

A decorative graphic on the right side of the page. It features three concentric blue circles of varying sizes. Two lines originate from the top left and extend diagonally towards the circles, one passing through the top circle and the other through the middle circle. A third line extends from the bottom right towards the bottom circle. The circles are composed of three concentric rings in different shades of blue.

Operations Experience of more than 14 years in Retail & Hospitality

Want to go beyond conventional while working on a latest way of Marketing, Sales & Operational goal

Below given details are my scars and rewards in this never ending journey which I gained while getting older physically and mentally. In every steps I count how much I learned from yesterday as the best teacher I have is- TIME. All expertise mentioned are practically learned.

Looking for a Better Opportunity to join a team which works globally.

Mukti Dutta
1/6/2023



MUKTI DUTTA

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Dist:Darjeeling,

WestBengal,PIN:734003

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MOBILE NO-08697734601/9230646371

Total 14 Years::8 YEARS 10 Months as an Employee with International Brands

Not Working since Pandemic..

Previously Self-motivated retail professional with more than 8 years of active experience —possess the required determination to improve performance with utmost sense of obligation and carefulness.

Seeking a challenging opportunity as a senior management employee with a reputed organization which provides opportunities for professional growth and advancement & where I can utilize my experience and interpersonal skills toward becoming a valuable team member of the concern.

PROFILE & CORE FUNCTIONAL SKILLS

- **Competent & Deligent** Professional with **8 Years & 10 months in retail operation & 5 Years in Hospitality & Tourism.**
- **Self Motivated** to begin and end a task.
- **A systematic, organized** and dedicated team player with an analytical bent of mind determined to be a part of a growth-oriented organization.
- **Quick learner, Good listener**, extremely goal-oriented, innovative and adapts easily to new situations.
- **Exceptional** competency in handling tasks both individually as well as within a team.
- **Effective communication** skills & the ability to accomplish given task within stringent timelines.
- **Confident and resourceful** with a willingness to learn new concepts and apply them to yield successful results.
- **Decisive** with keeping company's reputation.

Technical Proficiency:

- Advanced Diploma in **INFORMATION TECHNOLOGY** from YOUTH COMPUTER TRAINING CENTRE (Govt. Registered).
- Basic **SAP R3 & SAP CRM** KNOWLEDGE.
- Chitra Visharad(Diploma) in **Fine Arts** from **Pracheen Kala Kendra.**

CAREERPATH

NOKIA

INITIATE CONSULTANTS

- SALES PROMOTER
WORKING AS A SALES PROMOTER TO REPRESENT NOKIA IN VODAFONE STORE.
MEETING MONTHLY SALES TARGETS AND MAKING QUALITY CUSTOMER
PROSPECTS. RENDERING SERVICE TO THE EXISTING CLIENTS AND TO SOLVE
CUSTOMER QUERIES.

NOKIA

PEOPLE CONCEPTS

SEP'09-SEP'2011

- SALES PROMOTER/HANDSET DEMONSTRATOR
WORKING AS A TRAINED HANDSET DEMONSTRATOR FROM NOKIA ACADEMY TO
RESOLVE CUSTOMER PROBLEMS, PROPER INTERACTION WITH CUSTOMERS TO
ENHANCE COUNTER SALE.

SAMSUNG MOBILES INDIA

SUPERWELL SERVICES PVT. LTD.

OCT'2011-AUG'2012

- SAMSUNG PRODUCT COUNSELLOR

DEPLOYED AS A 2 STAR SMART PHONE SPECIALIST IN SAMSUNG SMART PHONE CAFE
(SECTOR V KARUNA MANAGEMENT STORE) TO TAKE RESPONSIBILITY OF SALES AS
WELL IN STORE HYGIENE AND MAKE CUSTOMER DELIGHT BESIDE BRAND NAME.

BLACKBERRY INDIA MOBILES (RIM)

CHANNELPLAY LIMITED

SEP'2012-JUNE'2013

- EXECUTIVE

RESPONSIBLE FOR BRAND PROMOTION, SALES AND HYGIENE IN A Blackberry Exclusive
Store. SOLELY TAKING CARE OF THE STORE AS A BLACKBERRY EMPLOYEE ALONG WITH
A DEALER EMPLOYEE.

RELIANCE RETAIL LTD.

Team Lease Services Pvt. Ltd.

- SOLUTION EXECUTIVE/CRM

AUG 2013- JULY 2017

RESPONSIBLE TO DRIVE BUSSINESS AS A Department Manager FOR PRODUCTIVITY(IT) DEPARTMENT WHICH CONTAINS 4 TEAM MEMBERS EXCLUDING BRAND PROMOTERS. MAIN TARGET IS TO INCREASE PRODUCTIVITY ALONG WITH PROFITABILITY OF THE DEPARTMENT TO GENERATE REVENUE FOR THE STORE. IT IS THE FIRST STORE IN DIGITAL XPRESS FORMAT IN THE ENTIRE EAST ZONE AS WELL IT GENERATE MAXIMUM SALE IN THE CLUSTER OF DIGITAL XPRESS FORMAT (SPEACIALLY IN PRODUCTIVITY FAMILY).

ALONG WITH THESE RESPONSIBILITY FROM THE SECOND YEAR IN THIS STORE RESPONSIBLE FOR HA & CE DEPARTMENT as a TEAM LEADER also.

ALONG WITH THE ABOVE RESPONSIBILITIES ALSO WORKING As A CRM since store prelaunch.

PROMOTED as AO within company JIO INFOCOMM.

LAST CTC: 2.47 lacs/annum.

NAVIGATIO LEISURES

Self Employed

- Propreitor

JULY 2017-2020

Owned of 2 Hotels in the state- SIKKIM with 2 commerial luxury/non luxury Vehicle which runs by 2 Travel agencies situated at Kolkata and at Delhi with several partnerships with different states in INDIA.

Travel Agency is registered with Travel Triangle,Hello Safar,JUSTDIAL,Tour Travel World.

CURRENT ITR: 7.5 lacs/annum

QUALIFICATIONS

Persuing MBA(2 years) from	2017	Amity University Online Education
B.A (HONS) in COMMUNICATIVE ENGLISH	2009	CALCUTTA UNIVERSITY
H. S. C.(ARTS) (Geography,economics,Biology,Education)	2004	W.B.B.H.S.E
&		
SECONDARY EDUCATION	2002	W.B.B.S.E

PERSONAL DETAILS

Date of Birth: 6TH MARCH 1986

Interests: Singing, Painting, Reading Books, Listening to music, Traveling, Making new friends, preparing new food items, Dancing, Debating.

References: Available on Request.

SIGNATURE _____

DATE _____

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