H.NO.264P/2 ROOP NAGAR JAMMU

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### VIKAS SHARMA

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**Objective -:** TO TAKE ON HIGHER CHALLENGES, INNOVATE AND IMPLEMENT NEW

IDEA SO AS TO FULFIL THE OBJECTIVES OF THE ORGANISATION**.**

**Experince**  **EAPRO GLOBAL LIMITED**

**SOLAR POWER WITH BRAIN**

# Joining Period : From (August 2021-Dec.2022)

## Designation : Logistics /Commercial Incharge

## Jammu & Kashmir

## Based at : Jammu

**Job Profile** To arrange the required Inventory as Per Market Requirement

For Sale .

Coordination to Sales Exc. For sale in Market

Commercially prepration of CNF Monthly Bill to reimburse his

Amount in his Bank account Thru H.O.

Look after Customer complaints thru Tech. provided by the co.

**SPAN SPECTRUM PVT. LTD**.

**SERVICE PROVIDER FOR CADBURRY & COKE**

# Joining Period : From (December 2015- Feb. 2019)

## Designation : Area Servicing Manager for

## Jammu & Kashmir

## Based at : Jammu

**Job Profile** Procurement of New Visi Coolers for Market

Installation in Jammu & Kashmir .

Population /Tracking of Coolers for J&KYTD.

Procurement of Spares for coolers maintainance for

Jammu & Kashmir.

Coordinates with Tech. of Jammu & Kashmir on daily basis .

Arrange to provide PM for Coolers to each Outlet at J&K ,

Twicely in an Year from outer ASC.

Auditing of Auth. Service Franch. . To ensure proper working and

many more according to Co. Norms

Auditing of VISI Coolers . . To ensure proper Sale

**JAI BEVERAGES PVT. LTD JAMMU**

**BOTTLER FOR PEPSI CO. INDIA .**

# Joining Period : From (March 2012-April 2015)

## Designation : Astt. Manager marketing

## Equipments & Maintainance

## Based at : Jammu

**Job Profile** Procurement of New Visi Coolers & OYC for Market

Installation in Jammu & Kashmir .

Population /Tracking of Coolers for J&KYTD.

Procurement of Spares for coolers maintainance for

Jammu & Kashmir.

Coordinates with Tech. in Jammu on daily basis &

With ASC in Srinagar on weekly basis.

Arrange to provide PM for Coolers to each Outlet before

Summer every Year.

Auditing of Auth. Service Franch. . To ensure proper working ( like happy calls to customer, F/B to me , Tool kits of Engineer,s , spare availability) and many more according to Co. Norms

Auditing of VISI Coolers . . To ensure proper Sale of PEPSI Brand Drinks ( like PEPSI,MARINDA,DEW,7UP,LEHAR ,AQUA FINA & SLICE) with photograph.

Controlling of **RT/DT** through E**RP** of all Tech. at J&K.

**VIDEOCON GROUP OF INDUSTRIES.**

# Joining Period : From (March 1995-Dec.2011)

## Designation : Branch Servicing Manager

## Based at : Jammu

**Job Profile** Monitored After Sale Service of Multi company Products like :

**Videocon** (CE & HA) , **Toshiba**( CE) , **Sansui** ,**Kenwood**

Audios, **Akai** ( CE & HA), **Electrolux** ( HA), **Kelvinator,**

**Hyundai & kenstar as Branch Service Manager .**

.

Responsible for providing smooth service to Area Assigned ,

i.e **Jammu & Kashmir**.

Coordinate with Service Franchisee in all respect.

Arrange Free Service Camps & Road show of products to the different upcountry Locations with the help of local dealers, just to improve our product brand image among the customers.

Deputed Incharge for MSV ( **Mobile Service Van** ) operation ,

MSV is utilized to provide after sale service to far long area,s,

Where service is not accessible to customer, and mainlycapture the uncapture area,s.

Weekly meeting with all Franchisee Engineers

Auditing of Auth. Service Franch. . To ensure proper working ( like happy calls to customer, F/B to dealers , Tool kits of Engineer,s , spare availability) and many more according to Co. Norms .

Controlling of **RT/DT** through **WEB CMS** of all ASC,s at J&K

Handling all customers related issues like court cases, cust. Satisfaction.

**Achivement**  Successfully started Two **SPD,s** ( one for Jammu & one for

Srinagar ) . Bothe were giving me the business upto target set by

Organisation .

**Qualification** **10+2 & Three years Diploma in Electronics & Communication**

**Engineering** from MVJ College of Polytechnic white field Bangalore.

### Computer profile **Basic Concepts : MS word , MS Excel**

### Personal Profile **Name : Vikas Sharma**

Father,s Name : Late Sh. D.K Sharma

DOB : 15th April 1969

Martial Status : Married

Hobbies : Reading , traveling , Cricket

Address : 264 P/2 Roop Nagar Jammu.

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