



# Maria Efstratiou

## Education

(2022 – 2026)

**UNIVERSITY OF THESSALY**


Bachelor's in Computer  
Science | Digital Systems

## About Me

Motivated and adaptable individual with a strong foundation in communication and customer service. Currently expanding expertise in sales and appointment setting through various roles and training programs. Passionate about learning, developing skills, and contributing to team success. Skilled in time management, problem-solving, and building important relationships. Seeking opportunities to apply my knowledge and grow within a dynamic environment.

## Contact

 +30 698 4211339

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 Thessaloniki, Greece

## Language

- Greek
- English
- German



## Experience

### WEB DEVELOPMENT

- Udemy Course
- Built a functional portfolio website using HTML, CSS, and JavaScript

### SALES

- Training Course | Closer Cartel Remote Protocol by Luke Alexander
- Gained experience in appointment setting
- Successfully setted appointments through phone and direct messaging

## Skills

- Communication and Active Listening
- Problem-Solving and Critical Thinking
- Time Management and Organization
- Adaptability and Flexibility
- Teamwork and Leadership
- Attention to Detail
- Self-Motivation and Resilience
- Negotiation and Persuasion
- Programming (HTML, CSS, JavaScript, SQL, Basic C, Basic C++, Basic Python)
- Sales Strategies