



Full-Spectrum Cyber Effects



JTRIG

name redacted

Head of JTRIG

name redacted

SD Effects Lead



SIGINT Development as an enabler
for GCHQ's "Effects" mission

Effects

Destroy | Deny | Degrade | Disrupt | Deceive | Protect

Computer Network Attack (CNA)
Computer Network Information Operations (CNIO)
Disruption

Effects in



- Definition: having an impact in the real world
- Key deliverers: JTRIG and CNE
- Now major part of business – 5% of Operations
- Across all target types
- Continuous innovation of new tools and techniques

CNIO

Computer Network Information Operations

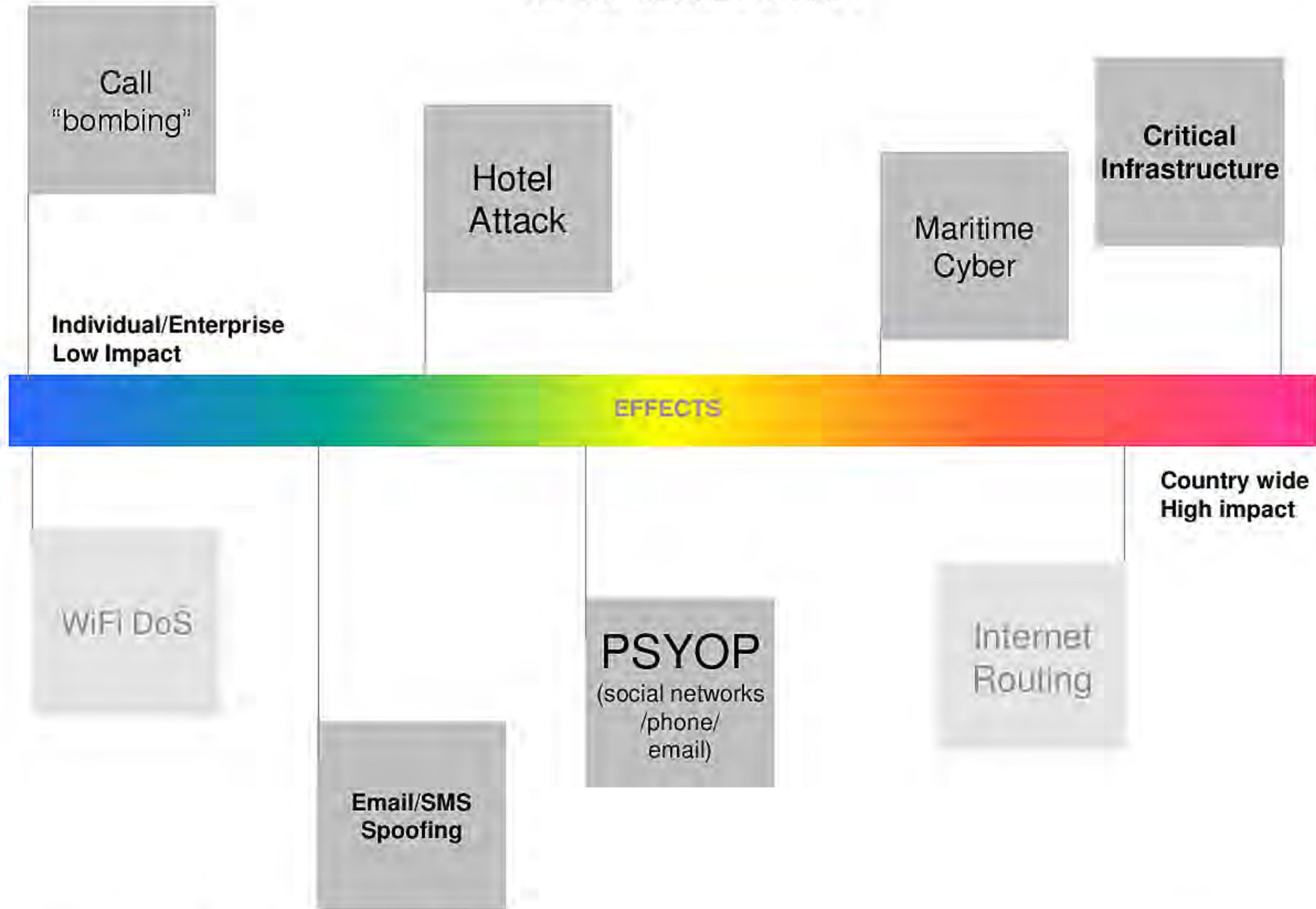
- Propaganda
- Deception
- Mass messaging
- Pushing stories
- Alias development
- Psychology



Disruption / CNA

- Masquerades
- Spoofing
- Denial of service
 - Phones
 - Emails
 - Computers
 - Faxes





Information Operations

INFINITE CURVATURE/MOUNTAIN SLOPE

Sending messages across the full spectrum of communications

Telephony

SMS

FAX

Email

SALAMANCA
Data Mining

Phone Code
Prefix

Open
Source

RADIUS Data →
TDIs

IP GEO → TDIs

ROYAL CONCIERGE

A SIGINT driven hotel reservation tip-off service

From: reservations@expensivehotel.com
To: new-target@mod.gov.xx

"Thank you for reserving....."

