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Synopsis

* A seasoned executive with***25+ years*** of experience and proven track record of ***building organizations, leading multi-cultural teams, commissioning and operating large projects.***
* Currently working as ***Revenue Head, North*** with Reliance Infra and overseeing P&L functions of ***Three major road Projects (DATR, GFTR & JRTR)*** located in North India.
* Earlier worked with ***Jaypee group*** and was accredited with technology integration, commissioning and successful operation of India's first RFID based free flow toll system at  ***Yamuna Expressway*** ( USD 2.5 Billion Project) & ***Himalayan Expressway Project*** (USD 150 Million).
* Prior to joining the corporate world, served with distinction with ***Indian Army for 20+years*** and during this period held various crucial and important assignments, as proof of an outstanding career and abilities.
* Decorated twice for ***Gallantry***.
* ***Sena Medal*** for counter terrorist operations with Army.
* ***Chief of Army Staff Commendation Card*** whileon deputation with MHA/National Security Guards.

Corporate Experience

* **Revenue Head(North) (Nov 2014 till date).** As Revenue Head (North) responsible for end to end P&L management of three major road projects of Reliance infra. The role involves overseeing the day to day operations & Maintance of ***Seven Toll plazas*** at ***three*** ***project locations*** and ensuring compliance of all obligations through proper planning, scheduling and deploying of necessary resources as per the Concession Agreement. The Role also involves, the following:-
* Relationship development & liaising with ***Govt and Non Govt organisations.***
* The ***overseer and manager of overall Operation &, Maintenance of the sites*** by directly monitoring and guiding the ***Revenue Managers, Toll Managers, Corridor Control & Staff.***
* ***Monitoring collection*** of all collectable revenues***. Mapping gaps*** in process leading to potential revenue loss. Organising internal & external ***audits of toll plazas.***
* Daily follow-up of the ***operation*** & ***administrative functions*** of the sites within the framework of the applicable regulations set by the management.
* ***Overall supervision of the restoration actions, for any technical problems/ Emergency situation***, which may arise at toll plazas.
* ***Supervision, coordination and monitoring*** functions of all departments***,*** to ensure smooth operations.
* ***Organization, management and training*** of the staff as and when required, according to the Company Policy.
* ***Manage the customer service function*** in all locations and ensure the customer service teams are well trained and perform their jobs efficiently.
* ***Vendor management.***

* **Toll Head (*Feb 2012 – Nov 2014*)** Earlier worked with ***Jaypee Infratech Ltd,*** as General Manager (Toll operations) and was involved with technology integration, commissioning & successful operations of two major infrastructure projects of the group(***Yamuna Expressway & Himalayan Expressway***).
* **Admin &Security Incharge (*Jan* 2011 – *Jan 2012***)**.** As ***Admin &Security In charge*** of an upcoming **6 *million ton steel plant*** *(****JSPL****)* spread over 3000 acres was responsible for the following :-
  + Ensuring that ***sufficient resources and staff*** are available to effectively implement the administration.
* ***Administration of employees*** (Allotment/Upkeepof accommodation & Guest Rooms, Transportation).
* ***Analyse existing and emerging threats*** to people, assets, information and reputation and design security architecture to combat these threats.
* ***Create an eco-system by liaison with external intelligence, law enforcement*,** specialist physical security third party companies and professional bodies to assist with effective implementation of physical security solutions and to ensure effective incident management.

Org Experience Indian Army (1989 – Jan 2011)

* **Director Land Acquisition (*Mar2010- Jan 2011***).As director land acquisitionmanaged the following:-
* Responsible for ***land acquisition*** for Army from concerned revenue authorities in five states of North East.
* ***Coordinatingthe land acquisition*** and getting the details on the land status. Making the list of approvals, authorizations, required clearances and submitting the same to Army HQs.
* **Officer Commanding*(Feb 2008 – Mar 2010).***Commanded an Army unit comprising 550 personnel and provided operational, logistical and administrative support to the Head Quarters of an Armoured Division.
* **Second In Command*(Jun 2006 – Feb 2008).***As Second In command oversaw ***Regimental accounts& consolidation of accounts*** of different departments, ***MIS, Budgeting*** etc.
* **Joint Director, Administration (*Jun 2004 – Jun 2006).*** As ***joint director administration*** of an Independent Armoured Brigade was responsible for providing logistical and administrative support to 3500 personnel and looked after equipment worth Rs500 crores**.**
* **Senior Operations Manager** (***Mar 2001 – Jun 2004).***As senior operations manager of an Army Subunit commanded 150 personnel and looked after assets and equipment worth Rs250 crores.
* **Operations & Senior Operations Manager***(****Jan 1994-May 1999).***As senior operations manager with ***National Security Guards (NSG)*** organized protection for VIP’s and executed various counter terrorist and anti-hijacking operations in the country. Awarded with ***Chief of Army StaffCommendation Card.***
* **Logistics Manager(*Jul 1992-Jul 1994).***
* **Executive Manager Operations*(Jun 1989-Jun 1992)*.**

Area of Expertise (1989 – till date)

* **Operations**
* Technology integration & Commissioning of Plazas including mobilization of manpower & their training at sites.
* Compilation of operational experience from respective sites to ensure ***knowledge sharing across different sites*** for improving the performance.
* ***Crisis Management.***Troubleshoot and resolve complex ***Operational/Technical*** problems
* Develop and implement ***Systems, Processes and SOPs*** to ensure smooth &seamlesstolling operations at various sites.
* As ***site representative*** of the Concessionaire ensuring compliance of all obligations through proper planning, scheduling and deployingof necessary resources.
* **Administration& Liaison**
* Planned, coordinated &guided administrative teams under command to achieve effective ***administration of sites.***
* Brought improvements in ***training methods,equipment maintenance, inventory control, administrative processes***.
* ***Budgeting*** for different heads and tracking of all facility related expenditure.
* Maintaining close***liaison*** with ***State government,*** Police, Customs, Fire Dept. and ***local Govt. authorities.***

Education

* Post Graduate Certificate Course in Business Management, *IMT Ghaziabad*.
* MBA (HRD) *Amity University*, Noida, Uttar Pradesh, 2009.
* Diploma in Senior Level Defence Management, *Devi Ahilya University*, Madhya Pradesh, 2005.
* Graduation, Ramjas Collage, *Delhi University*, 1987.

Personal Details

* Date of Birth: 01 Jan 1965