Edward Kerr

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EDUCATION

University of Oxford, Saïd Business School

MSc Financial Economics

University College London

BSc Economics: First Class Honours and Dean's List (top 5%)

The Grammar School at Leeds Sixth Form

A2: Mathematics A*, Economics A*, Geography A* and Extended Project Qualification A*

2012 – 2014

WORK EXPERIENCE

Montagu Private Equity LLP

London

Investment Manager

Jul-21 - Present

- Member of the UK investment team, responsible for origination, deal execution and portfolio company support
- Independently originated numerous opportunities, with outcomes ranging from several first-time meetings with Management to an offer being made for a listed company
- Transaction experience includes ISI's acquisition of EPFR (\$200m EV) and Waystone's acquisition of Link Fund Solutions (£140m EV), as well as final round bids for EquiLend, Pirum, SAI360 and S&P Engineering Solutions
- Currently in three weeks exclusivity for a US healthcare business and last 4 bidder for a data carveout from NIQ
- Support on ISI Markets (\$60m EBITDA data business) and FPL (UK's third largest funeral provider) with regular dialogue on strategy, valuation and exit planning, alongside active contribution in monthly board meetings
- Selected to spend six months in New York to help establish our newly opened office, organised a training day in Paris, centralised the management of internal tools/resources and promoted early, on a mid-year cycle

Morgan Stanley Investment Banking

London

Associate

Jul-18 – May-21

- Highly ranked Associate in the UK & Ireland Team, promoted after two years as Analyst
- Strong technical skills, inquisitive mindset and experienced in presenting complex analysis clearly to clients
- Valued team member, selected to mentor the new analysts and organise a 'teach-in' series
- Extensive live deal experience, including:
 - Aston Martin's placing and subsequent rights issue, raising £550m
 - Sale of ReAssure to Phoenix Group for £3.2Bn
 - IAG's €2.7Bn capital raise
 - £1.6Bn IPO of Trainline
 - Evaluating Government support for a potential £1.5Bn bailout of Virgin Atlantic

Rothschild Investment Banking

Leeds

Summer Analyst

Jul-16 – Sep-16

- Company valuation analysis, critically evaluated in the context of operational performance and industry trends
- In-depth research, learning nuances of investigative data collection despite limited reporting, such as piecing together the ownership structure of an overseas network of holding companies
- Met with clients and attended several corporate events that reinforced the importance of relationships

POSITIONS OF RESPONSIBILITY & AWARDS

- Scored 760 / 99th percentile on the Graduate Management Admission Test (GMAT)
- Completed Gold, Silver and Bronze Duke of Edinburgh Awards
- Founder of an Enactus start-up; an investment platform set up during my first year at UCL
- Reached the Final of 10 teams out of an initial 300, for IBM's University Business Challenge
- Elected member of my school's Senior Leadership Team and House Captain, speaking to 200 students weekly

SKILLS & INTERESTS

- Creative with strong presentation / artistic skills winning the school prize for Art
- Ultra runner (participating in several 80km and 100km trail races) and triathlons (Ironman 70.3 distance)
- Coached tennis, represented UCL and Queen's College at football and currently learning Krav Maga
- Self-taught the fundamentals of coding and working on a project using Python, JavaScript, SQL, CSS & HTML
- Volunteered regularly at Harrogate's Fair Trade Shop, helping in customer sales and accounting for the charity