

Camila

Senior Estimator – Infrastructure & Commercial Projects

Sorocaba, Brazil

Experienced Estimator specializing in large-scale projects, achieving consistent budget management and project delivery.

SKILLS & LANGUAGES

Skills: First Principle Estimating; Quantity Take-off; Bill of Quantities (BOQ) Preparation; Cost Estimating; Cost Consulting; AutoCAD; Project Documentation; Civil Construction; Budget Management; Tender Document Preparation; Project Management; Infrastructure Projects **Languages:** Portuguese (Native)

PROFESSIONAL EXPERIENCE

VIAARQ – Arquitetura Viável (CMS Novaes Orcamentos e Desenhos Técnicos Ltda ME) — Sorocaba, Brazil Jun 2024 – Current

Quantity Surveyor / Architect - Co-owner

- Performed comprehensive analysis of tender documents leading to accurate project estimation and submission of profitable bids.
- Developed detailed Bill of Quantities (BOQ) which ensured precise material procurement and minimized wastage, achieving 15% cost reduction.
- Managed a wide range of infrastructure projects, ensuring adherence to budget and deadlines, resulting in a client satisfaction rate increase by 20%.
- Conducted in-depth cost estimating and consulting for large-scale projects such as hospitals and educational facilities, consistently meeting project goals.
- Prepared commercial offers that aligned with market trends; instrumental in winning key contracts valued over \$5M USD.
- Led detailed quantity take-off efforts across multi-discipline projects, optimizing accuracy and reducing errors by 18%.
- Streamlined project documentation processes supporting regulatory compliance and accelerating project approvals by 25%.

Civil Infrastructure Group — Greater Melbourne Area, VIC

Mar 2021 – May 2024

Senior Estimator / Quantity Surveyor

- Led tender analysis for infrastructure projects exceeding AUD 1M, achieving a win rate of 45% against competitor bids.
- Generated precise cost estimates that aligned with operational strategies, enhancing budgeting accuracy by 22%.
- Administered comprehensive BOQ preparations which streamlined construction phases and reduced delays by 30%.
- Negotiated material costs with suppliers leading to a savings of AUD 150K annually.
- Evaluated design variations and proposed alternative methods, increasing project cost efficiency by 28%.
- Oversaw project execution phases ensuring compliance with contract budgets, resulting in 95% on-time completion rate.

Somague MPH (Sacyr Somague PT) — Sao Paulo, Brazil

Nov 2012 – Dec 2014

Quantity Surveyor / Intermediate Estimator

- Developed detailed tender submissions for projects like the TRYP Hotel, securing contracts valued at R\$ 60M.
- Implemented cost-saving methodologies, reducing material and labor costs by 18%.
- Led the analysis and estimation process for multiple projects, resulting in a 30% increase in project acquisition.

Trisul-SA — Sao Paulo, Brazil

Sep 2011 – Sep 2012

Quantity Surveyor / Intermediate Estimator

- Executed feasibility studies and cost analysis, improving land acquisition outcomes and investment returns by 35%.

Afonso França Engenharia Ltda. — Sao Paulo, Brazil

Mar 2008 – Mar 2011

Quantity Surveyor / Junior Estimator



- Conducted on-site project management and cost analysis for major projects like IGESP Hospital, managing R\$ 48M in project funds.
- Improved cost estimation processes, reducing project overruns by 20%.

EDUCATION

Orange International College — Diploma of Building and Construction (Building), Melbourne, Australia, 2021

Mackenzie Presbyterian University — Bachelor's Degree in Architecture and Urbanism, Sao Paulo, Brazil, 2009

ADDITIONAL EXPERIENCE

Member of AIQS since December 2023, CAU BR since 2011.