

# Edward Ke

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## Education

**University of California, Los Angeles (UCLA)** – Los Angeles, CA

Sep 2023 – Jun 2026(Projected)

*Bachelor of Arts in Business Economics, Data Science Engineering Minor*

- GPA: 3.94, ACT: 36
- Extracurriculars: Undergraduate Business Society, Club Roundnet
- Workshops/Certifications: UBS Career Development Workshop, Adventis Financial Modeling Bootcamp
- Relevant Coursework: Principles of Accounting, Microeconomic Theory, Statistics for Economists
- Case Competitions:
  - BCG Consulting Case Competition (Finalist)
  - UBS LBO Case Competition
  - Bain Consulting Case Competition
- Awards: Dean's Honors List

**Lynbrook High School** – San Jose, CA

Aug 2019 – Jun 2023

- GPA: 4.0 UW, 4.5 W
- Extracurriculars: Varsity Tennis Captain, Japanese National Honor Society
- Awards: National Merit Scholarship Finalist, AP Scholar with Distinction, Valedictorian

## Work Experience

**Stifel** – Los Angeles, CA

Jan 2024 – Apr 2024

*Investment Banking Intern*

- Increased time efficiency by 64% by integrating AI tools within universal data collection and synthesis workflows
- Staffed deals of \$2 Billion, generated high-quality client-facing deliverables for established statewide nonprofits
- Assisted current Analysts and MDs within the municipal securities group with financial projections and legal diligence
- Utilized Bloomberg terminal to generate up-to-date models assisting MDs for smoother and more accurate data analysis

**Bookbank** – San Jose, CA

May 2019 – Jun 2023

*Cupertino Branch Director*

- Spearheaded international book drive to collect over 1000 books to build libraries in rural Kenyan villages
- Collaborated with 8 other branches to bring books to low-income families in the California Bay Area
- Oversaw teams of 30 student volunteers and provided one-on-one mentoring to foster individual growth

**University of Texas at Austin** – Austin, TX

Jun 2022

*Economics for Leaders*

- 1 of 30 students selected with a 15% acceptance rate
- Explored introductory economic concepts, practical applications of economic analysis, and leadership theory
- Leveraged behavioral economics and perceived future valuation of money to take first place in a simulated labor market

**Lifetime Activities** – San Jose, CA

Jul 2021 – Jun 2022

*Tennis instructor*

- Redesigned coaching methods to best fit the student's personal learning style as well as their personality
- Provided feedback, guidance, and support to students on technique and encouraged active participation
- Led teams of multiple instructors to teach classes of over 25 students of ages 5-70

## Skills & Abilities

**Languages & Skills:** Native fluency in English, Mandarin; Proficiency in Japanese

**Technical Skills:** Advanced Proficiency in Java, Python, MS Office, Bloomberg Terminal

**Activities:** Tennis (USTA 4.5), Spikeball, Road-Tripping, Billiards

**Interests:** Off-piste Snowboarding, High-Fidelity Audio, Touge, Ceremonial-Grade Matcha