# Target Solar Panel Market in Michigan

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MSU Data Analytics Final Project



### Solar Panels - Next Big Boom?

#### Overview:

Our team is interested in discovering our target market for residential solar panels in specific regional Michigan cities. With solar panels being the cheapest form of clean and renewable energy, we are looking to focus on areas with ideal solar radiation and a minimum base income to ensure that solar panels are cost effective for the customer.

#### **Questions:**

- How does education level affect solar panel ownership?
- Does home ownership affect the level of solar panel ownership?
- What is the average number of Solar Panel Systems per region?
- Do highly populated regions have more Solar Systems?



# **Problem Statement**

Renewable energy accounted for about 11% of Michigan's total in-state electricity net generation in 2021. 60% of Michigan's renewable electricity comes from wind. Only .64% of Michigan's electricity comes from Solar.

With the increasing interest and incentives from the federal government to increase the use and generation of renewable energy, there is a need to develop a model that will help predict the residential solar system count in Michigan.

Using data analytics tools, and a machine learning model to build a prediction model of residential solar panel systems count in Michigan based on demographic trends.

### **Source Data Description**

#### Data:

- Average Household Income MI Census Bureau
- Homeownership rate in MI Census Bureau
- Renewable Energy Sector in MI Census Bureau
- NREL National Solar Radiation Database 2015 2020
- DeepSolar by Stanford 2018

### **Examination of the Datasets**

- We would test numerous different models with different variables to detect the p-values of each independent variable and use the r-squared value to find the effectiveness of the model.
- The counties included in the research are:
  - Alpena County
  - Calhoun County
  - Genesee County
  - Gogebic County
  - Grand Traverse County

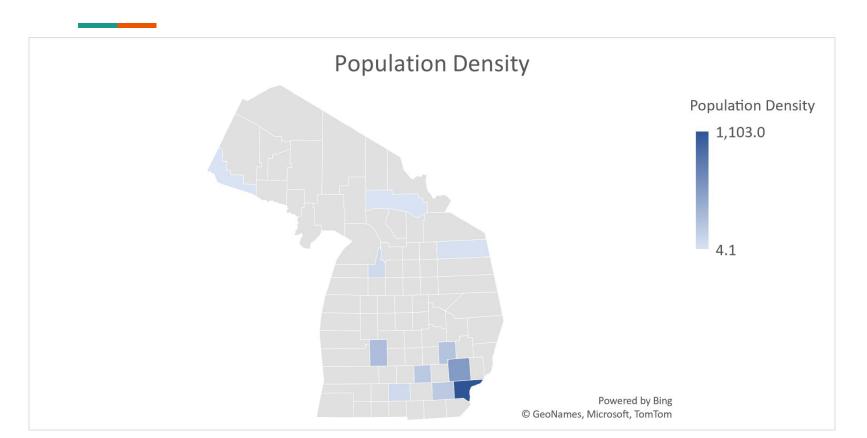
- Ingham County
- Mackinac County
- Oakland County
- Washtenaw County
- Wayne County
- We hypothesized that either Oakland County, due to its higher income per household, or Washtenaw County, due to higher education levels, would be the most pivotal factor in solar adaptation.

### Variables used in OLS Regression

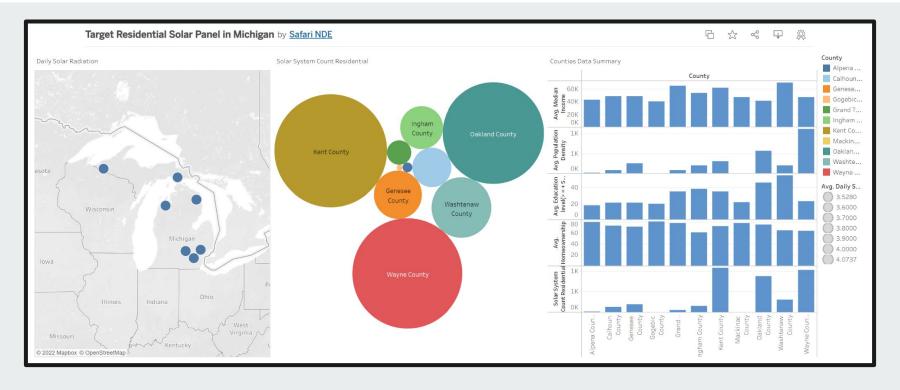
Tile Count	LAT
Solar Panel System Count	LON
Total Panel Area	Daily Solar Radiation
FIPS	Number of Solar Panel Systems per Household
Solar Panel Area Divided by Area	Median Income
Solar Panel Area Per capita	Education Level
Tile Count Residential	Home Ownership
Total Panel Area Residential	Population Density

