

Himanshu Swami

Dayal Kirana Store Balita Road
Kunhari Kota(324008)
Mobile No:-8000830928

hsswami0018@gmail.com

Career Objective:

To excel in the field of management by working with full dedication, commitment and contributing effectively to the success of the organization and to become a valuable asset for the organization using my educational and conceptual skills

Education:

S.No.	Qualification	University/Board	Year of Passing	Pass/fail
1	B.A	University of Kota	3rd year(appearing)	Pass
2	Class 12 th	Board of Secondary .Edu. Rajasthan, Ajmer	2015	Pass
4	Class 10 th	Board of Secondary .Edu. Rajasthan, Ajmer	2012	Pass

Work Experience:

1. Working With One97 Communication (Paytm) as a Team Lead since nov’’2021 to sept’2022

Date Location : kota zone

Job Responsibilities

Ensuring healthy business of my FSE and Merchants.

EDC Device , Loan and insurance sale

New Manpower hiring and Training

Responsible for revenue growth and increasing customer-base in the region.

Responsible for identifying and working towards company related expansion plans.

Overall In charge of the assigned area and heading a number of areas.

Inventory & Sales management. Monitor growth of the center, make business plans and provide areas & develop business partners.

Extend assistance & support to conduct regular training program for FSE and merchants Close coordination with other departments for smooth functioning of Customer handling

2. Worked With phonepe private limited as a RTL in QR Onboarding since April'2021 to Oct' 2021

Key Skills: sales & marketing , Distributors, Network & Market Development, Team Handle,

Current Industry: Sales/Marketing/Network Development

Current Location: Bundi District

Professional Profile

Successfully handling various field and managerial functions, having excellent communication, motivation, team building and monitoring skills. Track record of consistently becoming a profit center for the organization within budget conforming to top quality standards. Buildup Agents Networks & Manage Sales Team.

Direct, inspire, and mentor the circulation department to increase sales and subscriptions.

Compare actual revenue to projected sales and budgets.

Analyze marketing surveys to develop short-and long-term circulation plans

3. Worked With Airtel payments bank as a sales executive In QR department since Nov'2019 to feb'2021

Key Skills: sales & marketing , kyc process , QR process

Current Industry: Sales/Marketing/Network Development

Current Location: Kota District

4. Worked With phonepe private limited as a sales executive since Nov'2018 to Nov'2019

Key Skills: Sales, Distributors, Network & Market Development, QR Servicing

Current Industry: Sales/Marketing/Network Development/Monitoring.

5. Worked With Paytm Pvt. Ltd. as a Area sales executive since Nov'2016 to feb'2018

Key Skills: Sales, Handling kyc points, Onboarding process

Current Industry: Sales/Marketing/Network Development/Monitoring.

Current Location: Kota District

6. Worked with devni enterprises as sales executive since sept'2015 to nov'2016

Key Skills: Retail Sales,postpaid connection,provides services to customer

Current Industry: Sales/Marketing/Network Development

Current Location: Kota

Computer Proficiency

Knowledge of Computer Fundamentals and Functioning.

Personal Dossier

Name : HIMANSHU SWAMI
Father's Name : RAMESHWAR DAYAL SWAMI
Permanent Address : DAYAL KIRANA STORE BALITA ROAD, KUNHARI, KOTA
Contact no. : +91-8000830928
Date of Birth : 02-08-1997
Marital Status : Unmarried
Languages known : English & Hindi
Nationality : Indian

DECLARATION

Well conversant with MS office(Word, Excel, PowerPoint)

Internet applications

I do hereby certify that all the above details furnished by me are true, complete and correct to the best of my knowledge and belief .

Date :

Place : KOTA

(HIMANSHU SWAMI)

