



Maria Efstratiou

Education

(2022 – 2026)

UNIVERSITY OF THESSALY

Bachelor's in Computer
Science | Digital Systems


About Me


Motivated and adaptable individual with a strong foundation in communication and customer service. Currently expanding expertise in sales and appointment setting through various roles and training programs. Passionate about learning, developing skills, and contributing to team success. Skilled in time management, problem-solving, and building important relationships. Seeking opportunities to apply my knowledge and grow within a dynamic environment.

Language

- Greek
- English
- German

Contact

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 Thessaloniki, Greece



Experience

WEB DEVELOPMENT

- Udemy Course
- Built a functional portfolio website using HTML, CSS, and JavaScript

SALES

- Training Course | Closer Cartel Remote Protocol by Luke Alexander
- Gained experience in appointment setting
- Successfully setted appointments through phone and direct messaging

Skills

- Communication and Active Listening
- Problem-Solving and Critical Thinking
- Time Management and Organization
- Adaptability and Flexibility
- Teamwork and Leadership
- Attention to Detail
- Self-Motivation and Resilience
- Negotiation and Persuasion
- Programming (HTML, CSS, JavaScript, SQL, Basic C, Basic C++, Basic Python)
- Sales Strategies