



# UNO NUTRITION SDN. BHD.

## PERFORMANCE APPRAISAL (ADDITIONAL QUESTION – TO ALL STAFF)

EMPLOYEE NAME	NURIZZATI NAJIEHAT MAD NASIR	CURRENT POSITION TITLE	BUSINESS ADMIN
SUPERIOR/MANAGER NAME	KIRUBA TINAKARAJAN	DEPARTMENT	BUSINESS
REPORT DATE		EMPLOYMENT DATE	03.01.2022

Please take a moment to complete all questions within 15 minutes. You are welcome to fill out the form in either Bahasa Melayu or English, based on your preference.

### 1. Communication

**Question :** Can you share a significant achievement or challenge you faced at work this year, and how you approached it?

**Example:**

*Example Achievement - I led a project that reduced customer complaint response time by 30% through workflow optimization.*

*Example Challenge - I managed two overlapping projects by prioritizing tasks, delegating effectively, and setting clear deadlines.*

**Answer :** Achievement - Being able to know better about sales forecast, and trying to improve the forecast order by communicate effectively with the customers - get the PO from customers above 85% with help of Uno team.

Challenges - juggling with a few tasks overlapping tasks, customer orders and etc to ensure that I can deliver the task in timely manner - unfortunately I missed to optimize the workflow accordingly.

### 2. Present Engagement

**Question :** What aspects of your current role energize you the most, and what areas could be improved?

**Example:**

*Energizing Aspects - I love brainstorming solutions for operational challenges because it allows me to think creatively.*

*Areas for Improvement - I feel we could improve communication during team projects to avoid duplication of work.*

**Answer :** Energizing aspects - collab with dynamic team (R&D team, production team & QA/QC team) to learn their experiences helps me grow when do my job especially some part related with business dept.

Area for improvement <sup>improve</sup> internal communication to align on priorities especially on raw mats price, production schedule and <sup>to</sup> keep on track on the forecast.



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### 3. Learning & Development

**Question :** What new skills or knowledge have you gained recently, and how have they helped you in your role?

**Example:**

**Skill Examples** - I completed a course on project management, which helped me streamline team workflows and meet deadlines more consistently.

**Application Example** - After learning advanced Excel, I created an automated reporting dashboard that saves our team hours each month.

**Answer :** Got new knowledge to understand consumer behaviour and trends for UHT project.

### 4. Team Dynamics

**Question :** How do you contribute to building strong relationships within your team, and how do you manage conflicts?

**Example:**

**Building Relationships** - I regularly check in with team members to understand their workload and offer help where needed.

**Handling Conflicts** - I mediated a disagreement between two colleagues by listening to both sides and suggesting a compromise that worked for everyone.

**Answer :** Collaborate with every department to ensure I am on the same page with everyone especially on the raw mats price, OEM + packaging price (mainly for COGS) to ensure we can achieve margin above 25%.

### 5. Future Goals

**Question :** What goals or projects excite you for the coming year, and how do you plan to achieve them?

**Example:**

**Exciting Goals** - I'd like to lead a cross-departmental project to improve customer satisfaction scores by implementing new CRM tools.

**Plan to Achieve** - I've already started researching CRM platforms and plan to enroll in a course on customer experience management.

**Answer :** Able to contribute to the successful UHT launch next year.  
Will work closely with every teams to achieve the goal. !!