**Purvi Trivedi**

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* **OBJECTIVE:**

To secure a responsible position in a growing company, that will challenge my skills & utilize my abilities and to excel in the progressive environment to my fullest potential.

* **EDUCATIONAL QUALIFICATION :**

B.COM from Gujarat University in 2004,

* **WORK EXPERIENCE :**
* **HERBALIFE-( AUGUST 2013 TO PRESENT)**

Working as Authorized Distributor (Personal Wellness coach) which helps people weigh loss / gain basis their overall health requirements.

* **ING LIFE INSURANCE. (FROM JULY 2008 TO NOVEMBER 2008)**

Joined as a Sales Manager. My job contained all the responsibilities from recruiting the Advisors to achieving the targets settled by the top management. During my job at the same level I was awarded as NAYA KHOON for achieving the highest sales. After that I got a promotion for the post of SENIOR SALES MANAGER. ING is one of the Multi National Companies in India, company mainly functions in life insurance, banking & asset management. It is expanded in all the countries in the world.The working Channel for achieving the targets is from Advisor to team leader to sales manager to branch manager to area manager to regional manager across India.

* **PHARMALINK PHARMACEUTICALS INDIA PRIVATE LTD.(FROM 2006 TO 2007)**

Joined as an Assistant Project Manager. My job contained all the responsibilities from recruiting the people to achieving the targets for project handled by me. During my job at the same level I was awarded Rs.10000/- for achieving the highest sales in West & south zone of India. After that I got a promotion for the post of Business Manager. And with the support of the organization I am independently handling the Syndicate Project. Pharmalink is one of the Multi National Companies in India, it is a Singapore based company & it is expanded in 13 countries of all Asia Pacific.The working channel for achieving the targets is BUSINESS HEAD to REGIONAL SALES MANAGER to AREA SALES MANAGER to MEDICAL REPRESENTATIVE across India. The whole channel is appointed by the Business Manager and the training manager train them after the selection.

* **H.D.F.C. GENERAL INSURANCE. (FROM 2005 TO 2006.)**

Worked as a team leader for General insurance of HDFC Bank, a re-known name of Ahmedabad City. My Job profiles included achieving sales target, planning & executing promotional events and add campaigns & promotional schemes.

* **ICICI PRUDENTIAL. (FROM 2003 TO 2005.)**

Joined as Business Development Executive. During my tenure I got promotion three times for my performances. My Job responsibility included making Sales Targets & achieving them. During my tenure I was assigned to work on segmented market.

* **My strengths :**
  + Developing interpersonal relationships.
  + Strong grasping power.
  + Strong representation & communication skills.
  + Attitude to learn & open to suggestions.
  + Patience & hardworking.
  + Good team co ordination.
  + Quick decision making

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