

**Shaik Samiuddin**

**+91 99597 87500**

**Samiuddin.dsf4bng18@detedu.org**

**<https://www.linkedin.com/in/shaiksamiuddin98>**

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## Career objectives

To work for an organization which provides me an opportunity to improve my skills and knowledge along with the growth of organization. Where I can utilize the opportunities by adopting the challenges by implementing my knowledge into the practical field wherever it is applicable.

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## Education Qualifications

Course	College/University	Year of Pass	Percentage/CGPA
MBA(Finance)	Mahatma Gandhi University	2023	Pursuing
B.Sc.	Mahatma Gandhi University	2019	81%
Intermediate	Siri Savitha Junior College	2015	60%
SSC	Sri Sai Vidyanekthan High School	2013	7.3

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## Additional Qualifications

- Currently enrolled in **Complete Finance Investment Banking program** by Jobajj Learnings.
- Completed Internships from **Goldman Sachs, JP Morgan Chase & Co, Citi & HSBC Banks**.
- Completed **Deshpande Educational Fellowship Program** in Nizamabad for 6 Months.
- Completed DCA in **Sana Institute** from **Wave InfoTech**.
- Completed Field Technician-Computing and Peripherals in **LAAN E Governance Education**.
- Trained 3 month as English and Computer trainer in **PMKVY**.

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## Technical Skills

- Financial Modeling & Valuations
- Fundamental & Technical Analysis
- Advance MS-Excel & PowerPoint
- Analyzing Financial Markets

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## Soft Skills

- Communication Skills
- People Management
- Presentation Skills
- Public Speaking
- Leadership Skills
- Workaholic

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## Professional Experience

**DR Reddy's Foundation:** - It is a skill development Program started in 1999. The foundation's motto to develop & take initiatives by focusing and delivering industry-vetted **Core Employability Skills** that prepare aspirants for careers across sectors. This program is helping young Indians from underprivilege communities to enhance & improve their standard of living. More than 4.2Lakh Aspirants has taken the advantage of Grow Program across the India over 20 States.

## **Soft Skills Trainer**

**October 2022-Present**

### **Key Responsibilities**

- Taking an Initiative in starting my batch with 20+ Aspirants for every 2 months.
- Preparing Sessions planner from which date to start and end each module.
- Giving huge participation in Grow Orientation, 2 Parents Meet, Weekly Employer Connect etc.
- Modules we need cover in every batch **Communicative English, Digital Literacy, Communication Skills, Soft Skills, Interview Skills & Aptitude.**
- Maintaining bonding with team & co-trainers to support each other.
- Interacting with each aspirant understand their learnings & skills.
- Conducting JPM, JAM, GD Sessions on the weekly basis.

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**Binary Computers International Corporation:** It is a software development company providing information technology, IT Staffing solutions to the US Clients & Customers. We provide Application Development & Application maintenance to our clients. BCI is based out of New Jersey with offshores branches in India.

## **US IT Sales Recruiter**

**June 2019 – Jan 2021**

### **Key Responsibilities**

- Sourcing, Screening and shortlisting the good consultants who can work with us for a long time.
- Advertising the new consultant's profile. Sharing daily requirements to the consultant.
- Submitting Consultant's profile for the suitable requirement.
- Posting the resumes on all job portals like Dice, Indeed, Monster, Career Builder and some other social networking sites.
- Broadcasting the profile of the consultant and the hotlist of the company on a periodical basis.
- Tracking the submissions and make regular follow-ups.
- Reaching out for the maximum number of open requirements in the market.
- Inform the consultant regarding the vendor call and end client interview schedules.

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**Ninja cart:** Ninja cart is India's largest fresh produce supply chain company that is solving one of the toughest problems in the world through technology. We connect producers of food directly with retailers, restaurants, and service providers using in-house applications that drive end to end operations.

## **Sales Executive**

**Mar2019-June2019**

### **Key Responsibilities**

- Receiving the products checking the quantity as per orders and quality of the products.
- Speaking to the customers and making them convince to take/order our products
- Completing daily 4 new onboards & 2 reconverts in the given time.
- Receiving orders from customers and delivering them at the suitable time.
- Following new update prices of the products as well as taking feedback from customers for further improvements.

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## **Achievements**

- Received 5 Star rating for multiple times from Dr Reddy's Foundation.
- Received an appreciation award as best Team Leader from Deshpande Educational Trust.
- Top in the Lead Marketing Project Program.
- Certified in more than 50+ Skilled Courses.
- 5 Times top in ICT and Semi Finalist in QUIZ Competition.
- Participated in the World Youth Skills Day Program.

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## Hobbies

- Learning New Things
  - Helping others
  - Self-Introspection by Taking feedbacks
  - Self-Challenging
  - Reading Books
  - Meditation
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## Personal Profile

<b>Father's Name</b>	:	<b>Mr. Shaik Baba Sharfuddin</b>
<b>Date of birth</b>	:	<b>29-08-1998</b>
<b>Gender</b>	:	<b>Male</b>
<b>Religion</b>	:	<b>Muslim</b>
<b>Citizen</b>	:	<b>India</b>
<b>Marital Status</b>	:	<b>Single</b>
<b>Known languages</b>	:	<b>English, Hindi, Telugu and Urdu</b>
<b>Currently Address</b>	:	<b>Near Clock Tower, Nalgonda Dist. Telangana</b>