|  |  |  |
| --- | --- | --- |
|  |  | Khalid husain  Abdul shaikh |
| Profile Hardworking and motivated SR.CSA with 11 years of experience and record of success in Retail industry. 1 year international experience in retail industry and 1 year international experience in Sofitel hotel and resorts in Jeddah Saudi Arabia as a lobby incharge Met with existing customers and prospects to discuss business needs and recommend optimal solutions. Boosted brand awareness, implemented promotional campaigns and Retained excellent client satisfaction ratings through outstanding service delivery. Implemented marketing strategies and techniques, increasing revenue and customersatisfaction.Determined problem Areas and resolved issues related to objective achievement. Increased sales by offering advice on purchases and promoting additional  Products. organizational skills. Contact **PHONE:**  +971-553416081  **LINKEDIN:https://www.linkedin.com/in/khalid-shaikh-789867207**  What’sup.https://wa.me/message/  Z2CF6YHZM3XEL1  **EMAIL**  khalidshaikh257@gmail.com activities and interests listen music and adventure  RidingOut Door GamesWatching movies |  | WORK EXPERIENCE **12-Dec-2019 To 30-sep-2022**  **Asics Fashion Retail (AMPLE TECHNOLOGY PVT LTD RETAIL OPERATION). (IND)**  **(Sales Associate).**   * Arrange Display, Stocks and Promotions. * Handling Bill Counters. * Planning for the Month Targets. * To Maintain Store VM as per Guideline. * Shrinkage Pilferage Control. * Maintain Calim Department. * Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.   **08/2018 To 11/2019**  **Lobby incharge Sofitel hotel and resorts.(f&b) Department.**  **Sr. Restaurant waiter. Saudi Arabia Jeddah.**   * Greet the Customers and taking order. * Taking Food and Beverage Orders.. * POS Operation. * Food Safety. * Serving Drinks. * Customer Service * Handling bill Counters. . * Menu Knowledge. * Stocked napkins, tea bags, silverware, and other supplies.   **05/2017 To 07/2018**  **Al Hokair Fashion Retail Saudi Arabia Riyadh. (Ebo)**  **Sr. Sales Associate**    **01/2015 – 30/2017**  **Louis PHILIPPE Fashion Retail (IND)**  **Relationship Office**   * Serves customers by helping them select products. * Drives sales through engagement of customers, suggestive selling, and sharing product knowledge. * Greets and receives customers in a welcoming manner. * Responds to customers' questions. * Provides outstanding customer service. * Documents sales by creating or updating customer profile records. |

### PERSONAL DETAILS

### Languages Known

* Nationality : Indian English
* Marital Status : married Hindi marathi
* DOB : 29/01/1993 Urdu Arabic
* Passport No : P2350773
* Visa Status : Visit Visa

### TECHNICAL SKILLS DECLARATION

I hereby declare that the above-mentioned information is true

* Computer knowledge and to the best of my knowledge.
* MS word
* MS Excel
* SSC MAHARASHTRA STATE BOARD

2010

* HSC MAHARASHTRA STATE BOARD

2012

### SKILLS

* Communication.
* Team management.
* Visual Merchandising.
* Customer service.
* Professionalism and strong

work ethic.

* Teamwork and collaboration.
* Expert In Excel making report (DSR, )
* CATEGORY REPORT AND SUB-BRAND).

**YOUR FAITHFULLY**

KHALIDHUSAINSHAIKH