

MANOJ M

Email: mp8561295@gmail.com

Carrier objective

To emerge as a result oriented performance through continuous assimilation of knowledge and accumulation of skills while serving efficiently to the requirements of the organization and contributes to its growth and success.

Education

I am **Bachelor of Arts** Graduate from **MANGALORE INSTITUTE OF TECHNOLOGICAL SCIENCE** at 2013

Summary of experience:

I am young, energetic Person possessing excellent communication and computer skills with a keen interest in Internet technologies. I am working with the leading Banking organization wherein I have gained good experience in both front-end and back-end operations related to customer service & sales with a total experience of 6 years 9 months on company roles.

1. Professional Experience:

Name of the Company	:	FINNEX BUSINESS SERVICES PVT LTD
Location	:	BANGALORE
Designation	:	FIELD EXECUTIVE
Period of association	:	2 ND -NOV-2016 to 19 TH -DEC-2018

Job Responsibilities:

- Implemented sales guidelines and standards across departments.
- Generated sales ideas.
- Assisted advertising departments and formulated competitive analysis reports.
- Handled online promotions and coordinated with customers about latest offers.
- Executed sales strategies and handled banking sales.

2. Professional Experience:

Name of the Company	:	IDFC FIRST BANK (Team capital --9 th Jan 2019 to 6 th Feb 2020, Buzzworks business services pvt ltd 7 th Feb 2020 to 22 nd May 2023)
Location	:	BANGALORE
Designation	:	Sales officer
Period of association	:	9 th Jan 2019 to 21st May 2023



Edit with WPS Office

Job Responsibilities:

- Handled request for information on personal loan and services.
 - Maintains quality service by establishing and enforcing organization standards.
 - Coordinated with customers on personal loan requirements.
 - Develop strategies for more effective sales, both individually and as part of a team
 - Trained and the Lead of the Five juniors.
 - Marketed bank products and programs.
 - Collaborate with team members to achieve better results.
 - Promote specific products as directed by upper management.
 - Developing and sustaining long-lasting relationships with customers.
 - Managed customers' questions.
-
- Maintain a good relationship with clients manage their concerns and queries.

3. Professional Experience:

Name of the Company	: IDFC FIRST BHARAT LTD
Location	: BANGALORE
Designation	: Sales officer
Period of association	: 22 nd May to till date

Personal Details:

Name	: MANOJ M
Father's name	: MAHADEVA SHETTY
Date of Birth	: 12/01/1995
Marital Status	: Un-married
Languages Known	: Telugu, English, Kannada and Hindi
Address	: T narasipura thalluk dodda bagilu grama doddabailu Mysore Karnataka pin 571120
Contact Number	: 9071040711
E-mail ID	: mp8561295@gmail.com

Date:
Bangalore

MANOJ M



Edit with WPS Office