ROYAL CONCIERGE exploits these messages and sends out daily alerts to analysts working on governmental hard targets

**What hotel are they visiting?
Is it SIGINT friendly?**

An enabler for effects – can we influence the hotel choice? Can we cancel their visit?

We can use this as an enabler for HUMINT and Close Access Technical Operations



Information Operations: The Social Web



Deliver messages and multimedia content across Web 2.0

Crafting messaging campaigns to go 'viral'

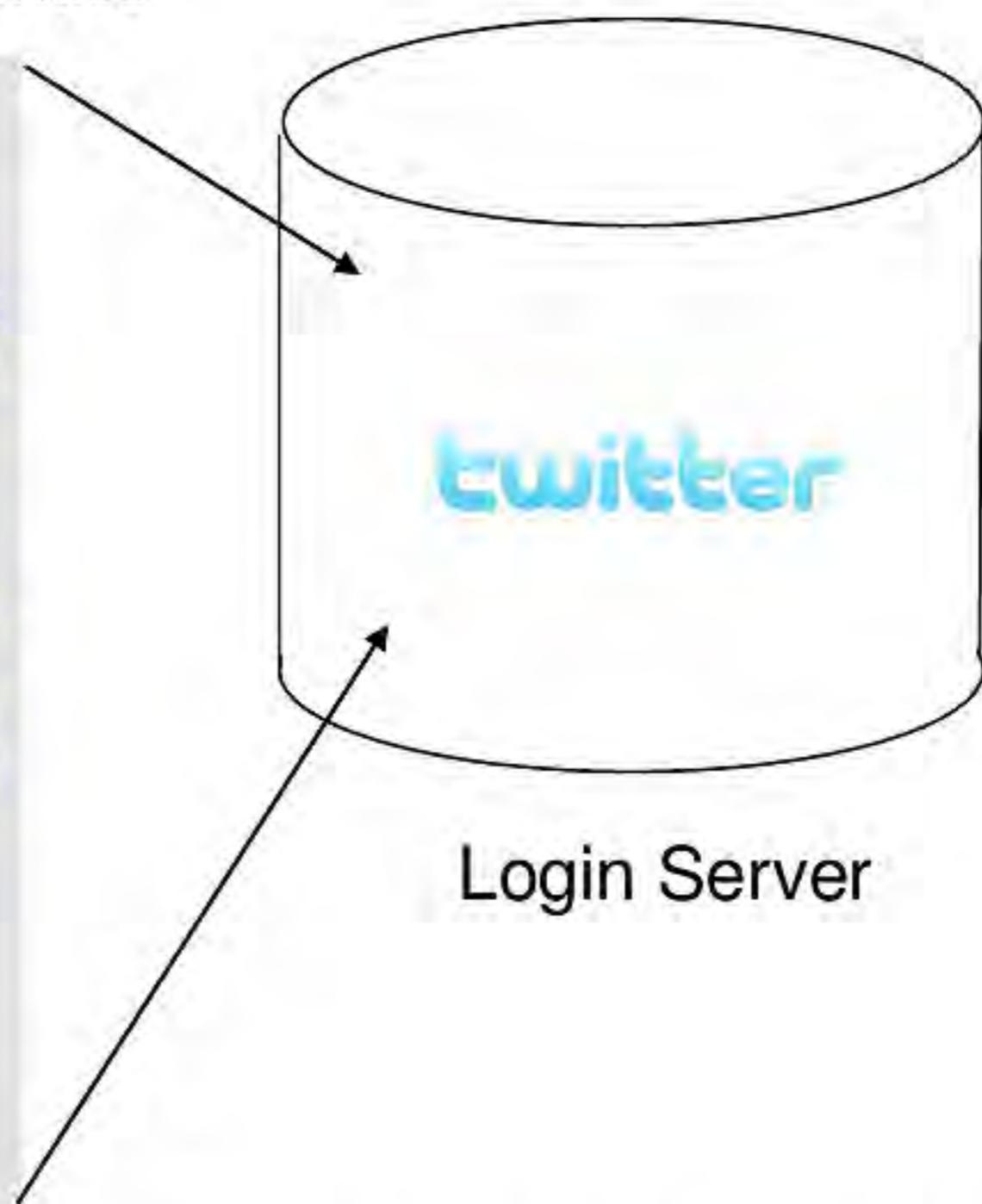
CNIO

Twitter TDI Development

twitter

Need SIGINT coverage across protocols,
Not necessarily consistent with *target* SIGDEV priorities

```
_twitter_sess=BAh7DjoTcGFzc3dvcmRfdG9rZW4iLWFhMGI3  
ZDk0OTIiNTJkOWQzMzMyYTc2%250AOTkyNjM0Y2ZmM2Y  
5NDNjYmQ6DGNzcmZfaWQiJTZmYjRhNTk5ZDVkMjlkMmF  
h%250AN2U4ZDczOWM2ZWFMNDc5lidzaG93X2Rpc2Nvd  
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mV3X3VzZXJfZmxvdzA6EXRyYW5zX3Byb21wdDA6CXVz%  
250AZXJpBAPZMAEiCmZsYXNoSUM6J0FjdGlvbkNvbnRyb  
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VkewA6B2IkliVhZDRIOGM2NmM0ZjRkM2U2NGI5%250AZG  
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Q%253D%253D--  
a3894361aa489c2cd51ff326358c92f2e4d39cd8;
```



