

Profile Summary

**Project Lead Sourcing** with experience of **nearly 11+years** in **Strategic Sourcing and New Program Buying ;** successfully designed & set up Supply Chains with **flawless execution** for **multiple New Projects**.

**Evolved & executed strategies** that built a solid **Supplier base** for local & global needs & restructured the overall **Procurement** strategies for maximizing profitability.

**Strategic approach** strongly aligned to **organizational goals & roadmap**

**Skilled in managing diverse range of important activities** such as technical reviews, zero based costing, capacity & ramp up planning, process audit, cost & project management, quality planning & supplier/product specific contracts

**Expertise in managing project activities** from Procurement planningto execution with supplier selection, techno-commercial assessment, risk identification & mitigation plan, supplier development, ramp-up against the committed Project Milestones

**Collaboration with stakeholders for managing multiple projects towards** achieving strategic business & organizational objectives; identified opportunity areas and monitored performance improvement action plans.

**Successful in achieving company’s growth objectives** in terms of adoption of new technologies & systems within dynamic & rapid changing environment. Led new technology Product Developments by on-boarding right Suppliers & Technologies.

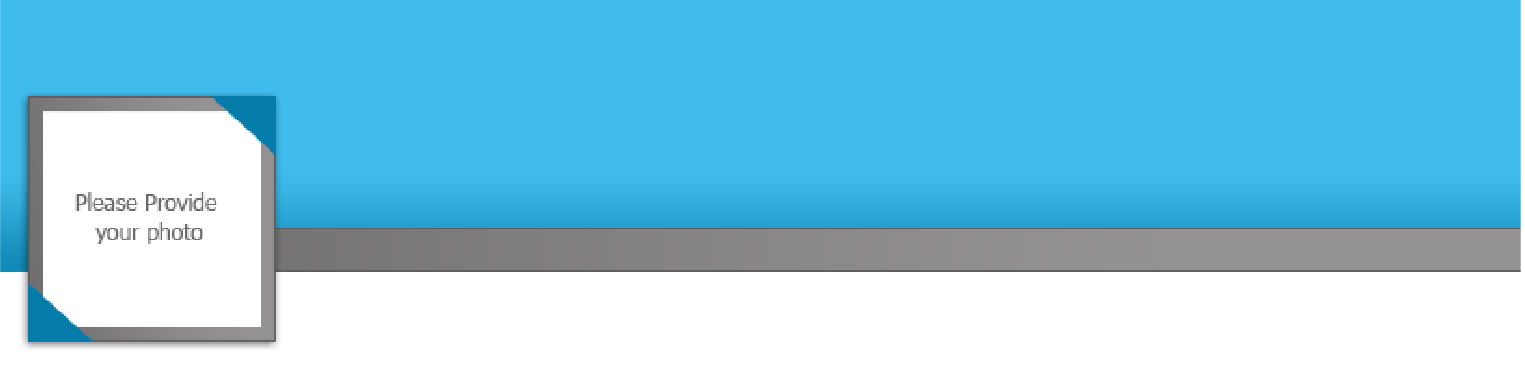
**Developing project baselines**, monitoring & controlling projects with respect to time overruns and quality compliance to ensure we meet **Time To Market** goal. Involving right stakeholders appropriately for efficient communication & faster decision making.

**Excellent decision-making,** motivating, relationship management, leadership analytical and negotiation skills in swiftly ramping-up the project operations

**Exposure to commodities like** Catalogue parts, sensors,Plastic and rubber molding, machining, sheet metal casting, wire and cable assembly, electrical and catalogue parts.

A person standing next to a tree

Description automatically generated



**Savita Gorbade**

**Strategic Sourcing – Advance Procurement**

Experience in Strategic Sourcing, execute new development projects and RFQ management.

**Strategic Sourcing | Procurement | New Program Buying | RFQ Management**

**+91-9766124171**

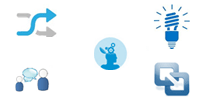
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Strategic Sourcing & New Program Buying

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| Advance Procurement Planning |
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| Zero Based Costing Approach |
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| Techno-Commercial Negotiations |
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| Vendor Assessment & Audit |
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| Procurement Contract Management |
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| ECN , Localization |
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| Risk Assessment & Mitigation Plan |
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Exposure to All Major Direct Commodities





Soft Skills

Communicator

Innovator

Thinker

Collaborator





Education

**Bachelor of Electrical and Electronics Engineering** from **CIIT Collage, Indore.**

IT Skills

SAP, MS Office (PowerPoint/Excel/Word) & MS Project , BAAN



Key Skills

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**Since May 2022 – Till Date with Molex India Pvt Ltd – Senior Engineer Sourcing**

* Responsible for new development, Costing & Negotiations of plastic molding, Cable, Tapes, Sensors, machined, rubber, Catalogue parts.
* Supplier selection, Sourcing approvals and component development support for Plastic, Rubber and Cable commodity
* Setting up overall supply chain for making SOP ordering smooth to execute pull in push outs as per demand fluctuations.
* RFQ Management, quote analysis & recommendation of right source after negotiations.
* Handling of price impact of ECNs and Identify factors impacting cost difference in Outliers
* Supplier selection, development as per requirement and onboarding.
* Resolver GR/ IR related issues, contact suppliers to resolve missed deliveries, short shipments, and pricing discrepancies.
* Work with alternate vendor for price, MOQ & LT negotiations.
* Perform Spend analysis – to find out opportunity or annual negotiation, supplier deletion, annual bonus to achieve annual saving target.
* Manages performance for assigned supplier: review monthly metrics, supplier reviews and improvement of supplier performance.
* Responsible for achieving business objective: product with low cost, defect reduction, lead time reduction, on time delivery and new supplier launches.

