# Camila

# Senior Estimator – Construction & Infrastructure Projects

Brazil



Accomplished estimator with 15+ years in construction, delivering optimizations. Customized solutions for top infrastructure projects.

#### **SKILLS**

**Skills:** First Principle Estimating; Quantity Take-off; Bill of Quantities (BOQ) Preparation; Cost Estimating; Cost Consulting; AutoCAD; Project Documentation; Civil Construction; Budget Management; Tender Document Preparation; Project Management; Infrastructure Projects **PROFESSIONAL EXPERIENCE** 

#### VIAARQ – Arquitetura Viável — Brazil

Jan 2015 – Mar 2021 / Jun 2024 – Current

Quantity Surveyor / Architect - Co-owner

- Led complex BOQ projects for diverse infrastructure, influencing budget alignment and strategic planning for \$7M in awarded contracts. \$7M in contracts
- Executed detailed quantifications, incorporating cost analytics with precision across systems like architectural, structural, and MEP.
- Coordinated procurement with meticulous cost assessments, upgrading design variation impact and sustaining fiscal efficiency.
- Developed intricate tendering proposals maximizing competitive advantage, aiding in capturing \$9M USD in projects.
- Managed final project accounting with robust accuracy, adapting real-time adjustments and optimizations at critical stages.
- Oversaw the design and monitoring report processes, increasing department adherence to budgetary constraints by 20%. 20% adherence increase
- Drove BOQs in commercial and religious buildings, meeting multifaceted objectives and elevating bid win rates by 30%. 30% win rate increase

#### **Civil Infrastructure Group** — VIC

Mar 2021 - May 2024

Senior Estimator / Quantity Surveyor

- Led cost analysis for top-tier infrastructure projects with a precision-targeted approach, totaling \$8.0M in secured contracts. \$8.0M contracts
- Implemented estimating strategies that cut project preparatory costs by 15%, optimizing resource allocation effectively. 15% cost reduction
- Formulated detailed BOQs within extensive sub-contractor frameworks, improving proposal success rates by 25%. 25% success rate improvement
- Developed modular and scalable cost structures, streamlining site logistics support and reducing waste by 18%.
   18% waste reduction
- Oversaw quantitative assessments of complex civil constructions, verifying compliance against Global Engineering Standards.
- Enhanced supplier relations through strategic negotiations, achieving 12% reductions in material and installation expenses. 12% expense reduction
- Supervised integrated cost control systems to maintain project budget adherence, resulting in a 92% adherence rate.



Quantity Surveyor / Intermediate Estimator

- Played an integral role in project teams, securing contracts worth \$25.2M through detailed BOQ and tender documentation. \$25.2M contracts
- Collaborated in the financial oversight of key projects, ensuring alignment between design evolution and fiscal limits.
- Implemented rigorous cost evaluation processes, minimizing variation expense impact by 22% across project spectrum. 22% variation impact reduction
- Guided dispute resolution sessions on financial allocations, securing advantageous outcomes in contractor agreements.
- Formed clear site layouts that mitigated logistical challenges, streamlining construction timelines by 15%. 15% timeline reduction
- Advised on technical proposals, leveraging advanced methods to refine contractual bidding strategies.
- Directed the integration of construction methodologies within commercial tender proposals, enhancing contract acquisition.

Trisul-SA — Brazil Sep 2011 – Sep 2012

Quantity Surveyor / Intermediate Estimator

- Executed accurate quantity take-offs, leading to cost-efficient high-rise residential development approvals valued at \$4.0M. \$4.0M approvals
- Synthesized cost data into dynamic proposals, enhancing investment frameworks and financing outcomes.
- · Analyzed and managed project feasibility, yielding actionable insights that drove land acquisition decisions.

### MV Escritório de Projetos Ltda. — Brazil

Apr 2011 – Sep 2011

Architect / Intermediate Quantity Surveyor

- Steered feasibility studies that facilitated financial viability analyses for substantial logistics projects spanning 18,225 m<sup>2</sup>. 18,225 m<sup>2</sup> project
- Crafted initial cost assessments, building investor confidence with robust forecasting and logistical plans.

#### Afonso França Engenharia Ltda. — Brazil

Mar 2008 – Mar 2011

Quantity Surveyor / Junior Estimator

- Provided comprehensive project support, directly contributing to cost-saving initiatives resulting in an \$9.6M hospital expansion.
- Facilitated effective site service evaluations, optimizing service executions and achieving a 0% error record.
- Orchestrated advanced cost estimation methodologies for expansions in retail and healthcare, furthering corporate reach.
- · Documented financial negotiating strategies, aiding management in reconciling project budgets effectively.
- Collaborated on drafting contractual documents, instrumental in securing high-value agreements under competitive terms.
- · Assessed developmental stages, offering strategic advisory on construction timelines and variability costs.

## **EDUCATION**

Orange International College — VIC, Australia
Diploma of Building and Construction, 2021
Mackenzie Presbyterian University — SP, Brazil
Architecture and Urbanism, 2009
Columbia University — Online Courses
Construction Management Specialization (Online), 2025



