

Sudheer Gattu

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Dear Sir/ Madam,

It is a privilege to get connected to your highly proficient team to explore the opportunities to contribute to your valued organization, and also to discuss my career aspirations. I am particularly interested in being part of a professionally managed setup like yours that values and leverages human capital for growth and innovation.

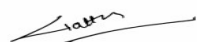
I am currently heading the business operations as Interim CEO at an integrated aluminum products manufacturing company. Before that, I was working as “Vice President – Program Delivery and e-Governance Practice Leader” with P&L responsibilities at eGov Foundation which provides open technology IT products (e-Governance platform and software solutions). This technology allows the ecosystem to co-create and deploy citizen-centric software (IT) services to enhance the quality of life in our cities. eGov Foundation was established by Mr. Nandan Nilekani, a cofounder and the chairman of Infosys Technologies Limited.

I am an electronics engineer, an alumnus of IIT Kharagpur and SPJIMR Mumbai, and a military veteran (Indian Air Force) having years of corporate leadership experience including a spell of four years plus as an SBU head at a listed infrastructure company. Some of the key responsibilities undertaken and the competencies are listed below.

- Oversaw the delivery and managed the nationwide rollout of the digital transformation program for the benefit of citizens and civic administrators by collaborating with the governments and the industry.
- For over four years, provided delivery and operations leadership for a 1500 Cr capital infrastructure (inclusive of large-scale IT modernization) project for the government of Maharashtra. As an SBU head oversaw the P&L management of the business unit (800 plus team) with over 300 Cr in annual revenue.
- Was a key member of the 500 Cr R&D program at the Defence Research & Development Organization (DRDO) for the development of indigenous light combat helicopter. I am happy to share that M/s Hindustan Aeronautics Limited (HAL), Bangalore has won the 4000 Cr contract to build 15 of these.
- Oversaw large-scale aircraft operations & maintenance (Level I & II) including major repairs, and steered production planning. Administered the functioning of an independent vertical at an MRO facility in Air Force.
- Strong business and financial acumen, the experience of successfully leading large cross-functional teams; excellent people management skills, and an ability to manage change with ease.
- Believer in developing leadership at all levels for competitive advantage and for retaining talent.

Considering aforesaid experience and professional track record in managing operations, P&L, digital transformation programs, IT service delivery, business & product development, quality assurance, HR function, and administration, I see significant opportunities in aligning with an esteemed organization like yours for a long-term commitment.

Please review the attached resume for additional details regarding my expertise and achievements. Kindly reach out if you need further clarification.



Signature

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PROFILE SUMMARY

Business head and an operations leader, and a military veteran with an entrepreneurial mindset, proficient in client-facing roles. Skilled in P&L management, government & public sector engagements, implementation of digital transformation & automation programs, EPC projects, and IT service delivery. Strong operational focus and business acumen with demonstrated ability to align strategic partnerships to the corporate vision. Exceptional people manager and mentor, with a proven ability to manage challenging, fast-paced, and stressful situations.

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KEY SKILLS

- Strategy, Planning & Leadership
- Consulting - Govt & Public Sector
- Project and Program Management
- Agile methodology (SDLC)
- Aerospace & Defence
- Operations & Change Management
- Business Development
- Collaboration and Team Building
- Stakeholder & Vendor Management
- Analytical Skills & Problem Solving
- People & Performance Management

EDUCATION

- Executive MBA, SPJIMR Mumbai
- M Tech (ECE), IIT Kharagpur
- BE (ECE), Marathwada University
- PG Diploma (Aeronautical Engineering)
- Certifications: Lean Six Sigma & PMP

LANGUAGES

- English, Hindi, Telugu & Marathi

CAREER HIGHLIGHTS

- ✓ Collaborated with executive leadership & managed strategic partnerships; oversaw delivery of large-scale digital (IT) transformation programs.
- ✓ Delivered 1500 Cr automation project on time, Oversaw 24/7 Operations as per the SLA; managed P&L of 300 Cr revenue, and a team size of 800 plus.
- ✓ Key member of 500 Cr helicopter development program (aerospace industry).
- ✓ Spearheaded large teams, O&M support, production planning, and SCM.

EXPERIENCE

 Total Work Experience – 25 plus years

Interim CEO, Sagar Asia Private Limited, Hyderabad

JANUARY 2023-PRESENT

- Responsible for business operations and P&L of an integrated aluminum products manufacturing company, and for business development and expansion plans.

VP (Program Delivery & e-Governance CoE), eGov Foundation, Bangalore

AUGUST 2021-JANUARY 2023

- Responsible for P&L management of e-Governance practice and accountable for the delivery of citizen-centric digital platform across 4700 plus cities in India.
- Developed & managed strategic partnerships with national & state governments.
- Facilitated delivery of large-scale digital transformation programs across multiple states to improve quality of governance; spearheaded business development.
- Supervised SDLC, and tech support for the successful rollout of new products in the Urban, Sanitation, & Public Finance domain; enhanced institutional capacity.
- Led the development of annual operating plans (OKRs & KPIs); made extensive use of data and metrics to improve customer experience and program adoption.

SVP (Program Delivery) & SBU Head, SADBHAV Engineering, Mumbai

JUNE 2017-JULY 2021

- Delivered 1500 Cr automation project to the Govt of Maharashtra for dept of transport. Realized an 80% increase in revenue for the exchequer and quicker turnaround time (90% reduction); improved CX, accountability, & transparency.
- Managed business operations including P&L of the SBU (800 plus team) having 300 Cr in annual revenue; Optimized O&M for 24/7 operations, reduced OPEX by 25%, and augmented capacity by 40% by improving processes & infrastructure.
- Administered IT strategy including SDLC, system integration, QA, and IT O&M support for multi-location digital (IT) transformation program for the government departments; successfully implemented SAP S/4 Hana (ERP) at group level.

Program Director, Aeronautical Development Agency (DRDO), Bangalore

DECEMBER 2013-DECEMBER 2016

- Monitored & evaluated 500 Cr helicopter development program, participated in certification & qualification testing; drove multiple cross-functional projects simultaneously, and finalized the configuration of production aircraft.
- Experienced in product management including product development; collaborated with the development team for data analysis of flight testing, and validation of airborne platforms & systems.
- Managed 2000 Cr capital procurement contract and inducted 35 advanced light helicopters into service; attained interchangeability for over 20 helicopter parts and enhanced the maintainability and operability.

GM (Aviation Operations & Maintenance), Indian Air Force (IAF)

FEBRUARY 1994-DECEMBER 2013

- Managed incident-free aviation operations; steered aircraft & powerplant (engine) maintenance, production planning, QA, SCM, and safety management.
- Led an independent vertical at an aviation MRO facility; supervised major repairs, production planning & control, and indigenous test equipment development.
- Oversaw implementation of ERP and MRO software, and IT solutions.