Login Server

CNIO

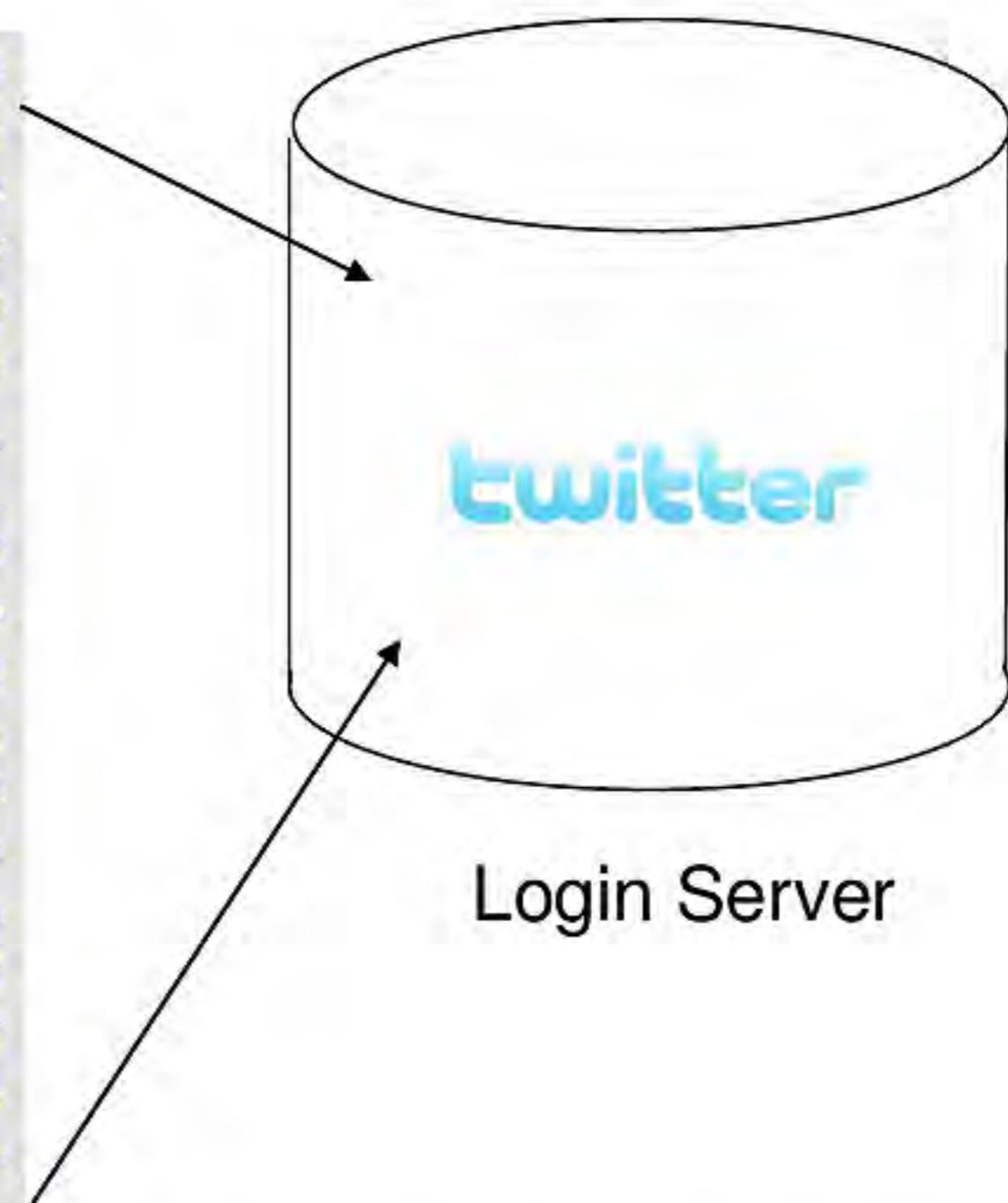
Twitter TDI Development



Base64 + double encoded URL

```

0000000 004 \b ( 016 : 023 p a s s w o r d _ t
0000020 o k e n " - a a 0 b 7 d 9 4 9 9
0000040 b 5 2 d 9 d 3 3 3 2 a 7 6 9 9 2
0000060 6 3 4 c f f 3 f 9 4 3 c b d : \f
0000100 c s r f - i d " 8 6 f b 4 a 5 9
0000120 9 d 5 d 2 9 d 2 a a 7 e 8 d 7 3
0000140 9 c 6 e a f 4 7 9 " ' s h o w -
0000160 d i s c o v e r a b i l i t y -
0000200 f o r - s o l o - o n l y 0 : 025
0000220 i n - n e w - u s e r - f 1 o w
0000240 0 : 021 t r a n s _ p r o m p t 0
0000260 : \t u s e r i 004 003 331 0 001 " \n f 1
0000300 a s h i c : ' A c t i o n C o n
0000320 t r o l l e r : : F l a s h : :
0000340 F l a s h H a s h ( \0 006 : \n @ u
0000360 s e d ( \0 : 007 i d " 8 a d 4 e 8
0000400 c 6 6 c 4 f 4 d 3 e 6 4 b 9 d f
0000420 f 0 b f 8 e c d 8 4 2 : 017 c r e
0000440 a t e d _ a t l + \b e 202 8 . ' 001
0000460
  
