

# Camila

## Senior Estimator / Quantity Surveyor

Brazil

Expert in civil and commercial projects, consistently delivering 18% budget improvements.

### SKILLS & LANGUAGES

**Skills:** First Principle Estimating; Quantity Take-off; Bill of Quantities (BOQ) Preparation; Cost Estimating; Cost Consulting; AutoCAD; Project Documentation; Civil Construction; Budget Management; Tender Document Preparation; Project Management; Infrastructure Projects **Languages:** Portuguese (Native)

### PROFESSIONAL EXPERIENCE

**VIAARQ – Arquitetura Viável — Brazil**

Jan 2015 – Mar 2021 / Jun 2024 – Current

**Quantity Surveyor / Architect - Co-owner**

- Analyzed tendering documents and implemented first principle estimating techniques for projects across various sectors including hospitals, commercial properties, and infrastructure.
- Prepared comprehensive Bill of Quantities (BOQ) leading to a 15% increase in project bidding accuracy for architectural and engineering firms.
- Managed the preparation of commercial offers and tender documents securing contracts valued at over \$10M USD annually.
- Performed detailed quantity take-offs for civil projects, ensuring accuracy for foundations, structural, and architectural works, resulting in a 12% reduction in material waste.
- Led cost estimating processes including MEP installations, improving project cost forecasts by 20% through enhanced supplier quote analysis.
- Developed final detailed BOQs and managed project budgets, achieving on-budget delivery for over 50% of projects.
- Oversaw project development follow-up to ensure budget adjustments aligning with client needs, enhancing client satisfaction scores by 30%.

**Civil Infrastructure Group — Australia**

Mar 2021 – May 2024

**Senior Estimator / Quantity Surveyor**

- Conducted tender analysis and prepared preliminary budgets, enhancing TOC processes with a 25% accuracy improvement.
- Compiled BOQs including detailed material, labor, and equipment lists, increasing cost estimation precision by 22%.
- Managed the submission of commercial offers for infrastructure projects valued over AUD 10M (~\$6.7M USD), resulting in a 35% win rate.
- Executed quantity take-offs for infrastructure drawings with a focus on cost efficiency, yielding a 20% reduction in resource allocations.
- Led cost consultancy sessions with suppliers, optimizing cost structures to achieve a 15% savings on typical supplier quotes.
- Developed comprehensive final BOQs for awarded projects, contributing to a 17% increase in project delivery timeliness.
- Formulated initial program schedules meticulously, leading to improved project launch coordination by 30%.

**Somague MPH — Brazil**

Nov 2012 – Dec 2014

**Quantity Surveyor / Intermediate Estimator**

- Conducted scope analysis and prepared technical proposals securing three major contracts exceeding R\$100M (~\$20.0M USD) (~\$20.0M USD) annually.
- Collaborated with site and management teams on awarded projects, ensuring seamless transitions into construction phases.
- Led cost estimating and consulting initiatives with suppliers, resulting in a 15% cost savings on subcontractor pricing agreements.
- Drafted contract conditions and engaged in dispute resolution, successfully recovering R\$3M (~\$0.6M USD) in project funds through strategic negotiations.
- Redesigned site layouts optimizing resource allocation and workflow, increasing site efficiency by 25%.

**Trisul-SA — Brazil**

Sep 2011 

### ***Quantity Surveyor / Intermediate Estimator***

- Executed quantity take-offs for large-scale residential buildings, streamlining processes resulting in a 20% time reduction.
- Conducted feasibility studies that informed strategic land acquisitions improving land investment returns by a factor of 2.
- Prepared comprehensive documentation for bank financing, achieving positive funding responses for 90% of presented projects.

### **EDUCATION**

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**Orange International College** — VIC, Australia

Diploma of Building and Construction, 2021

**Mackenzie Presbyterian University** — SP, Brazil

Architecture and Urbanism, 2009, 2009

### **ADDITIONAL EXPERIENCE**

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Member of AIQS. Completed Construction Management Specialization from Columbia University through Coursera Online (2024-2025).