

## Camila

### Senior Estimator – Civil & Infrastructure Projects

Sorocaba, Brazil

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Over 15 years in construction estimation, specializing in large-scale civil projects with \$3.1M in savings identified through optimized costing and processes.

#### SKILLS & LANGUAGES

**Skills:** First Principle Estimating; Quantity Take-off; Bill of Quantities (BOQ) Preparation; Cost Estimating; Cost Consulting; AutoCAD; Project Documentation; Civil Construction; Budget Management; Tender Document Preparation; Project Management; Infrastructure Projects

**Languages:** Portuguese (Native)

#### PROFESSIONAL EXPERIENCE

##### VIAARQ – Arquitetura Viável — Sorocaba, Brazil

Jan 2015 – Present

*Quantity Surveyor / Architect - Co-owner*

- Analyzed and processed tender documents, ensuring compliance with all necessary requirements, leading to a 35% increase in successful bids.
- Performed first principle estimating with a 98% accuracy rate, enhancing cost control across 50+ projects.
- Prepared detailed Bill of Quantities and commercial offers; achieved a 40% improvement in proposal acceptance rates.
- Conducted quantity take-offs for complex civil projects, involving foundations, structural, and MEP components, leading to \$2M in cost optimization.
- Assessed additional project costs arising from design variations, successfully negotiating a 30% cost reduction on 10+ projects.
- Managed final BOQ and accounts for residential and commercial projects, ensuring budgets were met with a 95% adherence rate.
- Specialized in infrastructure projects, including roads and rail, generating \$1.5M in additional revenue through strategic estimation.

##### Civil Infrastructure Group — Greater Melbourne Area, VIC

Mar 2021 – May 2024

*Senior Estimator / Quantity Surveyor*

- Led tender analysis for infrastructure projects, developing preliminary budgets that supported \$5.3M project wins.
- Prepared comprehensive Bill of Quantities for plant, labor, and materials, maintaining a 98% accuracy on cost projections.
- Orchestrated cost consulting processes with suppliers, achieving 20% savings on equipment procurement.
- Executed quantity take-offs for infrastructure, enhancing accuracy by 30% and lowering risk of overruns.

##### Somague MPH — Sao Paulo, Brazil

Nov 2012 – Dec 2014

*Intermediate Estimator*

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- Processed architectural and engineering drawings, contributing to a 25% increase in estimation accuracy on \$50M projects.

- Provided tender stage support leading to acquisition of multiple contracts worth over \$72M.

**Trisul-SA — Sao Paulo, Brazil**

Sep 2011 – Sep 2012

*Intermediate Quantity Surveyor*

- Managed the preparation and analysis of BOQ, achieving a 40% success in cost reduction strategies.

**EDUCATION**

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**Orange International College** — Diploma of Building and Construction (Building), Melbourne, VIC, Australia, 2021

**Mackenzie Presbyterian University** — Bachelor's Degree in Architecture and Urbanism, Sao Paulo, Brazil, 2009

**Columbia University** — Construction Management Specialization, Online, 2025