```



CNIO

Twitter TDI Development



PPF application across 10G Environment

1272671024 **81.169.145.25**

128.242.240.20 6 55489 80 Login-
twitter.com 31 **solo_only@twitter.com**

TDI-Scope 4 User Route 13

81.169.145.25 HHFP-Hash 8 38

4646d4 User-Agent 52 Twitter Tools

Geo-IP-Src 28

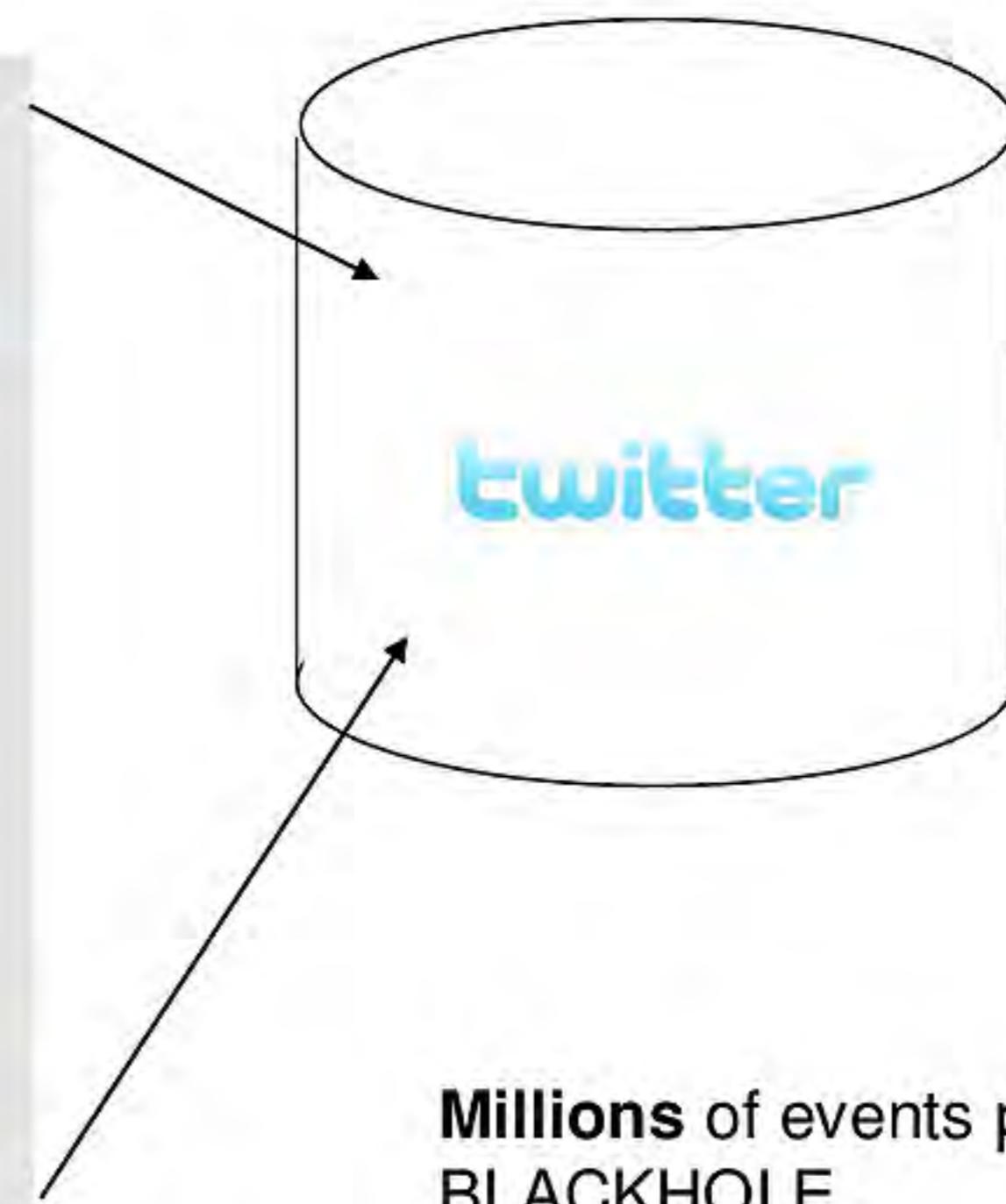
49.00;8.39;**KARLSRUHE;DE;5MVV**

Geo-IP-Dst 33 39.0062;-

77.4288;STERLING;U

S;7LLM Event-security-label 6 10007F

