

# Annie Grace

Bangalore, India

## Contact Details:

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## Summary

**11+ years of expertise as Digital Transformation & Strategy Consultant | Product & Program Management | Business and Management Consulting | IoT Tech | Driving Growth, Profitability, and Sustainable Business Transformation | Agile, Change Management, Strategic Planning, Cross-Functional Leadership Expertise |**

## Experience

**Morgan Stanley, Bangalore - Oct '20- Present**

**Director-Transformation, Technology & Innovation, Corporate Services, APAC**

*Leading APAC's workplace enablement & transformation through strategic collaborations with Global partners.*

- Spearheaded successful workplace enablement initiatives initiated by Morgan Stanley's CHRO, aimed at modernizing workplace management processes:
  - Led APAC-wide rollout of integrated Workplace platform, improving efficiency and user experience for **17k** Indian employees.
  - Delivered **40% adoption** boost for modernized desk booking amid office workforce doubling.
  - Applied **strategic planning**, cross-functional coordination, **change management**, and **adoption strategizing** to ensure flawless execution, including product backlog management.
- Successfully led a pivotal project in China, ensuring compliance with **local data policies**:
  - Orchestrated vendor-managed deployment of 55 locally tailored techno-functional solutions for seamless cross-border data transfers, effectively balancing cost savings and stringent timelines.
- Orchestrated the development of **SMART building solutions**, intertwining data management, process enhancement, and user experience improvement:
  - Onboarded a sophisticated **IoT-based Building Management System** for monitoring and alerting critical incidents within a building.
  - Crafted intelligent smart building solutions encompassing **air quality monitoring systems, capacity measuring systems, and lighting management systems**.

## Sr. Product Manager – Remote Access Solutions

- Led a 7-member **Agile** development team as Product Owner to create a Morgan Stanley-owned digital platform, enabling **80K global employees** to access the organization's network remotely.
- Developed a cloud-based console for efficient master data management across all virtual machines, resulting in a **100% reduction** in Support team operation time.
- Collaborated across business units to gather precise requirements, optimize resource allocation, and oversee end-to-end procurement processes for virtual machines, including vendor liaison, order management, and strategic pricing.

## Mentorship Experience

- Providing mentorship and guidance to **MBA students at XLRI**, offering insights and expertise in **Digital Transformation and Product Management** through 1:1 mentoring sessions focusing on career development.

**Schneider Electric, Bangalore - Sep '17 - Oct '20**

**Product Lead - Marketing Automation Solutions**

- Built and managed an end to end **SAAS based Events** management digital platform for hosting digital & offline events. Implemented various marketing automation solutions on the platform for the **Sales & Marketing** team of Schneider.

## Lead Product Owner – Digital Global Supply Chain

- Developed a **global supply chain** solution for **Picking & Packing inventory**, piloted in Budapest & Singapore, optimizing packing boxes and reducing carbon footprint, enhancing efficiency in Schneider's Warehouses for the **SMART Factories** initiative.

- The initiatives were led for adoption by China, India, Malaysia, Japan, France, Australia and various other countries globally
- Automated the inter-company chargeback process resulting in reduction of time to complete
- Redesigned and evangelised a new HR Performance Management Tool among employees.
- Designed a **Supplier Auditing Portal** (both web and mobile applications) with multiple auditing templates to conduct effective

**Digital Harbor Pvt. Ltd., Bangalore - Jun '16 - Sep '17**

**Business Analyst**

- Automated the Provider Credentialing and Enrolment processes for **US Healthcare Medicare & Medicaid** programs by transforming it into a Complete Digital Paperless solution.
- Successfully integrated the **Risk Mitigation solution** to the Enrolment System to comply with the US Healthcare Fraud Prevention regulations by including intelligent risk scoring mechanism to curb fraud across US Healthcare Provider network.

**Past Experiences:**

**United Healthcare Pvt. Ltd., Bangalore - Jun '15 - Jun '16 - Business Analyst**

**Accenture Services Pvt. Ltd. Bangalore - Jun '11 - Aug '14 - Business Analyst**

### Education

- Post-Graduate Diploma in Marketing & Management, Bangalore University, Bangalore – 2014 –2015
- Bachelor of Technology, Electronics & Communications, Amity University, Uttar Pradesh – 2007 - 2011

**Skills:** Product Management, Digital Transformation, Business and Management Consulting, Strategy Planning, SDLC, Digital Supply Chain Management , Agile Methodologies & Tools (JIRA, Roadmunk), Market Research & Analysis, Client Relationship Management & Interpersonal Skills, Leadership & Team Management

### Certifications

- Post Graduate Program in Digital Supply Chain Management | Purdue University | Feb 2023
- Product Management Certification Program | UpGrad | March 2019
- Certified Scrum Product Owner | Scrum Study | Sept' 2017
- FCBA (Foundation Certification in Buisness Analysis)| BCS-ISEB

### Volunteering

I've been on a journey of with Sense International India, where I get to help deafblind people by equipping them with transformative technologies. It's all about making their daily life a bit easier, convenient and more accessible.