José Ignacio
Global Supply Chain & Operations Leader
Argentina

Global operations leader with over 15 years of experience in supply chain, driving $58.5M in productivity gains. Led $75M P&L reduction via inventory optimization.

SKILLS

Skills: Data Analytics • Trello • Lean • Six Sigma • Project Management • Demand Planning

Languages: Spanish (Native); English (Fluent); Portuguese (Upper Intermediate); French (Basic understanding)

PROFESSIONAL EXPERIENCE

MAD Supply Consulting — Hybrid (Argentina)   Oct 2023 – Present
Founder & Supply Chain Consultant
- Designed restructuring process for company regionalization, resulting in a 20% increase in operational efficiency.
- Redesigned procurement process tailored to each Business Unit, achieving 25% cost reduction.

Philip Morris International — Hybrid (Argentina)   Oct 2021 – Sep 2023
Southern Cone Customer Service Head
- Operational lead for five countries, including Argentina, with $12.5M USD regional productivity gains.
- Reduced Finished Product DoI from 45 to 15, saving $75M USD on P&L.
- Generated $58.5M USD in total productivity projects.

Bayer — Hybrid (Argentina)   Jul 2019 – Oct 2021
AR Supply Chain Head
- Led end-to-end supply chain operations across LATAM, achieving $2.7M ($2.8M USD) cash flow through RM reduction.
- Executed integration of Order to Cash and ComEx departments.

World Courier — On-site (Argentina)   Aug 2017 – Jul 2019
Commercial & Business Development Manager
- Expanded into the food industry, boosting shipment volume by 32% through tier 2 customers. 32% increase

GlaxoSmithKline — On-site (Argentina)   Jun 2013 – Aug 2017
Supply Planning Regional Manager
- Achieved 98% Customer Service Level (CSL) regionally.

Pernod Ricard AR — On-site (Argentina)   Sep 2011 – Jun 2013
Demand Planning Lead & Project Manager
- Improved forecast accuracy to 85% and CSL to 96.5%.

Novartis Pharma AG — On-site (Argentina)   Feb 2009 – Sep 2011
AR Demand & Supply Planner
- Increased forecast accuracy to 99.3% and CSL to 99.7%.

EDUCATION

Universidad Austral Argentina — Argentina

Applicant for Supply Chain MBA, 2026

March 2026 - December 2028

Project Management Institute — Argentina

PMP Certification, 2014

March 2014 - December 2014

APICS Centre for Supply Chain Professionals — Argentina

CPIM Certification, 2012

March 2012 - December 2012

Universidad Catolica Argentina — Argentina

Post Graduate in International Businesses, 2010

March 2010 - December 2010

Universidad Argentina De La Empresa — Argentina

Business Administration Major, 2007

February 2002 - June 2007