



📍 Bhilai, India 490006

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PROFESSIONAL SUMMARY

Qualified candidate with extensive background in advanced management processes. Utilises superior communication skills to build meaningful, trusting relationships that exceed client demands. Utilises excellent organisational skill to enhance efficiency and lead teams to achieve outstanding results. Detail-orientated adept at making critical decisions, managing deadlines and conducting team reviews. With expertise in analysis and quantitative problem-solving skills, dedicated to company growth and improvements.

SKILLS

- Client presentations
- Global marketing strategy
- Prospects coordination
- CRM system management
- Numpy, Pandas, Sci-kit learn, TensorFlow and algorithms (linear regression, logistic regression, SVMs, Tree-based models, neural networks)
- Data insight presentation
- MySQL and SQL
- Maths expertise
- Python, Pyspark, Google Analytics
- Data visualisation
- Predictive modelling
- Business analysis
- Data mining
- Microsoft Office
- Tableau

Mrinal Umathe

EXPERIENCE

April 2017 - September 2017

Sales Operations Associate Convergy's | Gurugram, India

- Achieved company targets by implementing successful sales strategies.
- Consistently achieved or surpassed sales targets.
- Outlined product benefits in persuasive and compelling sales presentations.

October 2015 - June 2016

Customer Service Associate HCL Technologies | Noida

- Resolved customer queries over phone and by email.
- Addressed customer service enquires quickly and accurately.
- Built rapport with customers through professional communications.

EDUCATION

2025

Master of Science | Data Science
The University of Arizona, Tucson

2021

Master of Business Administration | Human Resource
Venkateshwara Open University, Itanagar, AR

2012

Bachelor of Engineering | Computer Science
Rungta College of Engineering and Technology, Bhilai

LANGUAGES

English:	C1	Hindi:	B2
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Advanced		Upper Intermediate	

PROJECTS

- Credit Card Fraud Detection, House Price Prediction, Uber Supply Demand Gap Analysis, Titanic Survival Prediction, Iris Flower Classification, Github Automated Analysis.

CERTIFICATIONS

- Certificate of Completion of Data Science internship from Codsoft.
- Certificate of completion of Machine Learning project from Mercor.
- Certificate of Data Science Bootcamp from Udemy

STRENGTHS

- Analytical Thinking, Teamwork, Punctuality, Listening Skills, Good Communication Skills, Creativity, Problem Solving.