

**Camila**

**Senior Estimator – Civil & Infrastructure Projects**

Brazil

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Seasoned estimator in civil and infrastructure projects with 15+ years of expertise, managing projects across hospitals to roadways, achieving up to \$24M in contract values.

## **SKILLS**

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**Skills:** First Principle Estimating; Quantity Take-off; Bill of Quantities (BOQ) Preparation; Cost Estimating; Cost Consulting; AutoCAD; Project Documentation; Civil Construction; Budget Management; Tender Document Preparation; Project Management; Infrastructure Projects

**PROFESSIONAL EXPERIENCE SECTION -->**

## PROFESSIONAL EXPERIENCE

### **VIAARQ – Arquitetura Viável — Brazil**

Jan 2015 – Present

Quantity Surveyor / Architect - Co-owner

- Oversee the comprehensive analysis of tendering documents to ensure accurate project cost projections. Implemented first principle estimating processes, achieving a 95% accuracy rate in BOQs and final project accounts.
- Developed detailed Bill of Quantities (BOQ) for diverse construction projects including residential, commercial, and infrastructure, managing contracts exceeding \$5M per project on average.
- Led cost estimating efforts for major design variations, mitigating budget overages by implementing strategic cost-saving measures, resulting in a 20% reduction in projected expenses.
- Conducted rigorous quantity take-offs across civil project components, including complex installations like MEP and specialized infrastructure, promoting project efficiency and reducing material waste by 15%.
- Engaged in cost consulting and negotiations with suppliers, optimizing contract values with a 10% cost reduction on bulk material orders.
- Drafted and presented comprehensive commercial offers, enhancing project win rate by 22% through competitive yet cost-effective proposals.
- Successfully managed projects worth over \$6M for religious and educational institutions, driving efficient project execution in line with budgetary constraints.

### **Civil Infrastructure Group — VIC**

Mar 2021 – May 2024

Senior Estimator / Quantity Surveyor

- Performed extensive tender analysis, improving scope accuracy, and enhancing preliminary budgeting precision, with contributions leading to multiple awarded projects exceeding \$10M AUD.
- Developed and implemented innovative BOQ systems for infrastructure projects that aligned material, labor, and equipment estimates with project demands, achieving a 98% alignment rate.
- Enhanced project submissions and cost consulting processes, leading to a 15% quicker approval time from stakeholders through clarified assumptions and detailed documentation.
- Orchestrated cost assessments for design changes, maintaining project health and budget compliance through thorough analysis and effective supplier negotiations.
- Led the preparation of various infrastructure project accounts, ensuring accurate financial tracking against project milestones, reducing fiscal variances by 29%.
- Initiated project schedules that provided robust timelines, reducing overlooked milestones by 35% across critical infrastructure projects.
- Proposed and implemented construction method changes, proving instrumental in reducing project costs by leveraging contemporary engineering techniques.

### **Somague MPH — Brazil**

Nov 2012 – Dec 2014

Quantity Surveyor / Intermediate Estimator

- Directed comprehensive tender document analysis, facilitating efficient site team coordination and project scope communication, leading to increased bid success for key projects.
- Prepared detailed BOQs and commercial proposals for large-scale developments, including high-value municipal contracts valued at over \$60M.
- Managed design and cost alignment processes, utilizing cost consulting strategies to achieve a 17% decrease in projected overruns.

**Trisul-SA — Brazil**

Sep 2011 – Sep 2012

Quantity Surveyor / Intermediate Estimator

- Conducted comprehensive feasibility studies for land acquisition and highrise residential buildings, ensuring financial feasibility and securing project financing.
- Prepared thorough BOQs and cost estimates for complex residential developments, accurately accounting for design variations and maintaining budgetary limits.

**MV Escritório de Projetos Ltda. — Brazil**

Apr 2011 – Sep 2011

Architect / Intermediate Quantity Surveyor

- Conducted feasibility cost studies for logistic warehouses, accurately estimating project scope and delivering designs aligned with financial constraints.

**Afonso França Engenharia Ltda. — Brazil**

Mar 2008 – Mar 2011

Quantity Surveyor / Junior Estimator

- Managed on-site quantity take-off and cost assessment for hospital projects, ensuring construction alignment with financial goals and reducing additional costs by 18%.
- Facilitated cross-team communication in tendering processes, resulting in enhanced project win rates through thorough technical proposals and methodological illustrations.

## EDUCATION

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**Orange International College — VIC, Australia**

Diploma of Building and Construction, 2021

**Mackenzie Presbyterian University — Brazil**

Architecture and Urbanism, 2009

CAU BR Member