

Camila

Senior Estimator and Quantity Surveyor – Infrastructure & Construction

Sorocaba, SP, Brazil

Accomplished Senior Estimator with 15+ years in civil construction and project management. Expert in cost estimation, achieving up to 25% budget optimization across diverse projects.

SKILLS & LANGUAGES

Skills: First Principle Estimating; Quantity Take-off; Bill of Quantities (BOQ) Preparation; Cost Estimating; Cost Consulting; AutoCAD; Project Documentation; Civil Construction; Budget Management; Tender Document Preparation; Project Management; Infrastructure Projects **Languages:** Portuguese (Native)

PROFESSIONAL EXPERIENCE

VIAARQ – Arquitetura Viável — Sorocaba, SP, Brazil

Jan 2015 – Mar 2021

Quantity Surveyor / Architect - Co-owner

- Analyzed tendering documents and developed estimates in alignment with client requirements, achieving 98% accuracy on cost assessments.
- Managed the preparation of Bill of Quantities (BOQ) and tender documents for major infrastructure projects, ensuring compliance with industry standards.
- Executed comprehensive quantity take-offs for a wide array of civil projects, facilitating accurate budgeting and resource allocation for clients.
- Led cost estimation strategies, integrating market data to guide construction project pricing with a variance of just $\pm 5\%$ from the initial estimate.
- Negotiated costs for MEP installations, securing competitive vendor quotes and reducing projected expenses by 15%.
- Evaluated and adjusted budgets in response to design changes, minimizing client financial impact by effectively managing unforeseen costs.
- Compiled final BOQs and managed project documentation, providing transparent reporting to stakeholders.
- Engaged in follow-up processes for ongoing projects to ensure alignment with budgetary constraints and adapt strategies where necessary.
- Ensured regulatory compliance and approvals for residential projects, coordinating with municipal authorities and stakeholders.

Civil Infrastructure Group — Greater Melbourne Area, VIC, Australia

Mar 2021 – May 2024

Senior Estimator / Quantity Surveyor

- Conducted tender analysis and developed preliminary budgets based on draft drawings, facilitating informed decision-making at the tender stage.
- Prepared comprehensive BOQs, encapsulating material, labor, and equipment costs, achieving a 100% approval rate during early contractor negotiations.
- Directed supplier consultations for cost estimating, yielding supplier trust and enabling prompt delivery of project components.
- Developed precise final accounts and project documentation, providing clear financial snapshots to inform executive-level stakeholders.
- Implemented comparative cost analysis between initial and final project designs that informed optimal construction methods, cutting potential overages by 18%.
- Facilitated project adjustments based on budget developments, ensuring project delivery within agreed financial frameworks.
- Proposed construction methodology changes that led to significant budget adherence without compromising on project quality or scope.
- Owned the estimation process for high-stakes projects including the South Morang Terminal Station and Kalkallo Remote REFCL, maintaining project values under the forecast budget.

Quantity Surveyor / Intermediate Estimator

- Analyzed and optimized tender documents for major commercial projects, contributing to a 30% increase in bid win rates.
- Performed comprehensive cost estimating and consulting, which significantly influenced contract negotiation outcomes and enhanced profitability.
- Headed the preparation of detailed BOQ and account finalizations for awarded projects, ensuring accurate financial tracking.
- Drove effective cost adjustments to design variations, aligning project deliverables with financial expectations in both domestic and international markets.

Trisul-SA — Sao Paulo, SP, Brazil

Sep 2011 – Sep 2012

Quantity Surveyor / Intermediate Estimator

- Prepared detailed quantity surveys and estimates for residential buildings, achieving competitive pricing structures that secured new projects.
- Managed feasibility studies for land acquisition, supporting strategic decision-making and enhanced company portfolio.
- Coordinated with financial institutions to secure project financing, leading to successful development of high-rise projects.

EDUCATION

Orange International College — Diploma of Building and Construction (Building), Melbourne, VIC, Australia, 2021

Specializations: Construction Management

Mackenzie Presbyterian University — Bachelor's Degree in Architecture and Urbanism, Sao Paulo, SP, Brazil, 2009

Columbia University via Coursera — Construction Management Specialization, Online, 2025

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Member of Brazilian Council of Architecture and Urbanism

ADDITIONAL EXPERIENCE

Detailed expertise in Autodesk tools and extensive involvement in high-profile construction projects throughout Brazil and Australia. Proven track record of optimizing project financials and delivering results on time and under budget.