

LT COL YOGESH KHEDEKAR

Transformational Leadership || Strategy || Operations
Learning & Development || Military Veteran

Improving bottom-line and enabling the achievement of full business potential
through transformational, strategic & operational leadership

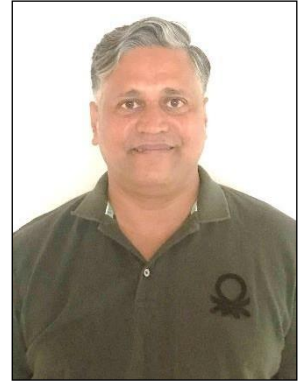


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PROFILE SUMMARY

- **Achievement-oriented professional** offering **nearly 25 years** of experience in **leading cross-functional operations** with career success in **evolving & executing operational strategies** in a fast-paced, expanding environment to accomplish the top & bottom-line profitability.
- Designing **strategic map, team vision, goal setting**, planning, and executing steps to **align KPIs and OKRs**.
- Resourceful in **grasping the big picture**, conceptualizing, formulating, implementing solutions, **partnering closely with business leaders** to achieve higher levels of **efficiency and effectiveness**.
- Excellent **communication, problem-solving, conflict/resolution management skills**.
- Top-performing **collaborative and innovative team player** coupled with quick learning abilities. Strong adaptability to lead & ensure **high team performance**.



EDUCATION

Post Graduate Diploma in
Business Management (Mktg) -
Institute of Management
Technology - Ghaziabad (2016)

Officer's Advanced Course in
Electronics & Communication
Engg - Military College of
Electronics & Mechanical Engg.
(2005)

Bachelor in Mechanical Engg-
Rajaram Institute of Technology
(RIT) - (1996)



CORE COMPETENCIES

Operations Management

Business Development

Budget & Resource Optimization

Techno-commercial Operations

Risk Assessment & Mitigation

Quality & Safety Management

Project & Program Management

Astute Leadership Skills

Lean Engineering

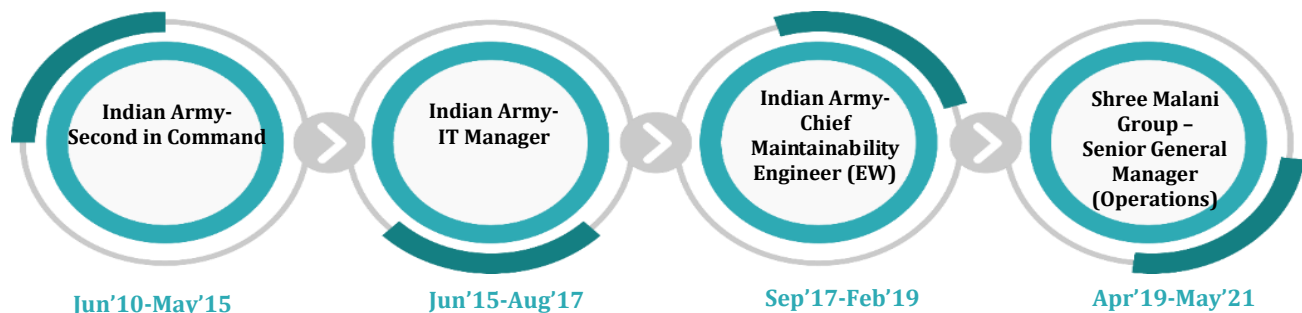
Profitability / P&L Management

Supply Chain Management

Learning & Development



CAREER TIMELINE (Recent 4)



WORK EXPERIENCE

Role Across the Career

- Shouldered diverse responsibilities to include **analyzing business needs, projects & operational strategy** planning & execution, and **identifying opportunities** of business growth.
- Led overall **operations** while managing a team of **300 members with 10 direct reports**: extended inputs during the feasibility study on engineering solutions, specifications, and applicable methods while ensuring **corporate & regulatory compliances**.
- Worked towards developing **Strategic map, OKRs, engagement level KPIs**; formulated & executed effective techniques in increasing **operational efficiency** that resulted in improving **quality standards & cost savings**.
- Translated **business strategy** into **operational tactics**; addressed **operations** involving **resource mobilization** and execution within **timelines**; ensured strict adherence to **service & quality standards**.
- Aligned **cross-functional teams** for monitoring trends & issues, identified root causes for any negative trend and implemented control measures to **mitigate any risk**.
- Monitored overall functioning of **Quality Assurance Process**; identifying improvement areas and implementing adequate measures to **attain organizational goals/targets** and improved the **process safety**.
- Liaised with **top management** to evolve **strategic vision, drive change, infuse new ideas**, and take process performance and productivity to the next level.
- Guided & mentored a **team of professionals** and assessed various requirements for **operational readiness & execution phases** of the operations.
- Established Technology Centers (**Centers of Excellence**) for absorption, assimilation of **latest technologies** in the field of Manufacturing, IT & Telecommunications, Radar, Hi-Tech Weapon systems, NBC, Electronic Warfare, Armor, Artillery.

