SRISHTI JENU

WORK EXPERIENCE 50 Months AMAZON FUTURE BUILDER PROGRAM FINANCIAL ANALYST (L5) May'21- Present ■ Streamlined classification metrics for ~\$1Bn monthly purchases for Amazon's operations across 60+ countries Strategic ■ Ideated 6 key strategic metrics to increase success rate of automated Fixed Asset Reconciliation by ~30% Achievements • Generated potential savings of INR 20L+ (YoY) by process optimization to reduce 20+ man-hours weekly ■ Established opex - capex commodity overridden threshold capturing erroneous classification of ~80% orders Conserved 24.9 MM variable cost and 34.2 fixed cost and delivered best VCPU across network in India. Profitability & Stretched Free Cash Flow goals and contributed to fixed cost savings at IN-FC level of 80.7 MM Cost AFT-X implementation to streamline operations and cost-effective measures to control IT and infrastructural costs Controllership Stakeholder management and implementation of business goals to achieve profitability of 51% during Diwali Sale. AMAZON – Pre-Placement Offer (3/18) FINANCIAL ANALYST INTERN • Envisaged roadmap for exclusive strategic focus in Prime sign-ups or conversion among IN young adults. Prime Young Quantified Life Time Value of PYA customer and measuring the financial viability and sustainability of the program Adult (PYA) Devised a tool to analyse cost of prime acquisition among non-Prime YA and increase the profitability by 2.5X. DEX (Delivery • Conducted hypothesis testing and regression analysis to derive sensitivity to speed trendlines across pan India. ■ Controlled the incremental annualized benefit of ~INR 44 MM for contacts and INR 158 MM for rejects on reducing Experience delivery promise incrementally by one day in Top 10 cities, top 23 cities with higher quantum of orders segment of India. Program) STATE BANK OF INDIA ASSISTANT MANAGER Appraised 172+ SME & retail loan accounts with average ticket size of INR 2.3 Mn as Credit Officer (in top 10%) Operational • Credit Support Officer (47/1810) for commercial accounts of INR 5 crores & above exposure ('18) Accomplishments Awarded highest Grade A among 1800+ officers for all the financial years in budgetary assignments ('17-'19) Handled deposit and advances worth INR 4.57 Bn in 6 branches across four states as Assistant Manager ('18) **Portfolio** ■ Expanded deposit portfolio from INR 870 Mn to 1.09 Bn by customer retention and cross-selling (17) Management Achieved INR 90 Mn credit growth (30% highest in rural) by spearheading personal segment assets mobility ('16) Exposure in NOSTRO funding, Currency-Sale/Purchase Bid and foreign exchange operations of bank ('16) Recovered 1.5 Mn from Advances Under Collection (AUCA) by restructuring debts and legal recourse ('18) Risk Management Reduced probable NPA worth INR 117 Mn by monitoring 550+ KCC, commercial limits and advances (*16) Administered exchange worth INR 2.7 Bn during demonetization with RBI with 100% operational efficiency (16) **ACADEMIC QUALIFICATIONS** Year Degree/Examination Board/Institute %/CGPA 2021 **MBA** IIM Calcutta 6.5/9B.A. (Honours) Economics Lady Shri Ram College, DU 6.24/102013 2010 Class XII K.V. Vigyan Vihar Delhi(CBSE) 86% Class X 2008 K.V. Vigyan Vihar Delhi(CBSE) 90.20% ACADEMIC DISTINCTIONS & CO-CURRICULAR ACHIEVEMENTS ■ Amongst top 0.004% of 15,43,418 candidates for selection in Staff Service Commission Exam ('17) Competitive Ranked 107/1976452 candidates in SBI Probationary Officer examination and final recruitment in Delhi ('15) **Examinations** Converted 6/7 IIM calls in CAT '18 including IIM Calcutta, FMS, Lucknow, Kozhikode, and Shillong ('19) National Stock Exchange Certification of Financial Markets (Advanced), Currency options, and Derivatives (20) **Financial** • Certified Information System Banker by Indian Institute of Banking & Finance (IIBF) ('17) Certifications Anti-Money Laundering (IIBF)certification & Investment Banking Course (Business Unplugged'19) Ranked amongst top 80/486-in Term III, IV and VI with GPA of 7.4, 7.8 and 7.4 respectively. ('19) **Scholastic** (Top 10%) Highest grade awarded A+ in India and the World Economy, Topics in macro and Bank Management (20) Achievements • Secured 1st position in class 12 in the stream of biology and overall ranked 5/53 in class ('10) • Consecutively top 3 rank holder in school among 165+ students from class 1 to 11 ('06 - '10) POSITIONS OF RESPONSIBILITY **CSR** Coordinator • Selected as trainer (7/111 officers) for SBI Junior Associates Recruitment 2016 and supervised team of 18 sub- officials (16) (FY 2016,18) Supervised block and district level events of approximately 210+ participants for -Gram Seva and Pinkathon ('18) **NSS SPOC** Provided academic support as scribe and assisted blind students for BRAILLE scripting in Sandrishti Swavlamban (*11) (2010-2013) Extended logistical support, raised 258k funds and tutored marginalized kids to frame CHEHEL-NSS ('12) **Economics Club** Lead Coordinator for Equipoise, Autumn School and South -East Asian Economic Summit of college ('11) (Aug'19-Jul'21) • 1/29 across 59 applicants selected to be a part of IIM Calcutta Economics club for the academics session 2019-21 (19) Delivered launch for Economics Weekly Insight Review and Budget performance partnering with project teams.