Kumari Priya

Business Banking Relationship Manager

I'm passionate about utilizing data-driven insights to steer strategic decisions and enhance operational processes, excelling in transforming intricate business needs into actionable efficiency-driven recommendations through my strong analytical mindset, meticulous attention to detail, and collaborative approach.

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WORK EXPERIENCE

Business Banking Relationship Manager (DM2)
ICICI Bank

07/2021 - Present   *Patna*

Achievements/Tasks

- Acquisition of new client base, handling existing portfolio and managing 360- degree opportunities of banking and finance
- Lending secured working capital to self-employed segment and handling their entire relationship
- Credit Analysis of Working Capital limit, negotiation of deals, retail sales and operations

Admission Counsellor
New Sangeet Academy

Patna
Duration 8 months

Achievements/Tasks

- Counseled parents and students on admission processes and provided guidance to address their inquiries effectively

PROJECTS

Mobile Accessories Inventory System
- Developed a VB.NET app with a MySQL database for streamlined inventory and sales management, facilitating data-driven business analysis.

EDUCATION

Post Graduation (PGDB)
Manipal Academy of Higher Education, Manipal University

2022   *80.94 %*

BCA
Arcade Business College, Magadh University

2018   *72.75%*

SKILLS

Risk Management   Credit Analysis   Client Relationship Management   Ms Excel   DBMS   Digital Marketing   SQL   Java   C, C++

ACHIEVEMENTS

Grade Promotion (03/2023)
Grade promotion from Deputy Manager 1 to Deputy Manager 2

CERTIFICATES

NISM series V-A: Mutual Fund Distributors Certification Examination (03/2021)
*offered by **SEBI***

Fundamentals of Digital Marketing
*offered by **Google Digital Unlocked***

Essentials of Entrepreneurship (05/2019)
*offered by **Rainbow Summit on Entrepreneurship***

Programming in C (04/2017)
*offered by **IIT Bombay***

C++, PHP and MySQL (02/2018)
*offered by **IIT Bombay***

INTEREST

Credit Analysis   Database Management   SQL