

Apercu

- a. **BE (EC), PGDBA (Marketing), Executive MBA (CCBMDO - General Management), PfMP (Portfolio Management Professional), PgMP (Program Management Professional), PMP (Project Management Professional), PRINCE2, Nokia PDM, Ericsson EPM & CCNA Certified Professional.**
- b. **21 years of experience in Telecommunication Portfolio/ Program/ Project Management, PMO, Presales Support, and O&M Execution.**
- c. **Portfolio Management;** Strategic Management, Governance, Performance, Communications & Risk Management.
- d. **Program Management;** Strategy Alignment, Benefits Management, Stakeholder Engagement, Governance & Life Cycle Management.
- e. **Project Management;** Initiation, Planning, Execution, Monitoring & Control & Closure.
- f. **Customer Account Management.**
- g. **People Focus & People Management;** Resource Management, Resource Acquisition & Organizational Control.
- h. **Partner Management;** Make or Buy decisions.
- i. **Multi-technology exposure;** 5G/ VoLTE/ LTE Core (NEF, SMSF, CFX, TAS, NN, SBC, MRF, CSD, AAA, HSS, HLR, One NDS, EIR, MNP), Cloud, Data Science, ML, WCDMA, GSM, CDMA, MW, Fixed Line, Banking IT, Satellite Bridge, VSAT, LVSAT, Radio Relay, HF, VHF, UHF & Optical Fibre.
- j. **Onsite exposure;** India, Latin America, Europe, Africa & Asia Pacific.

Professional Experience

Oct'16 – Till Date, with Nokia Solutions & Networks as Delivery Manager

Growth Path: Program Manager → Sr. Program Manager → Delivery Manager

a) Delivery Management:

✓ **Portfolio Management:**

- Strategic alignment with Nokia Vision and Mission, through Global Services Program/ Project Delivery.
- Management & Governance of 4G/5G Cloud/ IP Telephony Programs & Projects for EUR, MEA and APJ Markets, through a team of 350+ Program/ Project Managers, Technical Project Managers, Solution Architects, Solution Specialist/ Engineers.
- 50+ Cloud/ IMS Core Projects Governance and Oversight covering 4G/5G IMS Core (PNF/ VNF/ CNF) over Bare-Metal, Private and Public Cloud including Cloud Migration Projects.
- Market SPOC and Escalation point for EUR, MEA and APJ Markets, including Stakeholder Engagement.
- Delivery Productivity Governance & Improvement. Delivery Efficiency & Effectiveness, through Automation & Serviceability Management.
- CoP Champion, and Tiger Team Program Manager.

✓ **Team/ Partner Management:**

- People Focus & People Management, via Resource Management, Resource Acquisition, Competency Development & Organizational Control.
- Partner Management, via Make or Buy decisions.

b) Program Governed:

✓ **Nokia WING; Regions: EUR, LAT, APJ**

- WING - Worldwide IoT Network Grid Program.
- A global IoT network & multi-country, multi-technology cloud platform. IoT service operations & seamless connectivity. Intelligent Global Core Architecture leveraging CP & UP.
- Six interconnected projects; IoT PaaS at Singapore, Amsterdam, Frankfurt, Latvia, Lithuania & Estonia.

✓ **AT&T Mx IPV6 & NC VoLTE Program; Region: LAT**

- System Integration (Design, Deployment, Integration, Testing), and Governance of Network Elements from 3 Business Groups (MN, NSW, ION).
- Cloud based VoLTE Network Readiness over IPV6, with interconnected/ interdependent projects.

- ✓ **Vodafone Spring II Program**
 - Remote Services delivery for Cloud based Vodafone Germany VoLTE Network.
- ✓ **Subscriber Data Management Deployment Program**
 - SI Subscriber Data Management Network Elements Delivery covering multiple Network Elements.
 - Customer Engaged; Docomo Pacific – Guam, Proximus – Belgium, and for POST – Luxemburg.

Sep'15 – Oct'16 with Ceragon Networks as PMO Head – India and APAC

- ✓ **Responsibilities:**
 - Setup & functioning of EMO (Enterprise Management Office) in India & APAC.
 - PMO Governance; Process Framework, Templates, Tools, Standards, and Compliance.
 - Team Governance; Coaching, Mentoring, Training, Oversight & Communication across Change Agents.
 - E2E Presales support; Cost, Scope, Schedule and Risk Assessment against RFP/ RFQ/ IFB.
 - Standardization & Economies of Repetition with FTR and Operational Efficiency.
 - Managed 60+ Active Projects in India & APAC Regions, with over 50000 MW Installed Base.
 - Customers: Reliance, Airtel, Tata, Idea, Vodafone, SSTL, Nepal Telecom, Lanka Bell, ONGC, Bhutan Telecom, NSN, Dhirragu Maldives, Smartfren, Bali Tower, Viettel.

