



KRUPA T Y

BUSINESS DEVELOPMENT ASSOCIATE

PROFILE

To work in an organization where I can show my skills to do the required task in an efficient way so that I can contribute in benefit of the organization. As a Business Development Associate i have One Year of experience in E-Learning industry (Ed-tech), skilled in sales and Academic Mentor ,marketing leadership strategic sales and consulting.

CONTACT

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Adress :

Kadubeesanahalli,Bengaluru,Karnataka 560103

ACTIVITIES AND INTERESTES

- Drawing.
- Listening songs.

EXPERIENCE

BUSINESS DEVELOPMENT ASSOCIATE[MENTOR]/ODA CLASS [PIGEON TECHNOLOGY PVT.LTD.]

AUG 25/2022 – AUG 23/2023

- Worked as a mentor in K10 segment to provide the solution of every doubts of the leads.
- Built and maintain the relationship with the potential lead.
- Convert the lead in short term to long term program.
- Cold calling
- Handling long term users for complete one year and

INTERNSHIP

Completed 30 days of Internship on Python and Machine Learning and Artificial Intelligence , Bengaluru.

QUALIFICATION

BACHELOR OF ENGINEERING(BE) in Information Science and Engineering

Channabasaveshwara Institute of Technology [CIT], Tumkur, Karnataka.

2022 PASSOUT

INTERMEDIATE

Sarvodaya Pre- University , Tumkur, Karnataka.

2018 PASSOUT.

KEY SKILLS AND CHARACTERISTICS

- B2C SALES
- Team Work
- Cold calling
- Leadership quality
- Leads Segregation
- Rappo building
- Urgency Creation.