

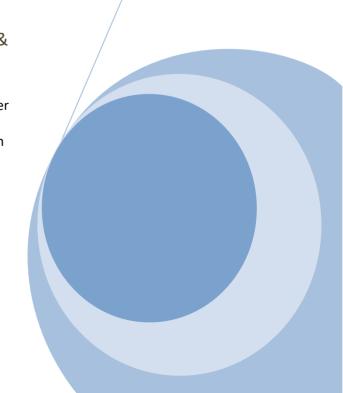
in Retail & Hospitality

Want to go beyond conventional while working on a latest way of Marketing, Sales & Operational goal

Below given details are my scars and rewards in this never ending journey which I gained while getting older physically and mentally. In every steps I count how much I learned from yesterday as the best teacher I have is-TIME. All expertise mentioned are practically learned.

Looking for a Better Opportunity to join a team which works globally.

Mukti Dutta 1/6/2023





MUKTI DUTTA

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Total 14 Years::8 YEARS 10 Months as an Employee with International Brands

Not Working since Pandemic..

Previously Self-motivated retail professional with more than 8 years of active experience—possess the required determination to improve performance with utmost sense of obligation and carefulness.

Seeking a challenging opportunity as a senior management employee with a reputed organization which

Seeking a challenging opportunity as a senior management employee with a reputed organization which provides opportunities for professional growth and advancement & where I can utilize my experience and interpersonal skills toward becoming a valuable team member of the concern.

PROFILE & CORE FUNCTIONAL SKILLS

- Competent & Deligent Professional with 8 Years & 10 months in retail operation & 5 Years in Hospitality & Tourism.
- **Self Motivated** to begin and end a task.
- A systematic, organized and dedicated team player with an analytical bent of mind determined to be a part of a growth-oriented organization.
- Quick learner, Good listener, extremely goal-oriented, innovative and adapts easily to new situations.
- Exceptional competency in handling tasks both individually as well as within a team.
- Effective communication skills & the ability to accomplish given task within stringent timelines.
- Confident and resourceful with a willingness to learn new concepts and apply them to yield successful results.
- Decisive with keeping company's reputation.

Technical Proficiency:

- Advanced Diploma in INFORMATION TECHNOLOGY from YOUTH COMPUTER TRAINING CENTRE (Govt. Registered).
- Basic SAP R3 & SAP CRM KNOWLEDGE.
- Chitra Visharad(Diploma) in **Fine Arts** from **Pracheen Kala Kendra**.

CAREERPATH

NOKIA

INITIATE CONSULTANTS

SALES PROMOTER

WORKING AS A SALES PROMOTER TO REPRESENT NOKIA IN VODAFONE STORE. MEETING MONTHLY SALES TARGETS AND MAKING QUALITY CUSTOMER PROSPECTS. RENDERING SERVICE TO THE EXISTING CLIENTS AND TO SOLVE CUSTOMER OUERIES.

NOKIA

PEOPLE CONCEPTS

SEP'09-SEP'2011

SALES PROMOTER/HANDSET DEMONSTRATOR
 WORKING AS A TRAINED HANDSET DEMONSTRATOR FROM NOKIA ACADEMY TO
 RESOLVE CUSTOMER PROBLEMS, PROPER INTERACTION WITH CUSTOMERS TO
 ENHANCE COUNTER SALE.

SAMSUNG MOBILES INDIA

SUPERWELL SERVICES PVT. LTD.

OCT'2011-AUG'2012

SAMSUNG PRODUCT COUNSELLOR

DEPLOYTED AS A 2 STAR SMART PHONE SPECIALIST IN SAMSUNG SMART PHONE CAFE (SECTOR V KARUNA MANAGEMENT STORE) TO TAKE RESPONSIBILITY OF SALES AS WELL IN STORE HYGIENE AND MAKE CUSTOMER DELIGHT BESIDE BRAND NAME.

BLACKBERRY INDIA MOBILES (RIM)

CHANNELPLAY LIMITED

SEP'2012-JUNE'2013

• EXECUTIVE

RESPONSIBLE FOR BRAND PROMOTION, SALES AND HYGIENE IN A Blackberry Exclusive Store. SOLELY TAKING CARE OF THE STORE AS A BLACKBERRY EMPLOYEE ALONG WITH A DEALER EMPLOYEE.

RELIANCE RETAIL LTD.

Team Lease Services Pvt. Ltd.

SOLUTION EXECUTIVE/CRM

AUG 2013- JULY 2017

RESPONSIBLE TO DRIVE BUSSINESS AS A Department Manager FOR PRODUCTIVITY(IT) DEPARTMENT WHICH CONTAINS 4 TEAM MEMBERS EXCLUDING BRAND PROMOTERS. MAIN TARGET IS TO INCREASE PRODUCTIVITY ALONG WITH PROFITABILITY OF THE DEPARTMENT TO GENERATE REVENUE FOR THE STORE. IT IS THE FIRST STORE IN DIGITAL XPRESS FORMAT IN THE ENTIRE EAST ZONE AS WELL IT GENERATE MAXIMUM SALE IN THE CLUSTER OF DIGITAL XPRESS FORMAT (SPEACIALLY IN PRODUCTIVITY FAMILY).

ALONG WITH THESE RESPONSIBILITY FROM THE SECOND YEAR IN THIS STORE RESPONSIBLE FOR HA & CE DEPARTMENT as a TEAM LEADER also.

ALONG WITH THE ABOVE RESPONSIBILITIES ALSO WORKING As A CRM since store prelaunch.

PROMOTED as AO within company JIO INFOCOMM.

LAST CTC: 2.47 lacs/annum.

NAVIGATIO LEISURES

Self Employed

• Propreitor

JULY 2017-2020

Owned of 2 Hotels in the state-SIKKIM with 2 commercial luxury/non luxury Vehicle which runs by 2 Travel agencies situated at Kolkata and at Delhi with several partnerships with different states in INDIA.

Travel Agency is registered with Travel Triangle, Hello Safar, JUSTDIAL, Tour Travel World.

CURRENT ITR: 7.5 lacs/annum

<u>QUALIFICATIONS</u>		
Persuing MBA(2 years) from	2017	Amity University Online Education
B.A (HONS) in COMMUNICATIVE ENGLISH	2009	CALCUTTA UNIVERSITY
H. S. C.(ARTS) (Geography,economics,Biology,Education)	200	004 W.B.B.H.S.E
& SECONDARY EDUCATION	2002	02 W.B.B.S.E
PERSONAL DETAILS Date of Birth: 6 TH MARCH 1986 Interests: Singing, Painting, Reading Books, Lis preparing new food items, Dancing, Debating. References: Available on Request.	stening	g to music, Traveling, Making new friends,
SIGNATURE		