

PROFESSIONAL EXPERIENCE

Consultant Feb '21 - Present
Royal Guild Financial Services Private Limited Delhi, India

Strategic Solution Alignment and Portfolio Strategy

- Aligned customer requirements with company objectives to formulate conclusive solutions
- Provided backend support for comprehensive portfolio analysis and strategic recommendations

Advanced Data Infrastructure Transition and Data Presentation

- Led migration of data systems to advanced Python and Cloud-based framework.
- Orchestrated creation and presentation of data through dashboards and reports

Stakeholder Engagement and Product Presentation

- Presented software products to potential clients, investors, and accelerators.
- Optimized business expansion opportunities through stakeholder engagement

Innovative Algorithm Development and Project Leadership

- Programmed algorithms using diverse Python and Javascript frameworks
- Spearheaded cross-functional teams to achieve project objectives

Market Insight and KPI Alignment

- Analyzed consumer and market behavior during pandemic using innovative techniques.
- Identified key performance indicators aligned with customer needs

Corporate Partnerships and Agile Strategy

- Forged strategic partnerships across domains including Asset Management, Consulting, FinTech, and more
- Devised flexible corporate strategy to navigate pandemic challenges

Financial Literacy Advocacy and Government Recognition

- Organized initiatives promoting financial literacy within communities
- Received prominent recognition from the Government of India under Startup India scheme

Freelancer Jan '18 - Feb '21
Messrs Jaskaran Dhillon Delhi, India

Global Partnership & Strategic Negotiation

- Orchestrated collaborations with national and international stakeholders as an elevated third-party distributor, while mastering negotiations with C-Suite and Associate VPs for bespoke services

Client Growth & Crisis Resilience

- Navigated the uncertain landscape of COVID-19 to exponentially grow a resilient client network, achieving a portfolio of 40 dedicated partners by 2022

Omni-Channel Digital Strategy

- Leveraged state-of-the-art digital marketing tools, including multicasting, SEO, and SEM, serving as both an affiliate marketer and a pro bono consultant

360-Degree Risk & Asset Management

- Administered a spectrum of insurance services in varied sectors while overseeing diverse investment portfolios, demonstrating holistic financial stewardship.

Real Estate & Operational Excellence

- Captained a high-impact team focused on the strategic acquisition, sale, and leasing of residential and commercial properties

Multifaceted Skill Application

- Seamlessly transitioned into the corporate sector, repurposing freelance proficiencies in data analytics, application development, and international standards to diversify service offerings and cultivate executive-level rapport

CONTACT

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SUMMARY

Seasoned Business Analyst with six years of experience in scaling startups, specializing in Finance and Technology. A BITS Pilani alumnus, excelling in Python, Power BI, and AWS for tasks like Financial Modeling and AI. Former Chartered Wealth Manager with international certifications, navigating businesses through pandemic challenges as a Consultant at Royal Guild Financial Services, earning government recognition. A diverse skill set includes Data Science and Web Technologies, reinforced by ongoing education at Geeklurv, Inc. A multifaceted professional, blending financial acumen, tech prowess, and strategic thinking to drive business excellence.

FINANCIAL EXPERTISE

- Wealth Management
- Capital Budgeting
- Portfolio Management
- Financial Forecasting & Analysis
- Corporate Finance
- Financial Modeling

TECHNICAL PROFICIENCY

- Python (NumPy, Pandas, Jupyter)
- Machine Learning (TensorFlow, Keras)
- Data Visualization (Seaborn, Power BI)
- Web Development (HTML, CSS, JavaScript)
- Data Analytics (Advanced Excel, SQL, DBMS)
- AI/ML Specializations (NLP, Deep Learning, Neural Networks)

INTERNSHIPS

Summer Intern (Financial Analytics & Client Relations)

Jun '13 - Aug '13

Unicon Investment Solutions Ltd

Noida

- Acquired a holistic skill set encompassing client negotiation, portfolio optimization, statistical research, and advanced data analytics, in alignment with both academic curriculum and organizational benchmarks

EDUCATION

PG Diploma in Finance

Dec '20

BITS Pilani, National Institute of Eminence

Grade: 7.5/10

Chartered Wealth Manager in Finance

Jul '16

International Apex-Level Institute

AAFM USA

Bachelors in Business Administration, Finance

Aug '14

Guru Gobind Singh Indraprastha University

81.89%

Honors: University topper in Math; Top 10% of graduating class

PROJECTS

- Monte Carlo-Driven Trading Algorithm Amidst COVID-19 Uncertainties:** As an Algorithm Developer, spearheaded a 2-year initiative at Royal Guild Financial Services in Gurugram, leveraging Python and Machine Learning frameworks. The project culminated in a patented, market-ready trading algorithm designed to navigate extreme volatility akin to the COVID-19 landscape, with a project valuation of 15 Lacs. Led a team of 15 with 8 direct subordinates
- Evolutionary Neural Networks & Universal Banking Solution:** Concurrently led another groundbreaking 3-year project at the same institution, focusing on self-adapting neural networks. Utilized Python, TensorFlow, and Keras for neural architecture and also conceptualized an all-in-one banking application aimed at obsoleting traditional financial institutions. Both projects encompassed 15 team members, with 8 direct reports and a value estimated at 20 Lacs and 40 Lacs respectively

PUBLICATIONS

Poetry Book: "For Every Woman Deserves To Be Worshipped" | Availability: Internationally on Amazon.com | ISBN-10: 1087337224, ISBN-13: 978-1087337227

CERTIFICATIONS

- Data Science Architect Program, 2023, Singapore
- Python Essentials for Machine Learning Ops, Duke University, 2023, USA
- Fellow of the American Academy of Financial Management, 2020, USA
- Professional Member, Association of International Wealth Management, Switzerland
- MIT Sloan FinTech Conference, 2021, USA
- Annual Wealth Management Conference, 2017, Mumbai, India

BUSINESS ACUMEN

- Digital Marketing Strategies (SEO, SEM)
- Business Development & Client Acquisition
- Sales & Negotiation
- Strategic Planning & Corporate Strategy
- Data-Driven Decision Making
- Project Management
- Agile Methodologies
- Team Leadership & Coordination
- Stakeholder Engagement
- KPI Alignment & Performance Metrics
- Cross-Functional Team Collaboration

SOFTWARE & TOOLS

- Visual Studio Code
- Django
- AWS Cloud Services
- MS Access
- Google & Facebook Ads
- Google Analytics

PROFESSIONAL DEVELOPMENT

- Data Analytics & Data Science
- Business Consulting
- Software Programming
- Continuous Learning & Upskilling