Edward Kerr

EDUCATION

University of Oxford

MSc Financial Economics

University College London

BSc Economics: First Class Honours and Dean's List (top 5%)

Crammar School at Leeds

A2: Mathematics A*, Economics A*, Geography A*

Oxford

Oxford

Oxford

South

2017 – 2018

London

2014 – 2017

Grammar School at Leeds

A2: Mathematics A*, Economics A*, Geography A*

WORK EXPERIENCE

Montagu Private Equity LLP

London

Investment Manager

Jul-21 - Present

- Member of the UK investment team, responsible for origination, deal execution and portfolio company support, with a focus on software, data and capital markets technology businesses
- Built differentiated relationships with managers, industry experts and advisers independently originating numerous opportunities, from several first-time management meetings to an offer being made for a listed company
- Strong commerciality, having evaluated 100s of businesses against our investment criteria and led the commercial, financial, tax and technology due diligence workstreams for 2-3 transactions per year
- Frequent interaction with management teams, having developed a warm and open style for asking probing, well
 informed and pertinent questions
- Honed technical skills with detailed LBO modelling and financial analysis
- Transaction experience includes the acquisition of Tyber LLC, EPFR, Waystone's acquisition of LFS, Janes' acquisition of RWR, as well as final round bids for EquiLend, Pirum, SAI360 and S&P Engineering Solutions
- Support two companies: ISI Markets and FPL, with regular dialogue on business strategy, valuation, management incentives, budgeting and exit planning, alongside active contribution in monthly board meetings
- Selected to spend six months in New York to help establish our newly opened office, organised a training day
 in Paris, centralised the management of internal tools/resources and promoted early, on a mid-year cycle

Morgan Stanley Investment Banking

London

Associate

Jul-18 – May-21

- Highly ranked Associate in the UK & Ireland Team, promoted after two years as Analyst
- Strong technical skills, inquisitive mindset and experienced in presenting complex analysis clearly to clients
- Valued team member, selected to mentor the new analysts and organise a 'teach-in' series
- Extensive live deal experience, including:
 - Aston Martin's placing and subsequent rights issue, raising £550m
 - Sale of ReAssure to Phoenix Group for £3.2Bn
 - IAG's €2.7Bn capital raise
 - £1.6Bn IPO of Trainline
 - Evaluating Government support for a potential £1.5Bn bailout of Virgin Atlantic

Rothschild Investment Banking

Leeds

Summer Analyst

Jul-16 - Sep-16

- Company valuation analysis, critically evaluated in the context of operational performance and industry trends
- In-depth research, learning nuances of investigative data collection despite limited reporting, such as piecing together the ownership structure of an overseas network of holding companies
- Met with clients and attended several corporate events that reinforced the importance of relationships

SKILLS & INTERESTS

- Ultra runner (participating in several 80-100km trail races) and triathlons (Ironman 70.3 distance)
- Coached tennis, represented UCL and Queen's College at football and currently learning Krav Maga
- Self-taught the fundamentals of coding and working on a project using Python, JavaScript, SQL, CSS & HTML
- Creative with strong presentation / artistic skills