# **Exploratory Data Analysis**

### What is the Population Density?



### Interactive Dashboard



https://public.tableau.com/app/profile/safari.nde/viz/TargetResidentialSolarPanelinMichigan/TargetSolarPanelMarketinMI?publish=yes

### **Correlation Analysis**

Based on the correlation level, the Solar System Count Residential is positively correlated with Median income, educational level, and homeownership. This means that if one of these variables decreases the solar system count residential will decrease. The population density is negatively correlated with the Residential Solar System count this indicates that if the population density increase the Residential Solar system count will decrease.

solar_syste	m_count_resit_panel	l_area_reside	lat	lon 1ily_	solar_radiaticsolar	_system_per_Med	ian Income tion I	level(> = + 5 ) Hom	eownership 'opul	ation Density	tile_count	olar_system_countotal	_panel_area nel_a	rea_divided_pane	l_area_per_ce_cou	nt_residentia
solar_system_count_residential	1															
total_panel_area_residential	0.96	1														
lat	-0.03	-0.07	1													
Ion	0.26	0.26	0.06	1												
daily_solar_radiation	0.04	0.08	-0.93	-0.16	1											
number_of_solar_system_per_househo	0.11	0.10	-0.06	-0.01	0.05	1										
Median Income	0.22	0.22	-0.01	0.08	0.09	0.06	1									
Education level(> = + 5 years)	0.20	0.17	0.19	0.02	-0.17	0.04	0.25	1								
Homeownership	0.15	0.12	0.07	-0.05	0.05	-0.01	-0.15	0.38	1							
Population Density	-0.17	-0.15	0.00	0.13	-0.17	-0.06	-0.46	-0.44	-0.60	1						
tile_count	0.39	0.43	-0.10	0.17	0.11	0.04	0.10	0.04	0.03	-0.04		1				
solar_system_count	0.80	0.82	-0.07	0.23	0.08	0.08	0.18	0.14	0.11	-0.13	0.8	1 1				
total_panel_area	0.20	0.25	-0.10	0.13	0.11	0.02	0.06	0.01	0.01	-0.01	0.9	6 0.66	1			
solar_panel_area_divided_by_area	0.45	0.45	0.04	0.10	-0.06	0.05	0.15	0.17	-0.01	-0.05	0.1	1 0.31	0.03	1		
solar_panel_area_per_capita	0.06	0.06	-0.09	-0.01	0.08	0.85	0.03	0.00	0.02	-0.05	0.0	2 0.04	0.01	0.02	1	
tile_count_residential	0.99	0.97	-0.04	0.29	0.05	0.10	0.22	0.19	0.14	-0.16	0.4	1 0.81	0.23	0.44	0.05	1

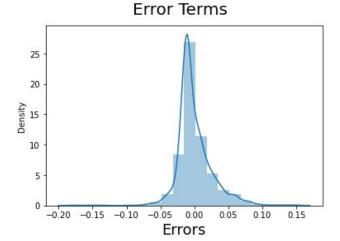
### Machine Learning Model - Ordinary Least Squares

- Preliminary investigation sought three distinct datasets -
  - household data (income, education, work experience, etc),
  - solar irradiance data for Michigan
  - dataset of household solar panel installations.
- First two were found without difficulty (ACS and NREL), household solar panel installations data was found from a deep learning dataset created from Stanford using satellite imagery.
- Machine learning model would be a ordinary least squares linear regression.

```
In [609]: 1 vif=pd.DataFrame()
2 vif['Features']=X.columns
3 vif['VIF']=[variance_inflation_factor((X.values).astype(float), i).astype(float) for i in range(X.shape[1])]
4 vif['VIF']=round(vif['VIF'],2)
5 vif=vif.sort_values(by="VIF", ascending=False)
6 vif
Out[609]:
```

	Features	VIF
3	education_level	2.84
4	homeownership	2.72
2	total_panel_area_residential	1.77
1	solar_panel_area_divided_by_area	1.40
0	total_panel_area	1.19

