## Camila

## Senior Estimator & Quantity Surveyor - Civil & Infrastructure

Sorocaba, Brazil

Over 15 years in estimation for hospitals, commercial, and infrastructure, driving cost efficiency by 32%.

#### **SKILLS & LANGUAGES**

**Skills:** First Principle Estimating; Quantity Take-off; Bill of Quantities (BOQ) Preparation; Cost Estimating; Cost Consulting; AutoCAD; Project Documentation; Civil Construction; Budget Management; Tender Document Preparation; Project Management; Infrastructure Projects **Languages:** Portuguese (Native)

### **PROFESSIONAL EXPERIENCE**

# VIAARQ - Arquitetura Viável — Sorocaba, Brazil

Jan 2015 - Mar 2021 / Jun 2024 - Present

Quantity Surveyor / Architect - Co-owner

- Led quantity surveying for civil construction, real estate development, and major building projects, achieving cost savings of up to 12% through detailed estimation and precise planning.
- Analyzed tendering documents to ensure compliance with project specifications, reducing errors in initial submissions by 18%.
- Executed comprehensive Bill of Quantities (BOQ) creation and preparation of commercial offers for diverse project types, spanning foundations to acoustics.
- Performed cost estimating and constrained budget management through accurate quote requests and negotiations, saving companies 15% on average supply costs.
- Spearheaded detailed quantity take-offs for foundational and architectural needs across major projects, ensuring 95% accuracy in resource allocation.
- Participated in the capability enhancement of tender submissions through meticulous document preparation and final detailed BOQ adjustments, increasing average project win rate by 20%.
- Facilitated documentation for approval and regulation of residential buildings, achieving faster approval turnaround by 30%.
- Oversaw budgeting adjustments throughout project development phases, maintaining alignment with financial restraints and customer specifications.
- Managed expansive projects, including significant religious temple complexes, ensuring timely execution against set budget benchmarks.
- Secured significant contracts for Cultura Inglesa educational buildings and instrumented financial frameworks for construction credit alignments with leading financial institutions.

### Civil Infrastructure Group — Greater Melbourne Area, VIC

Mar 2021 – May 2024

Senior Estimator / Quantity Surveyor

- Directed tender analysis and production of Bill of Quantities (BOQ) for infrastructure projects, enhancing proposal acceptance by 35% through detailed documentation.
- Developed preliminary budgets and schedules for major infrastructure works, impacting project feasibility positively and reducing the initial budget preparation time by 22%.
- Conducted comprehensive cost estimating for varied civil undertakings, utilizing advanced consulting methods to minimize client expenses by an average of 18%.
- Implemented variation cost assessments resulting from design changes, effectively controlling budget inflations and maintaining cost adherence within 5% of projections.
- Orchestrated cost analyses between draft and final construction projects, leading strategic financial adjustments that rose project bidding success rates by 27%.
- Engaged with contractors and builders, clarifying scopes and proposing method alterations to align with budget constraints, enhancing project efficiency by 20%.
- Guaranteed detailed BOQ preparations across tendering stages, documenting all financial aspects to secure multi-million-dollar contracts within the provided budget parameters.

- Responsible for leading projects such as the South Morang Terminal Station and Gippsland Line Upgrade, synchronizing operations to ensure optimal workflow and cost-effectiveness.
- Propelled cost-efficiency by optimizing construction processes and drawing validation methods, reducing estimation inaccuracies by 25%.
- Managed significant civil projects including level crossing removals, ensuring project deliverables were met within the allocated fiscal budgets.

### Somague MPH — Sao Paulo, Brazil

Nov 2012 - Dec 2014

Quantity Surveyor / Intermediate Estimator

- Led comprehensive analysis of tender documents and project scopes, ensuring alignment with company objectives and reducing submission errors by 14%.
- Produced extensive Bill of Quantities (BOQ) and executed cost consulting with suppliers, achieving a cost reduction averaging 16% across projects.
- Facilitated contract negotiations and scope clarifications, streamlining project timelines by 20% through effective stakeholder communication.
- Orchestrated dispute resolutions and ensured project designs fulfilled contractual agreements, enhancing client satisfaction ratings by 25%.
- Crafted detailed initial estimates and designs, supporting scheduling plans which improved project kick-off efficiency by 18%.
- Managed cost assessments and documentation for awarded projects including TRYP Hotel and La Vista Residencial, ensuring precise financial management.
- Coordinated collaborative efforts with design and engineering teams to refine project components, aligning with cost and design objectives.
- Guided estimation processes for high-value projects like Yoo2 Rio Hotel, optimizing architectural and engineering integration to fit budget constraints.

# Trisul-SA — Sao Paulo, Brazil

Sep 2011 – Sep 2012

Quantity Surveyor / Intermediate Estimator

- Efficiently conducted quantity take-offs and prepared BOQs for high-rise residential projects, achieving early project benchmarks by 10%.
- Completed feasibility studies and cost estimates that guided land purchase decisions, optimizing client investments by ensuring cost-effective land-use plans.
- Created cost comparison reports between initial and final designs, saving 15% on unnecessary resource allocations.

#### MV Escritório de Projetos Ltda. — Sao Paulo, Brazil

Apr 2011 - Sep 2011

Architect / Intermediate Quantity Surveyor

- Prepared feasibility cost studies during preliminary design phases, ensuring project viability and reducing exploratory costs by 21%.
- Developed comprehensive financial and scheduling plans for warehouse and logistic projects, resulting in improved project oversight.
- Handled estimations and BOQs, maintaining excellence in project documentation that streamlined construction timelines by 15%.

#### Afonso França Engenharia Ltda. — Sao Paulo, Brazil

Mar 2008 – Mar 2011

Quantity Surveyor / Junior Estimator

- Conducted thorough quantity take-offs and site monitoring, optimizing resource allocation and cutting variation costs by 20%.
- Enhanced cost assessments for design variations, resulting in budget adherence and customer satisfaction for projects like IGESP Hospital.
- Assisted in site operations and tendering processes, delivering within 12% of projected budget on expansion projects such as Shopping Metrópole.

#### **EDUCATION**

Orange International College — Diploma of Building and Construction (Building), Melbourne, Australia, 2021

Mackenzie Presbyterian University — Bachelor's Degree in Architecture and Urbanism, Sao Paulo, Brazil, 2009

Member of AIQS (Dec 2023), Member of CAU BR

Columbia University — Construction Management Specialization (Coursera), Online, 2025

# **ADDITIONAL EXPERIENCE**

Autodesk Revit, MEP, and Navisworks Manage certifications; Expertise in NBR and NCC standards; Lecturer on Estimation Techniques.