



Yashoda Jarwal

Assistant Manager

"I'm committed to building something larger and who puts aside personal gain for well-being of the group."



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UP, India



20 July, 1990



linkedin.com/in/Yashoda(Jyoti)

SKILLS

Sales Process

Customer relationship management

Leadership

Business development

Visual Merchandising

Training

LANGUAGES

English

Full Professional Proficiency

Hindi

Native or Bilingual Proficiency

INTERESTS

Listening to music

Yoga

Travelling

WORK EXPERIENCE

Assistant Manager

Urban Ladder.

09/2018 - 06/2022

Delhi, India

Urban ladder is an Omni channel furniture and décor retailer based out of Bengaluru, India.

Achievements/Tasks

- Owns Lead to Booking funnel for cohort. Responsible for Client Pitches, Bookings and Booking NPS.
- Responsible for preparing the store for business and making sure all closing tasks are done before the end of the day.
- Visiting Client's site along with service partner to help customer finalize the scope, quote & service partner for the project
- Responsible for Consulting clients on the home renovation process: Defining Scope, Interior Estimation, space planning ideas and then connecting customers with Service partners basis on customer requirements.
- Responsible for managing a team of 8-10 employees and helping them to achieve their qualitative and quantitative targets.
- Evaluate store sales, prepare reports and suggest ways to increase sales and improve business.
- Manage and grow long term relationships with the customers and Ensuring Service partners follows SOP & TAT.
- Responsible for maintaining Individual territory and getting business from assigned territory
- Identifying and generating potential leads and follow-up along with Business development activities and promotions.

ORGANIZATIONS

ITC LTD LIFESTYLE RETAILING BUSINESS DIVISION. (12/2015 - 08/2018)

Manage and promote the retail centre to achieve profitability objective. ■Product demonstration. ■Inventory management. ■Business development. ■Client relations & Financial management. ■Improve the service standards and customers' experiences at the retail centre. Manages financial transactions

Pasha Properties Pvt Ltd as a Admin Assistant. (03/2012 - 11/2014)

Develop and maintain a filing system. ■Monitor deadlines and provide notices to appropriate parties when necessary. ■Staff hiring. ■Deliver concierge-level customer service to sellers, buyers, and lenders to improve customer satisfaction ratings. ■Preparing listing materials and posting property listings.

Prithvee Propmart Pvt Ltd as a Admin Assistant. (03/2011 - 02/2012)

EDUCATION

Bachelor of Arts.

Non-Collegiate Women's Education Board, Delhi University.

07/2009 - 02/2012

New Delhi, IINDIA