



We Are a Strong Mutual Company Built To Serve Our Members

15+
MILLION
POLICIES

\$168
BILLION
IN ASSETS

\$25 BILLION IN REVENUE FOR 2014

#1

PROVIDER OF
PUBLIC-SECTOR
RETIREMENT
PLANS

\$25
MILLION
CONTRIBUTED
TO NONPROFITS
AND COMMUNITIES

EARNED **2014 GALLUP GREAT
WORKPLACE AWARD** AS
ENGAGEMENT CLIMBED FOR
SIXTH STRAIGHT YEAR

OVER
\$500M

COMMITTED TO THE
COMMUNITIES WHERE WE
LIVE AND WORK SINCE
2000

FOUNDED IN 1926
BY MEMBERS OF
THE OHIO FARM
BUREAU

#1

WRITER OF
FARMOWNER
INSURANCE

#91
ON THE
FORTUNE 500



Nationwide has more than 33,000 associates serving customers in nearly every state.

Nationwide sits in a position of strength with leadership in products across our diverse portfolio



Nationwide®
is on your side

Top 10 in multiple
product lines across the portfolio

Financial Services

- Variable & Immediate Annuities
- Retirement Plans
- Individual Life
- Corporate Life

Commercial Lines

- Farm / Agribusiness
- Excess & Surplus
- Standard Commercial

Personal Lines

- Standard Auto and Home
- Pet Insurance

Technology at Nationwide

\$1+
BILLION
ANNUAL IT
SPEND

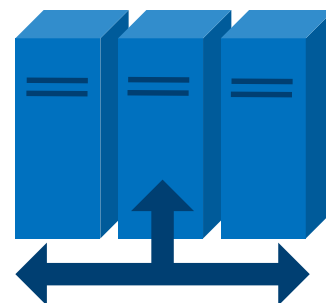


35,000+
PERSONAL
COMPUTERS



8,500+
IT WORKFORCE
(PREDOMINANTLY
IN-HOUSE)

10,000+
SERVERS



~8 PB
IN STORAGE

Our Belief System

The main points...



We are a **PEOPLE** organization *that happens to develop software*
the key to our success

NOT JUST



A Lean software development organization leveraging Agile Practices



Operational Excellence is our DNA
which means... A culture of quality, predictable delivery, and continuous improvement.

other main points...



Competitive **advantage** through process





Nationwide®
is on your side

Application Development Center (ADC)

Software Development

- Leads and executes the design, development and implementation phases for programs and projects across various technology domains

Technical Domains

- Provides expertise in a broad range of technology domains which can be leveraged across all of our engagement models

Flexible Engagement Models

- **Programs and Projects** – typically build work greater than \$500k
- **Bundled Demand** – bundled work for a single BSA
- **Fractional Ownership** – same asset or technology impacting multiple BSA's
- **Technical Consulting** – delivery and software engineering consulting

Technology Domains

- **Transactional Systems:** Java, Cobol, .Net
- **Mobile & Web:** Java, Grails, Cold Fusion, Worklight, .Net
- **Data:** Data Provisioning, MDM, Big Data
- **Package:** Guidewire, Salesforce

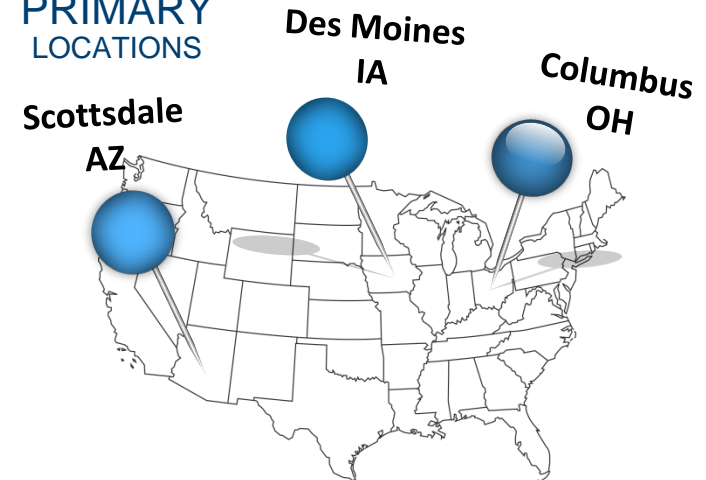
450+

3

IT Professionals

50+ Agile / Lean
Standing Teams

PRIMARY
LOCATIONS



CMMIDEV/3SM
Exp. 2016-10-11 / Appraisal #21066

- **Test Automation:** Ruby, QTP
- **Rules / Workflow:** ODM, BPM
- **SOA:** ESB, Java, Grails
- **Biz Intel.:** Business Objects, MicroStrategy

Our Values...



...Drive Our Culture

WHOLE TEAM working towards **ONE GOAL**

Self-empowered teams are **powerful**

Do the **SIMPLEST** thing that **WORKS**

Learn & Teach **EVERYDAY**

Show **progress** with **working** software

COLLABORATE, don't negotiate

Plan to **change**

Heroes **NEED NOT** apply



AGILE MANIFESTO

We are uncovering better ways of developing software by doing it and helping others do it.
Through this work we have come to value:

Individuals and interactions over processes and tools
Working software over comprehensive documentation
Customer collaboration over contract negotiation
Responding to change over following a plan

That is, while there is value in the items on the right, we value the items on the left more.