# James Gan

Senior, Cornell University

Aspiring Leader in Technology

# **Executive Summary**

James is a senior at Cornell University student with extensive management and marketing experience, with a focus in technology. James is seeking a role in product management for when he graduates in May 2018.

# **Programming Languages, Skills**

Python

Java

Javascript

### **Foreign Languages**

German American Sign

Language

French

#### **Vitals**

http://bellevue.tech

🕏 Bellevue, WA

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#### Coursework

- Data Structures
- Object Oriented Programming
- Functional Programming
- Discrete Structures
- Computer System Organization
- Tech Design for Social Impact
- Behavioral Economics
- Organizational Economics
- Econometrics

#### **EDUCATION**

**Cornell University, Bachelors in Economics** 

2014-Present

Minors in Computer Science and Information Science

**Activities**: Treasurer for Mixed, an organization to foster a community for multiethnic students. Empathy Assistance Referral Service (EARS) advanced training certification. Peer mentor through BEARS and Let's Get Coffee. Study abroad at the University of New South Wales, Summer (July) to December 2016.

**Distinctions**: Dean's List (Fall 2015, Spring 2015), UNSW Peter Farrell Cup Semifinalist (Chief Product Officer).

**Awards**: Entrepreneurship at Cornell and Breitenbach Innovation Fund grants, Bloomberg Hackathon Prize.

#### **WORK EXPERIENCE**

05/2015-Present

Florida Program Manager

StudentRND, a 501(c)(3) non-profit, Seattle, WA

Organize and run CodeDay, a triannual educational Hackathon-type event. Grew the event tenfold in the first year, recruited a team of 10 volunteers, and improved Net Promoter Score for the event to 95. Developed and implemented a summer internship position to operate a crucial promotion and fundraising plan.

Grant Funded Entrepreneurship Experience 07/2017-08/2017

Practice Makes Perfect, a B-Corporation startup, New York, NY

Awarded grants for entrepreneurship to work with an education startup towards closing education opportunity gaps for low-income students. Working on supporting the executive team, including improving company culture, managing other interns, development of new consulting services, growth of an online retail store, and automating extensive market research using Python.

#### **Business Analyst Intern**

06/2017-07/2017

Code Fellows, a coding bootcamp, Seattle, WA

Conducted market research to identify growth opportunities. Submitted project proposals to expand marketing efforts and event offerings based off quantitative and qualitative research.

#### **Brand Management Intern**

05/2015-07/2015

Winigent, a technology consulting company, Bellevue, WA

Developed and implemented a brand strategy plan for a \$35m consulting company through competitive analysis, focused on aspects of data analytics, optimization, and brand management.

# **Marketing: Founder, Specialist**

01/2009-06/2016

Founded an online community and grew it to 25,000 users through analytics-driven strategy. Raised upwards of \$50,000 in new revenue for a New Zealand retailer in a year.