**Since Feb'15 with TE Connectivity India Pvt Ltd – Strategic Sourcing**

* Project Lead –
* [planning](https://www.finance-ni.gov.uk/articles/programme-and-project-planning) and designing the program and proactively monitoring its progress, resolving issues and initiating appropriate corrective actions.
* ensuring the delivery of new products or services from projects is to the appropriate level of quality, on time and within budget, in accordance with the program plan and Customer expectations.
* Works with engineers and suppliers on product specification, work on ECN process so design changes and product improvements are implemented in a timely and cost-effective manner.
* ensuring there is allocation of common resources and skills within the program’s individual projects.
* Develops and maintains good relationship with suppliers to improve supplier performance; measures the performance of the supplier and defines corrective actions.
* Managing third party contributions to the program
* Managing [communications](https://www.finance-ni.gov.uk/articles/programme-and-project-management-communication) with all [stakeholders](https://www.finance-ni.gov.uk/articles/programme-and-project-stakeholders)
* Managing both the dependencies and the interfaces between projects.
* Develops, implements and improves Supply Management processes.
* Managing risks to the program’s successful outcome
* I was responsible for end to end execution of new project and ensure to meet customer timeline and cost targets.
* Provides work direction and coaching as necessary to less experienced supply management personnel.
* Strategic Sourcing Engineer - RFQ Management, Sourcing and Localization.
* Responsible for new development, Costing & Negotiations of plastic molding, Cable, Tapes, machined, rubber, Catalogue parts.
* Supplier selection, Sourcing approvals and component development support for Plastic, Rubber and Cable commodity
* Identify cost saving opportunities by change in design, material, layout, manufacturing process,
* Interaction with internal customer like Marketing team, Design team for BOM costing.
* RFX, Benchmarking, Cost reduction for new projects. (Automotive)
* Handling of price impact of ECNs and Identify factors impacting cost difference in Outliers
* Lead new supplier integration process in the panel: performs supplier prospection, supplier assessment, supplier development & evaluation, inducting suppliers following NDA, 4483 & registration process, educating new supplier about TE Policy
* RFQ Management, quote analysis & recommendation of right source after negotiations.
* Achieves annual cost down target of 5% PPV by pipeline negotiation on NPI projects & annual supplier negotiations.
* Build volume scale model for all responsible high runner components/categories.
* To check feasibility study for ECN & localization projects and cost reduction opportunities.
* Handling of internal customer PE, QA, SCM, Program Management for regularizing new product development.
* Responsible for supplier performance monitoring, Quality, conflicts minerals & QMS document as per TE requirement.
* Conducting Supplier Audit with SQE person for evaluation of potential supplier for new projects, as well as for existing supplier for supplier, QBR.
* Maintaining price, trends, supplier database, material master, price master and other relevant purchase reports.
* Manages performance for assigned supplier: review monthly metrics, lead supplier reviews and improvement of supplier performance.
* Responsible for achieving business objective: product with low cost, defect reduction, lead time reduction, on time delivery and new supplier launches.

**Since Sep'13-Jan 15, Flextronics Technology India Pvt Ltd - Specialist Procurement**

* Overall responsibility for procurement of electronics component from 55+ international & local suppliers.
* Monitor and ensure materials supply to meet the Forecast MRP requirements to support production. Identify and support resolve disconnects such as shortages, high stock, excess / obsolete materials are continuously monitored and resolved.
* Ensure all purchase orders are placed with pricing and terms & conditions that are negotiated and agreed to by Flextronics Commodity Managers and Buyers.
* Contact suppliers to resolve missed deliveries, short shipments and pricing discrepancies.
* Work on pull in, push out & cancellation as per fluctuation in customer demand.
* Work with alternate vendor for price, MOQ & LT negotiations.
* Work with accounting department in resolving invoice discrepancies.
* Open order analysis- order hold or cancellation
* Meet or exceed and continuously improve on the related performance metrics.
  + Potential Obsolete / Excess Material and High Stocks.
  + Early Receipts.
  + Aged RTV and RTC.
* Smooth Material transfer process between the warehouses of different projects & sister plants.
* Issue RFQ, receive quotes, securing and analyzing quotes for shortage material.
* Buddy trainer for new employee - introduce new employees to the processes followed in Flextronics.

**Since Aug-11 to Aug 13, Jabil Circuit India Pvt. Ltd , Pune – Buyer 1**

* Analysis of Bill of materials (BOM) for new projects.
* Preparation of shortage list and material / sample arrangement.
* Preparation of raw material PO and regular follow up with supplier for delivery status.
* Placing Subcon orders for inspection and sorting activities.
* Material tracking and shortage analysis, Open order analysis- pull-in, push out or cancellation.
* Follow up with supplier for on time dispatch with required set of documents
* Material transfer process between the warehouses of different work cell for critical parts.
* Working on Engineering change note Or Change proposal
* Preparing MIS reports/Dashboard of daily procurement and inventory status
* Preparation and analysis of Purchase order planning and forecasting
* Handling vendor queries-regarding payment and quality- resolving IR – GR related issues.
* ABC & FSN Analysis for inventory control.

## Apr 10 - July'11, Training in Rasandik Engineerng , Ranjangaon MIDC, pune

# Awards & Recognition

* Freight cost reduction project & Achieved No UPPV in 2013
* RFQ timeline reduction and management in 2017

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# Personal Details

**Languages Known:** English, Hindi & Marathi

**Marital Status:** Married; Family includes spouse, one kid and Parents.

**Local Address:** B-1203, Salarpuria Sattva East Crest , Old Madras Highway, near Budigere Cross, 560049 ,Bangalore