

Harshi Agarwal

Mob: +91 8200560318



harshi.sgi@gmail.com



[linkedin.com/in/harshi-agarwal-25827b64](https://www.linkedin.com/in/harshi-agarwal-25827b64)

Location: - Ahmedabad

**Profile:** - Technical Recruiter with 8+ years of Experience in End-to-End Recruitment cycle.

- ❖ Experience in Profile Sourcing, Screening, Scheduling Interview, etc.
- ❖ Proficiency in using Naukri.com, Cutshort, and Hirist.com and Strong working experience with social media hiring like LinkedIn.
- ❖ Responsible for coordinating with account managers, and understanding the requirements and client-specific needs.
- ❖ Fair knowledge & experience on Salary/Offer negotiation.
- ❖ Hiring candidates at Mid/Senior Level in the IT and technology domain by targeted search strategies.
- ❖ Mentoring the team.

**Summary of skills:** -

IT/Technical Recruitment, Talent Acquisition Specialist, Job Posting, Profile Sourcing and Screening, Offer Negotiation, Interviewing Candidate, Cold Calling, Database Management, MS Word & Excel, worked on different ATS like Talent Now, Tallite, EmployAstar etc.

**Hiring Experience on Technologies/Roles:** -

- ❖ Java, Full Stack, Frontend, Backend, Testing, Python, Angular, React JS, Node JS, Android/iOS, Kotlin, Flutter, Spring Boot, Microservices, Public Cloud, Big Data, etc.
- ❖ Domain – E-commerce, Fintech, Pharma, Telecom.
- ❖ Roles worked on - Engineering Manager, Technical Program Manager, Delivery Manager, Frontend Architect, Full Stack Architect, Enterprise Architect, Head Level Positions, Scrum Master, Technical Operations, Senior Product Manager, etc.

**Experience:**

- ❖ Senior Consultant at Seven N Half - Aug 2018 - Present (5 years+).
- ❖ Sr. Recruiter at Ace Recruitment & Placement Consultants Pvt. Ltd. - Dec 2014 - Nov 2017 (3 years).

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Location: - Ahmedabad

Seven N Half

Aug'2018- Present

Designation: - Senior Consultant

### Key Roles & Responsibilities

- ❖ Recruiting candidates through various sources like Job boards, LinkedIn, Internet research & referrals.
- ❖ Responsible for handling all questions of the candidates about the role, pay, benefits, job responsibilities, work environment, etc. by providing them with accurate and precise information with a sense of urgency.
- ❖ Manage end-to-end recruitment process including job posting, initial screening, calling candidates, negotiation, fixing interview schedules, selection, and onboarding.
- ❖ Building the pipeline of highly skilled resources and ensuring the selection and conversion of candidates for specific requisitions, Salary & offer negotiation.
- ❖ Responsible for daily work allocation and monthly targets.
- ❖ Responsible for achieving a good conversion ratio of submittals into interview and placement.
- ❖ Responsible for Strategy Development process which includes understanding client requirements & mapping the relevant targets.

Ace Recruitment & Placement Consultants Pvt. Ltd. -

Dec 2014 - Nov 2017 (3 years)

Designation – IT Recruiter

### Key Roles & Responsibilities

- ❖ Effectively recruiting candidates through various sources like Job boards, LinkedIn, Internet research & referrals.
- ❖ Manage end to end recruitment process including job posting, initial screening, calling candidates, fixing interview schedules, Salary & offer negotiation, selection, and onboarding.

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#### Education:-

Degree	College/Institute	Course	Year Pass Out	Percentage
B. Tech	Anand Engineering College, Agra (Sharda Group of Institute)	Biotechnology	2009 – 2013	71%
10+2	St. Aloysius College, Pilibhit	PCB	2006 – 2007	62%
10	St. Aloysius College, Pilibhit	Computers	2004– 2005	68%

#### Honors & Rewards:-

- ❖ "The Growth Booster" - 100% Achievement Award - 2021-2022
- ❖ “The Rising Star” Award for the year 2020-2021
- ❖ The Surprise Shining Star of the Year “The Employees of the Month” – July 2021.
- ❖ Employee of Quarter 1 - 2016
- ❖ Employee of the year - 2015-2016

#### Personal Details: -

Date of Birth : 20/06/1989  
Marital Status : Married  
Language : English & Hindi  
Address : Dwarkesh Green, Shilaj, Ahmedabad - 380059.