**WORK EXPERIENCE**

### A) Working as a Research Analyst (Business / Equity) with Value C Consulting Services Pvt Ltd. from January 2017 – Till Date.

### Job Responsibilities:

* Build financial models for companies under coverage. Perform fundamental research across different sectors.
* Develop fundamental reports on companies covering - Industry analysis, Company background, Annual report study, Business model, Trend analysis, Peers comparison, market position and competitive landscape.
* Conduct financial modeling, forecasting, and scenario analysis and perform valuations using DCF, Relative valuation methods and making investment recommendations.
* Having knowledge of capital markets including both Primary and Secondary market. Knowledge of Listed shares, non listed shares (IPO), Mutual Funds, Money market, Debt Market, small saving schemes, etc.
* **Skills**
* ·         Excellent financial modelling and research report writing skills
* ·         Ability to independently write research reports in a logical and structured manner
* ·         Ability to give views on valuation after performing valuation
* ·         Excellent quantitative and analytical skills
* ·         Advance operating knowledge of MS Excel. financial databases and financial calculators
* ·         Ability to work closely with the senior management team
* Knowledge of both primary and secondary market I. E. Capital Market

### B) Worked as KEY ACCOUNT MANAGER with INDUSIND BANK in Thane branch from JULY 2016-DEC 2016 - (6 Months).

### Job Responsibilities:

* Worked for the SALES team as KAM. Suggesting Mutual Funds, Insurance, etc. Worked for CASA as well.
* Servicing Customer s as per customer’s requirement.
* Use to handle a book of 250 Customers with AUM of approx 1 Cr.

### C) Worked as an Investment Advisor with Aditya Birla Group 22nd January 2016 – 6th June 2016. - (6 months).

### Job Responsibilities:

* Generating portfolio as per Client requirement & Suggesting them Mutual Funds, Equity Shares, Debt Funds, Liquid Funds, etc.
* Use to take 175 approx calls daily. Use to generate revenue through SIPs, One- time investment, etc.

### D) Working as Sr. Associate EClinical Works Pvt. Ltd in Mumbai branch from April 2014 – January 2016 (1 Year & 9 months)

### Job Responsibilities:

* Worked for US MEDICAL INSURANCE PROCESS for Billing Team.
* Managed Team of 25 members.
* Worked for blended process 75 - 25 back office & calls.

**Certification**

* Completed CHARTERED WEALTH MANAGEMENT from AMERICAN ACADEMY OF FINANCIAL MANAGEMENT in 2017.
* NISM Mutual Fund Certified V-A.
* Financial Modeling certified from Edupristine.

### Qualification

* Completed CHARTERED WEALTH MANAGEMENT from AMERICAN ACADEMY OF FINANCIAL MANAGEMENT in 2017.
* Commerce Graduate from the University of Mumbai in the year 2008-09.

### Personal Details

##### Date of Birth : 19.06.1987.

Sex : Female.

Father’s Name : Mr. Gulshan Singh Heero

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