

**DEBASHIS NAG**

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**FUNCTIONAL CORE COMPETENCIES AND CAREER HIGHLIGHTS**

Debashis Nag is a Military veteran with 20 years experience in the Army in various operational roles. Post the Army tenure, he has worked in leadership positions in Enercon and Godrej Agrovet.

Aug 2014 till date

**Organisation – Godrej Agrovet Ltd.**

**Role - Business Unit Head – OPP North East**

* **Unit Head, Palm Oil Division, North East Region** with **Godrej Agrovet Ltd. Godrej Agrovet is the largest producer of Palm Oil in the country.** Crude Palm oil is refined to produce edible palm oil and is also used for other commercial purposes like soaps and detergents, biodiesel, etc.
* Handle the entire logistics of inward freight of raw material from various areas of northeast and outward freight of finished goods from northeast to Kolkata. Handle 3rd party transport.
* Role consists of the entire gamut of Business Development and Operations starting from Government approval for land and business, establishing and maintaining Oil Palm plantations, Oil palm production from state of the art, inhouse modern factories, creation of supply chain for transport of crude palm oil from Northeast for sale to major clients..
* Identify buyers for Crude Palm Oil and ship it to them.
* Business expansion.
* Liaise with State Govt for effective implementation of policy.
* Lead multidisciplinary inhouse teams of Finance, Technical, Sales, HR, Admin, etc.

**Clients** – Cargill, BB Refineries.

**Achievements**. Recognised as **Outstanding Professional Achiever 2019 in GAVL.**

Establishment of the Palm Oil Factory in Northeast, which commenced commercial production in Oct 14, with all statutory compliances. Two more in the pipeline. **This is the single largest private investment in the Northeast**, and managing this in the local challenging environment requires special leadership skills.

Establishing a Supply Chain in the North East, an extremely challenging role.

**Achieve 100% plus target in 2017-18 and 2018-19.**

Nominated as **Outstanding Business Professional for 2019 by Godrej Industries.**

Jan 2012 to Jul 2014

**Organisation – Windworld India Ltd (Enercon India)**

**Role - Deputy Head Projects**

* **Deputy Head of Rajasthan Projects** in **Windworld India Ltd, (earlier Enercon India)** **the largest business entity in the Wind Energy Sector .** Rajasthan is the largest project of Windworld. It is the largest windpower park in the country and one of the largest in Asia.
* **Client Interaction -** Responsible for interaction on site with clients, which include **China Light & Power, ILFS, Fersa, Renew,** etc.
* **Responsible for preparation of 5 year perspective business plan.**
* Projects involve generation of electricity and are undertaken are on "Concept toCommissioning" basis. As **Deputy Head of Projects, oversee and coordinate the activities of multidisciplinary teams like Wind Research, Land Acquisition, Electrical, Civil, Safety and Health Engg, Tower Erection, Project Installations and Liaison Teams.**
* **Project Security**

**Clients –** ILFS, China Light and Power, Fersa, Renew

**Achievements**. The wind energy companies operate in an open environment. The projects are not within the confines of a boundary, and hence face multiple issues from various players in the environment.

* **Achieved 100% target in 12 - 13. This is second highest ever achieved in this state, and 20 % higher than our nearest achiever, Gujrat project.**
* **Achieved 100% target in 13 - 14, again topping all states.**
* **Have outperformed all competitors working in Rajasthan, ie Suzlon, Gamesa, Inox.**

Mar 2010 to Dec 2011

**Organisation - Indian Army**

**Role** - **Operations Head**

* Served as the **Adjutant, Infantry School**, (**Joint Director for Operations)**, **one of the most prestigious Training Establishments of the Indian Army covering an area of 1000 acres with a manpower of approx 2200 personnel.** This involved:
* Training of Officer students of the Indian Army, as well as various Foreign Countries.
* Tie up with other Training Institutes for cross attachment of students - particularly IIM Indore.

1991 to 2010

* During entire career, in addition to primary duties, have handled the entire gamut of General Management and Operations encompassing :
* Hiring of Employees in accordance with IR and Labour Laws.
* Purchase, procurement and documentation of major equipment.
* Handling Transport Fleet of more than 100 vehicles, including maintenance and documentation.

**Strategic Analysis**

1998 to 2001 and 2003 to 2007

**Role**  - **Strategy Team Head**

* Head of Intelligence Analyses for an Army formation, from 1998 - 2001. **Responsible for data collection, collation analyses and dissemination**. Operational Strategy of Formation was dependent of this analysis.
* Head of Intelligence Analyses in a Divisional size force deployed in active operations in Kashmir. **Responsible for acquisition of intelligence from various state and non state sources and subsequent analyses.** Achieved significant reduction in terrorist initiated activities by strategizing operations based on intelligence.

**Combat Operations**

1992 to 1997, 1999, 2001 to 2003

* Carried out various combat operations in Kashmir and North East India. These included Counter Terrorism Operations, Intelligence Operations, Area domination and physical protection of vulnerable areas.
* Instituted and operated electronic access cont systems in field locations.

Awarded the Chief Of The Army Staff Commendation for gallantry in 1994.

**EDUCATION AND TRAINING**

* South Point High School, Calcutta 1986.
* B.Sc (Economics) from Calcutta University in 1989.
* One Year Executive Program In Business Management from IIM Calcutta in 2007 - 08.

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| **Professional Management and Warfare training** | Indian Military Academy, Dehradun | 1989 -90 | 18 Months |
| **Security Management and Warfare Course** | Infantry School, Mhow, MP | 1991, 1992 | 6 Months |
| **Advanced Security Management and Warfare Course** | Army War College | 2001 | 6 Months |
| **Satellite Imagery Interpretation Course** | Institute of Geospatial Imagery | 2002 | 1 month |
| **Media Management Training** | **Indian Institute of Mass Communication** | 2005 | 2 weeks |
| **Executive Program**  **in Business Management** | **Indian Institute of Management, Calcutta** | 2007 - 08 | 1 Year |
| **Innovation and Creativity** | **Harvard Managementor (Through Godrej)** | 2014-15 | 1 Year |

**Personal Interests** Keen Golfer (15 handicap), avid reader.