-tank oil transfers.
- Executed sales order creation with and without contract references.
- Handled COMCO sales booking, sales returns, and reversals.
- Utilized the ITSM ticketing tool.
- Resolved daily SAP user issues.
- Conducted detailed requirement meetings for user enhancement requests.
- Proactively suggested business enhancements for future issues.
- Provided training to HPCL employees in Kolkata on BULK OIL, MS HSD, and GASOHOL processes.

Name: Bharat Aluminium company

Duration: Jan 2021 – June 2023

Client: Vedanta Limited

Role: Associate SAP SD Consultant

- Managed return processes and credit memos.
- Coordinated requirements clarification, document approvals, and testing results.
- Provided daily support for incidents, service requests, and change requests.
- Demonstrated expertise in organization structure, including sales organization, distribution channels, divisions, sales offices, and shipping points.
- Worked on intra-company STO to facilitate Aluminum stock transfers.
- Implemented pricing strategies, including condition tables, condition types, access sequences, pricing routines, and rebates/settlement management.

Name: Azzmax Design

Duration: Jan 2020 – Jan 2021

Client: Azzmax Design

Role: Sales Executive

- Achieved daily sales targets by acquiring new projects.
- Facilitated sales processes.
- Attracted new clients and projects for various design services.
- Managed daily work distribution to designers and ensured clear communication of client requirements.
- Finalized projects and delivered final files to clients in required formats.
- Acted as a liaison between clients and designers for project execution.