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| Profile Experienced and passionate SAP professional with 3 years of consulting experience and implementing in corporate environments. Analyst with well expertise in forecasting the prices with good computing skills. Clear understanding of business processes and strong management, problem solving ability. Good interpersonal skills for interacting with management, employees and the client.  Having experience in effective and efficient operations. Displays outstanding knowledge and practical expertise to provide exceptional all-round service. Energetic self-starter and team builder. Navigates high-stress situations and achieves goals on time and under budget.  Enthusiastic Relationship Manager with good eye for spotting where organisational procedures can be improved to enhance customer and client satisfaction. Warm and highly organised. Skill for building loyalty and rapport. Relationship Manager with extensive experience overseeing entire relationship management systems. Quick to spot problem areas for improvement to enhance customer and client satisfaction. Friendly but professional communication style builds rapport and solves issues quickly. Contact PHONE:  9790889053  EMAIL:  Jmartina95@gmail.com Hobbies Cooking  Travelling  Dance  Music |  | EDUCATION[MADRAS UNIVERSITY – MBA] [Aug’2017 – Till present]  [MBA – Logistics & Supply Chain Management]  [GPA: 77%] [JBAS COLLEGE FOR WOMEN – B.COM] [Jun’2012 – Apr’2015]  [B.COM – INFORMATION & SYSTEMS MANAGEMENT]  [GPA: 90%] [SAI MATRICULATION -HSC] [Jun’2011 – May’2012]  [GPA: 91%] [ST. THOMAS MATRICULATION – SSC] [Jun’2009 – Apr’2010]  [GPA: 77%] WORK EXPERIENCE[ICICI BANK LTD] [Relationship Manager] [Nov’22 [Till Present]   * Excellent capability of managing the operations of the bank * Good knowledge on assets service * Expertise in providing the best solution to the organization which give the bank a new direction of development * Proficient in executing the programs using the limited resources * Manage the plan and new schemes which are being introduced by the bank * Providing proper guidance to customers on newly introduced schemes/digitalized processes * Make work plan to ensure the quality services * Offer loans based on their Cibil scores and offering the interest with best rate for existing holders.  [CAPGEMINI] [Process Associate] [July’2015–[Jun’2018]   * Responsible to extract the Actual spend from SAP and doing the source data quality validation, conversion, clean up & Submission activities by Global level and updating the same into Ariba spend Management tool by monthly * Good knowledge in analyzing the Spend variance * Responsible to do the QC (Quality Check) for the team * Work with Supply Chain Managers and Manufacturing Sites to Improve KPIs * Provide Monthly basis Submission information via extracting from SAP (Packaging & Finished Goods) * Spend Analytics project for the World's largest FMCG Company * Analyzing the spend incurred for the production and identifying variations * Comparison of Budgeted vs * Actual spend on production of RPM and FG * Deep dive into major variations and finding the root cause * Advising the relevant stakeholders on the business status with Spend data * Providing Consulting as to which departments are critical to achieve the desired impacts * Interacting with the Finance business partners and Procurement team to highlight the errors in process and systems * Involved in auditing the data hygiene in the master system * Training & motivating the Team on process and BCP activities * Providing the Trend analysis due to MRP volumes * Preparing the Project Savings and Currency exposure reports * Developed training documents for the end users, knowledge transfer with user training and resolved end user issues * Maintaining good Master files for existing as well as for newly mapped plants/suppliers. |

## SKILLS

* Excel Knowledge
* Forecasting Price & Volumes
* Communication
* SAP (R3, R1P, S1P & P1P BPC HANA Tool
* T- codes - ME80FN, T001W, MKVZ,ME23N, etc.,
* Problem Solving
* Teamwork
* Time Management
* Query Handling in various aspects
* Relationship building and management
* Trend analysis expertise
* Negotiation

### Declaration

I hereby declare that all the details furnished above are true and correct to the best of my knowledge and belief.

**MARTINA. J**