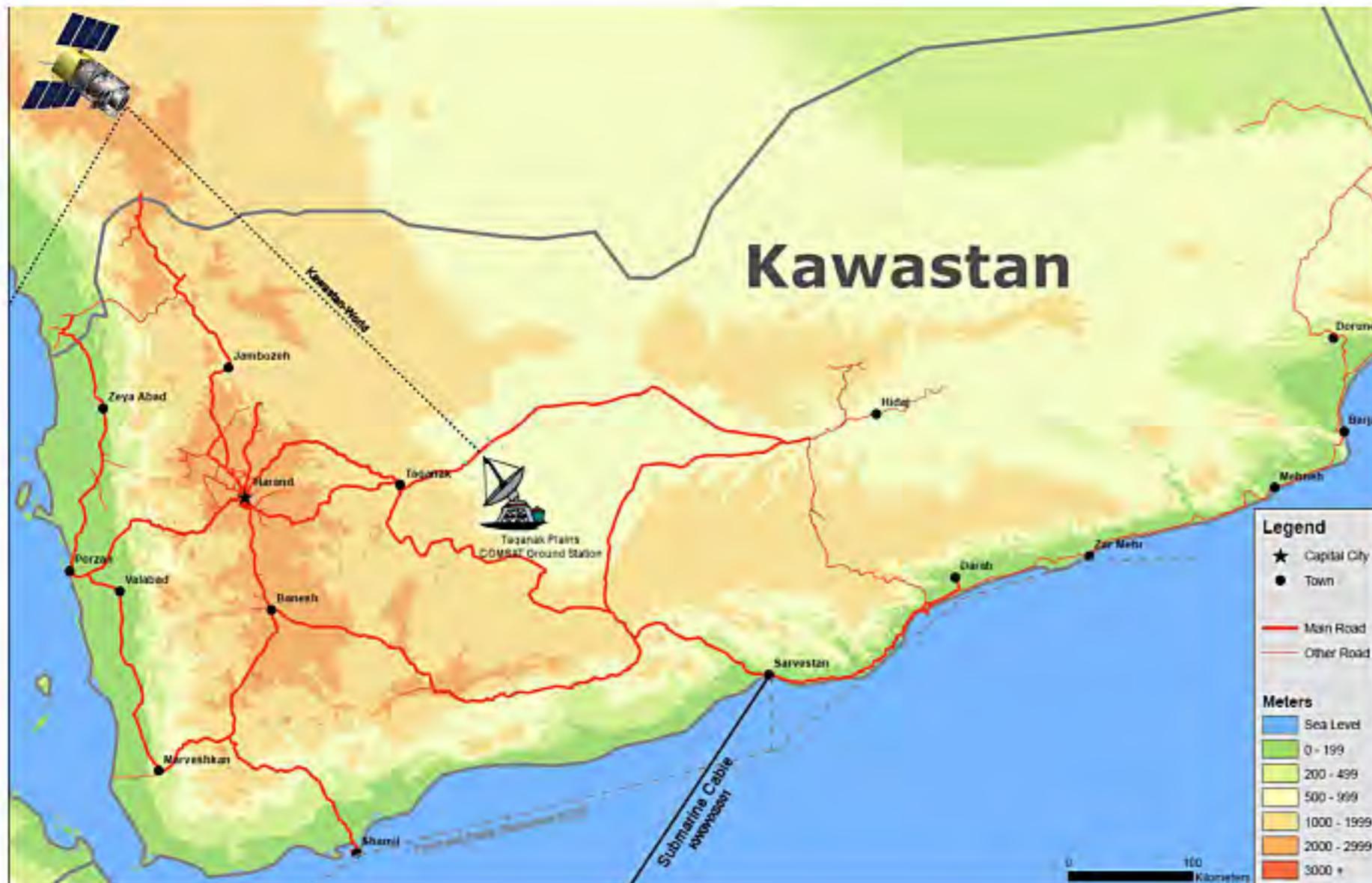
Stream-security-label 10 400023E0FF



Millions of events per day feeding
BLACKHOLE

CNIO

Twitter TDI Development



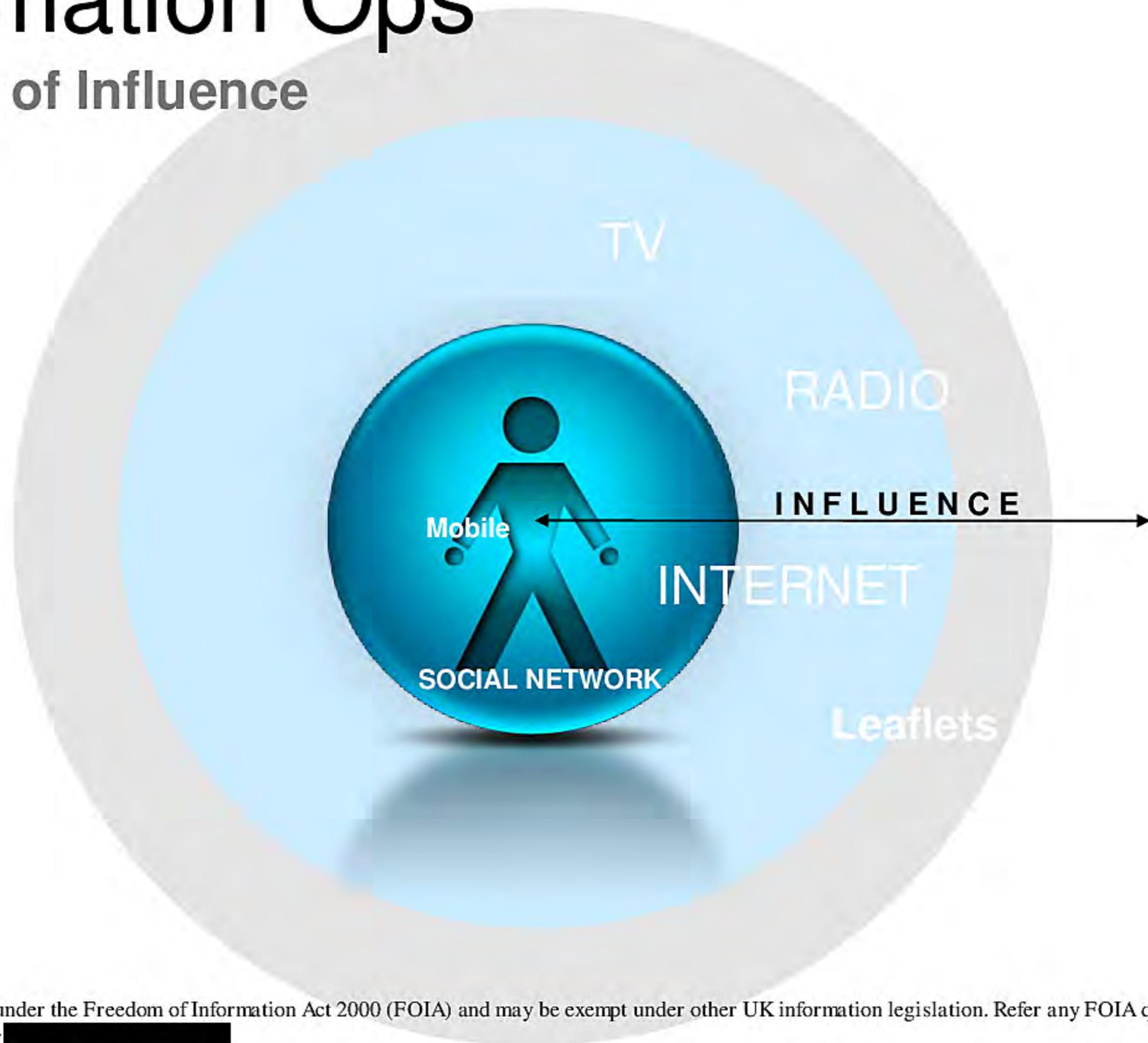
Given a country:
Who are the top Twitter Users?

