

# **Amit Sharma**

# CERTIFIED FRAUD RISK INTELLIGENCE VETERAN HAVING EXPERTISE IN OPERATIONAL SECURITY, VIGILANCE AND LOGISTIC SUPPLY CHAIN MANAGEMENT

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# **Core Competencies:**

- Intelligence Operations planning and Management
- Policy Formulation and Implementation
- Gap Analysis
- Fraud / Loss Prevention
- Crisis & Risk Management
- Audit/Incident Response
- Overall Security & Safety
- Technical Convergence (Computer and IT)
- Intelligence, Investigations Interrogation and Interviews
- Business Development, Operations, Sales, Service
- P&L Management
- Communication skills
- Collaborative, Mentorship and Team Building
- Training
- Fleet Management, Warehousing and Projects
- Vendor Management/ Negotiation

### Synopsis:

- Strategic Management professional offering rich and qualitative experience in Leadership, Business
   Development Operations, Fraud & Risk Management, SLP and Process Improvements
- Project Management, Security Device Installation, Site Operations, Resource Management, Training,
   Procurement, Budget & Cost and Output Optimization in terms of man-days & energy
- Accountable and approachable Leader with excellence in devising & implementing various innovative processes / procedures; creating vision for objective and translating ideas into clear & actionable business requirements
- Large-scale people management capabilities providing strategic advisory to all levels of the management function
- Led cross-functional teams, innovative & result-orientated with strong leadership, planning, communication, interpersonal, time management & negotiation skills
- Expert in Government Liaison and Corporate Relations

# **Important Educational Qualifications and Certifications:**

- 2002: Masters Diploma in Personnel Management & Industrial Relations from Symbiosis Institute of Distance Learning, Pune
- 1996:M.Sc. (Zoology) from MDSU, Ajmer
- 2020:Certified Fraud Examination Professional from Gujarat Forensic Science University
- 2019:Capsule in Disaster Management from Gujarat Institute of Disaster Management
- 2019:Diploma in Cyber Security from Gujarat Forensic Science University
- 2015:Mid-Career Interaction with IAS Officers on Security of Vital Security and Logistically important Installations
- 2001:Post Graduate Diploma in Personnel Management from Symbiosis
- 2000: Certificate in Load Preparation and Dropping from Aircrafts from Airborne Training School

#### March 1997 - September 2019: Commissioned Officer@ Indian Army

## **Military Intelligence**

• Army Officer of Intelligence Corps with 22 years of experience (March 1997 - September 2019) across India possessing enriched experience in diverse roles in Intelligence Operations, Threat Assessment, Security (including security audits) and Facility Management. Efficiently planning and managing operations and implementing systems, which facilitate an unobtrusive, high performance security solutions, emphasizing quality, productivity, goal attainment and standards. Held various executive and commanding appointments from Intelligence Officer to Officer Commanding in most

- challenging environments across the country. Commanded one of the most operationally active intelligence subunit overseeing intelligence operations in entire States of Assam, Tripura and Mizoram responsible for counter terrorism operations, counter intelligence and security of men and material.
- Track record of managing intelligence networks in most challenging areas successfully. Counter Intelligence Cover to Soldiers from sensitive HQ Mathura, AHQ troops at Delhi, unit/formations on International borders with China, Bangladesh, Myanmar, Nepal & Pakistan. Investigated and uprooted high level frauds on orders. Raised and operationalized highly active MHA Intelligence Desk along International Borders with Myanmar and insurgency infested Manipur and South Assam. Also Raised and operationalized Intelligence detachments along Line of Actual Control. Provided Counter Intelligence cover to High Risk Category Officers/VVIPs on numerous occasions. Attended highest level Multiagency Centre (MAC)/ Subsidiary MAC forums of IB, Lead Intelligence Agencies; intelligence sharing forums with BSF, handled inputs and conducted 73 interrogations at Joint Interrogation Centers. Worked as the Project Head on Intelligence Acquisition projects and managed cross-functional teams including Cyber Intelligence teams to ensure success
- Successful revision implementation of various counter intelligence policies of Indian Army at the highest level. Created & executed the protocols, policies and procedures and conducted audits to ensure Compliance Collation, Compilation & Dissemination of operationally critical information.

#### **Operations, Security, Logistics and Projects**

- Deploying, operating, maintaining, upgrading and disposing of assets to ensure secured movement of 3000 personnel and heavy logistics (200 vehicles / guns and ammunition) in battle zone. Applied intrusion prevention measures in freezing conditions, winter stocking of supplies/construction of tracks & helipads. Performed the independent Land Surveys during actual hostilities and deployed equipment resources. Directed multiple Lifesaving Rescue Operations and Heavy Logistic extrication in hostile terrain under enemy fire. Maintained "Zero Loss" in respect of Lives and Cash in Transit. Conducted the post management in all Logistic and Supply Chain fusnctions in Siachen Glaciers resulting in timely completion of construction of Bunkers during 1998 and in 2002.
- PAN India Supply, Installation, Testing and Commissioning of Electronic Security Solutions (28 Items) through e-Procurement and ensured optimum inventory control. Intricate knowledge of Defense Procurement process and Manuals

#### **HR and Administration**

Drove entire Intelligence/HR Operations for 200 specialized employees, defined KPIs /KRAs / PMS, progression cycle for the
annual appraisal process and ensured performances are in-line with standards and performance. HR Operations of 400 support
staff pertaining to Recruitment, Induction & On-boarding, PMS, Leave & Attendance Mgmt., Contractual Obligation, Exit Process,
Probation & Confirmation and Payroll

# October 2019-March 2020: Principal Consultant in Logistics Role at Ahmadabad

#### **Fraud Risk Management**

Driving Fraud Risk Management through prevention, detection and investigating with key focus on high severity fraud instances/vulnerabilities across Corporate and Distribution functions for applying corrective and preventive approach for process enhancements thereby minimizing the financial and non-financial negative impact. Fraud audits resulting in increase of receivables by 9%. Successfully prevented the 'Rumor Mongering' by laying-off 35 undesirable employees resulting in increased inflow for operations, reducing the attrition, and cost saving worth approx. INR 7,200,000. Stealth by the rouge vendor along with the consignment; successfully recovered consignment and prevented loss of Govt. property and reputation of the Company in Feb'20

## **Accidents Management**

- Liaison & Coordination with Govt. Officials, Resolving accidents and litigation issues on real time basis. Headed the Jockey
  Business & Daily Accidents with pending 39 legal cases from 2012-2019 related to MACT/third party death with high
  cost of courts; resolved them by appointing an advocate and interacting with OEM resulting in reduction in pendency &
  prevented debit of INR 42,000,000 for accidental vehicles on conditional bail
- Designing new & transforming existing operations to meet business/ functional strategies through collaboration within Country & Global Business Teams including areas such as demand forecasts & economic evaluation

# April 2019-September 2020: Advisor Startup Corporate Risk Management

Advisory role in setting up the operations of a Corporate Risk Management Private Limited Company in India.