Kanika Aggarwal

Contact:8527100366

Summary

Having 8+ years of overall Experience out of which 1 years in SAP (MM) and 7 years’ experience in Coordination (Operational/Coordination) in IT companies. SAP experience on functional configuration in Material Management activities and organizational structure, Configuration in Material master record, Business partner in SAP S/4 HANA. Knowledge of P2P cycle. Knowledge of Implementation and END to END project cycle.

**SAP Skills :- (Configuration and End-user)**

• Knowledge in Material master record, Bill of material, Vendor master record, Purchase info record, Source list, Quota Arrangement.

• Knowledge in Procurement processes, Indirect Material, Blanket PO and service Procurement Purchase requisition, Purchase order, Release Strategy, MIRO and MIGO.

• Knowledge of Configuration Business partner in SAP S/4 HANA, Maintain controlling Area, Segment, Profit center and cost center

Knowledge of GL account and Maintain Fiscal year Variant, Posting Period, Prepare of Chart of accounts.

• Knowledge in Movement Types- GR, GI, Transfer Postings and Stock transfer

**DOMAIN/PROFESSIONAL EXPERIENCE:**

HCL TECHNOLOGIES LTD., NOIDA

SAP MM Consultant (MM) – 21 JULY,2022

PROJECT #: SBD (STANLEY BLACK & DECKER), MDM Fraud Tool - Phase 1-3

Background

Stanley Black & Decker, Inc., formerly known as The Stanley Works, is a Fortune 500 American

Manufacturer of industrial tools and household hardware and provider of security products.

Headquartered in the greater Hartford city of New Britain, Connecticut.

Project Background: -

Stanley Black & Decker (SBD) is experiencing challenges with fraudulent vendor master requests that have resulted in recent loss of working capital in fraudulent payments. SBD is seeking a partner to help address vendor fraud and identify digital opportunities to increase controls in the vendor maintenance.

Implement Fraud Mitigation tool to reduce Vendor fraud and assist GSS team with automation and blocking potential fraud.

Key Responsibilities:

* Creation of FSD as per client requirement and get it approved from the client.
* Attend FRB meeting for approval FSD.
* Assisting ABAP team in Development of inbound and outbound interface from SAP
* Reporting to internal management of HCL about the status of Project
* Reporting to Client about the development status.
* Creation of test case.
* Unit testing of inbound and outbound interface with BODS
* Performed System integration testing with third party applications.
* To prepare Test case for internal and document testing.

**Acer India Private Limited. (New Delhi)**

**Sales Support (Operational/Coordination)**

Duration: Apr 2017 – Jun 2022

Key Responsibilities:

* Direct reporting to the Regional Business Head.
* Providing back-office support to the entire Sales Team Commercial Business.
* Preparing all the MIS reports for day-to-day reporting to Head office and Sr Managers at RO.
* Preparing and maintaining sales data of the sales team and channel partners.
* Preparing various sales reports for the branch head to analyze the sales/business trends.
* Sales order logging in the system and end to end tracking of the same till delivery and installation at the customer end.
* Supported and handled various Direct RC Projects of Government business like NIC, NTPC Ltd, SAIL, Passport Sewa Kendra (TCS), HPSEDC,UPDESCO, etc. In BFSI Business EC like SBI, PNB, OBC, P&SB, SBBJ, etc. In Edu/ K12 business EC are NIIT, Educomp, etc.
* Maintaining good business relationship by Communicating with Business partner, Distis and EC directly for any fresh requirement/ orders and help support for their order,Special pricing etc. related queries.
* Handling claims of channel partners.
* Payment follow ups with EC if Products sold on Credit terms.
* Handle the processing of all orders with accuracy and timeliness
* Inform clients of unforeseen delays or problems
* Monitor the Sales team’s funnel upcoming projects in systems , identify shortcomings and propose improvements.
* Timely, accurate and detailed response to both internal and external customer inquiries)

Presto Infosolutions Pvt. Ltd. (New Delhi)

Sales Operation-Executive (Operational / Sales Support)

Duration: Jan 2013 to Mar 2015

Key Responsibilities:

Interaction and follow-ups with OEM for Pricing and Quotation.

* Preparation of quotations according to the sales team (Nort,West and South region) requirement for their customer including .
* Purchase order check with our quotation.(Eg.Payment terms,Part code , pricing and Tax component)
* Vendor- Management with New partner.
* Interaction with the Partner for order follow-up
* Follow-ups for pending “C” form,letter of credit and payment also.
* Making MIS data in Excel package and coordinating between sales staff for achieving the Targets.
* Responsible for analysis of monthly, weekly, and, daily sales reports.
* Maintain product promotional material events to develop new contacts and vendor payments.
* Preserving important and confidential agreements between the company,OEM and the customers.

In case of parts fault need to send letters to concern command and follow up till resolution

* Follow-ups with logistics for ontime delivery to Partner.
* Use Checkpoint and Polycom (OEM) Tools for order track, marketing events and sometime making BOQ.
* Maintain company annually sales, margin revenue report

Employment History

| Date | Company Name | Role |
| --- | --- | --- |
| Jul 2022-Till date | HCL Technologies | SAP Consultant |
| Apr 2017- Jun 2022 | Acer India Pvt.Ltd. | Sales Coordinator |
| Jan 2013-Mar 2015 | Presto Info solutions Pvt. Ltd. | Operation Executive |

Qualifications

| Level | Subject | College / University |
| --- | --- | --- |
| Masters / MBA | Operation Management | Welingkar University Mumbai |
| Degree | Arts | Maharishi Dayanand University |

**PERSONAL DETAILS**

Date of Birth: 06 June, 1980

Marital Status: Married

Permanent Address: House No, 64 A First Floor Amolik Residency sector- 86 Faridabad Haryana,

Date : ( KANIKA AGGARWAL )