Or given a user:
Are they really in Kawestan?

SIGDEV augments the IO process to aid targeting and takeup of message

Information Ops

Spheres of Influence



Mobile Information Ops



50 new mobile TDIs being Developed by end of 2010

Also - Target Geographical Identifiers (TGI)

We can shape CNIO against specific locations, users with a high degree of cognition

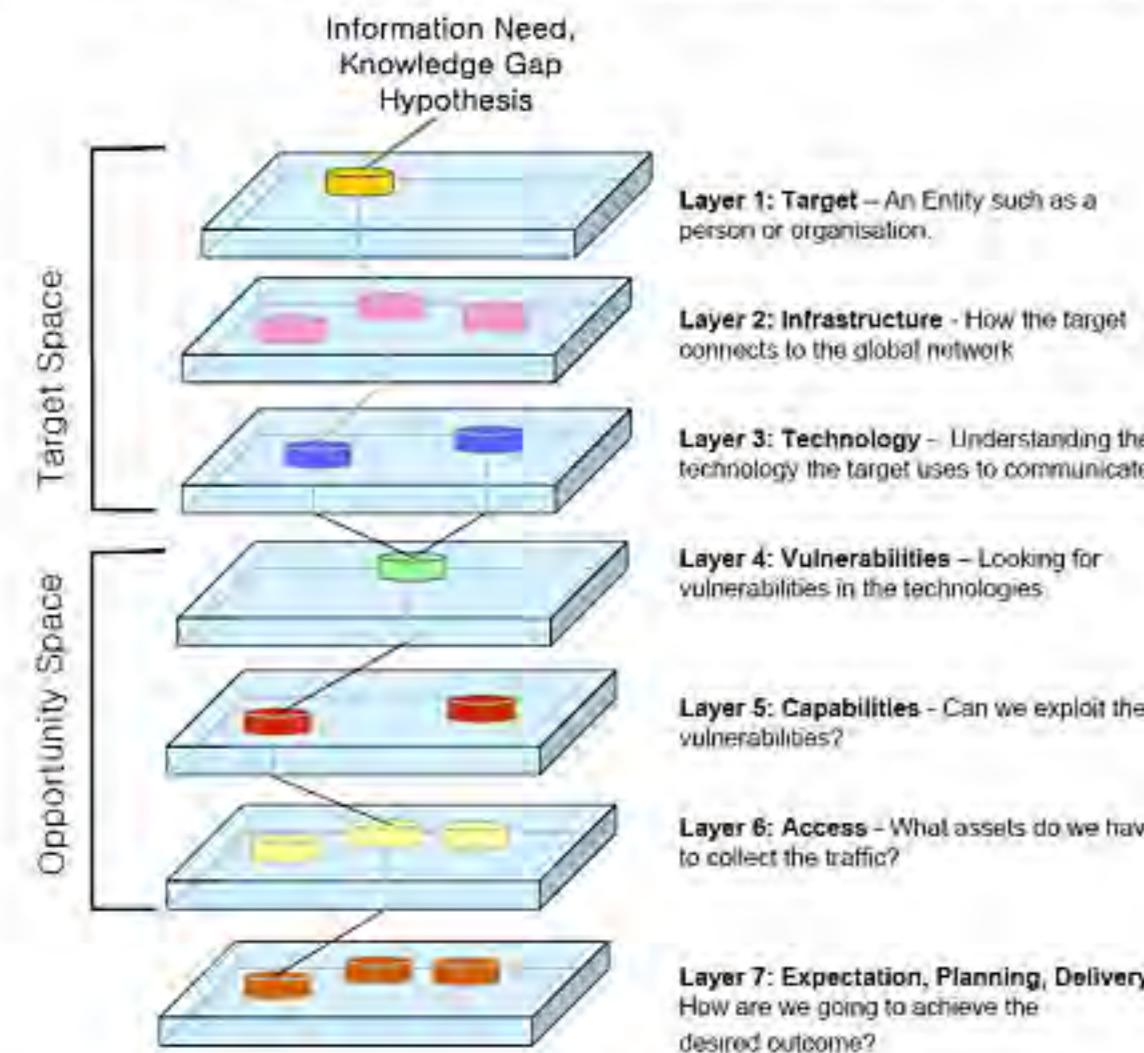
CNA

Vulnerability Assessment Process Development

Enabling CNO For intelligence production teams, based on Target Templating methodology