Jun'11 – Aug'15 with Ericsson as Sr. Project Manager

Growth Path: Project Manager → Sr. Project Manager

a) Programs/ Projects Governed:

- ✓ **RSSA Airtel Region Program, Country: 16 African OpCo; Customer: Airtel**
 - Program Management for Airtel RSSA Project, for 16 OpCos of Airtel Africa.
 - 18 Interconnected Projects with 24 Project Managers.
- ✓ **RSSA Airtel SWUS RAN Up-gradation Program; Country: 16 African OpCo; Customer: Airtel**
 - GRAN & WRAN Software Up-gradation in Africa Region for Airtel Network 17 Countries.
 - Up-gradation of 170 BSC/RNC Nodes and over 11000 BTS/NodeB.
- ✓ **ECMS Migration Project; Country: Tchad, Niger and Burkina Faso; Customer: Airtel**
 - Ericsson Customer Management System; E2E Customer care system for Ericsson Charging System.
 - Multi-stakeholder & multi-technology integration with Airtel, Huawei, NSN, IBM, and F5.
- ✓ **RSSA Airtel Zambia LTE Project; Country: Zambia; Customer: Airtel**
 - Steppingstone for LTE Program in Airtel Africa.
 - Core, PaCo (EPC) & RAN readiness. Data & CSFB readiness.
- ✓ **RINA Bharti 3G Delhi Project; Country: India; Customer: Bharti Airtel Ltd**
 - HQ & Showcase Delhi/NCR Circle Project. Rollout of 17 RNC & 4200+ RAN Sites; phase-wise rollout, approx. 100-150 RAN sites/ month.
 - Mobility management for various upcoming events; F1 Race, International Matches, Marathons, etc.

b) Pre-Sales Governed (Customer Fulfilment Responsible)

- ✓ **Active Inventory Solution; Germany; Customer: Versatel**
 - A professional solution based on the Ericsson Granite Inventory (EGI) software; the Ericsson Discovery and Reconciliation (EDR) software and related implementation services.
- ✓ **E2E QoS Solution; Country: Bahrain; Customer: Batelco**
 - E2E QoS Solution for Core, Packet Core, OSS, and RAN Network.
- ✓ **Messaging in One (MiO) Upgrade; Country: Bahrain; Customer: Batelco**
 - HW, SW, and Services plan for upgrade of existing MIO & its integration with Live Network.

Sep'10 – Jun'11 with Ceragon Networks as Project Manager

- ✓ **Project Management & O&M Responsibilities:**
 - Tx Rollout Project; Country: India; Customer: Vodafone, Idea, Tata Teleservices, & SSTL.
 - Rollout of 2000+ MW links; phase-wise rollout, upgrade & updates.

Jul'08 – Aug'10 with Tata Teleservices Ltd as Circle Operations Head

Growth Path: Project Manager → Circle Operations Head

- ✓ **Project Management and O&M Responsibilities:**

- Project Management & Operations Management in Assam & North-East Circles.
- Treacherous & difficult terrain with 3 International Borders.
- Core & RAN Network Elements including MSC, MGW, BSC, MW, MUX, and RAN.
- Assured KPI's; Network Availability, Access Failure Rate, Call Setup Success Rate, & Call Drop Rate.
- Liaison with the Government and other private operators for POI (Local, NLD & ILD).

Feb'08 – Jul'08 with HDFC Bank Ltd as Senior Analyst

✓ **Responsibilities:**

- Analysis of upcoming Banking IT Needs and appropriate solution availability.
- Implementation of the first IVRS Banking System in HDFC Bank.

Oct'01 – Oct'07 with Indian Army as Company Commander

Growth Path: Cadet → Lieutenant → Captain → Major

✓ **Responsibilities:**

- Leading & Managing a Company & Unit.
- Security & People Management; Leading, Mentoring & Guiding Troops, Mental & Physical fitness.
- Treacherous & difficult terrain experience, from coldest high-altitude Mountains to hottest Deserts.
- Real-time Wireless/ Wireline Secured Communication Management; Static as well as on the Move.
- Management of multiple VSAT and Strategic OFC over a stretch of 500+ KM X 100+ KM in non-accessible mountainous terrain.
- Traffic Management; Voice, Messages, and Data (24X7, BPO Equivalent).
- Reconnaissance, sighting, and layout of Communication Centre/Nodes in all types of terrains.

Academic Credentials

2007: Postgraduate in Business Management from **Indian Institute of Management, Indore.**

2006: Postgraduate in Business Administration (Marketing) from **Symbiosis, Pune.**

2003: Specialised course in Telecommunication Engineering from **Military College of Tele-communication Engineering, Mhow.**

2002: Military Strategy & Warfare Training from **Officers Training Academy, Chennai.**

2001: B.E. (Electronics and Communication) from Dr. BR Ambedkar University (formally Agra University).

Key Certification/ Training

- ✓ Certified **PMI – PfMP, PMI - PgMP, PMI - PMP, APMG - PRINCE2** Practitioner.
- ✓ **Transformational & Accelerated** Leadership, from Harvard Business Publishing.
- ✓ Ericsson & Nokia - Leadership Trainings; **7 Habits of Highly Effective People**, Franklin Covey Academy.
- ✓ PDM, SI PM, SI PM VoLTE & SI PM Cloud, Nokia Academy; EPM, Ericsson Academy.
- ✓ DevOps, Power BI, Cloud Architecture, IoT, Portfolio Management from LinkedIn Learning.
- ✓ Red Hat – Open Stack, VMware – ESXi, vCloud/ vSphere, Data Science & Machine Learning.

Extramural Engagement

- ✓ Nokia; **President Award & Special Appreciation Award.**
- ✓ Ericsson; Special **Appreciation Award, Ace Award, & Power Award.**
- ✓ Tata Teleservices; Star of the Month Award & Spotlight Award.
- ✓ Indian Army; **Signal's Gold Medal.**

Personal Dossier

Date of Birth: 10th March 1978.
 Marital Status : Married.
 Permanent Address: Flat No 305, Tower 10, Lotus Boulevard, Sector 100, Noida - 201301.