

# IT STAFFING SERVICES

Businesses are challenged with staying ahead of the latest trends and competitive developments, while building a responsive and agile IT capability to support growth.

However, technology alone does not offer a competitive advantage. Your advantage depends on how you apply technology—who does it and how quickly you enable their success.

Our IT staffing solutions secure and optimize the most strategic and variable component to success—your people. We help you quickly assemble high-performance teams and stay ahead of new trends in IT.

## Get the right people and the right results

We begin our partnership by seeking to understand your business targets. We then build a workforce staffing strategy and deliver the people, skills and competencies to close the gaps between your current and desired state.

You can count on us to find and deliver the right people—not just the right resumes. Every week, our team of more than 3,000 IT recruiting specialists builds upon our proprietary relationship network that includes detailed profiles of over 81 percent of the North American IT workforce. This reach from over 100 locations worldwide, in tandem with our five-step Staffing Quality Process®, enables us to deliver the best people—when and where you need them.

# Tap into our skill network

In an increasingly competitive and ever-evolving marketplace, your advantage hinges on your ability to quickly assemble high-performance teams that can work at the pace of change.

#### **Applications Staffing Solutions**

Supports all stages of the applications life cycle, including analysis, design, development, testing, implementation and maintenance

#### **Network Infrastructure Staffing Solutions**

Supports infrastructure, storage, unified communications, virtualization, cloud, data center and security initiatives

#### **End-User Support Staffing Solutions**

Supports service desk, help desk, desktop support and technology deployments

#### **Communications Staffing Solutions**

Supports installation, maintenance and traditional communications needs

#### Comprehensive workforce solutions

Recognized as the No. 1 IT staffing provider, we can equip you with the right people, skills and competencies to achieve your IT goals.

#### **Contract staffing**

High-caliber teams or individual IT professionals for temporary support

#### Permanent placements

Contract-to-hire and direct hires for longer-term needs

#### Managed services

Managed teams to define and mature IT workflows, centrally manage institutional knowledge, optimize resource utilization and deliver measurable outcomes

#### Training and education

Custom training development, IT and business education, and managed training solutions to maximize your team's potential

#### **Project-based services**

Management of discrete IT projects and programs

#### **Outsourced services**

Ownership and optimization of defined IT work functions

# IT STAFFING SERVICES

# Find the right people with our proprietary Staffing Quality Process®

#### Market analytics

We know who the top technical professionals are, what they earn and where to find them. We also understand their priorities and what it takes to recruit and retain them.

#### Customer knowledge

We take the time to understand your business and IT culture. This enables us to consultatively assess your requirements and collaboratively develop an employee value proposition to attract top talent.

#### Sourcing strategy

By leveraging our massive network of IT professionals and utilizing a referral-based sourcing strategy, we increase our selectivity, speed and effectiveness in finding skilled candidates.

#### Screening and selection

We present you with a fully vetted short list of IT professionals who match your requirements. All of our candidates are screened through a robust qualification process—and we can prove it.

#### Relationship management

Our commitment to ongoing contact drives consultant performance and retention through project completion. It also allows us to proactively plan for your upcoming workforce needs.

# Optimize your IT workforce with our IT talent management expertise

The success of any initiative hinges on the quality of the people driving it. Our talent management expertise ensures you attract, develop and retain the best IT professionals.

Every week, we speak with over 100,000 IT professionals about their IT initiatives and career goals. These conversations, combined with our primary research on the IT workforce, enable us to offer you guidance on everything from compensation to performance management.

# **Extend your capacity with managed services**

If your needs extend beyond pure staff augmentation, we can calibrate our staffing solutions to deliver precisely what you need. Our managed services teams work as a flexible extension of your staff, scaling up or down as work demands change, on or off site.

We meet you where you are and take you where you want to go—the way you want to get there.

### TEKsystems at a glance

- \$3.7 billion in annual revenue
- Privately held company within Allegis Group, a \$10.8 billion enterprise
- 6,000+ customers, including 82% of the Fortune 500
- Achieve 30% higher client satisfaction versus the competition
- 98% client retention
- 93% of clients say we help them achieve quantifiable outcomes
- Over 100 locations throughout North America, Europe and Asia
- 5,000 full-time employees
- 80,000 IT consultants deployed annually
- Staffing specialists speak with 100,000 IT professionals weekly
- Relationship network includes 81% of the domestic IT workforce
- Ranked by Staffing Industry Analysts as No.1 since 2000

# Learn more at **TEKsystems.com**

