Shreya Shukla



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CAREER OBJECTIVE

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Seeking a Business Development Associate position in an environment where I can utilize my knowledge to add value to an organization.

My positive attitude towards every situation and to keep the show going has always helped me find new opportunities to learn , to explore myself intellectually and professionally . Working and learning did moulded me into an professional learning to take decisions more rationally and systematically.

PROFESSIONAL QUALIFICATION

BCA BANASTHALI VIDYAPITH , JAIPUR ,RAJASTHAN JULY 2018

* Automated the various functions and activities of the student leave process of the university ,in which the administrator can check the availability of leave and grant leave accordingly.
* Technologies used were – HTML, SQL,PHP,C#.NET

ACADEMIC QUALIFICATION

* High school from Gyan Sthali Academy -2013 with 9.4 CGPA
* INTERMEDIATE from Banasthali University -2015 with 72 %.

Experience

April 2021 – Aug 2021

Sales executive**•** Business Development Associate **•** Byju’s Think and Learn

Handled Customer interactions. Developing and executing strategic sales plans. Growing existing accounts. Identifying and developing new business opportunities.

Reporting to senior management team to ensure the progress of the sales team.

Apr 2019 -Jun 2019

Executive **•** Customer Care Executive **•** Teleperformance

Handled customer interactions. Ensured all new call activities are in accordance to set guidelines. Shared best practices and knowledge with colleagues and teams helping achieve the sales targets.

SKILLS

Reading comprehension.

COBOL,CONUM,VB.NET

LEAD GENERATION

STRENGTH

* Good communication skill.
* Flexible and adaptable personality.
* Punctuality

PERSONAL PROFILE

Gender : Female

Interests and activities : Reading News Paper Writing Stories

Languages Known : Hindi and English

Nationality : Indian

DECLARATION

I consider myself familiar with information aspects. I am also confident of my ability to work in a team. I hereby declare that the information furnished above is true to the best of my knowledge.

Date:.......................... (Shreya Shukla)

Place: Auraiya