

COLONEL SANJEEV KUMAR

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SENIOR MANAGEMENT PROFESSIONAL – Operations/Project/Supply Chain/Logistics/Admin

Senior Management Leader with innovative and purpose driven execution culture in large-scale & critical projects from initiation to closure, executing significant technology initiatives, and bringing new directions to organizational project practices.

PROFILE SUMMARY

- **Army Veteran with over 24 years of experience** in Functional and Visionary leadership involving Strategic and Operational Project Management aligned with SCM and Security.
- **Remarkable proficiency** in ensuring the organisation and its resources (human & Technical) including movable and immovable assets are optimally utilised for cost effective metric driven results.
- **Driven by self-motivation and clear communication (written and verbal)** in connecting with stakeholders and people across the spectrum to achieve organisational objectives.
- **Possess Exemplary Work Ethics, strong networking for problem resolution** with metric driven logic in all designations and appointments **especially in last 15 years**. Keen sense of research led to excellence in academic pursuits aligned to professional requirements.

SUMMARY OF SKILLS

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| • Initiative Driven Servant Leadership | • Logistics & Transportation | • Risk Mgmt & Business Continuity |
| • Stakeholder Management | • Crisis Management | • Contingency Planning |
| • Project Execution Excellence | • Investigations & Audit | • Budgeting & Financial Prudence |
| • Integrated SCM Management | • Training & Development | • Metric Driven Results |
| • Operational Excellence | • Coordinated Security | • Team Leadership |
| • Procurement Processing | • Information Asset Protection | • Operations |
| | • Vulnerability Assessment | |

EDUCATIONAL CREDENTIALS & CERTIFICATIONS

- **Business Management Course** from Indian Institute of Foreign Trade (IIFT) – 2023 (Completing on 21 July 2023)
- **Six Sigma Green Belt**, AIGPE, 2023
- **Six Sigma Black Belt**, AIGPE, 2023
- **Advances in Strategic Human Resource Management**, NPTEL, IIT Mumbai, 2023
- **Masters of Philosophy in Defence Strategic Studies (Higher Command Course for C-suite equivalent leadership in Armed Forces)**, Punjab University, 2019
- **Senior Level Defence Management Course (To groom Senior Leadership in Armed Forces)**, Devi Ahilya Vishwavidyalaya, 2014
- **M.Sc. in Defence & Strategic Studies (competitively selected nomination for the course to groom functional leadership in operational and logistic excellence in the Armed Forces)**, University of Madras, 2009

AWARDS & RECOGNITION

- *Awarded twice* Western Army Commander's Commendation Card in 2015 & 2016 for Best in Operational & Administrative Excellence and Proficiency in Team Sports (1st among 16 Teams).
- As Commanding Officer (Equivalent to a CEO), the unit was adjudged **Best in Overall Performance** which includes Operational Readiness, achievement of Training ROIs, Equipment Serviceability and Functional Competences of teams and sub-teams, excellence in Management of Administration, Logistics, Sports, etc., for *two consecutive years* (2015 & 16).

EMPLOYMENT OUTLINE

2011 – 2023: Indian Army

KEY DELIVERABLES:

Director (Colonel) (HR, Grievance Resolutions & Administration), New Delhi (Oct 21- Dec 22)

- Executed the task of reaching out and helping over 40 lakh esteemed Army Veterans and their families across the country with **dedication and commitment to resolve issues**.
- Undertook **extensive information dissemination, awareness and grievance resolution** through veteran's rallies, social platforms and physical connect.

Director (Colonel) (Logistics, Project Development, Administration & Supply Chain) (May 2019-OCT 2021), Bhopal

- **Strategic Planning, Formulation of Policies, Development and Execution of new Infrastructure projects** aligned to Military Operations, SCM, Integrated HR and unwavering leadership under challenging conditions.
- **Saved 15% cost YoY** with meticulous planning and strict timelines adherence.
- **Financial Planning (~ 1000 Cr+ annually), expenditure monitoring & scrutiny** of construction projects in 9 large Military stations.