Target Templating is a hypothesis-based, collaborative methodology for doing network analysis. By constructing a logical hypothesis from your knowledge gaps, a target thread is produced. The thread is based on the understanding of 6 "Layers" understanding the target domain and how it connects to the global network, and then understanding what opportunities can be exploited to

gain access. Layer 7 captures the work flow, and what needs to be done to achieve the outcome. Target Templating provides that framework in order to break down a problem into the essential parts necessary to develop access and network knowledge. Visualisation of this knowledge at all layers is essential to spotting linkages both horizontally across the layers and vertically through them, so the use of a visualisation package during the NADP will be encouraged.



For further information on Target Templating visit the GUILTY SPARK portal on GCWiki

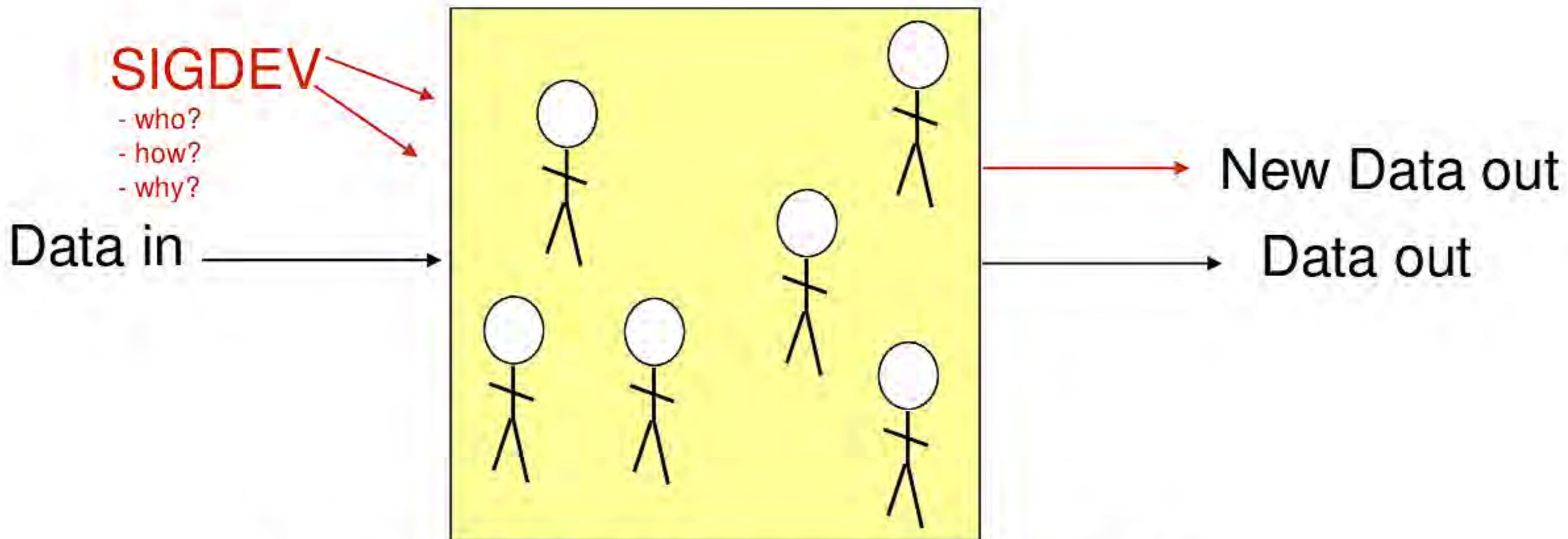


VA process delivered through NADP trained network analysts within each production team

Human Systems Analysis

Foreign News Agencies:

- Credential Harvesting
- Employee Analysis



Social not technological solution

Future?

Formalising Tradecraft for Analysts:

“What SIGDEV needs to be done prior to starting an Effects operation?”



Joining up with 5 EYES where possible (cyber development)

BGP / MPLS network effects (HOTWIRE)

SIP and VoIP Effects – Denial of Service, Psychological Operations

Provide the defensive advice from the offensive perspective

Questions?



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SD Effects Lead
NSTS: [REDACTED]



Find me on TAPIOCA

names and phone numbers redacted