# Camila

Senior Estimator & Quantity Surveyor - Infrastructure & Civil Works

Brazil



15+ years in civil and infrastructure estimating, excelling in cost control with 28% under-budget results.

## **SKILLS**

**Skills:** First Principle Estimating; Quantity Take-off; Bill of Quantities (BOQ) Preparation; Cost Estimating; Cost Consulting; AutoCAD; Project Documentation; Civil Construction; Budget Management; Tender Document Preparation; Project Management; Infrastructure Projects **PROFESSIONAL EXPERIENCE** 



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## VIAARQ – Arquitetura Viável — SP, Brazil

Jun 2024 – Present

### Quantity Surveyor / Architect - Co-owner

- Led the comprehensive analysis of tender documents, ensuring accurate cost forecasts and securing 15 project bids, resulting in a 32% increase in closed contracts. 32% increase in closed contracts
- Developed detailed Bill of Quantities (BOQ) and tender documents, which improved bid accuracy by 25% and reduced project overruns. 25% improvement in bid accuracy | Reduced project overruns
- Achieved 28% under-budget results by conducting precise quantity take-offs for civil projects, covering foundations to waterproofing. 28% under-budget results
- Managed cost estimating and consulting, acquiring competitive quotes that reduced supplier expenses by 18%. Reduced supplier expenses by 18%
- Successfully assessed design variation costs, minimizing financial impact of changes by 22%. Minimized financial impact by 22%
- Streamlined project development processes, maintaining budget adherence in all phases with a 95% precision rate. 95% precision rate
- Implemented budget adjustments through rigorous follow-up, improving financial efficiency by 21%. Improved financial efficiency by 21%

#### **Civil Infrastructure Group** — VIC, Australia

Mar 2021 - May 2024

## Senior Estimator / Quantity Surveyor

- Led scope analysis for large-scale infrastructure projects, contributing to tender submissions that won \$33.3M+ in contracts. \$33.3M+ in contracts
- Executed detailed quantity take-offs and developed BOQ for projects such as South Morang Terminal Station, ensuring accurate scope understanding. Accurate scope understanding
- Oversaw cost estimation and negotiation with suppliers, resulting in a 29% reduction in material costs across multiple projects. 29% reduction in material costs
- Managed tender package analysis, identifying and mitigating potential cost overruns, keeping to a 90% accuracy in forecasts. 90% accuracy in forecasts
- Collaborated with contractors to clarify scope, enhancing project delivery timelines by 35% through improved methods. 35% enhanced delivery timelines
- Ensured project compliance through detailed program schedules, reducing project timeline overruns by 17%. 17% reduction in timeline overruns
- Led the finalization of detailed BOQ post construction, aiding projects to achieve a 100% acceptance rate by clients. 100% acceptance rate

#### **Somague MPH** — SP, Brazil

Nov 2012 – Dec 2014

## Quantity Surveyor / Intermediate Estimator

- Directed tender document analysis and scope determination for projects, achieving an 85% success rate in proposal acceptance. 85% success rate in proposals
- Utilized BOQs and commercial proposals to secure deals, improving pricing accuracy, thus increasing bid wins by 40%. 40% increase in bid wins
- Coordinated with site and management teams to ensure that awarded project details were thoroughly communicated and available for reference.
- Handled cost request negotiations, achieving greater supplier terms, reducing expenses by 24% through strategic discussions. 24% reduction in expenses
- Crafted the design follow-up plan for BOQs that standardized cost estimating across five high-value developments.

• Facilitated resolution procedures for client disputes, achieving 100% positive outcomes in contract negotiations and amendments. 100% positive resolution

#### **EDUCATION**

Orange International College — VIC, Australia

Diploma of Building and Construction, 2021

Mackenzie Presbyterian University — SP, Brazil

Architecture and Urbanism, 2009

Member of Brazilian Council of Architecture and Urbanism

Columbia University via Coursera — Online

**Construction Management Specialization, 2025** 

Specialized online course for professional development

#### **ADDITIONAL EXPERIENCE**

Specialized in estimating and surveying for high-rise residential and multi-purpose infrastructure projects, contributing significantly to budget management processes and cost efficiency.

