

Lt Col Sanjay Sehgal

Army Veteran, Seasoned Business Leader, qualified & experienced civil engineer, facility management professional and recognized disaster management resource with expertise of leading multi-domain, cross-cultural, multi-functional teams as SBU Head.

GET IN CONTACT

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PERSONAL DETAILS

- Current Location GURGAON
- Date of Birth Nov 28, 1963
- Gender Male
- Marital Status Married

LANGUAGES KNOWN

- English
- Hindi

PROFESSIONAL DEVELOPMENT

- Certified Internal Auditor for ISO 9001:2015, ISO14001:2015 and ISO 45001:2018
- Speaker in International Conferences on Disaster Management.
- Speaker in National Conferences on Facility Management
- NCFM Certification (AMFI Advisors Module)
- Certificate in Structural and Functional Evaluation of Pavements: CRRRI, New Delhi
- Certificate in Financial Management in Works Services: Controller of Defence Accounts, New Delhi

HONOURS & AWARDS

- CAPSI Badge of Honour
- Appreciation certificate by FSSAI, Ministry of Health & Family Welfare, Govt of India
- Award by Delhi Tourism for Community Preparedness for Disaster Management
- Director General Fire Services, CD & HG Commendation Roll & Disc for exceptional devotion to duty
- Manav Adhikar Suraksha Award
- Director General NDRF Commendation Roll & Disc for exceptional devotion to duty
- Shaheed Bhagat Singh Award
- Aryabhata International Award
- Director General Civil Defence Commendation Roll & Disc for exceptional devotion to duty
- Chief of Army Staff's Commendation Card for devotion to duty of a very high order

MEMBERSHIP: PROFESSIONAL BODIES

- National Safety Council
- Indian Buildings Congress
- Institution of Engineers (India)
- Institution of Military Engineers
- Central Association of Private Security Industry

PROFILE SUMMARY

Seasoned business leader and facility management operations expert with a ability to turnaround, manage and redefine service delivery operations by shaping the landscape to deliver the best experience across built environment.

EDUCATION HISTORY

Post Graduation

Course PG Certificate in Management
College Management Development Institute, Gurgaon
Year 2006

Professional Qualification

Course B.Tech (Civil Engineering)
University Jawaharlal Nehru University (JNU)
Year 1993

Graduation

Course B.Sc
University Bhopal University, Bhopal
Year 1983

Schooling

	Class XII	Class X
Board	CBSE	CBSE
Medium	English	English
Year	1980	1978

WORK EXPERIENCE

Dec 2020 to Jan 2023

Head - Operations at AlphaCorp Management Services Private Limited

- As Business Head, successfully led the Integrated Facility Management Services team across multiple cities to ensure seamless operations and delivery of 'best-in-industry' experience to esteemed clients.
- Re-Developed the IFMS strategy, in consonance with the management's philosophy, to ensure increased operational efficiency and resultant customer satisfaction.
- Successfully managed the facility services to townships, condominiums, office spaces and shopping malls spread across multiple cities.

Jun 2016 to Dec 2020

Estate Manager at AlphaCorp Management Services Private Limited

- Successfully managed site operations at three premium condominiums housing top level executives & business owners.
- Conceived, developed and successfully implemented the award winning Integrated Waste Management project at GurgaonOne condominium.
- Successfully setup the Estate Management Team at GurgaonOne-84 Condominium for transition from Project mode to Maintenance mode
- Successfully planned, budgeted and executed major seepage rectification works and other civil works amounting to Rs. 4.5 Crore at a residential condominium.
- Successfully conceived and implemented environmental improvement projects as additional revenue generation for RWA.

Oct 2014 to Jan 2016

Project Director (PMU) at Govt of India, Ministry of Home Affairs (MHA)

- Successfully led the Central Govt Plan Scheme for Disaster Risk Reduction in 32 States with a focus on engaging communities for building disaster management skills to promote a disaster resilient society.
- Developed the implementation strategy and micro guidelines for Country wide implementation of scheme components at district level
- Developed templates to assess skill gaps pertaining to Disaster Management in order to impart necessary skills to target audience.
- Interacted with international organizations and worked out a Community Capacity Building Program on behalf of the Govt of India.
- Instrumental in getting Civil Defence introduced as CBSE subject and development of syllabus for the same for Classes XI & XII.
- Developed policies related to effective utilization of volunteers for Disaster Management role as first responders across the Country.
- Interacted with various State Governments and acted as interface between Central Govt and State Govts to ensure effective implementation of the Scheme.

Oct 2009 to Sep 2014

Assistant Director General/ Deputy Project Director at Govt of India, Ministry of Home Affairs (MHA)

- Successfully developed the Terms of Reference and proposals for launch of new Centrally Sponsored Scheme related to strengthening of Civil Defence in India..
- Developed & successfully implemented an effective media plan for communicating the Govt of India's vision, mission and strategy pertaining to disaster management through the community.
- Successfully planned, coordinated & monitored Civil Defence activities & campaigns across the Country through various State Govts/ UT Administrations.
- Provided strategic leadership to the project team, coordinated preparation of budget plans, financial reports and work plans.
- Successfully monitored the implementation and addressed the risks to ensure coordinated high quality implementation of the Scheme at National level.
- Developed an effective communication strategy for effective dissemination of achievements amongst various stakeholders.
- Successfully formulated project policies, provided policy advice and technical assistance to the Ministry and State Govts for implementation of Centrally Sponsored Scheme across the Country.
- Interacted with various State Governments and acted as interface between Central Govt and State Govt/ UT Administration.

Nov 2008 to Sep 2009

Project Consultant at Self Employed Consultant

- Rendered quality consultancy services on Road Operation & Maintenance Projects under execution by Delhi Integrated Multimodal Transit Systems Ltd.

Nov 2006 to Oct 2008

Assistant Vice President at ICICI Securities Limited

- Headed the Infrastructure Management Group – Corporate, West Zone and South Zone.
- Responsible for providing effective leadership to develop and manage a capable & motivated team for the Infrastructure Management Group at corporate and zonal levels, develop the space planning strategy, acquire and develop new commercial properties and create & manage the services vendor network for ICICI Direct centres in India and Middle East Countries.
- Developed the award winning Corporate Office and 509 Sales Centres across India and Oman.

Oct 2006 to Oct 2008

Superintending Engineer (Second-in-Command) at Border Roads Organisation, Govt of India (Indian Army)

Responsibilities included planning, budgeting and coordinating new road construction and maintenance works worth 732 million

for approximately 1800 Km roads, including world's five highest motorable passes, in Ladakh.

Jun 1985 to Sep 2006

Various Engineering and Military Leadership Assignments at Indian Army

- **As Deputy Director Works & Quarters**, Headed the works department at Directorate General NCC, Ministry of Defence, Govt of India. Successfully planned, sanctioned, budgeted and released works for NCC infrastructure spread across the country resulting in a 15% increase in budget utilisation in the first year and 20% in the second year.
- **As Design & Planning Officer**, planned and budgeted operational works worth 116 million in Rajasthan and worth 26 million in Gujarat, organizing resources required for execution of the projects at multiple sites and coordinating the activities of project managers leading to the works being completed well in time
- **As Garrison Engineer**, led a 750 person multidisciplinary engineering organization to execute new high value infrastructure projects worth Rs. 350 Million and annual maintenance works worth Rs. 80 Million. Responsibilities included sourcing of materials, management of contractors, coordination of workflow, ensuring budgets and milestones are maintained for projects under execution at multiple sites. Developed the award winning Corporate Office and 509 Sales Centres across India and Oman.

REFERENCES

Available on request