

## UNO NUTRITION SDN. BHD.

PERFORMANCE APPRAISAL (ADDITIONAL QUESTION - TEAM LEADERS & MANAGERS)

EMPLOYEE NAME	Karthikah	CURRENT POSITION TITLE	Dietitian (Leader)
SUPERIOR/MANAGER NAME	Kirwba	DEPARTMENT	Innovation
REPORT DATE	18/12/2024	EMPLOYMENT DATE	01/12/2020

#### 1. Team Development & Growth

Question

: How do you approach developing your team members' skills and careers?

Example:

**Development Strategies -** I implemented a skill-sharing program where team members teach their expertise to others, resulting in 40% more cross-functional capabilities.

Career Growth - I created individual development plans with each team member, leading to 3 promotions within the team last year.

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Get team	n members	to e	xplore	a diff	ferent.	Stope	and	new	scope	to		
identify	their stru	ythin .	This	will pro	vide sov	me dho	llenge	for	1hem	to	expl	ore
som ething	new. For	exampl	e , qe	tting in	molved	in w	stomer	engona	gament	2	or i	new
	wolvements		-	_				0 ~0	,			

### 2. Performance Management

Question

: How do you handle performance variations within your team and ensure consistent high quality?

Example:

**Performance Monitoring -** I introduced weekly metrics reviews and collaborative problem-solving sessions, improving team productivity by 25%.

Addressing Challenges - I worked one-on-one with a team member to identify barriers, resulting in their performance improving from bottom 20% to top 30%.

Answer

We have a weekly rev	iew ov	1 movemen	uts o	und to	isks ov	hound	, if	bne
member has too much,	Ilim 1	delegate.	the	job t	o other	· 2	/	
Also, when they have	any	challenges	1n	doing	some	tasks.	her	1e a
open space for discussion	,	<b>J</b>		<del>,</del>				



Strategic Planning & Execution

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	Break down the goals into smaller measurable tasks like on raw materia
	sourcing or austoner 🖴 orders.
	However, clearer objectives are required for me to be able to guide the
	team.
. Change M	fanagement & Innovation
Question :	How do you lead your team through organizational changes and encourage innovation?
Example: Change I eade	ership - I led my team through a digital transformation by creating a clear roadmap and addressing concerns proactively.
-	Ilture - I established monthly innovation workshops that generated 12 implementable process improvements last quarter.
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nswer .	
answer :	when customers comes to us with new ideas, we have a discussion to
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Answer <u>:</u>	when customers comes to us with new ideas, we have a discussion to know about it, either the ingredients they suggest or during supplier meetings if they highlight on certain ingredients or trends, we look into it and to
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Conflict R Question : ixample: Feam Culture	when customers comes to us with new ideas, we have a discussion to know about it, either the ingredients they suggest or during supplier meetings if they highlight on certain ingredients or trends, we look into it and to understand.  Tesolution & Team Dynamics  How do you maintain positive team dynamics and resolve conflicts effectively?  Introduced regular team-building activities and recognition programs, reducing turnover by 40%.
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	6.	Resour	ce Mar	nagement
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Question

: How do you optimize team resources and manage workload distribution?

Example:

Resource Allocation - I created a skills matrix to better match team members with projects, improving delivery times by 20%.

Workload Management - I implemented a capacity planning tool that reduced overtime hours by 30%.

Answer

Weekly	reni	'W	ŊΛ	individu	ial	tasks	and	de	legati	un o	t to	15ks.	
This w	ill ens	we	no	member	ζí	overwhe	lmed	· In	the	case	200	me d	dditional
tasks	comes	ìn	upon	planning	the	week	. , 1	will	look	into	the	tasks	based
on priv			•	• )				<del></del>					

### 7. Communication & Stakeholder Management

Question

: How do you manage communication within your team and with other stakeholders?

Example:

Internal Communication - I established a multi-channel communication framework that improved team alignment scores by 45%. Stakeholder Engagement - I created monthly stakeholder updates that increased cross-departmental collaboration by 60%.

Answer

Having a group and	any work related matter will be discussed in the group
to ensure every team	member is aware of the project movements. Besides,
	help to other members to understand all projects updates,
and in case the PIC	is not around, someone else can take over.

Communications accross department can be improved. There is tack of a gap where we are not very aware of projects updates.