

OBJECTIVE

To secure a challenging position in a reputable organization to expand my learnings, knowledge, and skills. Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

EXPERIENCE

March 2018
- March
2019

Hdfc sales pvt ltd

As a management trinee
In side sales in bound and out bound calls banking process.
roles and responsibilities Understand customer needs and develop plans to address them.
Identify key staff in client companies to cultivate profitable relationships.
Resolve customer complaints quickly and effectively.
Forward upselling and cross-selling opportunities to the sales team.

Apri 2019 -
March 2020

Apollo health insurance pvt ltd

As a Relationship manager
Health care process meet the doctors daily generate the leads & clincs in side sales cold calling Understand customer needs and develop plans to address them.
Identify key client companies to cultivate profitable relationships.
Resolve customer complaints quickly and effectively.
upselling and cross-selling

Oct 2020 -
March 2021

Bharatiya general insurance pvt ltd

As a Senior business development manager
Roles & responsibilities, setting goals and developing plans for business and revenue growth.
Researching, planning, and implementing new target market initiatives.
Researching prospective accounts in target markets.
Pursuing leads and moving them through the sales cycle.
Developing quotes and proposals for prospective clients.

May 2021 -
Jan 2023

Wipro pvt ltd company

As a Senior process associate
Inter national non voice face book chating customer support & problems solving Handling customer queries on Web Chat, E-mails and Social Media. current and potential customers with product and service information. Maintain accurate customer records.
Identify and escalate priority issues to the Team Leader and Ops Team.

EDUCATION

2015 to
2017

Osmania University

MBA Finance & marketing From Vijaya Pg College Hyd

2009 to
2012

Osmania University

B Com From M A L D Govt Degree College Gadwal

2007 to
2009

Board of Intermediate Education AP

CEC From Gnana Prabha jr College gadwal

2007

Board of School Scoundary Education AP

SSC from Govt ZPSH Marlabeedu

March 2023
to August
2023

State Board Of Technical Education And Training TS Hyd

Internship Office automation from Ushodaya Educational Society Hyd
200 / 109

SKILLS

- Office Automation Ms office SAP Tally ERP 9 Accounting

INTERESTS

- Watching movies & Singing Songs
- listening to music

LANGUAGES

- Telugu English Hindi

PERSONAL DETAILS

- Date of Birth : 10/04/1992
- Marital Status : Married
- Nationality : Indian
- Religion : Hindu
- Gender : Male
- Place : Hyderabad
- Father Name : Ramulu
- Date: :

PERSONAL STRENGTHS

- Positive Attitude
Self Confidence
Decision making
Hord work