Out[610]: Text(0.5, 0, 'Errors')



```
1 y_test = df_test.pop('solar_system_count residential')
In [612]:
           2 X test = df test
           3 X test m4=sm.add constant(X test)
           4 X_test_m4 = X_test_m4.drop(['lon','lat','tile_count','tile_count_residential','fips','solar_system_count','daily
           5 y pred m4=lr 12.predict(X test m4)
          /Users/eleazarescalante/opt/anaconda3/lib/python3.9/site-packages/statsmodels/tsa/tsatools.py:142: FutureWarning: I
          n a future version of pandas all arguments of concat except for the argument 'objs' will be keyword-only
            x = pd.concat(x[::order], 1)
In [621]:
          1 from sklearn.metrics import r2_score
           2 r2 score=r2 score(y true=y test, y pred = y pred m4)
           3 print("R-Squared Value: " + str(r2 score))
          R-Squared Value: 0.929661012296137
In [617]:
          1 from sklearn.metrics import mean absolute error as mae
           2 error=mae(y true=y test,y pred=y pred m4)
           3 print("Mean Absolute Error : " + str(error))
          Mean Absolute Error: 0.019702950098455466
In [618]:
          1 from sklearn.metrics import mean squared error
           2 error2=mean_squared_error(y_true=y_test, y_pred=y_pred_m4)
           3 print("Mean Squared Error: " + str(error2))
          Mean Squared Error: 0.0008856228995905903
In [619]:
          1 from sklearn.metrics import mean squared error
           2 root mean squared=mean squared error(y true=y test, y pred=y pred m4, squared=False)
           3 print("Root Mean Squared: " + str(root mean squared))
          Root Mean Squared: 0.029759416990098955
```

## Results

- 16 variables were included in our analysis to help provide insight into which factors affected the likelihood of someone installing solar panels living in Michigan.
- The variables with the highest correlation to determining our target markets were:

	Features	VIF
3	education_level	2.84
4	homeownership	2.72
2	total_panel_area_residential	1.77
1	solar_panel_area_divided_by_area	1.40
0	total_panel_area	1.19



# Results Cont.

```
OLS Regression Results
Dep. Variable:
                   solar_system_count_residential
                                                    R-squared:
                                                                                     0.919
Model:
                                              OLS
                                                    Adj. R-squared:
                                                                                     0.918
Method:
                                    Least Squares
                                                    F-statistic:
                                                                                     2800.
Date:
                                                    Prob (F-statistic):
                                 Tue, 23 Aug 2022
                                                                                      0.00
Time:
                                         00:50:31
                                                    Log-Likelihood:
                                                                                    2773.9
No. Observations:
                                             1246
                                                    AIC:
                                                                                    -5536.
Df Residuals:
                                             1240
                                                    BIC:
                                                                                    -5505.
Df Model:
Covariance Type:
                                        nonrobust
                                               std err
                                                                       P>|t|
                                                                                  [0.025
                                                                                              0.9751
                                       coef
const
                                     0.0077
                                                 0.001
                                                            5.295
                                                                       0.000
                                                                                   0.005
                                                                                               0.011
                                                           -6.000
                                                                                -2.4e-06
                                                                                           -1.22e-06
total panel area
                                -1.812e-06
                                              3.02e-07
                                                                       0.000
solar_panel_area_divided_by_area 2.549e-05
                                             1.06e-05
                                                            2.409
                                                                       0.016 4.73e-06
                                                                                            4.62e-05
total_panel_area_residential
                                     0.0009
                                              9.43e-06
                                                           99.435
                                                                       0.000
                                                                                   0.001
                                                                                               0.001
education level
                                                 0.003
                                                            3.266
                                                                                   0.004
                                                                                               0.015
                                     0.0092
                                                                       0.001
                                     0.0066
                                                 0.003
                                                            2.079
                                                                       0.038
                                                                                   0.000
                                                                                               0.013
homeownership
Omnibus:
                                       Durbin-Watson:
                              255.350
                                                                         1.930
Prob(Omnibus):
                                0.000
                                                                      2331.295
                                       Jarque-Bera (JB):
Skew:
                                0.673
                                       Prob(JB):
                                                                          0.00
Kurtosis:
                                9.565
                                        Cond. No.
                                                                      1.30e+04
```

### **Findings**

- X1= Total Panel Area
- X2 = Solar Panel area divided by area
- X3 = Residential total panel area
- X4 = Education level (=>Bachelor Degree)
- X5 = Homeownership
- **Education and Home Ownership** were clearly the largest factors in targeting regions for solar panel installation.

### **Recommendations for Future Analysis**

- Collect More Detailed Data:
  - Credit Data
  - Acceptance Data
- Look at external market factors
  - What areas are already highly targeted?
  - What options are there for purchasing the panels?
- More Incentives by the state and federal government
- A database for the number of solar panel installation over the year