- Resolution of land cases (8-10 cases annually out of overall ~85 legal cases) and security of thousands of acres of defence land spread over several military stations. **Liaison with Civil/Govt Agencies/State & Central** (NHAI, Forest Dept, Revenue Dept, etc)
- Ensured smooth **Operational Logistics (Stocking, Road & Space Management, Large scale Military Warehousing & associated Supply Chain management)** for over 60,000 troops across three States (MP, Rajasthan & Gujarat).
- Coordinated & managed mega Retail outlets for Groceries and Essential items across three states.

Higher Command Course (Administration, Planning, HR, Logistics & Supply Chain) (May 2018-Mar 2019), Mhow

- **Amongst select few** nominated one of the 86 out of ~1000+ Officers) to attend the prestigious Higher Command Course.
- **Extensive learning** through talks and lectures by esteemed Indian and foreign diplomats, subject experts and top military leaders on wide ranging topics to include International Geopolitics, Financial Perspective Planning, Organizational Design & Development, Internal Security, Foreign Policy, National Power, Defence planning and HR Management.
- **Adept at interacting with foreign delegations.** Visited Chinese Military Academy in Beijing and Economic hub Shanghai, interactions with top Chinese diplomats and Military Leaders.
- Did a **Research Project** on 'Future of Nuclear Power in India'.

Director Training (Colonel), Army War College (Training, Operations, HR, Administration) (Oct 2017-Jul 2018), Mhow

- Coordinated and executed **training of over 4000 Indian and Foreign Officer Students** as Head of Training.
- **Imparted training** on Leadership, Strategy, HR Management, Logistics and Supply Chain along with holding four national level 'Strategic Thinking' Seminars and 5-6 multi various events in a quarter.
- Undertook various **infrastructure and technological upgradation projects** (~500 Cr annually) for the improvement of instructional and training facilities inside the campus.

Director (Commanding Officer) (Administration, HR, Leadership, General Management, Strategy & Operations) (Sep 2015-Sep 2017), Amritsar

- Commanded a fleet of over **150 Specialist Vehicles** (including 50 Tanks) worth ~1000 crore s. Led a team of 700 highly trained & goal-oriented personnel towards operational & administrative missions **with strong focus on people skill management.**
- Achieved over **90% operational readiness** (24 x 7) of all equipment by **superior maintenance standards** and **process adherence.**
- Inculcated unmatched **indomitable spirit** amongst men as 'Second to None' through 'Lead from the Front' as a leadership norm.
- Unit was awarded 'Best in the Formation' in Operational & Sports activities with motivation driven healthy competitiveness.
- Conducted a 'Heritage Parade' by making functional 10 vintage and obsolete including captured equipment kept as War Trophies. Received 80,000 likes on Twitter and YouTube. This **involved innovation and persistence of purpose** inculcated within the team.

Director (Lt Colonel) Super High Altitude (Apr 2013-Aug 2014), Sikkim

- Operated a fleet of Tanks for the first time inducted in most rugged and inhospitable **Super High-Altitude** terrain (~15000 MSL).
- Employed innovative application of ideas to achieve highest equipment operational fitness increased to 95%.
- **Validated for the first time** heavy calibre (main gun) firing in rarefied atmospheric conditions (17,000 MSL).

Deputy Director, Finance (Army Group Insurance Finance Management) Jan 2011-Aug 2012), New Delhi: Executed **financial planning, budget allocation and management of funds** amounting to ~Rs 40,000 crores which involved compliance and legal adherence, optimum utilisation of corpus with least cost by efficient fund management coupled with utmost efficiency, correctness and integrity.

Deputy Director Security related HR, Operations, Planning & Execution (May 2009-Jun 2011): Coordinated Military Operations along 350 kms border with hostile neighbour by ensuring 24 x 7 multi-level tech-oriented security cover and prophylactic offensive and defensive human (Govt agencies) and tech (UAVs, Radars) measures.

Defence Services Staff College, Wellington) (Administration, Strategy, Operations & Logistics) (Apr 2008-Mar 2009): Cleared competitive exam for Master's Degree in Defense Studies which included research projects on 'Energy Security For India' & 'Fresh Water as a Source of Future Conflicts in the World'.

Instructor Indian Military Academy (Apr 2004-Oct 2006), Dehradun

- Trained over 1000 Gentlemen Cadets from India and Allied Nations as military leaders.
- Facilitated reasoning, infused creative thinking and critical analysis skills in students.

LANGUAGES

Can speak, read & write English & Hindi.