

Ashish Kumar

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**S/o Prof. Sri. M.P.Vishwakarma
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CAREER OBJECTIVE

Seeking a challenging position, utilizing develops through my experience and education with an opportunity for career growth based on my merit and promotes the growth of the organization.

PROFESSIONAL SUMMARY

WORK EXPERIENCE

Worked in Goenka Electric Motor Vehicles Pvt. Ltd. As a Sr. Manager – Sales & Marketing (March 2018 – Nov 2022)

Worked in Max life Insurance Bancca Channel (Axis Bank - Aug 2015 – Feb 2018)

Worked in Bajaj Capital as a Branch Manager. (April 2012 - July 2015)

Worked in India Infoline Ltd. As a Br. Manager. (August 2011 - March 2012)

Worked in Corporate Services (Channel Partner of Kotak Life Insurance) as a Branch Manager. (Jan 2006 - July 2011)

***Responsibilities**

Direct visit to the customer.

Maintaining the data base of the customers.

Recruit the financial advisors/sales managers for fruitful branch.

Maintaining daily feedback of the customers for MIS.

Resourcing and sailing the different types of product of insurance.

Giving motivation training to the advisors and managers for generating more business form the client and achieving his/her target.

Set the target and goal for managers and advisors

Resources the new business from the existing customers.

Maintaining an all queries of the customers.
Take the new responsibilities in any challenging way.
To create top management team for handling the new branch.
Sales & Marketing (Sales & Marketing – Goenka Electric Motor Vehicles Pvt. Ltd.)

EDUCATIONAL QUALIFICATIONS

Bachelor's degree in arts from Ranchi University in 2002
Higher secondary in G.L. A College in 1999
High school from G.L.A. School in 1997

EXTRA QUALIFICATION

CIC in Ignou.
Basic knowledge of computers.

PERSONAL INFORMATION

Date of birth: 26.01.1983
Gender: Male
Nationality: Indian
Marital status: Married
Interest: Traveling
Language Known: Hindi / English

DECLARATION

In view of the, I request you to kind enough to give an opportunity to serve your esteemed organization in the capacity mentioned above for which act of kindness. I shall be very great full to you. I promise to work to the best your satisfaction looking forward to favorable for you.

Place:

Date:

(Ashish Kumar)