Senior General Manager Operations

Shree Malani Foams (Shree Malani Group)

Apr'19-May'21

Highlights:

- Spear-headed the complete **IKEA Operations** (Comfort Category) that did **INR 250 Crore business annually**.
- Accomplished **30 % (YOY) Net Business Growth (FY 19-20 & FY 20-21)**.
- Improved **OEE by 40%** (now **78%**), **OTD by 30%** (now **98-99%**) thereby improving overall Service levels.
- Implementation of **Kaizen Activities** to improve productivity and reduce wastages.
- Secured **new markets (in the Middle East)**.
- Executed **RPA using Agile methodologies** to enhance **process efficiencies**.
- Optimized** Company owned **Inventory** and established **green initiatives** (sustainability & social responsibility).
- Designed **expansion & procured** new machinery to support **business growth**.
- Improved work proficiency by planning and conducting **annual training of 300 staff and co-workers**.

Chief Maintainability Engineer (Electronic Warfare)

Indian Army - HQ Technical Group

Sep'17-Feb'19

Highlights:

- Program Management of **INR 1200 crore** hi-technology Electronic Warfare equipment.
- Successfully guided and coordinated with all stakeholders to **ensure quality & warrant timely project deliverables**.
- Developed **new Vendors/Suppliers** to broaden the supply base.
- Led the **Cross-functional teams** and **conceived innovative technical solutions** to mitigate the hurdles.
- Authored **SOPs** for ensuring sustainability, maintainability & reliability of hi-technology defence equipment.

Information Technology Manager

Indian Army

Jun'15-Aug'17

Highlights:

- Ushered the **IT up-gradation** roadmap.
- Implemented **INR 50 crores multi-contract procurement of IT-based solutions** to increase users' productivity in remote geographical locations.
- Installed **seamless & secured lines** of communications in difficult terrain.
- Organised **effective training of approx. 3000 soldiers** on safety and cyber security.

Second in Command

Indian Army

Jun'10-May'15

Highlights:

- Created completely **new integrated engineering support facility** at high altitude areas (**15,000 ft**).
- Planned and completed the entire project of **INR 250 crores** in **two years**.
- Ensured high team performance by creating a harmonious working environment by **active listening, mentoring & problem-solving**.

Achievements

- Received Eastern **Army Commanders Commendation Card** in 2001.
- Bagged Directorate General of Electronics and Mechanical Engineers **Professional Excellence Award** in 2002.
- Best **Technology Centre Rolling Trophy** (2005-07).

Certifications

- | | |
|--|------|
| • Project Management Professional (PMP)® | 2018 |
| • Lean Expert, CII, Hyderabad | 2020 |
| • Advanced Work Study, Institute of Technology Mgt | 2012 |
| • Certified Career Mentor, Dheya Pune | 2018 |
| • Strategic Thinking LinkedIn Learning | 2020 |
| • Kaizen Facilitator, LinkedIn Learning | 2020 |
| • Stay Lean with Kanban, LinkedIn Learning | 2020 |
| • Executive Leadership, LinkedIn Learning | 2020 |
| • Business Development - Strategic Planning, LinkedIn learning | 2021 |
| • Critical Thinking, LinkedIn Learning | 2021 |
| • Financial Accounting, LinkedIn Learning | 2021 |

Volunteering

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|---|-----------|
| • Served as a Volunteer for Jnana Prabhodini for rural development and youth organization | 1992-1998 |
| • Organised Trekking & Camping Activities for Chakram Hikers | 1990-1996 |

Associations

- | | |
|--|------|
| • Member, Harvard Business Review Discussion Group | 2019 |
| • Member, Master of Project Community | 2020 |

Extracurricular

- Playing Table Tennis, Chess & improving Golfing skills on weekends.
- Actively learning Sitar (Hindustani Classical Music) & pursuing studies in Advaita Vedanta.

PERSONAL DETAILS

Date of Birth: 04 Oct 1974 || **Languages Known:** English, Hindi, Marathi, German (G3).

Address: D-15 Gurupushyamrut CHS, Vidyalaya Marg, Mulund (East) Mumbai 400081.